



## Memorandum

**DATE:** April 10, 2014  
**TO:** Chairman and Members of the Board  
**FROM:** Kevin H. Roche, CEO  
**SUBJECT:** **Agenda for the April 17, 2014 Board of Directors Meeting**

There is an **ecomaine Board Meeting** scheduled for **Thursday, April 17, 2014 at 4:00PM**, first floor of the Waste-to-Energy Facility. The agenda for this meeting is as follows:

1. Approval of the March 20, 2014 Board Meeting minutes (*Attachment A*)
2. Audit Committee Report – Gary Foster, Chair
3. Organics Recycling Feasibility Study Sub-Committee Report – Rod Regier, Chair
  - Resolution on Policy regarding Delivery of Food Wastes (*Attachment B*)
4. Finance Committee Report – Troy Moon, Chair
  - Approval of the FY '15 Budget (*Attachment C*)
5. Recycling Committee Report – Susan McGinty, Chair
6. Gorham Property Appraisal will be discussed in Executive Session under Section 405 of Title 1 of the Maine Revised Statutes (per the following legislative website: <http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html>.)
7. Manager's Report
  - Financial Summary (*Attachment D*)
  - Statement of Revenue and Expenses (*Attachment E*)
  - Cash Flows (*Attachment F*)
  - Statistical Data (*Attachments G-1, G-2, G-3*)
  - Operations & Electrical Generation (*Attachment H*)
  - Legislative Update LD1483
  - Environmental Update
8. Other Items
9. Future Meetings:
  - Audit Committee Meeting: April 17<sup>th</sup> (Thursday) @ **3:00PM**.
  - Full Board Meeting: April 17<sup>th</sup> (Thursday) @ 4:00PM.
  - Recycling Committee Meeting: April 24<sup>th</sup> (Thursday) @ 4:00PM.
  - Finance Committee Meeting: **May 20<sup>th</sup> @ 2:30PM** (Tuesday) @ 4:00PM.
  - Executive Committee Meeting: May 20<sup>th</sup> (Tuesday) @ 4:00PM.
  - Recycling Committee Meeting: May 22<sup>nd</sup> (Thursday) @ 4:00PM.
  - Annual Meeting: June 19<sup>th</sup> (Thursday) @ **11:30AM**.

The Board of Directors may wish to go into Executive Session for any of the above items under Section 405 of Title 1 of the Maine Revised Statutes (per the following legislative website: <http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html>.)

**Owner Communities**

Bridgton  
Cape Elizabeth  
Casco  
Cumberland  
Falmouth  
Freeport  
Gorham  
Gray  
Harrison  
Hollis  
Limington  
Lyman  
North Yarmouth  
Ogunquit  
Portland  
Pownal  
Scarborough  
South Portland  
Waterboro  
Windham  
Yarmouth

DATE: March 21, 2014  
TO: Chair and Members of the Board  
FROM: Kevin H. Roche, Chief Executive Officer  
SUBJECT: Minutes of March 20, 2014 **ecomaine** Board Meeting

The **ecomaine** Board of Directors met on Thursday, March 20, 2014, at the Waste-to-Energy facility. The meeting was called to order at 4:05PM by Board Chair Mike McGovern.

There were ten items on the Agenda:

1. Approval of the January 9, 2014 Board Meeting Minutes
2. Audit Committee Report
3. Finance Committee Report
4. Recycling Committee Report
5. Organics Recycling Feasibility Study Sub-Committee Report
6. Approval of the additional items on the Assessment Elimination Proposal
7. Budget Proposal (FY 15)
8. Manager's Report
9. Other Items
10. Future Meetings

**Associate Members**

Baldwin  
Hiram  
Naples  
Parsonfield  
Porter  
Saco  
Standish

**Item #1 – Approval of the January 9, 2014 Board Meeting Minutes**

Mr. Gailey moved that the Board hereby approves the minutes of the January 9, 2014 Board Meeting as presented. The motion was seconded by Mr. Cole and passed unanimously.

**Item #2 – Audit Committee Report – Gary Foster, Chair**

Mr. Foster, Chair, noted that the next meeting of the Audit Committee will be on April 17, 2014 at 3:00PM to review the Audit proposal for FY 14 and go over Committee responsibilities.

As Mr. Foster noted at the February 20, 2014, Executive Committee Meeting, Kathy Tyson, of Runyon Kersteen Ouellette (RKO), has notified **ecomaine** that she will be retiring from her full time role with RKO in the near future and will be replaced with Roger Lebreaux as the RKO partner for the **ecomaine** Audit.

**Item #3 – Finance Committee Report – Troy Moon, Chair**

Mr. Moon, Chair, noted that the Finance Committee last met on February 20<sup>th</sup> and reported out the Finance Committee's recommendations to the Executive Committee later that day. This material was included as Attachment "C" in the Board packet for today. There will be a formal Board vote on those recommendations later in the meeting.

The next Finance Committee Meeting will be on Thursday, March 27, 2014 at 4:00 PM. A Budget Workshop will be held at that time and all Board members are welcome and encouraged to attend this important meeting.

**Contract Members**

Andover  
Cornish  
Eliot  
Greenland, NH  
Harpwell  
Jay  
Kittery  
Livermore Falls  
Manchester  
Monmouth  
Newington, NH  
North Haven  
Old Orchard Beach  
Poland  
Readfield  
Sanford  
Stockton Springs  
Swan's Island  
Wayne

**Item #4 – Recycling Committee Report – Chair, Susan McGinty**

Ms. McGinty, Chair, noted that the Recycling Committee last met February 27, 2014. They discussed the School Grant Program and reviewed the recent financial and tonnage reports.

The eco-excellence Awards Event was held on March 4, 2014. **ecomaine** received 17 entries and there were 14 actual award winners. The Grand Prize winner in the Individual Category was Parsonsfield's Judy Ingram, and the Grand Prize winner in the Business Category was Portland's MaineHealth.

The "Recycling Is a Work of Art" Painting contest is underway. The materials have been reworked to eliminate any reference to the term "Silver Bullets". The deadline for entries to be received is March 28, and judging will be done during the first week of April. The winners are expected to be announced on April 7, 2014.

The **ecomaine** television commercial ran on our local NBC affiliate, WCSH-TV6, through Feb. 23rd, when the 2014 Winter Olympics ended. In addition, the spot has been viewed nearly 1,500 times on the **ecomaine** YouTube channel, and the social media content that staff has produced to support the spot has reached more than 50,000 people.

A contract to put in place a recycling pilot program at the Portland Sea Dogs' Hadlock field has been finalized and signed. This effort will launch at the start of the 2014 baseball season (the first home game is April 10, 2014).

The episode of IncredibleMAINE that features Alan Bradstreet, **ecomaine** Board Member from the Town of Pownal, will air on MPBN on April 26, 2014. **ecomaine** staff will send an e-mail reminder as the date nears and will be promoting the episode via social media.

The next Recycling Committee Meeting will be on Thursday, April 24, 2014 at 4:00 PM.

**Item #5 – Organics Recycling Sub-Committee – Chair, Rod Regier**

Mr. Regier, Chair, noted that the Sub-Committee had met just prior to today's Board Meeting (and, prior to that, on February 6, 2014).

The Sub-Committee recommendation was handed out along with the "Resolution on Policy regarding Delivery of Food Wastes," no action is necessary until the next Board Meeting on April 17<sup>th</sup>, so that Board Members may have an opportunity to read through the resolution. This topic will be an agenda item for the 4/17/14 Board Meeting.

**Item #6 - Approval of the additional items on the Assessment Elimination Proposal**

Cash Reserve & Investment Policy: Mr. Brobst moved that the Board accepts the Cash Reserve & Investment Policy (Attachment B) as presented. The motion was seconded by Mr. Gailey and passed unanimously.

Other Items (from the Proposal to Eliminate Assessments): Mr. Moon moved that the Board approve all eight bullets of the Finance Committee Draft Recommendation (Attachment C). The motion was seconded by Mr. Cole.

Mr. Bradstreet then moved to make an amendment to the motion to eliminate Bullet #5 from the Motion, which reads as follows: "*Adoption of the **ecomaine** Recycling Revenue & Cost Sharing Program for Owner Communities that establishes a market rate approach for recycling. Recycling revenues would be shared with Owner Communities during strong markets and a recycling tipping fee would be charged to Owner Communities during periods of weak markets*". The motion was seconded by Ms. Boudreau.

A discussion ensued, followed by a vote. The amendment did not pass, with 12% saying yea to the vote and 88% nay.

A vote was then taken on the original motion, to accept all eight bullets, which was passed unanimously.

A discussion ensued regarding the fourth bullet of the now approved Recommendation, which reads as follows: *“Adoption of an incentive for Owner Communities that permit, license or contract with haulers as a way to ensure that waste from Owner Communities is delivered to ecomaine. Communities that comply with this requirement (by 1/1/15) will be charged the regular tipping fee (for Owner Communities). Communities that do not comply with this requirement will be charged an extra \$2.50 per ton”*.

The Board requested that **ecomaine** send out samples of these permit agreements to the Board Members. Chair Mike McGovern, requested that **ecomaine** hold a seminar with materials regarding these permits.

Gorham Property Appraisal: Following a brief discussion, it was decided that this topic will be an agenda item (in Executive Session) at next month’s Board Meeting on April 17, 2014.

**Item #7 – Budget Proposal (FY 15)**

Kevin Roche, gave a PowerPoint presentation to the Board regarding the Proposed FY 15 Budget. This budget will be discussed further at the Finance Committee Meeting/Budget Workshop scheduled for March 27, 2014.

**Item #8 – Manager’s Report**

Mr. Roche gave a brief overview of the Financial Summary Attachment that was previously sent to the Board.

He noted that LD 1483 (*“An Act to promote and Enhance State Policy to Preserve & Promote Existing Methods of waste disposal of Municipal Solid Waste”*) has become law, albeit without Governor Paul LePage’s signature.

**Item #9 – Other Items**

There were no other items for discussion.

Ms. McGinty made a motion to adjourn the meeting. The motion was seconded by Mr. Van Gaasbeek and all were in favor. The meeting adjourned at 6:09PM.

**PRESENT:**

D. Abbott  
M. Beecher  
M. Bobinsky  
L. Boudreau  
A. Bradstreet  
D. Brobst  
D. Cole  
M. Frank  
G. Foster  
J. Gailey  
C. King  
M. McDevitt  
S. McGinty  
M. McGovern  
T. Moon  
D. Morton  
M. Rees  
R. Regier  
M. Shaw  
M. St. Clair  
E. Street  
L. Van Gaasbeek

**ABSENT:**

D. Abbott  
D. Doughty  
T. Fortier  
A. Plante  
K. St. Clair  
E. Suslovic  
J. Wagner

**Staff:** A. Birt, M. Labbe, K. Roche, I. Trufant and K. Trytek.

**Recommendation by the Sub-Committee on the Organics Recycling Feasibility Study**

The Sub-Committee recommends that:

1. **ecomaine** not move forward at this time with development of a centralized organics processing system;
2. **ecomaine** permit individual member communities to operate organics collection and processing programs by granting waivers to the agreements that will allow municipalities to manage food waste according to the terms of the attached Resolution;
3. **ecomaine** recognizes a successful organics recycling program could cause substantial loss of tipping fee revenue whose financial impact must be considered by the ecomaine Board of Directors; and
4. **ecomaine** sell the Gorham property if terms are advantageous, reserving sale proceeds for future development of an organics processing facility.

Approved unanimously. Regier (Chair), Boudreau, Moon, Street, Van Gaasbeek.

RJR 6 February, 2014

Board of Directors

**RESOLUTION ON POLICY REGARDING DELIVERY OF FOOD WASTES**

WHEREAS, **ecomaine** has constructed and operates certain solid waste disposal facilities, including a waste-to-energy facility, ash/landfill facility and recycling facility, for the purposes of accepting and handling solid waste; and

WHEREAS, pursuant to Title 38, Section 1305(1), each municipality is legally required to provide solid waste disposal services for domestic and commercial solid waste generated within said municipality; and

WHEREAS, pursuant to the **ecomaine** Interlocal Solid Waste Agreement, the Member Municipalities have authorized **ecomaine** to implement and operate a regional solid waste management system through its Board of Directors on behalf of the Member Municipalities for the purpose of providing solid waste disposal services for domestic and commercial solid waste generated within said municipalities; and

WHEREAS, pursuant to the Interlocal Solid Waste Agreement, the Board of Directors is required to operate and maintain a solid waste management program and foster, develop and review policies, plans and priorities for such program, in order to ensure effective solid waste system operation, communication and coordination among the Member Municipalities; and

WHEREAS, **ecomaine** has entered into a Waste Handling Agreement (“WHA”) with each Member Municipality that sets forth the terms and conditions governing the delivery, acceptance and handling of waste at the **ecomaine** facilities; and

WHEREAS, the WHA requires each Member Municipality to deliver all “Acceptable Waste” that is generated within said municipality to the **ecomaine** facilities; and

WHEREAS, the WHA defines the term “Acceptable Waste” to include garbage, trash, rubbish, paper and cardboard, plastics, refuse, beds, mattresses, sofas, refrigerators, washing machines, bicycles, baby carriages and automobile or small vehicle tires; and

WHEREAS, **ecomaine** considers compostable, organic food waste (“food waste”) to fall within the definition of Acceptable Waste under the WHA; and

WHEREAS, **ecomaine** does not currently operate facilities that provide for the processing of food waste by composting or anaerobic digestion; and

WHEREAS, the State of Maine's solid waste management hierarchy under Title 38, Section 2101, which has been established to encourage waste reduction and diversion measures, establishes a high priority for the composting of biodegradable waste, which includes food waste; and

WHEREAS, **ecomaine** supports the State's solid waste management hierarchy; and

WHEREAS, it is the current practice of some Member Municipalities to dispose of food waste at locations other than the **ecomaine** facilities, which practice is in conflict with the terms and conditions of the WHA.

NOW THEREFORE, BE IT RESOLVED: That the Board of Directors hereby approves a limited exception to the above-mentioned requirement that all food waste must be delivered to **ecomaine's** facilities under the WHA, provided that any Member Municipality that elects to operate under this limited exception meets each of the following conditions:

1. Any food waste that is not delivered to **ecomaine** in accordance with the WHA must be delivered to a solid waste processing facility (*i.e.*, digester) or solid waste composting facility that is duly licensed under Chapter 409 or 410 of the Maine Department of Environmental Protection Rules or under similar rules governing such facilities located in other states, but any food waste that is not delivered to **ecomaine** in accordance with the WHA shall not end up being disposed of at any solid waste landfill;
2. On a monthly basis, any Member Municipality operating under this limited exception to the WHA must provide **ecomaine** with true and accurate copies of scale tickets from commercial haulers of food waste that document the quantity of food waste being delivered to any alternate solid waste composting facilities or solid waste processing facilities, and any municipal operations that accept food waste shall report the tonnages collected annually;
3. If and to the extent that **ecomaine** develops, constructs and operates a solid waste composting facility, solid waste processing facility or other facility that is capable of processing food waste in the future, **ecomaine** reserves the right to withdraw this limited exception to the WHA and Member Municipalities shall deliver all food waste to **ecomaine** in compliance with the WHA; and

4. Any Member Municipality that elects to operate within this limited exception to the WHA must acknowledge in a signed letter to the Board of Directors that it agrees to comply with the conditions set forth herein.

BE IT FURTHER RESOLVED: That the above-described limited exception also applies equally to Associate Municipalities and Contract Municipalities that have entered into Waste Handling Agreements with **ecomaine**, provided that any Associate Municipality or Contract Municipality that elects to operate under this limited exception meets each of the above conditions.

DATED: \_\_\_\_\_, 2014

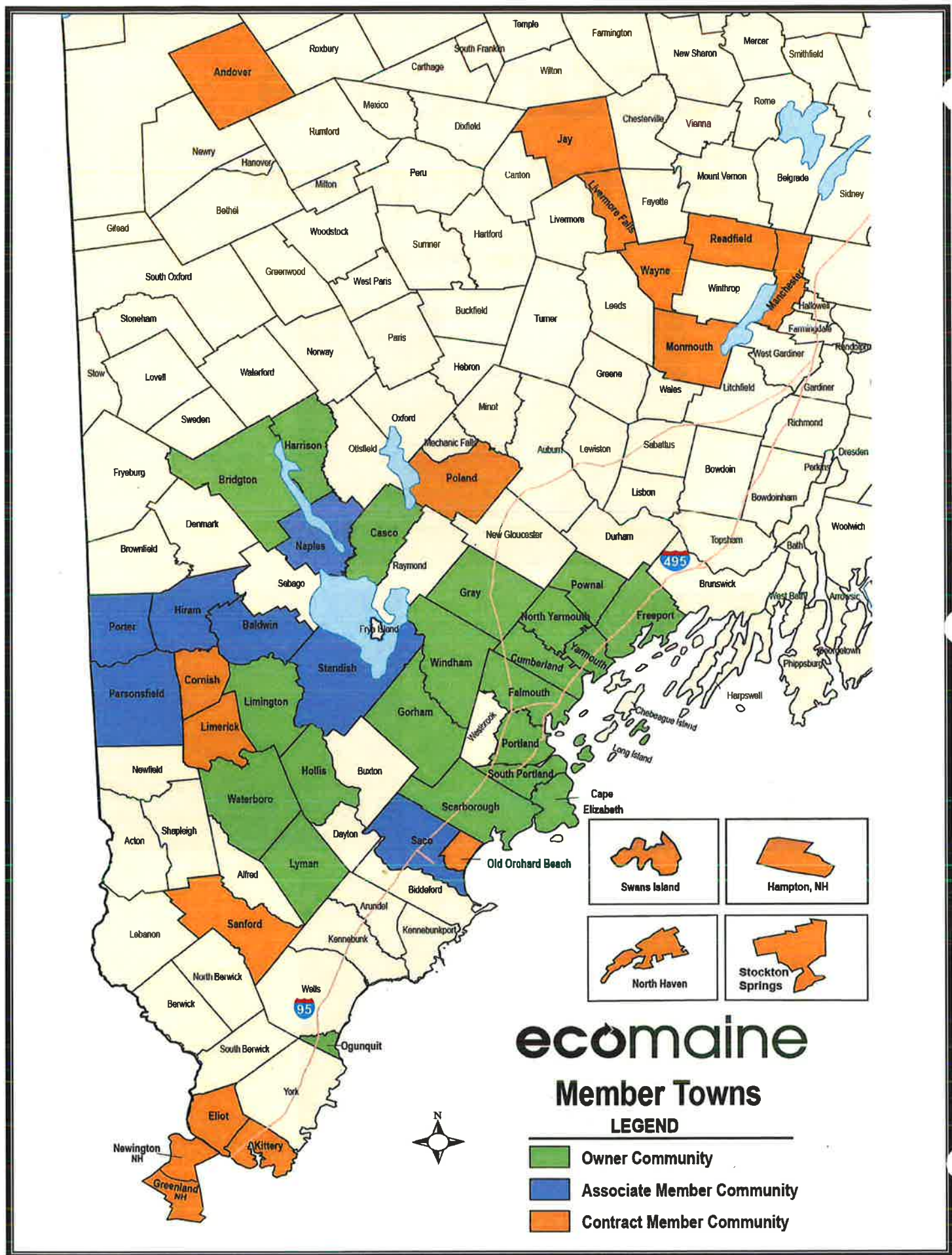


# ecomaine

## Budget Proposal

Fiscal Year 2014-2015







**Owner Communities**

Bridgton  
Cape Elizabeth  
Casco  
Cumberland  
Falmouth  
Freeport  
Gorham  
Gray  
Harrison  
Hollis  
Limington  
Lyman  
North Yarmouth  
Ogunquit  
Portland  
Pownal  
Scarborough  
South Portland  
Waterboro  
Windham  
Yarmouth

March 17, 2014

Chair and Members of the Board of Directors:

Please find the **ecomaine** proposed budget for FY 2015 attached for your review and approval.

