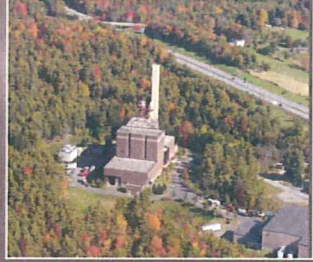
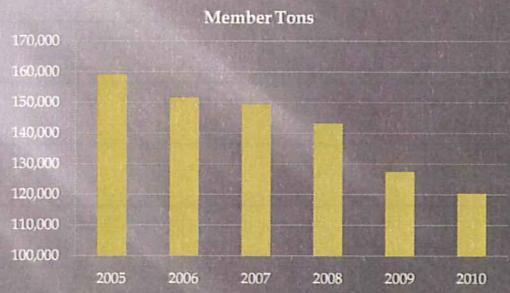


FY 2011 Budget Presentation

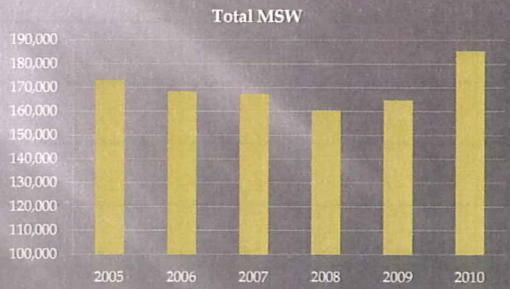
ecomaine has taken effective steps to minimize the impacts of the recession.

