

ecomaine Proposed Assessments - FY 13												
Community	Annual Tonnage					FY 07 to FY 11 Avg		Assessment			FY 13 Vs FY 12	FY 13 Vs FY 11
	06/07	07/08	08/09	09/10	10/11	Tons	%	FY 11	FY 12	FY 13		
Bridgton	2,762	2,571	2,330	2,251	2,263	2,435	4.43%	\$ 205,264	\$ 195,760	\$ 152,579	\$ (43,181)	\$ (52,686)
Cape Elizabeth	3,621	3,275	2,875	2,626	2,668	3,013	5.48%	265,435	248,891	\$ 188,759	\$ (60,132)	\$ (76,676)
Casco	1,009	972	916	909	927	946	1.72%	75,965	74,085	\$ 59,290	\$ (14,795)	\$ (16,675)
Cumberland	2,124	1,820	1,712	1,708	1,607	1,794	3.27%	167,794	149,244	\$ 112,413	\$ (36,831)	\$ (55,382)
Falmouth	2,721	2,405	2,186	2,141	2,115	2,314	4.21%	204,171	190,875	\$ 144,951	\$ (45,924)	\$ (59,220)
Freeport	2,154	2,064	1,949	1,831	1,647	1,929	3.51%	163,972	157,494	\$ 120,868	\$ (36,626)	\$ (43,104)
Gorham	2,335	2,305	2,188	2,148	2,155	2,226	4.05%	176,394	173,943	\$ 139,479	\$ (34,464)	\$ (36,915)
Gray	2,695	2,650	2,657	2,590	2,535	2,626	4.78%	206,496	205,356	\$ 164,494	\$ (40,863)	\$ (42,002)
Harrison	1,240	1,171	1,036	950	892	1,058	1.93%	91,982	87,334	\$ 66,277	\$ (21,057)	\$ (25,705)
Hollis	1,688	1,053	957	945	961	1,121	2.04%	116,273	100,517	\$ 70,215	\$ (30,302)	\$ (46,058)
Limington	1,936	1,918	1,966	1,650	1,541	1,802	3.28%	151,241	145,602	\$ 112,896	\$ (32,706)	\$ (38,344)
Lyman	1,174	1,209	1,187	1,133	1,093	1,159	2.11%	97,299	86,942	\$ 72,637	\$ (14,305)	\$ (24,662)
North Yarmouth	1,411	1,268	779	576	592	925	1.68%	98,265	84,566	\$ 57,969	\$ (26,597)	\$ (40,296)
Ogunquit	675	680	669	641	587	650	1.18%	53,778	51,625	\$ 40,751	\$ (10,875)	\$ (13,027)
Portland	11,639	10,893	10,415	10,148	9,781	10,575	19.25%	887,676	851,728	\$ 662,543	\$ (189,184)	\$ (225,133)
Pownal	376	356	337	203	168	288	0.52%	28,289	25,404	\$ 18,039	\$ (7,366)	\$ (10,250)
Scarborough	7,060	5,500	5,398	5,391	5,338	5,737	10.44%	508,747	475,250	\$ 359,452	\$ (115,798)	\$ (149,295)
South Portland	7,838	7,525	6,950	6,656	6,244	7,042	12.82%	582,174	565,700	\$ 441,218	\$ (124,482)	\$ (140,956)
Waterboro	2,630	2,590	2,539	2,439	1,822	2,404	4.38%	181,408	174,203	\$ 150,603	\$ (23,600)	\$ (30,805)
Windham	2,431	2,314	2,209	2,200	2,119	2,255	4.10%	181,474	178,682	\$ 141,250	\$ (37,432)	\$ (40,224)
Yarmouth	3,112	2,977	2,468	2,352	2,293	2,640	4.81%	234,556	218,905	\$ 165,426	\$ (53,479)	\$ (69,130)
Total	62,631	57,514	53,722	51,488	49,349	54,941	100.00%	\$4,678,654	\$4,442,109	\$3,442,109	(\$1,000,000)	(\$1,236,545)

Cash Reserve Policies

As part of strengthening **ecomaine's** financial position, we will establish and fund the reserves outlined below with the knowledge that general economic conditions and other **ecomaine** needs may impact on the timing of the funding of these reserves. There may also be conditions that arise requiring the **ecomaine** board to authorize the use of a reserve in a manner not originally intended for unanticipated financial issues. Therefore, with Board approval, funds from one reserve could be used to cover other areas.

