

Corporate Members

Bridgton
Cape Elizabeth
Casco
Cumberland
Falmouth
Freeport
Gorham
Gray
Harrison
Hollis
Limington
Lyman
North Yarmouth
Ogunquit
Portland
Pownal
Scarborough
South Portland
Waterboro
Windham
Yarmouth

Associate Members

Baldwin
Hiram
Naples
Parsonsfield
Porter
Standish
Saco

Contract Members

Andover
Cornish
Livermore Falls
Manchester
Monmouth
Poland
Sanford
Old Orchard Beach
Readfield
Wayne

MEMORANDUM

DATE: May 28, 2010
TO: Recycling Committee
FROM: Kevin Roche, General Manager
SUBJECT: *June 2, 2010 Meeting Agenda*

There is a meeting of the Recycling Committee scheduled for Wednesday, June 2, 2010 at 4:00 p.m. at **ecomaine**.

AGENDA:

1. Review and approval of the 05/05/10 meeting minutes (**Attachment A**)
2. Electronic Bulletin Board Update: Andy Dixon, Account Manager, Systems Engineering
3. Mining the Ashfill for Recyclable Metals
4. Recycling Updates:
 - Discussion of current market conditions
 - Tonnage and marketing reports
 - Revenue and Expense Report (**Attachments B-1 & B-2**)
5. Other

Next Recycling Committee Meeting Date: August 4, 2010 @ 4:00PM

cc: Board of Directors

**ecomaine
Recycling Committee Meeting Minutes
May 5, 2010**

Committee Members present: Dick Brobst, Troy Moon, Travis Wagner, Willis Lord, John Miller, and Len Van Gaasbeek

ecomaine Staff present: Missi Labbe, Kevin Roche, and Shelley Dunn

Member of the Public: David Woodsome

Agenda Items:

1. Review of 04/07/10 meeting minutes

A motion to accept the minutes was made by Mr. Brobst and seconded by Mr. VanGaasbeek. The minutes were approved unanimously.

2. Review Municipal HHW letter

Ms. Labbe read the letter drafted to be sent to **ecomaine** communities advising them on proper HHW disposal and urging them to continue or to add HHW collections within their municipalities. The committee requested a couple additions to the letter and requested a draft before referring it to the full Board.

3. Professor Travis Wagner

Professor Travis Wagner proposed to have **ecomaine** offer a seminar to community level recycling committees and interested parties on community based social marketing. The concept of community based social marketing is built upon research in the social sciences that demonstrates that behavior change is most effectively achieved through initiatives delivered at the community level which focus on removing barriers to an activity while simultaneously enhancing the activities benefits. This approach has been widely used to influence recycling participation. Ms. Labbe provided information on current areas of social marketing currently discussed with **ecomaine** communities. The committee discussed having Ms. Labbe do a presentation of this information to assess what or how to utilize this information within the context of Professor Wagner's idea. Professor Wagner and staff will work to further develop the seminar concept and share more information with the committee at a future meeting. The event has been proposed for September, 2010.

4. Discussion on Bee Keeping Opportunities

The Committee discussed a proposal to host bees at the landfill. The Association of Bee Keepers is seeking to locate bees in this area and provide education to bee keepers due to a decline in the bee population. Bees are needed for pollination and the landfill has been identified as a good location. Mr. Van Gaasbeek moved to recommend to the Executive Committee to allow **ecomaine** to move forward and direct staff to work out any liability issues. The motion was seconded by Mr. Brobst and was accepted unanimously.

5. Recycling Updates

Current Market Conditions

Mr. Roche updated the Committee on current conditions of the recycling commodities markets and material movement.

Tonnage and Marketing Reports

Recycling tonnage for April 2010 was 2876 tons.

