# ecomoine Memorandum

DATE: February 7, 2019

TO: Chairman and Members of the Board

FROM: Kevin H. Roche, CEO/General Manager

#### SUBJECT: Agenda - Executive Committee Meeting

There is an ecomaine Executive Committee meeting scheduled for February 14, 2019 @ 4:00 PM. The agenda for this meeting is as follows:

- 1. Approval of the Minutes (*Attachment A*)
- 2. Outreach & Recycling Committee Report Caleb Hemphill, Chair
- 3. Finance & Audit Committee Report Erik Street, Chair
- 4. Manager's Report:
  - Update Legislative
    - LD 334 An Act to Clarify the Definition of Renewable Capacity Resource
    - > An Act to Reduce the Landfilling of Municipal Solid Waste
  - Update Recycling Markets
  - Update Fire Prevention, Detection and Respons Plan

Financial Statements FY 19

- Financial Summary (*Attachment B1*)
- Tonnage Graph (*Attachment B2*)
- Statement of Revenue & Expenses (*Attachment B3*)
- Statistical Data (*Attachment B4*)
- Summary Analysis of All Tons by Community(Attachment B5)
- Historical Generations Summary (Attachment B6
- 4. Other:

#### **Future Committee Meetings:**

Full Board of Directors	03-21-2019 @ 4pm
Finance & Audit Committee	04-04-2019 @ 4pm
Full Board of Directors	04-18-2019 @ 4pm
Finance & Audit Committee	05-16-2019 @ 3pm
Executive Committee	05-16-2019 @ 4pm
Outreach & Recycling Committee	05-23-2019 @ 4pm
Annual Board of Directors Meeting	06-20-2019 @ 11:30am

The Executive Committee may wish to go into Executive Session for any of the above items under Section 405 of Title 1 of the Maine Revised Statutes (per the following legislative website:http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html.)

2/8/2019



# ATTACHMENT A

DATE:December 31, 2018TO:Chairman and Members of the BoardFROM:Kevin H. Roche, CEO/General ManagerSUBJECT:Executive Committee Meeting Minutes – December 20, 2018

There was an Executive Committee **Meeting** held on the date noted above. The meeting was called to order by Matthew Frank, Chairmen.

# **Item #1:** Approval of the Minutes

Dave Morton motioned to accept the minutes as written. The motion was seconded by Bill Shane. All in favor.

# Item #2: Outreach & Recycling Committee – Caleb Hemphill, Chair

Caleb reported out that the Outreach & Recycling Committee last met on November 8, 2018 and reported out to the Full Board of Directors on November 15, 2018. He provided the following re-cap:

- The committee reviewed updated metrics and social media engagement which includes Facebook, Twitter and Instagram as well as the continued growth of the Recyclopedia. FY 19 Outreach continues to pace ahead of FY 18 with more public engagement.
- School Recycling Grants have been awarded and initial payments have been processed.
- Eco-Excellence nominations are open through 01/31/2019. Please be sure to nominate and share in your communities.

### Upcoming:

- Legislative Breakfast January 25, 2019.
- Educational Sessions January 29<sup>th</sup> & February 7<sup>th</sup>.
- Recycling is a Work of Art contest is planned for Feb-March time frame.

The next meeting of the Outreach & Recycling Committee is January 24<sup>th</sup> at 4pm. All are welcome to attend.

## Item # 3: Finance & Audit Committee– Erik Street, Chair

Erik Street reported that the Finance & Audit Committee last met on November 15, 2018 and reported out to the Full Board on that same day. The committee reviewed and discussed the following items:

- Erik discussed his review of the Cash Disbursements with staff and found no issues.
- RKO completed the FY 18 Audit and reviewed the audit report with the committee. Amy Chasse issued an opinion letter of a "clean audit for FY18 and made recommendations to improve the audit process for next year. The committee recommended approval of the FY 18 Audit to the Full Board of Directors.
- The committee reviewed and discussed the 5 Year Plan.
- The committee reviewed the proposal for the FY 19 Audit from RKO. There was no increase in cost for FY 19. The committee recommended RKO for FY 19 Audit and that a BID process be used for FY 20 Audit.
- The committee reviewed with staff year to date financial statements.
- The committee reviewed and discussed with staff the recommendation for the transfer of \$7 million from the Operating Cash Reserve, Short-Term Capital and Long-Term Capital Accounts to the operating accounts in order to cover capital improvements. They recommended to the Full Board for approval.

# Item# 4: Electric Truck :

Kevin Roche reviewed the summary on the Electric Trucks(See Attachment B). Staff is requesting authorization to move forward with the 1<sup>st</sup> deposit (refundable) of \$20,000 per truck. Troy Moon motioned for staff to move forward with the deposit and the motion was seconded by Bill Shane. All in favor.

# Item# 4: Authorization for CEO to proceed with vendor selection, negotiations and execution of the Power Purchase Agreement:

Kevin Roche provided the committee with an overview of our current energy agreement with Exelon Generation Company which is due to expire on January 31, 2019 and an update of the current energy market.

Staff is requesting authorization for the CEO to proceed with selection, negotiations and execution of the Power Purchase Agreement.

After a brief discussion, Dave Morton recommended that the General Manager move forward with the bid process for the Power Purchase Agreement and make the final selection. The motion was second by Bill Shane. All in favor.