~~E.~~ A. Favorable Cash Flow

To provide financial relief to owner communities ~~if and~~ when the financial position of **ecomaine** permits it ~~becomes more favorable~~.

~~A.~~ B. Operating Cash ~~Reserve~~ Balance

Objective: To provide ~~routine operating cash and~~ financial security for extraordinary events that could cause a significant decrease in operating revenues or increase in operating expenses. ~~The reserve~~ These would be used to fund operations during this period and until assessments could be adjusted, if needed, to provide sufficient cash flow to maintain operations. The goal would be to build ~~and maintain a balance of~~ six months of cash operating expenses. ~~This will be our first priority in funding each year.~~

~~**Action:** Fund the reserve in a three year period starting in 2014.~~

C. Short Term Capital Reserve

Objective: To reserve funds for routine capital projects in the event of unanticipated circumstances. We will establish a reserve equal to approximately 12 months of short term capital spending. ~~as our second priority in funding each year.~~

~~B.~~ D. Long-Term Capital ~~Fund~~ Reserve

Objective: To reserve funds for new capital projects which have not been provided in the annual capital plan. New capital projects are large projects in which the necessity and timing is not known at the present time. These could be projects to upgrade the current facilities or add additional capacity or functionality. ~~It is estimated that the potential amount of new projects could cost a total of \$21 million within seven years. We believe that one half of the new projects should be bonded and one half should be funded through a long term capital fund.~~ It is our intent to fund these projects with internal cash flow to the extent possible but economic conditions and necessity may dictate that

we issue some long term debt. As a result, we will establish a reserve equal to the greater of \$3 million or the next years Long Term Capital Spending. ~~This will be our third priority in funding each year.~~

~~Action: Fund the reserve in a three year period starting in 2014.~~

~~C.~~ **E. Landfill Closure and Post Closure Care Cost Reserve**

Objective: To ~~fully~~ fund from internal cash flow the landfill closure and post closure care costs during ~~its~~ the remaining useful life of the landfill. ~~As of June 30, 2009, the used capacity of the landfill was 66.8% and the closure and post closure care liability associated with the used capacity is \$14.8 million. The goal is to fully fund the existing liability, as of June 30, 2009, within 20 years.~~ Regulation, technology and other factors will impact the cost and life but as of June 30, 2010, this liability is estimated to be \$22.2 million in today's dollars and it is expected that the landfill will need to be closed and capped in 2038. ~~This will be our fourth priority in funding each year.~~

~~Action: Beginning in 2014 reserve funds to fund the landfill closure costs so that the accrued liability will be fully funded in twenty years. Reserve \$711,500 annually.~~

~~D.~~ **F. Interest Earned**

Interest earned on reserve accounts shall accrue to the respective reserve account.

~~F.~~ **G. Periodic Review**

Cash Reserve Policies and projections should be reviewed ~~every 2-3 years, adjusted as necessary and then approved by the Board~~ annually. Amendments to the policy shall be approved by the Board.

Owner Communities

Bridgton
Cape Elizabeth
Casco
Cumberland
Falmouth
Freeport
Gorham
Gray
Harrison
Hollis
Limington
Lyman
North Yarmouth
Ogunquit
Portland
Pownal
Scarborough
South Portland
Waterboro
Windham
Yarmouth

Associate Members

Baldwin
Hiram
Naples
Parsonsfield
Porter
Saco
Standish

Contract Members

Andover
Cornish
Harpwell
Jay
Livermore Falls
Manchester
Monmouth
Old Orchard Beach
Poland
Readfield
Sanford
Wayne

DATE: October 20, 2011
TO: **ecomaine** Board Members
FROM: Kevin H. Roche, General Manager
SUBJECT: **eco-excellence Awards**

The deadline for the 2012 eco-Excellence Award nominations is January 20th and all of us at **ecomaine** hope you will help to raise awareness about this program in your community.

