

Dear _____ :

During these tough economic times many municipalities are considering ways to reduce costs. If your municipality is considering reducing or eliminating household hazardous waste collections, ecomaine encourages you to continue to offer this important service.

When residents find limited outlets for household hazardous waste disposal due to economics or convenience issues they are more likely to improperly dispose of these materials in their household garbage. This has a dramatic and measurable impact on our environment. If you do not have a scheduled collection event, please ensure your residents have the enclosed information by posting the attached information on your town website and/ or including this information with town reports or other public correspondence.

Respectfully,

Anthony Plante
Chairman

Household Hazardous & Universal Waste Disposal Options

Goodwill Industries free disposal option

Goodwill will accept any computer brand in any condition at no cost. There is no volume limit and the parts will be recycled. For more information contact David Crossman at Goodwill:

david.crossman@goodwillnne.org
207-774-6323 or 207-774-6323

Motorola brand disposal option

Motorola's take-back program applies to batteries, cell phones and other equipment in any quantity. Please read their Web page for details and instructions.

<http://responsibility.motorola.com/index.php/environment/products/recycling/>

Riverside Recycling Facility, Portland

(also open to other municipalities)

910 Riverside Street, Portland

1-207-797-6200 1-207-797-6200

Items listed below are considered Universal waste and are accepted Monday through Saturday 7AM-4PM

- Straight fluorescent bulbs
- U-shape & compact fluorescent
- HID lamps
- Lighting ballast (all types)
- Capacitors (all types)
- Thermostats & thermometers
- Mercury switches & blood pressure cuffs
- Floor copiers & printers
- Console & Non- console TV's (business and residential)
- Desktop office equipment (copiers, printers, scanners, fax)
- CPU's and laptops
- PC peripherals (mouse, keyboard)
- Small batteries (non-mercury AAA, AA, 9V)
- Small specialty batteries (button cells, NiCD, etc.)
- Automotive/large lead batteries
- Cell phone batteries

Items listed below are considered Household Hazardous Waste and are accepted on the 1st and 3rd Saturday of each month from April through June and the 1st Saturday of the month from July through November 7AM-4PM.

- Workshop/ Paint supplies- Paints, thinners, adhesives, stains, photographic chemicals
- Automobile fluids- gas, antifreeze, motor oil
- Indoor pesticides- ant spray, mouse and rat poison
- Lawn and Garden Products- Herbicides, Insecticides, Fungicides/wood preservatives
- Misc. – Driveway sealer

For a full list of items accepted go to www.recycling.portlandmaine.gov/hhw.asp

Plan-it Recycling & Transfer, Inc.
18 Gorham Industrial Parkway, Gorham
1-207-854-5353 1-207-854-5353

Items listed below are accepted Monday through Saturday from 7AM-4PM.

- Automotive batteries
- Monitors & televisions (residential)
- Desktop copiers, printers, scanners, fax machines
- Floor copiers & printers
- CPU's and laptops
- Straight fluorescent lamps (uncoated)
- U-lamps, circle lamps & compacts
- High pressure sodium lamps
- NiCd, NiMH, NiZn, Zinc, carbon, carbon air, lithium ion, alkaline batteries
- PCB & DEHP Ballasts
- Mercury devices

****No household hazardous wastes (liquids) accepted**

For more information please go to www.planitrecycling.com

Increasing Recycling Participation and the Recycling Rate

Objective: Conduct a hands-on workshop to train recycling coordinators, volunteers, and associated personnel within ECOMAINE's footprint using community-based social marketing to: (1) Increase the recycling participation of non-recyclers and (2) Increase the recycling rate for current recyclers.

Background: Increasing the participation by non-recyclers or increasing the rate by current recyclers is all about changing behavior. Traditional education and outreach for recycling is really marketing and its success is limited. Traditional marketing seeks to increase recycling and recycling participation by non-recyclers through passive means: advertising, brochures, direct mail, signs, and stickers. Research has found that simply providing information has little or no effect on recycling. At best, this approach reinforces an existing behavior and does little to intensify the behavior or recruit new participants, which requires changing behavior.

