



Owner Communities

Bridgton
Cape Elizabeth
Casco
Cumberland
Falmouth
Freeport
Gorham
Gray
Harrison
Hollis
Limington
Lyman
North Yarmouth
Ogunquit
Portland
Pownal
Scarborough
South Portland
Waterboro
Windham
Yarmouth

Associate Members

Baldwin
Hiram
Naples
Parsonsfield
Porter
Saco
Standish

Contract Members

Andover
Cornish
Eliot
Greenland, NH
Harpwell
Jay
Livermore Falls
Manchester
Monmouth
Newington, NH
North Haven
Old Orchard Beach
Poland
Readfield
Sanford
Wayne

DATE: November 18, 2011
TO: Recycling Committee
FROM: Kevin Roche, General Manager
SUBJECT: November 30, 2011 Meeting Agenda

There is a meeting of the Recycling Committee scheduled for Wednesday, November 30, at 4:00 p.m. at ecomaine.

AGENDA:

1. Review and approval of the 10/26/11 minutes (**Attachment A**)
2. Revenue Share Discussion (**Attachment B**)
3. Mercury Added Lamp Recycling Symposium Update (**Attachment C**)
4. Silver Bullet Painting Contest 2012
5. Recycling Updates:
 - Discussion of current market conditions (**Attachment D**)
 - Tonnage and marketing reports (**Attachment E & F**)
 - Revenue and expense report (**Attachment G**)
 - Outreach and tour report
 - Website analytics (**Attachment H**)
 - Catalog Choice Update (**Attachment I**)
6. Other
7. Future Meetings
 - Executive Committee: December 15th (*Thursday*) @ 4:00PM.
 - Board Meeting: January 19th (*Thursday*) @ 4:00PM.
 - Recycling Committee Meeting: January 25th (*Thursday*) @ 4:00PM.

Please note:
There will be no Recycling Committee Meeting in December, 2011.

cc: Board of Directors

(Attachment A)

**ecomaine
Recycling Committee Minutes
October 26, 2011**

Committee Members present: Troy Moon, Sarah Bernier, Dick Brobst, Len Van Gaasbeek, Susan McGinty, and John Miller

ecomaine Staff present: Kevin Roche, Shelley Dunn, and Missi Labbe

Agenda Items:

1. Review of 08/17/11 meeting and 09/28/11 workshop minutes.

A motion to accept the minutes was made by Mr. Brobst and seconded by Mr. Van Gaasbeek. The minutes were approved unanimously.

2. Revenue Share Update

Ms. Labbe provided a handout and reviewed the responses received from the Revenue Share Questionnaire previously sent to all Board members. The Committee discussed the responses. Mr. Moon stated that further discussion would be held at the November meeting with some form of recommendation sent to the Finance Committee for further consideration at that time.

3. Open House Update

Ms. Dunn provided a handout and updated the Committee on the annual Open House. Attendance was estimated at 254.

4. eco-Excellence Award Nomination Request Review

Ms. Dunn reminded the Committee that eco-Excellence Award nominations were being sought. The information is currently on the **ecomaine** website and nomination forms were available for anyone to take. Nominations are due by January 20, 2012.

5. Recycling Updates

Current Market Conditions

Mr. Roche updated the Committee on current conditions of the recycling commodities markets and material movement.

Tonnage and Marketing Reports

Ms. Labbe went over current recycling tonnage for September, 2011, which was 3101.54 tons.

Revenue and Expense Report

Ms. Labbe reviewed the revenue and expense reports for September, 2011.

Website Analytics

Ms. Dunn reviewed recent website traffic and statistics.

Outreach and Tour Report

Ms. Labbe updated the Committee on the number of tours done in September and the outreach conducted. 230 individuals toured **ecomaine** in September.

Catalog Choice Report

(Attachment A)

Ms. Dunn provided a handout and updated the Committee on the current status of Catalog Choice memberships. Currently, 156 households and businesses have taken advantage of this free registry designed to reduce unwanted mail.

6. Other

E-Bulletin Board - Ms. Dunn discussed the current use of the e-board. There has been very limited utilization by those towns that opted to participate. She encouraged members to encourage their town to log on and add content whenever possible.

Ashfill Mining Operation - Mr. Roche updated the Committee on the status of the ashfill mining operation at the **ecomaine** ashfill. They have begun to set up and should begin mining in the next 30 days.

Silver Bullet Painting Contest - The second silver bullet has been completed and was on site for everyone to view. This silver bullet was decorated by the students of Wells (Ogunquit) High School as part of the painting contest. This silver bullet will be allocated to Scarborough, since Ogunquit does not utilize these containers.

The workshop ended at 6:02PM.

The next meeting will be Wednesday, November 30, 2011 at 4:00PM at ecomaine.



