

# ecomaine

## Memorandum

**DATE:** January 17, 2013

**TO:** Chair and Members of the Board

**FROM:** Kevin H. Roche, General Manager

**SUBJECT:** **Agenda for the January 24, 2013, Recycling Committee Meeting**

There is a meeting of the **ecomaine** Recycling Committee scheduled for Thursday, January 24, 2013 at 4:00PM at the Waste-to-Energy Facility. The agenda for this meeting is as follows:

1. Review and approval of the 11/29/12 Recycling Committee Meeting minutes (*Attachment A*)
2. Thermostat Program Recommendation
3. eco-Excellence Awards (*Attachment B*)
4. Promoting school recycling
5. Recycling Updates:
  - Market Report (*Attachments C1 & C2*)
  - Tonnage reports (*Attachments D1, D2 & D3*)
  - Revenue and expense report (*Attachment E*)
  - Outreach and tour report
  - Website analytics (*Attachment F*)
6. Other
7. Future Meetings
  - Finance Committee Meeting: January 29<sup>th</sup> (**Tuesday**) @ 4:00PM.
  - Executive Committee Meeting: February 21<sup>st</sup> (Thursday) @ 4:00PM.
  - Recycling Committee Meeting: February 28<sup>th</sup> (Thursday) @ 4:00PM.
  - eco-Excellence Awards: March 12<sup>th</sup> (**Tuesday**) @ 10:30AM.
  - Full Board Meeting: March 21<sup>st</sup> (Thursday) @ 4:00PM.
  - Recycling Committee Meeting: March 28<sup>th</sup> (Thursday) @ **3:00PM**.
  - Finance Committee Meeting/Budget Workshop: March 28<sup>th</sup> (Thursday) @ 4:00PM.
  - Audit Committee Meeting: April 11<sup>th</sup> (Thursday) @ 3:00PM.
  - Full Board Meeting: April 11<sup>th</sup> (Thursday) @ 4:00PM.
  - Recycling Committee Meeting: April 25<sup>th</sup> (Thursday) @ 4:00PM.
  - Executive Committee Meeting: May 16<sup>th</sup> (Thursday) @ 4:00PM.
  - Finance Committee Meeting: May 21<sup>st</sup> (**Tuesday**) @ 4:00PM.
  - Recycling Committee Meeting: May 23<sup>rd</sup> (Thursday) @ 4:00PM.
  - Annual Meeting: June 13<sup>th</sup> (Thursday) @ 11:30AM.

The Recycling Committee may wish to go into Executive Session for any of the above items under Section 405 of Title 1 of the Maine Revised Statutes ([per the following legislative website: http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html](http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html).)



**Owner Communities**

- Bridgton
- Cape Elizabeth
- Casco
- Cumberland
- Falmouth
- Freeport
- Gorham
- Gray
- Harrison
- Hollis
- Limington
- Lyman
- North Yarmouth
- Ogunquit
- Portland
- Pownal
- Scarborough
- South Portland
- Waterboro
- Windham
- Yarmouth

**Associate Members**

- Baldwin
- Hiram
- Naples
- Parsonsfield
- Porter
- Saco
- Standish

**Contract Members**

- Andover
- Cornish
- Eliot
- Greenland, NH
- Harpswell
- Jay
- Livermore Falls
- Manchester
- Monmouth
- Newington, NH
- North Haven
- Old Orchard Beach
- Poland
- Readfield
- Sanford
- Wayne

DATE: November 30, 2012

TO: Recycling Committee

FROM: Kevin H. Roche, General Manager

SUBJECT: Minutes of 11/29/12 **ecomaine** Recycling Committee Meeting

The **ecomaine** Recycling Committee met on Thursday, November 29, 2012, at the Waste-to-Energy facility. Ms. McGinty, Chair, opened the meeting at 4:00PM.

There were seven items on the Agenda:

- 1) Review and approval of the 10/25/12 Recycling Committee Meeting Minutes
- 2) eco-Excellence Awards
- 3) Promoting School Recycling
- 4) Organics Recycling Feasibility Study
- 5) Recycling Updates
- 6) Other
- 7) Future Meetings

**Item #1 – Approval of the October 25, 2012 Recycling Committee Meeting Minutes**

A motion to accept the minutes was made by Mr. Brobst.

Sarah Bernier and Travis Wagner’s attendance needs to be noted in the minutes for the October 25, 2012 Recycling Committee Meeting (and a typo regarding the heading for Item #3 needs to be corrected). Mr. Brobst amended the motion for approval to include these revisions. The motion was seconded by Mr. Doughty and passed unanimously.

**Item #2 – eco-Excellence Awards**

Ms. McGinty, Recycling Committee Chair, selected the eco-Excellence Awards Judging Committee Members, as follows:

- Sarah Bernier
- Dennis Doughty
- Travis Wagner

The Committee discussed the schedule of awards.

### **Item #3 – Promoting School Recycling**

The Committee reviewed Handout #2 that provided an outline for this effort. The Committee decided to change the objective to read “increase recycling at our schools and in our communities”. Also, in the letter to Superintendents, it was suggested that:

- we provide examples of best practices.
- include draft policies on recycling programs at schools and have them ready to pass out at the Superintendent’s meeting.
- Include a “Waste Audit Form” to be returned to **ecomaine** for tabulation.

Perhaps the Portland Superintendents, along with a smaller RSU (Regional School Unit) Superintendent, would send out the invitation.

### **Item #4 – Organics Recycling Feasibility Study**

The Committee reviewed the proposal for the Organics RFP along with some lengthy discussion.

### **Item #5 – Recycling Updates**

The General Manager and Communications Specialist reviewed the recycling updates with the Committee.

### **Item #6 – Future Meetings**

- Executive Committee Meeting: December 20<sup>th</sup> (Thursday) @ 4:00PM  
*Note: No Recycling Committee Meeting in December, 2012.*
- Audit Committee Meeting: January 10<sup>th</sup> (Thursday) @ 3:00PM.
- Full Board Meeting: January 10<sup>th</sup> (Thursday) @ 4:00PM.
- Recycling Committee Meeting: January 24<sup>th</sup> (Thursday) @ 4:00PM.
- Finance Committee Meeting: January 29<sup>th</sup> (**Tuesday**) @ 4:00PM.
- Executive Committee Meeting: February 21<sup>st</sup> (Thursday) @ 4:00PM.
- Recycling Committee Meeting: February 28<sup>th</sup> (Thursday) @ 4:00PM.
- eco-Excellence Awards: March 12<sup>th</sup> (**Tuesday**) @ 10:30AM.
- Full Board Meeting: March 21<sup>st</sup> (Thursday) @ 4:00PM.
- Recycling Committee Meeting: March 28<sup>th</sup> (Thursday) @ **3:00PM**.
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- Finance Committee Meeting: May 21<sup>st</sup> (**Tuesday**) @ 4:00PM.
- Recycling Committee Meeting: May 23<sup>rd</sup> (Thursday) @ 4:00PM.
- Annual Meeting: June 13<sup>th</sup> (Thursday) @ **11:30AM**.

Mr. Suslovic made a motion to adjourn the meeting. The motion was seconded by Ms. Bernier and all were in favor.

