ecomaine

Memorandum

DATE: March 15, 2012

TO: Chairman and Members of the Board

FROM: Kevin H. Roche, General Manager

SUBJECT: **Agenda for the March 22, 2012 Finance Committee Meeting**

There is a ***Budget Workshop/Finance Committee Meeting*** scheduled for **Thursday, March 22, 2012 @ 4:00PM, first floor at ecomaine's** Waste-to-Energy facility. The agenda for this meeting is as follows:

1. Approval of the February 23, 2012 Finance Committee Meeting Minutes ***(Attachment A)***

2. Review the proposed FY '13 budget ***(Attachment B)***

3. Review of Financial Statements *(review only if time permits)*
   - Statement of Revenues and Expenses – Month & YTD ***(Attachment C)***
   - Statistical Data ***(Attachments D-1, D-2, D-3)***
   - Balance Sheet ***(Attachment E)***
   - Cash Flows ***(Attachment F)***
   - Status of Accounts Receivable ***(Attachment G)***

4. Other Items

5. Future Meetings:
   - Full Board Meeting: April 19th (Thursday) @ 4:00PM.
   - Recycling Committee Meeting: April 25th (Wednesday) @ 4:00PM.
   - Finance Committee Meeting: May 17th (Thursday) @ 2:30PM.
   - Executive Committee Meeting: May 17th (Thursday) @ 4:00PM.
   - Recycling Committee Meeting: May 23rd (Wednesday) @ 4:00PM.
   - Annual Meeting: June 14th (Thursday) @ 11:30AM.
   - Recycling Committee Meeting: June 25th (Wednesday) @ 4:00PM.

The Finance Committee may wish to go into Executive Session for any of the above items under Section 405 of Title 1 of the Maine Revised Statutes (per the following legislative website: http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html.).

Attachment A

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Owner Communities
Bridgton
Cape Elizabeth
Casco
Cumberland
Falmouth
Freeport
Gorham
Gray
Harrison
Hollis
Limington
Lyman
North Yarmouth
Ogunquit
Portland
Pownal
Scarborough
South Portland
Waterboro
Windham
Yarmouth

Associate Members
Baldwin
Hiram
Naples
Parsonsfield
Porter
Saco
Standish

Contract Members
Andover
Cornish
Harpswell
Jay
Livermore Falls
Manchester
Monmouth
Newington (NH)
North Haven
Old Orchard Beach
Poland
Readfield
Sanford
Wayne

DATE: February 24, 2012

TO: Chair and Members of the Board

FROM: Kevin H. Roche, General Manager

SUBJECT: Minutes of 02/23/12 **ecomaine** Finance Committee Meeting

There was an **ecomaine** Finance Committee Meeting on Thursday, February 23, 2012, at the Waste-to-Energy facility at 4:00PM. The meeting was called to order by the Chair at 4:05PM.

There were six (6) items on the Agenda:
1. Approval of the January 19, 2012 Finance Committee Meeting Minutes
2. Revenue Sharing for Recycling
3. Privacy Insurance Coverage
4. Review of Financial Statements
5. Other Items
6. Future Meetings

Item #1 – Approval of the January 19, 2012 Finance Committee Meeting Minutes

Mr. Cole moved to approve the minutes of the January 19, 2012 Finance Committee Meeting. The motion was seconded by Mr. Miller and passed unanimously.

Item #2 – Revenue Sharing for Recycling

The Chairman reviewed where we were at with the Recycling Revenue Sharing Proposal and reviewed the recommendation that was made by the Recycling Committee in favor of the Recycling Revenue Sharing Proposal.

The General Manager presented a worksheet that compared two alternatives, with and without Recycling Revenue Sharing. A lengthy discussion took place and Board Members weighed in on both sides of the issue.

Mr. Regier made a motion that the Finance Committee recommends to the Executive Committee that **ecomaine** continue with the current process for handling assessments and recycling materials without including revenue share. The motion was seconded by Mr. Cole. This motion does not pertain to the Recycling Revenue Sharing that **ecomaine** has provided over the last several years to non-owner communities, as well as some owner communities who are not obligated to bring their recyclables to **ecomaine.** Of the nine Finance Committee members in attendance, eight voted in favor: Ms. Boudreau, Mr. Cole, Mr. Frank, Mr. Gailey, Mr. Miller, Mr. Regier, Mr. St. Clair and Mr. Van Gaasbeek. Mr. Bobinsky was opposed.

Item #3 – Privacy Insurance Coverage

Mr. Birt, **ecomaine** Director of Finance & Administration, noted that "privacy insurance" covers items not covered under liability insurance. After a brief discussion, it was decided that before pursuing this topic further, staff will speak with **ecomaine's** lawyers regarding whether or not **ecomaine** is covered under the "Municipal Maine Torts Act".

This will also be an agenda item for the Finance Committee Meeting on May 17, 2012.

Item #4 – Review of Financial Statements

Statement of Revenues and Expenses- Month & YTD
Mr. Birt briefly reviewed the Balance Sheet and Accounts Receivable.

Item #5 – Other Items

There were no other items.

Item #6 – Future Meetings

- Full Board Meeting: April 19th (Thursday) @ 4:00PM.
- Recycling Committee Meeting: April 25th (Wednesday) @ 4:00PM.
- Finance Committee Meeting: May 17th (Thursday) @ 2:30PM.
- Executive Committee Meeting: May 17th (Thursday) @ 4:00PM.
- Recycling Committee Meeting: May 23rd (Wednesday) @ 4:00PM.
- Annual Meeting: June 14th (Thursday) @ 11:30AM.
- Recycling Committee Meeting: June 27th (Wednesday) @ 4:00PM.

Ms. Boudreau made a motion to adjourn the meeting. The motion was seconded by Mr. Van Gaasbeek and all were in favor. The meeting adjourned at 5:50PM.

PRESENT:
M. Bobinsky
L. Boudreau
D. Cole
M. Frank
J. Gailey
J. Miller
R. Regier
M. St.Clair
L. Van Gaasbeek
R. Brobst
M.McGovern
T. Moon
B. Rodden
M. Shaw
E. Suslovic

ABSENT:
S. McGinty
A. Plante

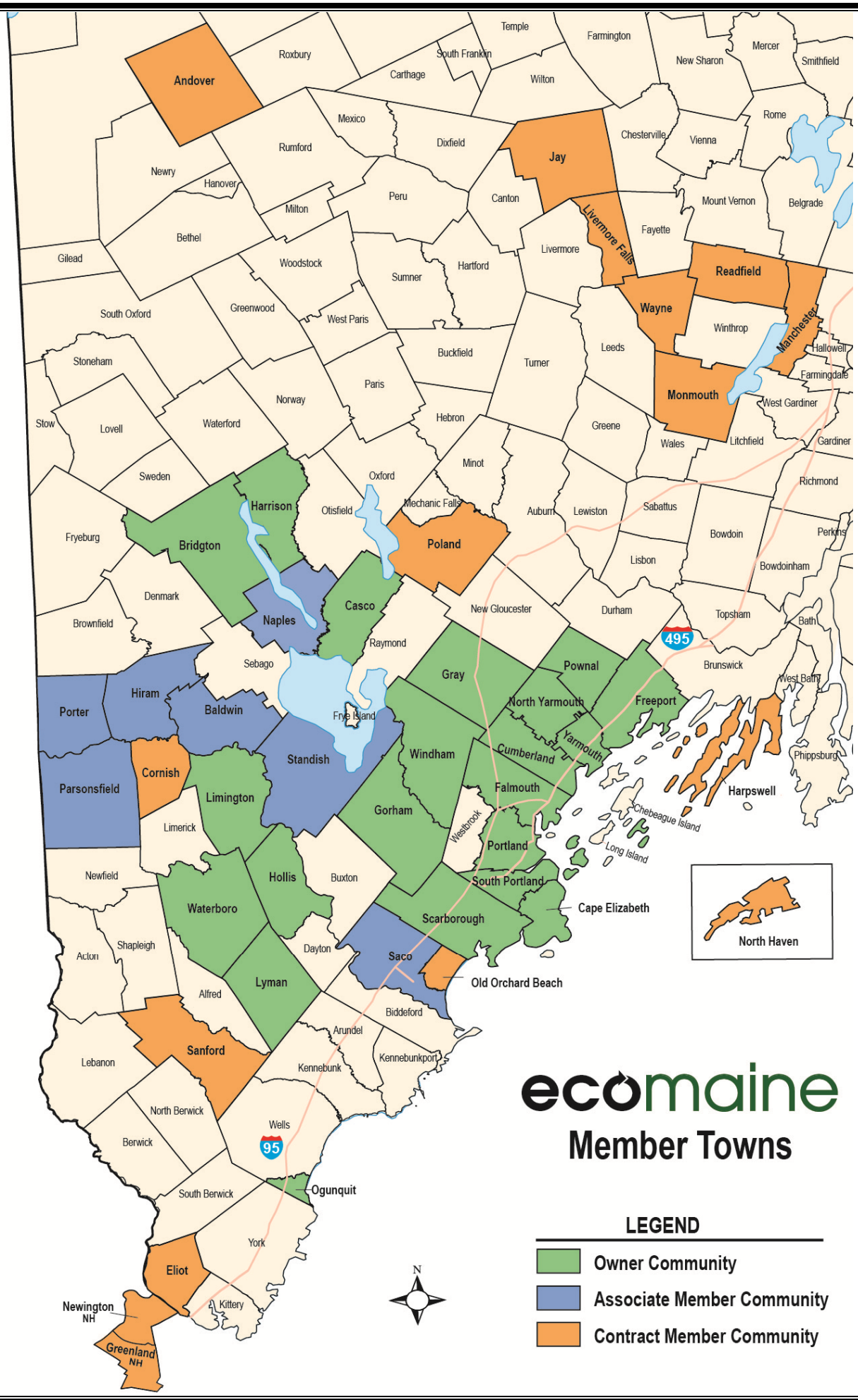
Staff: A. Birt, K. Roche and L. Trufant.

ecomaine

Budget Proposal

FY 2012-2013

Recycling **Waste-to-Energy** **Landfill**


Andover
Roxbury
Carthage
South Franklin
Temple
Farmington
Wilton
New Sharon
Mercer
Smithfield
Rome
Mexico
Rumford
Dixfield
Jay
Chesterville
Vienna
Newry
Hanover
Milton
Peru
Canton
Livermore Falls
Mount Vernon
Belgrade
Bethel
Gilead
Woodstock
Sumner
Hartford
Livermore
Fayette
Readfield
Wayne
Winthrop
Manchester
Hallowell
Farmingdale
South Oxford
Greenwood
West Paris
Buckfield
Turner
Leeds
Monmouth
West Gardiner
Stoneham
Stow
Lovell
Waterford
Norway
Paris
Hebron
Greene
Wales
Litchfield
Gardiner
Sweden
Oxford
Minot
Richmond
Harrison
Otisfield
Mechanic Falls
Auburn
Lewiston
Sabattus
Fryeburg
Bridgton
Poland
Bowdoin
Perkins
Lisbon
Bowdoinham
Denmark
Brownfield
Naples
Casco
New Gloucester
Durham
Topsham
Bath
495
Raymond
Sebago
Gray
Pownal
Brunswick
West Bath
Hiram
Porter
Baldwin
North Yarmouth
Freeport
Pine Island
Windham
Cumberland
Yarmouth
Phippsburg
Standish
Cornish
Parsonsfield
Limington
Falmouth
Harpswell
Gorham
Chebeague Island
Limerick
Westbrook
Portland
Long Island
Newfield
Hollis
Buxton
South Portland
Waterboro
Scarborough
Cape Elizabeth
Shapleigh
Acton
Dayton
Saco
Lyman
Old Orchard Beach
Alfred
Biddeford
Arundel
Sanford
Lebanon
Kennebunk
Kennebunkport
North Berwick
Wells
Berwick
95
Ogunquit
South Berwick
York
Eliot
Kittery
Newington
NH
Greenland
NH
N
North Haven
ecomaine
Member Towns
LEGEND
Owner Community
Associate Member Community
Contract Member Community

ecomaine

Owner Communities
Bridgton
Cape Elizabeth
Casco
Cumberland
Falmouth
Freeport
Gorham
Gray
Harrison
Hollis
Limington
Lyman
North Yarmouth
Ogunquit
Portland
Pownal
Scarborough
South Portland
Waterboro
Windham
Yarmouth

Associate Members
Baldwin
Hiram
Naples
Parsonsfield
Porter
Saco
Standish

Contract Members
Andover
Cornish
Eliot
Greenland, NH
Harpswell
Jay
Livermore Falls
Manchester
Monmouth
Newington, NH
North Haven
Old Orchard Beach
Poland
Readfield
Sanford
Wayne

March 15, 2012

Chair and Members of the Board of Directors:

Our proposed budget for FY 2013 is enclosed for your review and approval. Of primary importance, the Board wanted to see financial relief to the owner communities when they discussed the assessment last fall. One million dollars of assessment relief has been included in our FY 13 budget proposal. I will first summarize projections for the current year and then provide highlights for next year's budget proposal.

Our projections for FY 12 indicate **ecomaine** will have a slightly better year than we anticipated just 12 months ago. Revenues less expenses are projected to total approximately $5.8 million against a budget of $5.3 million and cash balances at June 30th should total about $22.8 million.

Revenues for FY 12 will total $25.1 million against a budget of $24.4 million (up $.7 million or 2.8%) but down by $2.7 million or 9.7% from the FY 11 level of $27.8 million. Items of significance include:

- Tipping Fees are expected to total $13.3 million or about $.4 million over the budget of $12.9 million as a result of favorable power generation allowing **ecomaine** to bring in an additional 5,391 tons of MSW, primarily from non owner members and the commercial markets.
- Also positive this year was the recycle market where we anticipate revenues of $3.5 million to exceed budget by $.5 million, although it will be down from FY 11 by $.4 million. Recycling volume (35,586 ton) is projected to be below budget (37,414 tons) and flat to FY 11, but market prices for recycled material were stronger than budgeted for most of FY 12. We are forecasting an average sales price for outbound material of $99 per ton vs. a budget of $80 per ton and $110 in FY 11.
- As noted above, power generation is positive and we are projecting the sale of 81,340 MWH's (79,053 budgeted) but, unfortunately, the market rates are unfavorable, averaging $44/MWH vs. budget of $49/MWH and last year at $67/MWH. As a result, revenue from power sales will be below budget by $.3 million and last year by $2.2 million.

Overall cash operating costs (excluding contingency) are projected to total $14.6 million or $.1 million (.6%) below budget and only 1.2% above FY 11.

Non cash operating costs are projected to total $.4 million unfavorable to budget. In addition to depreciation, this includes the closing/post closing costs for our landfill/ash fill site and post retirement benefits. Our budget only included depreciation for FY 12 and we have historically recorded the other items as part of our year end close process. A decision was made in early FY 12 to record these monthly and to begin budgeting for them in the FY 13 budget.

Our planning for FY 13 is reflected in the attached proposed budget. Revenue less expenses for FY 13 will total $3.1 million, down $2.7 million from the FY 12 forecast, $2.2 million from the FY 12 budget and $4.9 million from FY 11 actual.

We anticipate FY 13 total revenue to be $22.8 million or $1.7 million (6.9%) below the FY 12 budget and $2.4 million (9.5%) below the FY 12 forecast. Highlights include:

- Municipal Assessments – in recognizing **ecomaine's** favorable cash position, the Board voted in October, 2011, to lower assessments by $1 million for the FY 13 year, bringing the total reduction since FY 11 to $1.2 million (26.4%).
- Tipping fees from MSW will total $13.1 million or $.1 million above the FY 12 budget, $.2 million below the FY 12 forecast and flat to FY 11 actual. Overall, MSW volume is budgeted to total 166,000 tons – down about 5,000 tons from the FY 12 forecast and just .4% over the FY 12 budget.
- Power Generation is budgeted at 79,053 MWH – down 2.8% from the FY 12 forecast of 81,340 MWH's and down 8.5% from FY 11 results (86,396 MWH's). The new contract in place Feb 1, 2012, has lower rates and we project for FY 13 that power will sell at about $39/MWH – compared to $44 in FY 12 and $67 in FY 11. As a result, revenue from power will total $3.1 million in FY 13 compared to $3.6 million for FY 12 and $5.8 million for FY 11.

Cash operating costs (excluding contingency) totaling $14.9 million are included in the proposed budget. This is up $.2 million (1.6%) from the FY 12 forecast, $.1 million (.9%) from the FY 12 budget and $.4 million (2.8%) from the FY 11 actual, primarily as a result of general increases.

Wages for employees covered under the bargaining agreement have not yet been negotiated. Salaries for the other employees will be determined under the new pay for performance program. In addition, over a two year period, we are proposing to increase the employees contribution for medical insurance from 10% to 15% (**ecomaine** coverage would change from 90% to 85%).

Non cash items total $4.6 million, which is up $.1 million from the FY 12 forecast (depreciation on capital expenditures), up $.5 million from the FY 12 budget (landfill close/post close unbudgeted as noted above and depreciation on capital expenditures), and up $.3 million (depreciation on capital expenditures) from FY 11 actual.

Capital spending for FY 13 will total $5.5 million compared with $2.8 million in FY 12 and includes $2.1 million for the Phase II Landfill/Ash fill expansion.

On July 1, 2012, we will pay $4 million in long term debt principal, leaving **ecomaine** with total long term debt outstanding of about $.6 million.

Cash balances at the end of FY 13 are projected to total $21.0 million, compared with $22.8 million at the end of FY 12.

We believe that **ecomaine** remains in a strong financial position and we are proposing a responsible budget for FY 13. Our proposed budget will allow **ecomaine** to continue as a leader in our industry and at the same time, it will provide considerable financial relief to our member communities.

