

Owner Communities

Bridaton

Cape Elizabeth

Casco

Cumberland

Falmouth

Freeport

Gorham

Grav

Harrison

Hollis

Limington

Lyman

North Yarmouth

Ogunquit

Portland

Pownal

Scarborough

South Portland

Waterboro

Windham

Yarmouth

Associate Members

Baldwin

Hiram

Naples

Parsonsfield

Porter

Saco

Standish

Contract Members

Andover

Cornish

Eliot

Greenland, NH

Harpswell

Jay

Livermore Falls

Manchester

Monmouth

Newington, NH

North Haven

Old Orchard Beach

Poland

Readfield

Sanford

Wayne

DATE:

January 18, 2012

TO:

Chairman and Members of the Board

FROM:

Kevin H. Roche, General Manager

SUBJECT: Agenda for the January 25, 2012 Recycling Committee Meeting

There is a meeting of the ecomaine Recycling Committee scheduled for Wednesday, January 25, 2012 at 4:00PM. The agenda for this meeting is as follows:

- 1. Review and approval of the 11/30/11 minutes (Attachment A)
- 2. eco-Excellence Award Update (Attachment B)
- 3. Recycling Updates:
 - Market Report
 - Tonnage reports (Attachments C & D)
 - Revenue and expense report (Attachment E)
 - Outreach and tour report
 - Website analytics (Attachment F)
 - Catalog Choice Update (Attachment G)
- 4. Other
- 5. Future Meetings
 - Executive Committee Meeting: February 16th (Thursday) @ 4:00PM.
 - Recycling Committee Meeting: February 22nd (Wednesday) @ 4:00PM.
 - Eco-excellence Awards: March 7th (Wednesday) from 10:00AM to 1:00PM.

 - Full Board Meeting: March 15th (Thursday) @ 4:00PM. Audit Committee Meeting: March 22nd (Thursday) @ 3:00PM.
 - Budget Workshop and Finance Committee Meeting: March 22nd (Thursday) @ 4:00PM.
 - Recycling Committee Meeting: March 28th (Wednesday) @ 4:00PM. Full Board Meeting: April 19th (Thursday) @ 4:00PM.

 - Recycling Committee Meeting: April 25th (Wednesday) @ 4:00PM. Finance Committee Meeting: May 17th (Thursday) @ 2:30PM. Executive Committee Meeting: May 17th (Thursday) @ 4:00PM.

 - Recycling Committee Meeting: May 23rd (Wednesday) @ 4:00PM.
 - Annual Meeting: June 14th (Thursday) @ 11:30AM

The Board of Directors may wish to go into Executive Session for any of the above items under Section 405 of Title 1 of the Maine Revised Statutes (per the following legislative website: http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html.)



DATE:

December 1, 2011

Owner Communities

Bridgton

Cape Elizabeth

Casco

Cumberland

Falmouth

Freeport

Gorham

Gray

Harrison

Hollis

Limington

Lyman

North Yarmouth

Ogunquit

Portland

Pownal

Scarborough

South Portland

Waterboro

Windham Yarmouth

Associate Members

Baldwin

Hiram

Naples

Parsonsfield

Porter

Saco

Standish

Contract Members

Andover

Cornish **Eliot**

Greenland, NH

Harpswell

Jav

Livermore Falls

Manchester

Monmouth

Newington, NH

North Haven

Old Orchard Beach

Poland

Readfield

Sanford

Wayne

TO:

Recycling Committee

FROM:

Kevin H. Roche, General Manager

SUBJECT: Minutes of 11/30/11 ecomaine Recycling Committee Meeting

The ecomaine Recycling Committee met on Wednesday, November 30, 2011, at the Waste-to-Energy facility.

There were six (6) items on the Agenda:

- 1) Review and approval of the 10/26/11 Minutes
- 2) Revenue Share Update
- 3) Mercury Added Lamp Recycling Symposium Update
- 4) Silver Bullet Painting Contest
- 5) Recycling Updates
- 6) Other

Item #1 - Approval of the October 26, 2011 Recycling Committee Meeting **Minutes**

A motion to accept the minutes was made by Mr. Miller and seconded by Mr. Brobst. The minutes were approved unanimously.