Community-based social marketing is an approach that combines marketing and psychology to change behavior rather than merely providing information or focusing only on knowledge. It is an approach designed to encourage a community to become involved in a socially desirable behavior – recycling – by changing their behavior sufficient to overcome real or perceived barriers. As illustrated below, community-based social marketing has six components: (1) commitment, (2) prompts, (3) norms, (4) communication, (5) incentives, and (6) convenience.

Component	Concept	Traditional Education & Outreach	Community-Based Social Marketing	CBSM Examples for Recycling
Commitment	Individuals that make a commitment, especially a public commitment, are more likely to engage in a behavior, especially if it is socially desirable;	No	Yes	<ul style="list-style-type: none"> – Signing a petition – Accepting a recycling bin with follow-up – Ask homeowners to place "We Recycle" sticker on container – Door-to-door "audits"
Prompts	Reminder to engage in a specific behavior	Yes	Yes	<ul style="list-style-type: none"> – Curbside recycling – Affix stickers on containers as to what is recyclable – Have "Please Recycle" printed on PAYT bags and on signs as stores and transfer stations
Norms	The common and accepted behavior in a specific situation	No	Yes	<ul style="list-style-type: none"> – Weekly curbside recycling of uniform colored bins – Handing on "We Recycle" stickers for containers, cars, and homes – Advertise or as press releases, the monthly recycling and/or

Component	Concept	Traditional Education & Outreach	Community-Based Social Marketing	CBSM Examples for Recycling
				<ul style="list-style-type: none"> – participation rate – Ubiquitous, uniform recycling containers and recycling at all events
Communication	Using captivating information when communicating about recycling	Maybe	Yes	<ul style="list-style-type: none"> – Use vivid, local portrayals for reference (“each person generates the equivalent of”) – Use brightly colored door hangers rather than bill inserts – Combine negative implication messages with actions to solve problem – free recycling
Incentives	A reward for engaging in behavior	Maybe	Yes	<ul style="list-style-type: none"> – Pay-as-you-throw – Deposit/refund system – Visible incentives = Free recycling
Convenience	Removing real or perceived external barriers such as convenience, pleasantness, cost, or time requirement	Maybe	Yes	<ul style="list-style-type: none"> – Curbside recycling – Delivery recycling containers – Single sort recycling – Sufficient size containers – Clean, tidy, and safe drop-off areas – Annual campaign to notify residents of recycling days, what's accepted, and information hotline

No = not typically done. Yes = typically done.

Workshop Delivery: There are multiple options in holding workshops. The least expensive and most effective approach would be to send staff to a train-the-trainer workshop. They then would be able to run workshops.

Further Reading: Case studies on recycling and waste reduction available at: www.cbsm.com/cases/category/waste