The committee also recommended that for FY 20 (September-October) staff should include the PPA Plan as part of the agenda to allow staff authorization to proceed with solicitations, negotiations and authorization.

## Item# 5: Executive Session:

Christopher Branch made the motion to go into Executive Session for the purpose of discussing the Collective Bargaining Agreement between **ecomaine** and **Local 877 & Local 4, International Union of Operating Engineers**. In Accordance With – Section 405 – 6 D of Title 1 of the Maine Revised Statutes. The motion was second by Troy Moon. All in favor.

William Shane made the motion to end Executive Session. The motion was second by Linda Boudreau. All in favor.

# Item# 5: Managers Report

Kevin Roche reported out to the Executive Committee on the following:

Reviewed and discussed the year to date Financial Statements for FY 19. Briefed the committee on contamination & recycling markets. Legislative Update.

Troy Moon motioned to adjourn. The motion was seconded by Dave Morton. All in favor.

Mike Shaw informed the committee of Bill Donovan tenure on ecomaine Board and the committee thanked him for his support.

### Present:

Jeff Amatrudo, Bill Donovan, Matthew Frank, Jamie Garvin, Caleb Hemphill, Greg L'Heureux, Troy Moon, Dave Morton, Bill Shane, Mike Shaw & Erik Street

#### Staff:

Matt Baum, Matt Grondin Don Hebert, Denise Mungen, Kevin Roche & Kevin Trytek

# ATTACHMENT B1 Financial Summary January, 2019 (FY19)

		Re	evenue	es YTD- Co	mpared	d to Budget a	and	Last Year					
			Compa	ared to Budg	get			Compared to Prior Year					
		Revenue YTD		Units Reve		enue \$/Units	Revenue YTD		Units		Reve	enue \$/Units	
Owner	1	\$56,698	1	2%	1	0%	1	\$56,469	<b>↑</b>	2%	1	0%	
Associate	1	\$9,461	↓	2%	1	3%	↑	\$10,182	↓	2%	1	3%	
Contract	$\downarrow$	\$235,331	↓	19%	↓	8%	<b>↑</b>	\$460,988	<b>↑</b>	200%	1	3%	
Commercial	1	\$397,054	<b>↑</b>	10%	1	2%	↑	\$425,904	<b>↑</b>	11%	1	2%	
Spot	$\downarrow$	\$22,791	↓	10%	1	0%	↓	\$693,269	Ļ	82%	1	26%	
Recycling	$\downarrow$	\$177,117	↓	7%	↓	34%	↓	\$631,382	Ļ	7%	↓	50%	
Electrical	1	\$8,486	Ļ	4%	<b>↑</b>	5%	↑	\$97,789	↓	2%	1	6%	
Overall	1	\$36,853					Ļ	\$272,023					

	Cash Expenses YTD										
Expense	Status	% of Annual Budget	Notable Items Affecting Expenses YTD								
Total Departmental Costs ↓	\$365,817	57%	Favorable         * Recycle Material (\$172k) - recycling, cardboard market lower than anticipated         * Baling Wire (\$35k) - recycling, timing, will purchase more by year end         * Contingent (\$125k) - Contingency not used         * Industrial Cleaning (\$43k) - landfill, timing & some lines not serviced         * Chemicals (\$106k) - ops, favorable usage of lime, carbon and urea; carbon fav. pricing         * Major Repairs (\$95k) - ops, timing, completion of project vs budgeted         * Spare Parts (\$98k) - ops timing & recycling plant running mechanically favorable         Unfavorable         * Temporary Labor (\$226k) - recycling, extra staff to meet market specification         * Water & Sewer (\$136k) - landfill, more rainy precipitation year-to-date than normal								

Revenue Less	YTD vs. Budge	et YTD	YTD vs. Prior YTD
Expenses	Rev Exp.		Rev Exp. %
	\$1,073,710	73%	\$1,091,700 281%

		Cash Position
		Notes
Cash on 7/1/2018	\$30,335,576	
Cash Generated	\$1,308,824	
Non-Operating Income	\$473,158	
Capital Expenditures	-\$4,724,860	
Current Cash Position	\$27,392,697	

	Average WTE Operations										
Month	Month         Power Sold         Avg. Boiler         Sales-MWHrs         Notes           % Capacity         Availability %         Sales-MWHrs         Notes										
December	81%	97%	7,295								
January	77%	99%	6,938								