Scarborough Public Works Department

*Scarborough Industrial Park * 20 Washington Avenue * Scarborough, ME 04074*

www.scarborough.me.us

Tel: 207 730-4400

Fax: 207 730-4405

October 21, 2011

Dear Troy,

Thank You for the opportunity to comment on the recycling revenue sharing concept being discussed by the recycling committee. I applaud the committee's efforts to bring more tons into the recycling facility to make sure it runs at or near capacity.

Councilor Ahlquist and I met to discuss the example of revenue sharing provided in your letter dated 10/07/2011. This formula or one similar to it would have the benefit of providing incentive to communities to recycle at ECOMaine because they would see benefit in the form of money paid back to them. The downside to the revenue sharing program is that the chances of everyone feeling the formula is equitable to all are slim. Furthermore, we feel that the communities currently not participating to the fullest extent in the program are unlikely to change regardless of sharing in the revenue or not. While the reasons are varied as to why some towns choose to not participate fully in our recycling program one thing is for sure – the reasons are well rooted and long standing.

The process of what is done with excess revenue has been talked about a number of times in board meetings. The common sentiment is to put surplus funds towards debt pay down and assessment relief. Both Councilor Ahlquist and I still feel this is the best approach at this time.

We encourage the committee to continue working with staff to find ways to incentivize maximum use of all of the facilities at ECOMaine. It is our hope that program changes will be made deliberately and with all options weighed.

A handwritten signature in black ink, appearing to read "Michael S. L.", written in a cursive style.

The Mercury-Added Lamp Recycling Symposium

Wednesday, December 14

9:00-11:00 a.m.

ecomaine will be hosting a discussion and information session to address the State of Maine Mercury Added Lamp Recycling Law (CFL Recycling), how it impacts municipalities and how your town can become a collection point.
(Continental breakfast)

Speakers:

Why we need it- the impact on waste disposal facilities

Kevin Roche, ecomaine General Manager

How it works

Carole Cifrino, Maine DEP

Manager, Product Management Programs
Division of Solid Waste Management

Day to day operations of a collection point

Erik Street, Yarmouth Public Works Director



Free postage paid CFL collection buckets and registration forms
will be available at the event!

**Please let us know you're coming: Contact Lynne Trufant at
trufant@ecomaine.org or by calling 207-773-1738**

ecomaine:

- Maine Turnpike Exit 46; turn left after the toll booth
Travel about 1/8 mile to traffic light and turn right onto Route 22/Congress Street
Travel about 1/8 mile to left on Blueberry Road
- **From outer Congress Street (Rte 22):**
Blueberry Road is just across the Maine Turnpike from UNUM

Fiscal Year Recycling Tons & Revenues 2011-2012

		#8 News	OCC	NATURAL	COLORED	PET	#3-7 MIXED PLASTIC	STEEL CANS	ALUMINUM	Loose Glass	LOOSE METAL/STEEL	Mixed Paper	Post Burn	Monthly totals	Residue <small>based on Monthly totals minus Post Burn</small>	Percentage of residue <small>based on Monthly totals</small>	Net Revenue
July	Tons	1750.02	665.94	19.89	22.35	42.59	0.00	78.56	5.79	183.65	9.74	0.00	200.60	2979.13	188.09	6.77%	
	Value	\$239,097	\$112,674	\$13,923	\$9,387	\$10,665	\$0	\$21,879	\$2,982	\$0	\$1,759	\$0	\$17,800	\$430,166	\$ 8,276		\$421,890
	\$ Per Ton	\$137	\$169	\$700	\$420	\$250	\$0	\$279	\$515	\$0	\$181	\$0	\$89				
August	Tons	1864.45	689.96	21.21	21.71	20.00	58.85	58.39	0.00	192.44	13.46	0.00	153.67	3094.14	208.04	7.08%	
	Value	\$261,755	\$117,293	\$14,423	\$8,250	\$5,100	\$393	\$16,380	\$0	\$0	\$2,608	\$0	\$10,946	\$437,147	\$ 9,154		\$427,994
	\$ Per Ton	\$140	\$170	\$680	\$380	\$255	\$7	\$281	\$0	\$0	\$194	\$0	\$71				
September	Tons	1852.49	587.16	0.00	22.70	37.22	41.61	81.99	0.00	182.27	21.93	0.00	157.84	2985.21	209.24	7.40%	
	Value	\$257,598	\$99,327	\$0	\$10,038	\$9,490	\$315	\$22,178	\$0	\$0	\$4,931	\$0	\$13,265	\$417,143	\$ 9,207		\$407,936
	\$ Per Ton	\$139	\$169	\$0	\$442	\$255	\$8	\$271	\$0	\$0	\$225	\$0	\$84				
October	Tons	1646.08	347.12	21.70	0.00	0.00	97.18	71.71	0.00	124.85	12.10	0.00	185.31	2506.05	196.55	8.47%	
	Value	\$213,818	\$61,043	\$15,624	\$0	\$0	\$410	\$17,945	\$0	\$0	\$2,158	\$0	\$16,155	\$327,154	\$ 8,648		\$318,505
	\$ Per Ton	\$130	\$176	\$720	\$0	\$0	\$4	\$250	\$0	\$0	\$178	\$0	\$87				
November	Tons	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	
	Value	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ -		\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
December	Tons	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	
	Value	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ -		\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
January	Tons	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	
	Value	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ -		\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
February	Tons	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	
	Value	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ -		\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
March	Tons	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	
	Value	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ -		\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
April	Tons	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	
	Value	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ -		\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
May	Tons	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	
	Value	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ -		\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
June	Tons	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	
	Value	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ -		\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
TOTAL TONNAGE		7,113.04	2,290.18	62.80	66.76	99.81	197.64	290.65	5.79	683.21	57.23	-	697.42	11,564.53	801.92	6.93%	
TOTAL REVENUE		\$ 972,269	\$ 390,336	\$ 43,970	\$ 27,675	\$ 25,255	\$ 1,119	\$ 78,383	\$ 2,982	\$ -	\$ 11,456	\$ -	\$ 58,166	\$ 1,611,610	\$ 35,284		\$1,576,325

