



## Memorandum

**DATE:** October 13, 2011  
**TO:** Chairman and Members of the Board  
**FROM:** Kevin H. Roche, General Manager  
**SUBJECT:** Agenda for the Board of Directors Meeting

There is an ecomaine Board Meeting scheduled for **Thursday, October 20, 2011 at 4:00 p.m.**  
The agenda for this meeting is as follows:

1. Approval of the June 16, 2011 Board/Annual Meeting minutes (*Attachment A*)
2. Audit Committee Report – Gary Foster, Chairman
3. Presentation of the FY '10 Audit (*Attachments B-1 & B-2*)
  - Kathleen Tyson, Partner, Runyon Kersteen Ouellette
  - Peter Way, Senior Manager, Runyon Kersteen Ouellette
4. Finance Committee Report – Jim Gailey, Chairman
  - Approval of Assessments FY '13 (*Attachment C*)
  - Approval of Cash Reserve Policies (*Attachment D*)
5. Recycling Committee Report – Troy Moon, Chairman
  - eco-excellence Awards (*Attachment E*)
6. Manager's Report
  - Statement of Revenue and Expenses (*Attachment F*)
  - Cash Flows (*Attachment G*)
  - Statistical Data (*Attachments H-1, H-2, H-3*)
  - Operations (*Attachment I*)
  - Legislative Update
  - Environmental Update
7. Other Items
8. Future Meetings:
  - Recycling Committee: October 26<sup>th</sup> (*Wednesday*) @ 4:00PM.
  - Finance Committee: November 17<sup>th</sup> (*Thursday*) @ 3:00PM.
  - Executive Committee: November 17<sup>th</sup> (*Thursday*) @ 4:00PM.
  - Recycling Committee: November 30<sup>th</sup> (*Wednesday*) @ 4:00PM.
  - Executive Committee: December 15<sup>th</sup> (*Thursday*) @ 4:00PM.

The Board of Directors may wish to go into Executive Session for any of the above items under Section 405 of Title 1 of the Maine Revised Statutes ([per the following legislative website: http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html](http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html)).



**Owner Communities**

Bridgton  
Cape Elizabeth  
Casco  
Cumberland  
Falmouth  
Freeport  
Gorham  
Gray  
Harrison  
Hollis  
Limington  
Lyman  
North Yarmouth  
Ogunquit  
Portland  
Pownal  
Scarborough  
South Portland  
Waterboro  
Windham  
Yarmouth

**Associate Members**

Baldwin  
Hiram  
Naples  
Parsonsfield  
Porter  
Saco  
Standish

**Contract Members**

Andover  
Cornish  
Harpwell  
Jay  
Livermore Falls  
Manchester  
Monmouth  
Newington (NH)  
North Haven  
Old Orchard Beach  
Poland  
Readfield  
Sanford  
Wayne

DATE: June 20, 2011  
TO: Chair and Members of the Board  
FROM: Kevin H. Roche, General Manager  
SUBJECT: Minutes of 6/16/11 **ecomaine** Annual/Board Meeting

**ecomaine's** Annual (and June, 2011, Board) Meeting was held on Thursday, June 16, 2011 at the Waste-to-Energy facility. With a quorum, the meeting was called to order by the Chair, Mike Bobinsky at 12:02PM.

There were ten (10) items on the Agenda:

1. Welcoming Remarks
2. Approval of the April 21, 2011 Board Meeting Minutes
3. Finance Committee Report
4. Audit Committee Report
5. Recycling Committee Report
6. General Manager Remarks
7. Guest Speaker – Darryl Brown regarding Choices for Waste and Recycling
8. Approval of Nominations for Fiscal Year 2011-2012 **ecomaine** Officers
9. Approval of Fiscal Year 2011-2012 Executive, Finance & Audit Committee Members
10. Adjournment of Official Meeting

**Item #1 – Welcoming Remarks**

Mr. Bobinsky, Chairman, welcomed all attendees and introduced the **ecomaine** Board Members.

**Item #2 – Approval of the April 21, 2011 Board Meeting Minutes**

Mr. Frank moved “**to approve the minutes of the April 21, 2011 Board meeting.**” The motion was seconded by Mr. Van Gaasbeek and passed with a unanimous vote of the Board.

**Item #3 – Finance Committee Report**

Mr. Jim Gailey, Chair of the Finance Committee, reported that the Finance Committee last met on May 12, 2011.

This year the Finance Committee was able to save \$400,000 by paying off two equipment leases earlier than originally scheduled. The \$750,000 term loan was also paid in full.

There has been a 5.1% reduction in assessments and overall **ecomaine** is in good financial shape.

The Finance Committee also discussed the 5-Year Plan and will revisit this topic at their next Committee meeting on September 8, 2011. All are invited to attend.

#### **Item #4 – Audit Committee Report**

Mr. Foster reported that the Audit Committee last met on March 24, 2011.

This year the Audit Committee reviewed their roles and responsibilities with the accounting firm of Runyon Kersteen Ouellette (who was also chosen as **ecomaine**'s Auditor at a cost of \$24,000.)

The Committee updated the Conflict of Interest policy and also discussed transparency within the organization and, for auditing purposes, sending out RFP's next year.

During the upcoming fiscal year, the Committee will also periodically review **ecomaine**'s invoices and statements in light of recent government scandals, although the auditors are very comfortable with everything at **ecomaine**.

The next meeting of the Audit Committee will be September 22, 2011 regarding a draft of the audit report. Runyon Kersteen Ouellette (RKO) will be in attendance. All are invited to attend.

#### **Item #5 – Recycling Committee Report**

Mr. Troy Moon, Chair of the Recycling Committee, gave the Recycling Committee Report. The Committee last met on May 25, 2011.

He reported on the eco-excellence awards last March, which were well attended and noted that on April 30<sup>th</sup>, **ecomaine** participated in the Drug Enforcement Administration's "Drug-Take-Back Day", which was also very successful.

The Silver Bullets are in the process of being painted with the designs from the winners of the Silver Bullet painting contests, one of which, he noted, was on display just outside the Waste-to-Energy facility.

He thanked the **ecomaine** Recycling staff for all their hard work this past year. The next Recycling Committee Meeting will be June 22, 2011. All Board Members were encouraged to attend this upcoming meeting, as one of the agenda items is recycling revenue share for Owner Communities.

At this point in the meeting, Mr. Bobinsky reported that the **ecomaine** Board has reluctantly accepted the resignation and retirement of Bridgton **ecomaine** Board of Director Mahlon Johnson and presented him with a

plaque in recognition of his service to **ecomaine** that began back in May of 2006. Mr. Johnson's replacement will be Robert Fitzcharles, the Transfer Station Manager for the Town of Bridgton.

#### **Item #6 – General Manager Remarks**

**ecomaine** General Manager, Kevin Roche, recognized Chairman Mike Bobinsky for his leadership and service to **ecomaine** and presented him with an **ecomaine** jacket.

Mr. Roche then proceeded to give the Annual Report. Highlights noted that **ecomaine** is in a good position for the next five years, as we have added towns and tonnage contracts.

We are looking into mining ash metal from the Landfill.

Mr. Roche attended the 19th Annual North American Waste-to-Energy Conference (NAWTEC) this past May 16, 17, 18<sup>th</sup> in Lancaster, Pennsylvania.

He also noted that there will be a SWANA bottle-bill debate, hosted by **ecomaine**, the following day, June 17<sup>th</sup> and all are invited to attend.

In closing, he thanked the **ecomaine** Board of Directors and **ecomaine** staff for all their hard work and assistance this past year.

#### **Item #7 – Guest Speaker – Darryl Brown regarding Choices for Waste and Recycling**

Mr. Brown addressed the assembly with remarks focusing on Choices for Waste and Recycling and introduced George MacDonald of the Maine State Planning Office.

At the conclusion of his presentation, Mr. Roche thanked Mr. Brown for being our guest speaker and presented him with an **ecomaine** jacket.

At the close of Mr. Brown's remarks, Mr. Bobinsky recognized Vice Chairman of the **ecomaine** Board, Mike McGovern and presented him with an **ecomaine** jacket. Mr. McGovern, in turn, thanked Mr. Bobinsky for his leadership.

#### **Item # 8 – Approval of Nominations for Fiscal Year 2011-2012 ecomaine Officers**

The Nominating Committee of: Linda Boudreau, Nick Mavodones (as Chairman of the Committee) and Noah Miner met on May 26, 2011 and nominated the following Board Members as Officers for the 2011-2012 **ecomaine** fiscal year:

Chair:	M. Bobinsky
Vice Chair:	M. McGovern
Treasurer:	J. Gailey
Secretary:	G. Foster

Mr. Mavodones asked if there were any other nominations from the floor. Seeing none, he requested that all in favor say "aye", opposed "nay". The "ayes" being in the majority, the slate of officers, as presented, were appointed for the ecomaine Fiscal Year 2012.

**Item # 9 – Approval of Fiscal Year 2011-2012 Executive, Finance and Audit Committee Members**

Mr. Bobinsky presented the proposed Executive, Finance and Audit Committee members for Fiscal Year 2011-2012 as follows:

**Executive Committee:**

District 1 – Gary Foster  
District 2 – John Miller  
District 3 – Noah Miner  
District 4 – Rod Regier  
District 5 – Mike McGovern, Bonny Rodden  
Portland – Mike Bobinsky, Troy Moon  
Scarborough – Mike Shaw  
South Portland – Jim Gailey

**Finance Committee:**

Chair, Jim Gailey  
Mike Bobinsky  
Linda Boudreau  
Dave Cole  
Matthew Frank  
Susan McGinty  
John Miller  
Tony Plante  
Rod Regier  
Maurice St. Clair  
Len Van Gaasbeek

**Audit Committee:**

Chair, Gary Foster  
Susan McGinty  
Dave Morton  
Len Van Gaasbeek  
Gary Wood

Ms. Boudreau made a motion to approve the Executive, Finance and Audit Committee Members for the 2011 -2012 fiscal year as proposed. The motion was seconded by Mr. Van Gaasbeek and passed with a unanimous vote of the Board.

**Item #10 – Adjournment of Official Meeting**

Mr. Van Gaasbeek made a motion to adjourn the meeting. The motion was seconded by Mr. Mavodones and all were in favor. The meeting adjourned at 1:20PM.

An invitation to tour **ecomaine** was then extended to all attendees.

**PRESENT:**

D. Abbott  
M. Bobinsky  
L. Boudreau  
G. Foster  
M. Frank  
J. Gailey  
M. Johnson  
N. Mavodones  
S. McGinty  
M. McGovern  
J. Miller  
N. Miner  
T. Moon  
D. Morton  
J. Poirier  
B. Rodden  
M. Shaw  
L. Van Gaasbeek

**ABSENT:**

R. Ahlquist  
J. Anton  
E. Bickford  
R. Brobst  
D. Doughty  
C. Jordan  
A. Plante  
R. Regier  
P. Smith  
M. St. Clair  
G. Wood

**Staff:** employees of ecomaine.

**Other:** Guest Speaker, Darryl Brown and Members of the public.



Certified Public Accountants and Business Consultants

September 22, 2011

To the Audit Committee  
ecomaine

We have audited the financial statements of ecomaine for the year ended June 30, 2011, and have issued our report thereon dated September 22, 2011. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated February 16, 2011, as well as at our meeting on March 24, 2011. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

*Qualitative Aspects of Accounting Practices*

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by ecomaine are described in the notes to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2011. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

Landfill closure and postclosure care costs, and the related accrued landfill closure and postclosure care liability, which were based on the capacity of the ashfill/balefill and the related cost of closure and maintenance.

Depreciation expense and accumulated depreciation, which was based on historical costs and estimated useful lives.

Post-retirement benefit expense and related post-retirement benefit liability, which was based on an actuarial valuation.

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We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosure affecting the financial statements was:

The disclosure of post-retirement benefits in the notes to the financial statements, which was based on an actuarial analysis contracted on behalf of the Maine Municipal Employees Health Trust.

*Difficulties Encountered in Performing the Audit*

We encountered no significant difficulties in dealing with management in performing and completing our audit.

*Corrected and Uncorrected Misstatements*

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. We found no such misstatements during the course of our engagement.

*Disagreements with Management*

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

*Management Representations*

We have requested certain representations from management that are included in the attached management representation letter dated September 22, 2011.

*Management Consultations with Other Independent Accountants*

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.



*Other Audit Findings or Issues*

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Information in Documents Containing Audited Financial Statements

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

This information is intended solely for the use of the Audit Committee and management of ecomaine and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,



# ecomaine

September 22, 2011

## Owner Communities

Bridgton  
Cape Elizabeth  
Casco  
Cumberland  
Falmouth  
Freeport  
Gorham  
Gray  
Harrison  
Hollis  
Limington  
Lyman  
North Yarmouth  
Ogunquit  
Portland  
Pownal  
Scarborough  
South Portland  
Waterboro  
Windham  
Yarmouth

Runyon Kersteen Ouellette  
20 Long Creek Drive  
South Portland Maine-04106

We are providing this letter in connection with your audits of the statements of net assets of **ecomaine** as of June 30, 2011 and 2010 and the related statements of revenues, expenses, and changes in net assets and cash flows for the years then ended for the purpose of expressing an opinion as to whether the financial statements present fairly, in all material respects, the financial position, changes in net assets, and cash flows of **ecomaine** in conformity with U.S. generally accepted accounting principles. We confirm that we are responsible for the fair presentation in the financial statements of financial position, changes in net assets, and cash flows in conformity with generally accepted accounting principles. We are also responsible for adopting sound accounting policies, establishing and maintaining effective internal control over financial reporting, and preventing and detecting fraud.