Enclosed are 10 fliers/nomination forms that I am asking you to place in the hands of ten organizations, individuals, and/or businesses in the municipality you represent. Our goal is to present at least one award in each community at the Annual Awards Luncheon on March 7th.

The eco-Excellence Awards create positive news about **ecomaine** and, specifically, about green activities in your community. No matter how large or small the activity, it is an opportunity to recognize and reward those citizens that cared enough to make an effort.

If you have any questions or would like additional nomination forms, please call us at 773-1738 or send an e-mail message to dunn@ecomaine.org

I sincerely thank you for your help.

2012 eco-Excellence Awards

Honoring local environmental activities



Each of ecomaine's 43 municipalities may have one of its citizens, organizations &/or businesses honored with an eco-Excellence Award. The nomination process is easy, so it only takes a minute to recognize the green activities of someone in your community.

A nomination form has been attached for your use.

Entry Deadline: Friday, January 20th

After judges from the **ecomaine** board's Recycling Committee select winners from municipalities, all the award recipients and their nominators will be invited to a special awards presentation luncheon held in their honor on Wednesday, March 7 in Portland. *Following the award presentations, one Community Grand Award winner and, one Grand Business Award winner will be announced, chosen from among all municipal winners.*

Award criteria are: effectiveness, increasing awareness, community impact, and ease of replication.

Rules:

- Any person or organization may submit a nomination; both self-entry and the nomination of others are encouraged.
- Award recipients may be individuals, groups, businesses, or organizations.
- All green activities or efforts are eligible and welcome – regardless of size or scope.
- The activity/effort must have occurred in 2011 or be on-going.
- There are no age restrictions.
- Nominees must live in, work in, or be located in the municipality for which the award will be given.

Eligible communities:

Andover
Baldwin
Bridgton
Cape Elizabeth
Casco
Cornish
Cumberland

Eliot
Falmouth
Freeport
Gorham
Gray
Harpwell
Harrison

Hiram
Hollis
Jay
Limington
Livermore Falls
Lyman
Manchester

Monmouth
Naples
Newington (NH)
North Haven
North Yarmouth
Ogunquit
Old Orchard Beach

Parsonsfield
Poland
Porter
Portland
Pownal
Readfield
Saco

Sanford
Scarborough
South Portland
Standish
Waterboro
Wayne
Windham
Yarmouth

Go to
www.ecomaine.org
for more information
about past recipients
from your community.

If you have questions,
please contact Shelley
Dunn at 523-3108 or
dunn@ecomaine.org.

ecomaine

ecomaine is a non-profit, municipally owned and operated recycling and waste-to-energy operation owned by 21 communities (listed in bold, below). An additional 22 communities are served through contractual agreements.

2012 eco-Excellence Awards

Nomination Form



Honoring a person, group or business in your community for their environmental activities

Send nomination to: dunn@ecomaine.org, FAX to 207-773-8296, or mail to eco-Excellence Award, ecomaine, 64 Blueberry Road, Portland, ME 04102