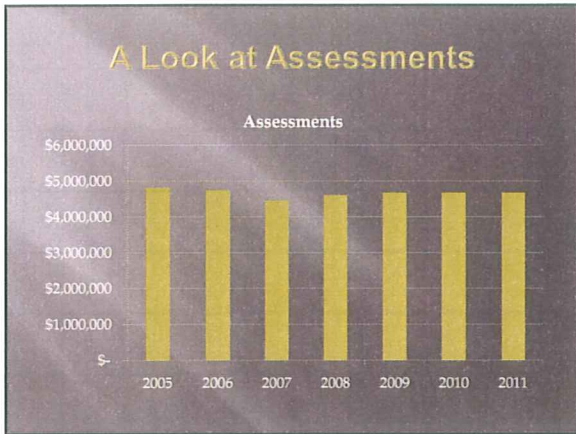


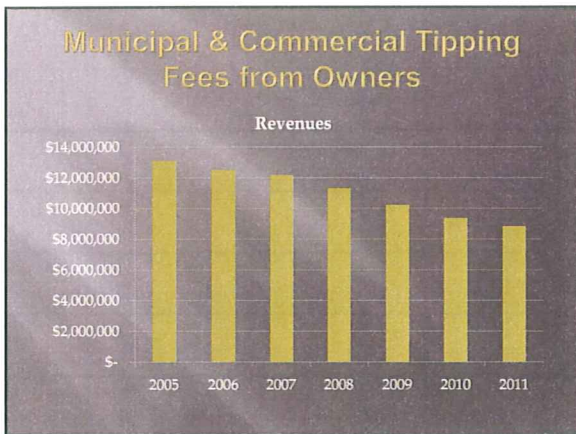
Declining Tons from Member Communities

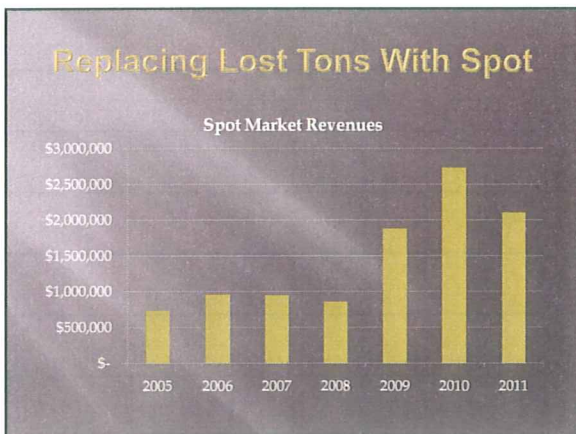


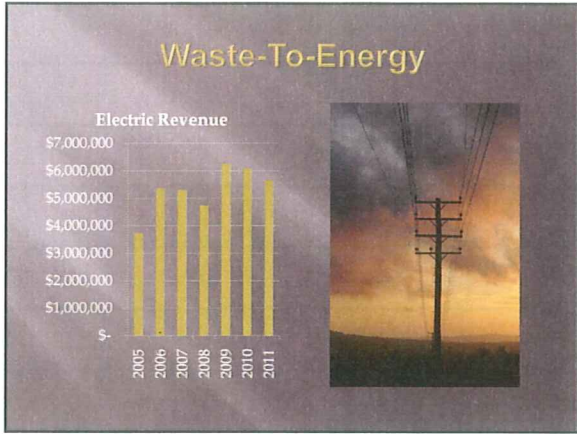
Total Solid Waste Tons



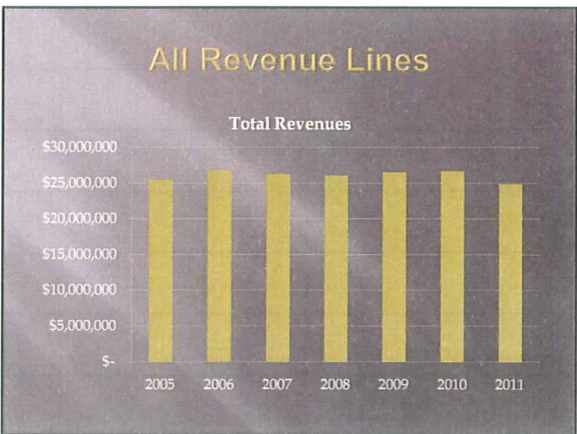












Comparing Budget to Budget

2010 Budget	2011 Budget	Change	% Change
\$24,515,679	\$24,893,852	\$378,173	1.5%

Comparing Budget to Budget

	2010 Budget	2011 Budget	Change	% Change
Operating Revenues	\$24,515,679	\$24,893,852	\$378,173	1.5%
Operating Expenses	\$14,401,633	\$14,620,697	\$219,064	1.5%
Net Operating Income	\$10,114,046	\$10,273,155	\$159,109	1.6%

Total Administrative Expenses

2010 Budget	2011 Budget	Change
\$1,917,231	\$1,926,104	\$8,873

- Salaries up \$16k (line 6101)
- Health Insurance up \$9k (line 6102)
- Temp Help up \$30k (line 6110)
- Environmental Costs down \$38k (line 6302)
- Audit Cost down \$6k (line 6303)
- Computer Costs down \$20k (line 6304)
- Consulting & Bond Fees up \$10k (line 6307)

Total WTE Expenses

2010 Budget	2011 Budget	Change
\$8,553,469	\$8,598,794	\$207,328

- Salaries up \$221k (line 6101)
- Health Insurance up \$85k (line 6102)
- Chemicals up \$57k (line 6221) – Lime up 13%
- Testing down \$35k (line 6313)
- Natural Gas down \$90k (line 6318)

Total Recycling Expenses

2010 Budget	2011 Budget	Change
\$1,521,182	\$1,577,585	\$56,403

- Salaries up \$43k (line 6101)
- Overtime down \$20k (line 6107)
- Health Insurance up \$11k (line 6102)
- Spare Parts up \$20k (line 6227)
- Roll offs/Bins down \$5k (line 6414)