## Associate Members

Baldwin  
Hiram  
Naples  
Parsonsfield  
Porter  
Saco  
Standish

We confirm, to the best of our knowledge and belief, as of September 22, 2011, the following representations made to you during your audits:

- 1) The financial statements referred to above are fairly presented in conformity with U.S. generally accepted accounting principles and include all assets and liabilities under the Organization's control.
- 2) We have made available to you all—
  - a) Financial records and related data.
  - b) Minutes of the meetings of the Board of Directors, Finance and Audit Committees, or summaries of actions of recent meetings for which minutes have not yet been prepared.
- 3) There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices.
- 4) There are no material transactions that have not been properly recorded in the accounting records underlying the financial statements.
- 5) We acknowledge our responsibility for the design and implementation of programs and controls to prevent and detect fraud.
- 6) We have no knowledge of any fraud or suspected fraud affecting the Organization involving—
  - a) Management,

## Recycling Members:

Andover  
Cornish  
Harpwell  
Livermore Falls  
Manchester  
Monmouth  
Old Orchard Beach  
Poland  
Readfield  
Sanford  
Wayne

Michael J. Boblinsky, Chairman • Kevin H. Roche, General Manager

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- b) Employees who have significant roles in internal control, or
  - c) Others where the fraud could have a material effect on the financial statements.
- 7) We have no knowledge of any allegations of fraud or suspected fraud affecting the Organization received in communications from employees, former employees, grantors, regulators, or others.
- 8) The Organization has no plans or intentions that may materially affect the carrying value or classification of assets, liabilities, or net asset balances.
- 9) The following, if any, have been properly recorded or disclosed in the financial statements:
- a) Related party transactions, including revenues, expenses, loans, transfers, leasing arrangements, and guarantees, and amounts receivable from or payable to related parties.
  - b) Guarantees, whether written or oral, under which the Organization is contingently liable.
  - c) Significant estimates and material concentrations known to management that is required to be disclosed in accordance with FASB Accounting Standards Codification 275, *Risks and Uncertainties*.
- 10) We are responsible for compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to us; and we have identified and disclosed to you all laws, regulations and provisions of contracts and grant agreements that we believe have a direct and material effect on the determination of financial statement amounts or other financial data significant to the audit objectives.
- 11) ecomaine is an exempt organization under Section 501c(3) of the Internal Revenue Code. Any activities of which we are aware that would jeopardize the Organization's tax-exempt status, and all activities subject to tax on unrelated business income or excise or other tax, have been disclosed to you. All required filings with tax authorities are up-to-date.
- 12) There are no—
- a) Violations or possible violations of laws and regulations and provisions of contracts and grant agreements whose effects should be considered for disclosure in the financial statements, as a basis for recording a loss contingency, or for reporting on noncompliance.
  - b) Unasserted claims or assessments that our lawyer has advised us are probable of assertion and must be disclosed in accordance with *FASB Accounting Standards Codification 450, Contingencies* (formerly *Statement of Financial Accounting Standards No. 5, Accounting for Contingencies*).
  - c) Other liabilities or gain or loss contingencies that are required to be accrued or disclosed by *FASB Accounting Standards Codification 450, Contingencies* (formerly *Statement of Financial Accounting Standards No. 5*).

- d) Designations of net assets disclosed to you that were not properly authorized and approved, or reclassifications of net assets that have not been properly reflected in the financial statements.
- 13) The Organization has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral.
- 14) We have complied with all restrictions on resources (including donor restrictions) and all aspects of contractual and grant agreements that would have a material effect on the financial statements in the event of noncompliance. This includes complying with donor requirements to maintain a specific asset composition necessary to satisfy their restrictions.
- 15) We acknowledge our responsibility for presenting the supplementary information on pages 1 through 6 and Schedules 1 and 2 in accordance with U.S. generally accepted accounting principles, and we believe the information, including its form and content, is fairly presented in accordance with U.S. generally accepted accounting principles. The methods of measurement and presentation of the supplementary information have not changed from those used in the prior period, and we have disclosed to you any significant assumptions or interpretations underlying the measurement and presentation of the supplementary information.
- 16) We believe that the estimated landfill closure and postclosure costs, and landfill capacity to be reasonable in light of the key factors and assumptions underlying the analysis.

No events have occurred subsequent to the statement of financial position date and through the date of this letter that would require adjustment to, or disclosure in, the financial statements.

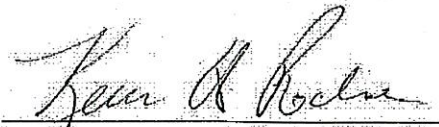
Signed: \_\_\_\_\_



Title: \_\_\_\_\_

Director Finance & Admin

Signed: \_\_\_\_\_



Title: \_\_\_\_\_

General Manager

**ecomaine**

**Financial Statements**

**June 30, 2011 and 2010**



Certified Public Accountants and Business Consultants

## Independent Auditor's Report

Board of Directors  
**ecomaine**

We have audited the accompanying statements of net assets of **ecomaine** as of June 30, 2011 and 2010, and the related statements of revenues, expenses, and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of **ecomaine's** management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **ecomaine**, as of June 30, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 1 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting by placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the management's discussion and analysis on pages 1 through 6 because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

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Board of Directors  
ecomaine

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. Schedules 1 and 2 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



September 22, 2011  
South Portland, Maine

**ecomaine**  
**Management's Discussion and Analysis**  
**Fiscal Year Ended 2011**

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This discussion and analysis of **ecomaine's** financial performance provides an overall review of **ecomaine's** financial activities for the year ended June 30, 2011 with the intent of looking at **ecomaine's** financial performance as a whole. Readers should also review the financial statements and the related notes to enhance their understanding of **ecomaine's** financial performance.

**Financial Highlights**

Fiscal 2011 was a good year for **ecomaine** following a similar 2010. Revenues less expenses for the fiscal year ending June 30, 2011, which totaled just under \$8 million, were \$1.4 million below 2010's level of \$9.4 million but \$2.4 million above budget. Cash generated from operations in 2011 totaled \$13.8 million down slightly from last year's level of \$14.5 million. **ecomaine** made its scheduled debt and interest payments in FY 11 and was also able to pay off several long term leases early saving on future interest costs. Principal payments on our bonds & notes during these two years totaled \$19.3 million and on July 1, 2011 we made additional scheduled payments totaling \$6.6 million. As a result **ecomaine** owes \$4.6 million in long term debt. In addition during 2011 we invested \$1.3 million in capital improvements or about the same level as in 2010.

**Using this Annual Report**

This annual report consists of a series of financial statements and notes to those statements. These statements are prepared and organized so the reader can understand **ecomaine** as a financial whole or as an entire operating entity. The statements then proceed to provide an increasingly detailed look at our specific financial conditions.

The statement of net assets and the statement of revenues, expenses and changes in net assets provide information about the activities of **ecomaine** as a whole and present a longer-term view of our finances. They include all assets and liabilities using the accrual basis of accounting, similar to the accounting method used by the private sector. The basis for this accounting takes into account all of the current year's revenues and expenses regardless of when the cash was received or paid.

These two statements report **ecomaine's** net assets and changes in those net assets. This change in assets is important because it tells the reader whether the financial position of the Organization has improved or diminished. However, in evaluating the overall position of **ecomaine**, non-financial information such as the condition of **ecomaine's** capital assets will also need to be evaluated.

**ecomaine** receives fees from its customers for certain services. They also receive revenue from selling electricity and recyclable material. In the statement of net assets and statement of revenues, expenses, and changes in net assets, all of these activities are reported as business-type activities.



ecomaine  
Management's Discussion and Analysis, Continued

**ecomaine as a Whole**

The statements of net assets looks at **ecomaine** as a whole. Table 1 below is a summary of **ecomaine's** net assets for 2011 with comparative numbers for 2010.

**Table 1  
Net Assets**

	<b>2011</b>	<b>2010</b>
<b>Assets</b>		
Current and other	\$ 27,999,846	29,602,367
Capital assets	<u>31,637,148</u>	<u>34,270,893</u>
<b>Total Assets</b>	<u><u>59,636,994</u></u>	<u><u>63,873,260</u></u>
<b>Liabilities</b>		
Current liabilities	1,907,447	1,899,550
Long-term debt outstanding:		
Due within one year	6,630,000	10,450,000
Due in more than one year	4,560,000	11,940,000
Other liabilities	<u>15,711,408</u>	<u>16,731,035</u>
<b>Total Liabilities</b>	<u><u>28,808,855</u></u>	<u><u>41,020,585</u></u>
<b>Net Assets</b>		
Invested in capital assets, net of related debt	20,447,148	10,301,202
Restricted	3,291,997	3,291,617
Unrestricted	<u>7,088,994</u>	<u>9,259,856</u>
<b>Total Net Assets</b>	<u><u>\$ 30,828,139</u></u>	<u><u>22,852,675</u></u>

Details for Table 1 can be found on the Statements of Net Assets on page 7 in the financial statements.

**Assets**

The \$4.2 million decrease in total assets reflects a decrease in capital assets, net of depreciation, of \$2.6 million, a reduction in cash and cash equivalents of \$1.0 million, and an unrealized loss of \$.7 million recorded for the Gorham Property to reflect current market value.

**Liabilities**

Total liabilities decreased by \$12.2 million during the period largely as a result of \$11.2 million in bond principal payments and \$1.6 million in capital lease payments. The increase was partially offset by an increase of \$.3 million in the landfill closure/postclosure liability as a result of capacity utilization in 2011, and a \$.3 million increase in liabilities associated with payroll and post retirement benefits.

ecomaine  
Management's Discussion and Analysis, Continued

**Table 2**  
**Changes in Net Assets**

	2011	2010	Increase (decrease)
<b>Revenues</b>			
Operating revenues	\$ 27,736,255	28,429,230	(692,975)
Non-operating revenues:			
Interest income	41,984	65,667	(23,683)
<b>Total Revenues</b>	<b>27,778,239</b>	<b>28,494,897</b>	<b>(716,658)</b>
<b>Operating Expenses</b>			
Administration	2,395,035	2,436,755	(41,720)
Facility operations	8,791,874	8,468,831	323,043
Recycling operations	1,735,334	1,637,156	98,178
Landfill operations	1,532,805	1,532,135	670
Landfill closure and postclosure care costs	278,202	304,370	(26,168)
Post-retirement benefit	101,242	101,242	-
Depreciation and amortization	3,918,179	3,886,599	31,580
<b>Total Operating Expenses</b>	<b>18,752,671</b>	<b>18,367,088</b>	<b>385,583</b>
<b>Nonoperating (expenses) / income:</b>			
Interest	(428,832)	(891,965)	(463,133)
Unrealized loss on idle asset	(730,000)	-	730,000
All other	108,728	143,021	(34,293)
<b>Total Expenses and Other Nonoperating</b>	<b>19,802,775</b>	<b>19,116,032</b>	<b>686,743</b>
<b>Increase (Decrease) in Net Assets</b>	<b>\$ 7,975,464</b>	<b>9,378,865</b>	<b>(1,403,401)</b>

Details for Table 2 can be found in the Statements of Revenues, Expenses, and Changes in Net Assets on page 8 of the financial statements.

**Operating Revenues**

Operating revenues for 2011 decreased by \$.7 million or 2.5%, compared to the prior year with revenues from the sales of electricity down by \$1.2 million as a result of very competitive market conditions. In addition, overall tipping fees declined by \$.7 million as a result of an intended reduction in Spot market tons from the 2010 level offset in part with an increase in the more valuable Commercial tonnage. The market for recycle materials continued the rebound that started in 2010 and revenues from this market were \$1.1 million over 2010.

ecomaine  
Management's Discussion and Analysis, Continued

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**Total Expenses**

Total expenses increased by \$.7 million or 3.6% when compared to 2010. Included in this increase was a \$730,000 unrealized loss associated with the write down of the Gorham property to reflect market value. Operating costs for the Waste to Energy facility was \$.3 million higher associated with compensated absences, higher building & grounds maintenance, and higher gas costs. Recycle Operating costs were \$.1 million unfavorable from higher prices paid for inbound recycle materials, extra temporary help and additional baling wire purchases. Partially offsetting some of these cost increases was a \$.5 million reduction in interest expense as a result of principal payments and lower interest rates.

Details for the analysis below can be found in the Budget to Actual schedule on page 22 of the notes to the financial statements.

**Analysis of Fiscal Year 2011 Actual Results Compared to Budget**

**Total Revenue less Expenses**

Revenue less Expenses for 2011 totaled just under \$8 million and was favorable to budget by \$2.4 million. The budget was developed in a conservative manner due to the uncertainty in the markets and continuing trends of lower MSW tonnages.

**Operating Revenues**

Operating revenue of \$27.7 million was favorable to budget by \$2.8 million or 11.4%. Revenue from the sale of recyclable material was positive to budget by \$1.7 million reflecting additional volume (2,314 tons or 6.9% over budget) and a strong market resulting in good pricing for ecomaine. Tipping fees were collectively \$1 million favorable to budget with total MWS volume exceeding budget by 5,220 tons or 3.2%. Member MSW tons were above budget (63,204 tons actual vs. 60,550 tons budget) while we took in fewer Spot Tons offset in part by more favorable Commercial tons. Electrical revenue was \$.1 million favorable due to higher generation (86,386 MWH's sold vs. 77,353 budgeted) offset in part by lower sales values due to soft market conditions (\$67 per MWH vs. \$73 budget).