#### **PRESENT:**

S. Bernier  
R. Brobst  
D. Doughty  
S. McGinty  
B. Rodden  
E. Street  
E. Suslovic  
T. Wagner

#### **ABSENT:**

T. Fortier

**Staff:** Kevin Roche and Shelley Dunn.

# eco-*Excellence Award Luncheon*

Tuesday, March 12, 2013

## AGENDA

10:30am -1:00pm

### Welcome and Introductions:

Kevin Roche, **ecomaine** General Manager

### Presentation of Awards

Please note: photographs will be taken of each town group (award winner, nominator, municipal representatives, and **ecomaine** leadership)

Michael McGovern, **ecomaine** Board Chair

Susan McGinty, **ecomaine** Board member & Recycling Committee Chair

### Best Business Award Announcement

Susan McGinty, **ecomaine** Board member & Recycling Committee Chair

### Grand Award Announcement

Michael McGovern, **ecomaine** Board Chair

### Lunch & Networking

Q & A: Regarding all award-winning programs & activities

### Summary Remarks:

Kevin Roche, **ecomaine** General Manager

### Invitation to Tour any ecomaine Facility:

Single-sort recycling facility (20 minutes), waste-to-energy plant (20 minutes), and/or ashfill/landfill site (30 minutes)

**eco**maine



Attachment C-1

Fiscal Year Recycling Tons & Revenues 2012-2013

|                      |              | #8 News    | OCC        | NATURAL      | COLORED      | #3-7 MIXED PLASTIC<br>PET | STEEL CANS | ALUMINUM  | LOOSE METAL/STEEL<br>Loose Glass | Mixed Paper | Residue   | Subtotal  | Percentage of Residue | Post Burn    | Mined Metals<br>(net of ash) | less internal<br>cost of residue | Monthly totals<br>cost of residue |
|----------------------|--------------|------------|------------|--------------|--------------|---------------------------|------------|-----------|----------------------------------|-------------|-----------|-----------|-----------------------|--------------|------------------------------|----------------------------------|-----------------------------------|
| <b>July</b>          | Tons         | 1,705      | 595        | 19           | 22           | 21                        | 62         | 16        | 187                              | 14          | 236       | 2,944     | 8.02%                 | 149          | 467                          |                                  | 3,561                             |
|                      | Value        | \$128,472  | \$71,552   | \$11,576     | \$9,550      | \$3,756                   | \$378      | \$7,626   | \$6,212                          | \$0         | \$2,465   | \$241,587 |                       | \$13,001     | \$2,336                      |                                  | \$256,924                         |
|                      | \$ Per Ton   | \$75       | \$120      | 602.00       | \$425        | \$175                     | \$6        | \$115     | \$400                            | \$0         | \$178     | \$0       |                       | \$87         | \$5                          |                                  | \$5                               |
| <b>August</b>        | Tons         | 2,058      | 725        |              | 22           | 41                        | 60         | 65        |                                  | 201         | 5         | 3,447     | 7.80%                 | 606          | 854                          |                                  | 4,906                             |
|                      | Value        | \$96,102   | \$69,134   | \$0          | \$11,532     | \$7,637                   | \$534      | \$11,979  | \$0                              | \$0         | \$1,375   | \$198,292 |                       | \$52,752     | \$4,381                      |                                  | \$248,216                         |
|                      | \$ Per Ton   | \$47       | \$95       | 0.00         | \$520        | \$185                     | \$9        | \$183     | \$0                              | \$0         | \$280     | \$0       |                       | \$87         | \$5                          |                                  | \$5                               |
| <b>September</b>     | Tons         | 1,565      | 435        | 20           | -            | 21                        | 57         | 77        | 9                                | 134         | 11        | 2,562     | 9.10%                 | 214          | 351                          |                                  | 3,127                             |
|                      | Value        | \$57,961   | \$35,445   | \$12,895     | \$0          | \$3,933                   | \$281      | \$11,991  | \$4,004                          | \$0         | \$6,934   | \$133,443 |                       | \$18,631     | \$1,755                      |                                  | \$158,236                         |
|                      | \$ Per Ton   | \$37       | \$81       | 651          | \$0          | \$190                     | \$5        | \$156     | \$425                            | \$0         | \$624     | \$0       |                       | \$87         | \$5                          |                                  | \$5                               |
| <b>October</b>       | Tons         | 1,816      | 627        |              |              |                           | 38         | 63        |                                  | 167         | 15        | 2,951     | 7.62%                 | 427          | 889                          |                                  | 4,267                             |
|                      | Value        | \$86,991   | \$54,203   |              |              |                           | \$376      | \$8,879   |                                  | \$3,060     | \$0       | \$153,508 |                       | \$37,203     | \$4,446                      |                                  | \$195,157                         |
|                      | \$ Per Ton   | \$48       | \$86       | 0.00         | \$0          | \$0                       | \$10       | \$140     | \$0                              | \$0         | \$199     | \$0       |                       | \$87         | \$5                          |                                  | \$5                               |
| <b>November</b>      | Tons         | 1,906      | 511        | 21           | 24           | 22                        | 53         | 41        | 12                               | 128         | 14        | 2,937     | 7.01%                 | 324          | 397                          |                                  | 3,657                             |
|                      | Value        | \$129,775  | \$51,369   | \$11,991     | \$11,587     | \$4,184                   | \$532      | \$6,891   | \$5,181                          | \$0         | \$2,518   | \$224,027 |                       | \$27,687     | \$1,986                      |                                  | \$253,699                         |
|                      | \$ Per Ton   | \$68       | \$101      | 570.20       | \$492        | \$190                     | \$10       | \$170     | \$425                            | \$0         | \$186     | \$0       |                       | \$86         | \$5                          |                                  | \$5                               |
| <b>December</b>      | Tons         | 1,430      | 523        | 22           | 20           | 21                        | 20         | 63        |                                  | 134         | 12        | 2,460     | 8.72%                 | 569.86       | 868.31                       |                                  | 3,898                             |
|                      | Value        | \$93,248   | \$56,135   | \$120,150.00 | \$6,732      | \$3,490                   | \$202      | \$10,742  | \$0                              | \$0         | \$2,198   | \$194,207 |                       | \$49,606     | \$4,342                      |                                  | \$238,710                         |
|                      | \$ Per Ton   | \$65       | \$107      | 540.00       | \$340        | \$170                     | \$10       | \$170     | \$0                              | \$0         | \$180     | \$0       |                       | \$87         | \$5                          |                                  | \$5                               |
| <b>January</b>       | Tons         |            |            |              |              |                           |            |           |                                  |             |           | -         |                       |              |                              |                                  | -                                 |
|                      | Value        |            |            |              |              |                           |            |           |                                  |             |           | \$0       |                       |              |                              |                                  | \$0                               |
|                      | \$ Per Ton   | \$0        | \$0        | 0.00         | \$0          | \$0                       | \$0        | \$0       | \$0                              | \$0         | \$0       | \$0       |                       | \$0          | \$0                          |                                  | \$0                               |
| <b>February</b>      | Tons         |            |            |              |              |                           |            |           |                                  |             |           | -         |                       |              |                              |                                  | -                                 |
|                      | Value        |            |            |              |              |                           |            |           |                                  |             |           | \$0       |                       |              |                              |                                  | \$0                               |
|                      | \$ Per Ton   | \$0        | \$0        | 0.00         | \$0          | \$0                       | \$0        | \$0       | \$0                              | \$0         | \$0       | \$0       |                       | \$0          | \$0                          |                                  | \$0                               |
| <b>March</b>         | Tons         |            |            |              |              |                           |            |           |                                  |             |           | -         |                       |              |                              |                                  | -                                 |
|                      | Value        |            |            |              |              |                           |            |           |                                  |             |           | \$0       |                       |              |                              |                                  | \$0                               |
|                      | \$ Per Ton   | \$0        | \$0        | 0.00         | \$0          | \$0                       | \$0        | \$0       | \$0                              | \$0         | \$0       | \$0       |                       | \$0          | \$0                          |                                  | \$0                               |
| <b>April</b>         | Tons         |            |            |              |              |                           |            |           |                                  |             |           | -         |                       |              |                              |                                  | -                                 |
|                      | Value        |            |            |              |              |                           |            |           |                                  |             |           | \$0       |                       |              |                              |                                  | \$0                               |
|                      | \$ Per Ton   | \$0        | \$0        | 0.00         | \$0          | \$0                       | \$0        | \$0       | \$0                              | \$0         | \$0       | \$0       |                       | \$0          | \$0                          |                                  | \$0                               |
| <b>May</b>           | Tons         |            |            |              |              |                           |            |           |                                  |             |           | 0.00      |                       |              |                              |                                  | -                                 |
|                      | Value        |            |            |              |              |                           |            |           |                                  |             |           | \$0       |                       |              |                              |                                  | \$0                               |
|                      | \$ Per Ton   | \$0        | \$0        | 0.00         | \$0          | \$0                       | \$0        | \$0       | \$0                              | \$0         | \$0       | \$0       |                       | \$0          | \$0                          |                                  | \$0                               |
| <b>June</b>          | Tons         |            |            |              |              |                           |            |           |                                  |             |           | 0.00      |                       |              |                              |                                  | -                                 |
|                      | Value        |            |            |              |              |                           |            |           |                                  |             |           | \$0       |                       |              |                              |                                  | \$0                               |
|                      | \$ Per Ton   | \$0        | \$0        | \$0          | \$0          | \$0                       | \$0        | \$0       | \$0                              | \$0         | \$0       | \$0       |                       | \$0          | \$0                          |                                  | \$0                               |
| <b>TOTAL TONNAGE</b> |              | 10,480     | 3,417      | 82           | 88           | 126                       | 289        | 376       | 37                               | 952         | 71        | 1,383.54  | 17.301                | 2,290        | 3,826                        |                                  | 23,417                            |
|                      | % of tons    | 61%        | 20%        | 0%           | 1%           | 1%                        | 2%         | 2%        | 0%                               | 6%          | 0%        | 0%        | 8%                    | 100%         |                              |                                  |                                   |
| <b>TOTAL REVENUE</b> |              | \$ 592,549 | \$ 337,837 | \$ 48,477.66 | \$ 39,400.41 | \$ 22,999.20              | \$ 2,302   | \$ 58,108 | \$ 15,396                        | \$ -        | \$ 18,549 | \$ -      | \$ 9,445              | \$ 1,145,063 | \$ 198,880                   | \$ 19,244                        | \$ 1,350,942                      |
|                      | % of Revenue | 52%        | 30%        | 4%           | 3%           | 2%                        | 0%         | 5%        | 1%                               | 0%          | 2%        | 0%        | 1%                    | 100%         |                              |                                  |                                   |

