

Financial Summary September, 2015 (FY16) HANDOUT

<u>Revenues YTD- Compared to Budget and Last Year</u>												
	Compared to Budget					Compared to Prior Year						
		Revenue YTD-\$000	Units	Revenue \$/Units		Revenue YTD - \$000	Units	Revenue \$/Units				
Owner	↓	\$8	↓	1%	↑	0%	↓	\$8	↓	1%	↑	0%
Associate	↑	\$2	↑	2%	↓	1%	↑	\$0	↑	2%	↓	1%
Contract	↑	\$4	↑	4%	↑	2%	↑	\$4	↑	3%	↑	1%
Commercial	↓	\$101	↓	1%	↓	6%	↓	\$86	↓	1%	↓	5%
Spot	↓	\$51	↓	13%	↑	6%	↓	\$69	↓	13%	↑	3%
Recycling	↑	\$35	↓	5%	↑	2%	↓	\$146	↓	5%	↓	7%
Assessments/Rebates		\$0						\$0				
Electrical	↑	\$67	↑	5%	↑	3%	↓	\$162	↑	5%	↓	19%
Overall	↓	\$51					↓	\$464				

<u>Cash Expenses YTD</u>			
Cost Center	Status-\$000	% of Annual Budget	Notable Items Effecting Expenses YTD
Total Departmental Costs	↓ \$150	21%	Fav Gas & Elect (\$44k WTE), Lime & Carbon (\$26k WTE), Permits (\$25k Landfill), Major Repairs (\$48k WTE & LF), Payroll & Benefits (\$14k all areas), Legal (\$22k Admin), Baling Wire (\$12k Rec.) offset with unfav. Outside Serv. (\$16k WTE), Computer Maint. (\$25k Admin), Recy. Rolloffs (\$18k), Painting (\$34k), Air Monitoring (\$17k), Public Relations (\$17k Rec), Cems Cert. (\$10k WTE), Ind. Cleaning (\$13k WTE & LF); All timing

<u>Revenue Less Expenses</u>	YTD vs. Budget YTD		YTD vs. Prior YTD		
	Rev. - Exp.		Rev. - Exp.	%	
	↓	\$0.20 MM	60%	↓	\$1.0 MM

<u>Cash Flow</u>			
	Current Position	Notes	
Cash on 7/1/2015	\$26.5 MM		
Cash Generated	\$1.1 MM	52% of 12 Month Budget	
Cash Going Out	\$0.4 MM	\$0.4MM (Capital & Investing Activities)	
Current Cash Position	\$27.2 MM	Increased by \$0.7MM	

<u>Average WTE Operations</u>				
Month	Pwr Sold % Capacity	Ave. Boiler Availability %	Sales-KWHrs	Notes
August	90%	96%	8,136	
September	95%	99%	8,256	

<u>Recycling Markets</u>						
Materials	July 2015	August 2015	Sept. 2015	Sept. 2014	Sept. 2015	
					Vs	Sept. 2014
Cardboard	\$96	\$96	\$96	\$104	↓	-8%
Newspaper	58	54	54	49	↑	10%
Cans	96	90	90	233	↓	-61%
#2 Natural Plastic	795	-	510	1,125	↓	-55%
#2 Colored Plastic	425	-	-	660		
#1 PET Plastic	270	290	-	316		
Post Burn Metal	46	53	26	87	↓	-70%