**Operating Expenses**

Operating expenses were favorable to budget by \$.2 million or 1.5% overall as follows:

Administrative expenses were favorable by \$87,000 primarily as a result of favorable market conditions for business insurance (property, liability, etc.) lowering expense by \$105,000 and favorable Host Community Payments of \$40,000 reflecting continued lower MSW volumes. Partially offsetting these favorable items was an increase of \$54,000 in temporary help for the finance group.

The Waste to Energy Facility operating expenses were unfavorable to budget by \$31,000 overall. Unfavorable variances included \$137,000 for additional labor in the cold outage (scrubbers), \$124,000 for compensated absences and \$96,000 for building maintenance (HVAC). Favorable variances included \$145,000 in gas & electric, \$123,000 in payroll and benefits, and \$51,000 in waste disposal.

ecomaine  
Management's Discussion and Analysis, Continued

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Recycling operating expenses were unfavorable to budget by \$157,000 as a result of \$81,000 more for inbound recycle materials and \$67,000 more for baling wire costs.

The Landfill area was favorable to budget by \$18,000 and included \$57,000 in lower payroll & benefits costs, \$38,000 in lower engineering consulting, and \$20,000 in lower rental equipment. Unfavorable variances included \$54,000 for compensated absences and \$34,000 for Force Main Cleaning.

The budgeted contingency expense (\$250,000) was not spent.

Depreciation and amortization expense was \$80,000 favorable as a result of below budget capital expenditures during the year.

Landfill closure and postclosure were \$278,000 unfavorable and Post-retirement benefits were unfavorable by \$101,000. Both of these are non cash items and were unbudgeted.

**Non-operating Income (Expense)**

Interest expense was \$322,000 lower than budgeted due lower interest rates on the variable rate debt.

In 2011 we recorded an unrealized loss on the Gorham property totaling \$730,000 bringing the carrying value of the property down from \$2,230,000 to \$1,500,000 reflecting market conditions for real estate.

**Capital Assets**

**Table 3**  
**Capital Assets at June 30**  
**(Net of depreciation)**

	<b>2011</b>	<b>2010</b>
Land - waste-to-energy facility	\$ 1,475,061	1,475,061
Vehicles	179,232	250,144
Office furniture and equipment	45,866	59,432
Recycling facility and equipment	3,837,123	4,149,216
Balefill/ashfill/leachate site	5,172,485	5,576,586
Waste-to-energy facility	<u>20,927,381</u>	<u>22,760,454</u>
 Total Capital Assets	 \$ <u>31,637,148</u>	 <u>34,270,893</u>

Capital additions for 2011 totaled \$1.3 million which was the same level as in 2010.

ecomaine  
Management's Discussion and Analysis, Continued

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Debt

**Table 4**  
**Outstanding Debt at Year-End**

	2011	2010
Variable Rate Demand Bonds	\$ 4,820,000	6,770,000
Fixed Rate Serial Bonds	6,370,000	14,870,000
Term Note	-	750,000
	<hr/>	<hr/>
Total Debt	\$ 11,190,000	22,390,000

During the fiscal year ended June 30, 2011, \$11.2 million worth of bonds were paid off.

**Current Financial Activities and Economic Factors Included in the FY 2012 Budget**

In our budget process for FY 12 we anticipated approximately a 5.1% reduction in owner member assessments providing some relief for the owners, a softening of the recycle market from its peak levels lowering total recycle revenues by about 13% from the 2011 forecast, and continued pressure on rates in the power market which will lower overall electricity market revenues for ecomaine about 31% from FY 11 forecasted levels. Cash generated by operations was budgeted at \$9.5 million for FY 12 with debt services expected to total \$6.8 million and capital spending projected at \$3.3 million.

**Request for Information**

This financial report is designed to provide our members, customers, investors and creditors with a general overview of ecomaine's finances and to show ecomaine's accountability for the money it receives. If you have any questions about this report or need additional information, contact Arthur P. Birt, Director of Finance and Administration, at (207) 523-3107.

ecomaine  
**Statements of Net Assets**  
**June 30, 2011 and 2010**

	2011	2010
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 11,800,843	8,360,035
Cash and equivalents held by trustee for current obligations	6,875,254	11,323,863
Accounts receivable, net	2,316,902	2,260,088
Inventory	2,028,525	1,847,574
Prepaid expenses	186,325	289,190
Total current assets	23,207,849	24,080,750
Capital assets, net	31,637,148	34,270,893
Restricted cash, equivalents, and investments:		
Debt service reserve fund	3,291,997	3,291,617
Total restricted cash, equivalents, and investments	3,291,997	3,291,617
Other assets:		
Idle asset - Gorham property	1,500,000	2,230,000
Total other assets	1,500,000	2,230,000
<b>Total assets</b>	<b>\$ 59,636,994</b>	<b>63,873,260</b>
<b>LIABILITIES</b>		
Current liabilities:		
Current installments of long-term debt	\$ 6,630,000	10,450,000
Current installments of capital leases	-	180,620
Accounts payable	941,443	675,603
Accrued expenses	191,762	473,779
Accrued salaries and compensated absences	774,242	569,548
Total current liabilities	8,537,447	12,349,550
Post-retirement benefit liability	294,704	193,462
Long-term debt, less current installments	4,560,000	11,940,000
Capital leases, less current installments	-	1,399,071
Accrued landfill closure and postclosure care liabilities	15,416,704	15,138,502
Total liabilities	<b>\$ 28,808,855</b>	<b>41,020,585</b>
<b>NET ASSETS</b>		
Invested in capital assets, net of related debt	20,447,148	10,301,202
Restricted - debt service reserve	3,291,997	3,291,617
Unrestricted	7,088,994	9,259,856
Total net assets	<b>\$ 30,828,139</b>	<b>22,852,675</b>

*See accompanying notes to financial statements on pages 10-20.*

ecomaine  
**Statements of Revenues, Expenses, and Changes in Net Assets**  
**Years Ended June 30, 2011 and 2010**

	2011	2010
<b>Operating revenues:</b>		
Municipal assessments and tipping fees	\$ 9,838,762	10,062,963
Electrical generating revenues	5,788,360	6,941,594
Commercial tipping fees and spot market waste	7,936,545	8,392,513
Recycling tipping fees	27,023	31,744
Gorham property assessments	139,430	138,284
Sales of recycled goods	3,920,243	2,783,735
Other operating income	85,892	78,397
<b>Total operating revenues</b>	<b>27,736,255</b>	<b>28,429,230</b>
<b>Operating expenses:</b>		
Administrative expenses	2,394,160	2,436,755
Facility operating expenses	8,791,874	8,468,831
Recycling operating expenses	1,735,334	1,637,156
Landfill/ashfill operating expenses	1,532,805	1,532,135
Post-retirement benefit	101,242	101,242
Contingency expense	875	-
Landfill closure and postclosure care costs	278,202	304,370
<b>Total operating expenses other than depreciation and amortization</b>	<b>14,834,492</b>	<b>14,480,489</b>
<b>Net operating income before depreciation and amortization</b>	<b>12,901,763</b>	<b>13,948,741</b>
<b>Depreciation</b>	<b>3,918,179</b>	<b>3,886,599</b>
<b>Net operating income</b>	<b>8,983,584</b>	<b>10,062,142</b>
<b>Non-operating revenues (expenses):</b>		
Interest income	41,984	65,667
Interest expense	(428,832)	(891,965)
Miscellaneous receipts	108,728	143,021
Unrealized loss on idle asset	(730,000)	-
<b>Net non-operating expenses</b>	<b>(1,008,120)</b>	<b>(683,277)</b>
<b>Change in net assets</b>	<b>7,975,464</b>	<b>9,378,865</b>
<b>Total net assets, beginning of year</b>	<b>22,852,675</b>	<b>13,473,810</b>
<b>Total net assets, end of year</b>	<b>\$ 30,828,139</b>	<b>22,852,675</b>

*See accompanying notes to financial statements on pages 10-20.*

ecomaine  
**Statements of Cash Flows**  
**Years Ended June 30, 2011 and 2010**

	2011	2010
<b>Cash flows from operating activities:</b>		
Receipts from assessments and tipping fees	\$ 17,551,748	18,007,760
Receipts from electrical generating revenues	5,964,132	6,909,659
Receipts from other sources	4,198,501	3,291,384
Payments to employees	(6,532,018)	(6,601,840)
Payments to suppliers	(3,856,032)	(3,006,250)
Contractual payments	(3,600,762)	(4,141,027)
<b>Net cash and cash equivalents provided by operating activities</b>	<b>13,725,569</b>	<b>14,459,686</b>
<b>Cash flows from capital and related financing activities:</b>		
Payments of interest	(710,849)	(1,007,681)
Repayment of long-term debt	(12,779,691)	(8,420,765)
Proceeds from long-term debt	-	750,000
<b>Net cash and cash equivalents used in capital and related financing activities</b>	<b>(13,490,540)</b>	<b>(8,678,446)</b>
<b>Cash flows from investing activities:</b>		
Receipts of interest	41,984	65,667
Purchases of property, plant and equipment	(1,284,434)	(1,300,322)
<b>Net cash and cash equivalents used in investing activities</b>	<b>(1,242,450)</b>	<b>(1,234,655)</b>
<b>Net increase (decrease) in cash</b>	<b>(1,007,421)</b>	<b>4,546,585</b>
Cash and cash equivalents balance, beginning of year	22,975,515	18,428,930
<b>Cash and cash equivalents balance, end of year</b>	<b>\$ 21,968,094</b>	<b>22,975,515</b>
<b>Reconciliation of net operating income to net cash and cash equivalents provided by operating activities:</b>		
Net operating income	\$ 8,983,584	10,062,142
Adjustments to reconcile net operating income to net cash provided by operating activities:		
Depreciation and amortization	3,918,179	3,886,599
(Increase) decrease in assets:		
Accounts receivable	(56,814)	(123,433)
Inventory	(72,223)	6,851
Prepaid expenses	102,865	(44,919)
Increase (decrease) in liabilities:		
Accounts payable	265,840	279,742
Accrued salaries and compensated absences	204,694	(12,908)
Post-retirement benefit liability	101,242	101,242
Accrued landfill closure and postclosure care liabilities	278,202	304,370
<b>Net cash provided by operating activities</b>	<b>\$ 13,725,569</b>	<b>14,459,686</b>

*See accompanying notes to financial statements on pages 10-20.*



**ecomaine**  
**Notes to Financial Statements**

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**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES**

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**Reporting Entity - ecomaine** was incorporated during the fiscal year ended June 30, 2006 under the laws of the State of Maine. **ecomaine** is a non-profit solid waste management corporation serving 40 municipalities in Cumberland, Oxford, and York counties in Maine. Owned and controlled by 21 of these municipalities, **ecomaine** creates electricity through its processing of waste. **ecomaine** also operates an extensive recycling program.

**Method of Accounting - ecomaine** uses the accrual method of accounting where assets are recorded during the period in which they are earned and liabilities are recorded during the period in which they are incurred. In accordance with Government Accounting Standards Board (GASB) Statement No. 20, **ecomaine** follows the pronouncements of the Financial Accounting Standards Board (FASB) issued before November 30, 1989 except where those pronouncements conflict with GASB pronouncements.

**Estimates -** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Cash Equivalents - ecomaine** considers all highly liquid instruments (primarily money market funds and other U.S. Treasury obligations) with maturities of three months or less to be cash equivalents.

**Accounts Receivable - ecomaine** provides credit to users of their facility, including municipalities and private waste transporters, substantially all of whom are located in southern Maine. Macquarie Group, LLC f/k/a Integrys Energy Services, Inc., a purchaser of **ecomaine's** electrical outlet, is also afforded credit. Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. The allowance for doubtful accounts was \$31,877 and \$31,866 at June 30, 2011 and 2010, respectively. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to trade accounts receivable.

**Inventory -** Inventory is comprised of consumable items used in production and spare parts. Inventory is stated at the lower of cost or market determined on the first-in, first-out basis.

**Capital Assets -** Capital assets are recorded at cost. All costs incurred for construction, additions, and improvements to the facility, including interest during construction, are capitalized.

**ecomaine**  
**Notes to Financial Statements, Continued**

**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES, CONTINUED**

Depreciation has been provided over the estimated useful lives of the assets using the straight-line method, as follows:

Equipment	5 - 10 years
Vehicles	5 years
Ashfill/balefill	15 years
Recycling plant	25 years
Waste-to-energy facility	20 - 45 years

**Income Taxes** - The Organization is exempt from federal and state income taxes under Section 501 (c)(3) of the Internal Revenue Code, and therefore no liability or provision for income taxes has been recorded. As a governmental entity pursuant to Section 115(1), **ecomaine** is not required to file IRS Form 990, Return of Organization Exempt from Income Tax, on an annual basis.

**Reclassifications** - Certain prior year balances have been reclassified to correspond to the current year's presentation. Such reclassifications had no effect on the results of operations as previously reported.

**CASH, EQUIVALENTS, AND INVESTMENTS HELD BY TRUSTEE**

Under the terms of a Trust Indenture, Huntington Bank, acting as Trustee, holds unexpended bond proceeds and operating funds in certain funds and accounts as specified in the bond series indenture. At June 30, 2011 and 2010, such amounts held by the Trustee consisted of money market funds. The fair value approximates the carrying value at June 30, 2011 and 2010.