Fiscal Year Recycling Tons & Revenues 2011-2012

|                      |                   | #8 News             | OCC               | NATURAL              | COLORED             | PET                 | #3-7 MIXED PLASTIC | STEEL CANS        | ALUMINUM         | Loose Glass     | LOOSE METAL/STEEL | Mixed Paper | Post Burn         | Mined Metals<br>(net of ash) | Monthly totals      | Residue           | Percentage of Residue<br>based on monthly totals<br>minus Post Burn | Net Revenue         |
|----------------------|-------------------|---------------------|-------------------|----------------------|---------------------|---------------------|--------------------|-------------------|------------------|-----------------|-------------------|-------------|-------------------|------------------------------|---------------------|-------------------|---------------------------------------------------------------------|---------------------|
| <b>July</b>          | <b>Tons</b>       | 1748.12             | 665.44            | 19.89                | 22.35               | 42.59               | 22.48              | 84.35             | 5.79             | 183.65          | 9.88              | 0.00        | 210.69            |                              | 3015.23             | 188.09            | 6.71%                                                               |                     |
|                      | <b>Value</b>      | \$238,839           | \$112,577         | \$139,230            | \$9,387             | \$10,665            | \$0                | \$21,879          | \$2,982          | \$0             | \$1,785           | \$0         | \$18,695          |                              | \$430,166           | \$ 8,276          |                                                                     | \$421,890           |
|                      | <b>\$ Per Ton</b> | \$137               | \$169             | 700.00               | \$420               | \$250               | \$0                | \$259             | \$515            | \$0             | \$181             | \$0         | \$89              |                              |                     |                   |                                                                     |                     |
| <b>August</b>        | <b>Tons</b>       | 1864.60             | 693.61            | 21.21                | 21.71               | 20.00               | 58.85              | 58.39             | 0.00             | 192.44          | 13.62             | 0.00        | 152.67            |                              | 3097.10             | 208.04            | 7.07%                                                               |                     |
|                      | <b>Value</b>      | \$261,776           | \$117,914         | \$144,228            | \$8,250             | \$5,100             | \$393              | \$16,380          | \$0              | \$2,636         | \$0               | \$13,546    |                   | \$437,147                    | \$ 9,154            |                   |                                                                     | \$427,994           |
|                      | <b>\$ Per Ton</b> | \$140               | \$170             | 680.00               | \$380               | \$255               | \$7                | \$281             | \$0              | \$0             | \$194             | \$0         | \$89              |                              |                     |                   |                                                                     |                     |
| <b>September</b>     | <b>Tons</b>       | 1852.49             | 587.16            | 0.00                 | 22.70               | 37.22               | 41.61              | 81.99             | 0.00             | 182.27          | 21.93             | 0.00        | 157.84            |                              | 2985.21             | 209.24            | 7.40%                                                               |                     |
|                      | <b>Value</b>      | \$257,380           | \$99,817          | \$0                  | \$10,038            | \$9,490             | \$315              | \$22,178          | \$0              | \$0             | \$4,931           | \$0         | \$14,005          |                              | \$417,143           | \$ 9,207          |                                                                     | \$407,936           |
|                      | <b>\$ Per Ton</b> | \$139               | \$170             | 0.00                 | \$442               | \$255               | \$8                | \$271             | \$0              | \$0             | \$225             | \$0         | \$89              |                              |                     |                   |                                                                     |                     |
| <b>October</b>       | <b>Tons</b>       | 1646.08             | 395.30            | 21.70                | 0.00                | 0.00                | 97.18              | 71.71             | 6.91             | 124.85          | 12.10             | 0.00        | 185.31            |                              | 2561.14             | 196.55            | 8.27%                                                               |                     |
|                      | <b>Value</b>      | \$213,818           | \$60,671          | \$15,624             | \$0                 | \$0                 | \$410              | \$15,112          | \$2,833          | \$0             | \$2,649           | \$0         | \$16,443          |                              | \$327,154           | \$ 8,648          |                                                                     | \$318,505           |
|                      | <b>\$ Per Ton</b> | \$130               | \$153             | 720.00               | \$0                 | \$0                 | \$4                | \$211             | \$410            | \$0             | \$219             | \$0         | \$89              |                              |                     |                   |                                                                     |                     |
| <b>November</b>      | <b>Tons</b>       | 1737.59             | 609.08            | 0.00                 | 21.94               | 19.97               | 44.63              | 58.02             | 0.00             | 118.53          | 18.56             | 0.00        | 97.21             |                              | 2725.53             | 221.03            | 8.41%                                                               |                     |
|                      | <b>Value</b>      | \$142,655           | \$78,292          | \$0                  | \$10,531            | \$4,593             | \$446              | \$12,764          | \$0              | \$0             | \$3,448           | \$0         | \$8,625           |                              | \$261,010           | \$ 9,725          |                                                                     | \$251,285           |
|                      | <b>\$ Per Ton</b> | \$82                | \$129             | 0.00                 | \$480               | \$230               | \$10               | \$220             | \$0              | \$0             | \$186             | \$0         | \$89              |                              |                     |                   |                                                                     |                     |
| <b>December</b>      | <b>Tons</b>       | 1,742.85            | 593.23            | 19.71                | 0.87                | 20.94               | 82.38              | 61.02             | -                | 156.13          | 11.98             | -           | 92.35             |                              | 2,781.46            | 207.68            | 7.72%                                                               |                     |
|                      | <b>Value</b>      | \$139,655           | \$74,479          | \$13,008             | \$348               | \$4,607             | \$638              | \$14,222          | \$0              | \$0             | \$3,060           | \$0         | \$8,194           |                              | \$256,603           | \$ 9,138          |                                                                     | \$247,465           |
|                      | <b>\$ Per Ton</b> | \$80                | \$126             | 660.00               | \$400               | \$220               | \$8                | \$233             | \$0              | \$0             | \$255             | \$0         | \$89              |                              |                     |                   |                                                                     |                     |