**Current FY 14 Projections**

FY 14 projections currently indicate that we will have a better year than anticipated when the budget was developed and submitted for approval some 12 months ago. Revenues less expenses are projected to total approximately \$2.1 million against a budget of \$.3 million.

Revenues for FY 14 should total \$22.7 million compared to the budget of \$21.1 million (up \$1.5 million or 7%) but down by \$1.1 million or 5% from the FY 13 level of \$23.8 million. Significant variances include:

- On the positive side, revenue from power sales will total \$4.6 million - favorable by \$.9 million or 26% when compared to the budget. The budget included an "all in average rate" of \$44.65/MWH and we are currently projecting an average rate that is 19% higher for the year of \$53.06/MWH. The contract (one year) that went in place Feb 1, 2014 reflected a strengthening of the market and **ecomaine** is benefiting. In addition to improving market rates, the WTE facility is having a good year and the volume of power sold will total 86,000 MWH's, up 4,000 hours or 6% when compared to the 82,000 MWH's in the budget. As a result of the increased output from the WTE facility, inbound MSW will exceed budget by about 2% or 3,000 tons adding to revenue as well.
- Revenue from the sale of recycle goods will be positive by \$.5 million. The budget assumed inbound volumes totaling about 35,000 tons (in line with the prior year) and we are currently projecting close to 43,000 tons – a record year for the recycle facility. Early in the fiscal year we began receiving significant volumes of recycle material on a "temporary basis" until a new facility in Massachusetts could come on line. That "temporary period" lasted until mid February but even now we continue to see good inflow. Unfortunately, while the tonnage is strong, the sales value is not up to what we budgeted for in FY 14. We are projecting an average value of \$75 per ton – down 7% from the budget and FY 13 with both averaging about \$80 per ton.

Overall cash operating costs (excluding contingency) are projected to total \$16.1 million, flat to the budget for the year. The recycle facility will run over budget 5% (due to record inbound volume noted above) but will be offset by favorable costs in other areas. Non cash operating costs are projected to be \$.1 million favorable to budget reflecting lower depreciation due to lower capital spending.

Cash generated by operations will total \$6.6 million, 35% ahead of budget of \$4.9 million but down 21% from FY 13 at \$8.4 million. With no long term debt and capital spending projected to total \$2.1 million (budgeted at \$3.2 million – delay of ESP work & the recycle tipping floor expansion, decision not to pursue Organics Recovery at this time) cash balances will increase by \$4.5 million.

**Associate Members**

Baldwin  
Hiram  
Naples  
Parsonfield  
Porter  
Saco  
Standish

**Contract Members**

Andover  
Cornish  
Eliot  
Greenland, NH  
Hampton, NH  
Jay  
Kittery  
Limerick  
Livermore Falls  
Manchester  
Monmouth  
Newington, NH  
North Haven  
Old Orchard Beach  
Poland  
Readfield  
Sanford  
Stockton Springs  
Swan's Island  
Wayne

## Proposed FY 15 Budget

Our planning for FY 15 is reflected in the attached budget proposal.

We anticipate FY 15 total revenue to be \$19.1 million or \$2.1 million (10%) below the FY 14 budget and \$3.6 million (16%) below the FY 14 forecast. Highlights include:

- Municipal Assessments – In recognizing **ecomaine's** favorable cash position, the Board voted in January 2014 to eliminate assessments entirely beginning with FY 15. This will reduce FY 15 revenue by \$2.9 million when compared to FY 14 and \$3.4 million when compared to FY 13.
- Tipping fees from MSW will total \$11.6 million or \$.1 million above the FY 14 budget, flat to the FY 14 forecast, and down \$1.8 million from FY 13 (lower owner /commercial tipping rates). Overall MSW volume for FY 15 is budgeted at 175,000 tons – about 3,000 tons ahead of the FY 14 budget and about the same level as FY 14 projections and the FY 13 actual.
- Revenue from power is budgeted at \$4.5 million in FY 15 down 1.6% from the FY 14 forecast but up \$.9 million from the FY 14 Budget and \$.8 million from FY 13 actual. Power Generation is budgeted at 78,400 MWH's, down 9% from the FY 14 forecast of 86,000 MWH's and down 13% from FY 13 results (a record year for **ecomaine** at 90,000 MWH's) as well as down 4% (3,000 MWH) from the FY 14 budget. It has been seven years since the steam turbine was taken out of service for an inspection and overhaul and this must be done in FY 15. A new one year power purchase agreement was placed in service on Feb 1, 2014 and the market continues to demonstrate some strengthening. Our budget for FY 15 assumes an average all in rate of \$57.42/MWH – up 8% from the forecast for FY 14, 29% from the FY 14 budget and 38% from FY 13.
- Cash operating costs (excluding contingency) will total \$16.2 million in FY 15. This is up \$.2 million (1%) from the FY 14 budget and from the FY 14 forecast.
- The new high deductible medical and wellness programs were implemented effective January 1, 2014 and are included in the budget. We expect we will have healthier employees at a lower cost for both the employee and **ecomaine** as a result of implementing these programs.
- Payroll budget assumptions for the union are per labor contract while Non Union increases are based on the pay for performance program. In addition we are proposing that all employees will receive a onetime payment of \$400 for overall exceptional employee performance.

Non cash items in the FY 15 budget total \$4.3 million which is down \$.4 million from the FY 14 budget (depreciation on capital expenditures), down \$.3 million from the FY 14 forecast (depreciation on capital expenditures), and flat to FY 13 actual (recording of Post Retirement Benefits offset by lower depreciation from fully depreciated assets).

Cash generated by operations will total \$2.6 million, capital spending will total \$4.5 million and debt service will be nonexistent in FY 15. As a result, cash balances will decline by \$1.8 million to \$25.8 million by year end.

In conclusion, **ecomaine** remains in a strong financial position and is moving in the right direction consistent with our mission statement and financial policies. We believe this proposal is a responsible budget proposal and provide it to you for your consideration.

Respectfully Submitted,



Kevin H. Roche  
CEO

**ecomaine**  
**FY 2015 Operating Budget**  
**Table of Contents**

1 Table of Contents

**Financial Statements**

- 2 Statement of Revenue Less Expenses
- 3 Income Reconciliation - FY 14 Budget to FY 14 Forecast
- 4 Income Reconciliation - FY 14 Budget to FY 15 Budget
- 5 Income Reconciliation - FY 14 Forecast to FY 15 Budget
- 6 Statement of Cash Balances - Key Items - Graph
- 7 Statement of Cash Balances

**Operating Revenues**

- 8 Revenue Sources - Graph
- 9 Assessments & Other Operating Revenues
- 10 MSW Revenue
- 11 Recycle Revenue
- 12 Tonnage Trends - Graph
- 13 Electric Revenue

**Operating Expenses**

- 14 Cash Operating Costs (Excludes Contingency) - Graph
- 15 Administration Expenses
- 16-17 Waste to Energy Expenses
- 18 Recycle Expenses
- 19 Landfill / Ashfill Expenses
- 20 Payroll & Employee Benefits Summary

**Major Projects**

- 21-22 Capital Expenditure Projects
- 23 Major Repair Projects

**ecomaine**  
**FY 2015 Operating Budget**  
**Statement of Revenue Less Expenses**

Description	FY 2013 Actual	FY 2014						FY 15 Budget					
		12 Month Budget	Six Months YTD		Forecast			Budget	Var Fav / Unfav]				
			Actual	% Budget	\$	Var Fav / (Unfav) Vs			VS FY 14 Forecast		Vs FY 14 Budget		
						\$	%		\$	%	\$	%	
<b>Operating Revenues</b>													
Municipal Assessments	\$ 3,442,109	\$ 2,942,104	\$ 1,471,054	50.0%	\$ 2,942,104	\$ -		\$ -	\$ (2,942,104)	-100.0%	\$ (2,942,104)	-100.0%	
Owners Tipping Fees	4,170,149	3,311,261	1,808,283	54.6%	3,452,498	141,237	4.3%	3,452,498	-		141,237	4.3%	
Associate Tipping Fees	878,519	1,127,756	478,363	42.4%	919,531	(208,224)	-18.5%	919,531	-		(208,224)	-18.5%	
Contract Tipping Fees	272,172	-	150,895		274,246	274,246		274,246	-		274,246		
Commercial Tipping Fees	5,809,460	4,833,364	2,735,320	56.6%	5,264,257	430,893	8.9%	5,264,257	-		430,893	8.9%	
Spot market Tipping Fees	2,291,116	2,203,636	1,046,881	47.5%	1,650,000	(553,636)	-25.1%	1,650,000	-		(553,636)	-25.1%	
Electrical Generating Revenue	3,752,470	3,641,827	2,052,697	56.4%	4,577,987	936,160	25.7%	4,503,572	(74,415)	-1.6%	861,745	23.7%	
Sales of Recycled Goods	2,807,955	2,780,018	1,877,374	67.5%	3,225,503	445,485	16.0%	2,836,783	(388,720)	-12.1%	56,765	2.0%	
Recycling Tipping Fees	67,819	48,000	67,219	140.0%	100,000	52,000	108.3%	70,000	(30,000)	-30.0%	22,000	45.8%	
Gorham Property Assessments	170,312	158,842	82,443	51.9%	164,887	6,045	3.8%	-	(164,887)	-100.0%	(158,842)	-100.0%	
Other Operating Revenue	110,296	94,000	44,040	46.9%	94,000	-		94,000	-		-		
<b>Total</b>	<b>23,772,376</b>	<b>21,140,808</b>	<b>11,814,569</b>	<b>55.9%</b>	<b>22,665,013</b>	<b>1,524,205</b>	<b>7.2%</b>	<b>19,064,887</b>	<b>(3,600,125)</b>	<b>-15.9%</b>	<b>(2,075,921)</b>	<b>-9.8%</b>	
<b>Operating Expenses</b>													
Administrative	2,447,228	2,539,332	1,238,464	48.8%	2,533,364	5,968	0.2%	2,593,661	(60,298)	-2.4%	(54,329)	-2.1%	
Waste-to-Energy	9,018,813	9,841,118	3,913,428	39.8%	9,801,899	39,219	0.4%	9,807,083	(5,184)	-0.1%	34,035	0.3%	
Recycling	1,652,455	1,967,419	1,048,290	53.3%	2,068,779	(101,360)	-5.2%	2,087,853	(19,073)	-0.9%	(120,434)	-6.1%	
Landfill/Ashfill	1,569,933	1,654,062	699,208	42.3%	1,650,794	3,268	0.2%	1,744,417	(93,623)	-5.7%	(90,355)	-5.5%	
Contingency	-	250,000	-	0.0%	-	250,000	100.0%	200,000	(200,000)		50,000	20.0%	
<b>Subtotal</b>	<b>14,688,429</b>	<b>16,251,931</b>	<b>6,899,390</b>	<b>42.5%</b>	<b>16,054,836</b>	<b>197,095</b>	<b>1.2%</b>	<b>16,433,014</b>	<b>(378,177)</b>	<b>-2.4%</b>	<b>(181,083)</b>	<b>-1.1%</b>	
Landfill Close/Post Close	257,852	278,402	128,976		257,952	20,450	7.3%	257,952	-		20,450	7.3%	
Post Retirement Benefit	-	95,000	47,961		95,000	-		95,000	-		-		
Depreciation & Amortization	4,015,074	4,300,000	2,090,217	48.6%	4,200,000	100,000	2.3%	3,900,000	300,000	7.1%	400,000	9.3%	
<b>Total Operating Expenses</b>	<b>18,961,355</b>	<b>20,925,333</b>	<b>9,166,544</b>	<b>43.8%</b>	<b>20,607,788</b>	<b>317,545</b>	<b>1.5%</b>	<b>20,685,966</b>	<b>(78,177)</b>	<b>-0.4%</b>	<b>239,367</b>	<b>1.1%</b>	
<b>Net operating income</b>	<b>4,811,021</b>	<b>215,475</b>	<b>2,648,026</b>	<b>1228.9%</b>	<b>2,057,224</b>	<b>1,841,749</b>	<b>854.7%</b>	<b>(1,621,078)</b>	<b>(3,678,303)</b>	<b>-178.8%</b>	<b>(1,836,554)</b>	<b>-852.3%</b>	
<b>Non-Operating Income (Expense)</b>													
Interest Income	70,851	35,000	15,194	43.4%	35,500	500	1.4%	40,000	4,500	12.7%	5,000	14.3%	
Interest (Expense)	(304)	-	-		-	-		-	-		-		
Other Income / (Expense)	87,235	5,000	2,374	47.5%	4,925	(75)	-1.5%	5,000	75	1.5%	-		
<b>Net Non-Operating</b>	<b>157,782</b>	<b>40,000</b>	<b>17,568</b>	<b>43.9%</b>	<b>40,425</b>	<b>425</b>	<b>1.1%</b>	<b>45,000</b>	<b>4,575</b>	<b>11.3%</b>	<b>5,000</b>	<b>12.5%</b>	
<b>Total Revenue Less Expenses</b>	<b>\$ 4,968,803</b>	<b>\$ 255,475</b>	<b>\$ 2,665,594</b>	<b>1043.4%</b>	<b>\$ 2,097,649</b>	<b>\$ 1,842,174</b>	<b>721.1%</b>	<b>\$ (1,575,078)</b>	<b>\$ (3,673,728)</b>	<b>-175.1%</b>	<b>\$ (1,831,554)</b>	<b>-716.9%</b>	

**ecomaine**  
**FY 2015 Operating Budget**  
**Reconciliation of FY 14 Budget to FY 14 Forecast - \$000's**

Revenues Less Expenses - FY 14 Budget	Fav / (Unfav)				
	Units		\$/Unit		
	FY 14 Bud	FY 14 Fore	FY 14 Bud	FY 14 Fore	
				\$ 255	
<b>Revenues - Overall Fav 7.2% or \$1,524</b>					
<b>MSW Tipping Fees</b> - Fav .7% - Volume up 1.7% (Spot Unfav - all others fav), average rate down 1% (lower spot rates)	171,897	174,825	\$ 66.76	\$ 66.13	\$ 85
<b>Electrical Revenues</b> - Fav 25.7% - Rates favorable 18.8% & power sold up 5.8%	81,557	86,272	\$ 44.65	\$ 53.06	936
<b>Sale of Recycle Goods</b> - Fav 17.6% - Inbound vol up 24.5% & outbound vol up 25%, (ONP 20.6%, OCC up 16.0%), Mined metal vol up 58%, fav pricing on OCC (up 17.6%) & mined Metals (up 81.2%), offset in part by unfav pricing on ONP (down 16.7%)	34,552	43,000	\$ 80.46	\$ 75.01	497
<b>Other Revenue</b> - Fav Gorham Cost Recovery					6
					1,524
<b>Cash Operating Costs - Overall Fav 1.2%</b>					
<b>Admin</b> - Fav .2% - Fav Consulting Services (\$11 - Compost Study), Wages (\$10 - Vacant Position), Computer Maintenance (\$9 - effort to keep work inhouse), & Business Ins (\$9 - premiums increases less than anticipated), offset in part by Unfav Benefits (\$16 - Admin Costs for HRA/FSA, Wellness Program), Legal Fees (\$10 - Personnel Issues, Juniper Ridge), and Public Relations (\$13 - Social Media, Kick Start)					6
<b>Waste-to-Energy</b> - Fav .4% - Fav Repair Jobs (\$145 - Crane items moved to capital, other items delayed), Gas & Electric (\$51 - plant ran well, low natural gas usage), Bldg & Gds (\$17 - seal coat not done), Vehicle Maint (\$15 - New loader and maint vehicle required less maint this year), & Benefits (\$40 - high deductible medical program, lower comp rates and fav experience) offset in part with unfav Payroll (\$160 - Full staff, more hole watchers, time cash in), Chemicals (\$26 - Overdosing of cooling water chemicals due to leaks and higher chemical residuals in the cooling water, unanticipated lime use), Temp Labor (\$20 - Additional laborer dedicated to improving Bldg & Grds Maint), Sewer & Water (\$13 - plant operated well, high availability and good electrical output), OHSAS (\$13 - recertification of all elements)					39
<b>Recycling</b> - Unfav 5.2% - Temp Labor (\$145 - record inbound year), Repairs (\$99 - record inbound year), offset in part by Fav Purchased Recycle Materials (\$50 - poor recycle markets), Benefits (\$41 - vacant position, high deductible medical program, lower comp rates and fav experience), Major Repairs (\$26 - door project cancelled, paving pushed out a year), & Payroll (\$16 - vacant position off set in part with record inbound year)					(101)
<b>Landfill/Ash fill</b> - Fav .2% - Unfav Major Repairs & Misc (\$47 - more geomembrane purchased - better pricing), offset in part with Fav Payroll & Benefits (\$31 - high deductible medical program, lower comp rates and fav experience ), Maintenance (\$11 - good year)					3
<b>Contingency</b> - Fav 100% - use not anticipated this year					250
					197
<b>Non Cash Operating Costs</b>					
Landfill Close / Post Close - lower usage					20
Depreciation - Lower capital spending					100
					120
<b>Other Income / (Expense)</b>					0
<b>Revenues Less Expenses - FY 14 Forecast</b>					\$ 2,098

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**FY 2015 Operating Budget**  
**Reconciliation of FY 14 Budget to FY 15 Budget - \$000's**