Total Landfill Expenses

2010 Budget	2011 Budget	Change
\$1,479,751	\$1,551,211	\$71,460

- Salaries up \$51k (line 6101)
- Overtime down \$12k (line 6107)
- Health Insurance up \$14k (line 6102)
- Vehicle Maintenance down \$10k (line 6214)
- Permits up \$28k (line 6222)
- Spare Parts down \$13k (line 6227)
- Water & Sewer up \$29k (line 6319)
- Outside Services up \$29k (line 6324) Project
- Engineering up \$36k (line 6331) Expansion
- Geomembrane down \$81k (line 6409)

Statement of Cash Flows

	2011 Budget
Revenue less expense	5,572,059
Add Back Depreciation	4,000,000
Repayment of debt	(10,450,000)
Repayment of capital lease	(180,000)
Capital expenditures	(2,241,800)
Net change in cash	(3,299,741)
Cash, beginning of period	19,524,240
Cash, end of period	16,224,499

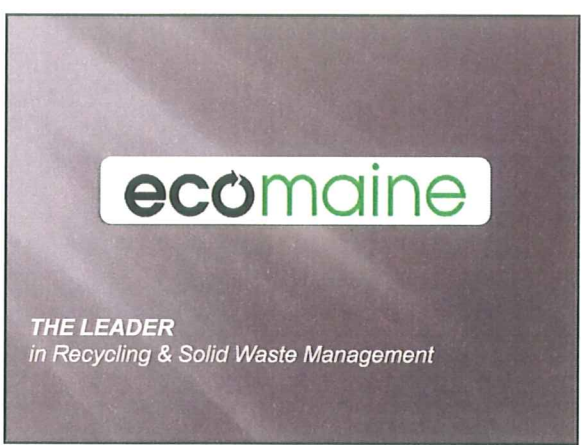
Designated Capital Fund

	2011 Budget
Balance 6/30/2009	4,136
FY 2009 surplus	1,154,625
Approved 2010 funding	<u>1,814,153</u>
Subtotal	2,972,914
Projected spending for 2010	(2,204,173)
Projected balance 6/30/2010	768,741
Requested 2011 funding	1,995,568
Planned spending for 2011	<u>(2,241,800)</u>
Projected balance 6/30/2011	522,509

WTE Capital Improvements

Reverse osmosis system	150,000
Precipitator catwalks	50,000
Control room/lab upgrades	20,000
Ash system controls replacement	120,000
Double dump valve replacements	30,000
Reactor drag conveyor replacement	60,000
Scrubber vessel rebuild	400,000
Superheater tubes replacement	250,000
Boiler inconel & water wall tubes	300,000
Refractory replacement	200,000
Induced draft fan	40,000
Crane controls upgrade	120,000
Stack repairs/replacements	50,000
WTE roof replacement	75,000
HVAC controls upgrade	75,000
Ferrous recovery upgrades	100,000
Total	2,040,000

Recycling Capital Improvements	
Paving	12,000
Overhead door replacements	20,000
Toter tipper mixed plastics bunker	8,500
Tipping hall sprinkler system	26,300
American baler reline	33,000
Harris baler reline	35,000
Disc replacement on star screen	35,000
Landfill: Pick up truck	7,000
Administration: Information Tech.	25,000
Total	\$2,241,800



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Statement of Revenue and Expenses
For the Nine Months Ending March 31, 2010