| <b>January</b>       | <b>Tons</b>       | 2,145.73            | 562.33            | 20.34                | 23.35               | 18.91               | 19.81              | 98.15             | -                | 158.71          | 5.34              | -           | 293.30            |                              | 3,345.97            | 198.76            | 6.51%                                                               |                     |
|                      | <b>Value</b>      | \$164,256           | \$70,291          | \$13,119             | \$12,376            | \$3,687             | \$0                | \$24,343          | \$0              | \$0             | \$1,308           | \$0         | \$26,025          |                              | \$315,769           | \$ 8,745          |                                                                     | \$307,023           |
|                      | <b>\$ Per Ton</b> | \$77                | \$125             | 645.00               | \$530               | \$195               | \$0                | \$248             | \$0              | \$0             | \$245             | \$0         | \$89              |                              |                     |                   |                                                                     |                     |
| <b>February</b>      | <b>Tons</b>       | 1,459.01            | 540.89            | 0.00                 | -                   | 34.67               | 41.36              | 62.60             | -                | 135.18          | 10.97             | -           | 94.61             | 283.22                       | 2,662.51            | 168.06            | 7.36%                                                               |                     |
|                      | <b>Value</b>      | \$118,302           | \$70,087          | \$0                  | \$0                 | \$7,331             | \$414              | \$14,093          | \$0              | \$0             | \$2,311           | \$0         | \$8,659           | \$1,382                      | \$222,213           | \$ 7,395          |                                                                     | \$214,818           |
|                      | <b>\$ Per Ton</b> | \$81                | \$130             | 0.00                 | \$0                 | \$211               | \$10               | \$225             | \$0              | \$0             | \$211             | \$0         | \$92              | \$5                          |                     |                   |                                                                     |                     |
| <b>March</b>         | <b>Tons</b>       | 1,496.83            | 445.71            | 18.94                | 21.72               | -                   | 41.36              | 65.05             | 10.78            | 140.97          | 33.06             | -           | -                 | 623.22                       | 2,897.64            | 201.90            | 8.88%                                                               |                     |
|                      | <b>Value</b>      | \$123,127           | \$65,653          | \$13,455             | \$13,258            | \$0                 | \$414              | \$12,153          | \$4,528          | \$0             | \$8,950           | \$0         | \$0               | \$3,116                      | \$244,522           | \$ 8,884          |                                                                     | \$235,638           |
|                      | <b>\$ Per Ton</b> | \$82                | \$147             | 710.40               | \$610               | \$0                 | \$10               | \$187             | \$420            | \$0             | \$271             | \$0         | \$0               | \$5                          |                     |                   |                                                                     |                     |
| <b>April</b>         | <b>Tons</b>       | 1,402.47            | 440.07            | 0.00                 | 22.05               | 20.35               | 79.74              | 62.78             | -                | 135.63          | 11.89             | -           | -                 | 911.98                       | 3,086.96            | 192.97            | 8.87%                                                               |                     |
|                      | <b>Value</b>      | \$114,673           | \$61,609          | \$0                  | \$13,296            | \$4,884             | \$1,093            | \$14,126          | \$0              | \$0             | \$2,675           | \$0         | \$0               | \$4,560                      | \$218,118           | \$ 8,491          |                                                                     | \$209,628           |
|                      | <b>\$ Per Ton</b> | \$82                | \$140             | 0.00                 | \$603               | \$240               | \$14               | \$225             | \$0              | \$0             | \$225             | \$0         | \$0               | \$5                          |                     |                   |                                                                     |                     |
| <b>May</b>           | <b>Tons</b>       | 1,878.60            | 588.87            | 19.56                | 22.15               | 20.77               | 60.63              | 85.86             | -                | 149.04          | 13.11             | -           | -                 | 795.70                       | 3,634.29            | 256.67            | 9.04%                                                               |                     |
|                      | <b>Value</b>      | \$154,371           | \$75,030          | \$15,456             | \$14,517            | \$4,985             | \$988              | \$19,876          | \$0              | \$0             | \$2,873           | \$0         | \$0               | \$3,979                      | \$290,571           | \$ 11,293         |                                                                     | \$279,278           |
|                      | <b>\$ Per Ton</b> | \$82                | \$127             | 790.20               | \$655               | \$240               | \$16               | \$231             | \$0              | \$0             | \$219             | \$0         | \$0               | \$5                          |                     |                   |                                                                     |                     |
| <b>June</b>          | <b>Tons</b>       | 1,831.32            | 607.95            | 19.86                | 22.90               | 21.34               | 21.88              | 64.04             | -                | 155.23          | 15.61             | -           | 133.09            | 491.63                       | 2,893.22            | 215.76            | 7.82%                                                               |                     |
|                      | <b>Value</b>      | \$146,408           | \$73,330          | \$12,710             | \$6,641             | \$4,055             | \$219              | \$11,063          | \$0              | \$0             | \$6,648           | \$0         | \$11,585          | \$2,458                      | \$273,862           | \$ 9,493          |                                                                     | \$264,368           |
|                      | <b>\$ Per Ton</b> | \$80                | \$121             | \$640                | \$290               | \$190               | \$10               | \$173             | \$0              | \$0             | \$426             | \$0         | \$87              | \$5                          |                     |                   |                                                                     |                     |
| <b>TOTAL TONNAGE</b> |                   | <b>20,805.69</b>    | <b>6,729.64</b>   | <b>161.21</b>        | <b>201.74</b>       | <b>256.76</b>       | <b>611.91</b>      | <b>853.96</b>     | <b>23.48</b>     | <b>1,832.63</b> | <b>178.05</b>     | <b>-</b>    | <b>1,417.07</b>   | <b>3,105.75</b>              | <b>35,686.26</b>    | <b>2,464.75</b>   | <b>6.91%</b>                                                        |                     |
| <b>TOTAL REVENUE</b> |                   | <b>\$ 2,075,261</b> | <b>\$ 959,750</b> | <b>\$ 111,719.39</b> | <b>\$ 98,641.59</b> | <b>\$ 59,396.08</b> | <b>\$ 5,331</b>    | <b>\$ 198,188</b> | <b>\$ 10,343</b> | <b>\$ -</b>     | <b>\$ 43,274</b>  | <b>\$ -</b> | <b>\$ 125,778</b> | <b>\$ 15,494.94</b>          | <b>\$ 3,694,277</b> | <b>\$ 108,449</b> |                                                                     | <b>\$ 3,585,828</b> |