Fiscal Year Recycling Tons & Revenues 2010-2011

		#8 News	OCC	NATURAL	COLORED	PET	#3-7 MIXED PLASTIC	STEEL CANS	ALUMINUM	Loose Glass	LOOSE METAL/STEEL	Mixed Paper	Post Burn	Monthly totals	Percentage of residue based on Monthly totals minus Post Burn	Residue	Net Revenue
July	Tons	1587.97	719.75	21.40	0.00	0.00	67.14	54.77	0.00	192.69	28.41	0.00	93.25	2765.38	212.03	7.93%	
	Value	\$113,214	\$81,085	\$9,844	\$0	\$0	\$0	\$9,311	\$0	\$0	\$4,390	\$0	\$4,989	\$222,832	\$ 9,329		\$213,503
	\$ Per Ton	\$71	\$113	\$460	\$0	\$0	\$0	\$170	\$0	\$0	\$155	\$0	\$54				
August	Tons	1961.86	755.43	20.86	23.09	41.69	10.64	44.47	0.00	173.20	0.00	0.00	457.17	3488.41	214.90	7.09%	
	Value	\$148,805	\$86,740	\$10,534	\$6,003	\$10,839	-\$387	\$7,560	\$0	\$0	\$0	\$0	\$20,041	\$290,136	\$ 9,456		\$280,680
	\$ Per Ton	\$76	\$115	\$505	\$260	\$260	-\$36	\$170	\$0	\$0	\$0	\$0	\$44				
September	Tons	1330.79	505.89	21.93	0.00	0.00	0.00	15.34	0.00	146.25	49.26	0.00	209.03	2278.49	196.53	9.50%	
	Value	\$109,491	\$63,025	\$11,408	\$0	\$0	\$0	\$2,761	\$0	\$0	\$8,564	\$0	\$11,183	\$206,433	\$ 8,647		\$197,785
	\$ Per Ton	\$82	\$125	\$520	\$0	\$0	\$0	\$180	\$0	\$0	\$174	\$0	\$53				
October	Tons	2279.10	682.45	0.00	21.04	42.48	65.72	59.16	0.00	140.07	31.32	0.00	179.82	3501.16	142.03	4.28%	
	Value	\$198,452	\$91,351	\$0	\$6,522	\$11,150	\$462	\$9,519	\$0	\$0	\$5,434	\$0	\$9,629	\$332,519	\$ 6,249		\$326,270
	\$ Per Ton	\$87	\$134	\$0	\$310	\$262	\$7	\$161	\$0	\$0	\$173	\$0	\$54				
November	Tons	1962.90	559.19	20.69	20.47	20.17	41.55	41.69	0.00	115.02	10.56	0.00	101.04	2893.28	182.97	6.55%	
	Value	\$186,566	\$93,532	\$10,448	\$6,346	\$5,244	\$205	\$6,254	\$0	\$0	\$2,227	\$0	\$5,411	\$316,233	\$ 8,051		\$308,182
	\$ Per Ton	\$95	\$167	\$505	\$310	\$260	\$5	\$150	\$0	\$0	\$211	\$0	\$54				
December	Tons	1843.37	613.13	20.96	107.59	4.23	467.62	76.17	0.00	88.87	4.74	0.00	467.62	3694.30	277.83	8.61%	
	Value	\$186,704	\$108,048	\$13,382	\$8,332	\$6,600	\$210	\$13,330	\$0	\$0	\$781	\$0	\$25,047	\$362,434	\$ 12,225		\$350,210
	\$ Per Ton	\$101	\$176	\$638	\$77	\$1,560	\$0	\$175	\$0	\$0	\$165	\$0	\$54				
January	Tons	1487.78	549.46	0.20	23.22	19.15	19.17	81.70	0.00	57.98	0.00	11.71	248.37	2498.74	305.73	13.59%	