	<u>2011</u>	<u>2010</u>
For current obligations:		
Bond fund	\$ 6,791,527	11,240,146
Arbitrage rebate fund	83,727	83,717
	<u>6,875,254</u>	<u>11,323,863</u>
For long-term obligations:		
Debt service reserve fund	3,291,997	3,291,617
	<u>\$ 10,167,251</u>	<u>14,615,480</u>

**DEPOSITS**

**Custodial Credit Risk - Deposits:** Custodial credit risk is the risk that in the event of a bank failure, **ecomaine's** deposits may not be returned to it. **ecomaine** does not have a deposit policy for custodial credit risk. As of June 30, 2011, **ecomaine** reported deposits of \$11,800,843 with a bank balance of \$12,438,056. Of **ecomaine's** bank balance of \$12,438,056, \$-0- was exposed to custodial credit risk. As of June 30, 2010, **ecomaine** reported deposits of \$8,360,035 with a bank balance of \$8,800,810. Of **ecomaine's** bank balance of \$8,800,810, \$-0- was exposed to custodial credit risk. The entire balance was covered by the F.D.I.C. or by additional insurance purchased on behalf of **ecomaine** by the respective banking institutions.

**ecomaine**  
**Notes to Financial Statements, Continued**

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**INVESTMENTS**

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**ecomaine's** policy is to invest all available funds at the highest possible rates, in conformance with legal and administrative guidelines, while avoiding unreasonable risk. The funds are invested in liquid investments with maturities planned to coincide with **ecomaine's** cash needs during the year.

At June 30, 2011, all of **ecomaine's** investments were held in money market funds. These funds invest exclusively in short-term U.S. Treasury Obligations and repurchase agreements secured by U.S. Treasury Obligations. Money Market Funds are not considered securities and are exempt from credit risk disclosure requirements.

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**CAPITAL ASSETS**

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Capital assets at June 30, 2011 and 2010 consisted of the following:

	Balance <u>June 30, 2010</u>	<u>Additions</u>	<u>Deletions</u>	Balance <u>June 30, 2011</u>
<b>Capital assets, not being depreciated:</b>				
Land - waste-to-energy/ashfill	\$ 1,475,061	-	-	1,475,061
<b>Total capital assets, not being depreciated</b>	<b>1,475,061</b>	<b>-</b>	<b>-</b>	<b>1,475,061</b>
<b>Capital assets being depreciated:</b>				
Vehicles	659,960	12,134	-	672,094
Office equipment	140,658	30,804	-	171,462
Recycling facility and equipment	5,094,410	138,772	-	5,233,182
Balefill/ashfill/leachate site	16,961,969	-	-	16,961,969
Baler	4,452,616	-	-	4,452,616
Waste-to-energy facility	91,809,887	1,102,724	-	92,912,611
<b>Total capital assets being depreciated</b>	<b>119,119,500</b>	<b>1,284,434</b>	<b>-</b>	<b>120,403,934</b>
<b>Less accumulated depreciation:</b>				
Vehicles	(409,816)	(83,046)	-	(492,862)
Office equipment	(81,226)	(44,370)	-	(125,596)
Recycling facility and equipment	(1,944,233)	(272,358)	-	(2,216,591)
Balefill/ashfill/leachate site	(11,385,383)	(404,101)	-	(11,789,484)
Baler	(3,453,577)	(178,508)	-	(3,632,085)
Waste-to-energy facility	(69,049,433)	(2,935,796)	-	(71,985,229)
<b>Total accumulated depreciation</b>	<b>(86,323,668)</b>	<b>(3,918,179)</b>	<b>-</b>	<b>(90,241,847)</b>
<b>Total capital assets</b>	<b>\$ 34,270,893</b>	<b>(2,633,745)</b>	<b>-</b>	<b>31,637,148</b>

ecomaine  
Notes to Financial Statements, Continued

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**POWER PURCHASE AGREEMENTS**

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During the fiscal years ended June 30, 2011 and 2010, ecomaine's electric energy sales were governed by a Power Purchase Agreement with an outside third party for sale of its power at contracted rates. The prior agreement expired January 31, 2011; the current agreement commenced February 1, 2011 and expires January 31, 2012. At June 30, 2011 and 2010, electrical generating revenues amounted to \$5,788,360 and \$6,941,594, respectively.

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**LONG-TERM DEBT**

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ecomaine has issued several separate series of tax exempt and taxable bonds and notes, the activity for which consisted of the following:

	Balance <u>June 30, 2010</u>	<u>Additions</u>	<u>Paydowns</u>	Balance <u>June 30, 2011</u>	Amounts due in <u>one year</u>
Series N (\$2,480,000 authorized, variable rate demand bonds, weekly variable interest rate, taxable, issued September 1993, maturing July 1, 2014)	\$ 1,370,000	-	(250,000)	1,120,000	260,000
Series R (\$21,735,000 authorized, variable rate demand bonds, taxable, issued April 2001, maturing July 1, 2012)	5,400,000	-	(1,700,000)	3,700,000	1,800,000
Series S (\$6,750,000 authorized, serial bonds, fixed annual interest rates, 4.45% in the fiscal year ended June 30, 2011, non-taxable, issued June 2003, maturing July 1, 2012)	5,175,000	-	(1,650,000)	3,525,000	1,725,000
Series T (\$19,055,000 authorized, serial bonds, taxable, issued June 2005, maturing July 1, 2010)	4,145,000	-	(4,145,000)	-	-
Series U (\$15,205,000 authorized, serial bonds, fixed annual interest rates, 4% in 2011, issued June 2005, maturing July 1, 2011)	5,550,000	-	(2,705,000)	2,845,000	2,845,000
Term note (\$750,000, interest only payments through July 31, 2011, principal and interest payments thereafter based on amortization of 27 months, until October 31, 2013, when remaining unpaid balance will be due in full). Interest rate is equal to 1.75% above the LIBOR, adjusted monthly (1.94% at June 30, 2011), secured by the deposit accounts of ecomaine.	750,000	-	(750,000)	-	-
<b>Long-term debt</b>	<b>\$ 22,390,000</b>	<b>-</b>	<b>(11,200,000)</b>	<b>11,190,000</b>	<b>6,630,000</b>

**ecomaine**  
**Notes to Financial Statements, Continued**

**LONG TERM DEBT, CONTINUED**

The obligations of **ecomaine** to pay the principal and interest on each series of bonds are payable from, and secured by, system revenues, including amounts payable under the Waste Handling Agreements, the Interlocal Agreement, and the Power Purchase Agreement. The bonds of each series are also secured by funds held under the Trust Indenture, including amounts deposited in the debt service reserve fund and including investment earnings on all such funds. The bonds of each series are special revenue obligations of **ecomaine**, payable solely from the sources described in the offering statement. The bonds do not constitute a debt or liability within the meaning of any constitutional or statutory provision of, or a pledge of the full faith and credit of: the State of Maine; Cumberland County, Maine; York County, Maine; or any political subdivision of the State of Maine.

**ecomaine** has no taxing power. However, pursuant to the Waste Handling Agreements, the participating municipalities are obligated severally to deliver certain of the solid waste produced within each such participating municipality to **ecomaine** for processing and to make service payments and pay tipping fees for such processing in amounts which, when added to other available monies, will at least equal required debt service on the bonds of each series. The obligations of the participating municipalities under the Waste Handling Agreements are secured by the full faith and credit of the participating municipalities subject to certain limitations.

Under an indenture agreement, the following funds and accounts have been established and are currently held by the Trustee: a general revenue account; a principal account; an interest account; a debt service reserve fund; and a global rebate fund.

Debt service requirements for all outstanding debt are as follows:

	<u>Interest</u>	<u>Principal</u>	<u>Totals</u>
2012	\$ 409,181	6,630,000	7,039,181
2013	86,850	3,975,000	4,061,850
2014	24,000	285,000	309,000
2015	-	300,000	300,000
<b>Totals</b>	<b>\$ 520,031</b>	<b>11,190,000</b>	<b>11,710,031</b>

**LINE OF CREDIT**

On April 13, 2010, **ecomaine** negotiated an available working line of credit in the amount of \$3,000,000 with a financial institution. Interest only payments are due monthly at variable rates which equal 1.75% above the LIBOR, adjusted monthly (1.94% at June 30, 2011); monthly principal and interest payments shall begin on April 12, 2012 or sooner if **ecomaine** should default. The working line of credit is secured by all the rates, fees, assessments or other amounts received by **ecomaine**. As of June 30, 2011, there was no outstanding balance on the line.

**ecomaine**  
**Notes to Financial Statements, Continued**

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**CAPITAL LEASES**

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Capital leases consisted of the following at June 30:

	<u>2011</u>	<u>2010</u>
\$1,700,000 of equipment, net book value of \$1,317,500, due in annual payments of \$209,042, including interest of 6.37% per annum, with a final payment due in March 2019, secured by the equipment, entire balance paid off during fiscal year ended June 30, 2011	\$ -	1,387,821
\$176,234 of equipment, net book value of \$93,991, due in monthly payments of \$4,126, including interest of 5.95% per annum, with a final payment due in May 2013, secured by the equipment, entire balance paid off during fiscal year ended June 30, 2011	-	129,002
\$93,900 of equipment, net book value of \$50,080, due in monthly payments of \$2,194, including interest of 6.00% per annum, with a final payment due in January 2013, secured by the equipment, entire balance paid off during fiscal year ended June 30, 2011	-	62,868
	-	1,579,691
Less current portion	-	180,620
<b>Totals</b>	<b>\$ -</b>	<b>1,399,071</b>

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**ARBITRAGE REBATE**

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Under income tax regulations, **ecomaine** is obligated to rebate to the United States certain arbitrage amounts. During prior years, amounts were placed in a Rebate Fund held by the Trustee based on income tax regulations then in effect. The penalty payment for the fiscal years ended June 30, 2011 and 2010 was \$-0- in both years. **ecomaine** has set aside \$83,727 and \$83,717 as of June 30, 2011 and 2010, respectively, in an arbitrage rebate fund.

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**DEBT SERVICE RESERVE**

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Under the terms of the indenture, as of June 30, 2011 the debt service reserve fund is required to be funded at \$3,000,000. Subsequent to the fiscal year ended June 30, 2011 the funding requirement was reduced to \$2,000,000. Funds deposited in the debt service reserve fund shall be used for the payment of principal and interest on all bonds to the extent necessary if amounts from other sources are insufficient for such purpose. At June 30, 2011 and 2010, the debt service reserve fund aggregated \$3,291,997 and \$3,291,617, respectively.

**ecomaine**  
**Notes to Financial Statements, Continued**

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**RETIREMENT PLANS**

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**Nonunion** - All non-union employees are covered by a defined contribution plan after their probationary period is completed. **ecomaine** contributed 8% in 2011 and 2010 of the covered employees' gross pay on covered wages of \$1,619,679 and \$1,651,385, respectively. Pension expense amounted to \$129,573 and \$132,111 for the years ended June 30, 2011 and 2010, respectively.

**Union** - In accordance with an agreement with its Union, **ecomaine** contributes to the Union's Pension Plan. The contributions equal 5.25% of compensation received for hours worked by each eligible plan participant. Pension expense amounted to \$140,083 and \$140,828 for the years ended June 30, 2011 and 2010, respectively, on covered wages of \$2,668,278 and \$2,682,591, respectively. The Pension Fund is a defined contribution pension program that provides retirement and certain ancillary benefits to eligible plan participants.

**Other Plans** - In addition to the above plan, a second defined contribution was established in the fiscal year ended June 30, 2007 to provide retirement contributions in excess of 8% to specified employees. Such pension expense amounted to \$2,988 and \$2,870 on covered wages of \$149,390 and \$143,619 for the years ended June 30, 2011 and 2010, respectively.

**Social Security** - **ecomaine** participates in the Social Security retirement program. **ecomaine's** contributions to Social Security were \$326,564 and \$337,810 for the years ended June 30, 2011 and 2010, respectively.

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**UNRESTRICTED NET ASSETS**

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Unrestricted net assets consisted of the following at June 30:

	<u>2011</u>	<u>2010</u>
Committed for:		
Capital replacement	\$ 2,383,727	1,672,592
<u>Uncommitted</u>	<u>4,705,267</u>	<u>7,587,264</u>
<b><u>Total unrestricted</u></b>	<b><u>\$ 7,088,994</u></b>	<b><u>9,259,856</u></b>

**Capital Replacement** - The funds are intended to be used to repair, replace, or upgrade parts of the facility that may experience premature wear or damage.

ecomaine  
Notes to Financial Statements, Continued

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NET ASSETS INVESTED IN CAPITAL ASSETS NET OF RELATED DEBT

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**Net Assets** - Net assets invested in capital assets, net of related debt, consist of capital assets, net of accumulated depreciation, reduced by the outstanding balances of bonds and capital leases payable. ecomaine's net assets invested in capital assets, net of related debt, were calculated as follows at June 30:

	<u>2011</u>	<u>2010</u>
Capital assets	\$ 121,878,995	120,594,561
Accumulated depreciation	(90,241,847)	(86,323,668)
Bonds payable	(11,190,000)	(22,390,000)
Capital leases	-	(1,579,691)
<b>Total invested in capital assets net of related debt</b>	<b>\$ 20,447,148</b>	<b>10,301,202</b>

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IDLE ASSET - GORHAM PROPERTY

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In June 1993, the Material Recovery Facility Board voted not to proceed as planned with the development of the demolition debris and recycling facility project on the ecomaine approved site in Gorham, Maine. Therefore, the costs associated with the development of the facility, aggregating \$8,079,467, were reported as an idle asset. ecomaine continued to hold the property and the associated improvements. Permitting for the facility expired at June 30, 1997 and the reported costs of this property were written down to its estimated fair market value of \$4,000,000 - resulting in an unrealized loss of \$4,079,467.

During the fiscal year ended June 30, 2005, as ecomaine continued to evaluate various options for the property, the facility engaged an outside appraiser to conduct an updated appraisal of the aforementioned site. With a valuation date of June 1, 2005 the property was appraised at \$2,230,000, resulting in an unrealized loss of \$1,770,000. At that time, the Board met and decided not to take any action on the property.