Item #2 – Revenue Share Update

Mr. Roche provided a review of previous discussions and Ms. Labbe went over additional responses received from the Revenue Share Questionnaire previously sent to all Board members. The Committee discussed the responses. Mr. Brobst made a motion:

The Recycling Committee continues to strongly support the revenue-share concept and believes that this strategy will increase recycling at ecomaine and will help to further achieve our organizational goals. In addition, the revenue-share strategy recommended by the committee will be considered as the board deliberates how best to utilize surplus recycling revenue, on an annual basis.

Mr. Moon seconded the motion. Further discussion was held and the Committee voted unanimously to put forth the motion and refer the revenue share program back to the Finance Committee for further consideration.

Item #3 - Mercury Added Lamp Recycling Symposium Update

Ms. Labbe updated the Committee on the upcoming symposium. Public Works Directors, Transfer Station Managers and town officials were invited to attend a meeting to be held at ecomaine to hear speakers and learn about the NEMA sponsored Mercury added lamp recycling program. Attendees will have an opportunity to register for the program at the event being held on December 15, 2011 at 9:00AM.

Item #4 - Silver Bullet Painting Contest

Ms. Labbe reviewed the 2011 silver bullet painting contest results. The Committee was asked to consider whether to hold the contest again in 2012. As part of the 2011 contest, two silver bullets were painted and **ecomaine** received a lot of good feedback and positive press from the contest. Mr. Brobst made a motion, Mr. Van Gaasbeek seconded the motion and the Committee voted unanimously to move forward with the 2012 Silver Bullet Painting Contest. Staff will develop the criteria for the contest and provide additional details at a future meeting.

Item #5 – Recycling Updates

Current Market Conditions

Mr. Roche updated the Committee on current conditions of the recycling commodities markets and material movement.

Tonnage and Marketing Reports

Ms. Labbe went over current recycling tonnage for October, 2011, which was 2811 tons.

Revenue and Expense Report

Ms. Labbe reviewed the revenue and expense reports for October, 2011.

Website Analytics

Ms. Dunn reviewed recent website traffic and statistics.

Outreach and Tour Report

Ms. Labbe updated the Committee on the number of tours done in October and the outreach conducted.

Catalog Choice Report

Ms. Dunn provided a handout and updated the Committee on the current status of Catalog Choice memberships. Currently, 156 households and businesses have taken advantage of this free registry designed to reduce unwanted mail.

Item #6 - Other

eco-Excellence Nominations

Ms. Dunn reminded the Committee that nominations are being sought for the 2012 eco-Excellence awards. Nominations are due by January 20, 2012. Nomination forms are available on the **ecomaine** website.

Ms. Labbe reminded the Committee that there was no meeting scheduled for December, 2011. The next Recycling Committee Meeting is scheduled for January 25, 2012 at 4:00PM.

PRESENT:

ABSENT:

S. Bernier

D. Doughty

R. Brobst

B. Rodden

S. McGinty

T. Wagner

J. Miller

T. N.

T. Moon

L. Van Gaasbeek

<u>Staff</u>: Kevin Roche, Shelley Dunn, and Missi Labbe.

2012 eco-Excellence Awards

Update

Honoring a person, group or business in your community for their environmental activities



Nomination deadline: Friday, January 20, 5:00 p.m.

Judges: Sarah Bernier, Susan McGinty, Travis Wagner

Judging Date: Wednesday, January 25

Awards Luncheon: Wednesday, March 7

Update (January 18, 2012)

Nominations received from eight communities:
 Cape Elizabeth, Jay, Ogunquit, Portland, Scarborough, South Portland, Standish, and Waterboro

Nominations promised from three communities:
 Falmouth, Freeport, and Yarmouth

• No nominations from 32 communities

2012 Requests for entries and information packets sent to:

- 43+ business organizations/trade associations/fraternal organizations
- 47+ individual businesses
- Sun Rise Guide
- Former winners and their nominators
- Government agencies
- 43 communities via their employees and elected officials (at least twice)
- All local newspapers and TV stations
- All board members

Comparative Data from previous years:

2011 Participating communities (owner-communities in **bold**):

Bridgton Cape Elizabeth Casco Cornish Falmouth Freeport	Gorham Gray Harpswell Hollis Jay Monmouth	Old Orchard Beach Parsonsfield Portland Pownal Readfield Saco	Sanford Scarborough South Portland Standish Windham
	Monmouth	Saco	Yarmouth