	Value	\$157,176	\$93,694	\$104	\$11,266	\$5,937	\$0	\$18,358	\$0	\$0	\$0	\$117	\$14,962	\$301,614	\$ 13,452		\$288,162
	\$ Per Ton	\$106	\$171	\$522	\$485	\$310	\$0	\$225	\$0	\$0	\$0	\$10	\$60				
February	Tons	1300.36	408.46	20.94	0.00	22.08	47.86	62.11	9.87	88.45	28.83	0.00	320.55	2309.51	260.55	13.10%	
	Value	\$143,719	\$69,435	\$15,705	\$0	\$6,845	\$479	\$15,706	\$4,984	\$0	\$1,238	\$0	\$18,317	\$276,426	\$ 11,464		\$264,962
	\$ Per Ton	\$111	\$170	\$750	\$0	\$310	\$10	\$253	\$505	\$0	\$43	\$0	\$57				
March	Tons	1843.28	551.73	0.00	21.55	0.00	19.55	62.99	0.00	117.94	8.11	19.35	386.62	3031.12	298.91	11.30%	
	Value	\$256,656	\$93,794	\$0	\$9,051	\$0	\$196	\$15,748	\$0	\$0	\$1,863	\$194	\$23,109	\$400,610	\$ 13,152		\$387,458
	\$ Per Ton	\$139	\$170	\$0	\$420	\$0	\$10	\$250	\$0	\$0	\$230	\$10	\$60				
April	Tons	1579.00	527.15	20.71	20.82	19.93	23.21	61.35	0.00	121.80	11.65	0.00	257.04	2642.66	204.94	8.59%	
	Value	\$223,520.01	\$73,736.00	\$16,671.55	\$13,533.00	\$5,779.70	\$232.10	\$15,337.50	\$0	\$0	\$1,894.91	\$0	\$37,800.73	\$402,146	\$ 9,017		\$393,128
	\$ Per Ton	\$142	\$166	\$805	\$650	\$290	\$10	\$250	\$0	\$0	\$163	\$0	\$147				
May	Tons	1782.51	599.17	20.67	22.02	0.00	84.45	93.45	0.00	139.38	23.36	0.00	148.54	2913.55	204.32	7.39%	
	Value	\$236,517.90	\$92,266.08	\$16,577.34	\$14,423.10	\$0	\$844.50	\$23,362.50	\$0	\$0	\$2,688.88	\$0	\$13,309.46	\$399,990	\$ 8,990		\$391,000
	\$ Per Ton	\$133	\$154	\$802	\$655	\$0	\$10	\$250	\$0	\$0	\$115	\$0	\$90				
June	Tons	1971.78	682.41	0.00	0.00	19.31	61.40	38.76	0.00	170.72	16.34	0.00	188.62	3149.34	237.84	8.03%	
	Value	\$260,185.49	\$111,703.19	\$0	\$0	\$5,213.70	\$614.00	\$9,690.00	\$0	\$0	\$3,074.02	\$0	\$18,390.53	\$408,871	\$ 10,465		\$398,406
	\$ Per Ton	\$132	\$164	\$0	\$0	\$270	\$10	\$250	\$0	\$0	\$188	\$0	\$98				
TOTAL TONNAGE		20,930.70	7,154.22	168.36	259.80	189.04	908.31	691.96	9.87	1,552.37	212.58	31.06	3,057.67	35,165.94	2,738.58	7.79%	
TOTAL REVENUE		\$ 2,221,007	\$ 1,072,049	\$ 104,675	\$ 75,477	\$ 57,608	\$ 2,854	\$ 146,936	\$ 4,984	\$ -	\$ 32,154	\$ 311	\$ 202,189	\$ 3,920,244	\$ 120,498		\$ 3,799,746