	<u>Actual</u>	<u>YTD Budget</u>	<u>Variance</u>
Operating revenues			
Municipal assessments	\$3,509,275.46	\$3,508,990.38	\$285.08
Owners tipping fees	3,405,998.97	3,373,326.00	32,672.97
Associate tipping fees	656,249.21	622,233.72	34,015.49
Commercial tipping fees	3,887,653.76	3,401,705.97	485,947.79
Spot market tipping fees	2,390,305.41	1,767,047.22	623,258.19
Electrical generating revenues	5,460,735.04	5,003,656.00	457,079.04
Sales of recycled goods	1,968,322.93	749,999.97	1,218,322.96
Recycling tipping fees	27,729.84	74,999.97	(47,270.13)
Gorham property assessments	103,714.03	82,500.03	21,214.00
Other operating income	191,485.42	243,750.06	(52,264.64)
	<u>21,601,470.07</u>	<u>18,828,209.32</u>	<u>2,773,260.75</u>
Operating expenses			
Administrative expenses	1,820,449.94	1,854,923.16	(34,473.22)
Waste-to-energy operating expenses	5,347,272.12	5,776,385.11	(429,112.99)
Recycling operating expenses	1,066,073.20	1,143,886.41	(77,813.21)
Landfill/ashfill operating expenses	1,127,153.74	1,099,922.57	27,231.17
Contingency	310.50	281,250.00	(280,939.50)
Landfill closure and postclosure care costs	0.00	0.00	0.00
Depreciation & amortization	4,050,000.00	4,050,000.00	0.00
	<u>13,411,259.50</u>	<u>14,206,367.25</u>	<u>(795,107.75)</u>
Net operating income	<u>8,190,210.57</u>	<u>4,621,842.07</u>	<u>3,568,368.50</u>
Non-operating income (expense)			
Interest income	53,786.75	144,375.03	(90,588.28)
Interest expense	(788,103.97)	(1,158,674.94)	370,570.97
Net non-operating	<u>(734,317.22)</u>	<u>(1,014,299.91)</u>	<u>279,982.69</u>
Total revenue less expenses	<u><u>7,455,893.35</u></u>	<u><u>3,607,542.16</u></u>	<u><u>3,848,351.19</u></u>

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Statement of Revenue and Expenses
For the Month ended March 31, 2010

	<u>Actual</u>	<u>March Budget</u>	<u>Variance</u>
Operating revenues			
Municipal assessments	\$389,888.02	\$389,887.82	\$0.20
Owners tipping fees	366,331.68	374,814.00	(8,482.32)
Associate tipping fees	(90,796.47)	69,137.08	(159,933.55)
Commercial tipping fees	461,034.53	377,967.33	83,067.20
Spot market tipping fees	421,404.97	196,338.58	225,066.39
Electrical generating revenues	525,281.49	505,547.00	19,734.49
Sales of recycled goods	313,110.32	83,333.33	229,776.99
Recycling tipping fees	0.00	8,333.33	(8,333.33)
Gorham property assessments	30,379.67	9,166.67	21,213.00
Other operating income	28,454.32	27,083.34	1,370.98
Total operating revenues	<u>2,445,088.53</u>	<u>2,041,608.48</u>	<u>403,480.05</u>
Operating expenses			
Administrative expenses	221,697.28	212,769.24	8,928.04
Waste-to-energy operating expenses	694,659.07	646,524.27	48,134.80
Recycling operating expenses	133,594.57	127,098.49	6,496.08
Landfill/ashfill operating expenses	148,535.29	112,996.99	35,538.30
Contingency	0.00	31,250.00	(31,250.00)
Landfill closure and postclosure care costs	0.00	0.00	0.00
Depreciation & amortization	450,000.00	450,000.00	0.00
Total operating expenses	<u>1,648,486.21</u>	<u>1,580,638.99</u>	<u>67,847.22</u>
Net operating income	<u>796,602.32</u>	<u>460,969.49</u>	<u>335,632.83</u>
Non-operating income (expense)			
Interest income	4,802.03	16,041.67	(11,239.64)
Interest expense	(86,339.70)	(128,741.66)	42,401.96
Net non-operating	<u>(81,537.67)</u>	<u>(112,699.99)</u>	<u>31,162.32</u>
Total revenue less expenses	<u>715,064.65</u>	<u>348,269.50</u>	<u>366,795.15</u>