Fiscal Year Recycling Tons & Revenues 08-09

	#8 News		OCC		NATURAL		COLORED		PET		#3-7 MIXED PLASTIC		STEEL CANS		ALUMINUM		Loose Glass		LOOSE METAL		Mixed Paper		Monthly Totals		Residue		Percentage of residue		Net Revenue		
	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	Tons	Value	
July	1548.11	\$220,137	1052.67	\$18,691	23.81	\$3795	21.52	\$576	0.00	\$0	21.34	\$1,280	39.16	\$3485	19.89	\$1,180	94.03	\$0	102.03	\$98	1.22	\$80	2544.83	105.79	2706.61	112.54	\$4,952	4.16%	\$386,798		
	\$ Per Ton	\$142	\$114	\$795	\$268	\$268	\$268	\$268	\$0	\$0	\$60	\$60	\$86	\$86	\$59	\$59	\$0	\$0	\$96	\$96	\$65	\$65	\$383,018	89.87	2419.14	89.87	\$3,910	3.67%	\$379,108		
August	1473.62	\$238,761	694.59	\$18,308	21.74	\$842	22.10	\$703	67.38	\$14,036	22.08	\$208	36.46	\$450	19.89	\$1,180	94.03	\$0	102.03	\$98	1.22	\$80	2419.14	105.79	2706.61	112.54	\$4,952	4.16%	\$386,798		
	\$ Per Ton	\$162	\$115	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
September	1689.20	\$256,136	616.13	\$17,893	18.99	\$942	22.10	\$703	22.39	\$6,717	22.33	\$223	42.82	\$129	19.89	\$1,180	94.03	\$0	102.03	\$98	1.22	\$80	2544.83	105.79	2706.61	112.54	\$4,952	4.16%	\$386,798		
	\$ Per Ton	\$152	\$118	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
October	1524.08	\$160,431	449.21	\$38,269	16.28	\$622	22.10	\$703	0.00	\$0	22.33	\$223	41.80	\$99	101.31	\$0	103.33	\$375	10.33	\$375	3.36	\$395	2165.11	149.25	2165.11	149.25	\$6,567	6.89%	\$228,632		
	\$ Per Ton	\$105	\$86	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
November	1377.77	\$30,317	583.71	\$6,381	18.77	\$340	19.74	\$416	20.73	\$56	22.33	\$223	42.82	\$129	74.54	\$0	74.54	\$0	74.54	\$0	3.36	\$395	2165.11	149.25	2165.11	149.25	\$6,567	6.89%	\$228,632		
	\$ Per Ton	\$22	\$36	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
December	1513.67	\$21,934	425.03	\$4,979	19.15	\$260	20.96	\$119	17.44	\$80	18.55	\$39	42.94	\$18	146.64	\$0	146.64	\$0	146.64	\$0	3.32	\$392	2181.53	133.14	2181.53	133.14	\$5,958	6.09%	\$35,164		
	\$ Per Ton	\$14	\$22	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
January	1358.77	\$20,318	509.51	\$5,303	17.68	\$300	18.43	\$231	18.55	\$39	39.13	\$11	59.56	\$22	11.81	\$396	144.77	\$0	144.77	\$0	3.32	\$392	2181.53	133.14	2181.53	133.14	\$5,958	6.09%	\$35,164		
	\$ Per Ton	\$15	\$24	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
February	1113.98	\$32,132	353.21	\$9,282	33.22	\$279	23.26	\$584	43.46	\$2,729	20.68	\$310	19.60	\$28	100.61	\$0	100.61	\$0	100.61	\$0	4.70	\$567	1712.72	96.39	1712.72	96.39	\$4,197	5.57%	\$58,219		
	\$ Per Ton	\$29	\$35	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
March	1269.72	\$42,299.00	490.00	\$7,758.71	22.39	\$390	22.56	\$276	23.14	\$130	20.38	\$32	99.93	\$21	10.85	\$370	92.15	\$1	92.15	\$1	17.25	\$21	2088.37	99.23	2088.37	99.23	\$4,366	4.80%	\$78,808		
	\$ Per Ton	\$33	\$36	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
April	1390.15	\$80,913.34	486.19	\$7,948.00	19.87	\$400	20.36	\$12	20.25	\$204	20.46	\$11	45.24	\$17	86.33	\$0	86.33	\$0	86.33	\$0	26.92	\$16	2115.77	81.37	2115.77	81.37	\$3,580	3.85%	\$89,106		
	\$ Per Ton	\$42	\$43	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
May	2180.35	\$907,951	917.52	\$4,089.08	42.13	\$426	20.36	\$235	20.25	\$204	44.06	\$32	88.26	\$26	0.00	\$0	0.00	\$0	0.00	\$0	11.09	\$90	3415.06	89.36	3415.06	89.36	\$3,932	2.62%	\$162,926		
	\$ Per Ton	\$42	\$44	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
June	1562.36	\$75,840.76	770.23	\$4,556.83	21.58	\$460	22.77	\$220	22.15	\$105	44.06	\$32	76.61	\$26	5.59	\$44	5.59	\$44	5.59	\$44	11.51	\$44	2592.80	99.10	2592.80	99.10	\$4,360	3.82%	\$143,619		
	\$ Per Ton	\$49	\$59	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268	\$268
TOTAL TONNAGE	18,001.78		7,348.00		275.61		234.16		275.74		227.20		637.76		42.55		942.41		83.78		202.55		28,271.54	1,307.73				4.63%	\$2,047,242		
TOTAL REVENUE	\$ 1,247,177	\$ 490,453	\$ 140,389	\$ 81,598	\$ 41,931	\$ 3,441	\$ 227.20	\$ 637.76	\$ 31,142	\$ 942.41	\$ -	\$ 2,982	\$ 8,912	\$ 2,104,782	\$ 57,540																