ecomaine  
RECYCLING TOTALS

|                  | 1995/96  | 1996/97  | 1997/98  | 1998/99  | 1999/00   | 2000/01   | 2001/02   | 2002/03   | 2003/04   | 2004/05   | 2005/06   | 2006/07   | 2007/08   | 2008/09   | 2009/10   | 2010/11   | 2011/12   | 2012/13   |
|------------------|----------|----------|----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>July</b>      | 593.37   | 667.46   | 666.77   | 732.22   | 1,085.76  | 1,174.28  | 1,439.83  | 1,392.49  | 1,670.01  | 1,536.03  | 1,801.55  | 1,963.92  | 2,212.79  | 2,776.35  | 2,743.86  | 3,211.52  | 2,946.80  | 3,066.76  |
| <b>YTD</b>       | 593.37   | 667.46   | 666.77   | 732.22   | 1,085.76  | 1,174.28  | 1,439.83  | 1,392.49  | 1,670.01  | 1,536.03  | 1,801.55  | 1,963.92  | 2,212.79  | 2,776.35  | 2,743.86  | 3,211.52  | 2,946.80  | 3,066.76  |
| <b>August</b>    | 669.37   | 716.80   | 631.03   | 681.37   | 1,160.65  | 1,335.45  | 1,549.36  | 1,380.26  | 1,611.16  | 1,725.95  | 2,157.27  | 2,285.15  | 2,394.69  | 2,729.66  | 2,605.20  | 3,219.21  | 3,319.24  | 3,375.65  |
| <b>YTD</b>       | 1262.74  | 1,384.26 | 1,297.80 | 1,413.59 | 2,246.41  | 2,509.73  | 2,989.19  | 2,772.75  | 3,281.17  | 3,261.98  | 3,958.82  | 4,249.07  | 4,607.48  | 5,506.01  | 5,349.06  | 6,430.73  | 6,266.04  | 6,442.41  |
| <b>September</b> | 660.45   | 682.07   | 741.43   | 827.63   | 1,175.35  | 1,217.37  | 1,474.21  | 1,420.08  | 1,836.76  | 1,742.24  | 2,117.62  | 2,078.68  | 2,045.61  | 2,868.29  | 2,718.77  | 3,097.71  | 3,101.54  | 2,685.75  |
| <b>YTD</b>       | 1923.19  | 2,066.33 | 2,039.23 | 2,241.22 | 3,421.76  | 3,727.10  | 4,463.40  | 4,192.83  | 5,117.93  | 5,004.22  | 6,076.44  | 6,327.75  | 6,653.09  | 8,374.30  | 8,067.83  | 9,528.44  | 9,367.58  | 9,128.16  |
| <b>October</b>   | 677.03   | 730.60   | 693.07   | 772.33   | 1,013.54  | 1,290.35  | 1,998.15  | 1,667.28  | 1,800.58  | 1,593.15  | 1,993.01  | 2,294.74  | 2,357.24  | 2,783.06  | 2,796.23  | 3,015.68  | 2,810.94  | 3,141.61  |
| <b>YTD</b>       | 2600.22  | 2,796.93 | 2,732.30 | 3,013.55 | 4,435.30  | 5,017.45  | 6,461.55  | 5,860.11  | 6,918.51  | 6,597.37  | 8,069.45  | 8,622.49  | 9,010.33  | 11,157.36 | 10,864.06 | 12,544.12 | 12,178.52 | 12,269.77 |
| <b>November</b>  | 688.18   | 688.07   | 621.13   | 824.11   | 1,146.92  | 1,316.17  | 1,750.31  | 1,596.47  | 1,483.24  | 1,744.19  | 2,198.55  | 2,277.91  | 2,256.00  | 2,333.81  | 2,662.58  | 3,050.05  | 2,969.77  | 2,962.16  |
| <b>YTD</b>       | 3288.40  | 3,485.00 | 3,353.43 | 3,837.66 | 5,582.22  | 6,333.62  | 8,211.86  | 7,456.58  | 8,401.75  | 8,341.56  | 10,268.00 | 10,900.40 | 11,266.33 | 13,491.17 | 13,526.64 | 15,594.17 | 15,148.29 | 15,231.93 |
| <b>December</b>  | 683.42   | 806.53   | 795.31   | 834.70   | 1,178.45  | 1,341.32  | 1,764.33  | 1,841.63  | 1,919.08  | 1,936.94  | 2,256.75  | 2,166.13  | 2,362.55  | 2,937.11  | 3,158.21  | 3,139.40  | 3,149.78  | 2,853.34  |
| <b>YTD</b>       | 3971.82  | 4,291.53 | 4,148.74 | 4,672.36 | 6,760.67  | 7,674.94  | 9,976.19  | 9,298.21  | 10,320.83 | 10,278.50 | 12,524.75 | 13,066.53 | 13,628.88 | 16,428.28 | 16,684.85 | 18,733.57 | 18,298.07 | 18,085.27 |
| <b>January</b>   | 608.08   | 632.55   | 606.67   | 673.01   | 909.51    | 1,367.61  | 1,707.27  | 1,765.43  | 1,467.16  | 1,657.08  | 2,114.52  | 2,068.29  | 2,564.76  | 2,441.23  | 2,685.89  | 2,572.04  | 2,844.98  |           |
| <b>YTD</b>       | 4579.90  | 4,924.08 | 4,755.41 | 5,345.37 | 7,670.18  | 9,042.55  | 11,683.46 | 11,063.64 | 11,787.99 | 11,935.58 | 14,639.27 | 15,134.82 | 16,193.64 | 18,869.51 | 19,370.74 | 21,305.61 | 21,143.05 | 18,085.27 |
| <b>February</b>  | 523.30   | 619.28   | 605.88   | 616.02   | 945.88    | 1,084.71  | 1,547.84  | 1,395.61  | 1,394.75  | 1,497.44  | 1,689.38  | 1,633.72  | 2,139.22  | 2,078.44  | 2,286.95  | 2,330.20  | 2,425.70  |           |
| <b>YTD</b>       | 5103.20  | 5,543.36 | 5,361.29 | 5,961.39 | 8,616.06  | 10,127.26 | 13,231.30 | 12,459.25 | 13,182.74 | 13,433.02 | 16,328.65 | 16,768.54 | 18,332.86 | 20,947.95 | 21,657.69 | 23,635.81 | 23,568.75 | 18,085.27 |
| <b>March</b>     | 584.39   | 616.62   | 671.88   | 751.34   | 1,062.77  | 1,098.41  | 1,459.30  | 1,572.04  | 1,629.24  | 1,774.99  | 2,016.88  | 1,823.79  | 2,258.34  | 2,354.49  | 2,907.84  | 2,934.57  | 2,608.29  |           |
| <b>YTD</b>       | 5687.59  | 6,159.98 | 6,033.17 | 6,712.73 | 9,678.83  | 11,225.67 | 14,690.60 | 14,031.29 | 14,811.98 | 15,208.01 | 18,345.53 | 18,592.33 | 20,591.20 | 23,302.44 | 24,565.53 | 26,570.38 | 26,177.04 | 18,085.27 |
| <b>April</b>     | 667.71   | 676.79   | 671.45   | 752.00   | 1,000.57  | 1,220.48  | 1,638.89  | 1,710.90  | 1,524.35  | 1,627.25  | 1,831.65  | 1,871.62  | 2,363.75  | 2,395.67  | 2,875.88  | 2,694.71  | 2,620.92  |           |
| <b>YTD</b>       | 6355.30  | 6,836.77 | 6,704.62 | 7,464.73 | 10,679.40 | 12,446.15 | 16,329.49 | 15,742.19 | 16,336.33 | 16,835.26 | 20,177.18 | 20,463.95 | 22,954.95 | 25,698.11 | 27,441.41 | 29,265.09 | 28,797.96 | 18,085.27 |
| <b>May</b>       | 698.84   | 639.03   | 707.09   | 765.11   | 1,193.95  | 1,311.08  | 1,714.14  | 1,732.85  | 1,576.35  | 1,877.96  | 2,224.46  | 2,279.00  | 2,516.52  | 2,279.50  | 2,791.10  | 3,055.45  | 3,083.09  |           |
| <b>YTD</b>       | 7054.14  | 7,475.80 | 7,411.71 | 8,229.84 | 11,873.35 | 13,757.23 | 18,043.63 | 17,475.04 | 17,912.68 | 18,713.22 | 22,401.64 | 22,742.95 | 25,471.47 | 27,977.61 | 30,232.51 | 32,320.54 | 31,881.05 | 18,085.27 |
| <b>June</b>      | 624.78   | 660.55   | 752.80   | 807.31   | 1,234.16  | 1,348.20  | 1,453.10  | 1,783.82  | 1,683.84  | 2,020.91  | 2,207.89  | 2,140.94  | 2,459.61  | 2,727.78  | 3,167.65  | 3,236.38  | 3,042.68  |           |
| <b>Total</b>     | 7,678.92 | 8,136.35 | 8,164.51 | 9,037.15 | 13,107.51 | 15,105.43 | 19,496.73 | 19,258.86 | 19,596.52 | 20,734.13 | 24,609.53 | 24,883.89 | 27,931.08 | 30,705.39 | 33,400.16 | 35,556.92 | 34,923.73 | 18,085.27 |

