

MEMORANDUM

Corporate Members

Bridgton
Cape Elizabeth
Casco
Cumberland
Falmouth
Freeport
Gorham
Gray
Harrison
Hollis
Limington
Lyman
North Yarmouth
Ogunquit
Portland
Pownal
Scarborough
South Portland
Waterboro
Windham
Yarmouth

Associate Members

Baldwin
Hiram
Naples
Parsonsfield
Porter
Standish
Saco

Contract Members

Andover
Cornish
Jay
Livermore Falls
Manchester
Monmouth
North Haven
Poland
Sanford
Old Orchard
Beach
Readfield
Wayne

DATE: March 14, 2011, 2011
TO: Recycling Committee
FROM: Kevin Roche, General Manager
SUBJECT: March 23, 2011 Meeting Agenda

There is a meeting of the Recycling Committee scheduled for Wednesday, March 23, at 4:00 p.m. at ecomaine.

AGENDA:

1. Review and approval of the 01/26/11 and 2/23/11 meeting minutes
(Attachment A & B)
2. eco-Excellence Award Recap
3. Silver Bullet Painting Contest Update
4. User Group Conference and Idea Exchange Update
5. Prescription Drug Collection Update
6. Catalog Choice Proposal Review **(Attachment C)**
7. Recycling Updates:
 - Discussion of current market conditions **(Attachment D)**
 - Tonnage and marketing reports **(Attachment E & F)**
 - Revenue and Expense Report **(Attachment G)**
 - Website analytics
 - Outreach & Tour report
8. Other

Next Recycling Committee Meeting Date: April 27, 2010 @ 4:00PM

cc: Board of Directors

**ecomaine
Recycling Committee Meeting Minutes
January 26, 2011**

Committee Members present: Dick Brobst, Len Van Gaasbeek, Troy Moon, Susan McGinty, Sarah Bernier, Bonny Rodden

Board Members present: Mike Shaw

ecomaine Staff present: Kevin Roche, Shelley Dunn and Missi Labbe

Agenda Items:

1. Review of 12/01/2010 meeting minutes

A motion to accept the minutes was made by Mr. Brobst and seconded by Mr. Van Gaasbeek. The minutes were approved unanimously.

2. Representative Melissa Walsh Innes and Matt Prindiville, Natural Resources of Maine, Discussion on Product Stewardship.

Representative Melissa Walsh Innes and Matt Prindiville, Natural Resources of Maine discussed the 2010 Product Stewardship Framework law that was passed, which affirms product stewardship programs as an integral part of Maine's solid waste management strategy. This law sets up a pre-legislative process for considering different types of waste for new product stewardship programs. Ms. Walsh Innes discussed the DEP report that was expected to be issued in January, recommending product stewardship legislation for paint, medical sharps, and expired prescription drugs. She also discussed the Maine working group. Mr. Prindiville talked about the history of product stewardship in Maine and what other states are doing. Both Ms. Walsh Innes and Mr. Prindiville agreed that some of the new laws passed regarding e-waste and product stewardship are uncertain at this time due to the Governors plan; however, they encouraged the ecomaine members to stay informed, attend public hearings, and reach out to their legislators to voice their opinions in support of these types of legislation.

3. Electronic Bulletin Board Preview

Ms. Dunn and Ms. Bernier provided handouts introducing the newly completed electronic bulletin board. Ms. Dunn indicated that many towns are working through the process of adding content. Ms. Bernier encouraged everyone to check out the e-board by going through the ecomaine website recycling page and clicking on the link at the top of the page.

4. Recycling Updates

Current Market Conditions

Mr. Roche updated the Committee on current conditions of the recycling commodities markets and material movement.

(Attachment A)

Tonnage and Marketing Reports

Recycling tonnage for December 2010, was 3139 tons.

5. Other

Mr. Moon inquired if there would be support within the committee to increase recycling education through advertising and more recycling containers located in public places similar to what was done in the Portland Jetport. After some discussion, Ms. Rodden made a motion to direct staff to develop a budget for recycling education and recycling containers to promote single sort recycling. The motion was seconded by Mr. Brobst and the motion was passed unanimously.

The meeting adjourned at 6:15PM.

The next meeting will be Wednesday, February 23, 2011 at 4:00PM at ecomaine.

**ecomaine
Recycling Committee Workshop Minutes
February 23, 2011**

Committee Members present: Dick Brobst, Len Van Gaasbeek, Troy Moon, Susan McGinty

ecomaine Staff present: Kevin Roche, Shelley Dunn, Chris Hyfield and Missi Labbe

Agenda Items:

1. Review of 01/26/11 meeting minutes

A quorum was not present therefore no motion was made regarding the 1/26/11 meeting minutes.

2. April Smith, Catalog Choice Introduction and Proposal

Ms. Smith introduced the Committee to Catalog Choice and the features and services of her company, via telephone conference. She described how Catalog Choice helps consumers to eliminate unwanted mail and catalogs by facilitating a title specific opt out. They could also provide ecomaine with tools to assess how much junk mail was eliminated and how widely used the service is in our area. If ecomaine were to sign up with Catalog Choice's new program beginning on March 8th, their company would assist ecomaine with outreach to help promote the use of the service to residents in the ecomaine membership of towns. Catalog Choice sets a goal of approximately 6% participation in the first year. Ms. Smith indicated that individual residents in our area may currently be paying to use the service and she would research the current level of use and share that data with the committee. After the conference call ended, the committee discussed the concept further and requested staff to gather more information related to current level of use and the potential cost of participation.