Respectfully Submitted,

Kevin H. Roche
General Manager

ecomaine
FY 2013 Operating Budget
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FY 2013 Operating Budget
Revenues Less Expenses

Description	FY 2011 Actual $	FY 2012 12 Month Budget	FY 2012 Six Months YTD Actual $	FY 2012 Six Months YTD % Budget	FY 2012 Forecast $	FY 2012 Forecast Var Fav /(Unfav) Vs Bud $	FY 2012 Forecast Var Fav /(Unfav) Vs Bud %	FY 13 Budget $	FY 13 Budget Var Fav / Unfav) VS FY 12 Forecast $	FY 13 Budget Var Fav / Unfav) VS FY 12 Forecast %	FY 13 Budget Var Fav / Unfav) Vs FY 12 Budget $	FY 13 Budget Var Fav / Unfav) Vs FY 12 Budget %
Operating Revenues												
Municipal Assessments	$ 4,678,653	$ 4,442,105	$ 2,221,056	50.0%	$ 4,442,105	$ -	0.0%	$ 3,442,109	$ (999,996)	-22.5%	$ (999,996)	-22.5%
Owners Tipping Fees	4,296,472	4,241,327	2,248,114	53.0%	4,270,421	29,094	0.7%	4,270,441	21	0.0%	29,114	0.7%
Associate & Contract Tipping Fees	989,552	922,674	558,901	60.6%	1,069,753	147,079	15.9%	1,101,870	32,117	3.0%	179,196	19.4%
Commercial Tipping Fees	5,745,492	5,734,443	2,994,842	52.2%	5,776,784	42,341	0.7%	5,776,742	(42)	0.0%	42,299	0.7%
Spot market Tipping Fees	2,065,138	2,039,016	1,116,537	54.8%	2,174,952	135,936	6.7%	1,910,271	(264,681)	-12.2%	(128,745)	-6.3%
Electrical Generating Revenue	5,788,360	3,853,136	2,184,519	56.7%	3,588,612	(264,524)	-6.9%	3,050,623	(537,989)	-15.0%	(802,513)	-20.8%
Sales of Recycled Goods	3,920,244	3,000,229	2,129,223	71.0%	3,535,784	535,555	17.9%	2,922,408	(613,376)	-17.3%	(77,821)	-2.6%
Recycling Tipping Fees	27,024	13,000	18,296	140.7%	36,000	23,000	176.9%	36,000	-	0.0%	23,000	176.9%
Gorham Property Assessments	139,430	100,000	50,000	50.0%	156,620	56,620	56.6%	164,260	7,640	4.9%	64,260	64.3%
Other Operating Revenue	194,442	96,360	42,722	44.3%	84,360	(12,000)	-12.5%	84,360	-	0.0%	(12,000)	-12.5%
Total	27,844,807	24,442,290	13,564,210	55.5%	25,135,391	693,101	2.8%	22,759,083	(2,376,307)	-9.5%	(1,683,207)	-6.9%
Operating Expenses												
Administrative	2,363,496	2,445,760	1,178,734	48.2%	2,446,947	(1,187)	0.0%	2,448,185	(1,238)	-0.1%	(2,425)	-0.1%
Waste-to-Energy	8,825,145	8,902,643	3,616,705	40.6%	8,814,659	87,984	1.0%	8,947,733	(133,074)	-1.5%	(45,090)	-0.5%
Recycling	1,732,730	1,787,187	815,802	45.6%	1,765,447	21,740	1.2%	1,824,828	(59,381)	-3.4%	(37,641)	-2.1%
Landfill/Ashfill	1,532,806	1,585,898	781,957	49.3%	1,602,140	(16,242)	-1.0%	1,637,713	(35,573)	-2.2%	(51,815)	-3.3%
Contingency	875	196,000	-	0.0%	196,000	-	0.0%	250,000	(54,000)	-27.6%	(54,000)	-27.6%
Subtotal	14,455,052	14,917,488	6,393,198	42.9%	14,825,194	92,294	0.6%	15,108,459	(283,265)	-1.9%	(190,971)	-1.3%
Landfill Close/Post Close	278,202	-	139,201		278,402	(278,402)		278,402	-	0.0%	(278,402)	
Post Retirement Benefit	101,242	-	46,737		93,474	(93,474)		93,474	-	0.0%	(93,474)	
Depreciation & Amortization	3,918,179	4,100,000	2,050,002	50.0%	4,100,000	-	0.0%	4,200,000	(100,000)	-2.4%	(100,000)	-2.4%
Total Operating Expenses	18,752,675	19,017,488	8,629,138	45.4%	19,297,070	(279,582)	-1.5%	19,680,335	(383,265)	-2.0%	(662,847)	-3.5%
Net operating income	9,092,132	5,424,802	4,935,072	91.0%	5,838,321	413,519	7.6%	3,078,748	(2,759,572)	-47.3%	(2,346,054)	-43.2%
Non-Operating Income (Expense)												
Interest Income	41,984	6,600	22,328	338.3%	35,600	29,000	439.4%	35,000	(600)	-1.7%	28,400	430.3%
Interest (Expense)	(428,654)	(135,760)	(56,698)	41.8%	(115,751)	20,009	-14.7%	(9,360)	106,391	-91.9%	126,400	-93.1%
Other Income / (Expense)	(730,000)	-	1,305		-	-		-	-		-	
Net Non-Operating	(1,116,670)	(129,160)	(33,065)	25.6%	(80,151)	49,009	-37.9%	25,640	105,791	-132.0%	154,800	-119.9%
Total Revenue Less Expenses	$ 7,975,462	$ 5,295,642	$ 4,902,007	92.6%	$ 5,758,170	$ 462,528	8.7%	$ 3,104,388	$ (2,653,781)	-46.1%	$ (2,191,254)	-41.4%

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FY 2013 Operating Budget
Reconcilation of FY 12 Budget to FY 12 Forecast

	Units		$/Unit			Fav / (Unfav)
	FY 12 Bud	FY 12 Fore	FY 12 Bud	FY 12 Fore		
Revenues Less Expenses - FY 12 Budget						$ 5,295,642
Revenues - Overall Fav 2.8% or $693,101						
Tipping Fees - Fav Non Owner Member & Commercial tons, Fav Spot Rates	165,000	170,391	$ 78.41	$ 78.01	$ 354,449	
Electrical Revenues - Unfav market rates offset in part by fav generation	79,053	81,340	$ 48.74	$ 44.12	(264,524)	
Sale of Recycle Goods - Fav rates offset in part by unfav volume	37,414	35,586	$ 80.19	$ 98.80	535,555	
Other Revenue - Fav Recycle Tipping Fees & Gorham Property Assessments					67,620	693,101
Cash Operating Costs - Overall Fav .6% or $92,294						
Admin - Overall on budget -- with unfav Temp Help & Computer Maintenance (both tied to vacant positions), Business Insurance (market tightens), & Telephone (budget error), off set by Fav Consulting Services (delay in completion of composting study), Salaries (vacant positions), & Legal (PPA issues)					(1,187)	
Waste-to-Energy - Overall Fav 1% or $87,894 with fav Gas & Electric (good weather & plant performance along with lower gas rates), Benefits (rates on Medical & Workers Comp, bookkeeping distribution), Engineering Consulting (use this year is related to capital projects), Whse Freight (continued effort to control costs), Air Monitoring (market & test results), Outside Services (fewer repairs & emergency outages), ISO/OHSAS Systems (OHSAS implementation in FY 2013, Feasibility study for Air Pollution Control Technology, Power Sales (variable rates on transmission Services with CMP), Water & Sewer (actual use), offset in part by Unfav Shutdown Labor (costs for shutdown labor have been higher in an effort to reduce unexpected outages), Temp Help (more building & grounds care, additional cleaning), Replacement parts (timing on parts ordered last year received this year, ash extractor side wall repairs, & combustion air meters replacements), Cleaning (extra effort) & Fuel (higher energy prices for loader diesel fuel).					87,984	
Recycling - overall fav 1.2% or $21,740 with fav Recycle Materials (lower volume, market tighter), Salaries & Temp Help, Baling Wire (timing), Workers Comp (rates), offset in part by unfav Recycle Facilities Maintenance & Replacement Parts (facility is aging).					21,740	
Landfill/Ash fill - Overall Unfav 1% or $16,242 with unfav Benefits (bookkeeping), Water & Sewer (wet year, more open space), Force Main Cleaning (blockage found in summer of of 2011), Geotechnical Monitoring (soils instability issue), offset in part by Fav Rental Equipment (ecomaine equipment in good repair allowing more work inside), & Spare Parts (reflecting actual experience).					(16,242)	92,294
Non Cash Operating Costs						
Landfill close/post close costs - not budgeted for					(278,402)	
Post-retirement benefit - not budgeted for					(93,474)	(371,876)
Other Income / (Expense)						
Interest Income - Finance fees on past due accounts unbudgeted					29,000	
Interest (Expense) - Lower rates than budgeted, early pay of of leases					20,009	49,009
Revenues Less Expenses - FY 12 Forecast						$ 5,758,170

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FY 2013 Operating Budget
Reconciliation of FY 12 Budget to FY 13 Budget

	Units		$/Unit			Fav / (Unfav)
Revenues Less Expenses - FY 12 Budget						$ 5,295,642
	FY 12 Bud	FY 13 Bud	FY 12 Bud	FY 13 Bud		
Revenues - Overall Unfav 6.9% or $1,683,207						
Assessments - Unfav $1 million reflecting fav projected cash position of ecomaine					$(999,996)	
Tipping Fees - Inc rates (non owners members), more member/Comm tons offset with lower Spot market vol	165,000	165,682	$ 78.41	$ 78.82	121,864	
Electrical Revenues - Flat volume with lower rates	79,053	79,053	$ 48.74	$ 38.59	(802,513)	
Sale of Recycle Goods - volume is down offset in part by metal mining program	37,414	35,586	$ 80.19	$ 82.12	(77,821)	
Other Revenue - Gorham Property Assessments					75,260	(1,683,207)
Cash Operating Costs - Overall Unfav 1.3% or $190,971						
Admin - Overall on budget with fav Consulting Services (completion of Compost Study in FY 13, lower LTD fees, HR upgrade costs), Legal Fees (lobbyist fees, PSA Fees), Computer Maintenance (Tech Support - act exp), Offset in part by Unfav Businesss Insurance (bottoming of the market in FY 12 and upturn in FY 13), Temp help (project work/vacancies), & Telephone (budget error).					(2,425)	
Waste-to-Energy - Overall Unfav .5% or $45,090 with unfav Shutdown labor (more effort to reduce emergency outages), Temp Help (OHSAS install in FY 13 & Inc help for facility upkeep), Chemicals, Replacement Parts, Fuel, & Shop Stock (all general inflation & timing), ISO & OHSAS Systems (implement OHSAS in FY 13), offset in part by lower benefits (Comp & Med rates), Biannual Recalibration (high voltage work done every other year), Overtime (less emergency repairs as doing more in cold outages), Cleaning (better plant performance - less industrial cleaning), Waste disposal, Whse Freight (act exp), Water & Sewer, Consulting (no annual WTE facility review), Power Sales Services (CMP variable rates for transmission services), Gas & Electric (rates), & Safety Pays.					(45,090)	
Recycling - Overall Unfav 2.1% or $37,641 with unfav Facilities Maint & Replacement Parts (STARS in capital in prior years, gen increases, aging facilities), offset in part with fav Purchased Recycle Materials (actual experience, markets), and salaries (actual expereicne).					(37,641)	
Landfill/Ash fill - Overall Unfav 3.3% or $51,815 with unfav Sewer & Water (more open area), Benefits (book keeping), Geomembrane (temporary capping of 3 acres in Phase 1), Geotechnical Monitoring (soils instability issue), offset in part with Fav Force Main Cleaning (reduced effort following an aggressive effort over the last few years), Rental Equipment (fully occupied with Phase II work), Outside Services (fully occupied with Phase II work), Vehicle Maintenance (new vehicle), & Spare Parts (actual experience).					(51,815)	
Contingency -					(54,000)	(190,971)
Non Cash Operating Costs						
Landfill close/post close costs - unbudgeted in FY 12					(278,402)	
Post-retirement benefit - unbudgeted in FY 12					(93,474)	
Depreciation & amortization - Cap Exp					(100,000)	(471,876)
Other Income / (Expense)						
Interest Income - Finance Charges unbudgeted					28,400	
Interest (Expense) - Lower Long term debt balances					126,400	154,800
Revenues Less Expenses - FY 13 Budget						$ 3,104,388

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FY 2013 Operating Budget
Reconciation of FY 12 Forecast to FY 13 Budget

	Units		$/Unit			Fav / (Unfav)
Revenues Less Expenses - FY 12 Forecast						$ 5,758,170
	FY 12 Fore	FY 13 Bud	FY 12 Fore	FY 13 Bud		
Revenues - Overall Unfav 9.5% or $2,376,307						
Assessments - Unfav reflecting favorable cash position of ecomaine					(999,996)	
Tipping Fees - Unfav Spot market volume reflecting lower power gen	170,391	165,682	$ 78.01	$ 78.82	(232,586)	
Electrical Revenues - Unfav volume and market rates	81,340	79,053	$ 44.12	$ 38.59	(537,989)	
Sale of Recycle Goods - Unfav reflecting flat volume but much lower rates	35,586	35,586	$ 98.80	$ 82.12	(613,376)	
Other Revenue					7,640	(2,376,307)
Cash Operating Costs - Overall Unfav 1.9% or $283,165						
Admin - Overall flat with fav Computer Maintenance & Temporary Help (vacant positions in FY 12), Consulting Services (lower Long Term Debt fees, IMCG costs to 403(b) plan in FY 13), Legal (completion of 403(b) setup in FY 12), offset in part by Unfav Business Insurance (bottoming of market in FY 12) salaries (filling vacant positions).					$ (1,238)	
Waste-to-Energy - Overall Unfav 1.5% or $133,074 with unfav Gas & Electric (Warm FY 12), Chemicals (pricing, timing), Shutdown Labor (in line with exp -- effort to reduce emergency outages), ISO & OHSAS Systems & Temp Help (OHSAS implementation in 2013), Outside Services (FY 2012 was unusual low vs prior years HVAC System -- see if trend continues), Air Monitoring (market costs & test results), Workers Comp (rates), Engineering Consulting (less capital effort in FY 13), Shop Stock (past experience), Power Sales Services (variable rate contact with CMP for Transmission services), Offset in part by Fav Recalibration (high voltage equipment -- done every other year), Cleaning (fewer outages), Overtime (fewer Emergency outages -- more repairs in cold outage), Waste Disposal (do not plan to bypass waste to another facility).					(133,074)	
Recycling - Overall Unfav 3.4% or $59,381 with unfav Facilties Maintenance & Replacement Spare Parts (STARS capital in past, aging facilties), Temp Help (general increase), & Baling Wire (timing).					(59,381)	
Landfill/Ash fill - Overall Unfav 2.2% or $35,573 with unfav Water & Sewer (more open area), Geomembrane (temporary capping of 3 acres in Phase 1), Rental Equipment (FY 12 fav due to condition of ecomaine equipment, FY 12 reflects more normal year), Water Quality (additional routine monitoring associated with expansion), Geotechnical Monitoring (soils instability issue), offset in part by Fav Force Main Cleaning (reduced effort following an aggressive effort over the last few years), & Outside Services (fully occupied with expansion in FY 13).					(35,573)	
Contingency					(54,000)	(283,265)
Non Cash Operating Costs						
Depreciation & amortization - Capital Exp					(100,000)	(100,000)
Other Income / (Expense)						
Interest Income					(600)	
Interest (Expense) - Lower debt balances					106,391	105,791
Revenues Less Expenses - FY 13 Budget						$ 3,104,388

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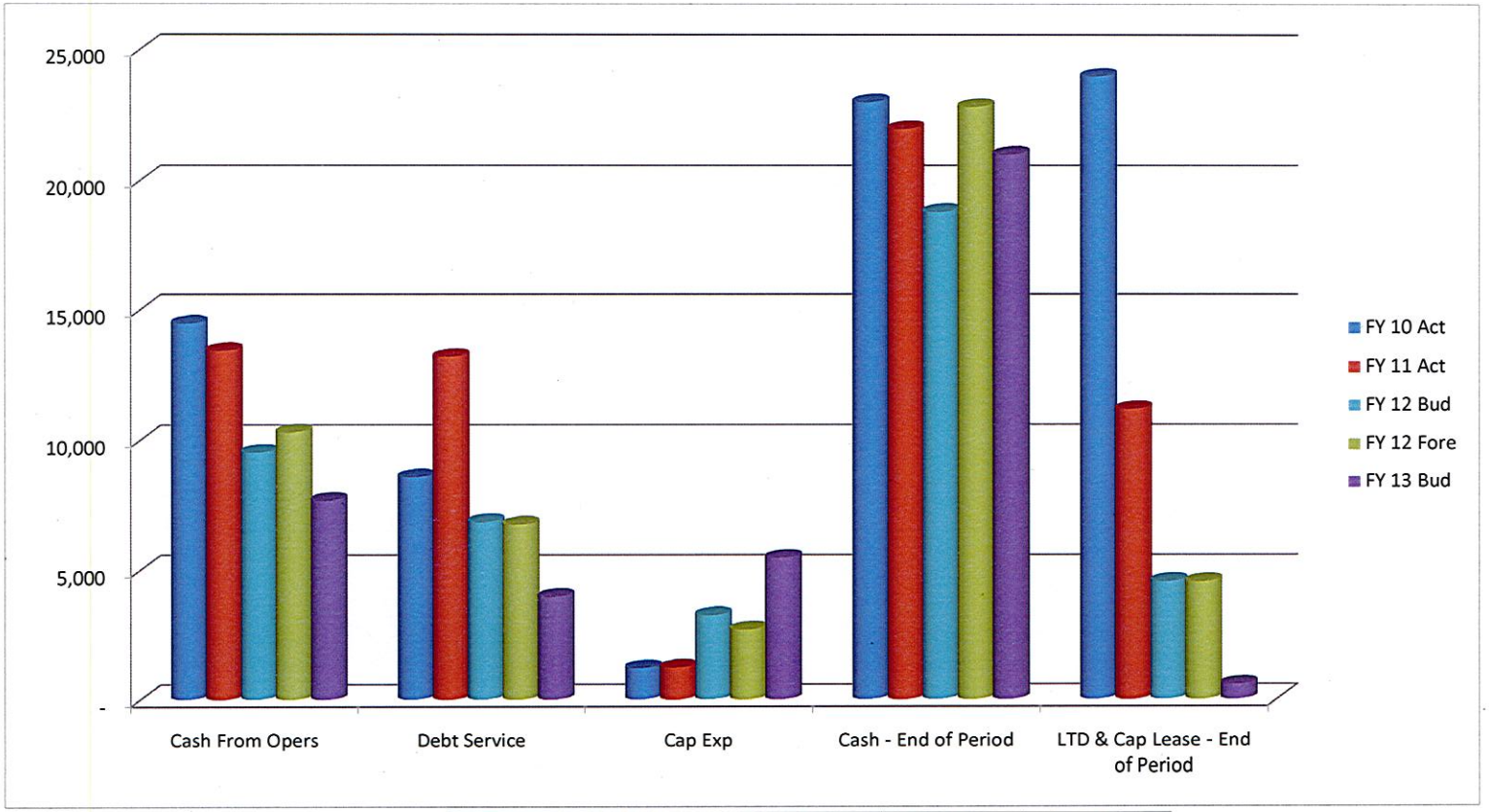
FY 2013 Operating Budget