4/14/2010

ecomaine

ANALYSIS OF ALL TONS
FISCAL YEAR 07/01/09 - 06/30/10
AS OF 3/31/10

RESIDENTIAL WASTE

RECYCLED WASTE

COMMERCIAL WASTE

RESIDENTIAL, RECYCLED, COMMERCIAL COMBINED

Community	Total Annual Tons		over/(under)
	Year to date	09/10	
Bridgton	1,790.30	1,714.54	(75.76)
Cape Elizabeth	2,150.32	1,946.69	(203.63)
Casco	699.02	699.28	0.26
Cumberland	1,234.39	1,230.07	(4.32)
Falmouth	1,636.54	1,639.31	2.77
Freeport	1,463.61	1,429.49	(34.12)
Gorham	1,655.59	1,629.41	(26.18)
Gray	1,949.77	1,934.02	(15.75)
Harrison	797.41	727.48	(69.93)
Hollis	728.70	722.99	(5.71)
Limington	1,471.93	1,253.25	(218.68)
Lyman	891.18	865.30	(25.88)
North Yarmouth	634.62	436.70	(197.92)
Ogunquit	516.58	488.52	(28.06)
Portland	7,763.68	7,631.79	(131.89)
Powall	250.46	159.67	(90.79)
Scarborough	4,023.75	4,055.07	31.32
South Portland	5,131.08	5,053.14	(77.94)
Waterboro	1,910.28	1,822.76	(87.52)
Windham	1,669.15	1,664.55	(4.60)
Yarmouth	1,825.09	1,783.88	(41.21)
	40,193.45	38,887.91	(1,305.54)
Baldwin	425.80	412.98	(12.82)
Cornish	0.00	0.00	0.00
Hiram	438.33	412.98	(25.35)
Limerick	0.00	0.00	0.00
Monmouth	0.00	0.00	0.00
Naples	863.16	856.68	(6.48)
Parsonsfield	762.49	672.85	(89.64)
Poland	0.00	0.00	0.00
Porter	429.86	433.39	3.53
Saco	3,675.36	3,795.09	119.53
Standish	2,236.94	2,237.81	0.87
	8,832.14	8,821.78	(10.36)
	49,025.59	47,709.69	(1,315.90)

Spot Market

Commercial Recycling

Grand Total

Community	Total Annual Tons		over/(under)
	Year to date	09/10	
Bridgton	218.22	444.59	226.37
Cape Elizabeth	853.24	874.52	19.28
Casco	169.15	143.73	(25.42)
Cumberland	543.37	527.26	(16.11)
Falmouth	1,485.60	1,292.75	(192.85)
Freeport	368.19	354.21	(13.98)
Gorham	1,040.89	968.87	(72.02)
Gray	0.00	0.00	0.00
Harrison	120.27	141.66	21.39
Hollis	257.44	241.41	(16.03)
Limington	60.42	77.63	17.21
Lyman	154.25	183.95	29.70
North Yarmouth	310.20	401.98	91.78
Ogunquit	87.10	57.05	(30.05)
Portland	3,793.18	3,706.01	(87.17)
Powall	98.96	107.09	8.13
Scarborough	2,260.43	2,108.35	(152.08)
South Portland	1,758.15	1,820.82	62.67
Waterboro	370.82	341.76	(29.06)
Windham	1,176.69	1,202.09	25.40
Yarmouth	721.81	709.56	(12.25)
	15,852.38	15,705.29	(147.09)
Baldwin	28.10	26.56	(1.54)
Cornish	26.71	28.53	1.82
Hiram	28.09	26.56	(1.53)
Limerick	54.67	0.00	(54.67)
Monmouth	236.93	249.51	12.58
Naples	206.72	175.66	(31.06)
Parsonsfield	63.78	72.44	8.66
Poland	292.13	340.69	48.56
Porter	28.10	26.56	(1.54)
Saco	1,349.10	1,305.46	(43.64)
Standish	503.14	544.35	41.21
	2,817.47	2,796.32	(21.15)
	18,669.85	18,501.61	(168.24)
	0.00	0.00	0.00
	4,646.97	6,280.34	1,633.37
	23,316.82	24,781.95	1,465.13

