



2009-2010

Budget



Approved by the Board of Directors - April 16, 2009

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ecomaine
2010 Budget
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**ecomaine
Statement of Revenues and Expenses
2010 Budget**

	Budget Year Ended 6/30/2009	Forecast Year Ended 6/30/2009	Proposed 2010 Budget	2010 Budget vs. 2009 Forecast Variance	% Change	2010 Budget vs. 2009 Budget Variance	% Change
Operating revenues							
Municipal assessments	\$ 4,678,654	\$ 4,678,654	\$ 4,678,654	\$ -	0.0%	-	0.0%
Owners tipping fees	5,040,128	4,734,490	4,497,768	(236,722)	-5.0%	(542,360)	-10.8%
Associate tipping fees	866,149	873,348	829,645	(43,703)	-5.0%	(36,504)	-4.2%
Commercial tipping fees	6,331,709	5,336,056	4,535,608	(800,448)	-15.0%	(1,796,101)	-28.4%
Spot market tipping fees	1,000,000	1,839,500	2,356,063	516,563	28.1%	1,356,063	135.6%
Electrical generating revenues	5,826,649	6,026,649	6,082,941	56,292	0.9%	256,292	4.4%
Sales of recycled goods	2,401,086	2,138,345	1,000,000	(1,138,345)	-53.2%	(1,401,086)	-58.4%
Recycling tipping fees	-	131,511	100,000	(31,511)	-24.0%	100,000	n/a
Gorham property assessments	110,000	110,000	110,000	-	0.0%	-	0.0%
Other operating income	463,556	329,141	325,000	(4,141)	-1.3%	(138,556)	-29.9%
Total operating revenues	26,717,931	26,197,694	24,515,679	(1,682,015)	-6.4%	(2,202,252)	-8.2%
Operating expenses							
Administrative expenses	2,380,060	2,018,392	1,908,231	(110,161)	-5.5%	(471,829)	-19.8%
WTE operating expenses	8,675,438	8,663,872	8,563,469	(110,403)	-1.3%	(121,969)	-1.4%
Recycling operating expenses	1,579,447	1,498,217	1,525,182	26,965	1.8%	(54,265)	-3.4%
Landfill / ash fill operating expenses	1,730,970	1,579,879	1,484,751	(95,127)	-6.0%	(246,219)	-14.2%
Host community	555,000	555,000	555,000	-	0.0%	-	0.0%
Contingency	316,750	50,000	375,000	325,000	650.0%	58,250	18.4%
Total operating expenses	15,237,665	14,365,359	14,401,633	36,274	0.3%	(836,032)	-5.5%
Net operating income	11,480,266	11,832,335	10,114,046	(1,718,289)	-14.5%	(1,366,220)	-11.9%
Non-operating income (expense)							
Depreciation	(5,400,000)	(5,400,000)	(5,400,000)	-	0.0%	-	0.0%
Interest income	300,000	250,000	192,500	(57,500)	-23.0%	(107,500)	-35.8%
Interest expense	(1,870,000)	(2,042,694)	(1,544,900)	497,794	-24.4%	325,100	-17.4%
Total non-operating	(6,970,000)	(7,192,694)	(6,752,400)	440,294	-6.1%	217,600	-3.1%
Total revenues less expenses	\$ 4,510,266	\$ 4,639,641	\$ 3,361,646	\$ (1,277,995)	-27.5%	\$ (1,148,620)	-25.5%

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 Operating Revenues
 Municipal Assessments
 2010 Budget

	2009 <u>Budget</u>	2010 <u>Budget</u>	Change from <u>Prior Year</u>	% Change from PY
Bridgton	208,023.88	205,844.09	(2,179.79)	-1.0%
Cape Elizabeth	265,673.23	265,556.18	(117.05)	0.0%
Casco	73,771.19	75,862.24	2,091.05	2.8%
Cumberland	179,393.95	167,739.43	(11,654.52)	-6.5%
Falmouth	208,448.34	204,092.44	(4,355.90)	-2.1%
Freeport	163,749.24	163,933.62	184.38	0.1%
Gorham	169,283.81	176,720.90	7,437.09	4.4%
Gray	197,903.12	206,053.50	8,150.38	4.1%
Harrison	91,562.81	92,597.30	1,034.49	1.1%
Hollis	130,985.02	115,875.87	(15,109.15)	-11.5%
Limington	143,530.45	153,110.31	9,579.86	6.7%
Lyman	102,740.28	97,964.24	(4,776.04)	-4.6%
North Yarmouth	103,243.84	100,227.97	(3,015.87)	-2.9%
Ogunquit	55,139.52	53,730.13	(1,409.39)	-2.6%
Portland	883,634.59	883,606.36	(28.23)	0.0%
Pownal	27,840.95	28,204.73	363.78	1.3%
Scarborough	515,804.77	508,288.40	(7,516.37)	-1.5%
South Portland	568,130.89	581,736.19	13,605.30	2.4%
Waterboro	177,544.42	181,895.49	4,351.07	2.5%
Windham	175,226.31	181,423.35	6,197.04	3.5%
Yarmouth	237,023.37	234,191.24	(2,832.13)	-1.2%
Total assessments	<u>4,678,653.98</u>	<u>4,678,653.98</u>	<u>0.00</u>	<u>0.0%</u>

