Web Site Analytics							Handout #1
	* Oct 2010	Nov 2010	Dec 2010	Jan 2011	Feb 2011	Mar 2011]
otal Visits	1,189	1,456	1,529	1,626	1,644	1,943	# of times visits were made to the site ; includes multiple visits by the same individual
Inique Visits (# persons)	790	1,160	1,169	1,195	1,320	1,467	# of individuals who visited during the designated time period (not the # times visits were made)
lew Visitors	790	1,104	1,077	1,098	1,210	1,325	# of indivuals who have never visited the ecomaine Web site before
leturning Visitors	399	352	452	528	434	618	
n-State Visitors	786	781	969	1,018	994	1,137	
Referrals (via links)	246	248	307	224	412	384	
Direct Connection	519	362	397	400	443	359	
verage Time On Site (min)	1:51	2:21	2:17	2:25	2:00	2:20	→ Total Visits → Unique Visits (# persons) → New Visitors → Returning Visitors
verage # Pages Viewed	2.86	3.41	3.35	3.48	3.10	3.29	
op 5 Pages (excluding index/home	1=most popular	r					2,500
Recycling	1	1	1	1	1	1	
WTE (Electric Generation)	2	2	3	3	3	2	2,000
About Us	3	3	2	2	2	3	
Contact Info	4	5		4			
Stats/Annual Reports	5		5	5	4	4	1,500
Jobs		4	4		5	5	

500

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* Oct 2010

Nov 2010

Dec 2010

Jan 2011

Feb 2011

X

Mar 2011

*Tracking began Oct. 9, 2010; **ecomaine** employee filter not applied until Nov. 1, 2010

Fiscal Year Recycling Tons & Revenues 2010-2011

						**:- A				1005					Dercen		
	\backslash	#8 News	occ	NATURAL	COLORED	2	TED PLASTIC	STEEL CANS	NI UMINUM	Loose Giass	ANTI-ALSTREE	Mixed Paper	PostBurn	Moniny lotals	Dercenter Brecenter Printer Presidue 212.03	e or resid	Nei Revenue
July	Tons	1587.9	7 719.75	21.40	0.00	0.00	67.14	54.77	0.00	192.69	28.41	0.00	93.25	2765.38	212.03	7.93%	40
	Value						\$0		\$0.00	102.00	20.41	0.00		\$222,832	\$ 9,329	7.93%	\$213,503
	\$ Per Tor	n \$7	1 \$113	\$460	\$0	\$0	\$0	\$170	\$0) \$0	\$155	\$0	\$54		+		\$210,000
August	Tons	1961.8	6 755.43	20.86	3 23.09	41.69	10.64	44.47	0.00	173.20	0.00	0.00	457.17	3488.41	214.90	7.09%	NALE OF BRIDE
	Value					\$10,839	-\$387	\$7,560	\$0				\$20,041	\$290,136			\$280,680
	\$ Per Ton	\$7	6 \$115	\$505	\$260	\$260	-\$36	\$170	\$0	\$0	\$0	\$0	\$44				
September	Tons	1330.79	505.89	21.93	0.00	0.00	0.00	15.34	0.00	146.25	49.26	0.00	209.03	2278.49	196.53	9.50%	
	Value			\$11,408	\$0		\$0	\$2,761	\$0	\$0	\$8,564	\$0	\$11,183	\$206,433			\$197,785
	\$ Per Ton	\$83	2 \$125	\$520	\$0	\$0	\$0	\$180	\$0	\$0	\$174	\$0	\$53				