By 5:00 pm, Friday, January 20th

1. Nominated for the Award From (name of municipality): _____

2. NAME of AWARD NOMINEE (individual, group, business): _____

Nominee's Phone: _____ E-Mail: _____

Mailing Address: _____

3. NAME of AWARD NOMINATOR: _____

Phone: _____ E-Mail: _____

Mailing Address: _____

4. WRITE a DISCRIPTION (refer to the award criteria; you may use additional pages and attachments):

ecomaine
Statement of Revenue and Expenses - September 2011
\$000's

	Month			YTD			Last Year - YTD	
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Variance
Operating revenues								
Municipal assessments	\$ 370	\$ 370	\$ -	\$ 1,111	\$ 1,111	\$ -	\$ 1,170	\$ (59)
Owners tipping fees	383	353	\$ 30	1,193	1,060	133	1,149	44
Associate tipping fees	101	77	\$ 24	312	231	81	270	42
Commercial tipping fees	509	478	\$ 31	1,554	1,434	121	1,514	40
Spot market tipping fees	196	170	\$ 27	645	510	135	636	9
Electrical generating revenues	371	355	\$ 16	1,123	1,055	67	1,792	(669)
Sales of recycled goods	417	250	\$ 167	1,284	750	534	711	574
Recycling tipping fees	6	1	\$ 5	10	3	6	4	6
Gorham property assessments	8	8	\$ -	25	25	-	28	(3)
Other operating income	7	7	\$ 0	21	21	0	21	0
Total operating revenues	2,369	2,070	300	7,278	6,200	1,078	7,294	(16)
Operating expenses								
Administrative expenses	197	228	31	592	635	43	606	14
Waste-to-energy operating expenses	574	650	75	1,826	1,961	134	1,864	37
Recycling operating expenses	167	147	(20)	429	440	11	417	(12)
Landfill/ashfill operating expenses	113	138	25	378	423	45	335	(43)
Contingency	-	16	16	-	49	49	-	-
Landfill closure and postclosure care costs	23	-	(23)	70	-	(70)	-	(70)
Post-retirement benefit	20	-	(20)	37	-	(37)	-	(37)
Depreciation & amortization	342	342	(0)	1,025	1,025	(0)	975	(50)
Total operating expenses	1,436	1,520	84	4,357	4,533	176	4,197	(160)
Net operating income	933	550	384	2,920	1,667	1,254	3,097	(176)
Non-operating income (expense)								
Interest income	5	2	4	9	5	5	10	(1)
Interest expense	(10)	(11)	2	(28)	(34)	6	(140)	112
Other Expense	-	-	-	-	-	-	-	-
Net non-operating	(4)	(10)	6	(19)	(29)	11	(130)	112
Total revenue less expenses	\$ 929	\$ 540	\$ 389	\$ 2,902	\$ 1,637	\$ 1,265	\$ 2,967	\$ (65)

ecomaine
Statement of Cash Balances -September 2011

	Act FY 11 @ 6/30/11	Bud FY 2012 @ 6/30/12	Act FY 2012 @ 9/30/11
Cash flows from operating activities:			
Net operating income	\$ 9,092	\$ 5,413	\$ 2,920
Add back: depreciation	3,918	4,100	1,025
Add back: landfill closure costs	278	-	70
Add back: Post Retirement Benefit	101	-	37
Other working capital changes	56	-	(578)
Net cash provided by operating activities	13,445	9,513	3,474
Cash flows from capital and related financing activities:			
Bank loan	(750)	-	-
Payment of interest	(429)	(136)	(28)
Repayment of long-term debt	(10,450)	(6,630)	(6,630)
Repayment of capital leases	(1,580)	(70)	-
Net cash used in capital and related financing	(13,209)	(6,836)	(6,658)
Cash flows from investing activities:			
Receipts of interest	42	19	9
Capital expenditures	(1,286)	(3,276)	(321)
Net cash used in investing activities	(1,244)	(3,257)	(311)
Net increase (decrease) in cash	(1,008)	(580)	(3,496)
Cash, beginning of period	22,976	19,385	21,968
Cash, end of period	21,968	18,805	18,473
Detail			
Operating Cash Reserve	-	-	-
Long Term Capital Reserve	1,673	115	2,384
Landfill Closure reserve	-	-	-
Bond Payment Reserves	6,875	4,099	996
Debt Service Reserves	3,292	3,292	2,000
Other Cash	10,129	11,299	13,094
Total	\$ 21,969	\$ 18,805	\$ 18,473

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Statistical Data FY 2012 - Sept