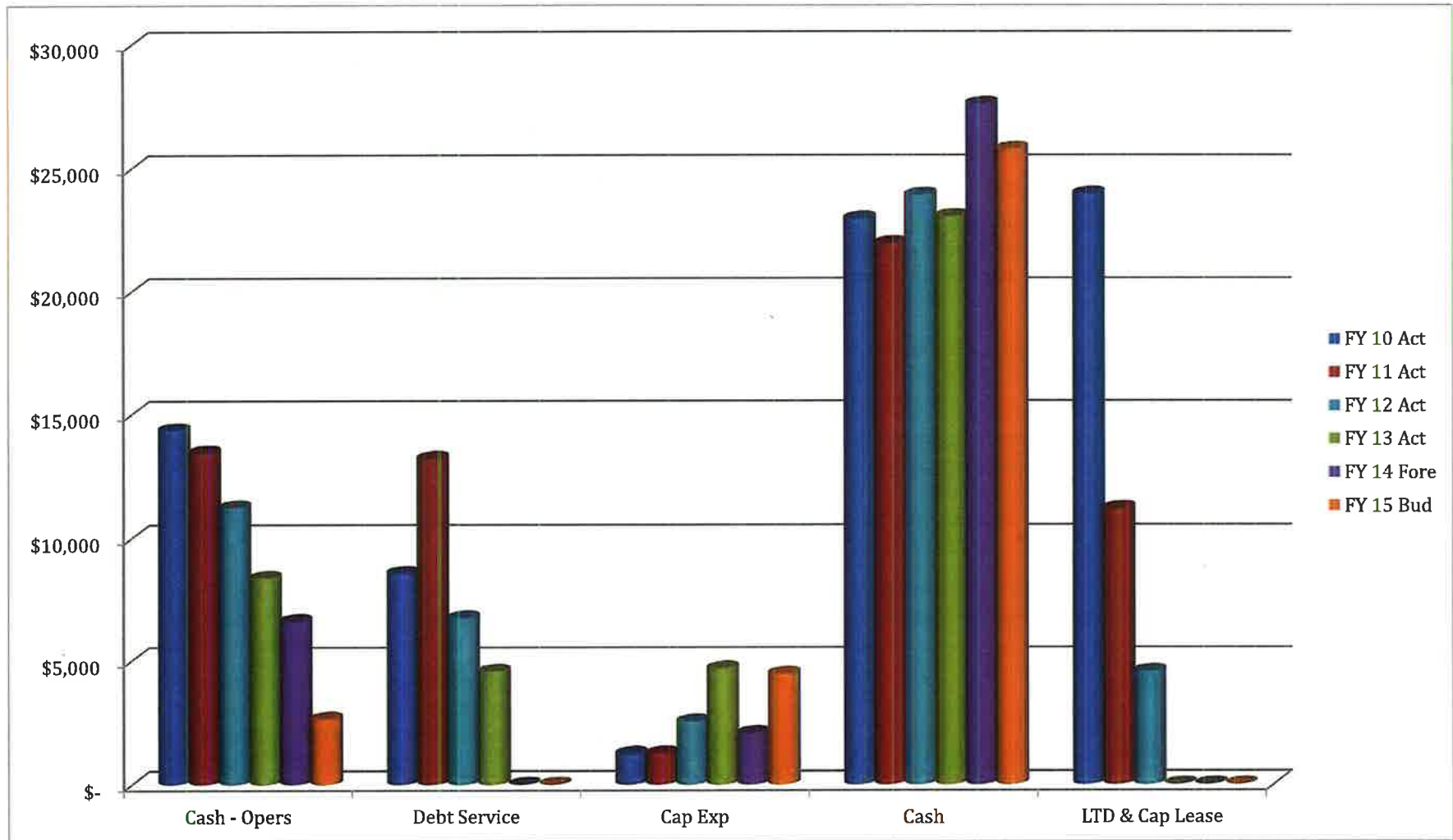
Revenues Less Expenses - FY 14 Budget	Units		\$/Unit		Fav / (Unfav)
	FY 14 Bud	FY 15 Bud	FY 14 Bud	FY 15 Bud	
					\$ 255
<b>Revenues - Overall Unfav 9.8% or \$2,076</b>					
<b>Assessments</b> - Unfav \$2.9 million - elimination of assessments reflecting fav cash					\$ (2,942)
<b>Tipping Fees</b> - Fav .7% - Overall Volume up 1.7%, offset in part by lower Spot Market	171,897	174,825	\$ 66.76	\$ 66.13	85
<b>Electrical Revenues</b> - Fav 23.7% - better market rates (28.6%) offset in part by lower sales volume (3.8% - 7 year turbine overhaul)	81,557	78,432	\$ 44.65	\$ 57.42	862
<b>Sale of Recycle Goods</b> - Fav 2.8% - Inbound volume up 7.1%. Mined Metal volume up 50%, overall average pricing down 4.7%	34,552	37,000	\$ 80.46	\$ 76.67	79
<b>Other Revenue</b> - Elimination of the Gorham Property Assessments					(159) (2,076)
<b>Cash Operating Costs - Overall Unfav 1.1%</b>					
<b>Admin</b> - Unfav 2.1% - Unfav Benefits (\$45 - Admin Costs for HRA/FSA, Wellness Program), Payroll (\$25 - gen inc, additional temp help in education area), Legal (\$18 - contract negotiations, more lobby effort), & Public Relations (\$15 - education grants, social media ), offset in part by Fav Consulting Services (\$37 - compost study), & Computer Maintenance (\$10 - effort to keep more in house)					(54)
<b>Waste-to-Energy</b> - Fav .3% - Major repairs (\$262 - Fewer Major Repairs schedule in FY 15 than FY 14), Benefits (\$63 - high deductible medical program, lower comp rates and fav experience), & Calibration Services (\$50 - bi annual effort, not required until FY 16), offset in part with unfav Payroll (\$230 - better budget base for FY 15, more hole watch use, time cash out, & gen inc), Chemicals (\$58 - lime use is budgeted at FY 14 usage levels), Engineering Consulting (\$35 - OSHA required Arcflash protection study), Temp Labor (\$20 - Bldg & Grds Maint, budgeted at FY 14 level), and Water & Sewer (\$10 - Budgeted at FY 14 costs)					34
<b>Recycling</b> - Unfav 6.1% - Temp Labor (\$120 - inc volume), Repairs (\$59 - inc volume), Major Repairs (\$22 - loader tires / insulation work), offset in part with Fav Benefits (\$53 - high deductible medical program, lower comp rates and fav experience), & Purchased Recycle Materials (\$25 - not anticipating a tight market in FY 15)					(120)
<b>Landfill/Ash fill</b> - Unfav 5.2% - Unfav Consulting Services (\$1.25 - Mgr trans), & Temp Labor (\$10 - turbine overhaul), offset in part by Fav Benefits (\$35 - high deductible medical program, lower comp premiums from lower rate increases and favorable experience), & Cleaning (\$10 - less pipeline cleaning effort required - per schedule)					(90)
<b>Contingency</b> - Fav 20%					50 (181)
<b>Non Cash Operating Costs</b>					
Landfill Close / Post Close - lower usage					20
Depreciation - Older assets becoming fully depreciated in FY 15					400 420
<b>Other Income / (Expense)</b>					5
<b>Revenues Less Expenses - FY 15 Budget</b>					<u>\$ (1,576)</u>



**ecomaine**  
**FY 2015 Operating Budget**  
**Reconciliation of FY 14 Forecast to FY 15 Budget - \$000's**

Revenues Less Expenses - FY 14 Forecast	Units		\$/Unit		Fav / (Unfav)	
	FY 14 Fore	FY 15 Bud	FY 14 Fore	FY 15 Bud	\$	
<b>Revenues - Overall Unfav 15.9% or \$3,600</b>						
<b>Assessments</b> - Unfav \$2.9 million - elimination of assessments reflecting fav cash						(2,942)
<b>Tippling Fees</b> - flat - Volume and Rates remain flat	174,825	174,825	\$ 66.13	\$ 66.13		-
<b>Electrical Revenues</b> - Unfav 1.6% volume down 9.1% (Turbine overhaul), offset	86,272	78,432	\$ 53.06	\$ 57.42		(74)
<b>Recycle Revenue</b> - Unfav 12.6% - Inbound Volume down 14%, Average rate per	43,000	37,000	\$ 75.01	\$ 76.67		(419)
<b>Other Revenue</b> - Elimination of the Gorham Property Assessments						(165)
						<u>(3,600)</u>
<b>Cash Operating Costs - Overall Unfav 2.4%</b>						
<b>Admin</b> - Unfav 2.4% - Unfav Wages (\$35 - Gen Inc, all positions filled), Benefits (\$29 - Admin Costs for HRA/FSA, Wellness Program), Business Ins (\$10 - premiums inc), and Legal fees (\$8 - labor neg), offset in part by Fav Consulting Services (\$26 - compost study)					\$	(60)
<b>Waste-to-Energy</b> - Unfav .1% - Unfav Payroll (\$70 - gen inc, ), Gas & Electric (\$51 - normal year), Eng Consult (\$35 - OSHA required Arcflash protection study), & Chemicals (\$32 - Usage remaining at current levels), Bldg & Grounds (\$17 - sealcoat), Vehicle Maint (\$11 - aging vehicles), offset in part by fav Major Repairs (\$117 - repairs to cooling tower fans & structure), Calibration Services (\$50 - biannual program), Benefits (\$22 - high deductible medical program, lower comp rates and fav experience), and OSHA (\$13 - recertification of all elements in FY 14)						(5)
<b>Recycling</b> - Unfav .9% - Major Repairs (\$48 - loader tires, repave docking area,), Purchased Recycle Material (\$25 - more normal market), & Payroll (\$19 - full staff, gen inc), offset in part by Fav Repairs (\$41 - lower inbound volume), Temporary Labor (\$25 - lower inbound volume), & Benefits (\$12 - high deductible medical program, lower comp rates and fav experience)						(19)
<b>Landfill/Ash fill</b> - UnFav 5.7% - Consulting Services (\$125 - Mgr trans), Water & Sewer (\$13 - gen inc), Temp Labor (\$9 - turbine outage), and Wages (\$12 - gen inc), offset in part with Fav Major Repairs (\$54 - less Geomembrane purchases, no sewer repair), Benefits (\$11 - high deductible medical program, lower comp rates, fav exp), and Cleaning (\$10 - less pipeline cleaning effort required per schedule)						(94)
<b>Contingency</b> -						(200)
						(378)
<b>Non Cash Operating Costs</b>						
Depreciation - Older assets becoming fully depreciated in FY 15						300
						300
<b>Other Income / (Expense)</b>						5
<b>Revenues Less Expenses - FY 15 Budget</b>					\$	<u>(1,576)</u>

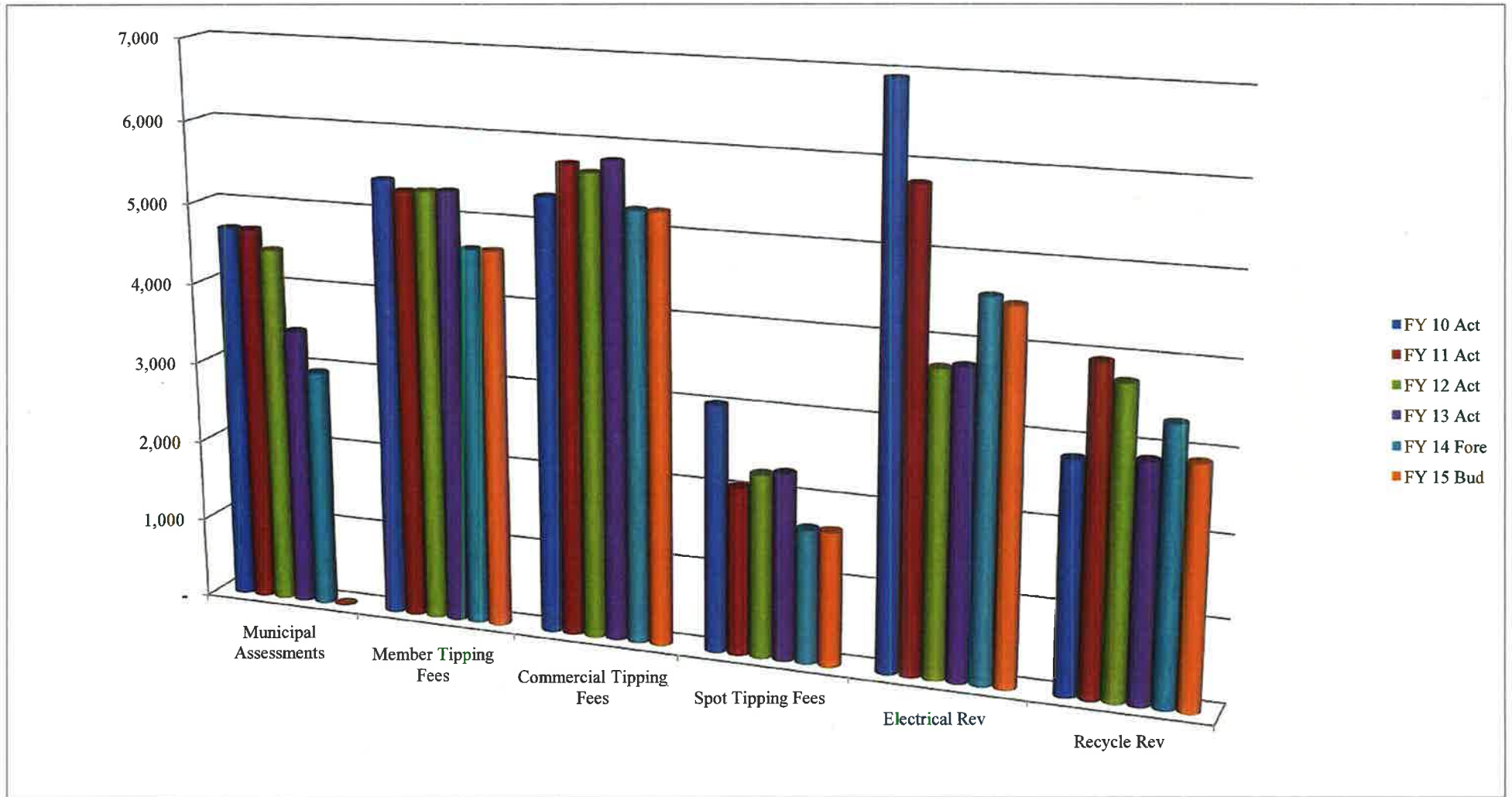
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**FY 2015 Operating Budget**  
**Statement of Cash Balances - Key Items - \$000's**



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**FY 2015 Operating Budget**  
**Statement of Cash Balances - \$000's**

	FY 10 Act	FY 11 Act	FY 12 Act	FY 13 Act	FY 14 Bud	FY 14 Fore	FY 15 Bud
<b>Cash flows from operating activities:</b>							
Net Operating Income	\$ 10,205	\$ 9,092	\$ 6,761	\$ 4,811	\$ 215	\$ 2,057	\$ (1,621)
Add Back: Depreciation	3,887	3,918	3,808	4,015	4,300	4,200	3,900
Add Back: Landfill Closure Costs	304	278	277	258	278	258	258
Add Back: Post Retirement Benefit	101	101	-	-	95	95	95
Other Working Capital Changes	(150)	58	386	(711)			
<b>Net Cash Provided By Operating Activities</b>	<b>14,348</b>	<b>13,447</b>	<b>11,232</b>	<b>8,373</b>	<b>4,889</b>	<b>6,610</b>	<b>2,632</b>
<b>Cash Used In Capital &amp; Related Financing Activities:</b>							
Bank Loan	750	(750)	-	-	-	-	-
Payment of Interest	(892)	(429)	(113)	-	-	-	-
Repayment of Long-Term Debt	(8,244)	(10,450)	(6,630)	(4,560)	-	-	-
Repayment of Capital Leases	(176)	(1,580)	-	-	-	-	-
<b>Net Cash Used In Capital &amp; Related Financing</b>	<b>(8,562)</b>	<b>(13,209)</b>	<b>(6,743)</b>	<b>(4,560)</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Cash Flows From Investing Activities:</b>							
Receipts of Interest	66	42	59	71	35	36	0
Capital Expenditures	(1,300)	(1,286)	(2,587)	(4,752)	(3,236)	(2,098)	(4,461)
<b>Net Cash Flows From Investing Activities</b>	<b>(1,234)</b>	<b>(1,244)</b>	<b>(2,528)</b>	<b>(4,681)</b>	<b>(3,201)</b>	<b>(2,062)</b>	<b>(4,461)</b>
<b>Net Inc / (Decrease) In Cash</b>	<b>4,551</b>	<b>(1,006)</b>	<b>1,961</b>	<b>(868)</b>	<b>1,688</b>	<b>4,548</b>	<b>(1,829)</b>
Cash, Beg Period	18,424	22,975	21,968	23,929	22,350	23,061	27,609
Cash, End Period	22,975	21,969	23,929	23,061	24,038	27,609	25,780
<b>Detail</b>							
Operating Cash Reserve	-	-	7,500	7,500	7,500	8,160	8,160
Short Term Cap Reserve	-	-	3,251	3,253	3,252	3,252	3,253
Long Term Cap Reserve	1,673	1,673	4,001	4,004	4,002	4,002	4,004
Landfill Closure Reserve	-	-	850	1,701	3,050	3,050	3,900
Bond Payment Reserves	11,324	6,875	2,947	-	-	-	-
Debt Service Reserves	3,292	3,292	1,800	-	-	-	-
Other Cash	6,687	10,129	3,580	6,603	6,234	9,145	6,463
<b>Total</b>	<b>\$ 22,975</b>	<b>\$ 21,969</b>	<b>\$ 23,929</b>	<b>\$ 23,061</b>	<b>\$ 24,038</b>	<b>\$ 27,609</b>	<b>\$ 25,780</b>

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**FY 2015 Operating Budget**  
**Revenue Sources - \$000's**



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**FY 2015 Operating Budget - Assessments & Other Operating Revenue**