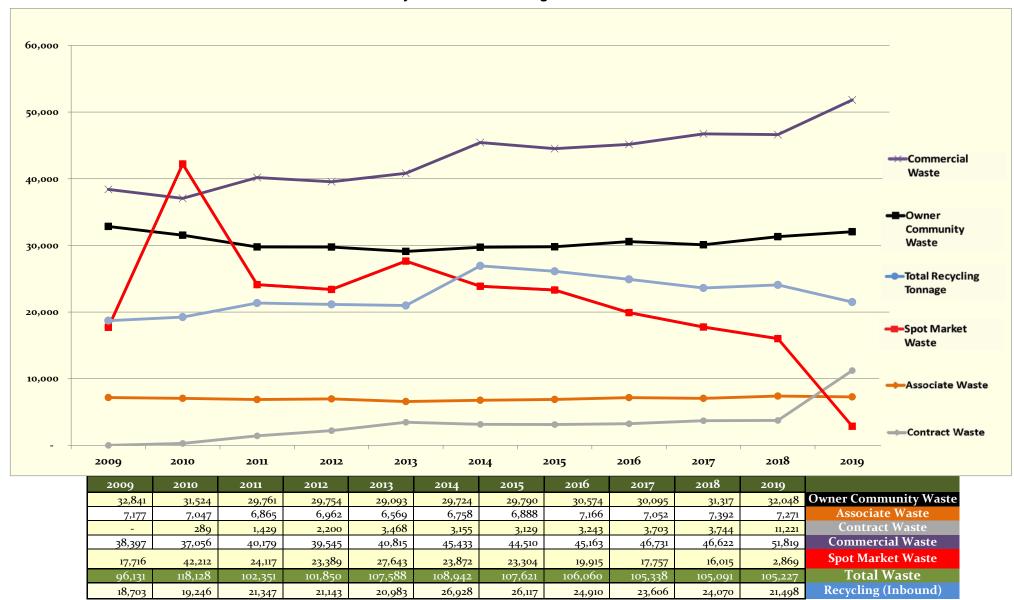
		Food Waste YTD Tonnage	
	Food Waste In	Food Waste Out	Food Waste Contaminates
Food Waste Tonnages	3,137	2,795	1519

	Recycling Markets											
Materials	Materials FY18 YTD Average FY19 YTD Average Variance Current Price											
Cardboard	\$147	\$86	Ļ	-41%		\$87						
Paper	\$32	-\$20	↓	-163%		-\$23						
Cans	\$156	\$183	<b>↑</b>	17%		\$177						
#2 Natural Plastic	\$653	\$818	↑	25%		\$760						
#2 Colored Plastic	\$350	\$336	↓	-4%		\$380						
#1 PET Plastic	\$277	\$294	1	6%		\$280						
Post Burn Metal	\$66	\$98	Î	49%		\$93						



Attachment B2

January Year to Date Tonnage - FY18



ecomaine Statement of Revenue & Expenses January, 2019 (FY19)											
				January, 2019 (	<u>, ,</u>						
ATTACHMENT B3		al - Prior Years	-		rent Year To Da		<b>FY19 to FY18</b>				
	2016	2017	2018	Actual	Budget	Variance	Variance				
Operating revenues											
Municipal assessments & rebates	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
Owners tipping fees	2,138,080	2,113,890	2,183,771	2,240,240	2,183,543	56,698	56,469				
Assoc. tipping fees	589,981	587,978	623,291	633,474	624,013	9,461	10,182				
Contract tipping fees	185,368	214,843	219,553	680,540	915,872	(235,331)	460,988				
Commercial tipping fees	3,062,004	3,278,187	3,203,355	3,629,259	3,232,206	397,054	425,904				
Spot market tipping fees	1,063,842	1,005,797	895,514	202,245	225,036	(22,791)	(693,269)				
Electrical generating revenues	2,719,734	2,255,386	2,477,840	2,575,629	2,567,143	8,486	97,789				
Sales of recycled goods	1,371,759	2,192,833	1,746,246	929,202	1,309,021	(379,818)	(817,044)				
Recycling tipping fees	93,989	23,159	96,525	282,187	79,486	202,701	185,662				
Other operating income	60,784	58,885	60,055	61,351	60,956	394	1,296				
Total operating revenues	\$11,285,543	\$11,730,959	\$11,506,150	\$11,234,127	\$11,197,274	\$36,853	(\$272,023)				
Operating expenses											
Administrative expenses	1,493,851	1,475,505	1,539,568	1,633,255	1,673,299	40,044	(93,687)				
Waste-to-energy operating expenses	5,031,607	5,012,863	5,408,814	5,343,164	5,786,721	443,558	65,651				
Recycling operating expenses	1,172,117	1,208,441	1,482,475	1,503,512	1,477,288	(26,225)	(21,037)				
Landfill/ashfill operating expenses	936,471	899,400	1,001,888	1,091,174	999,613	(91,560)					
Contingency	0	0	0	0	145,833	145,833	0				
Landfill closure & post-closure care costs	151,629	172,365	154,824	148,682	160,417	11,734	6,142				
Post-retirement benefit - health Care	41,101	41,101	41,101	49,581	49,583	2	(8,481)				
Depreciation & amortization	2,388,747	2,426,773	2,460,926	2,345,685	2,393,665	47,980	115,241				
Total operating expenses	\$11,215,523	\$11,236,448	\$12,089,597	\$12,115,053	\$12,686,419	\$571,366	(\$25,456)				
Net operating income	\$70,020	\$494,511	(\$583,447)	(\$880,926)	(\$1,489,145)	\$608,219	(\$297,479)				
Non-operating income (expense)											
Non Investment Interest	23,790	24,118	27,126	30,424	26,250	4,174	3,299				
Investment Income Net of Expenses	(290,050)	528,605	1,255,468	442,733	20,230	442,733	(812,735)				
Misc. Income / (Expenses)	7,309	1,600	3,367	18,583	0	18,583	15,216				
Net non-operating	(\$258,951)	\$554,324	\$1,285,962	\$491,741	\$26,250	\$465,491	(\$794,220)				
Total Revenue Less Expenses	(\$188,932)	\$1,048,835	\$702,514	(\$389,185)	(\$1,462,895)	\$1,073,710	(\$1,091,700)				

