



Memorandum

DATE: May 16, 2012

TO: Chair and Members of the Board

FROM: Kevin H. Roche, General Manager

SUBJECT: Agenda for the May 23, 2012, Recycling Committee Meeting

There is a meeting of the **ecomaine** Recycling Committee scheduled for Wednesday, May 23, 2012 at 4:00PM at the Waste-to-Energy Facility. The agenda for this meeting is as follows:

1. Review and approval of the 4/25/12 Recycling Committee Meeting minutes (*Attachment A*)
2. Recycling Updates:
 - Market Report (*Attachment B*)
 - Tonnage reports (*Attachments C & D*)
 - Revenue and expense report (*Attachment E*)
 - Outreach and tour report
 - Website analytics (*Attachment F*)
 - Catalog Choice Update (*Attachment G*)
 - Silver Bullet Painting Project
3. Event Recycling Program (*Attachment H*)
4. Other
5. Future Meetings
 - Annual Meeting: June 14th (Thursday) @ 11:30AM.
 - Finance Committee Meeting: September 18th (Tuesday) @ 4:00PM.
 - Audit Committee Meeting: September 20th (Thursday) @ 2:00PM.
 - Executive Committee Meeting: September 20th (Thursday) @ 4:00PM.



Owner Communities

Bridgton
Cape Elizabeth
Casco
Cumberland
Falmouth
Freeport
Gorham
Gray
Harrison
Hollis
Limington
Lyman
North Yarmouth
Ogunquit
Portland
Pownal
Scarborough
South Portland
Waterboro
Windham
Yarmouth

Associate Members

Baldwin
Hiram
Naples
Parsonsfield
Porter
Saco
Standish

Contract Members

Andover
Cornish
Eliot
Greenland, NH
Harswell
Jay
Livermore Falls
Manchester
Monmouth
Newington, NH
North Haven
Old Orchard Beach
Poland
Readfield
Sanford
Wayne

DATE: April 25, 2012
TO: Recycling Committee
FROM: Kevin H. Roche, General Manager
SUBJECT: **Minutes of 4/25/12 ecomaine Recycling Committee Meeting**

The **ecomaine** Recycling Committee met on Wednesday, April 25, 2012, at the waste-to-energy facility. The meeting was called to order by Committee Chairman Troy Moon at 4:00 p.m.

There were five items on the agenda:

1. Review and approval of the 2/22/12 Recycling Committee Meeting Minutes
2. **eco-Excellence Award Update**
3. Recycling Updates
4. Other
5. Future Meetings

Item #1-Approval of the February 22, 2012 Recycling Committee Meeting Minutes

A motion to accept the minutes was made by Mr. Brobst and seconded by Mr. Miller. The minutes were unanimously approved.

Item #2 -eco-Excellence Award Update

A written summary of the awards was presented by staff and discussed; Chairman Moon thanked the three judges (Dr. Wagner, Ms. Bernier, and Ms. McGinty) for their work. A brief discussion about the Awards' media coverage led to a review of Portland Sunday Telegram/Portland Press Herald coverage of the NAWTEC being held in Portland and coverage of **ecomaine's** long-term debt retirement.

Item #3-Recycling Updates

Chairman Moon asked Recycling Manager John Morin to describe the process finding buyers, cause and effect of demand on marketing recycled materials, and any upgrades made to original single stream equipment; he then reviewed the current market prices, tonnages, and the revenue & expense report and compared them all to the previous year's report

Ms. Dunn summarized recent outreach efforts by **ecomaine**, website activity, and Catalog Choice participation. The committee asked that the Catalog Choice figures for individual communities be sent to corresponding webmasters.

-more-

Item #4-Other

Impressions of **ecomaine**'s NAWTEC meeting activities were discussed.

Ms. Dunn reported that the American Chemical Association had been video-taping at the WTE plant, as well as at the NAWTEC meeting, in conjunction with SWANA.