Statement of Cash Balances - Key Items - $000's



	FY 10 Act	FY 11 Act	FY 12 Bud	FY 12 Fore	FY 13 Bud
Cash From Opers	14,476	13,445	9,525	10,310	7,651
Debt Service	8,562	13,209	6,836	6,746	3,984
Cap Exp	1,213	1,244	3,269	2,725	5,474
Cash - End of Period	22,976	21,968	18,805	22,807	21,000
LTD & Cap Lease - End of Period	23,970	11,190	4,560	4,560	585

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FY 2013 Operating Budget
Statement of Cash Balances

$000's

	Actual FY 10	Actual FY 11	Budget FY 12	Forecast FY 12	Budget FY 13
Cash flows from operating activities:					
Net Operating Income	$ 10,184	$ 9,092	$ 5,425	$ 5,838	$ 3,079
Add Back: Depreciation	3,887	3,918	4,100	4,100	4,200
Add Back: Landfill Closure Costs	304	278	-	278	278
Add Back: Post Retirement Benefit	101	101	-	93	93
Other Working Capital Changes	(150)	56	-	-	-
Net Cash Provided By Operating Activities	14,476	13,445	9,525	10,310	7,651
Cash Used In Capital & Related Financing Activities:					
Bank Loan	750	(750)	-	-	-
Payment Of Interest	(892)	(429)	(136)	(116)	(9)
Repayment Of Long-Term Debt	(8,244)	(10,450)	(6,630)	(6,630)	(3,975)
Repayment of Capital Leases	(176)	(1,580)	(70)	-	-
Net Cash Used In Capital & Related Financing	(8,562)	(13,209)	(6,836)	(6,746)	(3,984)
Cash Flows From Investing Activities:					
Receipts Of Interest	87	42	7	36	35
Capital Expenditures	(1,300)	(1,286)	(3,276)	(2,761)	(5,509)
Net Cash Flows From Investing Activities	(1,213)	(1,244)	(3,269)	(2,725)	(5,474)
Net Inc / (Decrease) In Cash	4,700	(1,008)	(580)	839	(1,807)
Cash, Beg Period	18,276	22,976	19,385	21,968	22,807
Cash, End Period	22,976	21,968	18,805	22,807	21,000
Detail					
Operating Cash Reserve	-	-	-	7,500	7,500
Short Term Cap Reserve	-	-	-	3,250	3,250
Long Term Cap Reserve	1,673	1,673	115	4,000	4,000
Landfill Closure Reserve	-	-	-	850	1,700
Bond Payment Reserves	11,324	6,875	4,099	3,975	285
Debt Service Reserves	3,292	3,292	3,292	2,000	-
Other Cash	6,687	10,129	11,299	1,232	4,265
Total	$ 22,975	$ 21,969	$ 18,805	$ 22,807	$ 21,000

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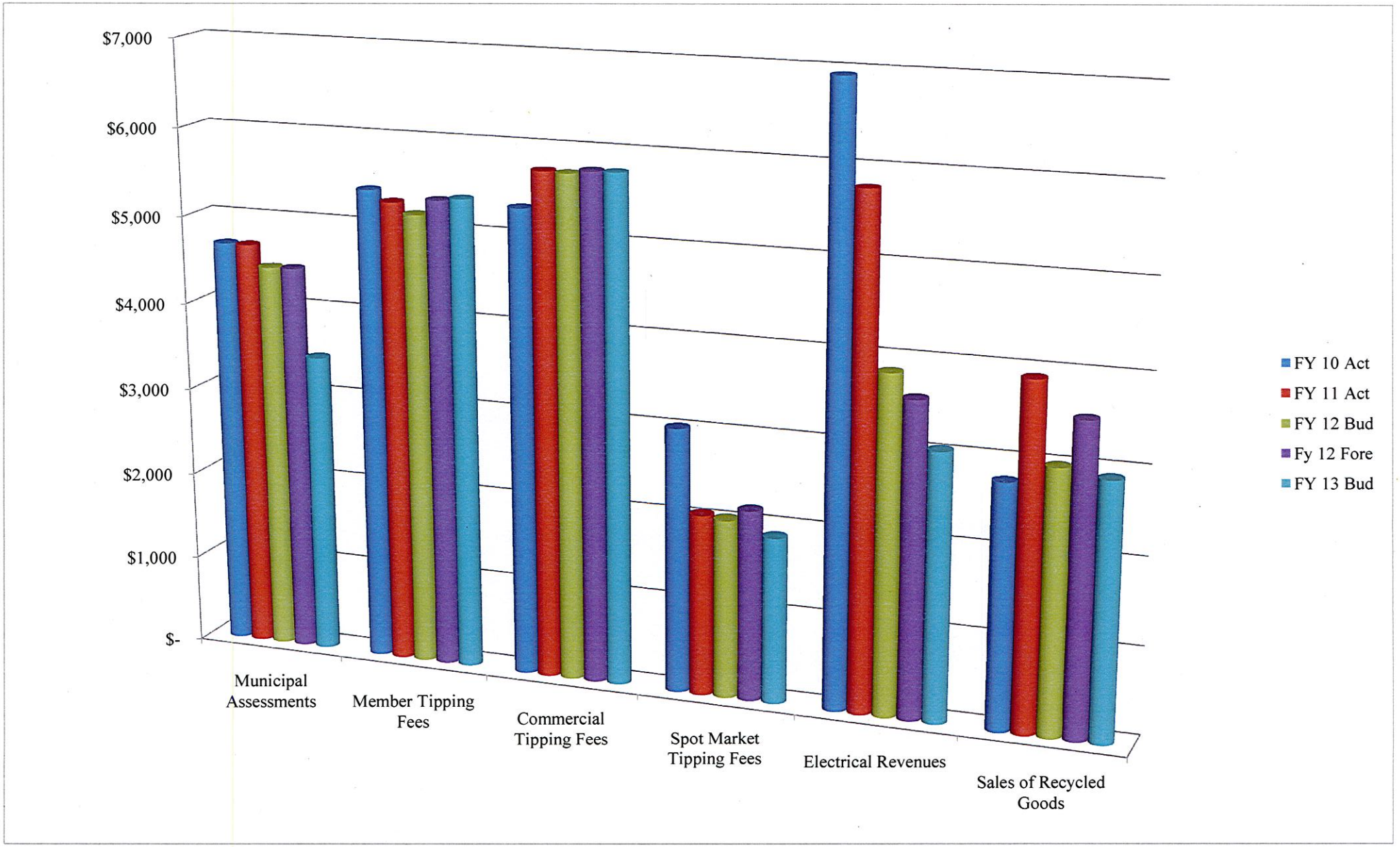
FY 2013 Operating Budget

Revenue Sources - $000's



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FY 2013 Operating Budget
Assessments & Other Operating Revenue

		FY 2011 Actual	FY 2012 12 Month Budget	FY 2012 6 Months YTD Actual	FY 2012 6 Months YTD % Budget	FY 2012 Forecast $	FY 2012 Forecast Var Fav / (Unfav) Vs Bud $	FY 2012 Forecast Var Fav / (Unfav) Vs Bud %	FY 2013 Budget $	FY 2013 Budget Var Fav /(Unfav) Vs FY 12 Forecast $	FY 2013 Budget Var Fav /(Unfav) Vs FY 12 Forecast %	FY 2013 Budget Var Fav /(Unfav) Vs FY 12 Budget $	FY 2013 Budget Var Fav /(Unfav) Vs FY 12 Budget %
	Municipal assessments:												
00-00-4001	Bridgton	$ 205,264	$ 195,760	$ 97,880	50.0%	$ 195,760	$ -	0.0%	$ 152,579	$ (43,181)	-22.1%	$ (43,181)	-22.1%
00-00-4002	Casco	75,965	74,085	37,043	50.0%	74,085	$ -	0.0%	59,290	(14,795)	-20.0%	(14,795)	-20.0%
00-00-4003	Cumberland	167,794	149,244	74,622	50.0%	149,244	$ -	0.0%	112,413	(36,831)	-24.7%	(36,831)	-24.7%
00-00-4004	Cape Elizabeth	265,435	248,891	124,446	50.0%	248,891	$ -	0.0%	188,759	(60,132)	-24.2%	(60,132)	-24.2%
00-00-4005	Falmouth	204,171	190,875	95,437	50.0%	190,875	$ -	0.0%	144,951	(45,924)	-24.1%	(45,924)	-24.1%
00-00-4006	Freeport	163,972	157,494	78,747	50.0%	157,494	$ -	0.0%	120,868	(36,626)	-23.3%	(36,626)	-23.3%
00-00-4007	Gray	206,496	205,356	102,678	50.0%	205,356	$ -	0.0%	164,494	(40,862)	-19.9%	(40,862)	-19.9%
00-00-4008	Harison	91,982	87,334	43,667	50.0%	87,334	$ -	0.0%	66,277	(21,057)	-24.1%	(21,057)	-24.1%
00-00-4009	Hollis	116,273	100,517	50,259	50.0%	100,517	$ -	0.0%	70,215	(30,302)	-30.1%	(30,302)	-30.1%
00-00-4010	Limington	151,241	145,602	72,801	50.0%	145,602	$ -	0.0%	112,896	(32,706)	-22.5%	(32,706)	-22.5%
00-00-4011	Lyman	97,299	86,942	43,471	50.0%	86,942	$ -	0.0%	72,637	(14,305)	-16.5%	(14,305)	-16.5%
00-00-4012	Ogunquit	53,778	51,625	25,813	50.0%	51,625	$ -	0.0%	40,751	(10,874)	-21.1%	(10,874)	-21.1%
00-00-4013	Pownal	28,289	25,404	12,702	50.0%	25,404	$ -	0.0%	18,039	(7,365)	-29.0%	(7,365)	-29.0%
00-00-4014	Portland	887,676	851,727	425,864	50.0%	851,727	$ -	0.0%	662,543	(189,184)	-22.2%	(189,184)	-22.2%
00-00-4015	North Yarmouth	98,265	84,566	42,283	50.0%	84,566	$ -	0.0%	57,969	(26,597)	-31.5%	(26,597)	-31.5%
00-00-4016	Scarborough	508,747	475,250	237,625	50.0%	475,250	$ -	0.0%	359,452	(115,798)	-24.4%	(115,798)	-24.4%
00-00-4017	South Portland	582,174	565,700	282,850	50.0%	565,700	$ -	0.0%	441,218	(124,482)	-22.0%	(124,482)	-22.0%
00-00-4018	Waterboro	181,408	174,203	87,102	50.0%	174,203	$ -	0.0%	150,603	(23,600)	-13.5%	(23,600)	-13.5%
00-00-4019	Windham	181,474	178,682	89,341	50.0%	178,682	$ -	0.0%	141,250	(37,432)	-20.9%	(37,432)	-20.9%
00-00-4020	Yarmouth	234,556	218,905	109,453	50.0%	218,905	$ -	0.0%	165,426	(53,479)	-24.4%	(53,479)	-24.4%
00-00-4021	Gorham	176,394	173,943	86,972	50.0%	173,943	$ -	0.0%	139,479	(34,464)	-19.8%	(34,464)	-19.8%
	Total	$ 4,678,653	$ 4,442,105	$ 2,221,056	50.0%	$ 4,442,105	$ -	0.0%	$ 3,442,109	$ (999,996)	-22.5%	$ (999,996)	-22.5%
	Other Operating Income:												
00-00-4074	Stack Rental	$ 49,320	$ 48,960	$ 24,912	50.9%	$ 48,960	$ -	0.0%	$ 48,960	$ -	0.0%	$ -	0.0%
00-00-4076	Kimberly Clark Contract	36,571	35,400	17,810	50.3%	35,400	-	0.0%	35,400	-	0.0%	-	0.0%
00-00-4080	Misc Revenue	108,550	12,000	-		-	(12,000)		-	-		(12,000)	
	Total	$ 194,442	$ 96,360	$ 42,722	44.3%	$ 84,360	$ (12,000)	-12.5%	$ 84,360	$ -	0.0%	$ (12,000)	-12.5%
00-00-4064	**Gorham Property Asessments**	$ 139,430	$ 100,000	$ 50,000	50.0%	$ 156,620	$ 56,620	56.6%	$ 164,260	$ 7,640	4.9%	$ 64,260	64.3%

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FY 2013 Operating Budget
MSW Revenue

Account		FY 2011	FY 2012						FY 13 Budget				
			12 Month	Six Months YTD		Forecast				Var Fav / (Unfav)			
							Var Fav /(Unfav) Vs Budget			VS FY 12 Forecast		Vs FY 12 Budget	
Number	Description	Actual Units	Budget Units	Actual Units	% Budget	Units	Units	%	Units	Units	%	Units	%
	Tons												
	Owners	49,349	48,197	25,767	53.5%	48,946	749	1.6%	48,946	0	0.0%	749	1.6%
	Associate / Contract	13,855	12,150	7,815	64.3%	14,959	2,809	23.1%	14,959	0	0.0%	2,809	23.1%
	Commercial	68,289	65,164	35,145	53.9%	67,791	2,627	4.0%	67,791	(0)	0.0%	2,627	4.0%
	Spot Market	37,541	39,489	19,865	50.3%	38,695	(794)	-2.0%	33,986	(4,709)	-12.2%	(5,503)	-13.9%
	Total MSW	169,034	165,000	88,592	53.7%	170,391	5,391	3.3%	165,682	(4,709)	-2.8%	682	0.4%
	Revenue - $ Per Ton												
	Owners	$ 87.06	$ 88.00	$ 87.25	99.1%	$ 87.25	$ (0.75)	-0.9%	$ 87.25	$ -	0.0%	$ (0.75)	-0.9%
	Associate & Contract	71.42	75.94	71.51	94.2%	71.51	(4.43)	-5.8%	73.66	2.15	3.0%	(2.28)	-3.0%
	Commercial	84.14	88.00	85.21	96.8%	85.21	(2.79)	-3.2%	85.21	-	0.0%	(2.79)	-3.2%
	Spot Market	55.01	51.64	56.21	108.9%	56.21	4.57	8.9%	56.21	-	0.0%	4.57	8.9%
	Total MSW	77.48	78.41	78.09	99.6%	78.01	(0.40)	-0.5%	78.82	0.81	1.0%	0.41	0.5%

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FY 2013 Operating Budget
Recycle Revenue

Account		FY 2011	FY 2012						FY 13 Budget				
			12 Month	Six Months YTD		Forecast	Var Fav /(Unfav) Vs Budget			Var Fav / (Unfav)			
										VS FY 12 Forecast		Vs FY 12 Budget	
Number	Description	Actual Units	Budget Units	Actual Units	% Budget	Units	Units	%	Units	Units	%	Units	%
	Inbound Material												
	Tons	35,586	37,414	18,295	48.9%	35,586	(1,828)	-4.9%	35,586	-	0.0%	(1,828)	-4.9%
	$/Ton of Inbound	$ 110.16	$ 80.19	$ 116.38	145.1%	$ 98.80	$ 18.61	16.0%	$ 82.12	$ (16.67)	-16.9%	$ 1.93	2.4%
00-00-4055	Tipping Fees	$ 27,024	$ 13,000	$ 18,296	140.7%	$ 36,000	$ 23,000	176.9%	$ 36,000	$ -	0.0%	$ 23,000	176.9%
	Outbound Material												
	3-7 Mixed	454		200		389			389	-			
	Colored HDPE	173		90		174			174	-			
	Mixed Ridged	219		147		286			286	-			
	No 2 Natural HDPE	169		83		160			160	-			
	No 1 Pet	206		141		274			274	-			
	Total Plastic	1,222		660		1,284			1,284	-			
	ONP	21,392		10,592		20,602			20,602	-			
	OCC	7,261		3,544		6,893			6,893	-			
	Cans (Steel & alum)	814		415		808			808	-			
	Loose Metal	101		88		171			171	-			
	Post Burn	2,576		896		1,792			1,792	-			
	Mined Metals to RMP	-		713		5,333			10,000	4,667	87.5%		
	Glass to Storage	1,561		958		1,916			1,916	-			
	Total Outbound	34,927		17,866		38,799			43,466	4,667	12.0%		
	Revenue - $/Ton												
	3-7 Mixed	$ 6.29		$ 11.01		$ 9.34			$ 7.58	$ (1.76)	-18.8%		
	Colored HDPE	436.18		430.43		365.39			296.58	(68.81)	-18.8%		
	Mixed Ridged	-		-		-			-	-			
	No 2 Natural HDPE	617.81		690.56		586.20			475.81	(110.40)	-18.8%		
	No 1 Pet	279.51		244.85		207.85			168.71	(39.14)	-18.8%		
	Total Plastic	196.97		200.31		170.04			138.02	(32.02)	-18.8%		
	ONP	103.84		118.30		100.42			81.51	(18.91)	-18.8%		
	OCC	147.65		153.28		130.12			105.61	(24.50)	-18.8%		
	Cans (Steel & alum)	186.65		260.79		221.38			179.69	(41.69)	-18.8%		
	Loose Metal	318.01		205.27		174.25			141.43	(32.82)	-18.8%		
	Post Burn	78.48		83.07		70.52			57.24	(13.28)	-18.8%		
	Mined Metals to RMP	-		-		3.12			6.60	3.48	111.5%		
	Glass to Storage	-		-		-			-	-			
	Total Outbound	$ 112.24		$ 119.18		$ 91.13			$ 67.23	$ (23.90)	-26.2%		