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**ecomaine Neighborhood Recycling Monthly Totals For
April 1, 2010 Through April 30, 2010**

	Pop.	Town Tons- MSW Month	Town Tons-Rec Drop-off - Month	Town Tons-Rec Curb- month	Town Tons-Rec Monthly Total	Town MSW + Rec Monthly Total	Town % Rec Month
Bridgton	5,120	158.49	37.94		37.94	196.43	19.31%
Cape Elizabeth	9,178	219.63	92.82		92.82	312.45	29.71%
Casco	3,690	64.28	11.78		11.78	76.06	15.49%
Cumberland	7,762	115.54		57.91	57.91	173.45	33.39%
Falmouth	10,950	165.31	75.68	72.97	148.65	313.96	47.35%
Freeport	8,010	127.42	40.24		40.24	167.66	24.00%
Gorham	15,183	176.94	22.09	78.43	100.52	277.46	36.23%
Harrison	2,458	74.31	24.02		24.02	98.33	24.43%
Hollis	4,583	75.95		25.24	25.24	101.19	24.94%
Limington	3,822	135.53	9.85		9.85	145.38	6.78%
Lyman	4,155	94.45	18.18		18.18	112.63	16.14%
Naples	3,498	78.58	14.39		14.39	92.97	15.48%
No. Yarmouth	3,485	50.03	0.00	39.91	39.91	89.94	44.37%
Ogunquit	1,286	28.36	6.25		6.25	34.61	18.06%
Parsonsfield	1,770	68.14		9.08	9.08	77.22	11.76%
Portland	64,249	829.03	61.74	344.88	406.62	1235.65	32.91%
Pownal	1,610	16.16	0.00	12.79	12.79	28.95	44.18%
Saco	18,328	424.70	5.48	137.13	142.61	567.31	25.14%
Scarborough	18,604	441.84	66.55	172.43	238.98	680.82	35.10%
S. Portland	23,729	535.14	25.53	187.19	212.72	747.86	28.44%
Standish	9,946	271.87	56.14		56.14	328.01	17.12%
Tri-Town	4,403	127.92	6.35		6.35	134.27	4.73%
Waterboro	7,247	205.21	42.23		42.23	247.44	17.07%
Windham	15,988	172.18	8.26	117.91	126.17	298.35	42.29%
Yarmouth	8,266	177.66	89.50		89.50	267.16	33.50%
		4,834.67	715.02	1,255.87	1,970.89	6,805.56	28.96%