During the fiscal year ended June 30, 2011, ecomaine requested an Opinion of Value on the property. The facility engaged an outside commercial real estate firm to prepare such report. Upon completion of the report, the property was valued at approximately \$1,300,000 to \$1,600,000. At June 30, 2011, the facility has recorded an unrealized loss of \$730,000 to bring the asset to an estimated fair value of \$1,500,000.

As of the report date, no decision has been made as to the eventual use of the property.



**ecomaine**  
**Notes to Financial Statements, Continued**

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**CLOSURE AND POSTCLOSURE CARE COSTS**

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State and Federal laws and regulations require **ecomaine** to place a final cover on its balefill and ashfill sites when it stops accepting waste and to perform certain maintenance and monitoring functions at the site for thirty years after closure. Although closure and postclosure care costs will be paid only near or after the dates that the landfills stop accepting waste, **ecomaine** reports a portion of these closure and postclosure costs as an operating expense in each year based on landfill capacity used as of each balance sheet date. **ecomaine** will recognize the remaining estimated cost of closure and postclosure care for the ashfill site as the remaining estimated capacity is filled.

Actual costs may be higher due to inflation, changes in technology, or changes in regulations. **ecomaine** anticipates financing closure costs by funding and using reserves and/or the issuing bonds at the time of closure. A summary of estimated landfill closure and postclosure care costs is as follows:

	<u>2011</u>	<u>2010</u>
Total estimated future landfill closure and postclosure care costs	\$ 22,216,761	22,216,763
<u>Estimated capacity used</u>	<u>69.39%</u>	<u>68.14%</u>
Estimated gross landfill closure and postclosure care costs - end of year	15,416,704	15,138,502
<u>Amounts actually expended</u>	<u>N/A</u>	<u>N/A</u>
Estimated liability for landfill closure and postclosure care costs - end of year	<u>15,416,704</u>	<u>15,138,502</u>
Estimated remaining landfill closure and postclosure care costs to be recognized	<u>\$ 6,800,057</u>	<u>7,078,261</u>

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**OPERATING LEASES**

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**ecomaine** leases office equipment under the terms of operating leases expiring through 2013. Future minimum payments under the leases are as follows:

2012	\$ 5,793
2013	4,694

Rent expense paid under these operating leases totaled \$6,493 and \$6,493 for the years ended June 30, 2011 and 2010, respectively.

**ecomaine**  
**Notes to Financial Statements, Continued**

**OTHER POSTEMPLOYMENT BENEFITS**

The Governmental Accounting Standards Board (GASB) Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, was implemented, as required, by **ecomaine** for the fiscal year ended June 30, 2009. This pronouncement requires that the long-term cost of retirement health care and obligations for other postemployment benefits (OPEB) be determined on an actuarial basis and reported similar to pension plans.

**ecomaine** is a member of the Maine Municipal Employees Health Trust. The Health Trust contracted with an outside consultant to assist in the determination and valuation of **ecomaine's** OPEB liability under GASB Statement No. 45. An OPEB liability actuarial valuation was completed by the consultants in May 2009 and again in September 2011.

**Plan Descriptions** - In addition to providing pension benefits, **ecomaine** provides health care benefits for certain retired employees. Eligibility to receive health care benefits follows the same requirements as MainePERS. Eligible retirees are required to pay 100% of the health insurance premiums to receive health benefit coverage.

**Funding Policy and Annual OPEB Cost** - GASB Statement No. 45 does not mandate the prefunding of postemployment benefits liability. **ecomaine** currently plans to fund these benefits on a pay-as-you-go basis. No assets have been segregated and restricted to provide postemployment benefits. The annual required contribution (ARC), an actuarial determined rate, represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize unfunded actuarial liabilities over a period not to exceed thirty years.

The following table represents the OPEB costs for the year and the annual required contribution:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Normal cost	\$ 58,877	58,877	58,877
Amortization of unfunded	36,868	36,868	31,535
Interest	5,497	5,497	1,808
Annual required contribution	\$ 101,242	101,242	92,220

**Funding Status and Funding Progress** - **ecomaine's** annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for the year ending June 30, 2011 was as follows:

Annual required contribution	\$ 101,242	101,242	92,220
Actual contribution	-	-	-
Percent contributed	0.00%	0.00%	0.00%
Actuarial accrued liability	\$ 922,781	567,125	567,125
Plan assets	-	-	-
Unfunded actuarial accrued liability	\$ 922,781	567,125	567,125
Covered payroll	4,436,838	4,445,697	4,497,961
Unfunded actuarial accrued liability as a percentage of covered payroll	20.80%	12.76%	12.61%

ecomaine  
Notes to Financial Statements, Continued

OTHER POSTEMPLOYMENT BENEFITS, CONTINUED

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events in the future. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future. The required schedule of funding progress presented as required supplementary information provides multiyear trend information (only one year available) that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

**Actuarial Methods and Assumptions** - Projections of benefits are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits in force at the valuation date and the pattern of sharing benefit costs between ecomaine and plan members at that point. Actuarial calculations reflect a long-term perspective and employ methods and assumptions that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of plan assets. Significant methods and assumptions were as follows:

Actuarial valuation date	1/1/11
Actuarial cost method	Entry age normal
Amortization method	Level dollar
Remaining amortization period	30 years

Actuarial assumptions:	
Investment rate of return	4.0%
Projected salary increases	N/A
Healthcare inflation rate	4.0% - 9.6%

**REQUIRED SUPPLEMENTARY INFORMATION**  
Schedule of Funding Progress

**Retiree Healthcare Plan**

Fiscal year	Actuarial Valuation Date	Actuarial Value of Assets (a)	Actuarial Accrued Liability (AAL) – Entry Age (b)	Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percentage of Covered Payroll [(b-a)/c]
2009	1/1/09	\$ -	\$ 567,125	\$ 567,125	0.00%	\$ 4,497,961	12.60%
2010	1/1/09	-	567,125	567,125	0.00%	4,445,697	12.76%
2011	1/1/11	-	922,781	922,781	0.00%	4,436,838	21.52%

ecomaine  
 Schedule of Municipal Assessments and Tipping Fees  
 Years Ended June 30, 2011 and 2010

	2011	2010
<b><u>Members</u></b>		
Bridgton	\$ 205,264	205,264
Casco	75,965	75,965
Cumberland	167,794	167,794
Cape Elizabeth	265,435	265,435
Falmouth	204,171	204,171
Freeport	163,972	163,972
Gorham	176,394	176,394
Gray	206,496	206,496
Harrison	91,982	91,982
Hollis	116,273	116,273
Limington	151,241	151,241
Lyman	97,299	97,299
Ogunquit	53,778	53,782
Pownal	28,289	28,289
Portland	887,676	887,677
North Yarmouth	98,265	98,265
Scarborough	508,747	508,747
South Portland	582,174	582,174
Waterboro	181,408	181,408
Windham	181,474	181,474
Yarmouth	234,556	234,556
Total members' assessments	4,678,653	4,678,658
Associate members tip fees	863,637	870,587
Municipal tipping fees	4,296,472	4,513,718
<b>Total municipal assessments and tipping fees</b>	<b>\$ 9,838,762</b>	<b>10,062,963</b>

ecomaine  
Budget to Actual  
Year Ended June 30, 2011

	Actual	Budget	Variance	Change
Operating revenues:				
Municipal assessments	\$ 4,678,653	4,678,654	(1)	0.0%
Owners tipping fees	4,296,472	4,156,152	140,320	3.4%
Associate tipping fees	863,637	985,088	(121,451)	-12.3%
Commercial tipping fees	5,871,407	4,806,760	1,064,647	22.1%
Spot market tipping fees	2,065,138	2,100,000	(34,862)	-1.7%
Electrical generating revenues	5,788,360	5,657,198	131,162	2.3%
Sales of recycled goods	3,920,243	2,250,000	1,670,243	74.2%
Recycling tipping fees	27,023	25,000	2,023	8.1%
Gorham property assessments	139,430	110,000	29,430	26.8%
Other operating income	85,892	125,000	(39,108)	-31.3%
<b>Total operating revenues</b>	<b>27,736,255</b>	<b>24,893,852</b>	<b>2,842,403</b>	<b>11.4%</b>
Operating expenses:				
Administrative expenses	2,394,160	2,481,104	(86,944)	-3.5%
Waste-to-energy operating expenses	8,791,874	8,760,797	31,077	0.4%
Recycling operating expenses	1,735,334	1,577,585	157,749	10.0%
Landfill/ashfill operating expenses	1,532,805	1,551,211	(18,406)	-1.2%
Contingency	875	250,000	(249,125)	n/a
Landfill closure and postclosure care costs	278,202	-	278,202	n/a
Post-retirement benefit	101,242	-	101,242	n/a
<b>Total operating expenses</b>	<b>14,834,492</b>	<b>14,620,697</b>	<b>213,795</b>	<b>1.5%</b>
<b>Net operating income other than depreciation and amortization</b>	<b>12,901,763</b>	<b>10,273,155</b>	<b>2,628,608</b>	<b>25.6%</b>
Depreciation and amortization	3,918,179	4,000,000	(81,821)	-2.0%
<b>Net operating income</b>	<b>8,983,584</b>	<b>6,273,155</b>	<b>(2,710,429)</b>	<b>-43.2%</b>
Non-operating income (expense):				
Interest income	41,984	50,000	(8,016)	-16.0%
Interest expense	(428,832)	(751,096)	322,264	-42.9%
Unrealized loss on idle asset	(730,000)	-	(730,000)	n/a
Miscellaneous receipts	108,728	-	108,728	n/a
<b>Net non-operating</b>	<b>(1,008,120)</b>	<b>(701,096)</b>	<b>(307,024)</b>	<b>43.8%</b>
<b>Total revenues less expenses</b>	<b>\$ 7,975,464</b>	<b>5,572,059</b>	<b>2,403,405</b>	<b>43.1%</b>

ecomaine Proposed Assessments - FY 13

Community	Annual Tonnage					FY 07 to FY 11 Avg		Assessment			FY 13 Vs FY 11	FY 13 Vs FY 12	FY 13 Vs FY 11
	06/07	07/08	08/09	09/10	10/11	Tons	%	FY 11	FY 12	FY 13			
Bridgton	2,762	2,571	2,330	2,251	2,263	2,435	4.43%	\$ 205,264	\$ 195,760	\$ 152,579	\$ (43,181)	\$ (52,686)	
Cape Elizabeth	3,621	3,275	2,875	2,626	2,668	3,013	5.48%	265,435	248,891	\$ 188,759	\$ (60,132)	\$ (76,676)	
Casco	1,009	972	916	909	927	946	1.72%	75,965	74,085	\$ 59,290	\$ (14,795)	\$ (16,675)	
Cumberland	2,124	1,820	1,712	1,708	1,607	1,794	3.27%	167,794	149,244	\$ 112,413	\$ (36,831)	\$ (55,382)	
Falmouth	2,721	2,405	2,186	2,141	2,115	2,314	4.21%	204,171	190,875	\$ 144,951	\$ (45,924)	\$ (59,220)	
Freeport	2,154	2,064	1,949	1,831	1,647	1,929	3.51%	163,972	157,494	\$ 120,868	\$ (36,626)	\$ (43,104)	
Gorham	2,335	2,305	2,188	2,148	2,155	2,226	4.05%	176,394	173,943	\$ 139,479	\$ (34,464)	\$ (36,915)	
Gray	2,695	2,650	2,657	2,590	2,535	2,626	4.78%	206,496	205,356	\$ 164,494	\$ (40,863)	\$ (42,002)	
Harrison	1,240	1,171	1,036	950	892	1,058	1.93%	91,982	87,334	\$ 66,277	\$ (21,057)	\$ (25,705)	
Hollis	1,688	1,053	957	945	961	1,121	2.04%	116,273	100,517	\$ 70,215	\$ (30,302)	\$ (46,058)	
Limington	1,936	1,918	1,966	1,650	1,541	1,802	3.28%	151,241	145,602	\$ 112,896	\$ (32,706)	\$ (38,344)	
Lyman	1,174	1,209	1,187	1,133	1,093	1,159	2.11%	97,299	86,942	\$ 72,637	\$ (14,305)	\$ (24,662)	
North Yarmouth	1,411	1,268	779	576	592	925	1.68%	98,265	84,566	\$ 57,969	\$ (26,597)	\$ (40,296)	
Ogunquit	675	680	669	641	587	650	1.18%	53,778	51,625	\$ 40,751	\$ (10,875)	\$ (13,027)	
Portland	11,639	10,893	10,415	10,148	9,781	10,575	19.25%	887,676	851,728	\$ 662,543	\$ (189,184)	\$ (225,133)	
Pownal	376	356	337	203	168	288	0.52%	28,289	25,404	\$ 18,039	\$ (7,366)	\$ (10,250)	
Scarborough	7,060	5,500	5,398	5,391	5,338	5,737	10.44%	508,747	475,250	\$ 359,452	\$ (115,798)	\$ (149,295)	
South Portland	7,838	7,525	6,950	6,656	6,244	7,042	12.82%	582,174	565,700	\$ 441,218	\$ (124,482)	\$ (140,956)	
Waterboro	2,630	2,590	2,539	2,439	1,822	2,404	4.38%	181,408	174,203	\$ 150,603	\$ (23,600)	\$ (30,805)	
Windham	2,431	2,314	2,209	2,200	2,119	2,255	4.10%	181,474	178,682	\$ 141,250	\$ (37,432)	\$ (40,224)	
Yarmouth	3,112	2,977	2,468	2,352	2,293	2,640	4.81%	234,556	218,905	\$ 165,426	\$ (53,479)	\$ (69,130)	
<b>Total</b>	<b>62,631</b>	<b>57,514</b>	<b>53,722</b>	<b>51,488</b>	<b>49,349</b>	<b>54,941</b>	<b>100.00%</b>	<b>\$4,678,654</b>	<b>\$4,442,109</b>	<b>\$3,442,109</b>	<b>(\$1,000,000)</b>	<b>(\$1,236,545)</b>	

## Cash Reserve Policies

As part of strengthening **ecomaine's** financial position, we will establish and fund the reserves outlined below with the knowledge that general economic conditions and other **ecomaine** needs may impact on the timing of the funding of these reserves. There may also be conditions that arise requiring the **ecomaine** board to authorize the use of a reserve in a manner not originally intended for unanticipated financial issues. Therefore, with Board approval, funds from one reserve could be used to cover other areas.