The meeting adjourned at 5:18 pm

The next meeting will be Wednesday, June 2, 2010, at 4:00pm at ecomaine

ecomaine
Statement of Revenue and Expenses
For the Ten Months Ending April 30, 2010

	Actual	YTD Budget	Variance
Operating revenues			
Municipal assessments	\$3,899,218.99	\$3,898,878.20	\$340.79
Owners tipping fees	3,763,080.09	3,748,140.00	14,940.09
Associate tipping fees	726,560.19	691,370.80	35,189.39
Commercial tipping fees	4,323,736.85	3,779,673.30	544,063.55
Spot market tipping fees	2,572,448.35	1,963,385.80	609,062.55
Electrical generating revenues	5,905,975.01	5,293,803.00	612,172.01
Sales of recycled goods	2,251,628.15	833,333.30	1,418,294.85
Recycling tipping fees	27,729.84	83,333.30	(55,603.46)
Gorham property assessments	115,237.35	91,666.70	23,570.65
Other operating income	211,395.66	270,833.40	(59,437.74)
Total operating revenues	23,797,010.48	20,654,417.80	3,142,592.68
Operating expenses			
Administrative expenses	2,041,813.78	2,057,692.40	(15,878.62)
Waste-to-energy operating expenses	6,431,980.01	7,231,702.70	(799,722.69)
Recycling operating expenses	1,203,485.61	1,270,984.90	(67,499.29)
Landfill/ashfill operating expenses	1,197,098.72	1,199,475.56	(2,376.84)
Contingency	(8,903.50)	312,500.00	(321,403.50)
Landfill closure and postclosure care costs	0.00	0.00	0.00
Post-retirement benefit	0.00	0.00	0.00
Depreciation & amortization	4,482,218.30	4,500,000.00	(17,781.70)
Total operating expenses	15,347,692.92	16,572,355.56	(1,224,662.64)
Net operating income	8,449,317.56	4,082,062.24	4,367,255.32
Non-operating income (expense)			
Interest income	58,637.59	160,416.70	(101,779.11)
Interest expense	(875,795.33)	(1,287,416.60)	411,621.27
Net non-operating	(817,157.74)	(1,126,999.90)	309,842.16
Total revenue less expenses	7,632,159.82	2,955,062.34	4,677,097.48

ecomaine
Statement of Revenue and Expenses
For the Month ended April 30, 2010

	<u>Actual</u>	<u>April Budget</u>	<u>Variance</u>
Operating revenues			
Municipal assessments	\$389,943.53	\$389,887.82	\$55.71
Owners tipping fees	357,081.12	374,814.00	(17,732.88)
Associate tipping fees	70,310.98	69,137.08	1,173.90
Commercial tipping fees	436,083.09	377,967.33	58,115.76
Spot market tipping fees	182,142.94	196,338.58	(14,195.64)
Electrical generating revenues	445,239.97	290,147.00	155,092.97
Sales of recycled goods	283,305.22	83,333.33	199,971.89
Recycling tipping fees	0.00	8,333.33	(8,333.33)
Gorham property assessments	11,523.32	9,166.67	2,356.65
Other operating income	19,910.24	27,083.34	(7,173.10)
	<u>2,195,540.41</u>	<u>1,826,208.48</u>	<u>369,331.93</u>
Operating expenses			
Administrative expenses	221,363.84	202,769.24	18,594.60
Waste-to-energy operating expenses	1,084,707.89	1,455,317.59	(370,609.70)
Recycling operating expenses	137,412.41	127,098.49	10,313.92
Landfill/ashfill operating expenses	69,944.98	99,552.99	(29,608.01)
Contingency	(9,214.00)	31,250.00	(40,464.00)
Landfill closure and postclosure care costs	0.00	0.00	0.00
Post-retirement benefit	0.00	0.00	0.00
Depreciation & amortization	432,218.30	450,000.00	(17,781.70)
	<u>1,936,433.42</u>	<u>2,365,988.31</u>	<u>(429,554.89)</u>
Net operating income	<u>259,106.99</u>	<u>(539,779.83)</u>	<u>798,886.82</u>
Non-operating income (expense)			
Interest income	4,850.84	16,041.67	(11,190.83)
Interest expense	(87,691.36)	(128,741.66)	41,050.30
	<u>(82,840.52)</u>	<u>(112,699.99)</u>	<u>29,859.47</u>
Total revenue less expenses	<u>176,266.47</u>	<u>(652,479.82)</u>	<u>828,746.29</u>