The committee suggested promoting news coverage of some old/unnecessary recycling habits that linger despite the introduction of single stream recycling in 2007; and, remaining skeptics that doubt recycling occurs at all.

An update on the Silver Bullet painting competition was requested and briefly discussed; the Committee requested that all members receive copies of the winning designs.

Item #5-Future Meetings

The list of future meetings was presented on the agenda.

Mr. Brobst made a motion that the meeting be adjourned and the motion was seconded by Ms. Rodden. All were in favor and the meeting concluded at 5:45 p.m.

Present

M. Beecher
R. Brobst
J. Miller
T. Moon
B. Rodden
L. Van Gaasbeek
T. Wagner

Absent

S. Bernier
D. Doughty
S. McGinty
E. Suslovic

Staff

Shelley Dunn
John Morin

Fiscal Year Recycling Tons & Revenues 2011-2012

Month	Tons	Value	\$ Per Ton	#5 News			OCC			NATURAL	COLORED			PET	#3.7 MIXED PLASTIC			STEEL CANS			ALUMINUM			LOOSE GLASS			LOOSE METAL/STEEL			Mixed Paper	Post Burn	Mixed Metals (net of ash)	Monthly Totals	Residue	Percentage of Residue based on Monthly Totals (minus Post Burn)	Net Revenue
				Tons	Value	\$ Per Ton	Tons	Value	\$ Per Ton		Tons	Value	\$ Per Ton		Tons	Value	\$ Per Ton	Tons	Value	\$ Per Ton	Tons	Value	\$ Per Ton	Tons	Value	\$ Per Ton	Tons	Value	\$ Per Ton							
July	1750.02	665.94	19.88	22.35	42.59	0.00	78.56	183.65	5.79	183.65	9.74	0.00	200.60	0.00	2979.13	188.09	6.77%	\$421,890																		
	\$239,987	\$112,674	\$13,923	\$9,387	\$0	\$2,187	\$2,982	\$0	\$1,759	\$0	\$17,800	\$0	\$17,800	\$0	\$430,166	\$8,276																				
	\$137	\$169	\$700	\$420	\$250	\$0	\$279	\$515	\$0	\$181	\$0	\$89	\$0	\$89	\$0																					
August	1864.45	689.96	21.21	21.71	20.00	58.85	58.39	0.00	192.44	13.46	0.00	153.67	0.00	3094.14	208.04	7.08%	\$427,894																			
	\$281,755	\$117,293	\$14,423	\$8,250	\$5,100	\$393	\$16,380	\$0	\$2,908	\$0	\$10,946	\$0	\$10,946	\$0	\$437,147	\$9,154																				
	\$140	\$170	\$680	\$380	\$255	\$7	\$281	\$0	\$194	\$0	\$71	\$0	\$71	\$0																						
September	1852.49	587.16	22.70	37.22	41.61	81.99	0.00	182.27	21.93	0.00	157.84	0.00	157.84	0.00	2985.21	209.24	7.40%	\$407,836																		
	\$257,598	\$99,327	\$10,038	\$9,490	\$315	\$22,178	\$0	\$4,931	\$0	\$4,931	\$0	\$13,265	\$0	\$417,143	\$9,207																					
	\$139	\$169	\$0	\$442	\$255	\$8	\$271	\$0	\$225	\$0	\$84	\$0	\$84	\$0																						
October	1646.08	347.12	21.70	0.00	97.18	71.71	0.00	124.85	12.10	0.00	185.31	0.00	185.31	0.00	2506.05	196.55	8.47%	\$318,505																		
	\$213,818	\$61,043	\$15,624	\$0	\$410	\$17,945	\$0	\$2,159	\$0	\$1,178	\$0	\$16,155	\$0	\$327,154	\$8,648																					
	\$130	\$176	\$720	\$0	\$4	\$250	\$0	\$178	\$0	\$87	\$0	\$87	\$0																							
November	1737.59	609.08	21.94	19.97	44.63	58.02	0.00	118.53	18.56	0.00	97.21	0.00	97.21	0.00	2725.53	221.03	8.41%	\$251,285																		