**ecomaine Neighborhood Recycling Monthly Totals For
October 01, 2011 Through October 31, 2011**

	Pop.	Town Tons- MSW Month	Town Tons-Rec Drop-off - Month	Town Tons-Rec Curb- month	Town Tons-Rec Monthly Total	Town MSW + Rec Monthly Total	Town % Rec Month
Bridgton	5,516	185.50	39.62		39.62	225.12	17.60%
Cape Elizabeth	8,806	236.83	100.97		100.97	337.80	29.89%
Casco	3,816	74.86	16.28		16.28	91.14	17.86%
Cumberland	7,627	206.57		70.03	70.03	276.60	25.32%
Falmouth	10,823	159.39	28.12	84.60	112.72	272.11	41.42%
Freeport	8,304	140.90	51.74		51.74	192.64	26.86%
Gorham	15,709	169.49	22.29	85.45	107.74	277.23	38.86%
Harrison	2,448	81.52	18.53		18.53	100.05	18.52%
Hollis	4,630	74.64		23.97	23.97	98.61	24.31%
Limington	3,897	120.80	8.28		8.28	129.08	6.41%
Livermore Falls	3,129	51.67	13.03		13.03	64.70	20.14%
Lyman	4,231	97.15	17.13		17.13	114.28	14.99%
Naples	3,720	91.14	19.90		19.90	111.04	17.92%
No. Yarmouth	3,596	44.58		32.15	32.15	76.73	41.90%
Ogunquit	1,256	49.92	45.96		45.96	95.88	47.93%
Parsonsfield	1,730	66.37		6.73	6.73	73.10	9.21%
Portland	63,008	731.36	105.32	360.98	466.30	1197.66	38.93%
Pownal	1,630	13.33		10.66	10.66	23.99	44.44%
Saco	18,204	392.47	0.86	121.27	122.13	514.60	23.73%
Scarborough	19,239	446.11	55.83	149.31	205.14	651.25	31.50%
S. Portland	23,976	495.73	19.96	150.69	170.65	666.38	25.61%
Standish	9,988	283.68	51.97		51.97	335.65	15.48%
Tri-Town	4,462	145.23	10.51		10.51	155.74	6.75%
Waterboro	7,315	153.60	40.34		40.34	193.94	20.80%
Windham	16,901	170.97	10.88	113.23	124.11	295.08	42.06%
Yarmouth	8,142	205.63	83.71		83.71	289.34	28.93%
	262,103						
		4,889.44	761.23	1,209.07	1,970.30	6,859.74	28.72%

**ecomaine Neighborhood Recycling Year to Date Totals For
July 1, 2011 Through October 31, 2011**

Town	Town Tons-MSW To Date	Town Tons-Rec Drop off To Date	Town Tons-Rec Curb To Date	Town Tons-Rec Total To Date	Town Total MSW+Rec	Town % Rec To Date
Bridgton	964.91	233.05	0.00	233.05	1197.96	19.45%
Cape Elizabeth	970.13	408.24	0.00	408.24	1378.37	29.62%
Casco	347.90	75.87	0.00	75.87	423.77	17.90%
Cumberland	556.80	0.00	275.64	275.64	832.44	33.11%
Falmouth	749.02	150.23	350.22	500.45	1249.47	40.05%
Freeport	586.61	207.42	0.00	207.42	794.03	26.12%
Gorham	737.28	84.29	357.47	441.76	1179.04	37.47%
Harrison	382.65	80.43	0.00	80.43	463.08	17.37%
Hollis	325.93	0.00	103.97	103.97	429.90	24.18%
Limington	557.27	38.88	0.00	38.88	596.15	6.52%
Livermore Falls	257.50	55.43	0.00	55.43	312.93	17.71%
Lyman	405.62	87.81	0.00	87.81	493.43	17.80%
Naples	421.48	92.73	0.00	92.73	514.21	18.03%
No. Yarmouth	197.33	0.00	137.25	137.25	334.58	41.02%
Ogunquit	295.20	148.11	0.00	148.11	443.31	33.41%
Parsonsfield	281.64	0.00	27.28	27.28	308.92	8.83%
Portland	3320.70	449.38	1494.60	1943.98	5264.68	36.92%
Pownal	62.09	0.00	48.55	48.55	110.64	43.88%
Saco	1792.80	54.73	532.42	587.15	2379.95	24.67%
Scarborough	1969.05	227.76	672.44	900.20	2869.25	31.37%
S. Portland	2170.48	94.41	665.07	759.48	2929.96	25.92%
Standish	1154.30	203.12	0.00	203.12	1357.42	14.96%
Tri-Town	591.57	44.96	0.00	44.96	636.53	7.06%
Waterboro	655.88	160.96	0.00	160.96	816.84	19.71%
Windham	751.21	40.35	464.15	504.50	1255.71	40.18%
Yarmouth	808.82	338.76	0.00	338.76	1147.58	29.52%
	21,314.17	3,276.92	5,129.06	8,405.98	29,720.15	28.28%