3. Silver Bullet Painting Contest

Ms. Labbe updated the committee on progress with the Silver Bullet Painting Contest. Invitations were sent out to member town elementary, middle and high schools- public and private. Invitations were also sent to colleges and universities in the area and Spurwink Services as well as member town Managers. So far, entries were requested from 5 organizations and one local artist. Entries are due back by March 4th.

4. eco-Excellence Award Update

Ms. Dunn provided handouts and explained that the eco-Excellence subcommittee met on Monday, February 21st to review and select this year's award winners. Ms. Dunn stated that there were 24 municipalities with nominations, compared to 36 last year. There were 10 business nominations.

Ms. McGinty said, "It was wonderful that we were able to really look at the nominees and think a lot about each of them."

The committee discussed ways that might increase the number of participating towns next year. Suggestions were made such as full size posters put up at local businesses and the schools and reaching out to the local rotary and lions clubs. Mr. Roche suggested bringing the request for nominations to the Board and requesting that Board members get involved in encouraging their towns to participate. Mr. Hyfield suggested that permanent signs be placed on ecomaine's Silver Bullets promoting the eco-Excellence awards. Residents and citizens would see the sign each time material was dumped. Mr. Moon thanked Ms. McGinty, Mr. Wagner, and the Subcommittee Chairperson, Ms. Bernier, for their hard work.

5. Recycling Updates

Current Market Conditions

Mr. Roche updated the Committee on current conditions of the recycling commodities markets and material movement.

Tonnage and Marketing Reports

Ms. Labbe went over current recycling tonnage for January 2011, which was 2,572 tons.

Revenue and Expense Report

Ms. Labbe reviewed the revenue and expense reports for January 2011.

Website Analytics

Ms. Dunn reviewed recent website traffic and statistics. Mr. Brobst suggested these statistics be brought to the board also, as an item of interest. Mr. Brobst also requested that staff begin updating the committee monthly on outreach & education to include tours provided in the previous month.

6. Other

Ms. Dunn informed the Committee that ecomaine recycling facility would be featured on the WCSH's program "207" on Monday February 28th.

Ms. Dunn updated the Committee on the proposed recycling rate press release. The Board approved a pilot to include four ecomaine municipalities. Portland, South Portland, Cape Elizabeth, and Scarborough recycling tonnage and dollars saved will be sent out in the form of a press release each month. The term of the pilot was not set.

Ms. Labbe reviewed an informational attachment that provided details on ecomaine member municipality's current PAYT bag sizes and prices.

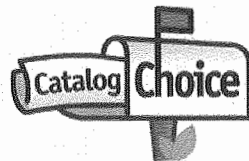
**The workshop was adjourned.
The next meeting will be Wednesday, March 23, 2011 at 4:00PM at ecomaine.**

Attachment C

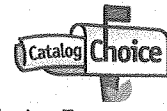
A Municipal Zero-Waste Program to Reduce Unwanted Mail and Phone Books

A proposal for EcoMaine

Prepared by Catalog Choice



March 15, 2011



CatalogChoice.org is pleased to submit this proposal to EcoMaine to deploy the Catalog Choice Zero Waste Program. Our program addresses a unique waste stream—unwanted advertising mail and phone books. The effectiveness of the service is proven, and 2,307 residents in the EcoMaine communities already use the service. The program is projected to generate a significant annual cost savings. From a resource reduction perspective, our service will remove 214,000 pounds of paper from the waste stream in Year 1 and 427,000 pounds by Year 3. The Return on Investment and Environmental Benefits analysis included at the end of this proposal describes the benefits and related assumptions.

The following proposal describes our innovative service in detail and sets forth the work that we will execute in collaboration with the city to drive user adoption. In short, our Zero Waste program leverages our technology platform, a multi-faceted public outreach program, and extensive direct mail industry relationships to stop waste at the source.

Background: Americans receive more than 100 billion pieces of unsolicited mail each year, equating to about 100 pounds of advertising mail for every household. EPA estimates that more than 800,000 phone books are delivered annually, equivalent to five pounds of paper for every man, woman and child. Nearly 60 percent of unwanted mail and about 80 percent of phone books end up in the landfill or incinerated. Local governments are responsible for waste management solutions and many municipalities are seeking non-regulatory approaches to reduce unwanted advertising materials delivered to their communities.

Catalog Choice: Citizens deserve a convenient one-stop portal to make choices about the amount of direct mail and phone books they receive. Catalog Choice is the nation's leader working to reduce paper waste and promote best practices in the direct mail industry. Our nonprofit organization has developed an innovative online service, allowing people to reduce unwanted mail and phone books delivered to their home and workplace. The organization serves 1.3 million households and delivers requests to more than 3,100 companies. Since its launch in 2007 Catalog Choice has delivered more than 18 million opt-out requests. The service has expanded beyond catalogs to include credit card and financial offers, coupons, phone books, and other advertising mail, including business-to-business (B2B) catalog titles. Catalog Choice maintains a positive relationship with the direct mail industry and telephone directory publishers to ensure that consumer requests are honored.