	\$142,855	\$76,324	\$10,531	\$4,593	\$446	\$12,764	\$0	\$3,448	\$0	\$3,448	\$0	\$8,248	\$0	\$261,010	\$9,725																					
	\$82	\$129	\$0	\$480	\$230	\$10	\$220	\$0	\$186	\$0	\$85	\$0	\$85	\$0																						
December	1721.33	593.23	19.71	0.87	20.94	63.83	61.02	0.00	156.13	14.64	0.00	92.35	0.00	2744.05	207.68	7.89%	\$247,465																			
	\$138,038	\$74,544	\$13,009	\$348	\$4,607	\$638	\$14,222	\$0	\$3,174	\$0	\$8,023	\$0	\$8,023	\$0	\$256,603	\$9,138																				
	\$80	\$126	\$660	\$400	\$220	\$10	\$233	\$0	\$217	\$0	\$87	\$0	\$87	\$0																						
January	2145.73	562.33	20.34	23.35	18.91	98.15	0.00	158.71	5.34	0.00	293.30	0.00	293.30	0.00	3326.16	198.76	6.55%	\$307,016																		
	\$164,256	\$70,648	\$13,119	\$12,376	\$3,697	\$0	\$24,343	\$0	\$1,308	\$0	\$26,025	\$0	\$26,025	\$0	\$315,761	\$8,745																				
	\$77	\$126	\$645	\$530	\$195	\$0	\$248	\$0	\$245	\$0	\$89	\$0	\$89	\$0																						
February	1459.01	519.16	21.72	0.00	34.67	41.36	62.60	0.00	168.06	10.97	0.00	94.61	0.00	2666.90	168.06	7.32%	\$214,819																			
	\$118,302	\$70,080	\$13,258	\$0	\$7,351	\$414	\$14,093	\$0	\$2,311	\$0	\$8,302	\$0	\$8,302	\$0	\$222,213.63	\$7,395																				
	\$81	\$135	\$0	\$0	\$211	\$10	\$225	\$0	\$211	\$0	\$98	\$0	\$98	\$0																						
March	1486.83	445.71	18.84	21.72	0.00	41.36	54.27	10.78	140.97	33.06	0.00	0.00	0.00	2888.86	201.90	8.92%	\$235,639																			
	\$123,127	\$65,706	\$13,455	\$13,258	\$0	\$414	\$12,153	\$4,528	\$0	\$8,768	\$0	\$0	\$0	\$244,523	\$8,884																					
	\$82	\$147	\$710	\$610	\$0	\$10	\$224	\$420	\$0	\$265	\$0	\$0	\$0	\$0																						
April	1402.47	440.07	22.05	20.35	79.74	62.78	135.63	0.00	11.89	0.00	0.00	0.00	0.00	3066.96	192.97	8.87%	\$209,628																			
	\$115,303	\$61,609	\$13,266	\$4,884	\$1,093	\$14,126	\$0	\$2,696	\$0	\$5,111	\$0	\$0	\$0	\$218,118.40	\$8,491																					
	\$82	\$140	\$0	\$603	\$240	\$14	\$225	\$0	\$227	\$0	\$0	\$0	\$0	\$0																						
May	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	\$0																			
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0																				
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0																				
June	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	\$0																			
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0																				
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0																				
TOTAL TONNAGE	17,076.00	5,459.76	121.79	156.69	214.65	468.56	687.49	1,425.61	151.69	1,274.89	-	1,274.89	29,002.99	1,992.32	8.87%																					
TOTAL REVENUE	\$ 1,773,950	\$ 811,247	\$ 83,553	\$ 77,483	\$ 50,357	\$ 4,123	\$ 170,082	\$ 7,509	\$ 33,161	\$ 108,765	\$ 3,129,839	\$ 87,662	\$ 3,042,177																							