Account		FY 2013 Actual	FY 2014					FY 15 Budget						
			12 Month Budget	Six Months YTD		Forecast			Var Fav / (Unfav)					
Number	Description			Actual	% Budget	\$	\$	%	\$	VS FY 14 Forecast	Vs FY 14 Budget	\$	%	
									\$	\$	%	\$	%	
<b>Municipal assessments:</b>														
00-00-4001	Bridgton	152,579	\$ 131,453	65,726	50.0%	\$ 131,453	\$ -		\$ -	\$ (131,453)	-100.0%	\$ (131,453)	-100.0%	
00-00-4002	Casco	59,290	52,117	26,058	50.0%	52,117	-		-	(52,117)	-100.0%	(52,117)	-100.0%	
00-00-4003	Cumberland	112,413	94,579	47,289	50.0%	94,579	-		-	(94,579)	-100.0%	(94,579)	-100.0%	
00-00-4004	Cape Elizabeth	188,759	156,545	78,273	50.0%	156,545	-		-	(156,545)	-100.0%	(156,545)	-100.0%	
00-00-4005	Falmouth	144,951	120,550	60,276	50.0%	120,550	-		-	(120,550)	-100.0%	(120,550)	-100.0%	
00-00-4006	Freeport	120,868	102,791	51,396	50.0%	102,791	-		-	(102,791)	-100.0%	(102,791)	-100.0%	
00-00-4007	Gray	164,494	147,639	73,819	50.0%	147,639	-		-	(147,639)	-100.0%	(147,639)	-100.0%	
00-00-4008	Harison	66,277	56,139	28,070	50.0%	56,139	-		-	(56,139)	-100.0%	(56,139)	-100.0%	
00-00-4009	Hollis	70,215	55,007	27,504	50.0%	55,007	-		-	(55,007)	-100.0%	(55,007)	-100.0%	
00-00-4010	Limington	112,896	97,488	48,744	50.0%	97,488	-		-	(97,488)	-100.0%	(97,488)	-100.0%	
00-00-4011	Lyman	72,637	64,845	32,423	50.0%	64,845	-		-	(64,845)	-100.0%	(64,845)	-100.0%	
00-00-4012	Ogunquit	40,751	35,454	17,727	50.0%	35,454	-		-	(35,454)	-100.0%	(35,454)	-100.0%	
00-00-4013	Pownal	18,039	14,048	7,025	50.0%	14,048	-		-	(14,048)	-100.0%	(14,048)	-100.0%	
00-00-4014	Portland	662,543	572,770	286,385	50.0%	572,770	-		-	(572,770)	-100.0%	(572,770)	-100.0%	
00-00-4015	North Yarmouth	57,969	42,686	21,343	50.0%	42,686	-		-	(42,686)	-100.0%	(42,686)	-100.0%	
00-00-4016	Scarborough	359,452	305,189	152,595	50.0%	305,189	-		-	(305,189)	-100.0%	(305,189)	-100.0%	
00-00-4017	South Portland	441,218	380,378	190,189	50.0%	380,378	-		-	(380,378)	-100.0%	(380,378)	-100.0%	
00-00-4018	Waterboro	150,603	126,570	63,285	50.0%	126,570	-		-	(126,570)	-100.0%	(126,570)	-100.0%	
00-00-4019	Windham	141,250	124,205	62,103	50.0%	124,205	-		-	(124,205)	-100.0%	(124,205)	-100.0%	
00-00-4020	Yarmouth	165,426	137,836	68,918	50.0%	137,836	-		-	(137,836)	-100.0%	(137,836)	-100.0%	
00-00-4021	Gorham	139,479	123,815	61,908	50.0%	123,815	-		-	(123,815)	-100.0%	(123,815)	-100.0%	
	<b>Total</b>	<b>\$ 3,442,109</b>	<b>\$ 2,942,104</b>	<b>\$ 1,471,054</b>	<b>50.0%</b>	<b>\$ 2,942,104</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ (2,942,104)</b>	<b>-100.0%</b>	<b>\$ (2,942,104)</b>	<b>-100.0%</b>	
<b>Other Operating Income:</b>														
00-00-4074	Stack Rental	76,066	\$ 57,000	28,150	49.4%	\$ 57,000	\$ -		\$ 57,000	\$ -		\$ -		
00-00-4076	Kimberly Clark	34,230	37,000	15,890	42.9%	37,000	-		37,000	-		-		
	<b>Total</b>	<b>\$ 110,296</b>	<b>\$ 94,000</b>	<b>\$ 44,040</b>	<b>46.9%</b>	<b>\$ 94,000</b>	<b>\$ -</b>		<b>\$ 94,000</b>	<b>\$ -</b>		<b>\$ -</b>		
00-00-4064	<b>Gorham Assessment</b>	<b>\$ 170,312</b>	<b>\$ 158,842</b>	<b>82,443</b>	<b>51.9%</b>	<b>\$ 164,887</b>	<b>\$ 6,045</b>	<b>3.8%</b>	<b>\$ -</b>	<b>\$ (164,887)</b>	<b>-100.0%</b>	<b>\$ (158,842)</b>	<b>-100.0%</b>	

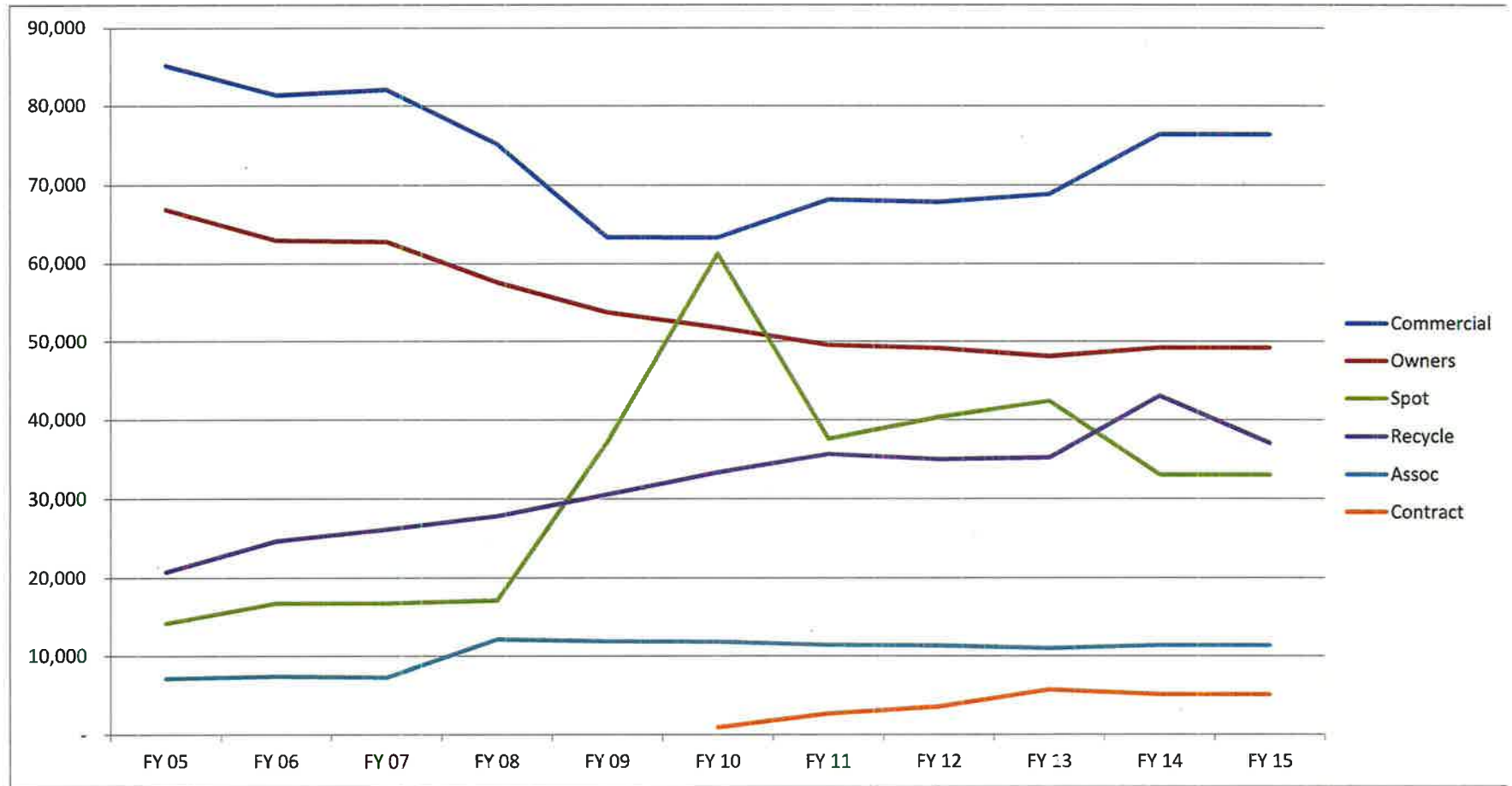
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**FY 2015 Operating Budget - MSW Revenue**

Account		FY 2013 Actual	FY 2014						FY 15 Budget				
			12 Month Budget	Six Months YTD		Forecast			FY 14	Var Fav / (Unfav)			
						\$	Var Fav / (Unfav) Vs Bud			VS FY 14 Forecast		Vs FY 14 Budget	
Number	Description		Actual	% Budget			Units	%		Units	%	Units	%
<b>Tons</b>													
	Owners	48,021	47,642	25,746	54.0%	49,157	1,515	3.2%	49,157	-	0.0%	1,515	3.2%
	Associate	10,902	15,995	5,893	36.8%	11,327	(4,668)	-29.2%	11,327	-	0.0%	(4,668)	-29.2%
	Contract	5,613	-	2,754		5,006	5,006		5,006	-	0.0%	5,006	
	Commercial	68,824	69,796	39,664	56.8%	76,336	6,540	9.4%	76,336	-	0.0%	6,540	9.4%
	Spot Market	42,332	38,464	20,986	54.6%	33,000	(5,464)	-14.2%	33,000	-	0.0%	(5,464)	-14.2%
	<b>Total MSW</b>	<b>175,692</b>	<b>171,897</b>	<b>95,043</b>	<b>55.3%</b>	<b>174,825</b>	<b>2,928</b>	<b>1.7%</b>	<b>174,825</b>	<b>-</b>	<b>0.0%</b>	<b>2,928</b>	<b>1.7%</b>
<b>Revenues - \$</b>													
00-00-4060	Owners	\$ 4,170,149	\$ 3,311,261	\$ 1,808,283	54.6%	\$ 3,452,498	\$ 141,237	4.3%	\$ 3,452,498	\$ -	0.0%	\$ 141,237	4.3%
00-00-4051	Associate	878,519	1,127,756	478,363	42.4%	919,531	(208,224)	-18.5%	919,531	-	0.0%	(208,224)	-18.5%
	Contract	272,172	-	150,895		274,246	274,246		274,246	-	0.0%	274,246	
00-00-4063	Commercial	5,809,460	4,833,364	2,735,320	56.6%	5,264,257	430,893	8.9%	5,264,257	-	0.0%	430,893	8.9%
00-00-4062	Spot Market	2,291,116	2,203,636	1,046,881	47.5%	1,650,000	(553,636)	-25.1%	1,650,000	-	0.0%	(553,636)	-25.1%
	<b>Total MSW</b>	<b>13,421,416</b>	<b>11,476,017</b>	<b>6,219,741</b>	<b>54.2%</b>	<b>11,560,532</b>	<b>84,515</b>	<b>0.7%</b>	<b>11,560,532</b>	<b>-</b>	<b>0.0%</b>	<b>84,515</b>	<b>0.7%</b>
<b>Revenue - \$ Per Ton</b>													
	Owners	\$ 86.84	\$ 69.50	\$ 70.23	101.1%	\$ 70.23	\$ 0.73	1.1%	\$ 70.23	\$ -	0.0%	\$ 0.73	1.1%
	Associate	80.58	70.51	81.18	115.1%	81.18	10.67	15.1%	81.18	-	0.0%	10.67	15.1%
	Contract	48.49	-	54.78		54.78	54.78		54.78	-	0.0%	54.78	
	Commercial	84.41	69.25	68.96	99.6%	68.96	(0.29)	-0.4%	68.96	-	0.0%	(0.29)	-0.4%
	Spot Market	54.12	57.29	49.89	87.1%	50.00	(7.29)	-12.7%	50.00	-	0.0%	(7.29)	-12.7%
	<b>Total MSW</b>	<b>76.39</b>	<b>66.76</b>	<b>65.44</b>	<b>98.0%</b>	<b>66.13</b>	<b>(0.63)</b>	<b>-1.0%</b>	<b>66.13</b>	<b>-</b>	<b>0.0%</b>	<b>(0.63)</b>	<b>-1.0%</b>

ecomaine  
FY 2015 Operating Budget -- Recycle Revenue

Account		FY 2013 Actual	FY 2014						FY 15 Budget					
			12 Month Budget	Six Months YTD		Forecast			FY 15	Var Fav / (Unfav)				
				Actual	% Budget	\$	Units	%		VS FY 14 Forecast	VS FY 14 Budget			
Number	Description									Units	%	Units	%	
<b>Inbound Material</b>														
	Tons	35,141	34,552	23,316	67.5%	43,000	8,448	24.5%	37,000	(6,000)	-14.0%	2,448	7.1%	
	\$/Ton of Inbound	\$ 79.91	\$ 80.46	\$ 80.52	100.1%	\$ 75.01	\$ (5.45)	-6.8%	\$ 76.67	\$ 1.66	2.2%	\$ (3.79)	-4.7%	
00-00-4055	Tipping Fees	\$ 67,819	\$ 48,000	\$ 67,219	140.0%	\$ 100,000	\$ 52,000	108.3%	\$ 70,000	\$ (30,000)	-30.0%	\$ 22,000	45.8%	
<b>Outbound Material - Tons</b>														
	3-7 Mixed	395	357	214	60.1%	466	109	30.7%	401	(65)	-14.0%	44	12.4%	
	Colored HDPE	157	199	87	43.5%	186	(13)	-6.7%	160	(26)	-14.0%	(39)	-19.7%	
	Mixed Ridged	268	246	203	82.5%	317	71	28.7%	272	(44)	-14.0%	26	10.7%	
	No 2 Natural HDPE	143	159	85	53.5%	169	10	6.4%	146	(24)	-14.0%	(13)	-8.5%	
	No 1 Pet	261	253	125	49.4%	308	55	21.6%	265	(43)	-14.0%	12	4.7%	
	Total Plastic	1,225	1,214	714	58.8%	1,446	232	19.1%	1,244	(202)	-14.0%	30	2.5%	
	ONP	20,958	20,510	12,629	61.6%	24,742	4,232	20.6%	21,290	(3,452)	-14.0%	780	3.8%	
	OCC	6,521	6,634	5,141	77.5%	7,698	1,064	16.0%	6,624	(1,074)	-14.0%	(10)	-0.2%	
	Cans - Steel	753	842	399	47.4%	889	47	5.6%	765	(124)	-14.0%	(77)	-9.1%	
	Cans - Alum	53	-	43		63			54	(9)	-14.0%	54		
	Loose Metal	143	176	55	31.1%	168	(8)	-4.4%	145	(23)	-14.0%	(31)	-17.7%	
	Post Burn	4,333	4,600	2,420	52.6%	4,600	-	0.0%	4,600	-	0.0%	-	0.0%	
	Mined Metals to RMP	10,812	10,000	8,334	83.3%	15,800	5,800	58.0%	15,000	(800)	-5.1%	5,000	50.0%	
	Glass to Storage	1,894	1,756	1,664	94.8%	1,800	44	2.5%	1,800	-	0.0%	44	2.5%	
	Total Outbound	46,691	45,732	31,400	68.7%	57,206	11,411	25.0%	51,522	(5,685)	-9.9%	5,789	12.7%	
	Inc Glass													
<b>Revenue - \$</b>														
	3-7 Mixed	\$ 4,651	\$ 3,016	\$ 2,061	68.3%	2,332	\$ (684)	-22.7%	\$ 2,007	\$ (325)	-14.0%	\$ (1,009)	-33.5%	
	Colored HDPE	71,869	89,492	34,952	39.1%	76,162	(13,330)	-14.9%	65,535	(10,627)	-14.0%	(23,957)	-26.8%	
	No 2 Natural HDPE	88,213	85,815	64,454	75.1%	126,845	41,030	47.8%	94,593	(32,252)	-25.4%	8,778	10.2%	
	No 1 Pet	49,698	46,825	24,759	52.9%	61,549	14,724	31.4%	58,257	(3,292)	-5.3%	11,432	24.4%	
	Total Plastic	214,431	225,148	126,226	56.1%	266,888	41,740	18.5%	220,391	(46,497)	-17.4%	(4,757)	-2.1%	
	ONP	1,284,602	1,230,588	727,376	59.1%	1,237,101	6,513	0.5%	1,170,930	(66,170)	-5.3%	(59,658)	-4.8%	
	OCC	681,868	676,661	616,169	91.1%	923,769	247,108	36.5%	695,512	(228,257)	-24.7%	18,851	2.8%	
	Cans - Steel	125,464	155,741	74,563	47.9%	162,710	6,969	4.5%	130,060	(32,649)	-20.1%	(25,681)	-16.5%	
	Cans - Alum	22,394	-	20,017		29,015	29,015		23,067	(5,948)	-20.5%	23,067		
	Loose Metal	29,925	35,220	9,509	27.0%	30,300	(4,920)	-14.0%	26,072	(4,228)	-14.0%	(9,148)	-26.0%	
	Post Burn	378,169	393,760	210,065	53.3%	395,600	1,840	0.5%	396,750	1,150	0.3%	2,990	0.8%	
	Mined Metals to RMP	71,102	62,900	93,449	148.6%	180,120	117,220	186.4%	174,000	(6,120)	-3.4%	111,100	176.6%	
00-00-4065	Total Revenue	\$ 2,807,955	\$ 2,780,018	\$ 1,877,374	67.5%	\$ 3,225,503	\$ 445,485	16.0%	\$ 2,836,783	\$ (388,720)	-12.1%	\$ 56,765	2.0%	
<b>Revenue - \$/Ton</b>														
	3-7 Mixed	\$ 11.77	\$ 8.45	\$ 9.61	113.7%	\$ 5.00	\$ (3.45)	-40.8%	\$ 5.00	\$ -	0.0%	\$ (3.45)	-40.8%	
	Colored HDPE	456.75	449.71	404.07	89.9%	410.00	(39.71)	-8.8%	410.00	-	0.0%	(39.71)	-8.8%	
	No 2 Natural HDPE	615.75	539.72	757.66	140.4%	750.00	210.28	39.0%	650.00	(100.00)	-13.3%	110.28	20.4%	
	No 1 Pet	190.65	185.08	198.29	107.1%	200.00	14.92	8.1%	220.00	20.00	10.0%	34.92	18.9%	
	ONP	61.29	60.00	57.59	96.0%	50.00	(10.00)	-16.7%	55.00	5.00	10.0%	(5.00)	-8.3%	
	OCC	104.57	102.00	119.84	117.5%	120.00	18.00	17.6%	105.00	(15.00)	-12.5%	3.00	2.9%	
	Cans - Steel	166.59	184.97	186.75	101.0%	183.00	(1.97)	-1.1%	170.00	(13.00)	-7.1%	(14.97)	-8.1%	
	Cans - Alum	419.13	-	470.43		460.00	460.00		425.00	(35.00)	-7.6%	425.00		
	Loose Metal	209.87	200.11	173.55	86.7%	180.00	(20.11)	-10.1%	180.00	-	0.0%	(20.11)	-10.1%	
	Post Burn	87.28	85.60	86.80	101.4%	86.00	0.40	0.5%	86.25	0.25	0.3%	0.65	0.8%	
	Mined Metals to RMP	6.58	6.29	11.21	178.3%	11.40	5.11	81.2%	11.60	0.20	1.8%	5.31	84.4%	