### ~~E.~~ A. Favorable Cash Flow

To provide financial relief to owner communities ~~if and~~ when the financial position of **ecomaine** permits it ~~becomes more favorable~~.

### ~~A.~~ B. Operating Cash Reserve Balance

**Objective:** To provide ~~routine operating cash and~~ financial security for extraordinary events that could cause a significant decrease in operating revenues or increase in operating expenses. ~~The reserve-These would be used~~ to fund operations during this period and until assessments could be adjusted, if needed, to provide sufficient cash flow to maintain operations. The goal would be to build ~~and maintain a balance of~~ six months of cash operating expenses. ~~This will be our first priority in funding each year.~~

**Action:** ~~Fund the reserve in a three year period starting in 2014.~~

### C. Short Term Capital Reserve

**Objective:** To reserve funds for routine capital projects in the event of unanticipated circumstances. We will establish a reserve equal to approximately 12 months of short term capital spending. ~~as our second priority in funding each year.~~

### ~~B.~~ D. Long-Term Capital Fund Reserve

**Objective:** To reserve funds for new capital projects which have not been provided in the annual capital plan. New capital projects are large projects in which the necessity and timing is not known at the present time. These could be projects to upgrade the current facilities or add additional capacity or functionality. ~~It is estimated that the potential amount of new projects could cost a total of \$21 million within seven years. We believe that one half of the new projects should be bonded and one half should be funded through a long term capital fund.~~ It is our intent to fund these projects with internal cash flow to the extent possible but economic conditions and necessity may dictate that

we issue some long term debt. As a result, we will establish a reserve equal to the greater of \$3 million or the next years Long Term Capital Spending. ~~This will be our third priority in funding each year.~~

~~Action: Fund the reserve in a three year period starting in 2014.~~

#### ~~G.~~ E. Landfill Closure and Post Closure Care Cost Reserve

**Objective:** To ~~fully~~ fund from internal cash flow the landfill closure and post closure care costs during ~~its~~ the remaining useful life of the landfill. ~~As of June 30, 2009, the used capacity of the landfill was 66.8% and the closure and post closure care liability associated with the used capacity is \$14.8 million. The goal is to fully fund the existing liability, as of June 30, 2009, within 20 years.~~ Regulation, technology and other factors will impact the cost and life but as of June 30, 2010, this liability is estimated to be \$22.2 million in today's dollars and it is expected that the landfill will need to be closed and capped in 2038. ~~This will be our fourth priority in funding each year.~~

~~Action: Beginning in 2014 reserve funds to fund the landfill closure costs so that the accrued liability will be fully funded in twenty years. Reserve \$711,500 annually.~~

#### ~~D.~~ F. Interest Earned

Interest earned on reserve accounts shall accrue to the respective reserve account.

#### ~~F.~~ G. Periodic Review

Cash Reserve Policies and projections should be reviewed ~~every 2-3 years, adjusted as necessary and then approved by the Board~~ annually. Amendments to the policy shall be approved by the Board.



## Owner Communities

Bridgton  
Cape Elizabeth  
Casco  
Cumberland  
Falmouth  
Freeport  
Gorham  
Gray  
Harrison  
Hollis  
Limington  
Lyman  
North Yarmouth  
Ogunquit  
Portland  
Pownal  
Scarborough  
South Portland  
Waterboro  
Windham  
Yarmouth

## Associate Members

Baldwin  
Hiram  
Naples  
Parsonsfield  
Porter  
Saco  
Standish

## Contract Members

Andover  
Cornish  
Harpwell  
Jay  
Livermore Falls  
Manchester  
Monmouth  
Old Orchard Beach  
Poland  
Readfield  
Sanford  
Wayne

**DATE:** October 20, 2011  
**TO:** **ecomaine** Board Members  
**FROM:** Kevin H. Roche, General Manager  
**SUBJECT:** **eco-excellence Awards**

The deadline for the 2012 eco-Excellence Award nominations is January 20<sup>th</sup> and all of us at **ecomaine** hope you will help to raise awareness about this program in your community.

Enclosed are 10 fliers/nomination forms that I am asking you to place in the hands of ten organizations, individuals, and/or businesses in the municipality you represent. Our goal is to present at least one award in each community at the Annual Awards Luncheon on March 7<sup>th</sup>.

The eco-Excellence Awards create positive news about **ecomaine** and, specifically, about green activities in your community. No matter how large or small the activity, it is an opportunity to recognize and reward those citizens that cared enough to make an effort.

If you have any questions or would like additional nomination forms, please call us at 773-1738 or send an e-mail message to [dunn@ecomaine.org](mailto:dunn@ecomaine.org)

I sincerely thank you for your help.

# 2012 eco-Excellence Awards

## Honoring local environmental activities



*Each of ecomaine's 43 municipalities may have one of its citizens, organizations &/or businesses honored with an eco-Excellence Award. The nomination process is easy, so it only takes a minute to recognize the green activities of someone in your community.*

**A nomination form has been attached for your use.**  
*Entry Deadline: Friday, January 20<sup>th</sup>*

After judges from the **ecomaine** board's Recycling Committee select winners from municipalities, all the award recipients and their nominators will be invited to a special awards presentation luncheon held in their honor on Wednesday, March 7 in Portland. *Following the award presentations, one Community Grand Award winner and, one Grand Business Award winner will be announced, chosen from among all municipal winners.*

**Award criteria are:** effectiveness, increasing awareness, community impact, and ease of replication.

### Rules:

- Any person or organization may submit a nomination; both self-entry and the nomination of others are encouraged.
- Award recipients may be individuals, groups, businesses, or organizations.
- All green activities or efforts are eligible and welcome – regardless of size or scope.
- The activity/effort must have occurred in 2011 or be on-going.
- There are no age restrictions.
- Nominees must live in, work in, or be located in the municipality for which the award will be given.

### Eligible communities:

Andover  
Baldwin  
Bridgton  
Cape Elizabeth  
Casco  
Cornish  
Cumberland

Eliot  
Falmouth  
Freeport  
Gorham  
Gray  
Harpswell  
Harrison

Hiram  
Hollis  
Jay  
Limington  
Livermore Falls  
Lyman  
Manchester

Monmouth  
Naples  
Newington (NH)  
North Haven  
North Yarmouth  
Ogunquit  
Old Orchard Beach

Parsonsfield  
Poland  
Porter  
Portland  
Pownal  
Readfield  
Saco

Sanford  
Scarborough  
South Portland  
Standish  
Waterboro  
Wayne  
Windham  
Yarmouth

Go to  
**[www.ecomaine.org](http://www.ecomaine.org)**  
for more information  
about past recipients  
from your community.

If you have questions,  
please contact Shelley  
Dunn at 523-3108 or  
[dunn@ecomaine.org](mailto:dunn@ecomaine.org).

**ecomaine**

**ecomaine** is a non-profit, municipally owned and operated recycling and waste-to-energy operation owned by 21 communities (listed in bold, below). An additional 22 communities are served through contractual agreements.

# 2012 eco-Excellence Awards

## Nomination Form



*Honoring a person, group or business in your community for their environmental activities*

**Send nomination to:** dunn@ecomaine.org, FAX to 207-773-8296, or mail to eco-Excellence Award, ecomaine, 64 Blueberry Road, Portland, ME 04102

By 5:00 pm, Friday, January 20th

**1. Nominated for the Award From (name of municipality):** \_\_\_\_\_

**2. NAME of AWARD NOMINEE (individual, group, business):** \_\_\_\_\_

Nominee's Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

**3. NAME of AWARD NOMINATOR:** \_\_\_\_\_

Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

**4. WRITE a DISCRIPTION (refer to the award criteria; you may use additional pages and attachments):**

2006-2011 eco-Excellence Winners

Municipality	Year	Past Winners	Nominated by
<b>Andover</b>	<b>2011</b>	None	
	2010	Melissa Prescott & Sarah Savage	Sandra Schroeder (Principal)
	2009	Susan Merrow	Kevin Scott
<b>Baldwin</b>	<b>2011</b>	None	
	2010	None	
	2009	None	
	2008	Paul Cote	Missi Labbe
	2007	Ed Brown	Terry Day (Ms.)
	2006	None	
<b>Bridgton</b>	<b>2011</b>	<b>Business Award: The Bridgton Hospital</b>	<b>Martha Denison</b>
	2010	Al Burk	Town of Bridgton & Mahlon Johnson
	2009	None	
	2008	Mahlon Johnson	Mitch Berkowitz
	2007	Lenny & Pattie McIntyre	Robert Fitzcharles
	2006	Sally Chappell	Robert Fitzcharles
<b>Cape Elizabeth</b>	<b>2011</b>	<b>Community Award: Lisa Fernandes</b>	<b>Susannah Sanfilippo &amp; Lori Power</b>
	2010	CE Environmental Club & Sue Guerrette	Kate Williams-Hewitt
	2009	Lauren Hadiaris	Marcia Leander
	2008	Jeff Van Fleet	CE Recycling Committee
	2007	Pat Anderson	CE Recycling Committee
	2006	Swap Shop Volunteers	CE Recycling Committee
<b>Casco</b>	<b>2011</b>	<b>Business Award: The Village Gift Barn</b>	<b>Joanne Legere</b>
	2010	Alice Darlington	David Morton (Town Manager)
	2009	Hancock Lumber	Sue Bonior
	2008	None	
	2007	None	
	2006	None	
<b>Cornish</b>	<b>2011</b>	<b>Community Award: Cornish Recycling Committee</b>	<b>Diane Harrington</b>
	2010	None	None
	2009	Kelly Landry (JMG Class, SVHS)	Dave Pasquarello
	2008	Diane Harrington	Missi Labbe
<b>Cumberland</b>	<b>2011</b>	None	
	2010	Dan Burr	Bill Shane (Town Manager)
	2009	Lalla Carothers (Congregational Church)	Susan McGinty
	2008	Michelle Dubey	Diane Peters, Susan McGinty
	2007	Dudley Greeley	Susan McGinty
	2006	None	
<b>Falmouth</b>	<b>2011</b>	<b>Community Award: Claudia King</b>	<b>Deidre Conroy-Vella</b>
	2010	Chadwick Prichard	Suzan Nelson
	2009	Ben Boudreau	Bonny Rodden
	2008	Falmouth Recycling Committee	Bonny Rodden
	2007	Foreside Estates	Anthony Hayes
	2006	Anthony Hayes	Falmouth Recycling Committee
<b>Freeport</b>	<b>2011</b>	<b>Community Award: Wolfe's Neck Farm</b>	<b>Freeport Recycling Committee</b>
		<b>Business Award: Gritty McDuff's</b>	<b>Liz Brownlee</b>
	2010	Freeport Community Services (Bob Lyman)	Albert Presgraves
	2009	Louise Haggett/Mary File	Albert Presgraves
	2008	Russell Dupree	Mike Pottle
	2007	None	
	2006	None	

<b>Gorham</b>	<b>2011</b>	<b>Business Award: Nappi Distributors</b>	<b>Mathew Robinson</b>
	2010	Sherri Simmons	Jim Hager
	2009	Jim Hager (White Rock Project Comm.)	Chris Crawford (Ms)
	2008	Chris Crawford (Ms)	Gail Platts
	2007	Gail Platts	Bob Burns
	2006	None	
<b>Gray</b>	<b>2011</b>	<b>Business Award: The Bottle Barn</b>	<b>Gray Solid Waste &amp; Rec Comm</b>
	2010	GNGHS Community Service Club (Karen Licht)	Randy Cookson
	2009	Kent Pelkey	Gray Solid Waste & Rec Comm
	2008	Joe DiBattista	Gray Solid Waste Reduct Comm
	2007	None	
	2006	Randy Cookson	Gray Town Council
<b>Harrison</b>	<b>2011</b>	None	
	2010	Stacey Worster	
	2009	Claudia Hodgson	Archie Belanger
	2008	Kim Thorpe (Ms)	Archie Belanger
	2007	Norm & Ruth Wight	Mary Tremblay, Archie Belanger
	<b>2006</b>	Cynthia Mitchell	Archie Belanger
<b>Hiram</b>	<b>2011</b>	None	
	2010	None	
	2009	(Entered with Porter- see below)	(see Porter)
	2008	JMG Class, Sacopee Valley High School	Terry Day (Ms.)
	2007	Hiram Elementary School	Terry Day (Ms.)
	2006	None	
<b>Hollis</b>	<b>2011</b>	<b>Community Award: Tootsie Johnson &amp; Deanie Bissonette</b>	<b>Missi Labbe</b>
	2010	Poland Spring	Len Van Gaasbeek
	2009	Suzanne Brewer	Diane Gagne, Principal
	2008	Leonard Van Gaasbeek	Hollis Municipal Officials
	2007	Bob Fournier	Missi Labbe
	2006	None	
<b>Jay</b>	<b>2011</b>	<b>Community Award: Tim DeMillo, Todd Hiscock, John Johnson, &amp; Warren Bryant</b>	<b>Ruth Cushman</b>
<b>Limington</b>	<b>2011</b>	None	
	2010	Tammy Ramsdell	Patty Ramsdell
	2009	Lauriejane Kelley (Steeplebush Farm)	Sue Bonior
	2008	Did not qualify	Raymond Webb
	2007	Raymond Webb	Roxanne Herrick
	2006	N/A	
<b>Lyman</b>	<b>2011</b>	None	
	2010	None	
	2009	Susan Taylor	Steve Marble
	2008	Nancy St. Clair	Carol Sanborn
	2007	Paula Perusse	Town of Lyman
	2006	None	
<b>Manchester</b>	<b>2011</b>	None	
	2010	None	
	2009	None	
<b>Monmouth</b>	<b>2011</b>	<b>Community Award: Trudie Lee</b>	<b>Herbert Whittier</b>
	2010	Mike Costello	Herb Whittier
	2009	Deborah Emery (Principal)	Herb Whittier
	2008	Herb Whittier	J. Sawtelle, C. Lunt, Selectmen