Community	Total Annual Tons		over/(under)
	Year to date	09/10	
Bridgton	0.47	0.00	(0.47)
Cape Elizabeth	46.36	61.58	15.22
Casco	589.61	535.33	(54.28)
Cumberland	136.21	169.65	33.44
Falmouth	518.03	392.90	(125.13)
Freeport	1,320.04	1,265.43	(54.61)
Gorham	1,456.26	1,253.58	(202.68)
Gray	13.46	17.89	4.43
Harrison	0.00	0.00	0.00
Hollis	147.77	197.10	49.33
Limington	6.66	9.62	2.96
Lyman	4.26	0.00	(4.26)
North Yarmouth	0.00	1.58	1.58
Ogunquit	31,881.36	31,655.12	(226.24)
Portland	29.17	0.00	(29.17)
Scarborough	1,262.38	1,247.28	(15.10)
South Portland	4,980.64	4,012.24	(968.40)
Waterboro	145.95	112.35	(33.60)
Windham	2,328.01	2,079.82	(248.19)
Yarmouth	1,028.27	682.63	(345.64)
	45,894.91	43,694.10	(2,200.81)
Baldwin	0.00	0.00	0.00
Cornish	0.00	0.00	0.00
Hiram	126.46	44.85	(81.61)
Limerick	0.00	0.00	0.00
Monmouth	0.00	0.00	0.00
Naples	2.41	29.83	27.42
Parsonsfield	0.00	11.58	11.58
Poland	0.00	0.00	0.00
Porter	0.00	15.16	15.16
Saco	20.48	42.58	22.10
Standish	642.06	479.77	(162.29)
	791.41	623.77	(167.64)
	46,686.32	44,317.87	(2,368.45)
	23,570.09	53,718.91	30,148.82
	0.00	0.00	0.00
	70,256.41	98,036.78	27,780.37

Community	Total Annual Tons		
	Year to date	08/09	09/10
Bridgton	2,008.99	2,159.13	150.14
Cape Elizabeth	3,051.92	2,882.79	(169.13)
Casco	1,457.78	1,378.34	(79.44)
Cumberland	1,915.97	1,926.98	11.01
Falmouth	3,640.17	3,324.96	(315.21)
Freeport	3,151.84	3,049.13	(102.71)
Gorham	4,152.74	3,851.86	(300.88)
Gray	1,963.23	1,951.91	(11.32)
Harrison	917.68	869.14	(48.54)
Hollis	1,133.91	1,161.50	27.59
Limington	1,539.01	1,340.50	(198.51)
Lyman	1,049.69	1,049.25	(0.44)
North Yarmouth	944.82	840.26	(104.56)
Ogunquit	603.68	545.57	(58.11)
Portland	43,438.22	42,992.92	(445.30)
Powall	378.59	266.76	(111.83)
Scarborough	7,546.56	7,410.70	(135.86)
South Portland	11,869.87	10,886.20	(983.67)
Waterboro	2,427.05	2,276.87	(150.18)
Windham	5,173.85	4,946.46	(227.39)
Yarmouth	3,573.17	3,176.07	(397.10)
	101,940.74	98,287.30	(3,653.44)
Baldwin	453.90	439.54	(14.36)
Cornish	26.71	28.53	1.82
Hiram	592.88	484.39	(108.49)
Limerick	54.67	0.00	(54.67)
Monmouth	236.93	249.51	12.58
Naples	1,072.29	1,062.17	(10.12)
Parsonsfield	826.27	756.87	(69.40)
Poland	292.13	340.69	48.56
Porter	457.96	475.11	17.15
Saco	5,045.14	5,143.13	97.99
Standish	3,382.14	3,261.93	(120.21)
	12,441.02	12,241.87	(199.15)
	114,381.76	110,529.17	(3,852.59)
	23,570.09	53,718.91	30,148.82
	4,646.97	6,280.34	1,633.37
	142,598.82	170,528.42	27,929.60