<u>Date</u>	<u>Municipalities</u>	<u>Framed A</u>	<u>Attendance</u>
3/16/06	11	12	N/A*
4/24/07	21	21	35
3/18/08	26	31	90
3/24/09	30	33	90
3/16/10	35	38	108
3/22/11	24	41	100+

2012 eco-Excellence Awards

Honoring local environmental activities



Each of ecomaine's 43 municipalities may have one of its citizens, organizations &/or businesses honored with an eco-Excellence Award. The nomination process is easy, so it only takes a minute to recognize the green activities of someone in your community.

A nomination form has been attached for your use. <u>Entry Deadline: Friday, January 20th</u>

After judges from the **ecomaine** board's Recycling Committee select winners from municipalities, all the award recipients and their nominators will be invited to a special awards presentation luncheon held in their honor on Wednesday, March 7 in Portland. Following the award presentations, one Community Grand Award winner and, one Grand Business Award winner will be announced, chosen from among all municipal winners.

Award criteria are: effectiveness, increasing awareness, community impact, and ease of replication.

Rules:

- Any person or organization may submit a nomination; both self-entry and the nomination of others are encouraged.
- Award recipients may be individuals, groups, businesses, or organizations.
- All green activities or efforts are eligible and welcome regardless of size or scope
- The activity/effort must have occurred in 2011 or be on-going.
- There are no age restrictions.
- Nominees must live in, work in, or be located in the municipality for which the award will be given.

Eligible communities:

Andover
Baldwin
Bridgton
Cape Elizabeth
Casco
Cornish
Cumberland

Eliot Falmouth Freeport Gorham Gray Harpswell Harrison Hiram
Hollis
Jay
Limington
Livermore Falls
Lyman
Manchester

Monmouth Naples Newington (NH) North Haven North Yarmouth Ogunquit Old Orchard Beach Parsonsfield Poland Porter Portland Pownal Readfield Saco

Sanford
Scarborough
South Portland
Standish
Waterboro
Wayne
Windham
Yarmouth

Go to

www.ecomaine.org for more information about past recipients from your community.

If you have questions, please contact Shelley Dunn at 523-3108 or dunn@ecomaine.org.

ecomaine

ecomaine is a nonprofit, municipally owned and operated recycling and wasteto-energy operation owned by 21 communities (listed in bold, below). An additional 22 communities are served through contractual agreements.

2012 eco-Excellence Awards

Nomination Form



Honoring a person, group or business in your community for their environmental activities

Send nomination to: dunn@ecomaine.org, FAX to 207-773-8296, or mail to eco-Excellence Award, ecomaine, 64 Blueberry Road, Portland, ME 04102

By 5:00 pm, Friday, January 20th

1.	Nominated for the Award F	rom (name of municipality):	
2.	NAME of AWARD NOMINEE (individ	idual, group, business)	
	Nominee's Phone:	E-Mail:	
	Mailing Address:		
3.	NAME of AWARD NOMINATOR:		
	Phone:	E-Mail:	
	Mailing Address:		