**ecomaine**  
**FY 2015 Operating Budget**  
**Tonnage Trends**



FY	FY 05	FY 06	FY 07	FY 08	FY 09	FY 10	FY 11	FY 12	FY 13	FY 14	FY 15
Owners	66,834	62,905	62,739	57,563	53,714	51,776	49,463	49,093	48,021	49,157	49,157
Assoc	7,104	7,366	7,235	12,084	11,827	11,746	11,349	11,264	10,902	11,327	11,327
Contract						829	2,573	3,463	5,613	5,006	5,006
Commercial	85,127	81,336	82,033	75,102	63,302	63,270	68,109	67,799	68,824	76,336	76,336
Spot	14,141	16,736	16,732	17,099	37,143	61,233	37,541	40,292	42,332	33,000	33,000
Recycle	20,734	24,610	26,088	27,755	30,493	33,275	35,586	34,928	35,141	43,000	37,000
<b>Total</b>	<b>193,941</b>	<b>192,953</b>	<b>194,826</b>	<b>189,603</b>	<b>196,479</b>	<b>222,129</b>	<b>204,621</b>	<b>206,839</b>	<b>210,833</b>	<b>217,825</b>	<b>211,825</b>



**ecomaine**  
**FY 2015 Budget - Electric Revenue**

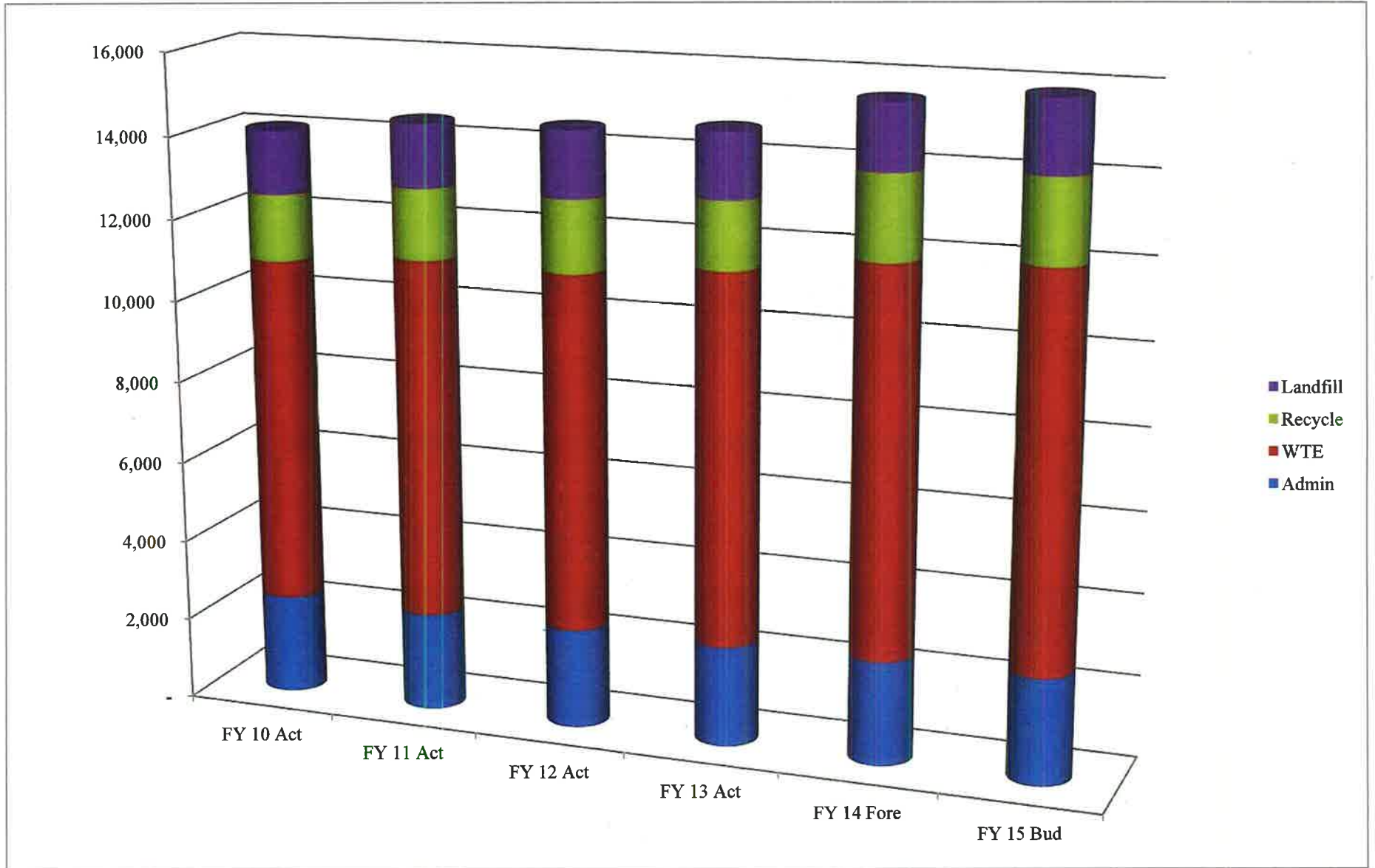
Account		FY 2013 Actual	FY 2014						FY 15 Budget					
			12 Month Budget	Six Months YTD		Forecast			Var Fav / (Unfav)	Var Fav / (Unfav)				
						\$	Vs Bud			\$	VS FY 14 Forecast		Vs FY 14 Budget	
Number	Description		Actual	% Budget			\$	%			\$	%	\$	%
<b>Power Sales</b>														
00-00-4061	Revenue	\$ 3,752,470	\$ 3,641,827	\$ 2,052,697	56.4%	\$ 4,577,987	\$ 936,160	25.7%	\$ 4,503,572	\$ (74,415)	-1.6%	\$ 861,745	23.7%	
	MWH's Sold	90,001	81,557	46,553	57.1%	86,272	4,715	5.8%	78,432	(7,840)	-9.1%	(3,125)	-3.8%	
	\$/MWH	\$ 41.69	\$ 44.65	\$ 44.09	98.7%	\$ 53.06	\$ 8.41	18.8%	\$ 57.42	\$ 4.36	8.2%	\$ 12.77	28.6%	
	Power Cap %	89.9%	76.9%	87.1%		81.4%			74.0%					
	Boiler Avail %			96.4%		93.0%			83.8%					

FY 14 Forecast												
Month	KWH's			Energy Pricing - \$/KWH		Revenue					Power sold - % of Capacity 1)	Boiler Avail % 2)
	On Peak	Off Peak	Total	On Peak	Off Peak	Energy	Capacity	REC's	Total	All in Rate		
July	3,678,351	4,123,686	7,802,037	\$ 0.04090	\$ 0.04090	\$ 319,103	\$ 24,762	\$ -	\$ 343,865	\$ 44.07	86.7%	98.3%
August	3,755,120	4,240,555	7,995,675	0.04090	0.04090	327,023	24,762	-	351,785	44.00	88.8%	98.7%
September	3,547,199	4,228,015	7,775,214	0.04090	0.04090	318,006	24,762	-	342,768	44.08	89.2%	98.3%
October	4,239,160	4,222,257	8,461,417	0.04090	0.04090	346,178	24,762	-	370,940	43.84	94.0%	99.2%
November	3,685,571	4,238,697	7,924,268	0.04090	0.04090	324,103	24,762	-	348,864	44.02	91.0%	99.5%
December	3,113,682	3,480,809	6,594,491	0.04090	0.04090	269,715	24,762	-	294,476	44.65	73.3%	85.0%
January	3,255,684	3,948,158	7,203,842	0.04090	0.04090	294,637	24,762	-	319,399	44.34	80.0%	96.5%
February	2,826,000	3,067,000	5,893,000	0.15919	0.13065	850,574	24,762	3,276	878,612	149.09	72.5%	95.4%
March	3,164,002	3,352,860	6,516,862	0.07378	0.05891	430,957	24,762	3,258	458,977	70.43	72.4%	90.5%
April	2,227,032	2,363,124	4,590,156	0.04715	0.03705	192,558	24,762	2,295	219,615	47.84	52.7%	63.7%
May	3,604,222	4,269,230	7,873,452	0.04144	0.03169	284,651	24,762	3,937	313,349	39.80	87.5%	93.9%
June	3,574,190	4,067,452	7,641,643	0.04810	0.03315	306,755	24,762	3,821	335,337	43.88	87.7%	96.8%
Total	40,670,214	45,601,843	86,272,057			\$ 4,264,260	\$ 297,139	\$ 16,587	\$ 4,577,987	53.06	81.4%	93.0%

FY 15 Budget												
Month	KWH's			Energy Pricing - \$/KWH		Revenue					Power sold - % of Capacity 1)	Boiler Avail % 2)
	On Peak	Off Peak	Total	On Peak	Off Peak	Energy	Capacity	REC's	Total	All in Rate		
July	3,645,485	4,267,215	7,912,700	\$ 0.05552	\$ 0.03602	\$ 356,102	\$ 24,762	3,956	\$ 384,821	\$ 48.63	87.9%	96.0%
August	3,755,435	4,267,266	8,022,701	0.05361	0.03640	356,657	24,762	4,011	385,431	48.04	89.1%	96.0%
September	3,595,577	4,158,358	7,753,935	0.04062	0.03083	274,255	24,762	3,877	302,893	39.06	89.0%	96.0%
October	3,749,182	3,437,750	7,186,932	0.03990	0.03073	255,234	24,762	3,593	283,590	39.46	79.8%	96.0%
November	3,692,058	4,181,468	7,873,526	0.06518	0.05113	454,447	24,762	3,937	483,146	61.36	90.4%	96.0%
December	3,417,243	3,993,286	7,410,529	0.09718	0.07810	643,963	24,762	3,705	672,431	90.74	82.3%	96.0%
January	3,255,684	3,948,158	7,203,842	0.12767	0.10085	813,825	24,762	3,602	842,189	116.91	80.0%	95.0%
February	3,095,035	3,457,404	6,552,439	0.04090	0.04090	267,995	24,762	-	292,757	44.68	80.6%	95.0%
March	1,500,000	1,500,000	3,000,000	0.04090	0.04090	122,700	24,762	-	147,462	49.15	33.3%	50.0%
April				0.04090	0.04090		24,762	-	24,762		0.0%	0.0%
May	3,604,222	4,269,230	7,873,452	0.04090	0.04090	322,024	24,762	-	346,786	44.04	87.5%	95.0%
June	3,574,190	4,067,452	7,641,643	0.04090	0.04090	312,543	24,762	-	337,305	44.14	87.7%	95.0%
Total	36,884,111	41,547,588	78,431,700			\$ 4,179,746	\$ 297,144	\$ 26,682	\$ 4,503,572	57.42	74.0%	83.8%

- 1) Assumes a generator capacity of 14.1 MW's with steam capacity of 144,000 lbs/hour and 2.0 MW's used in the facilities (including recycle) leaving 12.1 MW's of capacity to sell every hour for
- 2) Measures time boilers available to burn MSW
- 3) It is assumed the cold outage will occur from 3/14 to 3/25 and from 4/10 to 4/23 in FY 14, and about the same time frame in FY 15. However the turbine will be out of service for the full six weeks in FY 15

**ecomaine**  
**FY 2015 Operating Budget**  
**Cash Operating Costs (Exclude Contingency & Major Rep) - \$000's**



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**FY 2015 Operating Budget -- Administration**

Account		FY 2013 Actual	FY 2014						FY 15 Budget				
			12 Month Budget	Six Months YTD		Forecast			Var Fav / (Unfav)				
Number	Description			Actual	%	\$	Var Fav / (Unfav) Vs Bud		\$	VS FY 14 Forecast		Vs FY 14 Budget	
					\$		%	\$		%	\$	%	
60-00-51XX	SALARIES & WAGES	\$ 772,143	\$ 816,916	\$ 415,653	50.9%	\$ 806,728	\$ 10,188	1.2%	\$ 841,878	\$ (35,150)	-4.4%	\$ (24,962)	-3.1%
60-00-52XX	EMPLOYEE BENEFITS	250,455	261,701	128,460	49.1%	277,731	(16,030)	-6.1%	306,418	(28,687)	-10.3%	(44,717)	-17.1%
60-00-6111	PHYSICALS	1,148	1,500	870	58.0%	1,500	-		2,000	(500)	-33.3%	(500)	-33.3%
60-00-6113	TEMPORARY LABOR			1,252		1,500	(1,500)		1,500	-		(1,500)	
60-00-6114	UNION EXPENSE	2,659	2,000	2,327	116.3%	3,000	(1,000)	-50.0%	2,500	500	16.7%	(500)	-25.0%
60-00-6201	OFFICE SUPPLIES	39,286	35,500	19,903	56.1%	39,300	(3,800)	-10.7%	39,300	-		(3,800)	-10.7%
60-00-6203	BOARD EXPENSES	12,703	15,000	1,314	8.8%	13,000	2,000	13.3%	13,000	-		2,000	13.3%
60-00-6204	TRAVEL & FOOD	26,278	31,400	12,182	38.8%	31,409	(9)	0.0%	31,350	59	0.2%	50	0.2%
60-00-6210	TRAINING	3,506	9,309	2,006	21.5%	6,857	2,452	26.3%	8,000	(1,143)	-16.7%	1,309	14.1%
60-00-6211	DUES, SUBSCRIPTIONS & PUB	5,703	8,470	3,551	41.9%	8,290	180	2.1%	8,290	-		180	2.1%
60-00-6212	TELEPHONE	18,139	20,500	5,454	26.6%	15,500	5,000	24.4%	15,500	-		5,000	24.4%
60-00-6219	SAFETY EQUIPMENT	776	500	192	38.4%	500	-		500	-		-	
60-00-6222	PERMITS	96				-	-		-	-		-	
60-00-6301	INSURANCE	356,573	366,436	174,566	47.6%	357,700	8,736	2.4%	367,700	(10,000)	-2.8%	(1,264)	-0.3%
60-00-6303	AUDIT	24,012	24,000	21,500	89.6%	21,500	2,500	10.4%	23,000	(1,500)	-7.0%	1,000	4.2%
60-00-6304	COMPUTER MAINTENANCE	107,771	132,000	52,909	40.1%	123,000	9,000	6.8%	122,000	1,000	0.8%	10,000	7.6%
60-00-6307	CONSULTING SERVICES	105,279	95,000	50,654	53.3%	84,215	10,785	11.4%	58,500	25,715	30.5%	36,500	38.4%
60-00-6309	LEGAL FEES	131,094	110,750	55,200	49.8%	120,750	(10,000)	-9.0%	128,750	(8,000)	-6.6%	(18,000)	-16.3%
60-00-6338	PUBLIC RELATIONS	74,054	92,350	32,565	35.3%	104,884	(12,534)	-13.6%	107,475	(2,591)	-2.5%	(15,125)	-16.4%
60-00-7004	HOST COMMUNITY PAY (PILOT)	515,129	515,000	257,565	50.0%	515,000	-		515,000	-		-	
60-00-7005	BANK CHARGES	424	1,000	341	34.1%	1,000	-		1,000	-		-	
<b>TOTAL</b>		<b>\$ 2,447,228</b>	<b>\$ 2,539,332</b>	<b>\$ 1,238,464</b>	<b>48.8%</b>	<b>\$ 2,533,364</b>	<b>\$ 5,968</b>	<b>0.2%</b>	<b>\$ 2,593,661</b>	<b>\$ (60,298)</b>	<b>-2.4%</b>	<b>\$ (54,329)</b>	<b>-2.1%</b>

ecomaine  
**FY 2015 Operating Budget - Waste to Energy & Environmental Management Expenses**