Catalog Choice has made the process of opting out of direct mail and phonebooks, once a time consuming effort for only the most dedicated environmentalist, an easy process embraced by mainstream America. Research and testimonials from our members shows that it takes five to seven minutes to opt-out of a company's direct mail if you do it by yourself, but 10 to 30 seconds per company if you use Catalog Choice.



These two videos tell the story extremely well.

1. Santa Monica resident, Jonny Hal, documents the effort that it takes to get off mailing lists by phone in this short, entertaining video: <http://www.youtube.com/watch?v=viIQTe9UErc>



2. Ann Curry of the Today Show goes in depth on the topic and shows how Catalog Choice makes the process "so much easier": <http://www.youtube.com/watch?v=qwLzU8X-7jc>



This Today Show segment aired in January 2008. Since then, Catalog Choice has expanded to include phone books and other forms of advertising mail and enhancements make the service even easier to use. Our service touches a broad spectrum of Americans in every state, from school-aged children participating in their first hands-on conservation project, to households eager to stop the flood of unwanted mail, to the elderly who are besieged by marketing solicitations, to businesses that want to be more sustainable.

Zero Waste Program Overview: Catalog Choice has proven that we can facilitate a change in human behavior through the use of technology to reduce waste in communities. Our Zero Waste program is designed to increase the adoption of the service in EcoMaine cities and towns in order to achieve waste reduction and cost savings. The program is configured to meet regional needs and engages citizens to take simple steps to improve the environment. To evaluate success, the program gives the city detailed reporting on local participation, solid waste prevention, and equivalent environmental benefits. These waste prevention statistics can be used to fulfill climate action plan and zero waste goals. By promoting a zero-waste program for unwanted mail and phone books, EcoMaine and Catalog Choice have the opportunity to significantly increase participation in the service, thereby dramatically reducing waste at the source. Catalog Choice launched this municipal waste prevention program on March 8, 2011 in Chicago, Kansas City, Berkeley, Marion County (Salem, OR area), and Tompkins County (Ithaca, NY area). The launch received national and regional media coverage.



Benefits: Catalog Choice will deploy its industry-leading preference solution with a co-branded user interface that provides the following benefits:

1. **Citizen engagement:** A hands-on solution that fosters progress toward zero waste goals.
2. **Leadership and Credit:** Join leading cities and counties as national leaders by offering a zero waste program for advertising mail and phone books.
3. **Website Traffic:** Increased use of your website and ability to promote other sustainability programs sponsored by EcoMaine.
4. **Accountability:** Give residents a way to submit complaints to any company that does not honor a resident's opt-out request and forward the complaints to federal oversight agencies.
5. **Cost Savings:** Further reduce solid waste disposal costs by removing unwanted mail and phonebooks from the distribution channel and ultimately helping to extend the longevity of local waste facilities.
6. **Service:** Catalog Choice operates the site on a 24-hour, seven days a week basis, subject to normal and customary down times for updates and maintenance. Catalog Choice will manage and respond to all customer service inquiries submitted by users through the website.
7. **Measurable Results:** We will provide EcoMaine staff with a website login to access detailed reporting on local participation (number of accounts), number of opt-out requests, solid waste diversion and related environmental benefits. The data will be reported at the zip code level. No personal information will be provided. Currently, about 2,307 EcoMaine area households use Catalog Choice. The goal of this program will be to increase participation from 2% to 5% in Year 1 and to 10% by Year 3.

How the Program Works: The Catalog Choice program uses technology to connect citizens to direct mailers in order to reduce waste at the source. The program targets all forms of advertising mail including catalogs, financial solicitations, coupons as well as telephone directories. The program serves both residents and businesses. If a specific title is not included in the database, the individual can suggest it and Catalog Choice will add it to the service. Our service features include:

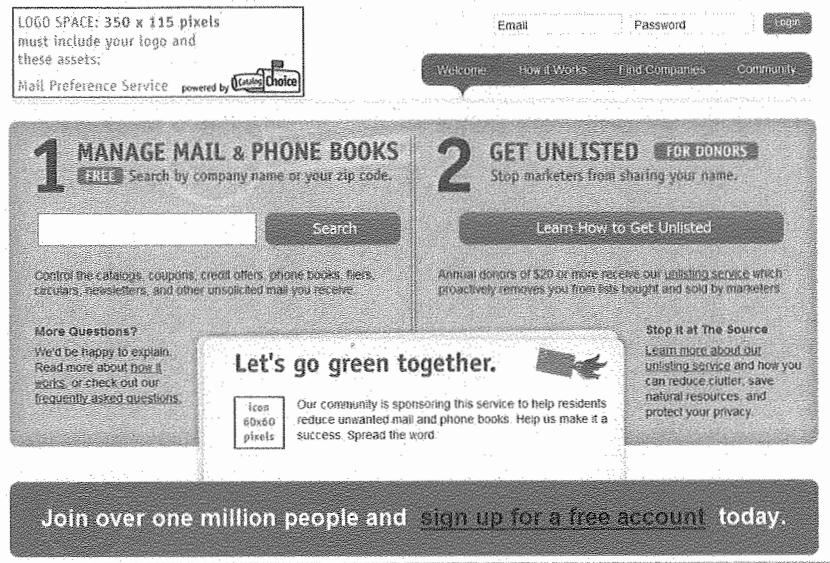
- The **Consumer Account** is used to create and track opt-out choices, including responses from companies. Member authorizes 'agent' status to Catalog Choice to deliver opt-out. A consumer member can have multiple names and mailboxes per account. Mailboxes can include company name so citizens can use the service at home and work.
- Our **Compliance monitoring** process documents outcomes and addresses non-compliant companies.
- The **Company Account** provides participating companies full control over site presence and access to a suppression file. A participating company has signed a license agreement stating that they will honor the opt-out request.
- Our **private email service** and opt-out tools provide convenient and secure ways for members to opt-out of nonparticipating companies. We deliver and track the opt-out request per the terms of the company's privacy policy.