4. WRITE a DISCRIPTION (refer to the award criteria; you may use additional pages and attachments):

Attachment C

ecomaine RECYCLING TOTALS

	1991/92	1992/93	1993/94	1994/95	1005/04	100 05</th <th>1005/00</th> <th>1000/00</th> <th>4000100</th> <th>******</th> <th></th>	1005/00	1000/00	4000100	******											
July	287.96	323.48	496.67	533.59	1995/96 593.37	1996/97 667.46	1997/98	732.22	1,085.76	1,174.28	1,439.83	1,392,49	2003/04 1,670.01	2004/05 1,536.03	2005/06 1,801.55	1,963.92	2,212.79	2,776,35	2009/10 2,743.86	3,211.52	2,946,80
YTD	287.96	323.48	496.67	533.59	593.37	667.46	666.77	732.22	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776,35	2,743.86	3,211.52	2,946.80
										,											
August	283.48	349.92	507.49	632.76	669.37	716.80	631.03	681.37	1,160.65	1,335.45	1,549.36	1,380.26	1,611.16	1,725.95	2,157.27	2,285.15	2,394.69	2,729.66	2,605.20	3,219.21	3,319.24
YTD	571.44	673.40	1004.16	1166.35	1262.74	1,384.26	1,297.80	1,413.59	2,246.41	2,509.73	2,989.19	2,772.75	3,281.17	3,261.98	3,958.82	4,249.07	4,607.48	5,506.01	5,349.06	6,430.73	6,266.04
September	281.94	374.41	546.27	606.30	660.45	682.07	741.43	827.63	1,175.35	1,217.37	1,474.21	1,420.08	1,836.76	1,742.24	2,117.62	2,078.68	2,045.61	2,868.29	2,718.77	3,097.71	3,101.54
YTD	853.38	1047.81	1550.43	1772.65	1923.19	2,066.33	2,039.23	2,241.22	3,421.76	3,727.10	4,463.40	4,192.83	5,117.93	5,004.22	6,076.44	6,327.75	6,653.09	8,374.30	8,067.83	9,528.44	9,367.58
October	325.51	339.49	516.48	608,88	677.03	730.60	693.07	772.33	1,013.54	1,290.35	1,998.15	1,667.28	1,800,58	1,593.15	1,993.01	2,294,74	2,357,24	2,783,06	2,796,23	3,015,68	2,810.94
YTD	1178.89	1387.30	2066.91	2381.53	2600,22	2,796,93	2,732,30	3,013.55	4,435,30	5.017.45	6,461.55	5,860,11	6.918.51	6,597.37	8,069.45	8,622,49	9.010.33	11,157,36	10.864.06	12.544.12	12,178,52
10				/		_,	_,	-,	,,	.,	.,	-,	-,	.,	-,	-,	.,	,	,	,	
November	281.68	337.00	543:15	626.32	688.18	688.07	621.13	824.11	1,146.92	1,316.17	1,750.31	1,596.47	1,483.24	1,744.19	2,198.55	2,277.91	2,256.00	2,333.81	2,662.58	3,050.05	2,969.77
YTD	1460.57	1724.30	2610.06	3007.85	3288.40	3,485.00	3,353.43	3,837.66	5,582.22	6,333.62	8,211.86	7,456.58	8,401.75	8,341.56	10,268.00	10,900.40	11,266.33	13,491.17	13,526.64	15,594.17	15,148.29
December	321.02	388.94	514.09	599.10	683.42	806.53	795.31	834.70	1,178.45	1,341.32	1,764.33	1,841.63	1,919.08	1,936.94	2,256.75	2,166.13	2,362.55	2,937.11	3,158.21	3,139.40	3,149.78
YTD	1781.59	2113.24	3124.15	3606.95	3971.82	4,291.53	4,148.74	4,672.36	6,760.67	7,674.94	9,976.19	9,298.21	10,320.83	10,278.50	12,524.75	13,066.53	13,628.88	16,428.28	16,684.85	18,733.57	18,298.07