Account		FY 2013 Actual	FY 2014						FY 15 Budget					
			12 Month Budget	Six Months YTD		Forecast			Var Fav / (Unfav)					
				Actual	% Budget	\$	Var Fav / (Unfav) Vs Bud			VS FY 14 Forecast		Vs FY 14 Budget		
							\$	%	\$	\$	%	\$	%	
70-00-51XX	SALARIES & WAGES	\$ 3,212,964	\$ 3,197,731	\$ 1,619,348	50.6%	\$ 3,357,646	\$ (159,915)	-5.0%	\$ 3,427,485	(69,840)	-2.1%	(229,754)	-7.2%	
70-00-52XX	EMPLOYEE BENEFITS	1,174,230	1,198,808	586,323	48.9%	1,158,534	40,274	3.4%	1,136,054	22,479	1.9%	62,754	5.2%	
70-00-6111	PHYSICALS	7,721	11,500	398	3.5%	11,500	-	-	11,500	-	-	-	-	
70-00-6112	UNIFORMS	33,997	30,000	14,458	48.2%	30,000	-	-	30,000	-	-	-	-	
70-00-6113	TEMPORARY LABOR	131,429	90,000	36,332	40.4%	110,000	(20,000)	-22.2%	110,000	-	-	(20,000)	-22.2%	
70-00-6114	UNION EXPENSE	90	-	-	-	-	-	-	-	-	-	-	-	
70-00-6201	OFFICE SUPPLIES	12,514	13,019	4,371	33.6%	11,742	1,277	9.8%	13,019	(1,277)	-10.9%	(0)	0.0%	
70-00-6204	TRAVEL & FOOD	406	4,000	1,085	27.1%	4,000	-	-	4,000	-	-	-	-	
70-00-6210	TRAINING	3,906	5,000	4,453	89.1%	6,000	(1,000)	-20.0%	5,000	1,000	16.7%	-	-	
70-00-6211	DUES, SUBSCRIPTIONS & PUB	-	700	-	-	-	700	100.0%	700	(700)	#DIV/0!	-	-	
70-00-6212	TELEPHONE	13,884	14,000	4,843	34.6%	10,000	4,000	28.6%	10,000	0	0.0%	4,000	28.6%	
70-00-6213	BUILDING & GROUND MAINT	46,421	74,000	21,728	29.4%	57,000	17,000	23.0%	74,000	(17,000)	-29.8%	-	-	
70-00-6214	VEHICLE MAINTENANCE	32,813	40,000	13,277	33.2%	25,000	15,000	37.5%	36,000	(11,000)	-44.0%	4,000	10.0%	
70-00-6216	WAREHOUSING (FREIGHT & SHIP)	32,486	30,000	9,284	30.9%	30,000	-	-	30,000	-	-	-	-	
70-00-6217	MAINTENANCE SHOP STOCK	74,199	67,750	24,126	35.6%	67,750	-	-	67,750	-	-	-	-	
70-00-6219	SAFETY EQUIPMENT	46,921	43,200	16,829	39.0%	38,200	5,000	11.6%	38,200	-	-	5,000	11.6%	
70-00-6220	LABORATORY EQUIPMENT	1,561	2,000	498	24.9%	2,000	-	-	2,000	-	-	-	-	
70-00-6222	PERMITS	1,371	5,375	390	7.3%	4,300	1,075	20.0%	4,300	-	-	1,075	20.0%	
70-00-6223	TOOLS & EQUIPMENT	47,587	45,000	18,700	41.6%	45,000	-	-	45,000	-	-	-	-	
70-00-6225	BATTERY BUY BACK	268	-	82	-	-	-	-	-	-	-	-	-	
70-00-6226	MOBILE EQUIPMENT FUEL	72,151	75,000	28,255	37.7%	75,000	-	-	75,000	(0)	0.0%	(0)	0.0%	
70-00-6227	REPLACEMENT SPARE PARTS	587,467	659,770	220,957	33.5%	659,770	-	-	659,770	0	0.0%	0	0.0%	
70-00-6228	LUBRICANTS	37,374	30,000	13,697	45.7%	30,000	-	-	30,000	-	-	-	-	
70-00-6240	OTHER CHEMICALS	1,250,218	91,895	60,561	65.9%	121,122	(29,227)	-31.8%	119,749	1,373	1.1%	(27,854)	-30.3%	
70-00-6241	CHEMICALS CARBON	-	285,598	129,459	45.3%	258,918	26,680	9.3%	266,686	(7,768)	-3.0%	18,912	6.6%	
70-00-6242	CHEMICALS LIME	-	600,600	349,733	58.2%	699,466	(98,866)	-16.5%	720,450	(20,984)	-3.0%	(119,850)	-20.0%	
70-00-6243	CHEMICALS UREA	-	227,697	75,959	33.4%	151,918	75,779	33.3%	156,476	(4,558)	-3.0%	71,221	31.3%	
70-00-6304	COMPUTER MAINTENANCE	5,729	7,500	2,449	32.6%	7,500	-	-	7,500	-	-	-	-	
70-00-6312	DEP ASH FEE	34,420	48,000	22,031	45.9%	48,000	-	-	48,000	-	-	-	-	
70-00-6313	CALIBRATION SERVICES	-	50,000	-	-	50,000	-	-	-	50,000	100.0%	50,000	100.0%	
70-00-6314	KONE CRANES	2,380	4,550	-	-	4,550	-	-	5,300	(750)	-16.5%	(750)	-16.5%	
70-00-6315	SAFETY INSPECTIONS	9,162	8,573	3,351	39.1%	8,573	-	-	8,573	(0)	0.0%	(0)	0.0%	
70-00-6316	CLEANING	193,056	200,000	64,615	32.3%	200,000	-	-	200,000	-	-	-	-	
70-00-6317	POWER SALES SERVICES	24,490	31,440	13,714	43.6%	28,000	3,440	10.9%	31,440	(3,440)	-12.3%	-	-	
70-00-6318	GAS AND ELECTRIC	517,910	551,150	110,878	20.1%	500,000	51,150	9.3%	551,150	(51,150)	-10.2%	-	-	
70-00-6319	WATER & SEWER	104,911	116,432	64,846	55.7%	129,692	(13,260)	-11.4%	126,432	3,260	2.5%	(10,000)	-8.6%	
70-00-6321	N D TESTING	59,160	68,000	-	-	68,000	-	-	68,000	-	-	-	-	
70-00-6322	SHUTDOWN LABOR	712,716	750,000	(2,929)	-0.4%	750,000	-	-	750,000	-	-	-	-	
70-00-6323	MACHINE WORK	3,558	7,500	2,180	29.1%	7,500	-	-	7,500	-	-	-	-	
70-00-6324	OUTSIDE SERVICES	243,307	321,000	157,216	49.0%	321,000	-	-	321,000	-	-	-	-	
70-00-6325	CEM MTNC CONTRACT	30,970	45,000	22,281	49.5%	45,000	-	-	40,000	5,000	11.1%	5,000	11.1%	
70-00-6327	RENTAL EQUIPMENT	11,565	15,000	1,924	12.8%	15,000	-	-	15,000	-	-	-	-	
70-00-6328	WASTE DISPOSAL	6,738	5,000	610	12.2%	5,000	-	-	5,000	-	-	-	-	
70-00-6329	PAINTING	6,461	3,000	3,885	129.5%	4,500	(1,500)	-50.0%	4,500	-	-	(1,500)	-50.0%	
70-00-6330	VENDOR ASSISTANCE	22,520	31,000	31,075	100.2%	42,000	(11,000)	-35.5%	31,000	11,000	26.2%	-	-	
70-00-6331	ENGINEERING CONSULTING	47,759	35,000	147	0.4%	35,000	-	-	70,000	(35,000)	-100.0%	(35,000)	-100.0%	
70-00-6500	MISCELLANEOUS	1,734	-	30	-	30	(30)	-	-	30	100.0%	-	-	

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**FY 2015 Operating Budget - Waste to Energy and Environmental Management Expenses**

Account		FY 2013 Actual	FY 2014						FY 15 Budget					
			12 Month Budget	Six Months YTD		Forecast			Var Fav / (Unfav)					
				Actual	% Budget	\$	Var Fav / (Unfav)	Vs Bud	\$	\$	%	Vs FY 14 Forecast	Vs FY 14 Budget	
Number	Description													
70-00-7500	MAJOR REPAIRS		552,000	53,341	9.7%	406,957	145,043	26.3%	290,000	116,957	28.7%	262,000	47.5%	
70-15-6222	ENV-PERMITS	18,222	23,680	600	2.5%	20,978	2,702	11.4%	22,539	(1,561)	-7.4%	1,141	4.8%	
70-15-6302	ENV-ISO & OHSAS SYSTEMS	60,937	35,000	24,344	69.6%	47,844	(12,844)	-36.7%	35,000	12,844	26.8%	-	-	
70-15-6332	ENV-ASH TESTING	12,179	16,050	5,135	32.0%	9,750	6,300	39.3%	9,200	550	5.6%	6,850	42.7%	
70-15-6334	ENV-AIR MONITORING	59,122	63,400	71,280	112.4%	72,280	(8,880)	-14.0%	76,610	(4,330)	-6.0%	(13,210)	-20.8%	
70-15-6335	ENV-CEM CERTIFICATION	7,650	10,000	5,280	52.8%	9,680	320	3.2%	10,000	(320)	-3.3%	-	-	
70-15-6500	ENV-MISCELLANEOUS	179	200			200	-		200	-		-	-	
<b>Total</b>		<b>\$ 9,018,813</b>	<b>\$ 9,841,118</b>	<b>\$ 3,913,428</b>	<b>39.8%</b>	<b>\$ 9,801,899</b>	<b>\$ 39,219</b>	<b>0.4%</b>	<b>\$ 9,807,083</b>	<b>\$ (5,184)</b>	<b>-0.1%</b>	<b>\$ 34,035</b>	<b>0.3%</b>	

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FY 2015 Operating Budget - Recycle Expenses

Account		FY 2013 Actual	FY 2014						FY 15 Budget				
			12 Month Budget	Six Months YTD		Forecast			VS FY 14 Forecast	Var Fav / (Unfav)		Vs FY 14 Budget	
Number	Description	Actual		%	\$	\$	%	\$		\$	%		\$
30-00-51XX	SALARIES & WAGES	489,686	574,635	276,451	48.1%	558,420	16,215	2.8%	577,021	(18,601)	-3.3%	(2,386)	-0.4%
30-00-52XX	EMPLOYEE BENEFITS	231,336	262,784	116,686	44.4%	221,793	40,991	15.6%	209,732	12,061	5.4%	53,052	20.2%
30-00-6111	PHYSICALS	1,178	1,000	-		1,000	-		1,000	-		-	
30-00-6112	UNIFORMS	10,915	9,000	4,557	50.6%	10,000	(1,000)	-11.1%	9,500	500	5.0%	(500)	-5.6%
30-00-6113	TEMPORARY LABOR	452,764	445,000	313,499	70.4%	590,000	(145,000)	-32.6%	565,000	25,000	4.2%	(120,000)	-27.0%
30-00-6201	OFFICE SUPPLIES	6,824	7,000	6,814	97.3%	8,200	(1,200)	-17.1%	4,000	4,200	51.2%	3,000	42.9%
30-00-6204	TRAVEL & FOOD		500	157	31.4%	157	343	68.6%	500	(343)	-218.5%	-	
30-00-6210	TRAINING	90	200	148	74.0%	250	(50)	-25.0%	250	-		(50)	-25.0%
30-00-6211	DUES, SUBSCRIPTIONS & PUB		1,000	-		-	1,000	100.0%	-	-		1,000	100.0%
30-00-6212	TELEPHONE	4,021	3,500	5,362	153.2%	7,000	(3,500)	-100.0%	5,000	2,000	28.6%	(1,500)	-42.9%
30-00-6213	BUILDING & GROUND MAINT	66,386	82,000	48,327	58.9%	75,000	7,000	8.5%	91,000	(16,000)	-21.3%	(9,000)	-11.0%
30-00-6214	VEHICLE MAINTENANCE		500	1,610	322.0%	2,000	(1,500)	-300.0%	1,000	1,000	50.0%	(500)	-100.0%
30-00-6216	WAREHOUSING (FREIGHT & SHIP	9,356	8,000	9,047	113.1%	20,000	(12,000)	-150.0%	15,000	5,000	25.0%	(7,000)	-87.5%
30-00-6219	SAFETY EQUIPMENT	8,561	8,000	4,166	52.1%	8,000	-		8,000	-		-	
30-00-6223	TOOLS & EQUIPMENT	4,839	4,200	1,786	42.5%	4,200	-		4,200	-		-	
30-00-6224	PURCHASE OF RECY MATERIALS	54,918	150,000	54,275	36.2%	100,000	50,000	33.3%	125,000	(25,000)	-25.0%	25,000	16.7%
30-00-6226	MOBILE EQUIPMENT FUEL	15,632	16,000	11,921	74.5%	24,000	(8,000)	-50.0%	24,000	-		(8,000)	-50.0%
30-00-6227	REPLACEMENT SPARE PARTS	175,759	192,000	139,789	72.8%	279,000	(87,000)	-45.3%	243,500	35,500	12.7%	(51,500)	-26.8%
30-00-6228	LUBRICANTS	168	2,000	284	14.2%	2,000	-		2,000	-		-	
30-00-6229	BALING WIRE	23,626	65,000			50,000	15,000	23.1%	50,000	-		15,000	23.1%
30-00-6304	COMPUTER MAINTENANCE	1,688	1,000	1,666	166.6%	4,000	(3,000)	-300.0%	3,000	1,000	25.0%	(2,000)	-200.0%
30-00-6318	GAS AND ELECTRIC	1,666	1,000	1,900	190.0%	4,000	(3,000)	-300.0%	4,000	-		(3,000)	-300.0%
30-00-6319	WATER & SEWER	856	2,000	363	18.2%	750	1,250	62.5%	750	-		1,250	62.5%
30-00-6327	RENTAL EQUIPMENT	2,396	2,500	2,701	108.0%	2,701	(201)	-8.0%	2,800	(99)	-3.7%	(300)	-12.0%
30-00-6329	PAINTING	72,525	43,600	18,522	42.5%	56,600	(13,000)	-29.8%	53,600	3,000	5.3%	(10,000)	-22.9%
30-00-6339	HAULING	17,684	11,000	4,990	45.4%	13,000	(2,000)	-18.2%	13,000	-		(2,000)	-18.2%
30-00-6414	CONTAINERS	(419)	35,000	10,561	30.2%	14,000	21,000	60.0%	14,000	-		21,000	60.0%
30-00-7500	MAJOR REPAIRS		39,000	12,708	32.6%	12,708	26,292	67.4%	61,000	(48,292)	-380.0%	(22,000)	-56.4%
	TOTAL ALL	\$ 1,652,455	\$ 1,967,419	\$ 1,048,290	53.3%	\$ 2,068,779	\$ (101,360)	-5.2%	\$ 2,087,853	\$ (19,073)	-0.9%	\$ (120,434)	-6.1%

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**FY 2015 Operating Budget Landfill / Ashfill Expenses**

Account		FY 2013 Actual	FY 2014						FY 15 Budget				
			12 Month Budget	Six Months YTD		Forecast			VS FY 14 Forecast	Var Fav / (Unfav)		Vs FY 14 Budget	
Number	Description	Actual		%	\$	\$	%	\$		\$	%		\$
40-00-51XX	SALARIES & WAGES	\$ 464,886	\$ 484,565	\$ 248,383	51.3%	\$ 477,442	7,123	1.5%	\$ 489,458	(12,016)	-2.5%	(4,893)	-1.0%
40-00-52XX	EMPLOYEE BENEFITS	199,505	205,667	96,919	47.1%	181,338	24,329	11.8%	170,659	10,679	5.9%	35,008	17.0%
40-00-6111	PHYSICALS	3,284	2,750	113	4.1%	2,000	750	27.3%	2,500	(500)	-25.0%	250	9.1%
40-00-6112	UNIFORMS	4,124	3,900	1,415	36.3%	3,500	400	10.3%	3,500	-	-	400	10.3%
40-00-6113	TEMPORARY LABOR	15,504	6,000	555	9.3%	7,400	(1,400)	-23.3%	16,300	(8,900)	-120.3%	(10,300)	-171.7%
40-00-6201	OFFICE SUPPLIES	2,322	2,700	934	34.6%	2,000	700	25.9%	2,000	-	-	700	25.9%
40-00-6204	TRAVEL & FOOD	524	1,000	444	44.4%	1,000	-	-	1,000	-	-	-	-
40-00-6210	TRAINING	43	1,500	600	-	900	60.0%	1,500	(900)	-150.0%	-	-	-
40-00-6211	DUES, SUBSCRIPTIONS & PUB	-	280	-	-	280	100.0%	-	-	-	-	280	100.0%
40-00-6212	TELEPHONE	12,501	14,500	2,938	20.3%	7,000	7,500	51.7%	7,000	-	-	7,500	51.7%
40-00-6213	BUILDING & GROUND MAINT	25,801	30,000	10,375	34.6%	25,000	5,000	16.7%	30,000	(5,000)	-20.0%	-	-
40-00-6214	VEHICLE MAINTENANCE	49,407	55,000	21,808	39.7%	50,000	5,000	9.1%	55,000	(5,000)	-10.0%	-	-
40-00-6216	WAREHOUSING (FREIGHT & SHIP)	1,025	1,500	181	12.1%	500	1,000	66.7%	500	-	-	1,000	66.7%
40-00-6217	MAINTENANCE SHOP STOCK	11	500	242	48.4%	500	-	-	500	-	-	-	-
40-00-6219	SAFETY EQUIPMENT	1,884	1,800	1,151	63.9%	1,800	-	-	1,800	-	-	-	-
40-00-6220	LABORATORY EQUIPMENT	-	200	200	-	200	-	-	200	-	-	-	-
40-00-6222	PERMITS	71,188	55,000	13,542	24.6%	55,000	-	-	55,000	-	-	-	-
40-00-6223	TOOLS & EQUIPMENT	858	3,000	50	1.7%	1,000	2,000	66.7%	1,000	-	-	2,000	66.7%
40-00-6226	MOBILE EQUIPMENT FUEL	45,627	48,000	16,028	33.4%	48,000	-	-	48,000	-	-	-	-
40-00-6227	REPLACEMENT SPARE PARTS	18,031	19,000	5,054	26.6%	15,500	3,500	18.4%	15,500	-	-	3,500	18.4%
40-00-6228	LUBRICANTS	1,714	1,000	556	55.6%	1,200	(200)	-20.0%	1,200	-	-	(200)	-20.0%
40-00-6304	COMPUTER MAINTENANCE	1,851	1,500	1,965	131.0%	2,500	(1,000)	-66.7%	1,500	1,000	40.0%	-	-
40-00-6307	CONSULTING SERVICES	-	-	-	-	-	-	-	124,800	(124,800)	-	(124,800)	-
40-00-6316	CLEANING	50,343	60,000	12,387	20.6%	60,000	-	-	50,000	10,000	16.7%	10,000	16.7%
40-00-6318	GAS AND ELECTRIC	23,855	25,000	7,773	31.1%	25,000	-	-	25,000	-	-	-	-
40-00-6319	WATER & SEWER	387,021	385,000	122,398	31.8%	380,000	5,000	1.3%	393,000	(13,000)	-3.4%	(8,000)	-2.1%
40-00-6324	OUTSIDE SERVICES	51,271	60,000	40,178	67.0%	60,000	-	-	65,500	(5,500)	-9.2%	(5,500)	-9.2%
40-00-6327	RENTAL EQUIPMENT	3,044	5,000	5,000	-	5,000	-	-	5,000	-	-	-	-
40-00-6331	ENGINEERING CONSULTING	18,730	10,000	18,020	180.2%	18,500	(8,500)	-85.0%	15,000	3,500	18.9%	(5,000)	-50.0%
40-00-6333	GEOTECHNICAL MONITORING	38,540	48,000	24,413	50.9%	48,000	-	-	45,000	3,000	6.3%	3,000	6.3%
40-00-6337	WATER QUALITY	47,173	52,000	23,256	44.7%	52,000	-	-	50,000	2,000	3.8%	2,000	3.8%
40-00-6339	HAULING	34,329	33,000	35,000	-	35,000	(2,000)	-6.1%	37,000	(2,000)	-5.7%	(4,000)	-12.1%
40-00-6500	MISCELLANEOUS	(7,059)	(25,300)	(180)	0.7%	-	(25,300)	100.0%	-	-	-	(25,300)	100.0%
40-00-7025	GAS PROJECT	2,596	-	-	-	-	-	-	-	-	-	-	-
40-00-7500	MAJOR REPAIRS	-	62,000	28,310	45.7%	83,814	(21,814)	-35.2%	30,000	53,814	64.2%	32,000	51.6%
	TOTAL	<u>\$ 1,569,933</u>	<u>\$ 1,654,062</u>	<u>\$ 699,208</u>	<u>42.3%</u>	<u>\$ 1,650,794</u>	<u>\$ 3,268</u>	<u>0.2%</u>	<u>\$ 1,744,417</u>	<u>\$ (93,623)</u>	<u>-5.7%</u>	<u>\$ (90,355)</u>	<u>-5.5%</u>