Program Outreach: Ultimately, this community partnership will be successful if residents and businesses are aware of the program and actively participate. Catalog Choice will work hand-in-hand with EcoMaine to drive awareness and adoption in the community. We provide an array of outreach materials to assist with public education.

Catalog Choice manages the following efforts:



1. **Dedicated Website:** We will develop and maintain a dedicated website for EcoMaine that includes your logo, relevant local information and a 300 x 250 customizable ad slot. The screen shot below shows the areas of the homepage that will be customized.



2. **Email Marketing:** We will email Catalog Choice users who live in EcoMaine towns and cities, direct them to the website and encourage them to invite their friends in the area to visit the site and join.
3. **Social Media:** We will use our presence on Twitter and Facebook to promote the EcoMaine mail preference site.
4. **Local Fliers:** We will prepare fliers to be posted at popular community information boards. The flier will be available for download on your dedicated website so that it can be referenced in outreach efforts, printed online, and posted at popular local gathering places and kiosks.
5. **Adwords:** We will advertise on searches related to the towns, this program, and waste reduction.

We will work with the city to manage the following efforts:

1. **Local Blog, TV, Radio, & Newspaper Coverage:** EcoMaine will reach out to local press contacts and influential bloggers. Catalog Choice Executive Director Chuck Teller will be available for comment or interviews.
2. **One-Time PR Release:** EcoMaine will publish a press release. Catalog Choice will provide a draft press release for the city to customize.
3. **Utility Bill Insert:** EcoMaine will determine the feasibility of inserting a program announcement into residential utility bill mailings. Catalog Choice will provide copy and/or consultation, as requested.
4. **Distribution of Program Cards:** EcoMaine can distribute small program cards for at events, government offices, in government mailings. Catalog Choice will provide the cards.
5. **Email Campaign:** EcoMaine will email its constituency. Catalog Choice will provide copy and/or consultation.



6. **Newsletters:** Catalog Choice will provide an announcement for inclusion in online and offline newsletters from the city officials, city council people, community groups, and other stakeholders. The City will manage the stakeholder database.

Cost Proposal and Cost Benefit Analysis: The Zero Waste program costs \$15,000 per year to promote, service and maintain for a region the size of EcoMaine's 21 cities and towns. Catalog Choice is pleased to offer EcoMaine the service for \$5,000 for the first year. To fully support the service in subsequent years, EcoMaine agrees to help Catalog Choice identify additional funding sources for the program. The cost benefit analysis shows that the program will achieve a cost savings for EcoMaine every year. By the end of Year 1, we expect to increase participation in the service from the current 2,307 households to 5,750 households. About 214,000 pounds of solid waste will be removed from the waste stream. Through our joint marketing and outreach, participation will increase to about 11,500 households by Year 3 and remove more than 427,000 pounds from the waste stream each year. Based on the EDF Paper Calculator, the Zero Waste program will result in the savings of 1,711 trees, 721,699 pounds of CO₂, almost 1.7 million gallons of water and a total of 255,824 pounds of solid waste associated with the production and disposal of the paper in Year 1. The annual benefits increase to 3,422 trees and 1.4 million pounds of CO₂ reduction by Year 3.

Mail & Phone Book Preference Registry Return on Investment and Environmental Cost Benefit Analysis				
Analysis	Per Household	EcoMaine Communities Household Participation Rate (6)		
		Current: 2%	Year 1 Goal: 5.0%	Year 3 Goal: 10.0%
Average cost to collect and dispose of household and business solid waste is assumed to be \$.05 per pound (1)	\$0.050			
Households using the Service	1	2,307	5,750	11,500
Annual Pounds of Solid Waste Created by Advertising Mail and Telephone Directories (2)	120 pounds	276,840	690,000	1,380,000
Annual Cost to collect & dispose of Advertising Mail and Phonebooks	\$6.00	\$13,842	\$34,500	\$69,000
Percentage of Advertising Mail and Phonebooks that are not recycled (3)	62%			
Pounds of Unwanted Material	74	171,641	427,800	855,600
Annual Collection & Landfill Cost of Unwanted Advertising Mail & Phonebooks	\$3.72	\$8,582	\$21,390	\$42,780
Average Participation Rate per Household (4)	50%			
Pounds of Unwanted Material Eliminated by Preference Registry	37	85,820	213,900	427,800
Collection and Disposal Cost Savings attributed to Preference Registry		\$4,291	\$10,695	\$21,390
Financial Benefit of Mail Preference Registry at annual cost of \$5,000			\$5,695	\$16,390
Program Cost per Ton of Solid Waste Saved			\$46.75	\$23.38
Annual Global Environmental Benefits (5)				
Trees Saved	0.30	687	1,711	3,422
Greenhouse Gases lbs CO2 equivalent	126	289,558	721,699	1,443,397
Gallons of Water	302	697,377	1,738,151	3,476,303
Pounds of Solid Waste	44	102,641	255,824	511,649
Pounds of CO2 saved per \$1 of Investment			144	289