January	271.05	359.99	444.28	557.29	608.08	632.55	606.67	673.01	909.51	1.367.61	1,707.27	1.765.43	1.467.16	1.657.08	2.114.52	2.068.29	2,564,76	2,441.23	2,685,89	2,572,04	
YTD	2052.64	2473.23	3568.43	4164.24	4579.90	4,924.08	4,755,41	5,345,37	7,670,18	9,042.55	11,683,46	11,063.64	11,787.99	11,935.58	14,639.27	15,134.82	16,193.64	18,869.51	19,370.74	21.305.61	18,298,07
110	2032,04	2473.23	3300.43	1101.21	4575.50	1,521.00	1,700.11	0,510.51	7,070.10	>,012.55	11,000.10	11,000.01	11,707.22	11,555.56	11,000.27	10,151.02	10,172.01	10,000.01	17,570.71	21,500.01	10,270.07
February	244.13	310.62	464.59	451.68	523.30	619.28	605.88	616.02	945.88	1,084.71	1,547.84	1,395.61	1,394.75	1,497.44	1,689.38	1,633.72	2,139.22	2,078.44	2,286.95	2,330.20	
YTD	2296.77	2783.85	4033.02	4615.92	5103.20	5,543.36	5,361.29	5,961.39	8,616.06	10,127.26	13,231.30	12,459.25	13,182.74	13,433.02	16,328.65	16,768.54	18,332.86	20,947.95	21,657.69	23,635.81	18,298.07
March	275.97	436.63	512.53	570.16	584.39	616.62	671.88	751.34	1,062.77	1,098.41	1,459.30	1,572.04	1,629.24	1,774.99	2,016.88	1,823.79	2,258.34	2,354.49	2,907.84	2,934.57	
YTD	2572.74	3220.48	4545.55	5186.08	5687.59	6,159.98	6,033.17	6,712.73	9,678.83	11,225.67	14,690.60	14,031.29	14,811.98	15,208.01	18,345.53	18,592.33	20,591.20	23,302.44	24,565.53	26,570.38	18,298.07
	210.20	617.14	549.15	529 (2	667.71	676.79	671.45	752.00	1.000.57	1,220,48	1,638,89	1.710.90	1.524.35	1.627.25	1.831.65	1,871.62	2.363.75	2.395.67	2.875.88	2.694.71	
April YTD	319.29 2892.03	517.14 3737.62	5094.70	538.63 5724.71	6355.30	6,836.77	671.45 6,704.62	7,464.73	1,000.37	1,220.48	16,329.49	15,742.19	16,336.33	16,835.26	20,177.18	20,463.95	22,954.95	25,698.11	27.441.41	29,265,09	18,298,07
YID	2892.03	3/3/.02	3094.70	3724.71	0333,30	0,830.77	0,704.02	7,404.73	10,079.40	12,440.13	10,329.49	15,742.19	10,330.33	10,633.20	20,177.16	20,403.73	22,754.75	25,090.11	27,111.11	25,205.05	10,270.07
May	315.59	488.88	547.91	671.66	698.84	639.03	707.09	765.11	1,193.95	1,311.08	1,714.14	1,732.85	1,576.35	1,877.96	2,224.46	2,279.00	2,516.52	2,279.50	2,791.10	3,055.45	
YTD	3207.62	4226.50	5642.61	6396.37	7054.14	7,475.80	7,411.71	8,229.84	11,873.35	13,757.23	18,043.63	17,475.04	17,912.68	18,713.22	22,401.64	22,742.95	25,471.47	27,977.61	30,232.51	32,320.54	18,298.07
June	352,14	523.69	583.87	654.97	624.78	660.55	752.80	807.31	1,234.16	1,348.20	1,453.10	1,783.82	1,683.84	2,020.91	2,207.89	2,140.94	2,459.61	2,727.78	3,167.65	3,236.38	
																		20.500	22.100.17	26.554.02	10 200 07
Total	3,559.76	4,750.19	6,226.48	7,051.34	7,678.92	8,136.35	8,164.51	9,037.15	13,107.51	15,105.43	19,496.73	19,258.86	19,596.52	20,734.13	24,609.53	24,883.89	27,931.08	30,705.39	33,400.16	35,556.92	18,298.07