<b>Naples</b>	<b>2011</b>	None	
	2010	Barbara McDonough & Boni Rickett	Derik Goodine (Town Manager)
	2009	Fern Hill Farm (Amy & Bob Jensen)	Sue Bonior
	2008	Living Skills Class, Lake Region H. S.I	Deb Kutasi
	2007	None	
	2006	None	
<b>North Yarmouth</b>	<b>2011</b>	None	
	2010	None	
	2009	Rob Wood (Recycling Comm)	Anne Graham
	2008	Pay To Throw Committee	Scott Tilton
	2007	Pat Hamel	Missi Labbe
	2006	None	
<b>Ogunquit</b>	<b>2011</b>	None	
	2010	Residential Greening Program	Thomas Fortier (Town Manager)
	2009	Emily Quinton (Bread & Roses Bakery)	Mary Breen
	2008	Gorges Grant Hotel	Recycling Committee
	2007	Graham Simonds	Ogunquit Recycling Committee
	2006	Marcia Beal Brazer; Nancy Fording	Alan Kupper; Phillip Clark
<b>Parsonsfield</b>	<b>2011</b>	<b>Community Award: Fred Morrill Elementary School</b>	<b>Judy Ingram</b>
	2010	Deb Doughty	Judy Ingram
	<b>2009</b>	None	
	2008	None	
	2007	None	
	2006	None	
<b>Porter/Hiram</b>	<b>2011</b>	None	
	2010	Maine Energy Education Program (Peter Zack)	Stefany Arsenault
	2009	Marty Tracy (Ms) (P/H Conservation Com)	Terry Day, Tri-Town Waste Board
	2008	None	
	2007	None	
	2006	None	
<b>Portland</b>	<b>2011</b>	<b>Community Award: Brentwood Farms Community Garden</b>	<b>Alison Kenway</b>
		<b>Business Award: Goodwill Industries of New England</b>	<b>Michelle Smith</b>
	2010	PATHS Carpentry Class	Joseph Bolduc
		Elliott May	Jill Sady
		Portland Waste Reduction Group	Ed Suslovic
	2009	Sarah Cushman (Portland Green Streets)	Troy Moon
Honorable Mention	2009	Dr. Sandy Wachholz, Assoc. Prof., USM	Portland Water District
	2008	Rob Lindsay	S. Santiago, R. Montgomery
		Joan Bullock	Time Bank
	2007	Portland H. S. Environmental Club	Troy Moon
	2006	Woodard & Curran	Kevin Roche
<b>Pownal</b>	<b>2011</b>	<b>Community Award: Mary Lee Fowler, Alan Bradstreet, &amp; Sharon Townshend</b>	<b>Waste Reduction &amp; Recycling Committee</b>
	2010	The Residents of Pownal	Timothy Giddinge
	2009	Matt Nielsen, Abby Smith, Jackson Ruprecht	Stephen Neill
	2008	Solid Waste Reduction & Recycling Com.	Board of Selectmen
	2007	Recycling & Transfer Station Committee	Kelly Wentworth
	2006	Kermit Wentworth	Pownal Recycling Committee

<b>Saco</b>	<b>2011</b>	<b>Community Award: Howard Carter</b>	<b>City of Saco</b>
	2010	Eric Cote	Ron Michaud & Rick Michaud
	2009	Drew Dumsch (Ferry Beach Ecology Sch)	Drew Dumsch
	2008	E. Cote, C. Jacques, M. Johnston	Kevin Roche
<b>Sanford</b>	<b>2011</b>	<b>Community Award: Beth Morass/Sanford High School Environmental Club</b>	<b>Shirley Spaulding &amp; Eugene Alley</b>
		<b>Business Award: Keith Lindquist/Maine Manufacturing</b>	<b>Craig Cunningham</b>
<b>Scarborough</b>	<b>2011</b>	<b>Community Award: Joanna Basinger</b>	<b>Barbara Foss</b>
		<b>Business Award: Mark Follansbee/Worm Mainia</b>	<b>Alberta Follansbee and Paul Austin</b>
	2010	Paul Austin	John Bliss
	2009	Broadturn Farm (John Bliss/Stacy Brenner)	Marla Zando
	2008	Middle School Ecos Club	Heidi Will
	2007	Sarah Wojcoski	Michael Shaw
	2006	Environmental Club	Ron Owens
<b>South Portland</b>	<b>2011</b>	<b>Community Award: Enrico Perruzzi</b>	<b>Maxine Beecher</b>
	2010	Sue Ellen Whitmore	Maxine Beecher
	2009	Angela Griffiths/Liz Seidel (Green So Port)	Patti Smith/Jenny Blodgett
	2008	Jane Martin	Maxine Beecher
	2007	South Portland H. S. Ecology Class	Tania Ferrante
	2006	D. Michele Sturgeon	Dave Gaudet
<b>Standish</b>	<b>2011</b>	<b>Community Award: Philip Pomerleau, Michael Shaw &amp; Louis Stack</b>	<b>Mary Chapman</b>
	2010	Bottles for Fuel-Margaret Spencer	Standish Recycling Committee
	2009	Dr. Janice Rey	Lynne Richard
	2008	Virginia Day	Recycling Committee
	2007	Roger Mosley	Janice Southard
	2006	None	
<b>Waterboro</b>	<b>2011</b>	None	
	2010	Massebesic Lions Club	Board of Selectmen
	2009	Leo & Sandi Binette (Lakeside Market)	Brigit McCallum
	2008	David Woodsome	Willis Lord
	2007	Willis Lord	David Woodsome
	2006	Brigit McCallum	David Woodsome
<b>Windham</b>	<b>2011</b>	<b>Community Award: Energy Awareness Partnership</b>	<b>Jeanne Gulnick</b>
(Tie)	2010	Go Green for Technology (Aileen Pelletier)	Kyle Rhoads (Principal)
(Tie)	2010	Peter Allen	Edra Long
	2009	Patrick Martin	Deborah Martin
	2008	Entryt did not qualify	Doug Fortier
	2007	Edra Long	Tony Plante
	2006	None	
<b>Yarmouth</b>	<b>2011</b>	<b>Business Award: Bruce's Burritos</b>	<b>Yarmouth Recycling Committee</b>
	2010	Becki Schreiber	Erik Street
	2009	Philip Hildebrandt	Yarmouth Recycling Committee
	2008	Mary Jo Moore	Erik Street
	2007	Erv Bickford	Nathan Tupper
	2006	None	





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**Statement of Cash Balances - September 2011**  
 \$000's

	Act FY 11 @ 6/30/11	Bud FY 2012 @ 6/30/12	Act FY 2012 @ 9/30/11
<b>Cash flows from operating activities:</b>			
Net operating income	\$ 9,092	\$ 5,413	\$ 2,920
Add back: depreciation	3,918	4,100	1,025
Add back: landfill closure costs	278	-	70
Add back: Post Retirement Benefit	101	-	37
Other working capital changes	56	-	(578)
Net cash provided by operating activities	<u>13,445</u>	<u>9,513</u>	<u>3,474</u>
<b>Cash flows from capital and related financing activities:</b>			
Bank loan	(750)	-	-
Payment of interest	(429)	(136)	(28)
Repayment of long-term debt	(10,450)	(6,630)	(6,630)
Repayment of capital leases	(1,580)	(70)	-
Net cash used in capital and related financing	<u>(13,209)</u>	<u>(6,836)</u>	<u>(6,658)</u>
<b>Cash flows from investing activities:</b>			
Receipts of interest	42	19	9
Capital expenditures	(1,286)	(3,276)	(321)
Net cash used in investing activities	<u>(1,244)</u>	<u>(3,257)</u>	<u>(311)</u>
Net increase (decrease) in cash	(1,008)	(580)	(3,496)
Cash, beginning of period	22,976	19,385	21,968
Cash, end of period	<u>21,968</u>	<u>18,805</u>	<u>18,473</u>
<b>Detail</b>			
Operating Cash Reserve	-	-	-
Long Term Capital Reserve	1,673	115	2,384
Landfill Closure reserve	-	-	-
Bond Payment Reserves	6,875	4,099	996
Debt Service Reserves	3,292	3,292	2,000
Other Cash	10,129	11,299	13,094
Total	<u>\$ 21,969</u>	<u>\$ 18,805</u>	<u>\$ 18,473</u>

	Month Actual Vs Budget				Year to Date Actual Vs Budget				Year to Date Vs Last Year				
	Actual	Budget	Var - Fav / (Unfav)		Actual	Budget	Var - Fav / (Unfav)		Prior Year Actual	Year to Date		%	
			Units	%			Units	%		Units	%		
<b>Inbound Tons</b>													
Owner	4,390	4,016	374	9.3%	13,680	12,049	1,631	13.5%	13,558	122	0.9%		
Assoc & Contract	1,353	1,013	341	33.7%	4,238	3,038	1,201	39.5%	3,804	435	11.4%		
Commercial	5,970	5,430	539	9.9%	18,323	16,291	2,032	12.5%	18,424	(102)	-0.6%		
Spot	3,259	3,291	(31)	-1.0%	10,799	9,872	926	9.4%	10,824	(25)	-0.2%		
Recycling - Inbound	3,102	3,118	(16)	-0.5%	9,368	9,354	14	0.2%	9,572	(205)	-2.1%		
<b>Totals</b>	<b>18,074</b>	<b>16,868</b>	<b>1,206</b>	<b>7.2%</b>	<b>56,407</b>	<b>50,604</b>	<b>5,804</b>	<b>11.5%</b>	<b>56,182</b>	<b>225</b>	<b>0.4%</b>		

**Revenue \$ / Ton**

Owner	\$ 87.34	\$ 88.00	\$ (0.66)	-0.7%	\$ 87.23	\$ 88.00	\$ (0.77)	-0.9%	\$ 84.74	\$ 2.49	2.9%
Assoc & Contract	74.29	75.94	(1.65)	-2.2%	73.63	75.94	(2.31)	-3.0%	71.09	2.55	3.6%
Commercial	85.25	88.00	(2.75)	-3.1%	84.83	88.00	(3.17)	-3.6%	82.17	2.65	3.2%
Spot	60.27	51.64	8.64	16.7%	59.70	51.64	8.06	15.6%	58.73	0.97	1.7%
Recycling	136.54	80.54	56.00	69.5%	138.13	80.54	57.59	71.5%	74.66	63.47	85.0%