				omaine					
		Actual - YTD	tatistical Data	anuary, 2019 (F	FY19) Year to D	ate 2019		Year to Date Vs	Last Vear
ATTACHMENT B4		Actual 11D				Var - Fav / (	Unfav)	Var-Fav / (	
	2016	2017	2018	Actual	Budget	Units	%	Units	%
MSW - Tons				L. L		•		ľ	
Owner	30,574	30,095	31,317	32,048	31,299	749	2.4%	731	2.3%
Associate	7,166	7,052	7,392	7,271	7,404	(133)	-1.8%	(122)	-1.6%
Contract	3,243	3,703	3,744	11,221	13,847	(2,626)	-19.0%	7,477	199.7%
Commercial	45,163	46,731	46,622	51,819	47,133	4,686	9.9%	5,196	11.1%
Spot	19,915	17,757	16,015	2,869	3,192	(323)	-10.1%	(13,146)	-82.1%
Total MSW	106,060	105,338	105,091	105,227	102,874	2,352	2.3%	136	0.1%
Recycle - Tons									
Inbound - MRF only	24,910	23,606	24,070	21,498	23,896	(2,398)	-10.0%	(2,571)	-10.7%
Outbound- MRF only including glass	21,639	21,285	21,192	19,692	21,218	(1,526)	-7.2%	(1,501)	-7.1%
Outbound- Post Burn	2,683	2,695	2,354	2,562	2,566	(4)	-0.1%	208	8.8%
Outbound- Landfill Metal Mining	(24)	-	-	-	-	0		0	
Outbound Total	24,298	23,980	23,546	22,254	23,784	(1,530)	-6.4%	(1,292)	-5.5%
MSW - Revenue \$/Ton									
Owner	\$69.93	\$70.24	\$69.73	\$69.90	\$69.76	\$0.14	0.2%	\$0.17	0.2%
Associate	82.33	83.38	84.31	87.13	84.28	2.85	3.4%	2.81	3.3%
Contract	57.16	58.02	58.63	60.65	66.14	(5.49)	-8.3%	2.01	3.4%
Commercial	67.80	70.15	68.71	70.04	68.58	1.46	2.1%	1.33	1.9%
Spot	53.42	56.64	55.92	70.50	70.50	0.00	0.0%	14.58	26.1%
Total MSW	66.37	68.36	67.80	70.19	69.80	0.39	0.6%	2.39	3.5%
Recycle - Revenue \$/Ton									
\$/Ton Outbound (Includes glass/metals)	\$60.32	\$92.41	\$78.26	\$54.43	\$60.43	(\$5.99)	-9.9%	(\$23.83)	-30.4%
\$/Ton Inbound- Rev/Cost Sharing	54.40	89.31	67.88	33.69	50.94	(17.25)	-33.9%	(34.19)	-50.4%
Energy									
MWH's Sold	55,322	52,517	50,210	49,295	51,378	(2,083)	-4.1%	(915)	-1.8%
\$/MWH	\$49.16	\$42.95	\$49.35	\$52.25	\$49.97	\$2.28	4.6%	\$2.90	5.9%
Steam Plant Capacity Factor %	93.0%	91.8%	93.1%	93.9%					
Average Boiler Availability %	94.7%	94.3%	92.9%	93.3%	92.9%				
Steam Plant Capacity Utilization %	98.0%	97.3%	100.3%	100.6%					
Power Capacity Factor %	88.0%	83.5%	79.5%	79.0%					
Power Sold - % of Capacity to Sell	88.6%	84.1%	80.4%	79.0%	82.3%				

Steam Plant Capacity Factor % - Steam from the two boilers as a % of the total unadjusted capacity (144,000 lbs./hour for time in period with no down time)
Average Boiler Availability % - Percent of hours that boilers are available to burn MSW during period - reflects time out of service for boilers due to equipment problems
Steam Plant Capacity Utilization % - Steam from the two boilers as a % of the adjusted capacity (144,000 lbs./hour for time in period less time not on MSW)
Power Capacity Factor % - Actual power produced (MWH's) by the turbine as a % of the rated capacity (14.1 MW's) for all hours in the period
Power Sold - % of Capacity to Sell - Power sold (MWH's) on grid as a % of the power available to sell (generation net of internal load -- 12.1 MW's) for the given time period