**ecomaine Neighborhood Recycling Year to Date Totals For
July 1, 2009 Through April 30, 2010**

Town	Town Tons-MSW To Date	Town Tons-Rec Drop off To Date	Town Tons-Rec Curb To Date	Town Tons-Rec Total To Date	Town Total MSW+Rec	Town % Rec To Date
Bridgton	1841.91	482.53	0.00	482.53	2324.44	20.76%
Cape Elizabeth	2164.33	967.34	0.00	967.34	3131.67	30.89%
Casco	763.56	155.51	0.00	155.51	919.07	16.92%
Cumberland	1345.61	0.00	585.17	585.17	1930.78	30.31%
Falmouth	1804.62	786.95	654.45	1441.40	3246.02	44.41%
Freeport	1557.34	394.45	0.00	394.45	1951.79	20.21%
Gorham	1806.35	228.30	841.09	1069.39	2875.74	37.19%
Harrison	801.79	165.68	0.00	165.68	967.47	17.13%
Hollis	798.94	0.00	266.65	266.65	1065.59	25.02%
Limington	1388.78	87.48	0.00	87.48	1476.26	5.93%
Lyman	959.75	202.13	0.00	202.13	1161.88	17.40%
Naples	935.26	190.05	0.00	190.05	1125.31	16.89%
No. Yarmouth	486.73	90.86	351.03	441.89	928.62	47.59%
Ogunquit	516.88	63.30	0.00	63.30	580.18	10.91%
Parsonsfield	740.99	0.00	81.52	81.52	822.51	9.91%
Portland	8429.60	778.70	3333.93	4112.63	12542.23	32.79%
Pownal	175.83	47.75	72.13	119.88	295.71	40.54%
Saco	4213.38	125.05	1323.02	1448.07	5661.45	25.58%
Scarborough	4498.90	604.51	1742.82	2347.33	6846.23	34.29%
S. Portland	5594.69	242.87	1790.02	2032.89	7627.58	26.65%
Standish	2509.68	600.49	0.00	600.49	3110.17	19.31%
Tri-Town	1397.91	86.03	0.00	86.03	1483.94	5.80%
Waterboro	2044.99	383.99	0.00	383.99	2428.98	15.81%
Windham	1867.85	97.52	1230.74	1328.26	3196.11	41.56%
Yarmouth	1961.54	799.06	0.00	799.06	2760.60	28.95%
	50,607.21	7,580.55	12,272.57	19,853.12	70,460.33	28.18%