ecomaine
RECYCLING TOTALS

	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12
July	496.67	533.59	593.37	667.46	666.77	732.22	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776.35	2,743.86	3,211.52	2,946.80
YTD	496.67	533.59	593.37	667.46	666.77	732.22	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776.35	2,743.86	3,211.52	2,946.80
August	507.49	632.76	669.37	716.80	631.03	681.37	1,160.65	1,335.45	1,549.36	1,380.26	1,611.16	1,725.95	2,157.27	2,285.15	2,394.69	2,729.66	2,605.20	3,219.21	3,319.24
YTD	1004.16	1166.35	1262.74	1,384.26	1,297.80	1,413.59	2,246.41	2,509.73	2,989.19	2,772.75	3,281.17	3,261.98	3,958.82	4,249.07	4,607.48	5,506.01	5,349.06	6,430.73	6,266.04
September	546.27	606.30	660.45	682.07	741.43	827.63	1,175.35	1,217.37	1,474.21	1,420.08	1,836.76	1,742.24	2,117.62	2,078.68	2,045.61	2,868.29	2,718.77	3,097.71	3,101.54
YTD	1550.43	1772.65	1923.19	2,066.33	2,039.23	2,241.22	3,421.76	3,727.10	4,463.40	4,192.83	5,117.93	5,004.22	6,076.44	6,327.75	6,653.09	8,374.30	8,067.83	9,528.44	9,367.58
October	516.48	608.88	677.03	730.60	693.07	772.33	1,013.54	1,290.35	1,998.15	1,667.28	1,800.58	1,593.15	1,993.01	2,294.74	2,357.24	2,783.06	2,796.23	3,015.68	2,810.94
YTD	2066.91	2381.53	2600.22	2,796.93	2,732.30	3,013.55	4,435.30	5,017.45	6,461.55	5,860.11	6,918.51	6,597.37	8,069.45	8,622.49	9,010.33	11,157.36	10,864.06	12,544.12	12,178.52
November	543.15	626.32	688.18	688.07	621.13	824.11	1,146.92	1,316.17	1,750.31	1,596.47	1,483.24	1,744.19	2,198.55	2,277.91	2,256.00	2,333.81	2,662.58	3,050.05	2,969.77
YTD	2610.06	3007.85	3288.40	3,485.00	3,353.43	3,837.66	5,582.22	6,333.62	8,211.86	7,456.58	8,401.75	8,341.56	10,268.00	10,900.40	11,266.33	13,491.17	13,526.64	15,594.17	15,148.29
December	514.09	599.10	683.42	806.53	795.31	834.70	1,178.45	1,341.32	1,764.33	1,841.63	1,919.08	1,936.94	2,256.75	2,166.13	2,362.55	2,937.11	3,158.21	3,139.40	3,149.78
YTD	3124.15	3606.95	3971.82	4,291.53	4,148.74	4,672.36	6,760.67	7,674.94	9,976.19	9,298.21	10,320.83	10,278.50	12,524.75	13,066.53	13,628.88	16,428.28	16,684.85	18,733.57	18,298.07
January	444.28	557.29	608.08	632.55	606.67	673.01	909.51	1,367.61	1,707.27	1,765.43	1,467.16	1,657.08	2,114.52	2,068.29	2,564.76	2,441.23	2,685.89	2,572.04	2,844.98
YTD	3568.43	4164.24	4579.90	4,924.08	4,755.41	5,345.37	7,670.18	9,042.55	11,683.46	11,063.64	11,787.99	11,935.58	14,639.27	15,134.82	16,193.64	18,869.51	19,370.74	21,305.61	21,143.05
February	464.59	451.68	523.30	619.28	605.88	616.02	945.88	1,084.71	1,547.84	1,395.61	1,394.75	1,497.44	1,689.38	1,633.72	2,139.22	2,078.44	2,286.95	2,330.20	2,425.70
YTD	4033.02	4615.92	5103.20	5,543.36	5,361.29	5,961.39	8,616.06	10,127.26	13,231.30	12,459.25	13,182.74	13,433.02	16,328.65	16,768.54	18,332.86	20,947.95	21,657.69	23,635.81	23,568.75
March	512.53	570.16	584.39	616.62	671.88	751.34	1,062.77	1,098.41	1,459.30	1,572.04	1,629.24	1,774.99	2,016.88	1,823.79	2,258.34	2,354.49	2,907.84	2,934.57	2,608.29
YTD	4545.55	5186.08	5687.59	6,159.98	6,033.17	6,712.73	9,678.83	11,225.67	14,690.60	14,031.29	14,811.98	15,208.01	18,345.53	18,592.33	20,591.20	23,302.44	24,565.53	26,570.38	26,177.04
April	549.15	538.63	667.71	676.79	671.45	752.00	1,000.57	1,220.48	1,638.89	1,710.90	1,524.35	1,627.25	1,831.65	1,871.62	2,363.75	2,395.67	2,875.88	2,694.71	2,620.92
YTD	5094.70	5724.71	6355.30	6,836.77	6,704.62	7,464.73	10,679.40	12,446.15	16,329.49	15,742.19	16,336.33	16,835.26	20,177.18	20,463.95	22,954.95	25,698.11	27,441.41	29,265.09	28,797.96
May	547.91	671.66	698.84	639.03	707.09	765.11	1,193.95	1,311.08	1,714.14	1,732.85	1,576.35	1,877.96	2,224.46	2,279.00	2,516.52	2,279.50	2,791.10	3,055.45	
YTD	5642.61	6396.37	7054.14	7,475.80	7,411.71	8,229.84	11,873.35	13,757.23	18,043.63	17,475.04	17,912.68	18,713.22	22,401.64	22,742.95	25,471.47	27,977.61	30,232.51	32,320.54	28,797.96
June	583.87	654.97	624.78	660.55	752.80	807.31	1,234.16	1,348.20	1,453.10	1,783.82	1,683.84	2,020.91	2,207.89	2,140.94	2,459.61	2,727.78	3,167.65	3,236.38	
Total	6,226.48	7,051.34	7,678.92	8,136.35	8,164.51	9,037.15	13,107.51	15,105.43	19,496.73	19,258.86	19,596.52	20,734.13	24,609.53	24,883.89	27,931.08	30,705.39	33,400.16	35,556.92	28,797.96