rojected year end total 35,457.8

ecomaine Neighborhood Recycling Monthly Totals For December 01, 2011 Through December 31, 2011

						Town	
		Town	Town	Town	Town	MSW +	
		Tons-	Tons-Rec	Tons-Rec	Tons-Rec	Rec	Town
		MSW	Drop-off -	Curb-	Monthly	Monthly	% Rec
	Pop.	Month	Month	month	Total	Total	Month
Bridgton	5,516	153.83	39.26		39.26	193.09	20.33%
Cape Elizabeth	8,806	224.71	106.40		106.40	331.11	32.13%
Casco	3,816	69.31	15.41		15.41	84.72	18.19%
Cumberland	7,627	105.27		76.61	76.61	181.88	42.12%
Falmouth	10,823	190.88	35.18	107.45	142.63	333.51	42.77%
Freeport	8,304	129.44	52.01		52.01	181.45	28.66%
Gorham	15,709	180.88	18.84	101.82	120.66	301.54	40.01%
Harrison	2,448	57.40	12.97		12.97	70.37	18.43%
Hollis	4,630	86.89		25.56	25.56	112.45	22.73%
Limington	3,897	132.58	9.24		9.24	141.82	6.52%
Livermore Falls	3,129	49.71	13.50		13.50	63.21	21.36%
Lyman	4,231	85.68	19.69		19.69	105.37	18.69%
Naples	3,720	84.66	18.84		18.84	103.50	18.20%
No. Yarmouth	3,596	50.88		38.85	38.85	89.73	43.30%
Ogunquit	1,256	42.99	24.54		24.54	67.53	36.34%
Parsonsfield	1,730	47.50		5.96	5.96	53.46	11.15%
Portland	63,008	797.51	92.54	449.96	542.50	1340.01	40.48%
Pownal	1,630	17.34		15.79	15.79	33.13	47.66%
Saco	18,204	396.51	13.10	143.81	156.91	553.42	28.35%
Scarborough	19,239	435.86	67.89	172.42	240.31	676.17	35.54%
S. Portland	23,976	544.13	24.85	187.49	212.34	756.47	28.07%
Standish	9,988	253.80	42.85		42.85	296.65	14.44%
Tri-Town	4,462	143.97	17.95		17.95	161.92	11.09%
Waterboro	7,315	136.22	37.99		37.99	174.21	21.81%
Windham	16,901	160.52	11.37	143.76	155.13	315.65	49.15%
Yarmouth	8,142	187.83	86.02		86.02	273.85	31.41%
	262,103						
		4,766.30	760.44	1,469.48	2,229.92	6,996.22	31.87%

ecomaine Neighborhood Recycling Year to Date Totals For July 1, 2011 Through December 31, 2011

		Town	Town	Town		
	Town	Tons-Rec	Tons-Rec	Tons-Rec	Town	Town
	Tons-MSW	Drop off	Curb To	Total To	Total	% Rec
Town	To Date	To Date	Date	Date	MSW+Rec	To Date
Bridgton	1278.50	327.93	0.00	327.93	1606.43	20.41%
Cape Elizabeth	1406.65	607.74	0.00	607.74	2014.39	30.17%
Casco	491.37	107.21	0.00	107.21	598.58	17.91%
Cumberland	778.27	0.00	429.32	429.32	1207.59	35.55%
Falmouth	1115.34	227.15	550.77	777.92	1893.26	41.09%
Freeport	849.57	308.36	0.00	308.36	1157.93	26.63%
Gorham	1099.89	124.16	555.64	679.80	1779.69	38.20%
Harrison	501.50	106.45	0.00	106.45	607.95	17.51%
Hollis	496.95	0.00	161.87	161.87	658.82	24.57%
Limington	821.88	58.39	0.00	58.39	880.27	6.63%
Livermore Falls	370.64	81.77	0.00	81.77	452.41	18.07%
Lyman	591.26	132.40	0.00	132.40	723.66	18.30%
Naples	594.27	131.03	0.00	131.03	725.30	18.07%
No. Yarmouth	297.13	0.00	211.02	211.02	508.15	41.53%
Ogunquit	363.76	183.10	0.00	183.10	546.86	33.48%
Parsonsfield	391.87	0.00	40.30	40.30	432.17	9.33%
Portland	4884.45	645.68	2298.55	2944.23	7828.68	37.61%
Pownal	92.65	0.00	75.16	75.16	167.81	44.79%
Saco	2628.73	68.71	834.74	903.45	3532.18	25.58%
Scarborough	2844.43	344.74	1007.55	1352.29	4196.72	32.22%
S. Portland	3242.26	145.67	1029.16	1174.83	4417.09	26.60%
Standish	1640.94	291.36	0.00	291.36	1932.30	15.08%
Tri-Town	828.66	69.62	0.00	69.62	898.28	7.75%
Waterboro	941.41	231.79	0.00	231.79	1173.20	19.76%
Windham	1093.35	62.86	719.66	782.52	1875.87	41.72%
Yarmouth	1201.90	515.72	0.00	515.72	1717.62	30.03%
)			, •
	30,847.63	4,771.84	7,913.74	12,685.58	43,533.21	29.14%