Projected year end total 35,195.43

**ecomaine Neighborhood Recycling Monthly Totals For  
December 01, 2012 Through December 31, 2012**

|                        | <b>Pop.</b>    | <b>Town<br/>Tons-<br/>MSW<br/>Month</b> | <b>Town<br/>Tons-Rec<br/>Drop-off -<br/>Month</b> | <b>Town<br/>Tons-Rec<br/>Curb-<br/>month</b> | <b>Town<br/>Tons-Rec<br/>Monthly<br/>Total</b> | <b>Town<br/>MSW +<br/>Rec<br/>Monthly<br/>Total</b> | <b>Town<br/>% Rec<br/>Month</b> |
|------------------------|----------------|-----------------------------------------|---------------------------------------------------|----------------------------------------------|------------------------------------------------|-----------------------------------------------------|---------------------------------|
| <b>Bridgton</b>        | 5,516          | 156.65                                  | 50.83                                             |                                              | 50.83                                          | 207.48                                              | 24.50%                          |
| <b>Cape Elizabeth</b>  | 8,806          | 194.90                                  | 112.59                                            |                                              | 112.59                                         | 307.49                                              | 36.62%                          |
| <b>Casco</b>           | 3,816          | 64.52                                   | 14.40                                             |                                              | 14.40                                          | 78.92                                               | 18.25%                          |
| <b>Cumberland</b>      | 7,627          | 98.48                                   |                                                   | 71.50                                        | 71.50                                          | 169.98                                              | 42.06%                          |
| <b>Falmouth</b>        | 10,823         | 142.63                                  | 26.86                                             | 88.36                                        | 115.22                                         | 257.85                                              | 44.68%                          |
| <b>Freeport</b>        | 8,304          | 134.57                                  | 51.62                                             |                                              | 51.62                                          | 186.19                                              | 27.72%                          |
| <b>Gorham</b>          | 15,709         | 172.64                                  | 23.94                                             | 80.89                                        | 104.83                                         | 277.47                                              | 37.78%                          |
| <b>Harrison</b>        | 2,448          | 66.75                                   | 17.88                                             |                                              | 17.88                                          | 84.63                                               | 21.13%                          |
| <b>Hollis</b>          | 4,630          | 69.64                                   |                                                   | 24.29                                        | 24.29                                          | 93.93                                               | 25.86%                          |
| <b>Limington</b>       | 3,897          | 100.42                                  | 9.96                                              |                                              | 9.96                                           | 110.38                                              | 9.02%                           |
| <b>Livermore Falls</b> | 3,129          | 55.11                                   | 11.59                                             |                                              | 11.59                                          | 66.70                                               | 17.38%                          |
| <b>Lyman</b>           | 4,231          | 66.41                                   | 16.24                                             |                                              | 16.24                                          | 82.65                                               | 19.65%                          |
| <b>Naples</b>          | 3,720          | 78.86                                   | 17.61                                             |                                              | 17.61                                          | 96.47                                               | 18.25%                          |
| <b>North Haven</b>     | 392            | 22.77                                   | 5.68                                              |                                              | 5.68                                           | 28.45                                               | 19.96%                          |
| <b>No. Yarmouth</b>    | 3,596          | 41.47                                   |                                                   | 33.28                                        | 33.28                                          | 74.75                                               | 44.52%                          |
| <b>Ogunquit</b>        | 1,256          | 34.73                                   | 10.19                                             |                                              | 10.19                                          | 44.92                                               | 22.68%                          |
| <b>Parsonsfield</b>    | 1,730          | 62.12                                   |                                                   | 5.48                                         | 5.48                                           | 67.60                                               | 8.11%                           |
| <b>Portland</b>        | 63,008         | 673.81                                  | 88.63                                             | 375.81                                       | 464.44                                         | 1138.25                                             | 40.80%                          |
| <b>Pownal</b>          | 1,630          | 12.88                                   |                                                   | 10.95                                        | 10.95                                          | 23.83                                               | 45.95%                          |
| <b>Saco</b>            | 18,204         | 325.66                                  |                                                   | 122.11                                       | 122.11                                         | 447.77                                              | 27.27%                          |
| <b>Scarborough</b>     | 19,239         | 390.41                                  | 48.22                                             | 147.09                                       | 195.31                                         | 585.72                                              | 33.35%                          |
| <b>S. Portland</b>     | 23,976         | 400.82                                  | 15.09                                             | 156.65                                       | 171.74                                         | 572.56                                              | 30.00%                          |
| <b>Standish</b>        | 9,988          | 238.47                                  | 55.76                                             |                                              | 55.76                                          | 294.23                                              | 18.95%                          |
| <b>Tri-Town</b>        | 4,462          | 115.05                                  | 12.37                                             |                                              | 12.37                                          | 127.42                                              | 9.71%                           |
| <b>Waterboro</b>       | 7,315          | 140.25                                  | 39.49                                             |                                              | 39.49                                          | 179.74                                              | 21.97%                          |
| <b>Windham</b>         | 16,901         | 144.71                                  | 13.65                                             | 120.80                                       | 134.45                                         | 279.16                                              | 48.16%                          |
| <b>Yarmouth</b>        | 8,142          | 183.87                                  | 91.83                                             |                                              | 91.83                                          | 275.70                                              | 33.31%                          |
|                        | <u>262,495</u> |                                         |                                                   |                                              |                                                |                                                     |                                 |
|                        |                | 4,188.60                                | 734.43                                            | 1,237.21                                     | 1,971.64                                       | 6,160.24                                            | 32.01%                          |