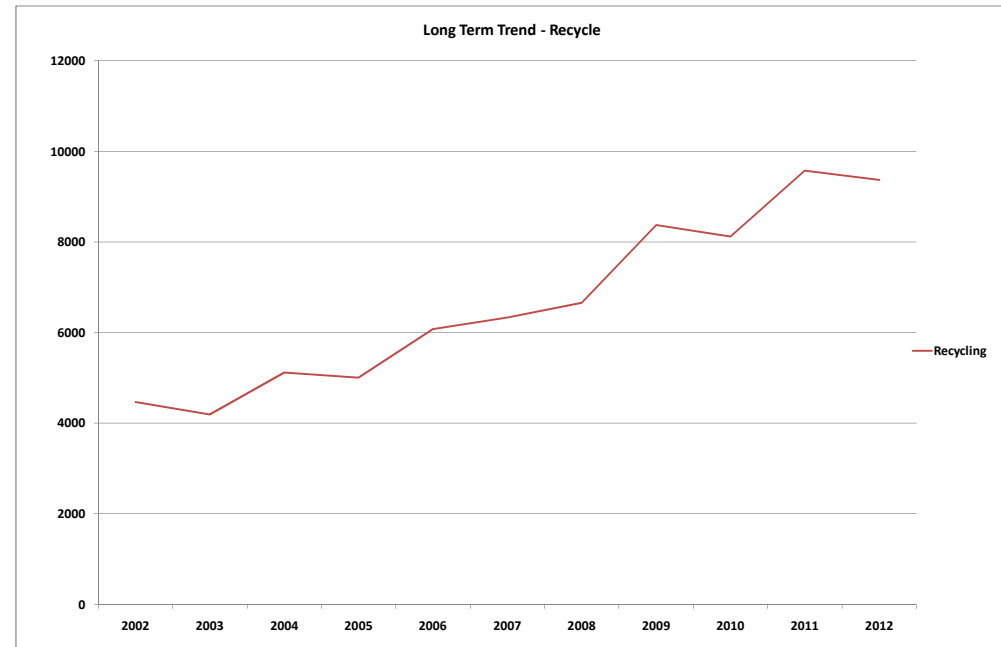
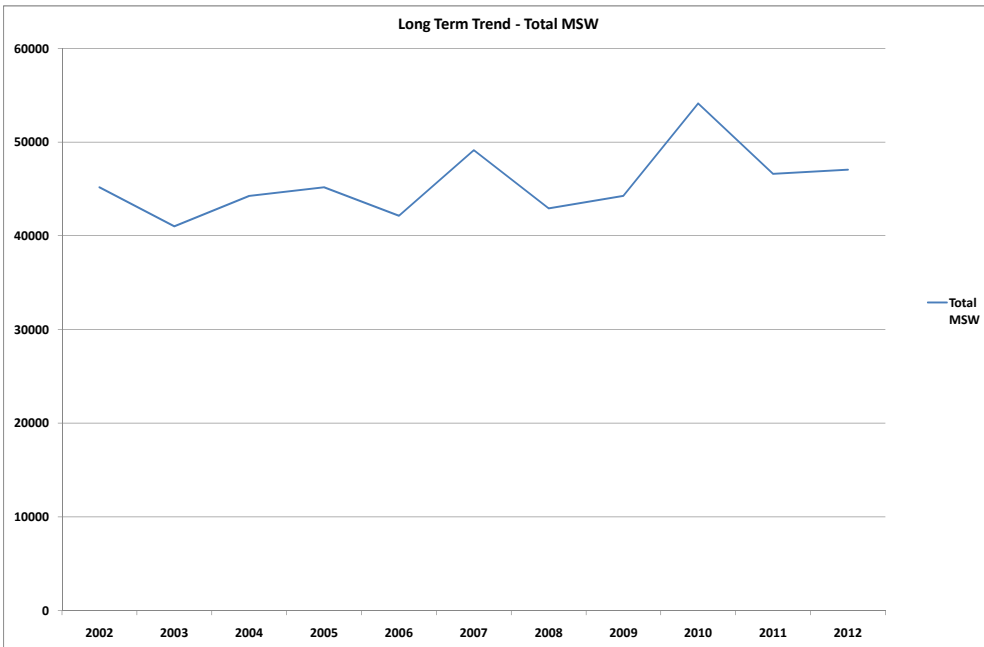