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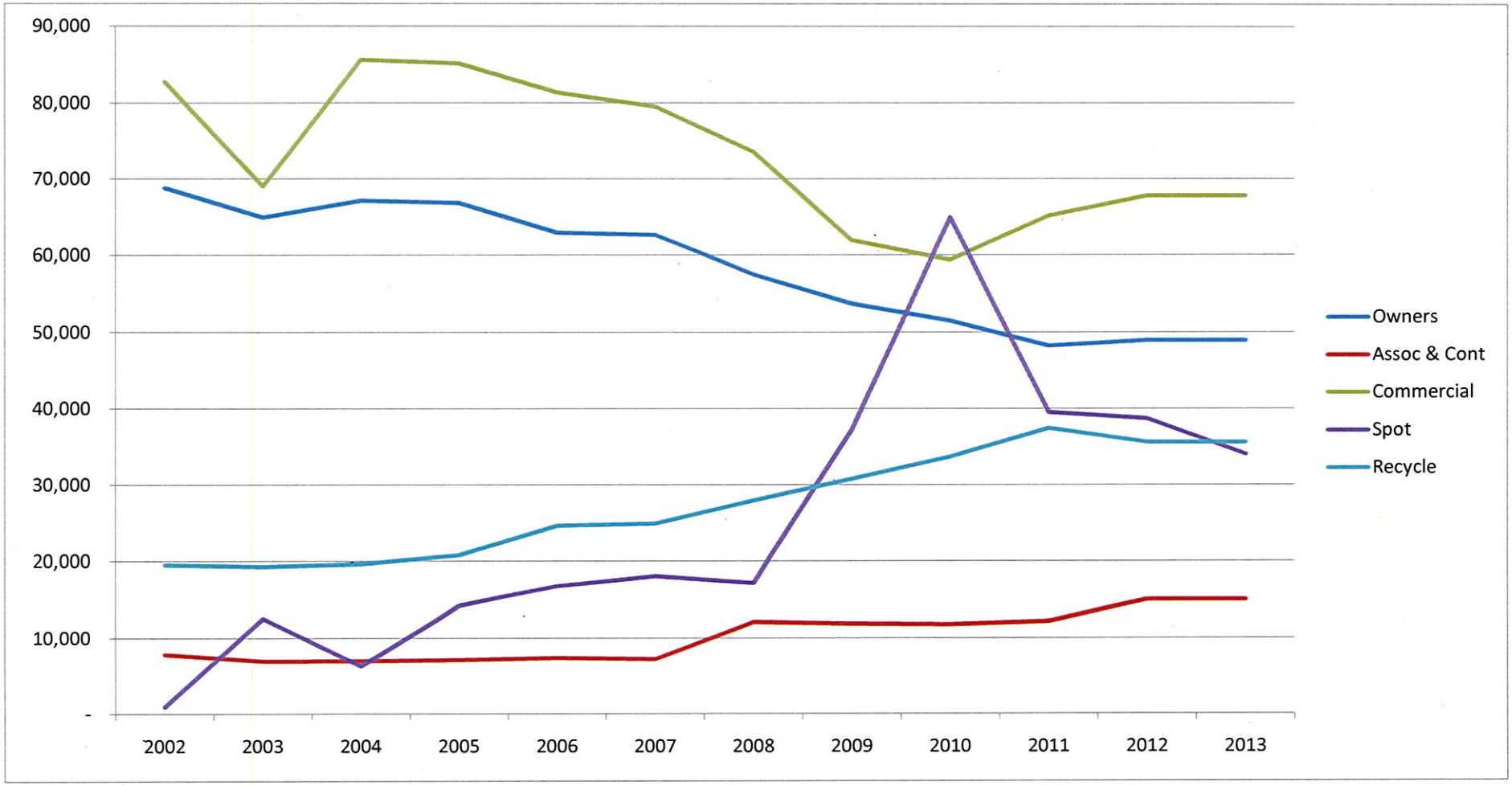
FY 2013 Operating Budget
Tonnage Trends



FY	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	% Change
Owners	68,787	64,925	67,130	66,834	62,905	62,631	57,514	53,722	51,488	48,197	48,946	48,946	-28.8%
Assoc & Cont	7,829	6,937	6,965	7,104	7,366	7,193	12,076	11,842	11,741	12,150	14,959	14,959	91.1%
Commercial	82,744	69,020	85,597	85,127	81,336	79,548	73,581	61,916	59,379	65,164	67,791	67,791	-18.1%
Spot	879	12,551	6,248	14,141	16,736	18,038	17,138	37,176	64,917	39,489	38,695	33,986	3766.8%
Recycle	19,497	19,259	19,597	20,734	24,610	24,884	27,931	30,723	33,640	37,414	35,586	35,586	82.5%
Total	179,735	172,692	185,537	193,941	192,953	192,294	188,241	195,379	221,165	202,414	205,977	201,268	12.0%

ecomaine
FY 2013 Budget - Electric Revenue

Account		FY 2011	FY 2012						FY 13 Budget				
			12 Month	Six Months YTD		Forecast	Var Fav /(Unf) Vs Bud			Var Fav / (Unfav)			
										VS FY 12 Forecast		Vs FY 12 Budget	
Number	Description	Actual $	Budget $	Actual $	% Budget	$	$	%	$	$	%	$	%
	Power Sales												
00-00-4061	Revenue	$ 5,788,360	$ 3,853,136	$2,184,519	56.7%	$3,588,612	$ (264,524)	-6.9%	$3,050,623	$ (537,989)	-15.0%	$(802,513)	-20.8%
	MWH's Sold	86,396	79,053	45,503	57.6%	81,340	2,287	2.9%	79,053	(2,287)	-2.8%	0	0.0%
	$/MWH	$ 67.00	$ 48.74	$ 48.01	98.5%	$ 44.12	$ (4.62)	-9.5%	$ 38.59	$ (5.53)	-12.5%	$ (10.15)	-20.8%

FY 12 Forecast										
	KWH's			Energy Pricing - $/KWH		Revenue				
Month	On Peak	Off Peak	Total	On Peak	Off Peak	Energy	Capacity	REC's	Total	All in Rate
July	3,553,158	4,635,406	8,188,564	$ 0.04334	$ 0.04334	$ 354,892	$ 28,865	$ 3,931	$ 387,688	$ 47.35
August	3,793,874	3,860,020	7,653,894	0.04334	0.04334	331,720	30,390	3,674	365,783	47.79
September	3,716,566	4,016,809	7,733,375	0.04334	0.04334	335,164	32,224	3,712	371,100	47.99
October	3,150,283	4,085,582	7,235,865	0.04334	0.04334	313,602	33,022	3,473	350,098	48.38
November	3,741,801	4,074,766	7,816,567	0.04334	0.04334	338,770	33,043	3,752	375,565	48.05
December	3,257,803	3,616,743	6,874,546	0.04334	0.04334	297,943	33,043	3,300	334,286	48.63
January	3,361,855	3,883,770	7,245,625	0.04334	0.04334	314,025	33,258	3,478	350,761	48.41
February	3,032,717	3,444,675	6,477,392	0.04495	0.03630	261,362	33,258	2,267	296,887	45.83
March	2,722,069	3,169,039	5,891,107	0.03511	0.02790	183,988	24,000	2,062	210,050	35.66
April	2,011,922	2,294,994	4,306,916	0.03134	0.02603	122,792	24,000	1,507	148,300	34.43
May	2,118,718	2,715,318	4,834,036	0.03149	0.02541	135,715	24,000	1,692	161,407	33.39
June	3,367,749	3,713,955	7,081,704	0.03433	0.02547	210,209	24,000	2,479	236,688	33.42
Total	37,828,515	43,511,076	81,339,591			$ 3,200,184	$353,102	$ 35,326	$ 3,588,612	$ 44.12

FY 13 Budget										
	KWH's			Energy Pricing - $/KWH		Revenue				
Month	On Peak	Off Peak	Total	On Peak	Off Peak	Energy	Capacity	REC's	Total	All in Rate
July	3,445,240	3,754,329	7,199,569	$ 0.04081	$ 0.02813	$ 246,210	$ 23,000	$ 2,520	$ 271,729	$ 37.74
August	3,406,571	3,874,659	7,281,229	0.04082	0.02816	248,167	23,000	2,548	273,715	37.59
September	3,481,522	3,865,318	7,346,840	0.03415	0.02579	218,581	23,001	2,571	244,153	33.23
October	3,494,174	3,700,173	7,194,348	0.03390	0.02715	218,912	23,002	2,518	244,432	33.98
November	3,377,311	3,871,825	7,249,136	0.03588	0.02829	230,712	23,003	2,537	256,252	35.35
December	3,244,689	3,700,416	6,945,105	0.04831	0.04038	306,174	23,004	2,431	331,609	47.75
January	3,361,855	3,883,770	7,245,625	0.05690	0.04449	364,078	23,005	2,536	389,619	53.77
February	3,032,717	3,444,675	6,477,392	0.04495	0.03630	261,362	23,006	2,267	286,635	44.25
March	2,722,069	3,169,039	5,891,107	0.03511	0.02790	183,988	23,007	2,062	209,057	35.49
April	2,011,922	2,294,994	4,306,916	0.03134	0.02603	122,792	23,008	1,507	147,308	34.20
May	2,118,718	2,715,318	4,834,036	0.03149	0.02541	135,715	23,009	1,692	160,416	33.18
June	3,367,749	3,713,955	7,081,704	0.03433	0.02547	210,209	23,010	2,479	235,698	33.28
Total	37,064,536	41,988,469	79,053,006			$ 2,746,899	$276,055	$ 27,669	$ 3,050,623	$ 38.59

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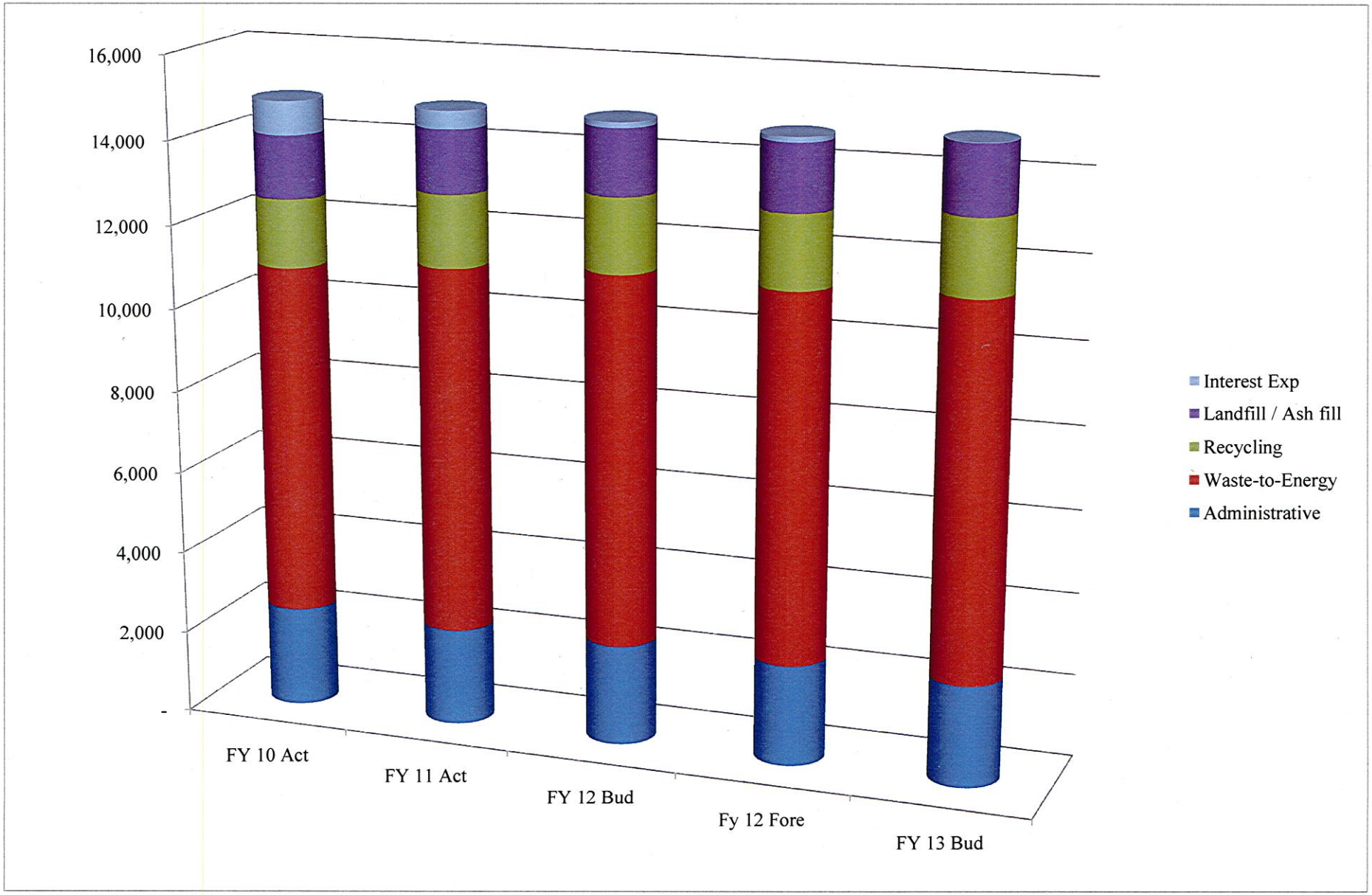
FY 2013 Operating Budget

Cash Operating Costs (Exclude Contingency) - $000's



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FY 2013 Operating Budget
Administration Expenses

Account		FY 2011	FY 2012						FY 13 Budget				
			12 Month	Six Months YTD		Forecast				Var Fav / (Unfav)			
							Var Fav /(Unfav) Vs Bud			VS FY 12 Forecast		Vs FY 12 Budget	
Number	Description	Actual $	Budget $	Actual $	% Budget	$	$	%	$	$	%	$	%
00-00-7004	HOST COMMUNITY PAYMENTS	$ 515,129	$ 515,000	$ 257,565	50.0%	$ 515,000	$ -	0.0%	$ 515,000	$ -	0.0%	$ -	0.0%
60-00-6101	ADMIN-SALARIES	672,889	746,965	378,017	50.6%	722,185	24,780	3.3%	743,320	(21,135)	-2.9%	3,645	0.5%
60-00-6102	ADMIN-SOCIAL SECURITY	29,995	57,334	25,457	44.4%	55,515	1,819	3.2%	57,017	(1,502)	-2.7%	317	0.6%
60-00-6103	ADMIN-HEALTH INSURANCE	110,351	124,070	62,524	50.4%	126,298	(2,228)	-1.8%	127,726	(1,428)	-1.1%	(3,656)	-2.9%
60-00-6104	ADMIN-WORKERS COMPENSATION	8,825	12,500	4,730	37.8%	9,864	2,636	21.1%	10,941	(1,077)	-10.9%	1,559	12.5%
60-00-6105	ADMIN-UNEMPLOYMENT TAXES	600	637	350	54.9%	700	(63)	-9.9%	700	-	0.0%	(63)	-9.9%
60-00-6106	ADMIN-LIFE INSURANCE	3,180	3,753	1,594	42.5%	3,188	565	15.1%	3,188	-	0.0%	565	15.1%
60-00-6107	ADMIN-OVERTIME	1,535	2,500	1,206	48.2%	3,500	(1,000)	-40.0%	2,000	1,500	42.9%	500	20.0%
60-00-6108	ADMIN-SALARY/WAGE ADJUSTMENT	9,968	-	-		-	-		-	-		-	
60-00-6109	ADMIN-RETIREMENT	51,715	55,654	30,046	54.0%	57,496	(1,842)	-3.3%	59,092	(1,596)	-2.8%	(3,438)	-6.2%
60-00-6110	ADMIN-TEMPORARY HELP	89,226	7,000	8,976	128.2%	40,800	(33,800)	-482.9%	35,000	5,800	14.2%	(28,000)	-400.0%
60-00-6111	ADMIN-PHYSICALS	102		983		1,500	(1,500)		1,500	-	0.0%	(1,500)	
60-00-6113	ADMIN-LONG TERM DISABILITY	4,360	3,904	(387)	-9.9%	3,904	-	0.0%	4,021	(117)	-3.0%	(117)	-3.0%
60-00-6114	ADMIN-UNION	1,966	2,000		0.0%	2,000	-	0.0%	2,000	-	0.0%	-	0.0%
60-00-6201	ADMIN-OFFICE SUPPLIES	22,840	26,500	4,283	16.2%	24,000	2,500	9.4%	24,000	-	0.0%	2,500	9.4%
60-00-6202	ADMIN-COPY EXPENSE	8,065	6,200	4,347	70.1%	8,500	(2,300)	-37.1%	8,500	-	0.0%	(2,300)	-37.1%
60-00-6203	ADMIN-BOARD/COMMUNITIES EXP	16,428	14,700	3,697	25.1%	16,000	(1,300)	-8.8%	15,000	1,000	6.3%	(300)	-2.0%
60-00-6204	ADMIN-TRAVEL	22,044	18,000	11,432	63.5%	18,000	-	0.0%	20,700	(2,700)	-15.0%	(2,700)	-15.0%
60-00-6205	ADMIN-DUES/SUBSCRIPTIONS	5,909	5,620	3,094	55.1%	5,700	(80)	-1.4%	5,700	-	0.0%	(80)	-1.4%
60-00-6208	ADMIN-POSTAGE	4,712	5,000	510	10.2%	5,000	-	0.0%	5,000	-	0.0%	-	0.0%
60-00-6209	ADMIN-ADVERTISING	14,823	16,000	5,691	35.6%	15,200	800	5.0%	16,500	(1,300)	-8.6%	(500)	-3.1%
60-00-6210	ADMIN-TRAINING	4,688	5,000	3,505	70.1%	5,100	(100)	-2.0%	5,000	100	2.0%	-	0.0%
60-00-6211	ADMIN-PUBLICATIONS	939	4,000	450	11.3%	2,500	1,500	37.5%	2,500	-	0.0%	1,500	37.5%
60-00-6212	ADMIN-TELEPHONE	16,864	12,000	11,972	99.8%	19,500	(7,500)	-62.5%	19,500	-	0.0%	(7,500)	-62.5%
60-00-6219	ADMIN-SAFETY EQUIPMENT	414	-	-		500	(500)		500	-		(500)	
60-00-6231	ADMIN-EVENTS & FOOD	5,498	7,000	3,030	43.3%	6,000	1,000	14.3%	6,000	-	0.0%	1,000	14.3%
60-00-6301	ADMIN-INSURANCE	369,514	348,023	177,143	50.9%	355,822	(7,799)	-2.2%	383,380	(27,558)	-7.7%	(35,357)	-10.2%
60-00-6303	ADMIN-AUDIT	20,200	24,000	24,000	100.0%	24,000	-	0.0%	25,000	(1,000)	-4.2%	(1,000)	-4.2%
60-00-6304	ADMIN-COMPUTER MAINTENANCE	144,324	136,000	38,408	28.2%	149,500	(13,500)	-9.9%	124,500	25,000	16.7%	11,500	8.5%
60-00-6307	ADMIN-CONSULTING SERVICES	36,513	105,000	29,401	28.0%	76,500	28,500	27.1%	62,000	14,500	19.0%	43,000	41.0%
60-00-6309	ADMIN-LEGAL FEES	152,981	128,000	50,838	39.7%	115,000	13,000	10.2%	107,000	8,000	7.0%	21,000	16.4%
60-00-6338	ADMIN-00-PUBLIC RELATIONS	16,894	53,400	35,637	66.7%	57,675	(4,275)	-8.0%	55,400	2,275	3.9%	(2,000)	-3.7%
60-00-7004	ADMIN-HOST COMMUNITY PAYMENTS	6	-	-		-	-		-	-		-	
60-00-7005	ADMIN-BANK CHARGES	171	-	235		500	(500)		500	-		(500)	
60-00-7030	ADMIN-00-ADJ BAL SHEET ACCOUNTS	(172)	-	-		-	-		-	-		-	
	Total	$ 2,363,496	$ 2,445,760	$ 1,178,734	48.2%	$ 2,446,947	$ (1,187)	0.0%	$ 2,448,185	$ (1,238)	-0.1%	$ (2,425)	-0.1%