(1) Average of collection, landfill tipping fees and net recycling processing fees. Assumes cost is \$100 per ton.
 (2) USPS Household Diary Study, 2008. Figures based on National averages. Advertising mail volume is higher in higher income households. Telephone directories estimated at 20 pounds per household based on interviews with directory publishers
 (3) EPA 2008 Municipal Solid Waste Generation study estimates that 41% of unwanted mail and 21% of telephone directories are recycled
 (4) Participation rate is based on analysis of Catalog Choice Member data.
 (5) Based on environmental impacts measured by the Environmental Defense Fund's Paper Calculator. Reflects the global benefits of reduced demand for paper. Includes full life-cycle benefits through the paper life cycle, from
 (6) Based on household estimate of 115,000. Source: Population figures provided by Troy Moon divided by 2.6 average

Fiscal Year Recycling Tons & Revenues 2010-2011

Attachment D

		#8 News	OCC	NATURAL	COLORED	PET	#3-7 MIXED PLASTIC	STEEL CANS	ALUMINUM	Loose Glass	LOOSE METAL/STEEL	Mixed Paper	Post Burn	Monthly totals	Percentage of residue based on Monthly tons minus Post Burn Residue	Net Revenue
July	Tons	1587.97	719.75	21.40	0.00	0.00	67.14	54.77	0.00	192.69	28.41	0.00	93.25	2765.38	212.03	7.93%
	Value	\$113,214	\$81,085	\$9,844	\$0	\$0	\$0	\$9,311	\$0	\$0	\$4,390	\$0	\$4,989	\$222,832	\$ 9,329	
	\$ Per Ton	\$71	\$113	\$460	\$0	\$0	\$0	\$170	\$0	\$0	\$155	\$0	\$54			
August	Tons	1961.86	755.43	20.86	23.09	41.69	10.64	44.47	0.00	173.20	0.00	0.00	457.17	3488.41	214.90	7.09%
	Value	\$148,805	\$86,740	\$10,534	\$6,003	\$10,839	-\$387	\$7,560	\$0	\$0	\$0	\$0	\$20,041	\$290,136	\$ 9,456	
	\$ Per Ton	\$76	\$115	\$505	\$260	\$260	-\$36	\$170	\$0	\$0	\$0	\$0	\$44			
September	Tons	1330.79	505.89	21.93	0.00	0.00	0.00	15.34	0.00	146.25	49.26	0.00	209.03	2278.49	196.53	9.50%
	Value	\$109,491	\$63,025	\$11,408	\$0	\$0	\$0	\$2,761	\$0	\$0	\$8,564	\$0	\$11,183	\$206,433	\$ 8,647	
	\$ Per Ton	\$82	\$125	\$520	\$0	\$0	\$0	\$180	\$0	\$0	\$174	\$0	\$53			
October	Tons	2279.10	682.45	0.00	21.04	42.48	65.72	59.16	0.00	140.07	31.32	0.00	179.82	3501.16	142.03	4.28%
	Value	\$198,452	\$91,351	\$0	\$6,522	\$11,150	\$462	\$9,519	\$0	\$0	\$5,434	\$0	\$9,629	\$332,519	\$ 6,249	
	\$ Per Ton	\$87	\$134	\$0	\$310	\$262	\$7	\$161	\$0	\$0	\$173	\$0	\$54			
November	Tons	1962.90	559.19	20.69	20.47	20.17	41.55	41.69	0.00	115.02	10.56	0.00	101.04	2893.28	182.97	6.55%
	Value	\$186,566	\$93,532	\$10,448	\$6,346	\$5,244	\$205	\$6,254	\$0	\$0	\$2,227	\$0	\$5,411	\$316,233	\$ 8,051	
	\$ Per Ton	\$95	\$167	\$505	\$310	\$260	\$5	\$150	\$0	\$0	\$211	\$0	\$54			
December	Tons	1843.37	613.13	22.23	20.83	21.29	20.96	76.17	0.00	107.59	4.23	0.00	467.62	3197.42	277.83	10.18%
	Value	\$186,704	\$108,048	\$13,382	\$8,332	\$6,600	\$210	\$13,330	\$0	\$0	\$781	\$0	\$25,047	\$362,434	\$ 12,225	
	\$ Per Ton	\$101	\$176	\$602	\$400	\$310	\$10	\$175	\$0	\$0	\$185	\$0	\$54			
January	Tons	1487.78	549.46	0.20	23.22	19.15	19.17	81.70	0.00	57.98	0.00	11.71	248.37	2498.74	305.73	13.59%
	Value	\$157,176	\$93,694	\$104	\$11,266	\$5,937	\$0	\$18,358	\$0	\$0	\$0	\$117	\$14,962	\$301,614	\$ 13,452	
	\$ Per Ton	\$106	\$171	\$522	\$485	\$310	\$0	\$225	\$0	\$0	\$0	\$10	\$60			
February	Tons	1300.36	408.46	20.94	0.00	22.08	47.86	62.11	9.87	88.45	28.83	0.00	320.55	2309.51	260.55	13.10%
	Value	\$143,719	\$69,435	\$15,705	\$0	\$6,845	\$479	\$15,706	\$4,984	\$0	\$1,238	\$0	\$18,317	\$276,426	\$ 11,464	
	\$ Per Ton	\$111	\$170	\$750	\$0	\$310	\$10	\$253	\$505	\$0	\$43	\$0	\$57			
March	Tons													0.00	#DIV/0!	
	Value													\$0	\$ -	\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			
April	Tons													0.00	#DIV/0!	
	Value													\$0	\$ -	\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			
May	Tons													0.00	#DIV/0!	
	Value													\$0	\$ -	\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			
June	Tons													0.00	#DIV/0!	
	Value													\$0	\$ -	\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			
TOTAL TONNAGE		13,754.13	4,793.76	128.25	108.65	166.86	273.04	435.41	9.87	1,021.25	152.61	11.71	2,076.85	22,932.39	1,792.57	7.82%
TOTAL REVENUE		\$ 1,244,127	\$ 686,910	\$ 71,427	\$ 38,470	\$ 46,614	\$ 968	\$ 82,798	\$ 4,984	\$ -	\$ 22,633	\$ 117	\$ 109,579	\$ 2,308,627	\$ 78,873	\$ 2,229,754