# ecomaine

# Summary Analysis of All Tons - Detail

# **ATTACHMENT B5**

Community         Waster         Ford Waster         Functional         FV18         FV19         mentional         FV18         FV19         mentional           DBOOTCO         1         -         -         38         68         833         103         -           DBOOTCO         108         108         101         -         38         68         833         101         -         108         68         833         101         -         108         68         83         101 </th <th></th> <th colspan="10">July 1, 2018 to January 31, 2019</th>		July 1, 2018 to January 31, 2019											
BINDECOM         1438         1437			Waste	July 1, 1		-		B	ulky/Oth	er		Recycle	
Case BCase	Community	FY18	FY19	over/(under)	FY18	FY19	over/(under)		-		FY18	1	
Case BCase	BRIDGTON	1.488	1.457	(31)	-	-	-	36	95	59	333	333	-
CLUMEERIAND         622         844         72         -         -         -         0         84         0         640					-	-	-						(48)
FALMOUTH         1233         1307         140         -         -         -         8         B2         09         162         194         187         194           CORRAL         139         17.33         440         -         -         -         -         4.42         5.44         195         195           CORRAL         139         7.33         131         -         -         -         -         -         1.4         1.73         197         198         193 <td< td=""><td>CASCO</td><td>596</td><td></td><td>(47)</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>268</td><td>227</td><td>(41)</td></td<>	CASCO	596		(47)	-	-	-	-	-	-	268	227	(41)
PREEPORT         958         968         144         -        -         <					-	-	-						
CORHAM         1,800         1,230         6,94         7,00         6,84         7,00         6,84         7,00         6,84         7,00         6,84         7,00         6,84         7,00         6,84         7,00         6,84         7,00        7,00        7,00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
GRAY         188         6.59         6.90         -         2         22         23         63													
HARRSON         673         673         670         -         <													- (00)
LinkerOn         690         1.009         9         -         -         -         -         0        0 <t< td=""><td></td><td></td><td></td><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>119</td><td>103</td><td>(16)</td></t<>					-	-	-	-	-	-	119	103	(16)
LYMAN         79         613         460         -         -         -         100         174         665         141         125         (15)           CORTM YARGO         6.620         6.53         (200)         -         -         -         -         -         5.347         3244         (20)           CORTAND         6.620         6.53         (200)         -         -         -         5.347         3244         (30)         (30)         (30)         7.5         5.33         133         (31)         (30)         7.5         5.33         133         (31)         (31)         324         (30)         (30)         (30)         (30)         100	HOLLIS	659	709	51	-	-	-	-	-	-	177	157	(20)
NORTI VARADUCITI         991         4.21         900         -         -         -         -         -         2         2         211         (7)1         7           POTIVAND         1582         55.20         120         -         -         -         -         88         78         (80)           POTIVAND         1342         3414         941         7         -         (7)         7         83         73         4449         1411         (44)         70         70         933         73         10         991         1503         802         303         111         31         -         101         70         933         4.3         100         151         1503         802         100         1514         100         1501         100         1001 </td <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>					-	-	-						
PORTIAND         5.00         5.31         (200)         .													
DOWNALL         150         12         -         -         -         -         -         88         78         10           SCARDEGOLGIU         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.342         5.34													
SCARBONDIGH         3.44         9.44         9.9         7         .         (7)         .         .         1.449         1.401         1.469           SCARBORDIGH         1.442         1.33         011         .         .         .200         38.3         77         .131         .210         .848         .37           WATERROR         1.444         1.332         011         .         .         .200         .863         .701         .011         .201         .264         .201													
WAIEBROPO         1,442         1,323         91         1,324         92         0         0.20         0.82           VARIADQI'H         1,178         1,328         82         -         -         1.44         3.33         1.03         0.81         671         681         681					7	-	(7)		-	-			
WINDIAMA         1.46         1.282         62         -         -         14         -         (14)         694         694         (30)           Come Momber Tabl         20.424         23.64         23.14         33         4.33         4.33         4.30         568         12.734         12.648         (685)           Come Momber Tabl         493         447         8         3.34         3.34         3.35         13.34         3.38         3.34         3.34         3.34         3.35         4.35         4.36         4.42         6.83         3.36         4.36         4.44         (2)         4.44         (2)         3.34         3.35	SOUTH PORTLAND		3,376	(111)	31	-		756	833	77	1346	1383	
VAMMOUTH         1.199         1.199         7         -         -         333         433         100         671         671         691           Owner Mender Tati         28/44         28/44         28/44         33         -         630         1685         2.00         540         12.74         1.049         (68)           MARPLES         449         627         8         -         630         16.85         2.00         -					-	-	-		383				
Owner Neuries Teal         294/24         29,462         291/3         38         -         (38)         1,865         2,403         548         12,734         12,049         (68)           PARSONFIED         497         6         5         6         -         -         -         -         -         -         -         1,050         631         3,865         151         5         -         -         1,015         603         1         244         64         64         7         23         1         244         64         64         6						-							
NAPLES         683         696         (1)         - </td <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		-				-							
PARSONTIELID         417         417         8           STADE         3.154         3.285         15           STADE/ISIN         1.700         1.720         1.92         1         1         109         60	Owner Member Total	29,424	29,645	221	38	-	(38)	1,855	2,403	548	12,734	12,048	(685)
SACO5.1543.1543.252161175216316117521631611983360781FR-TOW (BALLWIN, HIRAM & PORTER)1.0271.037100<	NAPLES				_		_						
STADUSIH         1,760					-		_						
TRI-TOW (BALLOWN, HIRAM & PORTER)         10.27         10.27         40.0         Pood Waste Accounts         47         23         (6.4)         98         99         (2)           HIRAM         342         346         3         32         (1)         16         8         (8)         33         32         (1)           Associate Member Total         342         346         3         3         2         (1)           Associate Member Total         7.023         7.066         143         1         16         8         (8)         33         32         (1)           Associate Member Total         -         -         -         1         1.420         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         (1,1)         1.420         1.420         (	STANDISH				No Curre	ent Associate	Member						