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FY 2013 Operating Budget
Waste To Energy Expenses

Account		FY 2011	FY 2012			Forecast			FY 13 Budget	Var Fav / (Unfav)			
			12 Month	Six Months YTD			Var Fav /(Unfav) Vs Bud			VS FY 12 Forecast		Vs FY 12 Budget	
Number	Description	Actual $	Budget $	Actual $	% Budget	$	$	%	$	$	%	$	%
70-00-6101	OPS-SALARIES	$ 2,564,264	$ 2,574,269	$ 1,295,318	50.3%	$ 2,574,269	$ -	0.0%	$ 2,574,269	$ -	0.0%	$ -	0.0%
70-00-6102	OPS-SOCIAL SECURITY	227,212	230,397	106,107	46.1%	235,369	(4,972)	-2.2%	234,214	1,155	0.5%	(3,817)	-1.7%
70-00-6103	OPS-HEALTH INSURANCE	513,944	578,288	256,324	44.3%	517,774	60,514	10.5%	523,627	(5,853)	-1.1%	54,661	9.5%
70-00-6104	OPS-WORKERS COMPENSATION	125,313	177,500	67,160	37.8%	140,055	37,445	21.1%	155,347	(15,292)	-10.9%	22,153	12.5%
70-00-6105	OPS-UNEMPLOYMENT TAXES	8,525	9,040	4,488	49.6%	8,976	64	0.7%	8,976	-	0.0%	64	0.7%
70-00-6106	OPS-LIFE INSURANCE	3,549	4,091	1,732	42.3%	3,464	627	15.3%	3,464	-	0.0%	627	15.3%
70-00-6107	OPS-OVERTIME	357,755	420,100	102,009	24.3%	420,100	-	0.0%	390,000	30,100	7.2%	30,100	7.2%
70-00-6108	OPS-SALARY/WAGE ADJUSTMENT	124,012					-			-		-	
70-00-6109	OPS-RETIREMENT	173,558	175,629	93,820	53.4%	183,395	(7,766)	-4.4%	182,495	900	0.5%	(6,866)	-3.9%
70-00-6110	OPS-TEMPORARY HELP	121,248	69,000	38,253	55.4%	120,000	(51,000)	-73.9%	140,000	(20,000)	-16.7%	(71,000)	-102.9%
70-00-6111	OPS-PHYSICALS	10,356	11,500	2,362	20.5%	11,500	-	0.0%	11,500	-	0.0%	-	0.0%
70-00-6112	OPS-UNIFORMS	29,758	29,000	17,365	59.9%	29,000	-	0.0%	30,000	(1,000)	-3.4%	(1,000)	-3.4%
70-00-6113	OPS-LONG TERM DISABILITY	34,165	32,983	19,781	60.0%	32,983	-	0.0%	33,972	(989)	-3.0%	(989)	-3.0%
70-00-6115	OPS-SHIFT DIFFERENTIAL	16,043	17,351	8,133	46.9%	17,351	-	0.0%	17,351	-	0.0%	-	0.0%
70-00-6201	OPS-OFFICE SUPPLIES	12,789	9,563	3,267	34.2%	9,563	-	0.0%	9,600	(37)	-0.4%	(37)	-0.4%
70-00-6202	OPS-COPY EXPENSE	4,299	3,960	1,704	43.0%	3,960	-	0.0%	3,420	540	13.6%	540	13.6%
70-00-6204	OPS-TRAVEL	126	550	(3)	-0.5%	550	-	0.0%	4,000	(3,450)	-627.3%	(3,450)	-627.3%
70-00-6206	OPS-COMPUTERS	1,178	6,000	5,081	84.7%	2,000	4,000	66.7%	5,000	(3,000)	-150.0%	1,000	16.7%
70-00-6210	OPS-TRAINING	5,730	5,000	5,362	107.2%	5,000	-	0.0%	5,000	-	0.0%	-	0.0%
70-00-6212	OPS-TELEPHONE	16,663	18,047	6,839	37.9%	14,000	4,047	22.4%	14,000	-	0.0%	4,047	22.4%
70-00-6213	OPS-BUILDING & GROUND MAINT	147,062	74,000	31,397	42.4%	74,000	-	0.0%	74,000	-	0.0%	-	0.0%
70-00-6214	OPS-VEHICLE MAINTENANCE	45,101	40,000	17,673	44.2%	40,000	-	0.0%	40,000	-	0.0%	-	0.0%
70-00-6216	OPS-WAREHOUSING (FREIGHT & SHIP)	23,533	50,000	29,311	58.6%	30,000	20,000	40.0%	30,000	-	0.0%	20,000	40.0%
70-00-6217	OPS-MAINTENANCE SHOP STOCK	79,744	60,000	24,254	40.4%	60,000	-	0.0%	67,750	(7,750)	-12.9%	(7,750)	-12.9%
70-00-6218	OPS-COMMUNICATIONS EQUIPMENT	9,090	9,770	3,752	38.4%	9,770	-	0.0%	9,770	-	0.0%	-	0.0%
70-00-6219	OPS-SAFETY EQUIPMENT	51,481	50,870	21,615	42.5%	50,870	-	0.0%	43,200	7,670	15.1%	7,670	15.1%
70-00-6220	OPS-LABORATORY	713	4,100	791	19.3%	1,000	3,100	75.6%	2,000	(1,000)	-100.0%	2,100	51.2%
70-00-6221	OPS-CHEMICALS	1,072,825	1,166,579	594,704	51.0%	1,166,579	-	0.0%	1,205,790	(39,211)	-3.4%	(39,211)	-3.4%
70-00-6222	OPS-PERMITS	1,370	3,800	2,344	61.7%	4,688	(888)	-23.4%	5,375	(687)	-14.7%	(1,575)	-41.4%
70-00-6223	OPS-TOOLS & EQUIPMENT	39,456	45,000	6,335	14.1%	45,000	-	0.0%	45,000	-	0.0%	-	0.0%
70-00-6225	OPS-BATTERY BUY BACK	(157)	1,000	(338)	-33.8%	(500)	1,500	150.0%	-	(500)		1,000	100.0%
70-00-6226	OPS-FUEL	67,097	45,951	31,475	68.5%	62,950	(16,999)	-37.0%	65,000	(2,050)	-3.3%	(19,049)	-41.5%
70-00-6227	OPS-REPLACEMENT SPARE PARTS	662,515	618,250	361,133	58.4%	650,000	(31,750)	-5.1%	650,000	-	0.0%	(31,750)	-5.1%
70-00-6228	OPS-LUBRICANTS	32,173	30,000	11,141	37.1%	30,000	-	0.0%	30,000	-	0.0%	-	0.0%
70-00-6304	OPS-00-COMPUTER MAINTENANCE	327		853		-	-		1,000	(1,000)		(1,000)	
70-00-6312	OPS-DEP ASH FEE	44,068	45,000	20,953	46.6%	41,906	3,094	6.9%	43,000	(1,094)	-2.6%	2,000	4.4%
70-00-6313	RECALIBRATION - BIENNIAL	2,700	50,000	586	1.2%	50,000	-	0.0%	-	50,000	100.0%	50,000	100.0%
70-00-6314	OPS-KONE CRANES	2,040	4,000	3,110	77.8%	4,470	(470)	-11.8%	4,550	(80)	-1.8%	(550)	-13.8%
70-00-6315	OPS-SAFETY INSPECTIONS	6,972	8,573	3,167	36.9%	8,573	-	0.0%	8,573	-	0.0%	-	0.0%
70-00-6316	OPS-CLEANING	259,297	227,664	59,476	26.1%	250,000	(22,336)	-9.8%	200,000	50,000	20.0%	27,664	12.2%
70-00-6317	OPS-POWER SALES SERVICES	33,982	39,726	9,503	23.9%	24,000	15,726	39.6%	31,440	(7,440)	-31.0%	8,286	20.9%
70-00-6318	GAS AND ELECTRIC	464,335	559,092	112,078	20.0%	475,000	84,092	15.0%	551,150	(76,150)	-16.0%	7,942	1.4%
70-00-6319	OPS-WATER & SEWER	104,482	115,000	48,966	42.6%	100,000	15,000	13.0%	105,000	(5,000)	-5.0%	10,000	8.7%
70-00-6321	OPS-N D TESTING	56,625	58,000		0.0%	58,000	-	0.0%	58,000	-	0.0%	-	0.0%
70-00-6322	OPS-SHUTDOWN LABOR	752,247	615,000		0.0%	725,000	(110,000)	-17.9%	750,000	(25,000)	-3.4%	(135,000)	-22.0%
70-00-6323	OPS-MACHINE WORK	5,383	7,500	740	9.9%	7,500	-	0.0%	7,500	-	0.0%	-	0.0%
70-00-6324	OPS-OUTSIDE SERVICES	282,985	259,000	69,816	27.0%	240,000	19,000	7.3%	259,000	(19,000)	-7.9%	-	0.0%
70-00-6325	OPS-CEM MTNC CONTRACT	37,489	46,000	19,674	42.8%	46,000	-	0.0%	45,000	1,000	2.2%	1,000	2.2%
70-00-6327	OPS-RENTAL EQUIPMENT	21,245	15,000	302	2.0%	15,000	-	0.0%	15,000	-	0.0%	-	0.0%
70-00-6328	OPS-WASTE DISPOSAL	1,219	25,000	1,206	4.8%	25,000	-	0.0%	5,000	20,000	80.0%	20,000	80.0%
70-00-6329	OPS-PAINTING	5,250	3,000	981	32.7%	3,000	-	0.0%	3,000	-	0.0%	-	0.0%
70-00-6330	OPS-VENDOR ASSISTANCE	21,810	31,500	4,038	12.8%	31,000	500	1.6%	31,000	-	0.0%	500	1.6%
70-00-6331	OPS-ENGINEERING CONSULTING	10,283	45,000	3,418	7.6%	20,000	25,000	55.6%	35,000	(15,000)	-75.0%	10,000	22.2%
70-15-6222	OPS-ENVIRON-PERMITS	20,560	24,000	8,044	33.5%	24,854	(854)	-3.6%	25,000	(146)	-0.6%	(1,000)	-4.2%
70-15-6302	OPS-ENVIRON-ISO & OHSAS SYSTEMS	33,268	44,000	14,117	32.1%	27,800	16,200	36.8%	49,800	(22,000)	-79.1%	(5,800)	-13.2%
70-15-6332	OPS-ENIVRON-ASH TESTING	13,910	20,000	10,969	54.8%	22,390	(2,390)	-12.0%	23,000	(610)	-2.7%	(3,000)	-15.0%
70-15-6334	OPS-ENVIRON-AIR MONITORING	51,863	73,000	44,972	61.6%	53,000	20,000	27.4%	71,600	(18,600)	-35.1%	1,400	1.9%
70-15-6335	OPS-ENVIRON-CEM CERTIFICATION	10,245	11,000	8,454	76.9%	8,000	3,000	27.3%	10,000	(2,000)	-25.0%	1,000	9.1%
70-15-6500	OPS-ENVIRON-MISC	70	5,000	593	11.9%	500	4,500	90.0%	1,000	(500)	-100.0%	4,000	80.0%
	Total	$ 8,825,145	$ 8,902,643	$ 3,616,705	40.6%	$ 8,814,659	$ 87,984	1.0%	$ 8,947,733	$ (133,074)	-1.5%	$ (45,090)	-0.5%

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FY 2013 Operating Budget
Recycle Facility Expenses

Account		FY 2011	FY 2012						FY 13 Budget				
						Forecast				Var Fav / (Unfav)			
			12 Month	Six Months YTD			Var Fav /(Unfav) Vs Bud			VS FY 12 Forecast		Vs FY 12 Budget	
Number	Description	Actual $	Budget $	Actual $	% Budget	$	$	%	$	$	%	$	%
30-00-6101	RECYCLING-SALARIES	$ 376,061	$ 417,000	$ 193,507	46.4%	$ 400,000	$ 17,000	4.1%	$ 400,000	$ -	0.0%	$ 17,000	4.1%
30-00-6102	RECYCLING-SOCIAL SECURITY	35,326	38,747	17,909	46.2%	37,676	1,071	2.8%	37,676	-	0.0%	1,071	2.8%
30-00-6103	RECYCLING-HEALTH INSURANCE	108,307	118,966	59,539	50.0%	120,269	(1,303)	-1.1%	121,628	(1,359)	-1.1%	(2,662)	-2.2%
30-00-6104	RECYCLING-WORKERS COMPENSATION	21,180	30,000	11,351	37.8%	23,671	6,329	21.1%	26,256	(2,585)	-10.9%	3,744	12.5%
30-00-6105	RECYCLING-UNEMPLOYMENT TAXES	1,441	1,528	764	50.0%	1,528	-	0.0%	1,528	-	0.0%	-	0.0%
30-00-6106	RECYCLING-LIFE INSURANCE	315	363	154	42.4%	308	55	15.2%	308	-	0.0%	55	15.2%
30-00-6107	RECYCLING-OVERTIME	87,308	89,000	44,781	50.3%	92,000	(3,000)	-3.4%	92,000	-	0.0%	(3,000)	-3.4%
30-00-6108	RECYCLING-SALARY/WAGE ADJUSTMENT	16,571					-			-		-	
30-00-6109	RECYCLING-RETIREMENT	26,166	25,025	13,609	54.4%	26,018	(993)	-4.0%	26,018	-	0.0%	(993)	-4.0%
30-00-6110	RECYCLING-TEMPORARY HELP	409,368	443,000	205,737	46.4%	430,000	13,000	2.9%	445,000	(15,000)	-3.5%	(2,000)	-0.5%
30-00-6111	RECYCLING-PHYSICALS		1,500		0.0%	1,500	-	0.0%	1,000	500	33.3%	500	33.3%
30-00-6112	RECYCLING-UNIFORMS	7,624	8,400	8,128	96.8%	9,000	(600)	-7.1%	9,000	-	0.0%	(600)	-7.1%
30-00-6113	RECYCLING-LONG TERM DISABILITY	9,540	10,584	4,333	40.9%	10,584	-	0.0%	10,902	(318)	-3.0%	(318)	-3.0%
30-00-6115	RECYCLING-SHIFT DIFFERENTIAL	119	500	83	16.6%	500	-	0.0%	500	-	0.0%	-	0.0%
30-00-6201	RECYCLING-OFFICE SUPPLIES	2,514	2,000	2,885	144.3%	3,000	(1,000)	-50.0%	2,500	500	16.7%	(500)	-25.0%
30-00-6202	RECYCLING-COPY EXPENSE	4,926	4,000	1,345	33.6%	4,000	-	0.0%	4,000	-	0.0%	-	0.0%
30-00-6204	RECYCLING-TRAVEL		500	124	24.8%	500	-	0.0%	500	-	0.0%	-	0.0%
30-00-6208	RECYCLING-POSTAGE	97	1,000	15	1.5%	1,000	-	0.0%	1,000	-	0.0%	-	0.0%
30-00-6210	RECYCLING-TRAINING	83	1,000		0.0%	1,000	-	0.0%	1,000	-	0.0%	-	0.0%
30-00-6211	RECYCLING-PUBLICATIONS	95	1,000		0.0%	1,000	-	0.0%	1,000	-	0.0%	-	0.0%
30-00-6212	RECYCLING-TELEPHONE	3,982	4,812	2,140	44.5%	5,000	(188)	-3.9%	4,812	188	3.8%	-	0.0%
30-00-6215	RECYCLING-SECURITY	5,450	2,000	3,333	166.7%	3,333	(1,333)	-66.7%	2,000	1,333	40.0%	-	0.0%
30-00-6219	RECYCLING-SAFETY EQUIPMENT	7,863	8,000	2,991	37.4%	8,000	-	0.0%	8,000	-	0.0%	-	0.0%
30-00-6223	RECYCLING-TOOLS & EQUIPMENT	6,088	4,200	1,910	45.5%	4,200	-	0.0%	4,200	-	0.0%	-	0.0%
30-00-6224	RECYCLING-PURCHASE OF RECY MATERIALS	181,461	216,862	90,312	41.6%	197,000	19,862	9.2%	200,000	(3,000)	-1.5%	16,862	7.8%
30-00-6226	RECYCLING-FUEL	14,699	16,000	7,985	49.9%	16,000	-	0.0%	16,000	-	0.0%	-	0.0%
30-00-6227	RECYCLING-REPLACEMENT SPARE PARTS	146,894	125,000	52,228	41.8%	131,000	(6,000)	-4.8%	155,000	(24,000)	-18.3%	(30,000)	-24.0%
30-00-6228	RECYCLING-LUBRICANTS	1,680	2,000	5,860	293.0%	5,860	(3,860)	-193.0%	2,000	3,860	65.9%	-	0.0%
30-00-6229	RECYCLING-BALING WIRE	129,069	83,000	(12,304)	-14.8%	70,000	13,000	15.7%	83,000	(13,000)	-18.6%	-	0.0%
30-00-6230	RECYCLING-EDUCATIONAL	3,136		130		-	-		-	-		-	
30-00-6304	RECYCLING-COMPUTER MAINTENANCE		1,000	340	34.0%	1,000	-	0.0%	1,000	-	0.0%	-	0.0%
30-00-6318	RECYCLING GAS & ELECTRIC	12,292	35,000	427	1.2%	35,000	-	0.0%	35,000	-	0.0%	-	0.0%
30-00-6319	RECYCLING-00-WATER & SEWER	820		612		2,000	(2,000)		2,000	-		(2,000)	
30-00-6327	RECYCLING-RENTAL EQUIPMENT	1,712	2,000	623	31.2%	2,000	-	0.0%	2,000	-	0.0%	-	0.0%
30-00-6329	RECYCLING-PAINTING	35,410	25,500	25,124	98.5%	25,500	-	0.0%	25,500	-	0.0%	-	0.0%
30-00-6337	RECYCLING-RECYCLABLES HAULING	8,500	8,700	4,915	56.5%	10,000	(1,300)	-14.9%	10,000	-	0.0%	(1,300)	-14.9%
30-00-6412	RECYCLING-MOTOR VEHICLES	2,450	1,000		0.0%	1,000	-	0.0%	500	500	50.0%	500	50.0%
30-00-6413	RECYCLING-RECYCLING FACILITY	46,294	48,000	64,528	134.4%	75,000	(27,000)	-56.3%	82,000	(7,000)	-9.3%	(34,000)	-70.8%
30-00-6414	RECYCLING-RECYCLING-ROLL-OFFS	17,889	10,000	384	3.8%	10,000	-	0.0%	10,000	-	0.0%	-	0.0%
	Total	$ 1,732,730	$ 1,787,187	$ 815,802	45.6%	$ 1,765,447	$ 21,740	1.2%	$ 1,824,828	$ (59,381)	-3.4%	$ (37,641)	-2.1%