**ecomaine Neighborhood Recycling Monthly Totals For
February 01, 2011 Through February 28, 2011**

	Pop.	Town Tons- MSW Month	Town Tons-Rec Drop-off - Month	Town Tons-Rec Curb- month	Town Tons-Rec Monthly Total	Town MSW + Rec Monthly Total	Town % Rec Month
Bridgton	5,120	141.78	40.58		40.58	182.36	22.25%
Cape Elizabeth	9,178	146.17	78.36		78.36	224.53	34.90%
Casco	3,690	57.08	10.58		10.58	67.66	15.64%
Cumberland	7,762	91.53		47.25	47.25	138.78	34.05%
Falmouth	10,950	131.29	71.43	44.34	115.77	247.06	46.86%
Freeport	8,010	111.39	35.93		35.93	147.32	24.39%
Gorham	15,183	150.08	14.62	70.31	84.93	235.01	36.14%
Harrison	2,458	53.65	12.56		12.56	66.21	18.97%
Hollis	4,583	65.40		19.54	19.54	84.94	23.00%
Limington	3,822	93.56	4.48		4.48	98.04	4.57%
Livermore Falls	3,222	51.62	15.47		15.47	67.09	23.06%
Lyman	4,155	75.38	15.53		15.53	90.91	17.08%
Naples	3,498	69.74	12.92		12.92	82.66	15.63%
No. Yarmouth	3,485	39.77		29.22	29.22	68.99	42.35%
Ogunquit	1,286	23.49	4.59		4.59	28.08	16.35%
Parsonsfield	1,770	42.57		5.59	5.59	48.16	11.61%
Portland	64,249	632.00	95.44	281.60	377.04	1009.04	37.37%
Pownal	1,610	11.74		9.25	9.25	20.99	44.07%
Saco	18,328	329.07		119.85	119.85	448.92	26.70%
Scarborough	18,604	342.67	43.70	145.42	189.12	531.79	35.56%
S. Portland	23,729	417.69	19.61	137.73	157.34	575.03	27.36%
Standish	9,946	161.87	31.39		31.39	193.26	16.24%
Tri-Town	4,403	83.49	6.70		6.70	90.19	7.43%
Waterboro	7,247	97.79	29.46		29.46	127.25	23.15%
Windham	15,988	147.25	5.86	87.33	93.19	240.44	38.76%
Yarmouth	8,266	135.30	66.60		66.60	201.90	32.99%
		3,703.37	615.81	997.43	1,613.24	5,316.61	30.34%