**ecomaine**  
**FY 2015 Operating Budget -- Payroll & Benefits - Summary**

	FY 2013 Actual	FY 2014						FY 2015 Budget					
		12 Month Budget	6 Months YTD		Forecast				Var Fav / (Unfav)				
			Actual	% Budget	\$	Var Fav / (Unfav) Vs Bud			Vs FY 14 Forecast	Vs FY 14 Budget			
						\$	%			\$	%		
<b>Salaries &amp; Wages - Inc Time Cashed In &amp; Wellness</b>													
Administration	772,143	816,916	415,653	50.9%	806,728	10,188	1.2%	841,878	(35,150)	-4.4%	(24,962)	-3.1%	
WTE	3,212,964	3,197,731	1,619,348	50.6%	3,357,646	(159,915)	-5.0%	3,427,485	(69,840)	-2.1%	(229,754)	-7.2%	
Recycle	489,686	574,635	276,451	48.1%	558,420	16,215	2.8%	577,021	(18,601)	-3.3%	(2,386)	-0.4%	
Landfill	464,886	484,565	248,383	51.3%	477,442	7,123	1.5%	489,458	(12,016)	-2.5%	(4,893)	-1.0%	
Total	4,939,679	5,073,847	2,559,835	50.5%	5,200,236	(126,389)	-2.5%	5,335,843	(135,607)	-2.6%	(261,996)	-5.2%	
<b>Benefits</b>													
Balance Sheet Adjustments	71,936	-	-		15,000	(15,000)		15,000	-	0.0%	(15,000)		
Social Security	367,911	380,109	187,639	49.4%	385,959	(5,850)	-1.5%	396,060	(10,101)	-2.6%	(15,951)	-4.2%	
Unemployment Taxes	18,095	13,950	9,450	67.7%	19,000	(5,050)	-36.2%	19,000	-	0.0%	(5,050)	-36.2%	
Health Ins - Premiums	848,543	921,565	439,972	47.7%	719,158	202,407	22.0%	569,539	149,619	20.8%	352,026	38.2%	
FSA Expense	1,974	-	1,052		7,104	(7,104)		12,104	(5,000)	-70.4%	(12,104)		
Life Ins	8,131	10,600	4,352	41.1%	10,600	-	0.0%	10,600	-	0.0%	-	0.0%	
Workers Compensation	188,609	220,347	96,261	43.7%	200,000	20,347	9.2%	190,000	10,000	5.0%	30,347	13.8%	
Long Term Disability	53,330	55,972	26,672	47.7%	53,344	2,628	4.7%	54,944	(1,600)	-3.0%	1,028	1.8%	
Retirement	296,997	326,417	162,990	49.9%	311,429	14,988	4.6%	320,011	(8,583)	-2.8%	6,406	2.0%	
HRA 1 - Ded / Co Ins - 50% Use	-	-	-		71,868	(71,868)		143,736	(71,868)	-100.0%	(143,736)		
HRA 2 - Sec 213 - 100% Use	-	-	-		35,934	(35,934)		71,868	(35,934)	-100.0%	(71,868)		
Wellness Plan Admin	-	-	-		10,000	(10,000)		20,000	(10,000)	-100.0%	(20,000)		
Total	1,855,526	1,928,960	928,388	48.1%	1,839,395	89,565	4.6%	1,822,863	16,533	0.9%	106,097	5.5%	
% of Payroll	37.6%	38.0%	36.3%		35.4%			34.2%					
Medical - Inc Wellness	850,517	921,565	441,024	47.9%	844,064	77,501	8.4%	817,247	26,817	3.2%	104,318	11.3%	

**Significant assumptions** - payroll assumes union increases are as per labor contract - total \$61,000, Non Union increases will be based on the pay for performance program and will total \$38,000. In addition all employees will receive a one time payment of \$400 for overall exceptional employee performance at ecomaine at a total cost of \$29,000. Social Security remains at 7.65% of taxable wages, Health Care includes implementation of the 2500 Medical & Wellness Programs on Jan. 1, 2014, expected utilization of the HRA accounts as noted above, and a 4% increase in premiums 1/1/15, Workers Compensation assumes no MEMIC dividend, the rate reduction as approved by the State and an improved EMF effective 7/1/14, Retirement reflects 8% & 5.25% of wages for the non union & union respectively.



**ecomaine**  
**FY 2015 Operating Budget**  
**Capital Expenditures**

Title	In-service Date	FY 14					FY 15 Budget	
		Budget	Six Months YTD		Forecast	Var Fav / (Unfav) Vs Budget		
			Actual \$	% Budget		\$		% Budget
<b>Waste to Energy</b>								
Additional parking	Complete	-	63,500		\$ 64,304	\$ (64,304)		
Boiler Air Preheater Coil Upgrade	Apr-15	600,980			75,000	525,980	87.5%	
Boiler Feedwater Pump Overhaul	Sep-14		3,883		3,883	(3,883)		
Boiler Inconel Work	Apr-14	500,000			375,000	125,000	25.0%	
Boiler Inconel Work	Apr-15					-		
Camera System Replacement	Jun-14	30,000			30,000	-		
Carbon System Feeder/Blower Rebuild	Mar-14		2,651		16,651	(16,651)		
CEMS Replacement	Complete		134,799		134,799	(134,799)		
Community Room Renovations	Sep-13		22,675		22,675	(22,675)		
Cooling Tower VFD Replacement	Jan-15					-	40,000	
Elevator Controls Upgrade	Complete		117,591		117,591	(117,591)		
ESP Hopper Replacements	Apr-15	500,000			100,000	400,000	80.0%	
ESP Plate Replacement	Complete		\$ 1,937		1,937	(1,937)		
Fork Truck Replacement		45,000			-	45,000	100.0%	
HVAC Chiller Replacement	Complete		83,231		83,231	(83,231)		
HVAC Roof Top Chiller Replace	May-14	35,000			35,000	-		
Increase Warehouse Storage	Oct-14					-	20,000	
Maintenance Truck	Complete				52,880	(52,880)		
New Ash Conveyor Belt	Feb-14	100,000	2,347	2.3%	100,000	-		
Paving	Complete	100,000	114,840	114.8%	114,840	(14,840)		
Refractory Replacement	Apr-15					-	500,000	
Refuse Crane Rebuild	Apr-14				130,000	(130,000)	250,000	
Steam Turbine Generator Overhaul	Apr-15					-	1,300,000	
Storm Drain Reuse Project - Eng	Cancelled	10,000			-	10,000	100.0%	
Superheater Screw Conveyors	Apr-14	100,000			70,000	30,000	30.0%	
Tipping Hall Roof	Cancelled	162,000			-	162,000	100.0%	
Subtotal WTE		<u>2,182,980</u>	<u>547,454</u>	25.1%	<u>1,527,791</u>	<u>655,189</u>	30.0%	<u>3,760,980</u>

**ecomaine**  
**FY 2015 Operating Budget**  
**Capital Expenditures**

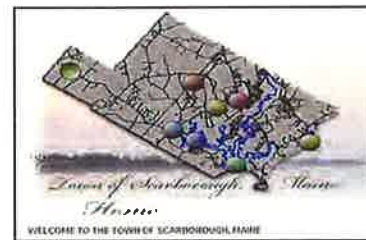
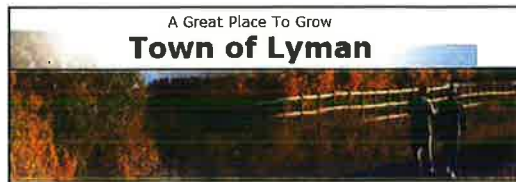
Title	In-service Date	FY 14					FY 15 Budget	
		Budget	Six Months YTD		Forecast	Var Fav / (Unfav) Vs Budget		
			Actual \$	% Budget		\$		% Budget
<b>Recycle</b>								
American Baler Reline	Dec-14					-	25,000	
B1 Conveyor Rebuild	Jun-14			50,000		(50,000)	-	
Drum Feeder Blast Relief Hood	Sep-14					-	50,000	
Facility Improve (Lunch/Locker)	Complete		203,913		194,756	(194,756)		
Harris Baler Reline	Dec-14					-	50,000	
Rolloff Cans	To Oper Bud	13,000			-	13,000	100.0%	
Tipping Floor Expansion	Jun-15	500,000				500,000	100.0%	
Viewing Platform	Complete	125,000	115,391	92.3%	115,391	9,609	7.7%	
Subtotal Recycle		<u>638,000</u>	<u>319,304</u>	<u>50.0%</u>	<u>360,147</u>	<u>277,853</u>	<u>43.6%</u>	
<b>Landfill</b>								
Ash Truck	Jul-14	90,000			-	90,000	100.0%	
Excavator	Jun-14				150,000	(150,000)	-	
Organics Recycling - Eng		300,000				300,000	100.0%	
		<u>390,000</u>	<u>-</u>		<u>150,000</u>	<u>240,000</u>	<u>61.5%</u>	
<b>Administration</b>								
Office Equipment / IT Upgrades		25,000			60,000	(35,000)		
Subtotal Administration		<u>25,000</u>	<u>-</u>		<u>60,000</u>	<u>(35,000)</u>	<u>25,000</u>	
<b>Total All Areas</b>		<u>\$ 3,235,980</u>	<u>\$ 866,758</u>	<u>26.8%</u>	<u>\$ 2,097,938</u>	<u>\$ 1,138,042</u>	<u>35.2%</u>	

ecomaine  
**FY 2015 Operating Budget**  
**Major Repair Expenditures**

Title	In-service Date	FY 14						FY 15 Budget
		Budget	Six Months YTD		Forecast			
			Actual \$	% Budget	\$	Var Fav / (Unfav) Vs	% Budget	
					\$	% Budget		
<b>Waste to Energy</b>								
Ash Building Cable Tray Replacement	Apr-14	\$ 100,000	\$ 43,384	43.4%	\$ 100,000	\$ -	\$ -	
Boiler Side Liner Plates (2 Sets)	Mar-14	100,000			100,000	-	-	
Chemical Sump Repair	Feb-14	20,000			10,000	10,000	50%	
Cooling Tower Fans and Structure	Mar-15					-	125,000	
Crane Grapple	Capital	65,000			-	65,000	100%	
Crane Wire Rope Drum and Block Replacement	Capital	50,000				50,000	100%	
Flyash Conveyor Chain Replacement	Jun-15	30,000			-	30,000	100%	
Replacement Mower	Complete	12,000	9,957	83.0%	9,957	2,043	17%	
Resurface Tipping Hall Concrete Floor	Feb-14	60,000			60,000	-	-	
Scrubber Duct Radius A Replacement	Mar-15					-	60,000	
Scrubber Duct Radius B Replacement	Mar-14	50,000			55,000	(5,000)	-10%	
Turbine Generator Inspection	Apr-14	50,000			60,000	(10,000)	-20%	
Update Stack Beacon Lighting System	Jun-15	15,000			-	15,000	100%	
Wellness Room	Jun-14		10,611		12,000	(12,000)		
Vibrating Conveyor Pan Replacement	Aug-14					-	60,000	
Subtotal WTE		<u>552,000</u>	<u>63,952</u>	<u>11.6%</u>	<u>406,957</u>	<u>145,043</u>	<u>26%</u>	<u>290,000</u>
<b>Recycle</b>								
Loader Tires	Aug-14						15,000	
Lower Warehouse Roof	Aug-14	10,000	9,765	97.7%	9,765	235	2%	
Overhead Doors	Cancel	12,000			-	12,000	100%	
Paint Front of Building	Complete	5,000	2,943	58.9%	2,943	2,057	41%	
Repair/Replace Insulation	Aug-14					-	15,000	
Repave Loading Dock Area	Nov-14	12,000				12,000	100%	
Subtotal Recycle		<u>39,000</u>	<u>12,708</u>	<u>32.6%</u>	<u>12,708</u>	<u>26,292</u>	<u>67%</u>	<u>61,000</u>
<b>Landfill</b>								
Geomembrane	Dec-14	44,000	10,310	23.4%	49,814	(5,814)	-13%	
Geomembrane	Dec-15						30,000	
Phase I Settlement Berm	Complete	18,000	18,000	100.0%	18,000	-	-	
Sewer Repair	May-14				16,000	(16,000)	-	
		<u>62,000</u>	<u>28,310</u>	<u>45.7%</u>	<u>83,814</u>	<u>(21,814)</u>	<u>-35%</u>	<u>30,000</u>
<b>Total All Areas</b>		<u>\$ 653,000</u>	<u>\$ 104,970</u>		<u>\$ 503,479</u>	<u>\$ 149,521</u>	<u>23%</u>	<u>\$ 381,000</u>

# ecomaine

## FY 2014-2015



## Financial Summary March 2014 (FY2014)

<u>Revenues YTD- Compared to Budget and Last Year</u>						
Compared to Budget				Compared to FY13		
	Revenue YTD-\$000	Units	Revenue \$/Units	Revenue YTD - \$000	Units	Revenue \$/Units
Owner	↑ \$69	↑ 1%	↑ 1%	↓ \$556	↑ 2%	↓ 19%
Associate	↓ \$176	↓ 31%	↑ 15%	↑ \$20	↑ 2%	↑ 1%
Contract	↑ \$211	0%		↑ \$3	↓ 7%	↑ 9%
Commercial	↑ \$231	↑ 6%	↑ 0%	↓ \$392	↑ 11%	↓ 18%
Spot	↓ \$221	↑ 2%	↓ 15%	↓ \$406	↓ 13%	↓ 10%
Recycling	↑ \$592	↑ 22%	↓ 1%	↑ \$586	↑ 79%	↓ 29%
Assessments				↓ \$375		
Electrical	↑ \$790	↑ 1%	↑ 25%	↑ \$902	↑ 32%	↑ 36%
Overall	↑ \$1,498			↓ \$249		

<u>Cash Expenses YTD</u>			
Cost Center	Status-\$000	% of Annual Budget	Notable Items Effecting Expenses YTD
WTE	↓ \$207	68%	Fav on Replacement Spare Parts, Gas, Outside Services, Major Repairs & Temp labor, partially offset by unfav Cleaning, Payroll, & Shutdown labor (all timing)
Recycling	↑ \$93	80%	Unfav Outside labor & replacement parts due to high vol. processing, partially offset by fav payroll (vacancy), & recycled material markets (markets)
Landfill	↓ \$130	67%	Fav Water & Sewer & Force Main Cleaning offset in part by unfav. Major Repairs (timing)
Administration	↓ \$46	73%	Unfav legal more than offset by fav Temp payroll, business insurance and computer maintenance. (all Timing)
Total Departmental Costs	↓ \$289	72%	

<u>Revenue Less Expenses</u>	YTD vs. Budget YTD		YTD vs. FY13 YTD	
	Rev. - Exp.	%	Rev. - Exp.	%
	↑ \$2.1	↑ 260%	↓ \$1.3	↓ 30%

<u>Cash Flow</u>			
	Current Position		Notes
Cash on 7/1/2013	\$23.1 MM		
Cash Generated	\$7.3 MM	150% of 12 Mo. Budget	
Cash Going Out	\$1.2 MM	\$1.2 MM (Capital)	
Current Cash Position	\$29.1 MM	Increased by	\$6.1 MM

<u>Average WTE Operations</u>				
Month	Pwr Sold % Capacity	Ave. Boiler Availability %	Sales-KWHrs	Notes
February	73%	99%	5,970	
March	63%	78%	5,667	1st half of annual shutdown

<u>Recycling Markets</u>					
Materials	Jan. 2014	Feb. 2014	March 2014	March 2013	March 2014 vs March 2013
Cardboard	\$117	\$121	\$121	\$117	↑ 3%
Newspaper	55	51	49	74	↓ -34%
Cans	245	205	198	180	↑ 10%
#2 Natural Plastic	741	0	815	670	↑ 22%
#2 Colored Plastic	560	0	650	500	↑ 30%
Post Burn Metal	84	86	87	89	↓ -2%

ecomaine  
Statement of Revenue & Expenses March 2014 (FY2014)

	\$000's						
	Actual - Prior Years YTD			Current Year To Date			FY13 to FY14
	2011	2012	2013	Actual	Budget	Variance	Variance
<b>Operating revenues</b>							
Municipal assessments	\$ 3,509	\$ 3,332	\$ 2,582	\$ 2,207	\$ 2,207	\$ 0	\$ (375)
Owners tipping fees	3,217	3,189	3,108	2,552	2,483	69	(556)
Assoc tipping fees	644	672	650	670	846	(176)	20
Contract tipping fees	90	130	208	211	-	211	3
Commercial tipping fees	4,248	4,237	4,248	3,856	3,625	231	(392)
Spot market tipping fees	1,643	1,607	1,839	1,432	1,653	(221)	(406)
Electrical generating revenues	4,871	3,030	2,790	3,692	2,902	790	902
Sales of recycled goods	2,709	2,912	2,076	2,625	2,085	540	549
Recycling tipping fees	15	32	51	88	36	52	37
Gorham property assessments	90	98	131	124	119	5	(6)
Other operating income	64	64	91	67	70	(3)	(23)
<b>Total operating revenues</b>	<b>21,100</b>	<b>19,301</b>	<b>17,772</b>	<b>17,524</b>	<b>16,026</b>	<b>1,498</b>	<b>(249)</b>
<b>Operating expenses</b>							
Administrative expenses	1,817	1,808	1,758	1,859	1,904	46	(100)
Waste-to-energy operating expenses	5,599	5,837	6,340	6,727	6,933	207	(386)
Recycling operating expenses	1,161	1,174	1,144	1,569	1,476	(93)	(425)
Landfill/ashfill operating expenses	1,014	1,174	1,138	1,110	1,239	130	28
Contingency	1	-	-	-	187	187	-
Landfill closure and postclosure care costs	-	209	208	193	209	15	14
Post-retirement benefit- Health Care	-	57	-	72	71	(0)	(72)
Depreciation & amortization	2,925	3,075	3,087	3,133	3,225	92	(46)
<b>Total operating expenses</b>	<b>12,517</b>	<b>13,334</b>	<b>13,676</b>	<b>14,662</b>	<b>15,245</b>	<b>583</b>	<b>(986)</b>
<b>Net operating income</b>	<b>8,583</b>	<b>5,968</b>	<b>4,096</b>	<b>2,861</b>	<b>781</b>	<b>2,081</b>	<b>(1,235)</b>
<b>Non-operating income (expense)</b>							
Interest income	33	45	54	23	26	(4)	(32)
Interest expense	(328)	(84)	(1)	0	-	0	1
Misc. Income / (Expenses)	-	3	47	38	4	35	(9)
<b>Net non-operating</b>	<b>(294)</b>	<b>(36)</b>	<b>101</b>	<b>61</b>	<b>30</b>	<b>31</b>	<b>(39)</b>
<b>Total Revenue Less Expenses</b>	<b>\$8,289</b>	<b>\$5,931</b>	<b>\$4,197</b>	<b>\$2,923</b>	<b>\$811</b>	<b>\$2,112</b>	<b>(1,274)</b>

Statement of Cash Balances March 2014 (FY2014)