Projected year end total 34,945.23

**ecomaine Neighborhood Recycling Monthly Totals For
April 01, 2012 Through April 30, 2012**

	Pop.	Town Tons- MSW Month	Town Tons-Rec Drop-off - Month	Town Tons-Rec Curb- month	Town Tons-Rec Monthly Total	Town MSW + Rec Monthly Total	Town % Rec Month
Bridgton	5,516	153.14	48.65		48.65	201.79	24.11%
Cape Elizabeth	8,806	204.74	96.34		96.34	301.08	32.00%
Casco	3,816	62.32	17.93		17.93	80.25	22.34%
Cumberland	7,627	105.65		62.20	62.20	167.85	37.06%
Falmouth	10,823	153.58	24.30	75.81	100.11	253.69	39.46%
Freeport	8,304	123.32	43.12		43.12	166.44	25.91%
Gorham	15,709	168.33	20.96	79.54	100.50	268.83	37.38%
Harrison	2,448	70.91	12.66		12.66	83.57	15.15%
Hollis	4,630	70.58		23.51	23.51	94.09	24.99%
Limington	3,897	111.76	8.19		8.19	119.95	6.83%
Livermore Falls	3,129	38.66	12.24		12.24	50.90	24.05%
Lyman	4,231	77.53	21.55		21.55	99.08	21.75%
Naples	3,720	76.15	21.91		21.91	98.06	22.34%
No. Yarmouth	3,596	43.50		29.00	29.00	72.50	40.00%
Ogunquit	1,256	58.57	12.97		12.97	71.54	18.13%
Parsonsfield	1,730	64.96		5.56	5.56	70.52	7.88%
Portland	63,008	694.38	95.65	346.88	442.53	1136.91	38.92%
Pownal	1,630	13.01		10.70	10.70	23.71	45.13%
Saco	18,204	340.07	1.05	118.83	119.88	459.95	26.06%
Scarborough	19,239	395.57	49.27	143.41	192.68	588.25	32.75%
S. Portland	23,976	461.20	14.27	148.36	162.63	623.83	26.07%
Standish	9,988	234.49	48.38		48.38	282.87	17.10%
Tri-Town	4,462	142.23	12.92		12.92	155.15	8.33%
Waterboro	7,315	157.31	32.42		32.42	189.73	17.09%
Windham	16,901	165.43	12.58	97.52	110.10	275.53	39.96%
Yarmouth	8,142	208.10	77.18		77.18	285.28	27.05%
	262,103						
		4,395.49	684.54	1,141.32	1,825.86	6,221.35	29.35%