**ecomaine Neighborhood Recycling Year to Date Totals For
July 1, 2010 Through February 28, 2011**

Town	Town Tons-MSW To Date	Town Tons-Rec Drop off To Date	Town Tons-Rec Curb To Date	Town Tons-Rec Total To Date	Town Total MSW+Rec	Town % Rec To Date
Bridgton	1567.05	427.31	0.00	427.31	1994.36	21.43%
Cape Elizabeth	1682.15	864.71	0.00	864.71	2546.86	33.95%
Casco	608.73	143.71	0.00	143.71	752.44	19.10%
Cumberland	1034.26	0.00	571.53	571.53	1605.79	35.59%
Falmouth	1325.06	662.13	490.55	1152.68	2477.74	46.52%
Freeport	1112.28	366.27	0.00	366.27	1478.55	24.77%
Gorham	1413.03	155.69	669.29	824.98	2238.01	36.86%
Harrison	633.68	142.88	0.00	142.88	776.56	18.40%
Hollis	626.90	0.00	202.85	202.85	829.75	24.45%
Limington	1022.11	69.98	0.00	69.98	1092.09	6.41%
Livermore Falls	522.58	140.40	0.00	140.40	662.98	21.18%
Lyman	732.58	154.61	0.00	154.61	887.19	17.43%
Naples	742.07	175.62	0.00	175.62	917.69	19.14%
No. Yarmouth	377.71	0.00	304.59	304.59	682.30	44.64%
Ogunquit	428.58	55.97	0.00	55.97	484.55	11.55%
Parsonsfield	463.50	0.00	58.92	58.92	522.42	11.28%
Portland	6540.85	798.62	2675.18	3473.80	10014.65	34.69%
Pownal	112.33	0.00	104.56	104.56	216.89	48.21%
Saco	3340.35	84.21	1108.86	1193.07	4533.42	26.32%
Scarborough	3547.24	490.58	1359.40	1849.98	5397.22	34.28%
S. Portland	4071.66	194.74	1449.31	1644.05	5715.71	28.76%
Standish	1956.23	421.15	0.00	421.15	2377.38	17.71%
Tri-Town	1037.70	64.76	0.00	64.76	1102.46	5.87%
Waterboro	1189.99	363.93	0.00	363.93	1553.92	23.42%
Windham	1410.76	83.19	965.07	1048.26	2459.02	42.63%
Yarmouth	1462.65	697.88	0.00	697.88	2160.53	32.30%
	38,962.03	6,558.34	9,960.11	16,518.45	55,480.48	29.77%

ecomaine
RECYCLING TOTALS

	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11
July	287.96	323.48	496.67	533.59	593.37	667.46	666.77	732.22	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776.35	2,743.86	3,211.52
YTD	287.96	323.48	496.67	533.59	593.37	667.46	666.77	732.22	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776.35	2,743.86	3,211.52
August	283.48	349.92	507.49	632.76	669.37	716.80	631.03	681.37	1,160.65	1,335.45	1,549.36	1,380.26	1,611.16	1,725.95	2,157.27	2,285.15	2,394.69	2,729.66	2,605.20	3,219.21
YTD	571.44	673.40	1004.16	1166.35	1262.74	1,384.26	1,297.80	1,413.59	2,246.41	2,509.73	2,989.19	2,772.75	3,281.17	3,261.98	3,958.82	4,249.07	4,607.48	5,506.01	5,349.06	6,430.73
September	281.94	374.41	546.27	606.30	660.45	682.07	741.43	827.63	1,175.35	1,217.37	1,474.21	1,420.08	1,836.76	1,742.24	2,117.62	2,078.68	2,045.61	2,868.29	2,718.77	3,097.71
YTD	853.38	1047.81	1550.43	1772.65	1923.19	2,066.33	2,039.23	2,241.22	3,421.76	3,727.10	4,463.40	4,192.83	5,117.93	5,004.22	6,076.44	6,327.75	6,653.09	8,374.30	8,067.83	9,528.44
October	325.51	339.49	516.48	608.88	677.03	730.60	693.07	772.33	1,013.54	1,290.35	1,998.15	1,667.28	1,800.58	1,593.15	1,993.01	2,294.74	2,357.24	2,783.06	2,796.23	3,015.68
YTD	1178.89	1387.30	2066.91	2381.53	2600.22	2,796.93	2,732.30	3,013.55	4,435.30	5,017.45	6,461.55	5,860.11	6,918.51	6,597.37	8,069.45	8,622.49	9,010.33	11,157.36	10,864.06	12,544.12
November	281.68	337.00	543.15	626.32	688.18	688.07	621.13	824.11	1,146.92	1,316.17	1,750.31	1,596.47	1,483.24	1,744.19	2,198.55	2,277.91	2,256.00	2,333.81	2,662.58	3,050.05
YTD	1460.57	1724.30	2610.06	3007.85	3288.40	3,485.00	3,353.43	3,837.66	5,582.22	6,333.62	8,211.86	7,456.58	8,401.75	8,341.56	10,268.00	10,900.40	11,266.33	13,491.17	13,526.64	15,594.17
December	321.02	388.94	514.09	599.10	683.42	806.53	795.31	834.70	1,178.45	1,341.32	1,764.33	1,841.63	1,919.08	1,936.94	2,256.75	2,166.13	2,362.55	2,937.11	3,158.21	3,139.40
YTD	1781.59	2113.24	3124.15	3606.95	3971.82	4,291.53	4,148.74	4,672.36	6,760.67	7,674.94	9,976.19	9,298.21	10,320.83	10,278.50	12,524.75	13,066.53	13,628.88	16,428.28	16,684.85	18,733.57
January	271.05	359.99	444.28	557.29	608.08	632.55	606.67	673.01	909.51	1,367.61	1,707.27	1,765.43	1,467.16	1,657.08	2,114.52	2,068.29	2,564.76	2,441.23	2,685.89	2,572.04
YTD	2052.64	2473.23	3568.43	4164.24	4579.90	4,924.08	4,755.41	5,345.37	7,670.18	9,042.55	11,683.46	11,063.64	11,787.99	11,935.58	14,639.27	15,134.82	16,193.64	18,869.51	19,370.74	21,305.61
February	244.13	310.62	464.59	451.68	523.30	619.28	605.88	616.02	945.88	1,084.71	1,547.84	1,395.61	1,394.75	1,497.44	1,689.38	1,633.72	2,139.22	2,078.44	2,286.95	2,330.20
YTD	2296.77	2783.85	4033.02	4615.92	5103.20	5,543.36	5,361.29	5,961.39	8,616.06	10,127.26	13,231.30	12,459.25	13,182.74	13,433.02	16,328.65	16,768.54	18,332.86	20,947.95	21,657.69	23,635.81
March	275.97	436.63	512.53	570.16	584.39	616.62	671.88	751.34	1,062.77	1,098.41	1,459.30	1,572.04	1,629.24	1,774.99	2,016.88	1,823.79	2,258.34	2,354.49	2,907.84	0.00
YTD	2572.74	3220.48	4545.55	5186.08	5687.59	6,159.98	6,033.17	6,712.73	9,678.83	11,225.67	14,690.60	14,031.29	14,811.98	15,208.01	18,345.53	18,592.33	20,591.20	23,302.44	24,565.53	23,635.81
April	319.29	517.14	549.15	538.63	667.71	676.79	671.45	752.00	1,000.57	1,220.48	1,638.89	1,710.90	1,524.35	1,627.25	1,831.65	1,871.62	2,363.75	2,395.67	2,875.88	0.00
YTD	2892.03	3737.62	5094.70	5724.71	6355.30	6,836.77	6,704.62	7,464.73	10,679.40	12,446.15	16,329.49	15,742.19	16,336.33	16,835.26	20,177.18	20,463.95	22,954.95	25,698.11	27,441.41	23,635.81
May	315.59	488.88	547.91	671.66	698.84	639.03	707.09	765.11	1,193.95	1,311.08	1,714.14	1,732.85	1,576.35	1,877.96	2,224.46	2,279.00	2,516.52	2,279.50	2,791.10	0.00
YTD	3207.62	4226.50	5642.61	6396.37	7054.14	7,475.80	7,411.71	8,229.84	11,873.35	13,757.23	18,043.63	17,475.04	17,912.68	18,713.22	22,401.64	22,742.95	25,471.47	27,977.61	30,232.51	23,635.81
June	352.14	523.69	583.87	654.97	624.78	660.55	752.80	807.31	1,234.16	1,348.20	1,453.10	1,783.82	1,683.84	2,020.91	2,207.89	2,140.94	2,459.61	2,727.78	3,167.65	0.00
Total	3,559.76	4,750.19	6,226.48	7,051.34	7,678.92	8,136.35	8,164.51	9,037.15	13,107.51	15,105.43	19,496.73	19,258.86	19,596.52	20,734.13	24,609.53	24,883.89	27,931.08	30,705.39	33,400.16	23,635.81