ecomaine
Statement of Revenue and Expenses - October 2011
\$000's

Attachment G

	Month			YTD			Last Year - YTD	
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Variance
Operating revenues								
Municipal assessments	\$ 370	\$ 370	\$ -	\$ 1,481	\$ 1,481	\$ -	\$ 1,560	\$ (79)
Owners tipping fees	356	353	\$ 3	1,549	1,414	136	1,539	10
Associate tipping fees	86	77	\$ 9	398	308	91	354	44
Commercial tipping fees	511	478	\$ 34	2,066	1,911	154	2,054	12
Spot market tipping fees	170	170	\$ 1	815	680	135	839	(24)
Electrical generating revenues	351	348	\$ 3	1,474	1,404	70	2,375	(902)
Sales of recycled goods	327	250	\$ 77	1,612	1,000	612	1,052	560
Recycling tipping fees	4	1	\$ 3	14	4	9	6	7
Gorham property assessments	8	8	\$ -	33	33	-	37	(3)
Other operating income	7	8	\$ (1)	28	32	(4)	28	0
Total operating revenues	2,192	2,064	128	9,469	8,267	1,203	9,844	(375)
Operating expenses								
Administrative expenses	209	204	(5)	801	839	38	824	23
Waste-to-energy operating expenses	515	662	147	2,341	2,623	281	2,359	18
Recycling operating expenses	105	147	42	534	587	53	530	(3)
Landfill/ashfill operating expenses	107	123	16	485	545	61	446	(38)
Contingency	-	16	16	-	65	65	1	1
Landfill closure and postclosure care costs	23	-	(23)	93	-	(93)	-	(93)
Post-retirement benefit	3	-	(3)	40	-	(40)	-	(40)
Depreciation & amortization	342	342	(0)	1,367	1,367	(0)	1,300	(67)
Total operating expenses	1,303	1,493	190	5,660	6,026	366	5,461	(199)
Net operating income	889	571	318	3,809	2,240	1,569	4,383	(573)
Non-operating income (expense)								
Interest income	5	1	5	15	2	12	14	1
Interest expense	(9)	(11)	2	(37)	(45)	8	(185)	148
Other Expense	-	-	-	-	-	-	-	-
Net non-operating	(4)	(11)	7	(23)	(43)	20	(172)	149
Total revenue less expenses	\$ 885	\$ 560	\$ 325	\$ 3,787	\$ 2,197	\$ 1,589	\$ 4,211	\$ (424)