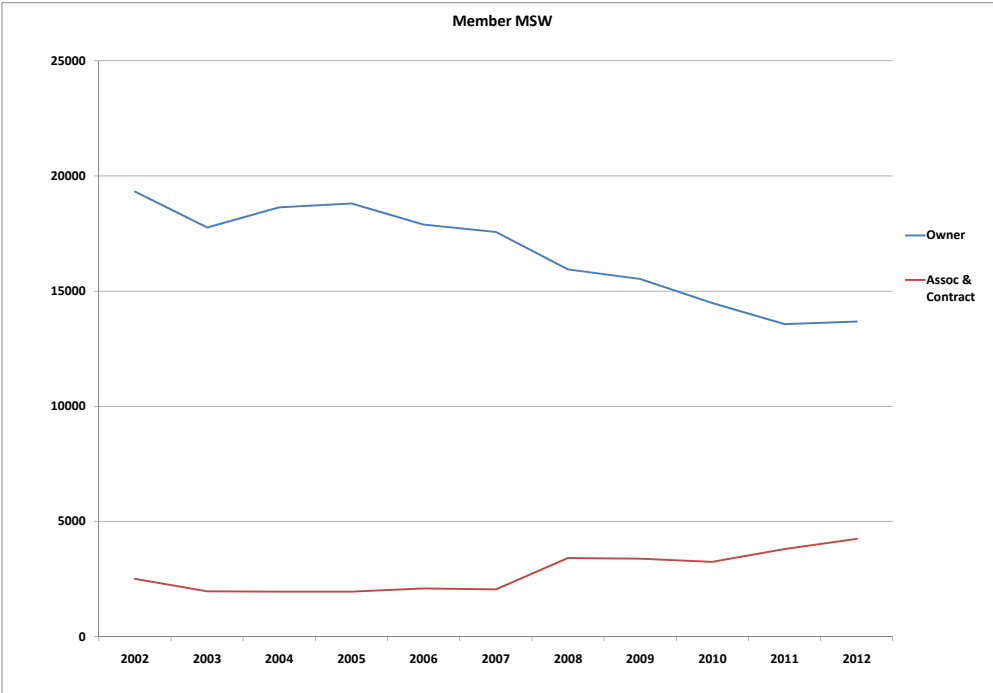
Attachment H-1