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FY 2013 Operating Budget
Landfill/Ashfill Expenses

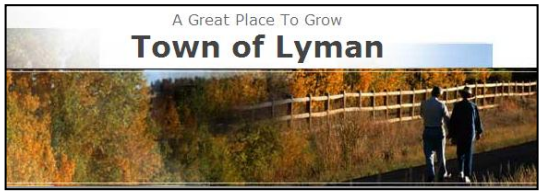
Account		FY 2011	FY 2012						FY 13 Budget				
						Forecast				Var Fav / (Unfav)			
			12 Month	Six Months YTD			Var Fav /(Unfav) Vs Bud			VS FY 12 Forecast		Vs FY 12 Budget	
Number	Description	Actual $	Budget $	Actual $	% Budget	$	$	%	$	$	%	$	%
40-00-6101	LANDFILL-SALARIES	$ 371,422	$ 391,000	$ 190,285	48.7%	$ 388,500	$ 2,500	0.6%	$ 391,000	$ (2,500)	-0.6%	$ -	0.0%
40-00-6102	LANDFILL-SOCIAL SECURITY	34,031	36,693	16,799	45.8%	36,272	421	1.1%	36,468	(196)	-0.5%	225	0.6%
40-00-6103	LANDFILL-HEALTH INSURANCE	72,610	71,860	46,666	64.9%	94,265	(22,405)	-31.2%	95,331	(1,066)	-1.1%	(23,471)	-32.7%
40-00-6104	LANDFILL-WORKERS COMPENSATION	21,180	30,000	11,351	37.8%	23,671	6,329	21.1%	26,256	(2,585)	-10.9%	3,744	12.5%
40-00-6105	LANDFILL-UNEMPLOYMENT TAXES	1,441	1,528	764	50.0%	1,528	-	0.0%	1,528	-	0.0%	-	0.0%
40-00-6106	LANDFILL-LIFE INSURANCE	530	634	243	38.3%	486	148	23.3%	486	-	0.0%	148	23.3%
40-00-6107	LANDFILL-OVERTIME	51,463	60,000	25,036	41.7%	57,000	3,000	5.0%	57,000	-	0.0%	3,000	5.0%
40-00-6108	LANDFILL-00-SALARY/WAGE ADJUSTMENT	54,143					-			-		-	
40-00-6109	LANDFILL-RETIREMENT	21,385	19,737	14,008	71.0%	25,972	(6,235)	-31.6%	26,112	(140)	-0.5%	(6,375)	-32.3%
40-00-6110	LANDFILL-TEMPORARY HELP	27,723	24,940	17,696	71.0%	24,940	-	0.0%	25,000	(60)	-0.2%	(60)	-0.2%
40-00-6111	LANDFILL-PHYSICALS	3,143	2,000	161	8.1%	2,000	-	0.0%	2,000	-	0.0%	-	0.0%
40-00-6112	LANDFILL-UNIFORMS	3,417	3,000	1,703	56.8%	3,400	(400)	-13.3%	3,900	(500)	-14.7%	(900)	-30.0%
40-00-6113	LANDFILL-LONG TERM DISABILITY	5,047	4,206	3,174	75.5%	4,206	-	0.0%	4,332	(126)	-3.0%	(126)	-3.0%
40-00-6115	LANDFILL-SHIFT DIFFERENTIAL	3,305	3,700	1,845	49.9%	3,700	-	0.0%	3,700	-	0.0%	-	0.0%
40-00-6201	LANDFILL-OFFICE SUPPLIES	2,410	1,500	614	40.9%	1,500	-	0.0%	1,500	-	0.0%	-	0.0%
40-00-6202	LANDFILL-COPY EXPENSE	1,905	2,200	350	15.9%	1,000	1,200	54.5%	1,500	(500)	-50.0%	700	31.8%
40-00-6204	LANDFILL-TRAVEL	2,991	2,500	643	25.7%	1,500	1,000	40.0%	2,000	(500)	-33.3%	500	20.0%
40-00-6206	LANDFILL-COMPUTERS		200	468	234.0%	500	(300)	-150.0%	500	-	0.0%	(300)	-150.0%
40-00-6210	LANDFILL-TRAINING	1,064	1,500	701	46.7%	1,500	-	0.0%	1,500	-	0.0%	-	0.0%
40-00-6212	LANDFILL-TELEPHONE	11,370	9,600	5,885	61.3%	12,750	(3,150)	-32.8%	12,750	-	0.0%	(3,150)	-32.8%
40-00-6213	LANDFILL-BUILDING & GROUND MAINT	39,149	30,000	20,793	69.3%	30,000	-	0.0%	30,000	-	0.0%	-	0.0%
40-00-6214	LANDFILL-VEHICLE MAINTENANCE	44,770	60,000	17,176	28.6%	59,500	500	0.8%	55,000	4,500	7.6%	5,000	8.3%
40-00-6215	LANDFILL-SECURITY	360	1,500	459	30.6%	600	900	60.0%	1,500	(900)	-150.0%	-	0.0%
40-00-6216	LANDFILL-WAREHOUSING (FREIGHT & SHIP)	49		159		250	(250)		250	-	0.0%	(250)	
40-00-6217	LANDFILL-MAINTENANCE SHOP STOCK	50	1,000	307	30.7%	500	500	50.0%	500	-	0.0%	500	50.0%
40-00-6218	LANDFILL-COMMUNICATIONS EQUIPMENT	722	500		0.0%	500	-	0.0%	500	-	0.0%	-	0.0%
40-00-6219	LANDFILL-SAFETY EQUIPMENT	1,757	1,800	936	52.0%	1,550	250	13.9%	1,800	(250)	-16.1%	-	0.0%
40-00-6220	LANDFILL-LABORATORY	441	300		0.0%	300	-	0.0%	300	-	0.0%	-	0.0%
40-00-6222	LANDFILL-PERMITS	24,524	44,000	13,863	31.5%	43,000	1,000	2.3%	45,500	(2,500)	-5.8%	(1,500)	-3.4%
40-00-6223	LANDFILL-TOOLS & EQUIPMENT	9,065	4,000	2,771	69.3%	4,000	-	0.0%	4,000	-	0.0%	-	0.0%
40-00-6226	LANDFILL-FUEL	36,495	38,500	15,980	41.5%	36,500	2,000	5.2%	40,000	(3,500)	-9.6%	(1,500)	-3.9%
40-00-6227	LANDFILL-REPLACEMENT SPARE PARTS	10,875	20,000	6,397	32.0%	15,000	5,000	25.0%	15,000	-	0.0%	5,000	25.0%
40-00-6228	LANDFILL-LUBRICANTS	663	2,000		0.0%	750	1,250	62.5%	1,000	(250)	-33.3%	1,000	50.0%
40-00-6316	LANDFILL-00-FORCE MAIN CLEANING	74,360	60,000	60,139	100.2%	66,000	(6,000)	-10.0%	45,000	21,000	31.8%	15,000	25.0%
40-00-6318	LANDFILL- GAS /ELECTRIC	28,838	30,000	8,613	28.7%	30,000	-	0.0%	31,500	(1,500)	-5.0%	(1,500)	-5.0%
40-00-6319	LANDFILL-WATER & SEWER	322,090	348,500	195,428	56.1%	369,000	(20,500)	-5.9%	385,000	(16,000)	-4.3%	(36,500)	-10.5%
40-00-6324	LANDFILL-OUTSIDE SERVICES	45,562	75,000	28,635	38.2%	75,000	-	0.0%	70,000	5,000	6.7%	5,000	6.7%
40-00-6327	LANDFILL-RENTAL EQUIPMENT	12,960	28,000		0.0%	8,000	20,000	71.4%	15,000	(7,000)	-87.5%	13,000	46.4%
40-00-6331	LANDFILL-ENGINEERING CONSULTING	5,350	15,000		0.0%	15,000	-	0.0%	15,000	-	0.0%	-	0.0%
40-00-6333	LANDFILL-GEOTECHNICAL MONITORING	61,300	50,000	24,992	50.0%	55,000	(5,000)	-10.0%	60,000	(5,000)	-9.1%	(10,000)	-20.0%
40-00-6337	LANDFILL- WATER QUALITY	73,189	55,000	32,282	58.7%	53,000	2,000	3.6%	59,000	(6,000)	-11.3%	(4,000)	-7.3%
40-00-6339	LANFDILL-HAULING	38,045	24,000	14,635	61.0%	24,000	-	0.0%	24,000	-	0.0%	-	0.0%
40-00-6409	LANDFILL-GEOMEMBRANE	3,650	30,000		0.0%	30,000	-	0.0%	45,000	(15,000)	-50.0%	(15,000)	-50.0%
40-00-7025	LANDFILL-00-Landfill Gas Project	7,962				-	-		-	-		-	
	Total	$ 1,532,806	$ 1,585,898	$ 781,957	49.3%	$ 1,602,140	$ (16,242)	-1.0%	$ 1,637,713	$ (35,573)	-2.2%	$ (51,815)	-3.3%

ecomaine
FY 2013 Operating Budget
Payroll & Benefits

	FY 2011 Actual	FY 2012 12 Month Budget	FY 2012 6 Months YTD Actual	FY 2012 6 Months YTD % Budget	FY 2012 Forecast $	FY 2012 Forecast Var Fav / (Unfav) Vs Bud $	FY 2012 Forecast Var Fav / (Unfav) Vs Bud %	FY 2013 Budget $	FY 2013 Budget Var Fav /(Unfav) Vs FY 12 Forecast $	FY 2013 Budget Var Fav /(Unfav) Vs FY 12 Forecast %	FY 2013 Budget Var Fav /(Unfav) Vs FY 12 Budget $	FY 2013 Budget Var Fav /(Unfav) Vs FY 12 Budget %
Salaries & Wages (exc Adj)	$ 3,984,636	$ 4,129,234	$ 2,057,127	49.8%	$ 4,084,954	$ 44,280	1.1%	$ 4,108,589	$ (23,635)	-0.6%	$ 20,645	0.5%
Overtime	498,061	571,600	173,032	30.3%	572,600	(1,000)	-0.2%	541,000	31,600	5.5%	30,600	5.4%
Shift Differential	19,467	21,551	10,061	46.7%	21,551	-	0.0%	21,551	-	0.0%	-	0.0%
Temp	92,723	89,940	47,696	53.0%	89,940	-	0.0%	105,000	(15,060)	-16.7%	(15,060)	-16.7%
Total	4,594,887	4,812,325	2,287,916	47.5%	4,769,045	43,280	0.9%	4,776,140	(7,095)	-0.1%	36,185	0.8%
Social Security	326,564	363,171	166,272	45.8%	364,832	(1,661)	-0.5%	365,375	(543)	-0.1%	(2,204)	-0.6%
Health Care	805,212	893,184	425,053	47.6%	858,607	34,577	3.9%	868,312	(9,705)	-1.1%	24,872	2.8%
Workers Compensation	176,498	250,000	94,592	37.8%	197,261	52,739	21.1%	218,800	(21,539)	-10.9%	31,200	12.5%
Unemployment	12,007	12,733	6,366	50.0%	12,732	1	0.0%	12,732	-	0.0%	1	0.0%
Life Insurance	7,574	8,841	3,723	42.1%	7,446	1,395	15.8%	7,446	-	0.0%	1,395	15.8%
Retirement	272,824	276,045	151,483	54.9%	292,882	(16,837)	-6.1%	293,678	(796)	-0.3%	(17,633)	-6.4%
Long Term Disability	53,112	51,677	26,901	52.1%	51,677	-	0.0%	53,227	(1,550)	-3.0%	(1,550)	-3.0%
Total	$ 1,653,791	$ 1,855,651	$ 874,390	47.1%	$ 1,785,437	$ 70,214	3.8%	$ 1,819,570	$ (34,133)	-1.9%	$ 36,081	1.9%
% Payroll	36.0%	38.6%	38.2%		37.4%			38.1%				
Benefit as a % of Payroll												
Social Security	7.1%	7.5%	7.3%		7.7%			7.7%				
Health Care	17.5%	18.6%	18.6%		18.0%			18.2%				
Workers Compensation	3.8%	5.2%	4.1%		4.1%			4.6%				
Unemployment	0.3%	0.3%	0.3%		0.3%			0.3%				
Life Insurance	0.2%	0.2%	0.2%		0.2%			0.2%				
Retirement	5.9%	5.7%	6.6%		6.1%			6.1%				
Long Term Disability	1.2%	1.1%	1.2%		1.1%			1.1%				
Total	36.0%	38.6%	38.2%		37.4%			38.1%				

ecomaine
FY 2013 Operating Budget
Capital Expenditures

Project Number	Project Description	Expected Completion Date	FY 2012 12 Month Budget $	FY 2012 Six Months YTD Actual $	FY 2012 Six Months YTD % Budget	FY 2012 Forecast $	FY 2012 Forecast Var Fav /(Unfav) Vs Budget $	FY 2012 Forecast Var Fav /(Unfav) Vs Budget %	FY 13 Budget - $
	Waste to Energy								
00-00-1620	Boiler Inconel and Water Wall Replacement	April FY 13	$ 1,300,000	$ 5,879	0.5%	$ 850,000	$ 450,000	34.6%	$ -
00-00-0000	480 Volt Switchgear Replacement	April FY 12	300,000		0.0%	325,000	(25,000)	-8.3%	-
00-00-1720	Admin Building Upgrades	June FY 12	95,000	240,799	253.5%	307,193	(212,193)	-223.4%	-
00-00-0000	Elevator Control Replacement / Renovation	June FY 12	150,000		0.0%	150,000	-	0.0%	-
00-00-1610	Fire Alarm Panel Replacement	Feb FY 12	120,000	8,783	7.3%	140,000	(20,000)	-16.7%	-
00-00-1612	HVAC System Controls - Admin Area	June FY 12		82,528		140,000			-
00-00-0000	Cooling Tower Replacement / Repairs	April FY 12	100,000		0.0%	100,000	-	0.0%	-
00-00-0000	Fire Protection Additions	May FY 12	100,000		0.0%	100,000	-	0.0%	-
00-00-0000	Scrubber Room Floor Replacement / Insulation	June FY 12	100,000		0.0%	100,000	$ -	0.0%	-
00-00-0000	Update Facility Controls version	April FY 12	90,000		0.0%	90,000	-	0.0%	-
00-00-1596	Additional Parking	June FY 12	50,000	4,000	8.0%	50,000	-	0.0%	-
00-00-0000	Electrostatic Precipator Rebuild	April FY 13	500,000		0.0%	10,000	490,000	98.0%	490,000
00-00-1607	Ash System Controls	June FY 12		6,993		6,993	(6,993)		-
00-00-2002	Misc	June FY 12		4,784		4,784	(4,784)		-
00-00-1577	Ferrous Recovery	June FY 12		4,775		4,775	(4,775)		-
00-00-1547	Station Compresor	June FY 12		4,031		4,031	(4,031)		-
00-00-0000	Boiler Tube Replacement / Inconel	April FY 13	-			-	-		900,000
00-00-0000	Precipitator Plate Replacements	April FY 13	-			-	-		400,000
00-00-0000	Loader	Jan FY 13	-			-	-		250,000
00-00-0000	CEM Replacements	April FY 13	-			-	-		225,000
00-00-0000	Storage Structure	July FY 13	-			-	-		200,000
00-00-0000	Boiler Feedwater Pump Overhaul	April FY 13	-			-	-		120,000
00-00-0000	Roof Replacement	Sept FY 13	-			-	-		105,000
00-00-0000	Chiller for HVAC Replacement	July FY 13	-			-	-		100,000
00-00-0000	Third Floor Renovations	Oct FY 13	-			-	-		75,000
00-00-0000	Carbon System Feeder & Blower Replacement	Sept FY 13	-			-	-		60,000
00-00-0000	Slaker Replacement	April FY 13	-			-	-		60,000
00-00-0000	Primary Air Fan VFD Replacement	April FY 13	-			-	-		40,000
00-00-0000	Condensate Pump Replacement/Spare.	April FY 13	-			-	-		32,000
	Total		2,905,000	362,572		2,382,776	662,224		3,057,000
	Recycle								
00-00-1614	Recycle Facility Exterior Painting	Mar FY 12	-	9,288		9,288	(9,288)		-
00-00-1617	Parking Lot Paving - Recycling	Mar FY 12	-	12,437		12,437	(12,437)		-
00-00-0000	Camera & Intercom Upgrades	Mar FY 12	20,000		0.0%	15,000	5,000	25.0%	-
00-00-1599	Recycling Bins and Containers	June FY 12	20,000	6,363	31.8%	20,000	-		-
00-00-0000	ONP Star Replacements	Jan FY 12	33,000		0.0%	22,966	10,034	30.4%	-
00-00-1623	Catwalks & Platforms	June FY 12	50,000	55,576	111.2%	55,576	(5,576)	-11.2%	-
00-00-0000	Warehouse Upgrade	June FY 12	63,000		0.0%	63,000	-	0.0%	-
00-00-0000	Lunchroom Improvements	Nov FY 13	-			-	-		100,000
00-00-0000	Loader Replacement	Feb FY 13	-			-	-		95,000
00-00-0000	Forktruck Replacement (2)	Feb FY 13	-			-	-		50,000
00-00-0000	Recycling Bins and Containers	June FY 13							20,000
00-00-0000	New Radio's	July FY 13	-			-	-		10,000
	Total		186,000	83,664		198,267	(12,267)		275,000
	Landfill								
00-00-0000	Phase 2 Landfill Expansion (Inc 10% Conting)	Dec FY 13	-				-		1,856,600
00-00-0000	Phase 2 Construction Quality Control (Eng & Test)	Nov FY 13	-				-		150,000
00-00-1597	Phase 2 Expansion Design & Permitting	Oct FY 13	70,000	73,234	104.6%	130,000	(60,000)	-85.7%	50,000
00-00-0000	Ash Truck	Feb FY 13	90,000		0.0%		90,000	100.0%	90,000
00-00-1598	Landfill Gas Project			2,418					
	Total		160,000	75,652		130,000	30,000		2,146,600
	Administration								
00-00-1596	IT Upgrades	Year End	25,000	41,632	166.5%	50,000	(25,000)	-100.0%	
00-00-0000	IT Upgrades								30,000
	Total		25,000	41,632	166.5%	50,000	(25,000)		30,000
	Total All Areas		$ 3,276,000	$ 563,519	17.2%	$ 2,761,043	$ 654,957		$ 5,508,600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Incorporated 1762