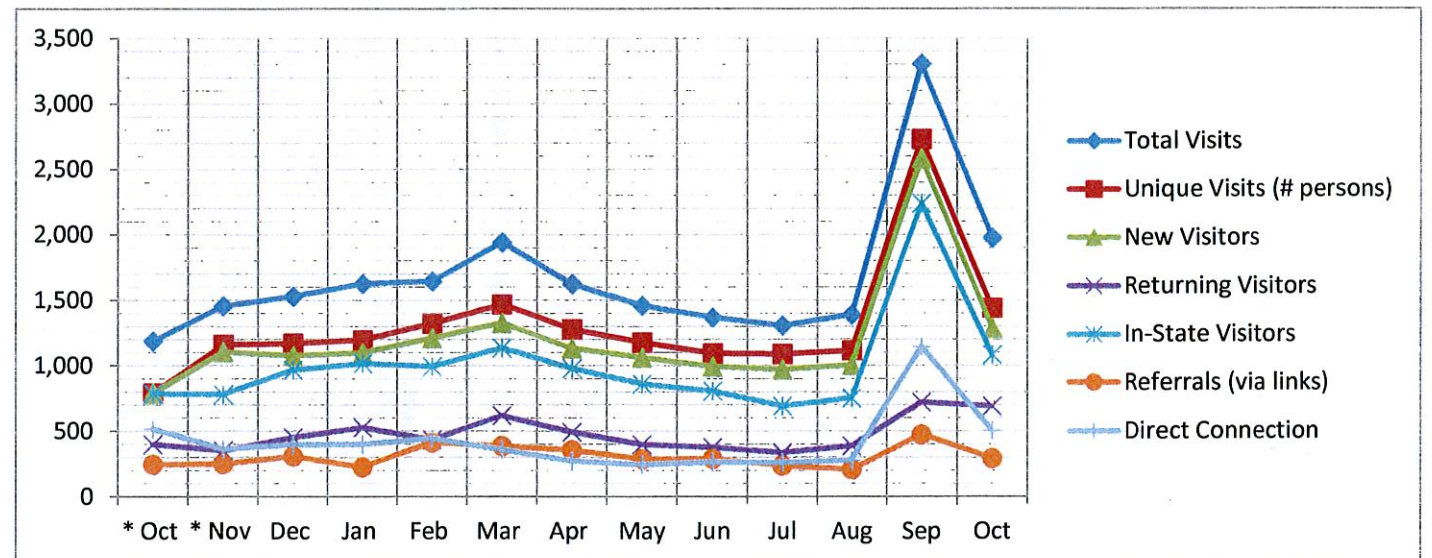
Website Analytics

Attachment H

	2010 * Oct	2010 * Nov	2010 Dec	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct
Total Visits	1,189	1,456	1,529	1,626	1,644	1,943	1,624	1,459	1,369	1,307	1,392	3,306	1,977
Unique Visits (# persons)	790	1,160	1,169	1,195	1,320	1,467	1,277	1,177	1,093	1,089	1,116	2,729	1,440
New Visitors	790	1,104	1,077	1,098	1,210	1,325	1,132	1,062	993	971	1,004	2,585	1,285
Returning Visitors	399	352	452	528	434	618	492	397	376	336	388	721	692
In-State Visitors	786	781	969	1,018	994	1,137	980	861	807	693	755	2,242	1,085
Referrals (via links)	246	248	307	224	412	384	353	284	287	235	207	473	291
Direct Connection	519	362	397	400	443	359	272	243	262	261	279	1,146	506
Ave. Time On Site (min)	1:51	2:21	2:17	2:25	2:00	2:20	2:10	2:09	2:14	2:10	2:16	2:01	2:41
Ave. # Pages Viewed	2.86	3.41	3.35	3.48	3.10	3.29	3.18	3.16	3.44	3.25	3.26	3.11	3.26
Top 5 Pages (#1 = most popular; excludes index/home page)													
Recycling	1	1	1	1	1	1	1	1	1	1	1	1	1
WTE (Electric Generation)	2	2	3	3	3	2	2	2	3	3	3	4	2
About Us	3	3	2	2	2	3	3	3	2	2	2	2	3
Contact Info	4	5		4				5	5	4	5		
Stats/Annual Report	5		5	5	4	4	4	4		5	4	3	4
Jobs		4	4		5	5	5		4			5	5

*Tracking began Oct. 9, 2010; *ecomaine* employee filter not applied until Nov. 1, 2010

- # of times visits were made to the site ; includes multiple visits by the same individual
- # of individuals who visited during the designated time period (not the # times visits were made)
- # of individuals who have never visited the *ecomaine* Web site before



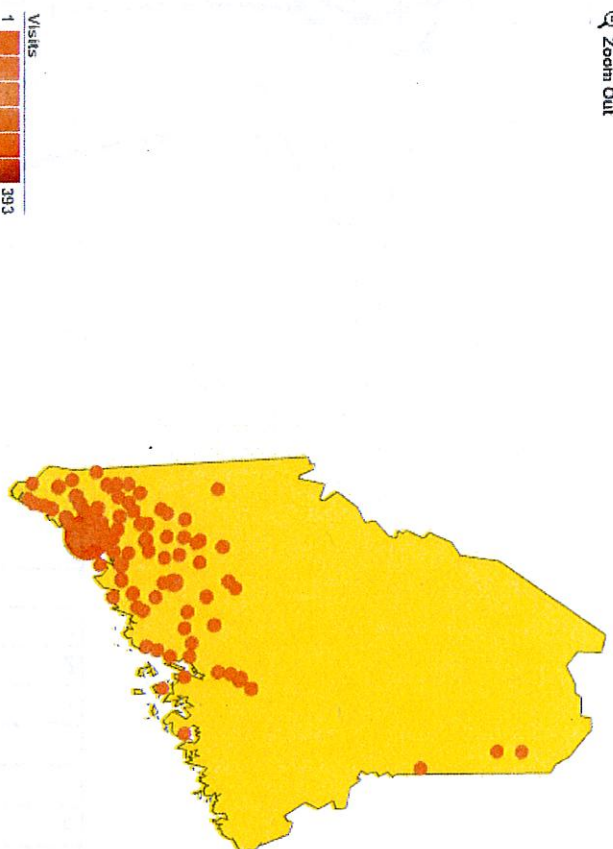
State Detail:

Maine

Oct 1, 2011 - Oct 31, 2011

Visits

Zoom Out



This state sent 1,085 visits via 89 cities

Detail Level: City

Dimension: None

Site Usage: Goal Set 1

Views: [Icons]

Visits **1,085** Pages/Visit **3.42** Avg. Time on Site **00:02:05** % New Visits **70.23%** Bounce Rate **21.75%**
 % of Site Total: 54.88% Site Avg: 3.26 (4.75%) Site Avg: 00:02:41 (22.28%) Site Avg: 65.00% (8.05%) Site Avg: 25.75% (15.52%)