HIRAM         942         346         3         -         HB         8         (B)         33         32         (1)           Associat Member Total         7.023         7.166         143         -         -         16         8         (B)         33         32         (1)           Associat Member Total         7.023         7.166         143         -         -         -         -         31         30         (1)           AUCOVER         -         -         -         -         -         -         -         31         30         (1)           AUCOVER         -         -         17         17         172         172         No Current Contract Member or Spot Food Waste Accounts         -	TRI-TOWN (BALDWIN, HIRAM & PORTER)	1,027			Food	d Waste Acco	ounts	47	23	(24)	98	96	(2)
PORTER         342         348         3         43         6         6         8         (8)         33         32         (1)           ABDOURER         -         -         -         -         132         1056         (27)         1.420         1.722         523           ANDOWR         -         -         -         -         -         -         312         105         (27)         1.420         1.722         5216         (11)           BROWNRELD         -         172         T         Spot Food Waste Accounts         - <td>BALDWIN</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>_</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	BALDWIN				-		_						
Associate Member Total7,027,1614314315316017217252ADCOVER <td></td>													
ANDOVER         .          CORNNE         ALID													
ALGUSTA         · </td <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						-	-						
BROWNHELD         -         1         TZ         No Current Contract Member or Spot Food Wasts Accounts         -         -         57         46         (1)           CARMEL         -					-		-						
CARMEL         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<         ·<	BROWNFIELD	-	-	-	No Curre	nt Contract N	1ember or	-	-	-			
CHEBEAQUE ISLAND         158         15         .         .         .         .         32         34         2           CORNISH         .<	BROWNFIELD WASTE				Spot F	ood Waste A	ccounts						-
CHELSEA         .         .         .         .         .         .         .         1         12         11           CORNISH         .         .         .         .         .         .         .         1         12         11         12         11           ELIOT         202         224         21         .         101         168         67         .        <					-		_						
CORNISH         -         -         -         -         -         -         2.9         2.4         (4)           EINOT         202         224         21         -         101         168         67         -         -         -           ETNA         -         -         -         -         -         -         235         133         (52)           GLENBURN         -         -         -         -         -         235         146         (6)           GLENLAND, NH         -         -         -         -         -         221         169         221         169           JAY         -	CHELSEA					1							
ETNA     -     -     -     -     -     8     -     (8)       GLE NEURN     -     -     -     -     -     25     183     (62)       GLE NEURN     -     -     -     -     51     466     (62)       GREENLAND, NH     -     -     -     51     466     (6)       AY     -     -     -     -     226     221     (6)       AY     1,122     1,099     (23)     -	CORNISH	-	-	-				-	-	-	29	24	(4)
FRYEBURG         .<	ELIOT												-
GLEBRUN         -         -         -         -         -         -         51         45         16)           GREENLAND,NH         -         -         -         -         -         226         221         65)           JAY         1,122         1,099         (23)         -         -         -         127         118         (9)           KITTERY         1,122         1,099         (23)         - </td <td></td>													
GREENAND, NH         -         -         -         -         -         -         -         226         221         (5)           KITTERY         1,122         1,099         (23)         -													
KITTERY         1.122         1.099         (23)           .	GREENLAND, NH	-	-	-				-	-	-			
LIMERICK     789     840     50     61     67     62     (25)     62     59     (3)       LIVERMORE FALLS     314     268     (46)     -     -     -     64     56     (8)       MACHESTER     -     -     3.556     3.556     -     -     -     73     50     (23)       MDCOAST     -     3.556     -     -     -     -     73     50     (23)       MDCOAST     -     -     -     -     -     73     50     (23)       MOMOUTH     -     -     -     -     158     159     1       NEWINGTON     -     -     -     -     54     52     (2)       NORTH HAVEN     142     142     1     -     -     -     452     43     (2)       OLD ORCHARD     -     -     -     -     452     327     (105)       OTISFIELD     -     -     -     -     13     41     28       OCKLAND     -     -     -     13     41     28     (46)       READFIELDWAYN     -     -     -     13     41     28     (25)       SANFORD <td< td=""><td>JAY</td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td></td<>	JAY	-								-			
LIVERNORE FALLS       314       268       (46)       -       7.3       50       (23)         MONMOUTH       -													
MANCHESTER       -       -       -       -       -       73       50       (23)         MIDCOAST       -       3,556       3,556       -       -       -       -       73       50       (23)         MIDCOAST       -       3,556       3,556       -													
MONMOUTH         -         -         -         -         158         159         1           NEWBURGH         -         -         -         -         -         34         12         (21)           NEWBURGH         -         -         -         -         34         12         (21)           NORTH HAVEN         142         142         1         -         -         -         455         433         (2)           OHST         -         1937         1937         -         -         -         452         327         (105)           OLD ORCHARD         -         -         -         -         432         327         (105)           OTISFIELD         -         -         -         -         13         41         28           SAMFORD         -         -         -         -         191         174         (4)           READFIELD/WAYN         -         -         -         -         191         174         (4)           RCKLAND         -         -         -         -         -         191         174         (4)           STESTSON         -         -	MANCHESTER							-	-	-			
NEWBURGH       -       -       -       -       -       -       34       12       (21)         NEWINGTON       -       -       -       -       -       -       54       52       (2)         NEWINGTON       142       142       1       -       -       -       54       52       (2)         ONSTIT HAVEN       142       142       1       -       -       -       45       43       (2)         OLD ORCHARD       -       1.937       1.937       -       -       -       452       327       (105)         OTISFIELD       -       -       -       -       -       432       327       (105)         OTISFIELD       -       -       -       -       -       432       327       (105)         OTISFIELD       -       -       -       -       -       13       41       28         POLAND       -       -       -       -       -       191       174       (16)         RCACHELD/WAYN       -       -       -       -       1.213       1.213       1.213       1.213       1.213       1.213       1.213 <t< td=""><td>MIDCOAST</td><td>-</td><td></td><td></td><td></td><td></td><td></td><td>-</td><td>-</td><td>-</td><td></td><td></td><td>-</td></t<>	MIDCOAST	-						-	-	-			-
NEWINGTON       -       -       -       -       -       -       -       54       52       (2)         NORTH HAVEN       142       142       1       -       -       -       -       45       43       (2)         OND ORCHARD       -       1,937       1,937       -       -       -       -       87       87         OLD ORCHARD       -       -       -       -       432       327       (105)         OTISFIELD       -       -       -       -       432       327       (105)         OTISFIELD       -       -       -       -       -       432       327       (105)         OTISFIELD       -       -       -       -       -       13       41       28         POLAND       - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