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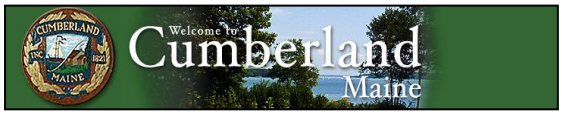
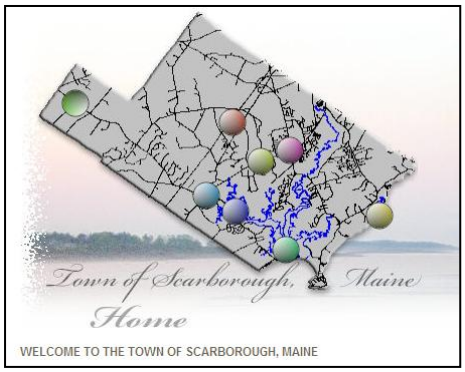
"The Town Where Others Began"

HARRISON
Maine


Welcome to
Cumberland
Maine

TOWN OF
YARMOUTH
MAINE


Town of Scarborough, Maine
Home
WELCOME TO THE TOWN OF SCARBOROUGH, MAINE

Welcome to Cape Elizabeth

Welcome to the Town of
Gorham, Maine

Welcome to:
Town of Waterboro
Incorporated 1787 - State of Maine

Town of
FALMOUTH, MAINE

Town of
Pownal
Maine
est. 1808

Town of
GRAY
Maine

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Ogunquit, Maine
Beautiful Place by the Sea

Town Of Bridgton
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THE TOWN OF FREEPORT
Birthplace of the State of Maine

FY 2013 Budget Presentation

- FY 12 projections
  - Revenue less expenses will be favorable by 8.7% or $.5 million
- FY 13 Budget
  - Revenues down 6.9%
  - Operating Expenses increase 1.3%
  - Bottom Line down 41.4% or $2.2 million

3/15/12 1

Reconciliation FY12 Budget to FY12 Forecast - $000's

Revenue Less Expense - FY 12 Budget		**$5,296**
	Tipping Fees	354
	Power Sales Revenue	(265)
	Recycle Revenue	536
	Other Revenue	68
	WTE Expense	88
	Recycle Expense	22
	Landfill / Ash Fill Expense	(16)
	Non Cash Expense	(372)
	Non Operating Income / (Expense) & Other	47
Revenue Less Expense – FY 12 Forecast		**$5,758**

3/15/12 2

Reconciliation FY12 Budget to FY13 Budget - $000's

Revenue Less Expense - FY 12 Budget		**$5,296**
	Assessments	(1,000)
	Power Sales Revenue	(803)
	Recycle Revenue	(78)
	Tipping Fees	121
	Other Revenue	75
	WTE Expense	(45)
	Recycle Expense	(38)
	Landfill / Ash Fill Expense	(52)
	Contingency	(54)
	Non Cash Expense	(472)
	Non Operating Income / (Expense) & Other	154
Revenue Less Expense – FY 13 Budget		**$3,104**

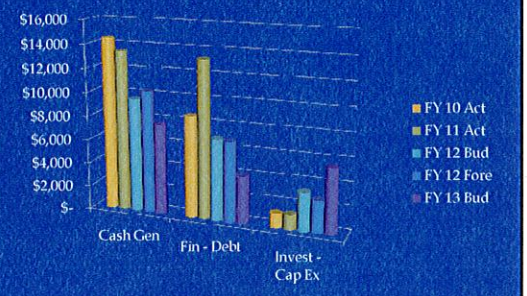
3/15/12 3

Reconciliation FY12 Forecast to FY13 Budget - $000's

Revenue Less Expense - FY 12 Forecast		**$5,758**
	Assessments	(1,000)
	Tipping Fees	(233)
	Power Sales Revenue	(538)
	Recycle Revenue	(613)
	WTE Expense	(133)
	Recycle Expense	(59)
	Landfill / Ash Fill Expense	(36)
	Contingency	(54)
	Non Cash Expense	(100)
	Non Operating Income / (Expense) & Other	112
Revenue Less Expense – FY 13 Budget		**$3,104**

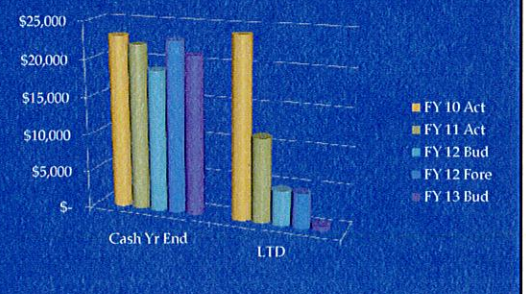
3/15/12 4

Statement of Cash Balances – Key Items - $000's



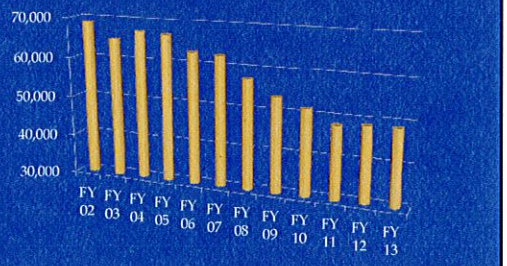
3/15/12 5

Statement of Cash Balances – Key Items - $000's



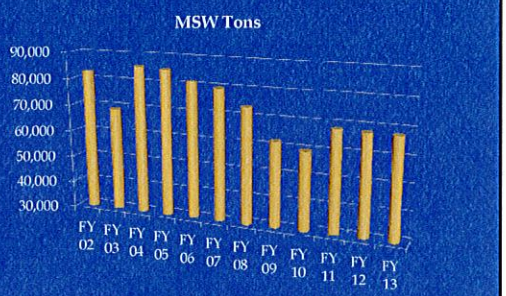
3/15/12 6

Stabilizing Volume from Owner Communities



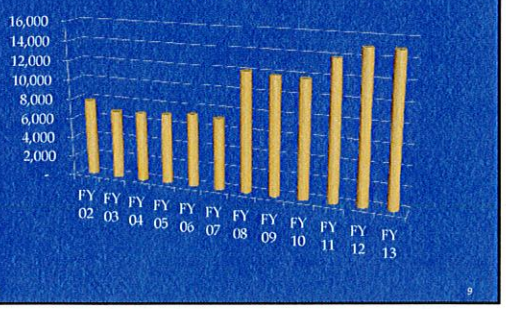
3/15/12 7

Commercial Volume Picks Up



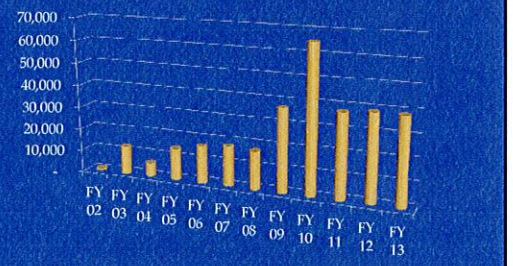
3/15/12 8

Associate & Contract Member Volume Increases



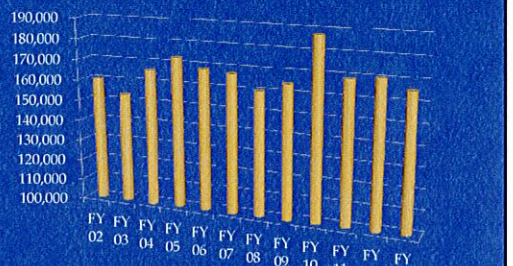
3/15/12 9

Spot Market – Adjusting to Meet Demand



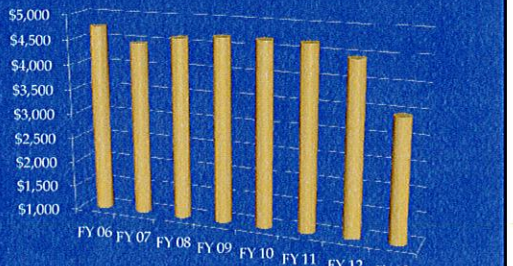
3/15/12 10

Overall Solid Waste Tons



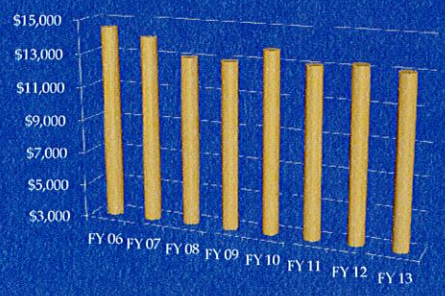
3/15/12 11

Adjusting Assessments in FY13 - $000's



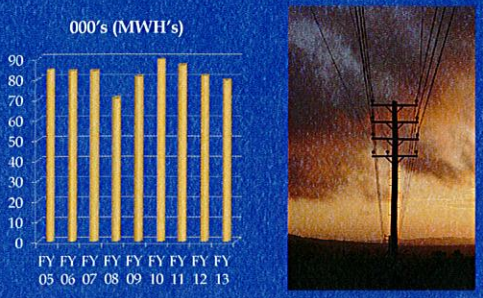
3/15/12 12

MSW Tipping Fees - $000's



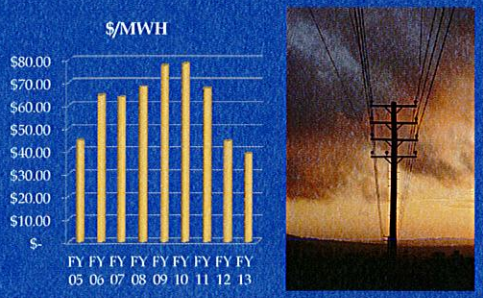
3/15/12 13

Power Sold Remains Strong



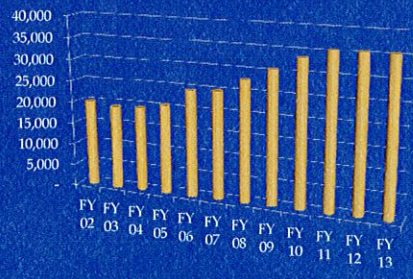
3/15/12 14

But Power Rates Are Weak



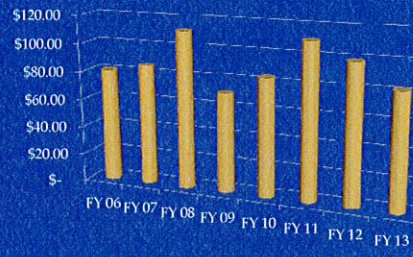
3/15/12 15

Recycling Tons May Be Slowing



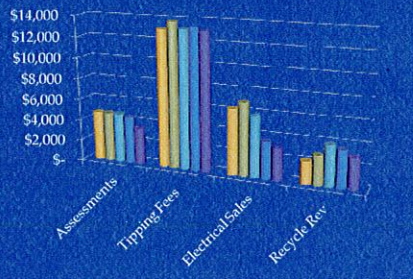
3/15/12 16

The Recycle Market - $/Ton



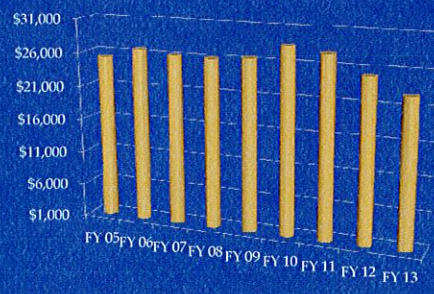
3/15/12 17

Major Sources of Revenue - $000's



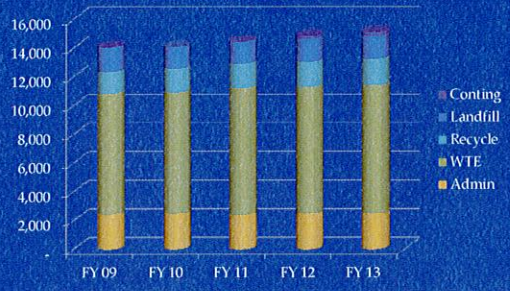
3/15/12 18

Total Revenue is Down in FY13



3/15/12 19

Operating Costs - $000's



3/15/12 20

Capital Projects – $000's

Boiler Tube Replacement / Inconel	$900
Precipitator Rebuild (carry over)	490
Precipitator Plate Replacement	400
Loader	250
CEM Replacements	225
Storage Structure	200
Boiler Feedwater Pump Overhaul	120
Roof Replacement	105
Chiller for HVAC Replacement	100
Third Floor Renovations	75
Carbon System Feeder & Blower Replacement	60
Slaker Replacement	60

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Capital Projects Continued - $000's

Primary Air Fan VFD Replacement	40
Condensate Pump Replacement/Spare	32
Lunchroom Upgrade	100
Loader Replacement	95
Forktruck Replacement (2)	50
Recycling Bins and Containers	20
New Radio's	10
Phase II Land Fill	2,057
Ash Truck	90
IT Upgrades	30
Total All Areas	$5,509

3/15/12 22

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Provides comprehensive long-term solid waste solutions in a safe, environmentally responsible, economically sound manner, and is a leader in raising public awareness of sustainable waste management strategies

Attachment C

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Statement of Revenue and Expenses - February 2012

$000's

	Month			YTD			Last Year - YTD	
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Variance
Operating revenues								
Municipal assessments	$ 370	$ 370	$ -	$ 2,961	$ 2,961	$ -	$ 3,119	$ (158)
Owners tipping fees	290	353	(64)	2,872	2,828	45	2,870	2
Associate tipping fees	66	77	(11)	716	615	101	655	62
Commercial tipping fees	393	478	(85)	3,807	3,823	(16)	3,773	34
Spot market tipping fees	157	170	(13)	1,436	1,359	76	1,468	(32)
Electrical generating revenues	306	317	(11)	2,799	2,759	40	4,528	(1,728)
Sales of recycled goods	222	250	(28)	2,667	2,000	667	2,309	359
Recycling tipping fees	5	1	4	32	9	24	13	20
Gorham property assessments	20	8	11	78	67	11	73	5
Other operating income	7	8	(1)	61	64	(3)	56	5
Total operating revenues	1,836	2,033	(196)	17,431	16,485	946	18,863	(1,433)
Operating expenses								
Administrative expenses	203	204	1	1,620	1,654	34	1,610	(11)
Waste-to-energy operating expenses	782	685	(98)	5,068	5,338	270	4,907	(161)
Recycling operating expenses	132	147	15	1,068	1,174	106	1,036	(32)
Landfill/ashfill operating expenses	146	109	(37)	1,070	1,012	(58)	871	(199)
Contingency	-	16	16	-	131	131	1	1
Landfill closure and postclosure care costs	23	-	(23)	186	-	(186)	-	(186)
Post-retirement benefit	3	-	(3)	53	-	(53)	-	(53)
Depreciation & amortization	342	342	(0)	2,733	2,733	(0)	2,600	(133)
Total operating expenses	1,631	1,502	(129)	11,799	12,042	244	11,025	(774)
Net operating income	205	531	(326)	5,632	4,442	1,190	7,838	(2,206)
Non-operating income (expense)								
Interest income	6	1	6	36	4	32	23	13
Interest expense	(9)	(11)	2	(75)	(91)	16	(297)	222
Other Expense	-	-		-	-	-	-	-
Net non-operating	(3)	(11)	8	(38)	(86)	48	(274)	235
				-				
Total revenue less expenses	$ 203	$ 520	$ (318)	$ 5,594	$ 4,356	$ 1,238	$ 7,565	$ (1,971)

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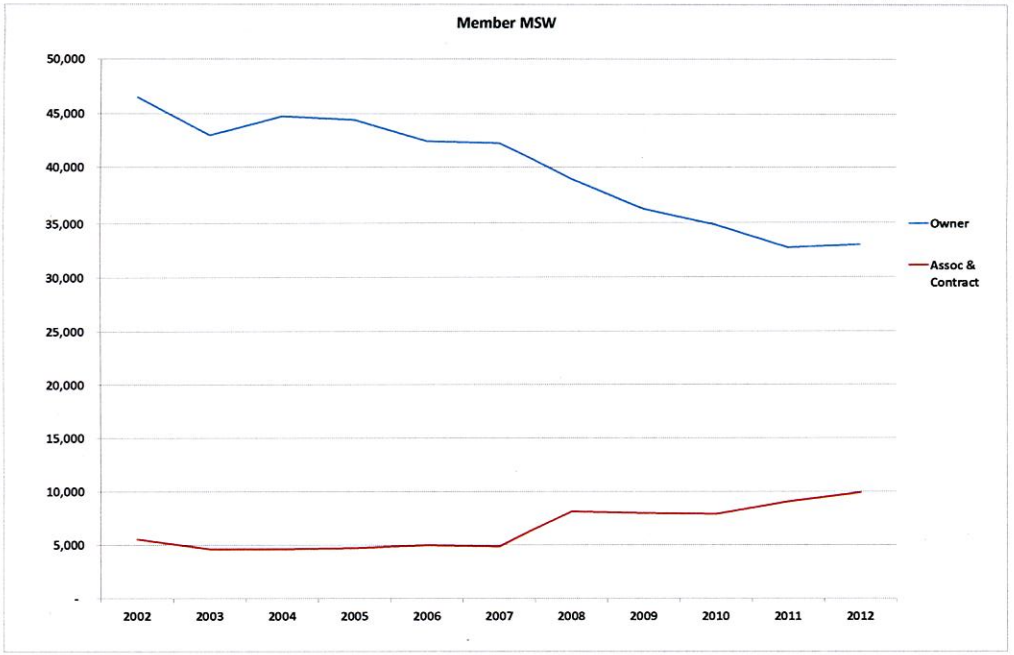
Statistical Data FY 2012 - Feb