	Month Actual Vs Budget				Year to Date Actual Vs Budget				Year to Date Vs Last Year		
	Actual	Budget	Var - Fav / (Unfav)		Actual	Budget	Var - Fav / (Unfav)		Prior Year Actual	Var - Fav / (Unfav)	
			Units	%			Units	%		Units	%
Inbound Tons											
Owner	4,390	4,016	374	9.3%	13,680	12,049	1,631	13.5%	13,558	122	0.9%
Assoc & Contract	1,353	1,013	341	33.7%	4,238	3,038	1,201	39.5%	3,804	435	11.4%
Commercial	5,970	5,430	539	9.9%	18,323	16,291	2,032	12.5%	18,424	(102)	-0.6%
Spot	3,259	3,291	(31)	-1.0%	10,799	9,872	926	9.4%	10,824	(25)	-0.2%
Recycling - Inbound	3,102	3,118	(16)	-0.5%	9,368	9,354	14	0.2%	9,572	(205)	-2.1%
Totals	18,074	16,868	1,206	7.2%	56,407	50,604	5,804	11.5%	56,182	225	0.4%

Revenue \$ /Ton											
Owner	\$ 87.34	\$ 88.00	\$ (0.66)	-0.7%	\$ 87.23	\$ 88.00	\$ (0.77)	-0.9%	\$ 84.74	\$ 2.49	2.9%
Assoc & Contract	74.29	75.94	(1.65)	-2.2%	73.63	75.94	(2.31)	-3.0%	71.09	2.55	3.6%
Commercial	85.25	88.00	(2.75)	-3.1%	84.83	88.00	(3.17)	-3.6%	82.17	2.65	3.2%
Spot	60.27	51.64	8.64	16.7%	59.70	51.64	8.06	15.6%	58.73	0.97	1.7%
Recycling	136.54	80.54	56.00	69.5%	138.13	80.54	57.59	71.5%	74.66	63.47	85.0%

Energy											
MWH's Sold	7,733	7,347	387	5.3%	23,576	21,828	1,748	8.0%	23,951	(375)	-1.6%
\$/MWH	\$ 47.95	\$ 48.31	\$ (0.36)	-0.7%	\$ 47.62	\$ 48.35	\$ (0.73)	-1.5%	\$ 74.80	\$ (27.18)	-36.3%
Availability - %	100.0%				98.5%				96.6%		

	Fiscal Year To Date										
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Year to Date Tons											
Owner	19,314	17,754	18,632	18,795	17,887	17,567	15,944	15,528	14,483	13,558	13,680
Assoc & Contract	2,503	1,959	1,950	1,958	2,094	2,045	3,408	3,382	3,239	3,804	4,238
Commercial	23,368	18,728	22,543	23,695	21,619	21,625	20,808	17,579	15,823	18,424	18,323
Spot	-	2,578	1,130	730	522	7,884	2,764	7,771	20,576	10,824	10,799
Total MSW	45,185	41,020	44,254	45,177	42,122	49,120	42,923	44,260	54,121	46,610	47,040
Recycling	4,463	4,193	5,118	5,004	6,076	6,328	6,653	8,374	8,119	9,572	9,368



**Analysis of All Tons
YTD Sept 2011**

Community	Waste			Recycle		
	FY11	FY12	over/(under)	FY11	FY12	over/(under)
Bridgton	754	779	26	197	193	(4)
Cape Elizabeth	728	733	6	355	307	(48)
Casco	263	273	10	65	60	(5)
Cumberland	378	350	(28)	234	206	(29)
Falmouth	562	590	28	426	388	(38)
Freeport	448	446	(2)	140	156	15
Gorham	564	568	4	297	334	37
Gray	720	725	5	-	-	-
Harrison	300	301	1	69	62	(7)
Hollis	250	251	2	81	80	(1)
Limington	415	436	21	25	31	6
Lyman	292	308	17	58	71	12
North Yarmouth	149	153	4	121	105	(16)
Ogunquit	277	245	(32)	30	102	72
Portland	2,609	2,589	(19)	1,312	1,478	166
Pownal	43	49	6	44	38	(6)
Scarborough	1,488	1,523	35	737	695	(42)
South Portland	1,636	1,675	39	653	589	(64)
Waterboro	486	502	17	156	121	(36)
Windham	581	580	(1)	444	380	(64)
Yarmouth	619	603	(16)	268	255	(13)
Owner Member Total	13,558	13,680	122	5,711	5,649	(62)
Baldwin	149	149	(1)	10	11	1
Hiram	149	149	(1)	10	11	1
Naples	321	330	9	79	72	(7)
Parsonfield	201	215	14	22	21	(1)
Porter	149	149	(1)	10	11	1
Saco	1,377	1,400	24	478	465	(13)
Standish	806	871	64	178	151	(27)
Associate Member Total	3,154	3,263	109	787	742	(45)
Andover	-	-	-	12	11	(1)
Cornish	-	-	-	10	20	10
Eliot	-	214	214	-	-	-
Harpswell	385	367	(19)	-	-	-
Jay	-	-	-	-	90	90
Livermore Falls	161	206	45	45	42	(2)
Manchester	-	-	-	23	32	9
Monmouth	-	-	-	85	83	(3)
North Haven	-	77	77	-	-	-
Old Orchard Beach	-	-	-	208	185	(23)
Poland	-	-	-	116	103	(13)
Readfield/Wayne	-	-	-	80	94	13
Sanford	104	112	8	525	435	(90)
Contract Member Total	650	976	325	1,103	1,09	(18)
Commercial Total	18,429	18,323	(106)	1,969	1,880	(89)
Spot Market Total	10,824	10,799	(25)	-	-	-