**ecomaine Neighborhood Recycling Year to Date Totals For
July 1, 2011 Through April 30, 2012**

Town	Town Tons-MSW To Date	Town Tons-Rec Drop off To Date	Town Tons-Rec Curb To Date	Town Tons-Rec Total To Date	Town Total MSW+Rec	Town % Rec To Date
Bridgton	1881.63	497.14	0.00	497.14	2378.77	20.90%
Cape Elizabeth	2161.18	956.91	0.00	956.91	3118.09	30.69%
Casco	750.65	176.24	0.00	176.24	926.89	19.01%
Cumberland	1187.99	0.00	673.20	673.20	1861.19	36.17%
Falmouth	1731.50	328.46	872.60	1201.06	2932.56	40.96%
Freeport	1319.66	480.60	0.00	480.60	1800.26	26.70%
Gorham	1777.27	200.19	884.64	1084.83	2862.10	37.90%
Harrison	758.26	161.79	0.00	161.79	920.05	17.58%
Hollis	791.07	0.00	253.94	253.94	1045.01	24.30%
Limington	1268.66	90.31	0.00	90.31	1358.97	6.65%
Livermore Falls	564.42	137.19	0.00	137.19	701.61	19.55%
Lyman	918.10	207.60	0.00	207.60	1125.70	18.44%
Naples	911.17	183.53	0.00	183.53	1094.70	16.77%
No. Yarmouth	479.11	0.00	329.22	329.22	808.33	40.73%
Ogunquit	499.00	243.43	0.00	243.43	742.43	32.79%
Parsonsfield	600.92	0.00	62.89	62.89	663.81	9.47%
Portland	7747.76	1002.22	3713.17	4715.39	12463.15	37.83%
Pownal	147.08	0.00	118.66	118.66	265.74	44.65%
Saco	4039.55	92.35	1310.17	1402.52	5442.07	25.77%
Scarborough	4405.71	532.31	1569.99	2102.30	6508.01	32.30%
S. Portland	5122.06	224.00	1635.19	1859.19	6981.25	26.63%
Standish	2536.82	469.45	0.00	469.45	3006.27	15.62%
Tri-Town	1306.98	104.81	0.00	104.81	1411.79	7.42%
Waterboro	1513.67	367.07	0.00	367.07	1880.74	19.52%
Windham	1745.98	98.10	1122.79	1220.89	2966.87	41.15%
Yarmouth	1914.06	817.67	0.00	817.67	2731.73	29.93%
	48,080.26	7,371.37	12,546.46	19,917.83	67,998.09	29.29%