\$000's

	12 Month Actuals @ 6/30			Bud FY 2014 @ 6/30/14	Act FY 14 @ 3/31/14
	2011	2012	2013		
Cash, beginning of period	\$ 22,975	\$ 21,968	\$ 23,928	\$ 22,350	\$ 23,060
Cash flows from operating activities:					
Net operating income	9,092	6,761	4,811	215	2,861
Add back: depreciation	3,918	3,808	4,015	4,300	3,133
Add back: landfill closure costs	278	277	258	278	193
Add back: Post Retirement Benefit	101	-	-	95	72
Other working capital changes	56	385	(711)	-	1,056
Net cash provided by operating activities	13,445	11,231	8,373	4,888	7,316
Cash flows from capital and related financing activities:					
Bank loan	(750)	-	-	-	-
Payment of interest	(429)	(113)	-	-	0
Repayment of long-term debt	(10,450)	(6,630)	(4,560)	-	-
Repayment of capital leases	(1,580)	-	-	-	-
Net cash used in capital and related financing	(13,209)	(6,743)	(4,560)	-	0
Cash flows from investing activities:					
Receipts of interest	42	59	71	35	23
Capital expenditures	(1,286)	(2,587)	(4,752)	(3,236)	(1,252)
Net cash used in investing activities	(1,244)	(2,528)	(4,681)	(3,201)	(1,229)
Net increase (decrease) in cash	(1,007)	1,960	(868)	1,687	6,087
Cash, end of period	21,968	23,928	23,060	24,037	29,148

Cash Reserve Detail

Detail					Reserves as		
					per policy	Target	
Operating Cash Reserve	-	7,500	7,500	7,500	8,160	\$ 8,160	\$ 8,160
Short Term Capital Reserve	-	3,251	3,253	3,252	3,255	3,255	3,250
Long Term Capital Reserve	-	4,001	4,004	4,002	4,006	4,006	4,000
Landfill Closure reserve	-	850	1,701	3,050	3,052	3,052	22,217
Bond Payment Reserves	6,875	2,947					
Debt Service Reserves	3,292	1,800					
Balance Operating Cash	11,801	3,580	6,602	6,234	10,675	-	-
Total	\$ 21,968	\$ 23,929	\$ 23,060	\$ 24,038	\$ 29,148	\$ 18,473	\$ 37,627

**ecomaine**  
**Statistical Data March 2014 (FY2014)**

	Actual - YTD			Year to Date 2014				Year to Date Vs. Last YR	
	2011	2012	2013	2014 Actual	Budget	Var - Fav / (Unfav)		Var-Fav / (Unfav)	
						Units	%	Units	%
<b>MSW - Tons</b>									
Owner	36,580	36,727	35,650	36,241	35,730	511	1.4%	591	1.7%
Associate	8,464	8,549	8,071	8,255	11,997	(3,742)	-31.2%	184	2.3%
Contract	1,767	2,689	4,127	3,827				(300)	-7.3%
Commercial	50,351	50,532	50,156	55,674	52,344	3,330	6.4%	5,518	11.0%
Spot	30,760	29,792	33,851	29,293	28,845	448	1.6%	(4,558)	-13.5%
<b>Total MSW</b>	<b>128,222</b>	<b>128,289</b>	<b>131,855</b>	<b>133,290</b>	<b>128,916</b>	<b>547</b>	<b>0.4%</b>	<b>1,435</b>	<b>1.09%</b>
<b>Recycle - Tons</b>									
Inbound	26,612	26,177	25,562	31,900	25,911	5,989	23.1%	6,338	24.8%
Outbound- MRF (Includes glass)	24,253	23,858	23,087	28,617	23,398	5,219	22.3%	5,530	24.0%
Outbound- Post Burn	224		513	3,516	3,450	66	1.9%	3,003	584.8%
Outbound- Landfill Metal Mining	-	623	1,133	12,090	7,500	4,590	61.2%	10,957	966.8%
<b>Outbound Total</b>	<b>24,478</b>	<b>24,482</b>	<b>24,733</b>	<b>44,223</b>	<b>34,348</b>	<b>9,875</b>	<b>28.8%</b>	<b>19,490</b>	<b>78.8%</b>
<b>MSW - Revenue \$ /Ton</b>									
Owner	\$ 87.23	\$ 86.82	\$ 87.19	\$ 70.42	\$ 69.51	\$ 0.91	1.3%	(16.77)	-19.2%
Associate	76.13	78.55	80.53	81.16	70.50	10.66	15.1%	0.63	0.8%
Contract	50.87	48.20	50.33	55.06				4.73	9.4%
Commercial	84.37	83.85	84.70	69.26	69.25	0.01	0.0%	(15.44)	-18.2%
Spot	53.42	53.94	54.31	48.89	57.30	(8.41)	-14.7%	(5.42)	-10.0%
<b>Total MSW</b>	<b>\$ 76.76</b>	<b>\$ 76.66</b>	<b>\$ 76.24</b>	<b>\$ 65.43</b>	<b>\$ 66.76</b>	<b>(1.34)</b>	<b>-2.0%</b>	<b>(10.81)</b>	<b>-14.2%</b>
<b>Recycle - Revenue \$</b>									
\$/Ton Outbound (Includes glass/metals)	\$ 111.29	\$ 120.24	\$ 85.98	\$ 61.35	\$ 61.75	\$ (0.40)	-0.7%	(24.64)	-28.7%
\$/Ton Inbound- Rev/Cost Sharing	101.57	111.86	75.57	70.35	68.63				
<b>Energy</b>									
MWH's Sold	67,912	64,689	68,368	66,295	65,334	961	1.5%	(2,073)	-3.0%
\$/MWH	71.73	46.83	40.81	55.69	44.41	11.27	25.4%	15	36.5%
Steam Plant Capacity Factor %	89.4%	84.4%	89.1%	86.0%					
Average Boiler Availability %	96.9%	96.7%	96.3%	94.9%					
Steam Plant Capacity Utilization %	92.3%	87.2%	92.5%	90.6%					
Power Capacity Factor %	85.2%	81.9%	84.8%	83.0%					
Power Sold - % of Capacity to Sell	85.3%	81.0%	85.9%	83.3%	32.2%				

Steam Plant Capacity Factor % - Steam to the turbine from the two boilers as a % of the total unadjusted capacity (144,000 lbs/hour for time in period with no down time)

Average Boiler Availability % - Percent of hours that boilers are available to burn MSW during period - reflects time out of service for boilers due to equipment problems

Steam Plant Capacity Utilization % - Steam to the turbine from the two boilers as a % of the adjusted capacity (144,000 lbs/hour for time in period less time not on MSW)

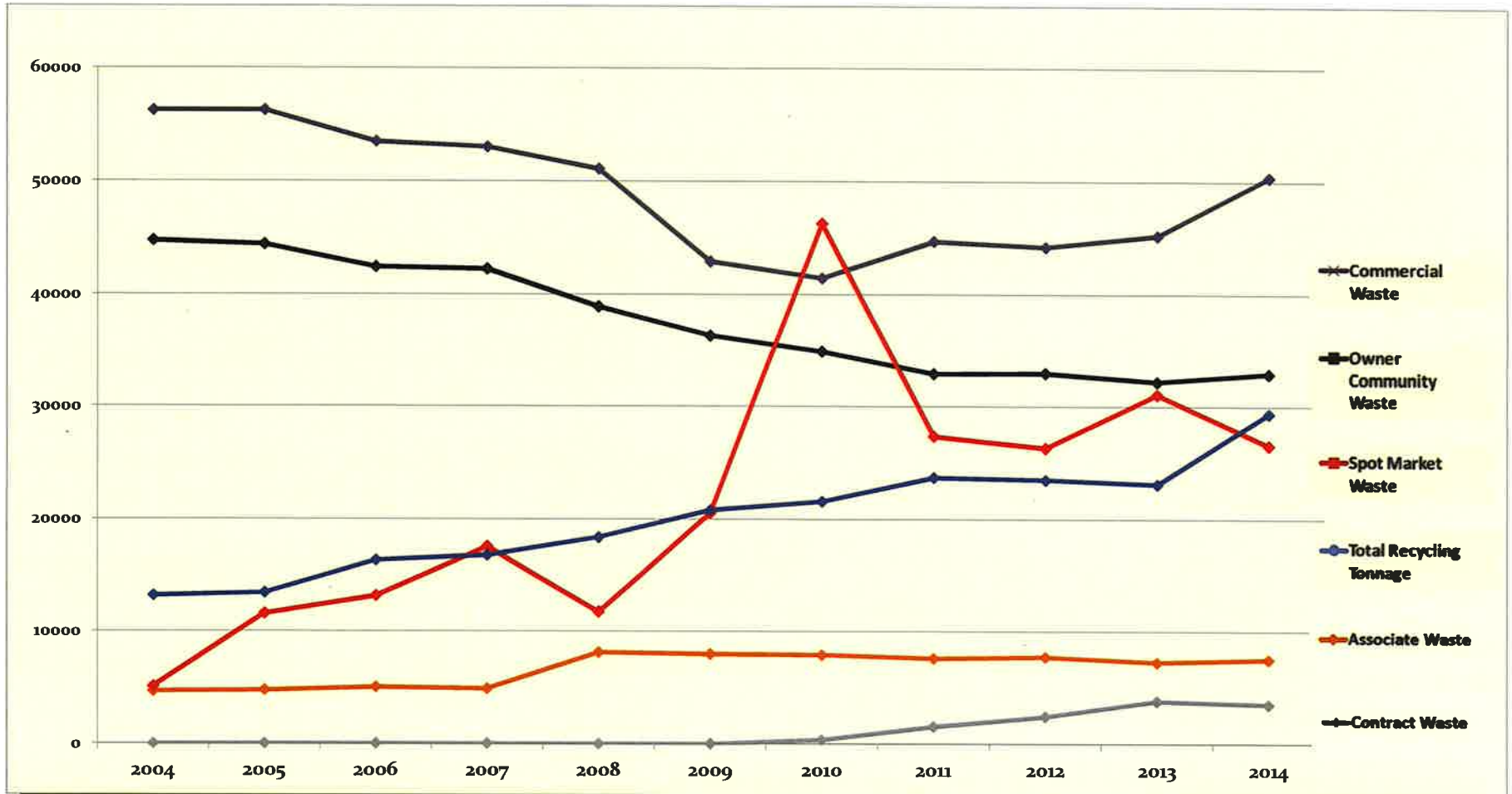
Power Capacity Factor % - Actual power produced (MWH's) by the turbine as a % of the rated capacity (14.1 MW's) for all hours in the period

Power Sold - % of Capacity to Sell - Power sold (MWH's) on grid as a % of the power available to sell (generation net of internal load -- 12.1 MW's) for the given time period





March Year to Date Tonnage - FY14



2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	
49,954	49,438	47,086	46,831	42,961	40,193	39,024	36,880	36,727	35,650	36,241	Owner Community Waste
5,138	5,202	5,495	5,325	8,945	8,832	8,818	8,464	8,549	8,071	8,255	Associate Waste
-	-	-	-	-	-	490	1,767	2,689	4,127	3,827	Contract Waste
63,117	62,740	59,782	59,301	56,195	46,758	46,895	50,351	50,532	50,156	55,674	Commercial Waste
5,508	14,141	16,721	18,004	13,799	23,570	51,316	30,760	29,792	33,851	29,293	Spot Market Waste
123,717	131,521	129,084	129,461	121,900	119,354	146,543	128,222	128,289	131,855	133,290	Total Waste
14,812	15,208	18,346	18,592	20,591	23,320	24,441	26,612	26,177	25,562	31,900	Recycling (Inbound)

## Summary Analysis of All Tons - Detail

### July 1, 2013 to March 31, 2014

Community	Waste			Bulky/Other			Recycle		
	FY13	FY14	over/ (under)	FY13	FY14	over/ (under)	FY13	FY14	over/ (under)
	-	-	-				-	-	-
BRIDGTON	1,587	1,591	5				447	431	(16)
CAPE ELIZABETH	1,813	1,833	19	85	271	186	846	860	13
CASCO	657	677	20				309	295	(14)
CUMBERLAND	1,055	1,024	(31)				606	642	36
FALMOUTH	1,530	1,541	12				1052	1038	(13)
FREEPORT	1,184	1,177	(7)				428	462	34
GORHAM	1,678	1,766	88				944	917	(27)
GRAY	1,845	1,953	108				-	-	-
HARRISON	665	671	6				138	141	3
HOLLIS	727	743	16	2	6	4	228	233	6
LIMINGTON	1,079	1,085	7				76	76	(1)
LYMAN	800	819	19				183	177	(7)
NORTH YARMOUTH	428	452	24				302	271	(30)
OGUNQUIT	423	396	(27)	32	92	59	187	66	(121)
PORTLAND	6,997	6,927	(70)				4103	4171	67
POWNAI	133	140	7				108	106	(1)
SCARBOROUGH	3,956	4,013	57				1809	1821	12
SOUTH PORTLAND	4,368	4,220	(148)				1690	1688	(2)
WATERBORO	1,320	1,438	118	53	90	37	319	318	(1)
WINDHAM	1,539	1,605	66	9	5	(4)	1096	1137	41
YARMOUTH	1,607	1,562	(45)	79	144	65	736	759	23
<b>Owner Member Total</b>	<b>35,391</b>	<b>35,633</b>	<b>243</b>	<b>260</b>	<b>607</b>	<b>348</b>	<b>15,608</b>	<b>15,610</b>	<b>2</b>
BALDWIN	373	369	(4)				-	-	-
HIRAM	373	369	(4)				-	-	-
NAPLES	818	825	7				-	-	-
PARSONFIELD	541	521	(20)	16	10	(6)	56	57	-
PORTER	373	369	(4)				-	-	-
SACO	3,468	3,676	208				1,254	1,282	28
STANDISH	2,106	2,115	10	3		(3)	410	436	26
TRI-TOWN	-	-	-				105	122	17
<b>Associate Member Total</b>	<b>8,052</b>	<b>8,245</b>	<b>193</b>	<b>19</b>	<b>10</b>	<b>(9)</b>	<b>1,825</b>	<b>1,896</b>	<b>71</b>
	-	-	-				-	-	-
ANDOVER	-	-	-				37	34	(2)
CORNISH	-	-	-				35	38	3
ELIOT	578	312	(266)	216	164	(52)	-	-	-
GREENLAND, NH	-	-	-				302	325	22
HAMPTON	-	-	-				-	2,024	2,024
HARPSWELL	588	-	(588)				-	-	-
JAY	-	-	-				248	242	(6)
KITTERY	1,756	1,482	(274)				-	-	-
LIMERICK	71	926	855				14	78	64
LIVERMORE FALLS	481	478	(3)				117	108	(8)
MANCHESTER	-	-	-				86	92	6
MONMOUTH	-	-	-				240	238	(2)
NEWINGTON	-	-	-				56	60	4
NORTH HAVEN	150	155	5				51	50	(2)
OLD ORCHARD	-	-	-				448	438	(10)
POLAND	-	-	-				288	292	4
READFIELD/WAYN	-	-	-				217	216	(1)
SANFORD	-	-	-	287	312	25	1,138	1,363	225
STOCKTON SPRINGS	-	-	-				39	72	33
SWANS ISLAND	-	-	-				-	11	11
<b>Contract Member Total</b>	<b>3,624</b>	<b>3,351</b>	<b>(273)</b>	<b>503</b>	<b>476</b>	<b>(27)</b>	<b>3,318</b>	<b>5,683</b>	<b>2,365</b>

Community	Waste			Bulky/Other			Recycle		
	FY13	FY14	over/ (under)	FY13	FY14	over/ (under)	FY13	FY14	over/ (under)
<b>Commercial Total</b>	44,540	48,120	3,580	5,615	7,553	1,938	4,810	8,711	3,900
<b>Spot Market Total</b>	33,851	29,293	(4,558)				-	-	-
<b>Grand Totals</b>	125,458	124,643	(815)	6,397	8,646	2,250	25,562	31,900	6,338

Month / Year	Facility Availability	On Peak KWHs	Off Peak KWHs	Total KWHs	On Peak Rate	Off Peak Rate	Electricity Revenues	ISONE Market Value
Mar-12	85%	3,092,263	3,168,997	6,261,260	\$0.03511	\$0.02790	\$232,293	\$210,526
Apr-12	58%	2,101,538	1,972,052	4,073,590	\$0.03134	\$0.02603	\$151,738	\$139,129
May-12	98%	3,911,338	4,286,760	8,198,098	\$0.03149	\$0.02541	\$266,940	\$258,097
Jun-12	99%	3,539,110	4,261,600	7,800,710	\$0.03433	\$0.02547	\$259,129	\$278,911
Jul-12	99%	3,737,231	4,375,583	8,112,814	\$0.04081	\$0.02813	\$302,538	\$354,548
Aug-12	97%	3,631,328	4,119,267	7,750,595	\$0.04082	\$0.02816	\$293,300	\$319,764
Sep-12	97%	3,571,052	4,087,035	7,658,087	\$0.03415	\$0.02579	\$256,395	\$288,068
Oct-12	97%	3,844,692	3,898,933	7,743,625	\$0.03390	\$0.02715	\$265,260	\$298,565
Nov-12	100%	3,981,419	4,634,865	8,616,284	\$0.03588	\$0.02829	\$302,502	\$321,764
Dec-12	99%	3,401,045	4,626,631	8,027,676	\$0.04831	\$0.04038	\$379,450	\$394,790
Jan-13	99%	3,729,745	4,101,737	7,831,482	\$0.05690	\$0.04449	\$422,963	\$695,155
Feb-13	93%	2,875,953	3,384,163	6,260,116	\$0.04090	\$0.04090	\$282,168	\$770,404
Mar-13	83%	2,966,451	3,400,989	6,367,440	\$0.04090	\$0.04090	\$286,557	\$357,468
Apr-13	71%	2,568,464	2,846,621	5,415,085	\$0.04090	\$0.04090	\$247,606	\$261,797
May-13	98%	4,078,078	4,305,388	8,383,466	\$0.04090	\$0.04090	\$369,013	\$353,677
Jun-13	97%	3,368,261	4,466,430	7,834,691	\$0.04090	\$0.04090	\$346,568	\$298,272
Jul-13	98%	3,678,351	4,123,686	7,802,037	\$0.04090	\$0.04090	\$343,865	\$401,738
Aug-13	99%	3,755,120	4,240,555	7,995,675	\$0.04090	\$0.04090	\$351,785	\$289,752
Sep-13	98%	3,547,199	4,230,732	7,777,931	\$0.04090	\$0.04090	\$342,879	\$294,828
Oct-13	99%	4,239,160	422,257	8,461,417	\$0.04090	\$0.04090	\$370,834	\$463,822
Nov-13	100%	3,685,571	4,238,697	7,924,268	\$0.04090	\$0.04090	\$348,864	\$374,176
Dec-13	85%	3,113,682	3,480,809	6,594,491	\$0.04090	\$0.04090	\$294,476	\$502,693
Jan-14	100%	3,921,236	4,181,523	8,102,759	\$0.04090	\$0.04090	\$356,164	\$1,311,732
Feb-14	99%	2,832,316	3,137,478	5,969,794	\$0.15919	\$0.13065	\$888,534	\$916,948
Mar-14	78%	2,549,640	3,117,380	5,667,020	\$0.07378	\$0.05891	\$398,316	\$683,562
Apr-14					\$0.04715	\$0.03709		
Total for contract period							\$1,286,850	\$1,600,511