Month / Year	Facility Availability	On Peak KWHs	Off Peak KWHs	Total KWHs	On Peak Rate	Off Peak Rate	Electricity Revenues	ISO-NE Market Value
Aug-09	99%	3,716,120	4,638,122	8,354,242	\$0.0843	\$0.0618	\$650,030	
Sep-09	98%	3,606,261	4,364,408	7,970,669	\$0.0730	\$0.0556	\$555,761	
Oct-09	95%	3,827,493	4,072,705	7,900,198	\$0.0740	\$0.0562	\$561,672	
Nov-09	94%	3,569,156	4,120,551	7,689,707	\$0.0770	\$0.0592	\$568,778	
Dec-09	98%	3,811,497	4,354,948	8,166,445	\$0.0836	\$0.0656	\$653,855	
Jan-10	98%	3,310,034	4,482,631	7,792,665	\$0.0971	\$0.0773	\$717,439	
Feb-10	95%	3,038,210	3,650,447	6,688,657	\$0.0982	\$0.0772	\$629,756	
Mar-10	96%	3,668,101	3,741,131	7,409,232	\$0.0831	\$0.0667	\$612,036	
Apr-10	61%	1,897,314	2,169,219	4,066,533	\$0.0723	\$0.0544	\$312,336	
May-10	93%	3,407,537	4,431,390	7,838,927	\$0.0702	\$0.0534	\$533,701	
Jun-10	93%	3,787,872	3,946,891	7,734,763	\$0.0762	\$0.0552	\$552,430	
Jul-10	96%	3,451,635	4,510,803	7,962,438	\$0.0850	\$0.0614	\$616,555	
Aug-10	99%	3,880,733	4,478,367	8,359,100	\$0.0843	\$0.0618	\$650,513	
Sep-10	95%	3,536,806	4,092,807	7,629,613	\$0.0730	\$0.0556	\$531,986	
Oct-10	99%	3,684,282	4,715,036	8,399,318	\$0.0740	\$0.0562	\$583,762	
Nov-10	94%	3,482,344	3,838,460	7,320,804	\$0.0770	\$0.0592	\$541,771	
Dec-10	97%	3,502,186	3,887,300	7,389,486	\$0.0836	\$0.0656	\$593,229	
Jan-11	96%	3,333,950	4,024,645	7,358,595	\$0.0971	\$0.0773	\$680,335	
Feb-11	99%	3,043,296	3,512,245	6,555,541	\$0.0434	\$0.0434	\$326,532	\$411,689
Mar-11	98%	3,444,203	3,492,190	6,936,393	\$0.0434	\$0.0434	\$343,359	\$362,137
Apr-11	66%	1,762,990	2,177,127	3,940,170	\$0.0434	\$0.0434	\$212,063	\$205,723
May-11	87%	3,096,218	3,803,942	6,900,160	\$0.0434	\$0.0434	\$341,900	\$322,335
Jun-11	98%	3,649,570	3,994,354	7,643,924	\$0.0434	\$0.0434	\$374,492	\$363,195
Jul-11	99%	3,553,158	4,635,406	8,188,564	\$0.0434	\$0.0434	\$387,005	\$463,485
Aug-11	96%	3,793,874	3,860,020	7,653,894	\$0.0434	\$0.0434	\$365,783	\$358,716
Sep-11	100%	3,716,566	4,016,809	7,733,375	\$0.0434	\$0.0434	\$369,266	\$336,697
Oct-11					\$0.0434	\$0.0434		
Totals for Contract period							\$2,720,399	\$2,823,977