**ecomaine Neighborhood Recycling Year to Date Totals For  
July 1, 2012 Through December 31, 2012**

| <b>Town</b>            | <b>Town<br/>Tons-MSW<br/>To Date</b> | <b>Town<br/>Tons-Rec<br/>Drop off<br/>To Date</b> | <b>Town<br/>Tons-Rec<br/>Curb To<br/>Date</b> | <b>Town<br/>Tons-Rec<br/>Total To<br/>Date</b> | <b>Town<br/>Total<br/>MSW+Rec</b> | <b>Town<br/>% Rec<br/>To Date</b> |
|------------------------|--------------------------------------|---------------------------------------------------|-----------------------------------------------|------------------------------------------------|-----------------------------------|-----------------------------------|
| <b>Bridgton</b>        | 1163.62                              | 339.51                                            | 0.00                                          | 339.51                                         | 1503.13                           | 22.59%                            |
| <b>Cape Elizabeth</b>  | 1368.31                              | 596.56                                            | 0.00                                          | 596.56                                         | 1964.87                           | 30.36%                            |
| <b>Casco</b>           | 466.48                               | 102.48                                            | 0.00                                          | 102.48                                         | 568.96                            | 18.01%                            |
| <b>Cumberland</b>      | 757.52                               | 0.00                                              | 422.14                                        | 422.14                                         | 1179.66                           | 35.78%                            |
| <b>Falmouth</b>        | 1057.47                              | 176.73                                            | 550.00                                        | 726.73                                         | 1784.20                           | 40.73%                            |
| <b>Freeport</b>        | 832.36                               | 303.45                                            | 0.00                                          | 303.45                                         | 1135.81                           | 26.72%                            |
| <b>Gorham</b>          | 1132.37                              | 139.05                                            | 520.74                                        | 659.79                                         | 1792.16                           | 36.82%                            |
| <b>Harrison</b>        | 497.97                               | 106.29                                            | 0.00                                          | 106.29                                         | 604.26                            | 17.59%                            |
| <b>Hollis</b>          | 466.43                               | 0.00                                              | 157.53                                        | 157.53                                         | 623.96                            | 25.25%                            |
| <b>Limington</b>       | 759.63                               | 55.44                                             | 0.00                                          | 55.44                                          | 815.07                            | 6.80%                             |
| <b>Livermore Falls</b> | 337.08                               | 85.91                                             | 0.00                                          | 85.91                                          | 422.99                            | 20.31%                            |
| <b>Lyman</b>           | 552.78                               | 126.43                                            | 0.00                                          | 126.43                                         | 679.21                            | 18.61%                            |
| <b>Naples</b>          | 585.14                               | 125.27                                            | 0.00                                          | 125.27                                         | 710.41                            | 17.63%                            |
| <b>North Haven</b>     | 109.92                               | 28.72                                             | 0.00                                          | 28.72                                          | 138.64                            | 20.72%                            |
| <b>No. Yarmouth</b>    | 293.39                               | 0.00                                              | 204.43                                        | 204.43                                         | 497.82                            | 41.07%                            |
| <b>Ogunquit</b>        | 398.81                               | 161.53                                            | 0.00                                          | 161.53                                         | 560.34                            | 28.83%                            |
| <b>Parsonsfield</b>    | 417.15                               | 0.00                                              | 38.20                                         | 38.20                                          | 455.35                            | 8.39%                             |
| <b>Portland</b>        | 4889.37                              | 597.22                                            | 2248.73                                       | 2845.95                                        | 7735.32                           | 36.79%                            |
| <b>Pownal</b>          | 90.27                                | 0.00                                              | 74.62                                         | 74.62                                          | 164.89                            | 45.25%                            |
| <b>Saco</b>            | 2346.41                              | 23.95                                             | 849.42                                        | 873.37                                         | 3219.78                           | 27.13%                            |
| <b>Scarborough</b>     | 2788.21                              | 290.92                                            | 994.49                                        | 1285.41                                        | 4073.62                           | 31.55%                            |
| <b>S. Portland</b>     | 3055.26                              | 106.50                                            | 1041.41                                       | 1147.91                                        | 4203.17                           | 27.31%                            |
| <b>Standish</b>        | 1500.75                              | 295.40                                            | 0.00                                          | 295.40                                         | 1796.15                           | 16.45%                            |
| <b>Tri-Town</b>        | 827.25                               | 79.64                                             | 0.00                                          | 79.64                                          | 906.89                            | 8.78%                             |
| <b>Waterboro</b>       | 961.48                               | 227.31                                            | 0.00                                          | 227.31                                         | 1188.79                           | 19.12%                            |
| <b>Windham</b>         | 1070.37                              | 68.34                                             | 704.35                                        | 772.69                                         | 1843.06                           | 41.92%                            |
| <b>Yarmouth</b>        | 1208.38                              | 512.90                                            | 0.00                                          | 512.90                                         | 1721.28                           | 29.80%                            |
|                        | 29,934.18                            | 4,549.55                                          | 7,806.06                                      | 12,355.61                                      | 42,289.79                         | 29.22%                            |

**ecomaine**  
**Statement of Revenue and Expenses - December 2012 (FY 2013)**  
**\$000's**

|                                             | Month         |               |               | Year To Date    |                 |                 | Last Year - YTD |                   |
|---------------------------------------------|---------------|---------------|---------------|-----------------|-----------------|-----------------|-----------------|-------------------|
|                                             | Actual        | Budget        | Variance      | Actual          | Budget          | Variance        | Actual          | Variance          |
| <b>Operating revenues</b>                   |               |               |               |                 |                 |                 |                 |                   |
| Municipal assessments                       | \$ 287        | \$ 287        | \$ 0          | \$ 1,721        | \$ 1,721        | \$ 0            | \$ 2,221        | \$ (500)          |
| Owners tipping fees                         | 307           | 356           | (49)          | 2,188           | 2,135           | 53              | 2,248           | (60)              |
| Contract & Assoc tipping fees               | 91            | 92            | (1)           | 613             | 551             | 62              | 559             | 54                |
| Commercial tipping fees                     | 448           | 481           | (33)          | 3,011           | 2,888           | 122             | 2,995           | 16                |
| Spot market tipping fees                    | 165           | 159           | 6             | 1,368           | 955             | 413             | 1,117           | 251               |
| Electrical generating revenues              | 380           | 332           | 48            | 1,799           | 1,622           | 177             | 2,185           | (386)             |
| Sales of recycled goods                     | 239           | 244           | (5)           | 1,351           | 1,461           | (110)           | 2,129           | (778)             |
| Recycling tipping fees                      | 7             | 3             | 4             | 42              | 18              | 24              | 18              | 24                |
| Gorham property assessments                 | 13            | 14            | (1)           | 94              | 82              | 12              | 50              | 44                |
| Other operating income                      | 7             | 7             | 0             | 44              | 42              | 2               | 43              | 1                 |
| <b>Total operating revenues</b>             | <b>1,943</b>  | <b>1,974</b>  | <b>(31)</b>   | <b>12,231</b>   | <b>11,476</b>   | <b>755</b>      | <b>13,564</b>   | <b>(1,333)</b>    |
| <b>Operating expenses</b>                   |               |               |               |                 |                 |                 |                 |                   |
| Administrative expenses                     | 198           | 196           | (1)           | 1,169           | 1,237           | 68              | 1,178           | 9                 |
| Waste-to-energy operating expenses          | 590           | 672           | 81            | 3,777           | 3,878           | 100             | 3,617           | (161)             |
| Recycling operating expenses                | 107           | 142           | 34            | 757             | 871             | 114             | 816             | 59                |
| Landfill/ashfill operating expenses         | 123           | 120           | (4)           | 741             | 876             | 136             | 782             | 41                |
| Contingency                                 | -             | 21            | 21            | -               | 125             | 125             | -               | -                 |
| Landfill closure and postclosure care costs | 23            | 23            | 0             | 139             | 139             | 1               | 139             | 1                 |
| Post-retirement benefit- Health Care        | -             | 8             | 8             | -               | 47              | 47              | 47              | 47                |
| Depreciation & amortization                 | 350           | 350           | -             | 2,100           | 2,100           | (0)             | 2,050           | (50)              |
| <b>Total operating expenses</b>             | <b>1,391</b>  | <b>1,531</b>  | <b>140</b>    | <b>8,683</b>    | <b>9,273</b>    | <b>590</b>      | <b>8,629</b>    | <b>(54)</b>       |
| <b>Net operating income</b>                 | <b>552</b>    | <b>443</b>    | <b>109</b>    | <b>3,548</b>    | <b>2,203</b>    | <b>1,345</b>    | <b>4,935</b>    | <b>(1,387)</b>    |
| <b>Non-operating income (expense)</b>       |               |               |               |                 |                 |                 |                 |                   |
| Interest income                             | 4             | 3             | 1             | 35              | 18              | 18              | 22              | 13                |
| Interest expense                            | -             | (1)           | 1             | (1)             | (5)             | 4               | (57)            | 56                |
| Other Expense                               | 0             | -             | (0)           | 4               | -               | 4               | 1               | 2                 |
| <b>Net non-operating</b>                    | <b>4</b>      | <b>2</b>      | <b>2</b>      | <b>38</b>       | <b>13</b>       | <b>26</b>       | <b>(33)</b>     | <b>71</b>         |
| <b>Total Revenue Less Expenses</b>          | <b>\$ 556</b> | <b>\$ 445</b> | <b>\$ 111</b> | <b>\$ 3,587</b> | <b>\$ 2,216</b> | <b>\$ 1,371</b> | <b>\$ 4,902</b> | <b>\$ (1,316)</b> |