October	Tons	2279.10	682.45	0.00	21.04	42.48	65.72	59.16	0.00	140.07	31.32	0.00	179.82	3501.16	142.03	4.28%	a a a a a a a a a a a a a a a a a a a
	Value		\$91,351	\$0		\$11,150	\$462	\$9,519	\$0			\$0		\$332,519		4.2070	\$326,270
	\$ Per Ton	\$87	\$134	\$0	\$310	\$262	\$7	\$161	\$0	\$0	\$173	\$0	\$54				
November	Tons	1962.90	559.19	20.69	20.47	20.17	41.55	41.69	0.00	115.02	10.56	0.00	101.04	2893.28	182.97	6.55%	DRAMEWEINING
	Value			\$10,448		\$5,244	\$205	\$6,254	\$0			\$0		\$316,233		0.55%	\$308,182
	\$ Per Ton	\$95	\$167	\$505	\$310	\$260	\$5	\$150	\$0	\$0	\$211	\$0	\$54				
December	Tons	1843.37	613.13	22.23	20.83	21.29	20.96	76.17	0.00	107.59	4.23	0.00	467.62	3197.42	277.83	10.18%	
	Value		\$108,048	\$13,382		\$6,600	\$210	\$13,330	\$0			\$0		\$362,434		10.1070	\$350,210
	\$ Per Ton	\$101	\$176	\$602	\$400	\$310	\$10	\$175	\$0	\$0	\$185	\$0	\$54				
January	Tons	1487.78	549.46	0.20	23.22	19.15	19.17	81.70	0.00	57.98	0.00	11.71	248.37	2498.74	305.73	13.59%	
	Value	\$157,176		\$104	\$11,266	\$5,937	\$0	\$18,358	\$0			\$117	\$14,962	\$301,614		13.39%	\$288,162
	\$ Per Ton	\$106	\$171	\$522	\$485	\$310	• \$0	\$225	\$0	\$0	\$0	\$10	\$60				
February	Tons	1300.36	408.46	20.94	0.00	22.08	47.86	62.11	9.87	88.45	28.83	0.00	320.55	2309.51	260.55	12 100/	California de la calego
	Value			\$15,705		\$6,845	\$479	\$15,706	\$4,984	00.45	\$1,238	\$0	\$18,317	\$276,426		13.10%	\$264,962
	\$ Per Ton	\$111	\$170	\$750	\$0	\$310	\$10	\$253	\$505	\$0	\$43	\$0	\$57				
March	Tons	1843.27	551.73		21.55		19.55	62.99		117.94	8.11	19.35	386.62	0004.44	000.04	11.0004	
	Value	\$256,656			\$9,051	•	\$196	\$15,748		117.94	\$1,863	\$194	\$23,109	3031.11 \$400,610	298.91 \$ 13,152	11.30%	\$387,458
	\$ Per Ton	\$139	\$170	\$0	\$420	\$0	\$10	\$250	\$0	\$0	\$230	\$10	\$60		+ IGHT		\$001,400
April	Tons			-	1												
	Value				1									0.00	\$.	#DIV/0!	\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		Ψ		
May	Tons								-								
	Value													0.00	\$	#DIV/0!	\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		· ·		
June	Tons																
oulle	Value													0.00	e	#DIV/0!	
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$ -		\$0
TOTAL TONNAGE		15,597.40	5,345.49	128.25	130.20	166.86	292.59	498.40	9.87	1,139.19	160.72	31.06	2,463.47	25,963.50	2,091.48	8.06%	and the second
TOTAL REVENUE		\$ 1,500,783	\$ 780,704	\$ 71,427	\$ 47,521	\$ 46,614	\$ 1,164	\$ 98,546	\$ 4,984	\$ -	\$ 24,496	\$ 311	\$ 132,688	\$ 2,709,237	\$ 92,025		\$ 2,617,212