**Energy**

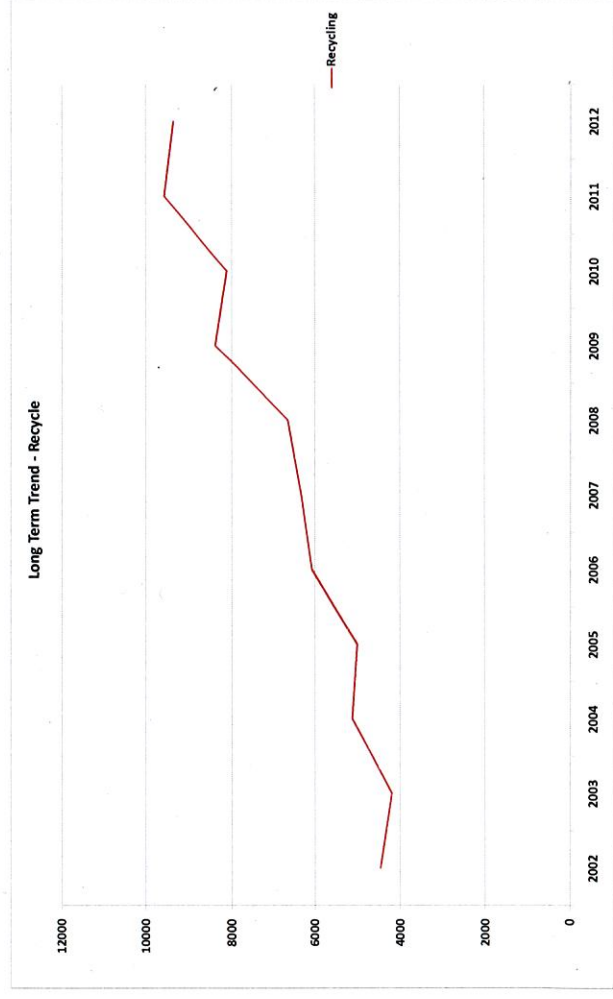
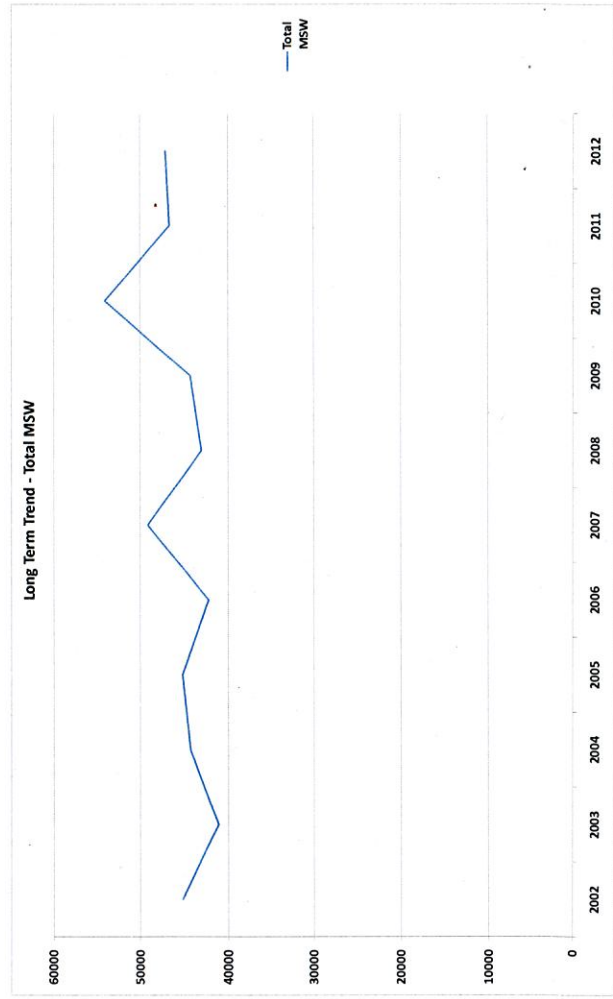
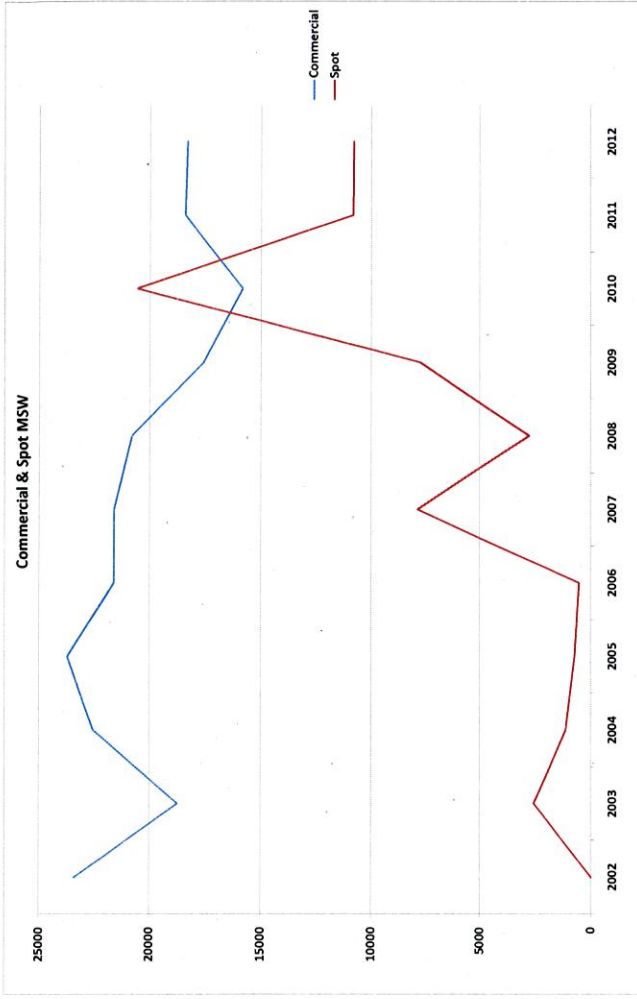
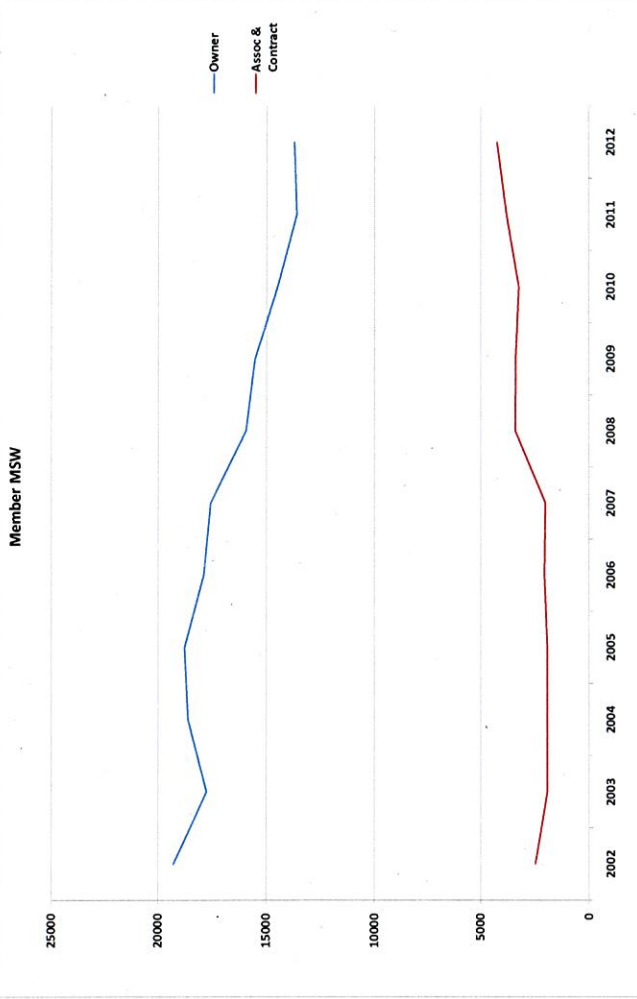
MWH's Sold	7,733	7,347	387	5.3%	23,576	21,828	1,748	8.0%	23,951	(375)	-1.6%
\$/MWH	\$ 47.95	\$ 48.31	\$ (0.36)	-0.7%	\$ 47.62	\$ 48.35	\$ (0.73)	-1.5%	\$ 74.80	\$ (27.18)	-36.3%
Availability - %	100.0%				98.5%				96.6%		

**Year to Date Tons**

	Fiscal Year To Date										
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Owner	19,314	17,754	18,632	18,795	17,887	17,567	15,944	15,528	14,483	13,558	13,680
Assoc & Contract	2,503	1,959	1,950	1,958	2,094	2,045	3,408	3,382	3,239	3,804	4,238
Commercial	23,368	18,728	22,543	23,695	21,619	21,625	20,808	17,579	15,823	18,424	18,323
Spot	-	2,578	1,130	730	522	7,884	2,764	7,771	20,576	10,824	10,799
Total MSW	45,185	41,020	44,254	45,177	42,122	49,120	42,923	44,260	54,121	46,610	47,040
Recycling	4,463	4,193	5,118	5,004	6,076	6,328	6,653	8,374	8,119	9,572	9,368

**Attachment H-2**

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August Year To Date Tonnage - FY 2012



**Analysis of All Tons**  
**YTD Sept 2011**

Community	Waste			Recycle		
	FY11	FY12	over/(under)	FY11	FY12	over/(under)
Bridgton	754	779	26	197	193	(4)
Cape Elizabeth	728	733	6	355	307	(48)
Casco	263	273	10	65	60	(5)
Cumberland	378	350	(28)	234	206	(29)
Falmouth	562	590	28	426	388	(38)
Freeport	448	446	(2)	140	156	15
Gorham	564	568	4	297	334	37
Gray	720	725	5	-	-	-
Harrison	300	301	1	69	62	(7)
Hollis	250	251	2	81	80	(1)
Limington	415	436	21	25	31	6
Lyman	292	308	17	58	71	12
North Yarmouth	149	153	4	121	105	(16)
Ogunquit	277	245	(32)	30	102	72
Portland	2,609	2,589	(19)	1,312	1,478	166
Pownal	43	49	6	44	38	(6)
Scarborough	1,488	1,523	35	737	695	(42)
South Portland	1,636	1,675	39	653	589	(64)
Waterboro	486	502	17	156	121	(36)
Windham	581	580	(1)	444	380	(64)
Yarmouth	619	603	(16)	268	255	(13)
<b>Owner Member Total</b>	<b>13,558</b>	<b>13,680</b>	<b>122</b>	<b>5,711</b>	<b>5,649</b>	<b>(62)</b>
Baldwin	149	149	(1)	10	11	1
Hiram	149	149	(1)	10	11	1
Naples	321	330	9	79	72	(7)
Parsonfield	201	215	14	22	21	(1)
Porter	149	149	(1)	10	11	1
Saco	1,377	1,400	24	478	465	(13)
Standish	806	871	64	178	151	(27)
<b>Associate Member Total</b>	<b>3,154</b>	<b>3,263</b>	<b>109</b>	<b>787</b>	<b>742</b>	<b>(45)</b>
Andover	-	-	-	12	11	(1)
Cornish	-	-	-	10	20	10
Eliot	-	214	214	-	-	-
Harpswell	385	367	(19)	-	-	-
Jay	-	-	-	-	90	90
Livermore Falls	161	206	45	45	42	(2)
Manchester	-	-	-	23	32	9
Monmouth	-	-	-	85	83	(3)
North Haven	-	77	77	-	-	-
Old Orchard Beach	-	-	-	208	185	(23)
Poland	-	-	-	116	103	(13)
Readfield/Wayne	-	-	-	80	94	13
Sanford	104	112	8	525	435	(90)
<b>Contract Member Total</b>	<b>650</b>	<b>976</b>	<b>325</b>	<b>1,103</b>	<b>1,09</b>	<b>(18)</b>
<b>Commercial Total</b>	<b>18,429</b>	<b>18,323</b>	<b>(106)</b>	<b>1,969</b>	<b>1,880</b>	<b>(89)</b>
<b>Spot Market Total</b>	<b>10,824</b>	<b>10,799</b>	<b>(25)</b>	<b>-</b>	<b>-</b>	<b>-</b>

Attachment I

Month / Year	Facility Availability	On Peak KWHs	Off Peak KWHs	Total KWHs	On Peak Rate	Off Peak Rate	Electricity Revenues	ISO-NE Market Value
Aug-09	99%	3,716,120	4,638,122	8,354,242	\$0.0843	\$0.0618	\$650,030	
Sep-09	98%	3,606,261	4,364,408	7,970,669	\$0.0730	\$0.0556	\$555,761	
Oct-09	95%	3,827,493	4,072,705	7,900,198	\$0.0740	\$0.0562	\$561,672	
Nov-09	94%	3,569,156	4,120,551	7,689,707	\$0.0770	\$0.0592	\$568,778	
Dec-09	98%	3,811,497	4,354,948	8,166,445	\$0.0836	\$0.0656	\$653,855	
Jan-10	98%	3,310,034	4,482,631	7,792,665	\$0.0971	\$0.0773	\$717,439	
Feb-10	95%	3,038,210	3,650,447	6,688,657	\$0.0982	\$0.0772	\$629,756	
Mar-10	96%	3,668,101	3,741,131	7,409,232	\$0.0831	\$0.0667	\$612,036	
Apr-10	61%	1,897,314	2,169,219	4,066,533	\$0.0723	\$0.0544	\$312,336	
May-10	93%	3,407,537	4,431,390	7,838,927	\$0.0702	\$0.0534	\$533,701	
Jun-10	93%	3,787,872	3,946,891	7,734,763	\$0.0762	\$0.0552	\$552,430	
Jul-10	96%	3,451,635	4,510,803	7,962,438	\$0.0850	\$0.0614	\$616,555	
Aug-10	99%	3,880,733	4,478,367	8,359,100	\$0.0843	\$0.0618	\$650,513	
Sep-10	95%	3,536,806	4,092,807	7,629,613	\$0.0730	\$0.0556	\$531,986	
Oct-10	99%	3,684,282	4,715,036	8,399,318	\$0.0740	\$0.0562	\$583,762	
Nov-10	94%	3,482,344	3,838,460	7,320,804	\$0.0770	\$0.0592	\$541,771	
Dec-10	97%	3,502,186	3,887,300	7,389,486	\$0.0836	\$0.0656	\$593,229	
Jan-11	96%	3,333,950	4,024,645	7,358,595	\$0.0971	\$0.0773	\$680,335	
Feb-11	99%	3,043,296	3,512,245	6,555,541	\$0.0434	\$0.0434	\$326,532	\$411,689
Mar-11	98%	3,444,203	3,492,190	6,936,393	\$0.0434	\$0.0434	\$343,359	\$362,137
Apr-11	66%	1,762,990	2,177,127	3,940,170	\$0.0434	\$0.0434	\$212,063	\$205,723
May-11	87%	3,096,218	3,803,942	6,900,160	\$0.0434	\$0.0434	\$341,900	\$322,335
Jun-11	98%	3,649,570	3,994,354	7,643,924	\$0.0434	\$0.0434	\$374,492	\$363,195
Jul-11	99%	3,553,158	4,635,406	8,188,564	\$0.0434	\$0.0434	\$387,005	\$463,485
Aug-11	96%	3,793,874	3,860,020	7,653,894	\$0.0434	\$0.0434	\$365,783	\$358,716
Sep-11	100%	3,716,566	4,016,809	7,733,375	\$0.0434	\$0.0434	\$369,266	\$336,697
Oct-11					\$0.0434	\$0.0434		
Totals for Contract period							\$2,720,399	\$2,823,977