	Detail Level: City	Visits ↓	Pages/Visit	Avg. Time on Site	% New Visits	Avg. Time on Site	% New Visits	Bounce Rate	Bounce Rate
1.	Portland	393	3.51	00:02:09	69.21%	20.10%			
2.	South Portland	62	2.85	00:00:43	68.35%	16.13%			
3.	Augusta	56	5.04	00:03:55	66.07%	10.71%			
4.	Westbrook	51	3.61	00:01:36	74.51%	23.53%			
5.	Bangor	32	2.94	00:00:56	76.00%	40.62%			
6.	Falmouth	31	2.58	00:00:23	67.74%	16.13%			
7.	Windham	30	2.93	00:01:25	66.67%	10.00%			
8.	Brunswick	29	2.79	00:01:34	93.10%	24.48%			
9.	Lewiston	24	3.29	00:01:06	75.00%	16.67%			
10.	Standish	24	3.68	00:04:17	62.50%	50.00%			
11.	Scarborough	22	3.32	00:06:02	45.45%	27.27%			
12.	Biddeford	18	2.11	00:01:41	77.78%	50.00%			
13.	East Waterboro	17	4.06	00:03:14	68.82%	5.88%			
14.	Gorham	17	3.41	00:02:14	76.47%	17.65%			
15.	Sanford	17	2.59	00:01:29	36.29%	62.94%			
16.	Kennebunk	16	3.55	00:02:50	62.50%	31.25%			
17.	Auburn	13	4.00	00:02:51	76.92%	30.77%			
18.	Cumberland Center	11	4.45	00:02:33	90.91%	18.18%			
19.	Hollis Center	10	4.20	00:01:03	70.00%	0.00%			
20.	Freeport	10	3.60	00:04:21	90.00%	10.00%			
21.	Bar Harbor	9	3.22	00:00:46	44.44%	11.11%			
22.	Waterville	9	3.11	00:01:22	77.78%	11.11%			
23.	Buxton	9	3.00	00:01:04	77.78%	0.00%			
24.	Saco	9	4.56	00:02:30	66.67%	11.11%			
25.	Bridgton	8	6.00	00:03:43	62.50%	25.00%			

Community Reports

Attachment I

Report Type: Report Start Date: 2011/09/13 End Date: 2011/11/18

Generate Report

Location

All Zipcodes



View Table

View Graph

Download CSV

Postal code	Accounts	Opt-Outs	Trees	CO2 (lbs.)	Water (gals.)	Solid Waste (lbs.)
03801	4	95	4	1,385	3,335	491
03805	0	0	0	0	0	0
03903	2	37	2	540	1,299	192
03907	0	0	0	0	0	0
04002	1	2	1	30	71	11
04009	0	2	1	30	71	11
04015	0	0	0	0	0	0
04020	0	2	1	30	71	11
04021	3	22	1	321	773	114
04024	0	0	0	0	0	0
04032	4	29	2	423	1,019	150
04033	1	1	1	15	36	6
04034	0	0	0	0	0	0
04038	5	14	1	205	492	73
04039	5	35	2	511	1,229	181
04040	1	2	1	30	71	11
04041	0	0	0	0	0	0
04042	4	1	1	15	36	6
04047	0	0	0	0	0	0
04049	3	13	1	190	457	68
04055	0	0	0	0	0	0
04062	12	57	2	831	2,001	295
04064	1	37	2	540	1,299	192
04068	0	0	0	0	0	0
04069	0	4	1	59	141	21
04070	1	1	1	15	36	6
04072	7	110	4	1,604	3,862	569
04073	4	3	1	44	106	16
04074	15	148	6	2,158	5,196	765
04079	2	8	1	117	281	42
04082	0	0	0	0	0	0
04084	5	19	1	277	667	99
04087	2	15	1	219	527	78
04096	3	90	4	1,312	3,160	465
04097	5	31	2	452	1,089	161
04101	7	89	4	1,298	3,125	460
04102	12	148	6	2,158	5,196	765
04103	15	297	11	4,330	10,426	1,535
04104	0	1	1	15	36	6
04105	26	141	5	2,056	4,950	729
04106	13	87	4	1,289	3,055	450
04107	31	296	11	4,315	10,391	1,530
04108	0	0	0	0	0	0
04109	0	0	0	0	0	0
04110	0	11	1	161	387	57
04112	0	0	0	0	0	0
04116	0	0	0	0	0	0
04122	0	0	0	0	0	0
04123	0	0	0	0	0	0
04124	0	0	0	0	0	0
04216	0	0	0	0	0	0
04239	2	14	1	205	492	73
04254	0	0	0	0	0	0
04259	0	0	0	0	0	0
04252	0	0	0	0	0	0
04274	4	75	3	1,094	2,633	388
04284	0	7	1	103	246	37
04351	1	0	0	0	0	0
04355	2	7	1	103	246	37
04853	0	0	0	0	0	0
	203	1,951	94	28,460	68,308	10,102