Handout 2

Fiscal Year Recycling Tons & Revenues 2009-2010

						**: - MI				100sk					Dercent		
	/	#8 News	Occ	NNTURAL	COLORED	PRI 4	to austic	STREE CANS	ALUMINUM	Loose Class	ARTINI STERI	Mixed Paper	PostBuin	Monthy totals	281 CETTER 545 65 00 450 7)11 10 4 00 100.23	e of residue	Net Revenue
July	Tons	1602.26		0.00	47.33	25.62	0.00	44.93	14.68	96.90	8.65	0.00	68.86	2548.53	100.23	4.04%	6
	Value	\$84,539				\$4,740	\$0			\$0.50		\$0				4.0470	\$155,369
	\$ Per Ton	\$53	\$70	\$0	\$270	\$185	\$0	\$65	\$611	\$0	\$110	\$0	\$6	\$100,110	4,410		\$100,000
August	Tons	1502.22	636.21	42.40	19.90	20.93	89.23		0.00	101.64	27.59		73.03	2557.48	83.72	3.37%	
	Value \$ Per Ton	\$94,292 \$63	\$41,196	\$17,280 \$408	\$5,771 \$290	\$4,186 \$200	\$756 \$8	\$3,325	\$0 \$0	\$0		\$0 \$0	\$805	\$170,082	\$ 3,684		\$166,398
September	Tons	1558.79	648.95	18.34	22.13	22.01	20.21	42.08	0.00	105.05	40.20	0.00	213.16	2690.92	103.22	4.17%	
	Value	\$110,047	\$53,249		\$6,750		\$202	\$4,418				\$0	\$6,635	\$200,563			\$196,021
	\$ Per Ton	\$71	\$82	\$496	\$305	\$172	\$10	\$105	\$0	\$0	\$159	\$0	\$31	1200/000	• 1012		<i><i>(</i></i>)
October	Tons	1622.04	581.66		21.28		0.00					0.00	177.34			3.62%	
	Value	\$124,242			\$7,719	\$4,217	\$0			\$0		\$0	\$8,382	\$218,907	\$ 3,906		\$215,001
	\$ Per Ton	\$77	\$81	\$526	\$363	\$180	\$0	\$132	\$760	\$0	\$91	\$0	\$47				
November	Tons	1698.81	503.11	20.39	22.42	21.08	43.54	38.54	0.00	73.68	3.70	0.00	291.96	2717.23	94.68	3.90%	
	Value	\$133,980	\$40,156	\$10,705	\$8,52,4	\$4,005	\$1,212	\$3,661	\$0	\$0	\$321	\$0	\$14,369	\$216,935	\$ 4,166		\$212,769
	\$ Per Ton	\$79	\$80	\$525	\$380	\$190	\$28	\$95	\$0	\$0	\$87	\$0	\$49				
December	Tons	1746.44	535.55	22.69	22.19	0.00	21.90	62.48	0.00	81.04	5.44	0.00	194.77	2692.50	112.14	4.49%	
	Value	\$145,645		\$11,118	\$7,012	\$0	\$219	\$7,380		\$0		\$0	\$8,200	\$222,362	\$ 4,934		\$217,428
	\$ Per Ton	\$83	\$79	\$490	\$316	\$0	\$10	\$118	\$0	\$0	\$108	\$0	\$42				
January	Tons	1508.50	674.02	22.34	62.89	0.00	20.03	65.46	0.00	83.11	8.76	0.00	165.48	2610.59	107.65	4.40%	
	Value	\$122,855	\$72,263	\$11,304	\$20,802	\$0	\$200	\$12,765	\$0	\$0	\$1,046	\$0	\$7,400	\$248,635	\$ 4,737		\$243,898
	\$ Per Ton	\$81	\$107	\$506	\$331	\$0	\$10	\$195	\$0	\$0	\$119	\$0	\$45				
February	Tons	1335.55	462.56	21.10	0.00	20.24	41.69	41.80		80.19		0.00	158.07	2179.34		4.10%	
	Value	\$111,083	\$65,237	\$10,867	\$0		\$1,070	\$8,151	\$7,215	\$0		\$0	\$8,588	\$217,949	\$ 3,648		\$214,301
	\$ Per Ton	\$83	\$141	\$515	\$0	\$266	\$26	\$195	\$505	\$0	\$92	\$0	\$54				
March	Tons	1738.40	549.11	21.19	-1.08	43.66	20.30	63.04	0.00	122.85		0.00	248.65	2816.96		6.08%	
	Value	161460.48	96321.30	11820.22	2788.00	12748.56	203.00	12923.20		0.00		0.00	13313.05	\$313,110	\$ 6,870		\$306,240
	\$ Per Ton	\$93	\$175	\$558	\$470	\$292	\$10	\$205	\$0	\$0	\$141	\$0	\$54				
April	Tons	1726.64	572.38	20.01	0.00	21.77	20.38	10.31	10.45	133.06		0.00	180.97	2767.41		9.20%	
	Value	147708.69	82528.00	12726.36	0.00	7624.54	815.20	2113.55		0.00		0.00	10414.83	\$283,305	\$ 10,474		\$272,831
	\$ Per Ton	\$86	\$144	\$636	\$0	\$350	\$40	\$205	\$505	\$0	\$197	\$0	\$58				
Мау	Tons	1464.61	579.04	21.49	22.38	20.66	23.04	0.00	0.00	124.78		0.00	180.68	2492.42		6.14%	
	Value \$ Per Ton	126515.23 \$86	80149.33 \$138	12894.00 \$600	12980.40 \$580	6404.60 \$310	921.60 \$40	0.00	0.00	0.00	8713.83 \$156	0.00	10062.39 \$56	\$258,641	\$ 6,242		\$252,400
													\$30				
June	Tons	2024.13	722.55	21.85	20.81	20.52	39.84	21.47	0.00	157.45	53.47	0.00	98.11	3180.20		6.45%	
	Value \$ Per Ton	140070.84 \$69	89471.40 \$124	13438.05 \$615	7075.40 \$340	1487.70 \$73	894.54 \$22	3649.90 \$170	0.00	0.00	8079.87 \$151	0.00	5552.67 \$57	\$269,720	\$ 8,746		\$260,974
														41.11			
TOTAL TONNAGE		19,528.39	7,104.44	251.24	260.25	239.92	340.16	494.79	50.61	1,263.11	298.59	-	2,051.08	31,882.58	1,508.16	4.73%	
TOTAL REVENUE		\$ 1,502,438	\$ 754,127	\$ 131,478	\$ 92,178	\$ 54,588	\$ 6,494	\$ 69,261	\$ 29,972	\$ -	\$ 45,343	\$ -	\$ 94,111	\$ 2,779,990	\$ 66,359		\$ 2,713,631