| Website Analytics                                                | 2010<br>* Oct | 2010<br>* Nov | 2010<br>Dec | 2011<br>Jan | 2011<br>Feb | 2011<br>Mar | 2011<br>Apr | 2011<br>May | 2011<br>Jun | 2011<br>Jul | 2011<br>Aug | 2011<br>Sep | 2011<br>Oct | 2011<br>Nov | 2011<br>Dec | 2012<br>Jan | 2012<br>Feb | 2012<br>Mar | 2012<br>Apr | 2012<br>May | 2012<br>Jun | 2012<br>Jul | 2012<br>Aug | 2012<br>Sep | 2012<br>Oct | 2012<br>Nov | 2012<br>Dec |
|------------------------------------------------------------------|---------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total Visits</b>                                              | 1,189         | 1,456         | 1,529       | 1,626       | 1,644       | 1,943       | 1,624       | 1,459       | 1,369       | 1,307       | 1,392       | 3,306       | 1,977       | 2,294       | 2,055       | 2,014       | 1,929       | 2,334       | 2,150       | 2,005       | 1,743       | 1,752       | 2,588       | 2,448       | 2,145       | 1,968       | 1,859       |
| <b>Unique Visits (# persons)</b>                                 | 790           | 1,160         | 1,169       | 1,195       | 1,320       | 1,467       | 1,277       | 1,177       | 1,093       | 1,089       | 1,116       | 2,729       | 1,440       | 1,761       | 1,630       | 1,538       | 1,467       | 1,836       | 1,774       | 1,561       | 1,417       | 1,416       | 1,807       | 1,911       | 1,735       | 1,544       | 1,436       |
| <b>New Visitors</b>                                              | 790           | 1,104         | 1,077       | 1,098       | 1,210       | 1,325       | 1,132       | 1,062       | 993         | 971         | 1,004       | 2,585       | 1,285       | 1,595       | 1,461       | 1,365       | 1,322       | 1,659       | 1,589       | 1,391       | 1,271       | 1,293       | 1,609       | 1,721       | 1,543       | 1,360       | 1,277       |
| <b>Returning Visitors</b>                                        | 399           | 352           | 452         | 528         | 434         | 618         | 492         | 397         | 376         | 336         | 388         | 721         | 692         | 699         | 594         | 649         | 607         | 675         | 561         | 614         | 502         | 459         | 979         | 727         | 602         | 608         | 582         |
| <b>In-State Visitors</b>                                         | 786           | 781           | 969         | 1,018       | 994         | 1,137       | 980         | 861         | 807         | 693         | 755         | 2,242       | 1,085       | 1,194       | 1,175       | 1,082       | 918         | 1,258       | 1,040       | 990         | 868         | 937         | 1,415       | 1,357       | 904         | 1,020       | 951         |
| <b>Referrals (via links)</b>                                     | 246           | 248           | 307         | 224         | 412         | 384         | 353         | 284         | 287         | 235         | 207         | 473         | 291         | 426         | 366         | 312         | 293         | 456         | 397         | 426         | 298         | 310         | 395         | 387         | 336         | 312         | 288         |
| <b>Direct Connection</b>                                         | 519           | 362           | 397         | 400         | 443         | 359         | 272         | 243         | 262         | 261         | 279         | 1,146       | 506         | 589         | 484         | 445         | 466         | 450         | 365         | 289         | 339         | 311         | 489         | 482         | 456         | 371         | 378         |
| <b>Ave. Time On Site (min)</b>                                   | 1:51          | 2:21          | 2:17        | 2:25        | 2:00        | 2:20        | 2:10        | 2:09        | 2:14        | 2:10        | 2:16        | 2:01        | 2:41        | 2:30        | 2:55        | 2:27        | 2:26        | 2:35        | 2:07        | 2:10        | 2:19        | 2:50        | 3:11        | 1:59        | 1:56        | 1:50        | 1:43        |
| <b>Ave. # Pages Viewed</b>                                       | 2.86          | 3.41          | 3.35        | 3.48        | 3.10        | 3.29        | 3.18        | 3.16        | 3.44        | 3.25        | 3.26        | 3.11        | 3.26        | 3.20        | 3.34        | 3.22        | 3.25        | 3.29        | 3.10        | 3.02        | 3.04        | 3.04        | 3.29        | 2.99        | 2.83        | 2.93        | 2.68        |
| <b>Top 5 Pages (#1 = most popular; excludes index/home page)</b> |               |               |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |
| Recycling                                                        | 1             | 1             | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 2           | 1           | 2           | 2           | 4           | 2           | 1           | 1           | 1           | 1           |
| WTE (Electric Generation)                                        | 2             | 2             | 3           | 3           | 3           | 2           | 2           | 2           | 3           | 3           | 3           | 4           | 2           | 2           | 3           | 2           | 2           | 1           | 2           | 1           | 1           | 2           | 4           | 2           | 2           | 2           | 2           |
| About Us                                                         | 3             | 3             | 2           | 2           | 2           | 3           | 3           | 3           | 2           | 2           | 2           | 2           | 3           | 3           | 2           | 3           | 3           | 3           | 3           | 4           | 3           | 1           | 3           | 3           | 3           | 3           | 3           |
| Contact Info                                                     | 4             | 5             |             | 4           |             |             |             | 5           | 5           | 4           | 5           |             |             |             |             | 4           | 4           | 5           | 5           |             | 5           | 5           | 5           |             | 5           | 5           | 5           |
| Stats/Annual Reports                                             | 5             |               | 5           | 5           | 4           | 4           | 4           | 4           |             | 5           | 4           | 3           | 4           | 5           |             | 5           |             |             | 4           |             |             |             |             |             |             |             |             |
| Jobs                                                             |               | 4             | 4           |             | 5           | 5           | 5           |             | 4           |             |             | 5           | 5           |             | 4           |             | 5           | 4           |             | 3           | 4           | 3           | 1           | 4           | 4           | 4           | 4           |
| What to Recycle                                                  |               |               |             |             |             |             |             |             |             |             |             |             |             | 4           | 5           |             |             |             |             |             |             |             |             |             |             |             |             |
| Commercial/Contractor                                            |               |               |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             | 5           |             |             |             |             |             |             |             |             |
| Special Waste                                                    |               |               |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             | 5           |             |             |             |

Above:

**Total Visits:** # of times visits were made to the site ; includes multiple visits by the same individual

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\*Tracking began Oct. 9, 2010;  
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