Projected year end total 35,730.55

ecomaine

Statement of Revenue and Expenses - February 2011

\$000's

Attachment G

	Month			YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
Operating revenues						
Municipal assessments	\$ 390	\$ 390	\$ -	\$ 3,119	\$ 3,119	\$ -
Owners tipping fees	275	346	(71)	2,870	2,771	99
Associate tipping fees	52	82	(30)	575	657	(82)
Commercial tipping fees	381	391	(10)	3,744	3,125	619
Spot market tipping fees	147	175	(28)	1,468	1,400	68
Electrical generating revenues	326	485	(159)	4,528	4,420	108
Sales of recycled goods	276	188	88	2,309	1,500	809
Recycling tipping fees	-	2	(2)	13	17	(4)
Gorham property assessments	9	9	-	73	73	-
Other operating income	(22)	20	(42)	166	163	3
Total operating revenues	1,834	2,088	(254)	18,865	17,245	1,620
Operating expenses						
Administrative expenses	203	207	4	1,610	1,654	44
Waste-to-energy operating expenses	626	688	62	4,907	5,290	383
Recycling operating expenses	110	131	21	1,036	1,052	16
Landfill/ashfill operating expenses	49	129	80	871	1,034	163
Contingency	-	21	21	1	167	166
Landfill closure and postclosure care costs	-	-	-	-	-	-
Post-retirement benefit	-	-	-	-	-	-
Depreciation & amortization	325	333	8	2,600	2,667	67
Total operating expenses	1,313	1,509	196	11,025	11,864	839
Net operating income	521	579	(58)	7,840	5,381	2,459
Non-operating income (expense)						
Interest income	4	4	-	24	33	(9)
Interest expense	(28)	(63)	35	(297)	(501)	204
Net non-operating	(24)	(59)	35	(273)	(468)	195
Total revenue less expenses	\$ 497	\$ 520	\$ (23)	\$ 7,567	\$ 4,913	\$ 2,654