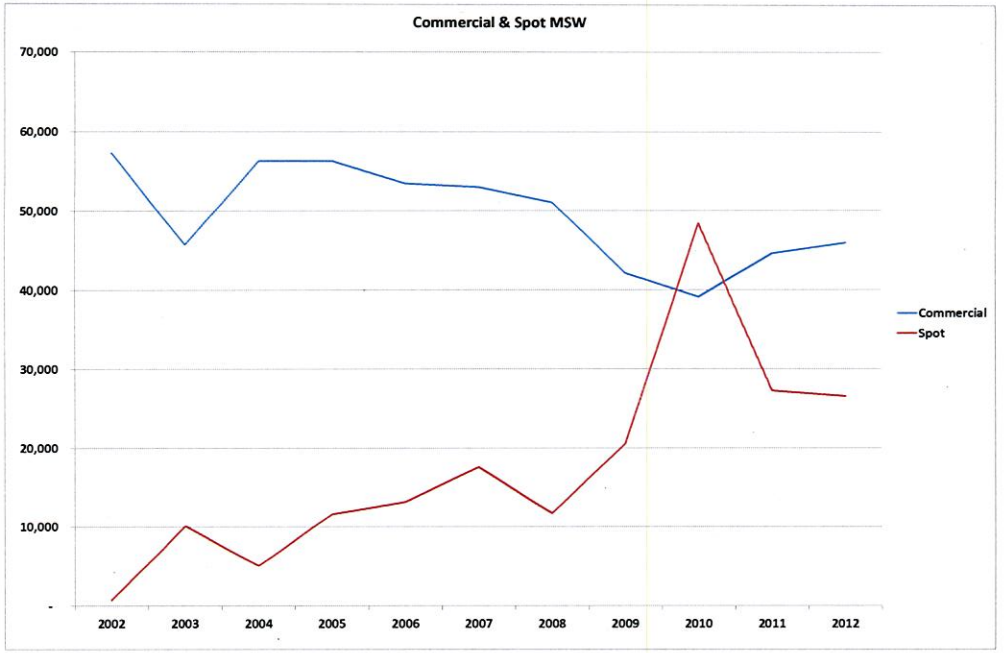
	Month Actual Vs Budget				Year to Date Actual Vs Budget				Year to Date Vs Last Year		
			Var - Fav / (Unfav)				Var - Fav / (Unfav)		Prior Year	Var - Fav / (Unfav)	
	Actual	Budget	Units	%	Actual	Budget	Units	%	Actual	Units	%
Inbound Tons											
Owner	3,317	4,016	(699)	-17.4%	32,905	32,131	774	2.4%	32,663	242	0.7%
Assoc & Contract	954	1,013	(59)	-5.8%	9,845	8,100	1745	21.5%	9,022	823	9.1%
Commercial	5,867	5,430	437	8.0%	45,849	43,443	2406	5.5%	44,544	1,305	2.9%
Spot	3,107	3,291	(184)	-5.6%	26,495	26,326	169	0.6%	27,184	(689)	-2.5%
Recycling - Inbound	2,426	3,118	(692)	-22.2%	23,569	24,943	(1374)	-5.5%	23,542	27	0.1%
Totals	15,671	16,868	(1,197)	-7.1%	138,663	134,943	3,720	2.8%	136,955	1,708	1.2%
Revenue $ /Ton											
Owner	$ 87.38	$ 88.00	$ (0.62)	-0.7%	$ 87.29	$ 88.00	$ (0.71)	-0.8%	$ 87.86	$ (0.58)	-0.7%
Assoc & Contract	69.10	75.94	(6.84)	-9.0%	72.77	75.94	(3.17)	-4.2%	72.58	0.19	0.3%
Commercial	66.90	88.00	(21.10)	-24.0%	83.04	88.00	(4.96)	-5.6%	84.71	(1.67)	-2.0%
Spot	50.62	51.64	(1.01)	-2.0%	54.18	51.64	2.55	4.9%	53.99	0.20	0.4%
Recycling	93.74	80.54	13.20	16.4%	114.54	80.54	34.00	42.2%	98.60	15.94	16.2%
Energy											
MWH's Sold	6,642	6,477	165	2.5%	58,428	56,919	1,509	2.7%	60,975	(2,547)	-4.2%
$/MWH	$ 46.06	$ 48.92	$ (2.86)	-5.9%	$ 47.91	$ 48.47	$ (0.56)	-1.2%	$ 74.25	$ (26.34)	-35.5%

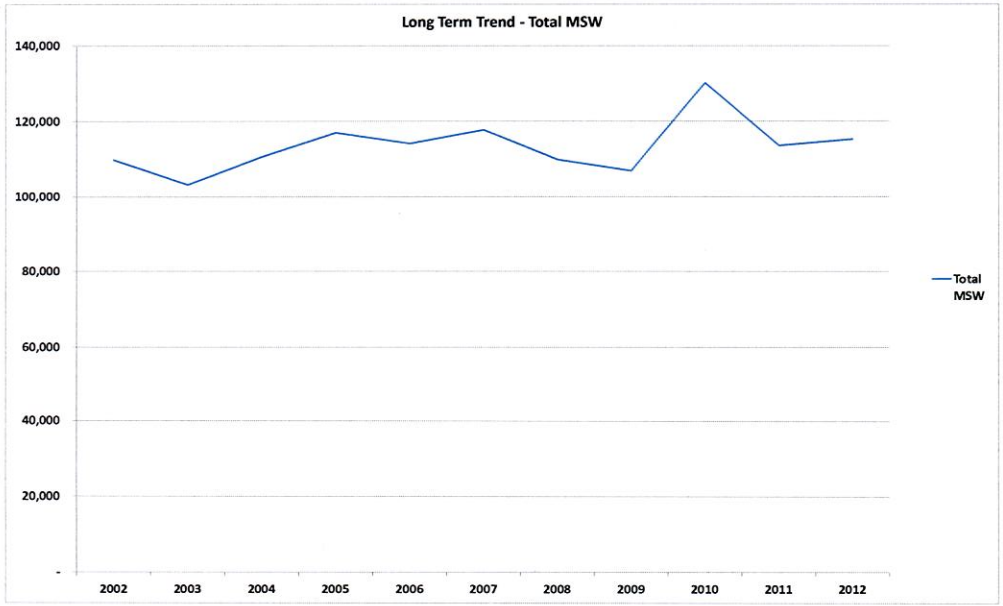
	Fiscal Year To Date										
Year to Date Tons	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Owner	46,488	42,990	44,734	44,412	42,412	42,248	38,922	36,295	34,769	32,663	32,905
Assoc & Contract	5,464	4,583	4,599	4,682	4,959	4,822	8,073	7,941	7,832	9,022	9,845
Commercial	57,166	45,611	56,191	56,199	53,434	52,976	51,039	42,041	39,107	44,544	45,849
Spot	635	10,007	5,012	11,537	13,136	17,511	11,677	20,489	48,305	27,184	26,495
Total MSW	109,753	103,191	110,535	116,830	113,941	117,557	109,711	106,766	130,012	113,413	115,094
Recycling	13,231	12,459	13,183	13,433	16,329	16,769	18,333	20,966	21,784	23,542	23,569

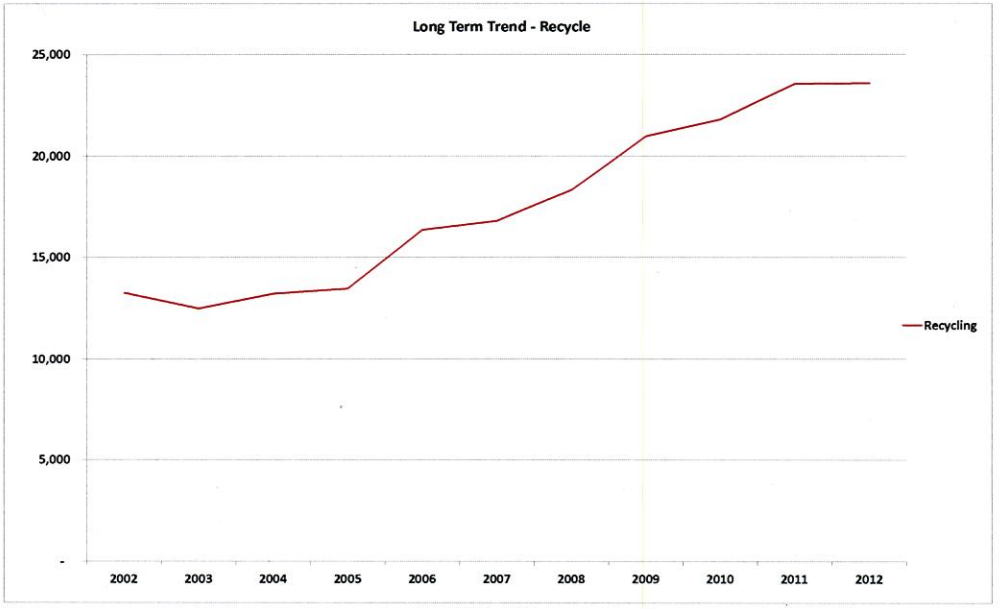
Attachment D-2

ecomaine
February Year To Date Tonnage - FY 2012









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the future of regional waste systems

Attachment D-3

Summary Analysis of All Tons
July 1, 2011 to February 29, 2012

	Waste			Recycle		
Community	FY11	FY12	over/(under)	FY11	FY12	over/(under)
BRIDGTON	1,569	1,579	10	427	412	(16)
CAPE ELIZABETH	1,741	1,782	41	855	775	(81)
CASCO	609	619	10	319	293	(26)
CUMBERLAND	1,028	987	(40)	569	555	(14)
FALMOUTH	1,424	1,413	(10)	1148	994	(154)
FREEPORT	1,092	1,077	(15)	364	398	34
GORHAM	1,401	1,444	42	822	887	65
GRAY	1,721	1,728	7	-	-	-
HARRISON	623	623	-	136	131	(5)
HOLLIS	627	643	16	203	209	7
LIMINGTON	1,022	1,036	14	70	74	4
LYMAN	733	759	26	155	168	14
NORTH YARMOUTH	378	388	10	305	271	(33)
OGUNQUIT	417	408	(9)	56	207	151
PORTLAND	6,500	6,312	(188)	3445	3857	412
POWNAL	112	118	6	105	95	(9)
SCARBOROUGH	3,528	3,626	98	1835	1726	(109)
SOUTH PORTLAND	4,064	4,175	111	1650	1523	(127)
WATERBORO	1,190	1,221	31	357	300	(57)
WINDHAM	1,401	1,426	25	1048	1002	(46)
YARMOUTH	1,484	1,541	57	692	669	(22)
Owner Member Total	32,663	32,905	242	14,561	14,547	(14)
BALDWIN	346	352	6	-	-	-
HIRAM	346	352	6	-	-	-
NAPLES	742	751	8	-	-	-
PARSONFIELD	457	485	29	59	53	(6)
PORTER	346	352	6	-	-	-
SACO	3,319	3,346	27	1,188	1,152	(36)
STANDISH	1,960	2,074	114	420	380	(40)
TRI-TOWN	-	-	-	65	84	20
Associate Member Total	7,515	7,712	197	1,731	1,669	(62)
	-	-	-	-	47	47
ANDOVER	-	-	-	28	29	1
CORNISH	-	-	-	27	42	14
ELIOT	-	532	532	-	-	-
HARPSWELL	762	744	(19)	-	-	-
JAY	-	-	-	9	236	228
LIVERMORE FALLS	523	463	(59)	140	111	(29)
MANCHESTER	-	-	-	69	85	16
MONMOUTH	-	-	-	214	212	(2)
NEWINGTON	-	-	-	-	51	51
NORTH HAVEN	22	146	125	-	-	-
OLD ORCHARD	-	-	-	412	399	(13)
POLAND	-	-	-	276	257	(19)
READFIELD/WAYN	-	-	-	205	214	9
SANFORD	201	248	48	1,287	1,122	(165)
Contract Member Total	1,507	2,133	626	2,666	2,804	137
Commercial Total	44,544	45,849	1,305	4,584	4,549	(35)
Spot Market Total	27,184	26,495	(689)	-	-	-
Grand Totals	113,413	115,094	1,681	23,542	23,569	26

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Attachment E

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Balance Sheet - February 2012
$000's

	2011 June 30	2011 February 29
Assets		
Current Assets		
Cash , Other	$ -	$ 3,584
Cash Reserve, Operating	11,801	7,500
Cash Reserve, Held By Trustee For Debt Payments	6,875	1,806
Cash Reserve, Short Term Capital	-	3,250
Cash Reserve, Long Term Capital	-	4,000
Cash Reserve, Landfill Close/Post Close	-	850
Accounts Receivable	2,317	1,862
Inventory	2,029	2,029
Prepaid Expenses	186	195
Total Current Assets	23,208	25,075
Property, Plant & Equipment	121,879	122,818
Less: Accumulated Depreciation	90,242	92,975
Net Property, Plant and Equipment	31,637	29,843
Debt Service Reserve	3,292	2,000
Gorham Property	1,500	1,500
Total Assets	59,637	58,419
Liabilities		
Current Liabilities		
Accounts Payable	661	35
Accrued Expenses	472	714
Accrued Compensated Absences	774	734
Current Portion of Long Term Debt	6,630	3,975
Current Portion of Capital Leases	-	-
TD Bank Term Loan	-	-
Total Current Liabilities	8,537	5,458
Other Liabilities		
Bonds - Long-Term Portion	4,560	585
Accrued Landfill Close & Post Close costs	15,417	15,602
Accrued Post Retirement Benefit	295	348
Total Liabilities	28,809	21,994
Net Assets (Equity)		
Restricted - Debt Service Reserve		
Total Restricted Reserves	3,292	2,000
Capital Reserve		
Total Designated Reserves	2,384	2,384
Fund Balance (Retained Earnings)	17,178	26,444
Revenues Less Expenses (Current Year)	7,975	5,597
Total Fund Balance (Retained Earnings)	25,153	32,041
Total Net Assets (Equity)	$ 30,829	$ 36,425

Attachment F

ecomaine
Statement of Cash Balances -February 2012
$000's

	Act FY 11 @ 6/30/11	Bud FY 2012 @ 6/30/12	Act FY 2012 @ 02/29/2012
Cash flows from operating activities:			
Net operating income	$ 9,092	$ 5,413	$ 5,632
Add back: depreciation	3,918	4,100	2,733
Add back: landfill closure costs	278	-	186
Add back: Post Retirement Benefit	101	-	53
Other working capital changes	56	-	25
Net cash provided by operating activities	13,445	9,513	8,630
Cash flows from capital and related financing activities:			
Bank loan	(750)	-	-
Payment of interest	(429)	(136)	(75)
Repayment of long-term debt	(10,450)	(6,630)	(6,630)
Repayment of capital leases	(1,580)	(70)	-
Net cash used in capital and related financing	(13,209)	(6,836)	(6,705)
Cash flows from investing activities:			
Receipts of interest	42	19	36
Capital expenditures	(1,286)	(3,276)	(939)
Net cash used in investing activities	(1,244)	(3,257)	(903)
Net increase (decrease) in cash	(1,008)	(580)	1,022
Cash, beginning of period	22,976	19,385	21,968
Cash, end of period	21,968	18,805	22,990
Detail			
Operating Cash Reserve	-	-	7,500
Short Term Capital Reserve	1,673	115	3,250
Long Term Capital Reserve	-	-	4,000
Landfill Closure reserve	-	-	850
Bond Payment Reserves	6,875	4,099	1,806
Debt Service Reserves	3,292	3,292	2,000
Other Cash	10,129	11,299	3,584
Total	$ 21,969	$ 18,805	$ 22,990

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		Age of Receivables				
	Item	Current	31-60 Days	61-90 Days	91 & Over Days	Total
06/30/11	Balances	$ 1,967,592	$ 263,795	$ 34,601	$ 4,168	$ 2,270,157
	%	86.7%	11.6%	1.5%	0.2%	100.0%
07/31/11	Balances	$ 1,951,212	$ 173,592	$ 6,049	$ 4,004	$ 2,134,857
	%	91.4%	8.1%	0.3%	0.2%	100.0%
08/31/11	Balances	$ 2,155,353	$ 157,025	$ 58,311	$ 6,728	$ 2,377,418
	%	90.7%	6.6%	2.5%	0.3%	100.0%
09/30/11	Balances	$ 1,984,043	$ 359,325	$ 5,003	$ 31,539	$ 2,379,910
	%	83.4%	15.1%	0.2%	1.3%	100.0%
10/31/11	Balances	$ 1,649,372	$ 318,054	$ 42,208	$ 10,434	$ 2,020,067
	%	81.6%	15.7%	2.1%	0.5%	100.0%
11/30/11	Balances	$ 1,697,406	$ 120,069	$ 10,435	$ 10,948	$ 1,838,857
	%	92.3%	6.5%	0.6%	0.6%	100.0%
12/31/11	Balances	$ 1,491,863	$ 221,639	$ 24,602	$ 16,217	$ 1,754,321
	%	85.0%	12.6%	1.4%	0.9%	100.0%
01/31/12	Balances	$ 1,652,059	$ 329,840	$ 43,071	$ 20,765	$ 2,045,735
	%	80.8%	16.1%	2.1%	1.0%	100.0%
02/29/12	Balances	$ 1,514,062	$ 270,885	$ 30,349	$ 20,647	$ 1,835,943
	%	82.5%	14.8%	1.7%	1.1%	100.0%

Note: The IRS Receivable, Allowance for Doubtful Accounts and the receivable associated with the landfill gas project are not included in the above.