NORTH HAVEN       142       142       1       -       -       -       -       45       43       (2)         OHSTT       -       1,937       1,937       -       -       -       -       87       87         OLD ORCHARD       -       -       -       -       452       327       (16)         OTISFIELD       -       -       -       13       41       28         POLAND       -       -       -       13       41       28         POLAND       -       -       -       13       41       28         POLAND       -       -       -       13       41       28         RADFIELD/WAYN       -       -       -       198       194       (4)         READFIELD/WAYN       -       -       -       -       -       174       -       -         SANFORD       -       -       -       201       194       (7)       1,090       829       (261)         SHAPLEIGH       -       -       -       -       -       -       17       11       (6)         STOCKTON SPRINGS       -       -       -	NEWBORGH										-		
OHSTT       -       1,937       1,937       1,937       -       -       -       -       87       87         OLD ORCHARD       -       -       -       -       -       -       432       327       (105)         OLD ORCHARD       -       -       -       -       -       432       327       (105)         OTISFIELD       -       -       -       -       -       -       432       327       (105)         POLAND       -       -       -       -       -       -       -       432       327       (105)         READFIELD/WAYN       -       -       -       -       -       -       198       194       (4)         READFIELD/WAYN       -       1.213       1.213       -       -       -       191       174       (16)         SANFORD       -       1.213       1.213       - <td>NORTH HAVEN</td> <td></td>	NORTH HAVEN												
OTISFIELD       -       -       -       -       13       41       28         POLAND       -       -       -       -       198       194       (4)         READFIELDWAYN       -       -       -       198       194       (4)         READFIELDWAYN       -       -       -       198       194       (4)         RCKLAND       -       1,213       1,213       -       <	OHSTT												
POLAND       -       -       -       -       -       1       -       -       198       194       (4)         READFIELDWAYN       -       -       -       -       -       191       174       (16)         RCOKLAND       -       1.213       1.213       -													
READFIELD/WAYN       -       -       -       -       -       -       -       191       174       (16)         ROCKLAND       -       1,213       1,213       -	POLAND												
SANFORD       -       -       -       -       -       201       194       (7)       1,090       829       (261)         SHAPLEIGH       -       -       -       -       -       -       -       844       83       (1)         STETSON       -       -       -       -       -       -       844       83       (1)         STETSON       -       -       -       -       -       -       -       84       83       (1)         STETSON       -       -       -       -       -       -       -       84       83       (1)         STETSON       -       -       -       -       -       -       -       -       68       50       85       20       11       16       69         SWANS ISLAND       -	READFIELD/WAYN												
SHAPLEIGH       -       -       -       -       -       -       84       83       (1)         STETSON       -       -       -       -       -       -       -       17       11       (6)         STETSON       -       -       -       -       -       -       -       17       11       (6)         STOCKTON SPRINGS       -       -       -       -       -       -       -       17       11       (6)         SWANS ISLAND       -       -       -       -       -       -       -       8       -       (8)         SWANS ISLAND       -	ROCKLAND												-
STETSON       -       -       -       -       -       -       -       17       11       (6)         STOCKTON SPRINGS       -       -       -       -       -       -       -       8       -       (8)         SWANS ISLAND       -       -       -       -       -       -       -       8       -       (8)         SWANS ISLAND       -       -       -       -       -       -       -       322       522       20         TRI-COUNTY       -       624       624       -													
STOCKTON SPRINGS       -       -       -       -       -       -       -       -       -       8       -       (8)         SWANS ISLAND       -       -       -       -       -       -       -       32       52       20         TRI-COUNTY       -       624       624       -													
SWANS ISLAND       -       -       -       -       -       -       -       -       -       -       -       32       52       20         TRI-COUNTY       -       624       624       624       -       158       (115)       WOOLWICH       515       560       44       -       -       -       -       -       136       137       1       1       5       560       44       -       -       -       -       -       136       137       1       1       5       5	STOCKTON SPRINGS												
VINALHAVEN RECYCLING       -       -       -       -       -       -       41       41         WATERVILLE       -       -       -       -       -       -       -       41       41         WATERVILLE       -       -       -       -       -       -       -       274       158       (115)         WOOLWICH       515       560       44       -       -       -       -       -       136       137       1         Contract Member Total       3,243       10,797       7,555       -       3,136       3,89       424       34       4,031       3,527       (504)         Commercial Total       36,641       41,998       5,357       -       3,136       3,136       6.006       6.688       682       5.780       4.451       (1.329)         Spot Market Total       15,386       2,869       (12,518)       - <td>SWANS ISLAND</td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td>20</td>	SWANS ISLAND		-							-			20
WATERVILLE       -       -       -       -       -       -       -       274       158       (115)         WOOLWICH       515       560       44       -       -       -       -       -       136       137       1         Contract Member Total       3,243       10,797       7,555       -       3,136       3,89       424       34       4,031       3,527       (504)         Commercial Total       36,641       41,998       5,357       -       3,136       6.006       6.688       682       5.780       4.451       (1.329)         Spot Market Total       15,386       2,869       (12,518)       -													
WOOLWICH       515       560       44       -       -       -       -       136       137       1         Contract Member Total       3,243       10,797       7,555         389       424       34       4,031       3,527       (504)         Commercial Total       36,641       41,998       5,357       -       3,136       3,136       6.006       6.688       682       5.780       4.451       (1.329)         Spot Market Total       15,386       2,869       (12,518)   <													
Commercial Total       36,641       41,998       5,357       -       3,136       3,136       6.006       6.688       682       5.780       4.451       (1.329)         Spot Market Total       15,386       2,869       (12,518) <t< td=""><td>WOOLWICH</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	WOOLWICH												
Spot Market Total         15,386         2,869         (12,518)         -	Contract Member Total	3,243	10,797	7,555				389	424	34	4,031	3,527	(504)
	Commercial Total	36,641	41,998	5,357	-	3,136	3,136	6.006	6.688	682	5,780	4,451	(1,329)
Grand Totals         91,717         92,475         758         38         3,137         3,098         8,382         9,619         1,237         23,965         21,498         (2,466)	Spot Market Total	15,386	2,869	(12,518)				-	-	-	-	-	-
	Grand Totals	91,717	92,475	758	38	3,137	3,098	8,382	9,619	1,237	23,965	21,498	(2,466)