ecomaine
RECYCLING TOTALS

	1991/92	1992/03	1993/04	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	2009/10
July	287.96	323.48	496.67	533.59	593.37	667.46	666.77	732.22	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776.35	2,743.86
YTD	287.96	323.48	496.67	533.59	593.37	667.46	666.77	732.22	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776.35	2,743.86
August	283.48	349.92	507.49	632.76	669.37	716.80	631.03	681.37	1,160.65	1,335.45	1,549.36	1,380.26	1,611.16	1,725.95	2,157.27	2,285.15	2,394.69	2,729.66	2,605.20
YTD	571.44	673.40	1004.16	1166.35	1262.74	1,384.26	1,297.80	1,413.59	2,246.41	2,509.73	2,989.19	2,772.75	3,281.17	3,261.98	3,958.82	4,249.07	4,607.48	5,506.01	5,349.06
September	281.94	374.41	546.27	606.30	660.45	682.07	741.43	827.63	1,175.35	1,217.37	1,474.21	1,420.08	1,836.76	1,742.24	2,117.62	2,078.68	2,045.61	2,868.29	2,718.77
YTD	853.38	1047.81	1550.43	1772.65	1923.19	2,066.33	2,039.23	2,241.22	3,421.76	3,727.10	4,463.40	4,192.83	5,117.93	5,004.22	6,076.44	6,327.75	6,653.09	8,374.30	8,067.83
October	325.51	339.49	516.48	608.88	677.03	730.60	693.07	772.33	1,013.54	1,290.35	1,998.15	1,667.28	1,800.58	1,593.15	1,993.01	2,294.74	2,357.24	2,783.06	2,796.23
YTD	1178.89	1387.30	2066.91	2381.53	2600.22	2,796.93	2,732.30	3,013.55	4,435.30	5,017.45	6,461.55	5,860.11	6,918.51	6,597.37	8,069.45	8,622.49	9,010.33	11,157.36	10,864.06
November	281.68	337.00	543.15	626.32	688.18	688.07	621.13	824.11	1,146.92	1,316.17	1,750.31	1,596.47	1,483.24	1,744.19	2,198.55	2,277.91	2,256.00	2,333.81	2,662.58
YTD	1460.57	1724.30	2610.06	3007.85	3288.40	3,485.00	3,353.43	3,837.66	5,582.22	6,333.62	8,211.86	7,456.58	8,401.75	8,341.56	10,268.00	10,900.40	11,266.33	13,491.17	13,526.64
December	321.02	388.94	514.09	599.10	683.42	806.53	795.31	834.70	1,178.45	1,341.32	1,764.33	1,841.63	1,919.08	1,936.94	2,256.75	2,166.13	2,362.55	2,937.11	3,158.21
YTD	1781.59	2113.24	3124.15	3606.95	3971.82	4,291.53	4,148.74	4,672.36	6,760.67	7,674.94	9,976.19	9,298.21	10,320.83	10,278.50	12,524.75	13,066.53	13,628.88	16,428.28	16,684.85
January	271.05	359.99	444.28	557.29	608.08	632.55	606.67	673.01	909.51	1,367.61	1,707.27	1,765.43	1,467.16	1,657.08	2,114.52	2,068.29	2,564.76	2,441.23	2,685.89
YTD	2052.64	2473.23	3568.43	4164.24	4579.90	4,924.08	4,755.41	5,345.37	7,670.18	9,042.55	11,683.46	11,063.64	11,787.99	11,935.58	14,639.27	15,134.82	16,193.64	18,869.51	19,370.74
February	244.13	310.62	464.59	451.68	523.30	619.28	605.88	616.02	945.88	1,084.71	1,547.84	1,395.61	1,394.75	1,497.44	1,689.38	1,633.72	2,139.22	2,078.44	2,286.95
YTD	2296.77	2783.85	4033.02	4615.92	5103.20	5,543.36	5,361.29	5,961.39	8,616.06	10,127.26	13,231.30	12,459.25	13,182.74	13,433.02	16,328.65	16,768.54	18,332.86	20,947.95	21,657.69
March	275.97	436.63	512.53	570.16	584.39	616.62	671.88	751.34	1,062.77	1,098.41	1,459.30	1,572.04	1,629.24	1,774.99	2,016.88	1,823.79	2,258.34	2,354.49	2,907.84
YTD	2572.74	3220.48	4545.55	5186.08	5687.59	6,159.98	6,033.17	6,712.73	9,678.83	11,225.67	14,690.60	14,031.29	14,811.98	15,208.01	18,345.53	18,592.33	20,591.20	23,302.44	24,565.53
April	319.29	517.14	549.15	538.63	667.71	676.79	671.45	752.00	1,000.57	1,220.48	1,638.89	1,710.90	1,524.35	1,627.25	1,831.65	1,871.62	2,363.75	2,395.67	2,875.88
YTD	2892.03	3737.62	5094.70	5724.71	6355.30	6,836.77	6,704.62	7,464.73	10,679.40	12,446.15	16,329.49	15,742.19	16,336.33	16,835.26	20,177.18	20,465.95	22,954.95	25,698.11	27,441.41
May	315.59	488.88	547.91	671.66	698.84	639.03	707.09	765.11	1,193.95	1,311.08	1,714.14	1,732.85	1,576.35	1,877.96	2,224.46	2,279.00	2,516.52	2,279.50	2,744.14
YTD	3207.62	4226.50	5642.61	6396.37	7054.14	7,475.80	7,411.71	8,229.84	11,873.35	13,757.23	18,043.63	17,475.04	17,912.68	18,713.22	22,401.64	22,742.95	25,471.47	27,977.61	27,441.41
June	352.14	523.69	583.87	654.97	624.78	660.55	752.80	807.31	1,234.16	1,348.20	1,453.10	1,783.82	1,683.84	2,020.91	2,207.89	2,140.94	2,459.61	2,727.78	2,744.14
Total	3,559.76	4,750.19	6,226.48	7,051.34	7,678.92	8,136.35	8,164.51	9,037.15	13,107.51	15,105.43	19,496.73	19,258.86	19,596.52	20,734.13	24,609.53	24,883.89	27,931.08	30,705.39	27,441.41

Projection based on: 32,843.04