ecomaine

Statement of Revenue and Expenses - December 2011 \$000's

Attachment E

		Month						YTD				Last Ye	ar - YT	Ď
	Actual	Budget	, N	Variance		Actual		Budget	Variar	nce		Actual	Va	ariance
Operating revenues	. 27				-									
Municipal assessments	\$ 370	\$ 370	\$	-	\$	2,221	\$	2,221	\$	-	\$	2,339	\$	(118)
Owners tipping fees	350	353	\$	(4)		2,248		2,121		127		2,305		(57)
Associate tipping fees	74	77	\$	(3)		559		461		98		486		73
Commercial tipping fees	454	478	\$	(24)		2,995		2,867		128		3,002		(7)
Spot market tipping fees	149	170	\$	(21)		1,117		1,020		97		1,180		(63)
Electrical generating revenues	334	337	\$	(3)		2,185		2,092		93		3,521		(1,336)
Sales of recycled goods	257	250	\$	7		2,129		1,500		629		1,731		399
Recycling tipping fees	2	1	\$	1		18		6		12		13		6
Gorham property assessments	8	8	\$	-		50		50		-		55		(5)
Other operating income	7	8	\$	(1)		43		48		(5)		40		3
Total operating revenues	2,005	2,053		(48)		13,564		12,386		1,178		14,671	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	(1,107)
Operating expenses														
Administrative expenses	185	204		19		1,179		1,246		68		1,191		12
Waste-to-energy operating expenses	605	685		80		3,617		3,957		340		3,726		109
Recycling operating expenses	123	147		24		816		881		65		790		(26)
Landfill/ashfill operating expenses	129	110		(19)		782		782		0		691		(91)
Contingency	-	16		16		, , , , , , , , , , , , , , , , , , ,		98		98		1		1
Landfill closure and postclosure care costs	23	_		(23)		139		_		(139)		_		(139)
Post-retirement benefit	3	- 1.1 g		(3)		47		, -		(47)		-		(47)
Depreciation & amortization	342	342		(0)		2,050		2,050		(0)		1,950		(100)
Total operating expenses	1,410	1,503		94		8,629		9,014	-	385		8,349		(280)
Net operating income	595	550		46		4,935	- 1 .	3,372		1,563		6,322		(1,387)
Non-operating income (expense)														
Interest income	4	1		3		22		3		19		14		8
Interest expense	(10)	(11))	. 1		(57)		(68)		11		(234)		177
Other Expense	-	· · · · · · · · -				-		. <u> </u>						
Net non-operating	(6)	(11)) .	5	· ,	(34)		(65)		30	-	(220)		186
Total revenue less expenses	\$ 590	\$ 539	\$	50	\$	4,901	\$	3,307	\$:	1,593	\$	6,102	\$	(1,202)

Attachment F

Websit	e	٠	r:	h	•	M	11
110000	Ų	4	21	u	C	V	V

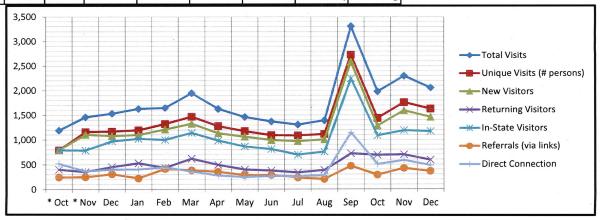
TTCDSICC															
Analytics	2010	2010	2010	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011
	* Oct	* Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Visits	1,189	1,456	1,529	1,626	1,644	1,943	1,624	1,459	1,369	1,307	1,392	3,306	1,977	2,294	2,055
Unique Visits (# persons)	790	1,160	1,169	1,195	1,320	1,467	1,277	1,177	1,093	1,089	1,116	2,729	1,440	1,761	1,630
New Visitors	790	1,104	1,077	1,098	1,210	1,325	1,132	1,062	993	971	1,004	2,585	1,285	1,595	1,461
Returning Visitors	399	352	452	528	434	618	492	397	376	336	388	721	692	699	594
In-State Visitors	786	781	969	1,018	994	1,137	980	861	807	693	755	2,242	1,085	1,194	1,175
Referrals (via links)	246	248	307	224	412	384	353	284	287	235	207	473	291	426	366
Direct Connection	519	362	397	400	443	359	272	243	262	261	279	1,146	506	589	484
		7.			2 7				7				3	r	
Ave. <u>Time</u> On Site (min)	1:51	2:21	2:17	2:25	2:00	2:20	2:10	2:09	2:14	2:10	2:16	2:01	2:41	2:30	2:55
						2.5			J	13	V 1 2 2				
Ave. # <u>Pages</u> Viewed	2.86	3.41	3.35	3.48	3.10	3.29	3.18	3.16	3.44	3.25	3.26	3.11	3.26	3.20	3.34
Top 5 Pages (#1 = most popular	; excludes i	ndex/home	page)												
Recycling	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
WTE (Electric Generation)	2	. 2	3	3	3	2	2	2	3	3	3	4	. 2	2	3
About Us	3	3	2	2	2	3	. 3	3	2	2	2	2	3	3	2
Contact Info	4	5		4		2 1 2		5	5	4	5	3 1 1 7 7		10	
Stats/Annual Reports	, 5		5	5	4	4	4	4		5	4	3	4	5	
Jobs		4	4		5	5	5		4			5	5		4
What to Recycle													7	4	5