Month /	Facility	On Peak					Electricity	ISONE Market
Year	Availability	KWHs	Off Peak KWHs	Total KWHs	On Peak Rate	Off Peak Rate	Revenues	Revenues
Jan-17	96%	2,955,408	3,727,043	6,682,451	\$0.06833	\$0.05408	\$444,232	\$307,056
Feb-17	97%	2,789,835	3,055,834	5,845,669	\$0.06429	\$0.05131	\$372,331	\$206,816
Mar-17	91%	3,244,869	3,779,313	7,024,182	\$0.04843	\$0.03790	\$338,381	\$283,567
Apr-17	83%	2,824,082	3,954,688	6,418,770	\$0.03558	\$0.02618	\$231,780	\$202,464
May-17	93%	3,598,629	3,852,465	7,451,094	\$0.03023	\$0.02120	\$229,274	\$224,200
Jun-17	96%	3,651,175	3,797,778	7,448,953	\$0.03207	\$0.02129	\$284,508	\$270,207
Jul-17	93%	3,188,959	4,288,568	7,477,527	\$0.04147	\$0.02431	\$323,111	\$288,452
Aug-17	100%	3,842,246	4,205,082	8,047,328	\$0.03860	\$0.02194	\$328,177	\$282,647
Sep-17	100%	3,273,470	4,296,437	7,569,907	\$0.03700	\$0.01969	\$274,814	\$248,563
Oct-17	81%	2,754,238	3,508,041	6,262,279	\$0.03920	\$0.02151	\$242,520	\$242,336
Nov-17	94%	3,302,535	3,777,658	7,080,193	\$0.03620	\$0.02706	\$305,108	\$326,146
Dec-17	84%	2,562,192	3,747,691	6,309,883	\$0.05211	\$0.04169	\$371,530	\$538,471
Jan-18	98%	3,547,121	3,934,352	7,481,473	\$0.07706	\$0.05839	\$590,632	\$857,337
Feb-18	99%	3,193,218	3,680,503	6,873,721	\$0.08393	\$0.06922	\$597,309	\$340,323
Mar-18	86%	2,497,017	3,203,098	5,700,115	\$0.05411	\$0.04482	\$357,387	\$281,187
Apr-18	77%	2,793,025	3,186,637	5,979,662	\$0.03281	\$0.02437	\$248,521	\$331,482
May-18	99%	3,989,257	4,303,506	8,292,763	\$0.02829	\$0.01983	\$280,656	\$270,662
Jun-18	93%	3,420,182	4,066,778	7,486,960	\$0.02928	\$0.01989	\$295,386	\$312,080
Jul-18	96%	3,403,155	4,226,642	7,629,797	\$0.03509	\$0.02258	\$329,409	\$360,694
Aug-18	98%	3,689,400	4,003,175	7,692,575	\$0.03523	\$0.02274	\$335,652	\$409,462
Sep-18	95%	2,919,959	4,408,745	7,328,704	\$0.02931	\$0.01950	\$285,688	\$356,465
Oct-18	83%	2,923,391	3,300,855	6,224,246	\$0.03025	\$0.02043	\$277,764	\$354,742
Nov-18	86%	2,862,852	3,334,312	6,197,164	\$0.03567	\$0.02688	\$298,322	\$474,364
Dec-18	97%	3,020,165	4,274,569	7,294,734	\$0.05324	\$0.04246	\$450,406	\$452,040
Jan-19	99%	3,180,011	3,758,285	6,938,296	\$0.07783	\$0.05982	\$583,406	\$496,681
Feb-19		· · · · ·	· · ·	· ·	\$0.06164	\$0.05207		

Total for contract period \$4,339,905

\$4,440,182