ecomaine
Statement of Revenue and Expenses - April 2012
\$000's

	Month			YTD			Last Year - YTD	
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Variance
	\$	\$	\$	\$	\$	\$	\$	\$
Operating revenues								
Municipal assessments	370	370	-	3,702	3,702	-	3,899	(197)
Owners tipping fees	320	353	(34)	3,508	3,534	(26)	3,546	(38)
Associate tipping fees	81	77	4	882	769	113	813	70
Commercial tipping fees	448	478	(30)	4,685	4,779	(93)	4,730	(45)
Spot market tipping fees	182	170	12	1,789	1,699	90	1,758	31
Electrical generating revenues	154	222	(68)	3,183	3,272	(89)	5,081	(1,898)
Sales of recycled goods	218	250	(32)	3,130	2,500	630	3,111	18
Recycling tipping fees	3	1	2	35	11	24	19	15
Gorham property assessments	20	8	11	118	83	34	116	2
Other operating income	7	8	(1)	76	80	(5)	166	(90)
Total operating revenues	1,802	1,938	(136)	21,107	20,429	678	23,239	(2,132)
Operating expenses								
Administrative expenses	217	204	(13)	2,024	2,061	37	2,000	(24)
Waste-to-energy operating expenses	1,718	968	(750)	7,555	7,608	53	6,961	(594)
Recycling operating expenses	139	147	8	1,313	1,468	155	1,291	(23)
Landfill/ashfill operating expenses	147	147	0	1,322	1,275	(47)	1,151	(171)
Contingency	-	16	16	-	163	163	1	1
Landfill closure and postclosure care costs	23	-	(23)	232	-	(232)	-	(232)
Post-retirement benefit- Health Care	3	-	(3)	60	-	(60)	-	(60)
Depreciation & amortization	342	342	(0)	3,417	3,417	(0)	3,250	(167)
Total operating expenses	2,589	1,824	(765)	15,923	15,992	69	14,654	(1,269)
Net operating income	(787)	113	(900)	5,184	4,437	747	8,586	(3,401)
Non-operating income (expense)								
Interest income	6	1	5	47	6	41	36	11
Interest expense	(10)	(11)	2	(94)	(113)	19	(359)	265
Other Expense	-	-	-	-	-	-	-	-
Net non-operating	(4)	(11)	7	(47)	(108)	61	(322)	275
Total revenue less expenses	(791)	103	(894)	5,138	4,330	808	8,263	(3,126)



Catalog Choice

Update: May 16, 2012

	Households	Opt-Outs	Trees	CO2 (lbs)	Water (gal)	Waste (lbs)
9/13/11 – 4/17/12	391	4,243	174	61,871	148,968	21,951
4/18/12 -5/16/12	23	579	40	8,457	20,343	3,010
YTD Total	414	4,822	214	70,328	169,311	24,061

Top Five Zip Codes (4/18/12=5/16/12):

04103 Portland	548
04096 Yarmouth	533
04107 Cape Elizabeth	202
04032 Freeport	130
04062 Windham	119

Top Five Zip Codes (since launch):

04107 Cape Elizabeth	3,964
04103 Portland	3,736
04102 Portland	2,336
04096 Yarmouth	2,072
04074 Scarborough	2,021



Event Recycling Program

Proposal

ecomaine would loan portable recycling units to special event organizers with the following agreement:

- ecomaine provides the portable units at no charge
- ecomaine provides the collection ClearStream (Option 1) bags at no charge
- Organizers are responsible for picking-up and returning the portable units; they will pay for any broken or unreturned units
- Organizers are responsible for transporting all recyclable materials to ecomaine (may be through contracted services)

Equipment:

Option 1

- ClearStream® single stream model
- 100 units (green frame, 2 clear bags, wide-mouth lid, 2 "recyclables" decals) = \$5,241, includes shipping
- Specifications

Frame is 3/8" steel and collapses (flat)

Unit weighs 10 lbs.

40"x25"x18" (footprint: 25"x18")

Bag size is 40"x45"



Option 2

- 95-gallon rolling cart (Rehrig Pacific)
- 100 units = \$7,000
- Specifications

45.13" H, 28.50" W

Can hold 332.50 lbs.

Plastic; attached cover

Metal grab bar