*Tracking began Oct. 9, 2010; ecomaine employee filter not applied until Nov. 1, 2010

Total Visits: # of times visits were made to the site; includes multiple visits by the same individual

Unique Visits: # of individuals who visited during the designated time period (not the # times visits were

New Visitors: # of indivuals who have never visited the ecomaine Web site before







Participation by Zip Code

9/13/11-1/18/12

Biggest impact:

04107 Cape Elizabeth

04103 Portland (neighborhood)

04074 Scarborough

04102 Portland (neighborhood)

04105 Falmouth

Location All Zipcodes 2011/09/13 2012/01/18 Generate Report	Report type:	Report:	Start Date:	End Date:	
	Location 💌	All Zipcodes 🔻	2011/09/13		

	View Graph	Download CSV				
Postal code	Accounts	Opt-Outs	Trees	CO ₂ (lbs.)	Water (gals.)	Solid Waste (lbs.)
03801		234	9	3,411	8,215	1,210
03805		0	0	0	0	
03903		53	2	773	1,861	274
03907		. 0	0	0 .	0	C
04002		3	1	44	106	16
04009		9	1	132	316	47
04015		. 0	0	0	0	0
04020		3	1	44	106	16
04021		135	5	1,968	4,740	698
04024		. 0	0	0	0	0
04032		97	4	1,414	3,406	502
04033		1	1	15	36	6
04034		0	0	0	0	0
04038		31	2	452	1,089	161
04039	7	47	2	686	1,650	243
04040	1	8	1	117	281	42
0404	0	0	0	0	0	0
04042	5	1	1	15	36	6
04047	0	0	. 0	. 0	0	0
04049	3	13	1	190	457	68
0405	0	0	0	0	0	0
04062	. 18	79	3	1,152	2,774	409
04064	5	60	3	875	2,107	311
04068	. 0	0	0	0	0	C
04069	1	43	2	627	1,510	223
04070	2	- 5	1	73	176	26
04072	10	145	6	2,114	5,091	750
04073	4	11	1	161	387	57
0407	17	282	10	4,111	9,900	1,458
04079	5	32	2	467	1,124	166
04082	2 0	0	0	0	0	C
04084	. 6	43	2	627	1,510	223
0408	2	18	1	263	632	94
04096	9	133	5	1,939	4,669	688
0409	7	138	5	. 2,012	4,845	714
0410	15	188	7	2,741	6,600	972
0410	2 24	257	9	3,747	9,022	1,328
0410	3 26	440	16	6,414	15,446	2,274
0410-		- 6	1	88	211	32
0410	5 . 35	244	9	3,557	8,566	1,261
0410		144	6	2,099	5,055	. 745
0410		594	21	8,659	20.852	3,070
0410		11	1	161	387	57
0410		3	1	44	106	16
0411		32	2	467	1,124	166
0411:		0	0	. 0	0	0
0411		0	0	0	0	C
0412		0	0	0	0	(
0412		0	0	0	0	0
0412		0	0	0	0	0
		0	0	0	0	
0421					632	94
0423		18	1	263	0	92
0425		0	0		0	
0425		0	0	0		(
0426		0	0	0	0	(
0427		113	4	1,648	3,967	584
0428		14	1	. 205	. 492	78
0435		43	2	627	1,510	223
0435	5 3	13	1	190	457	68
0485	3 0	0	0	0	0	,