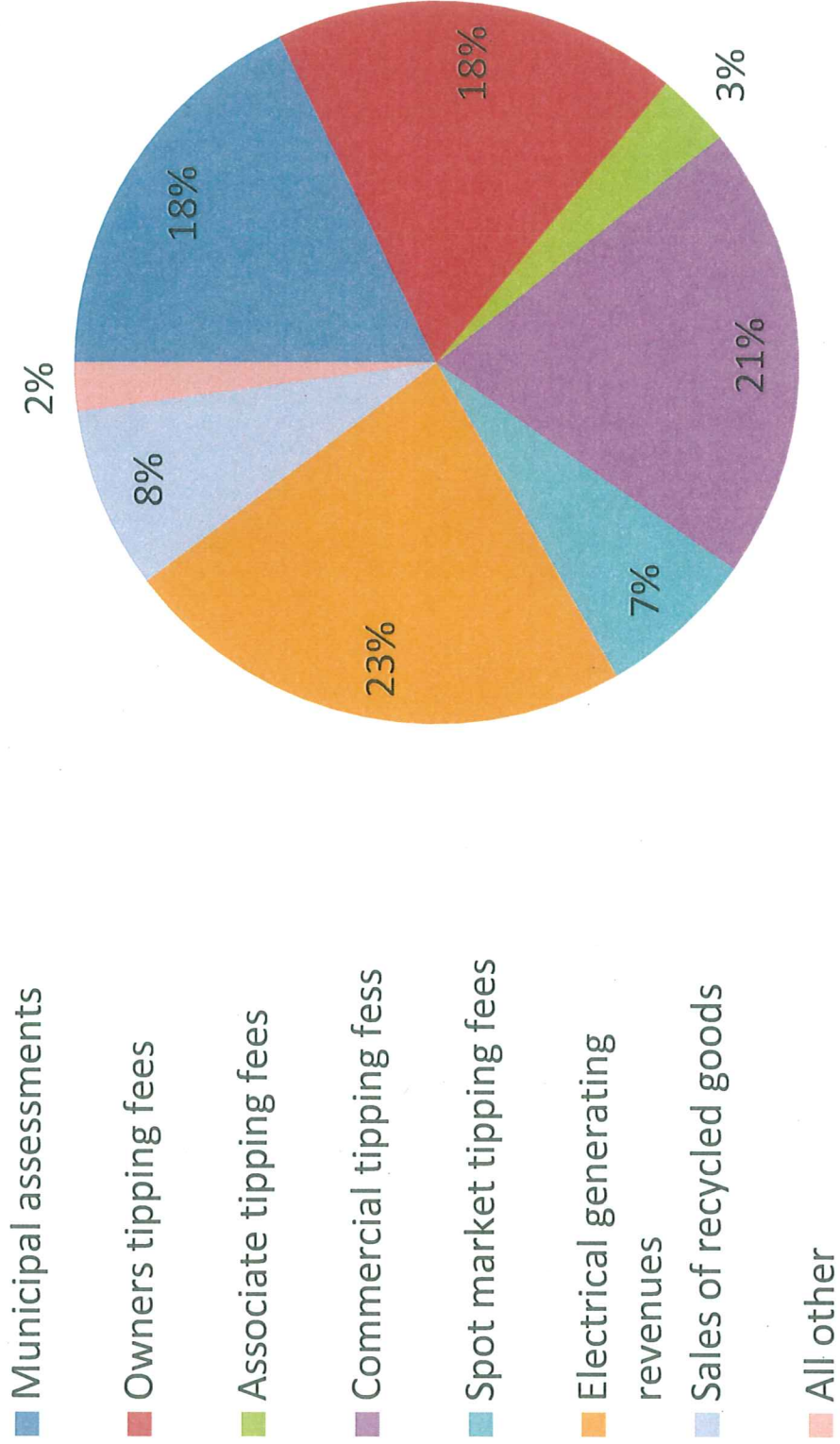
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2010 Budget
Tonnage**

	7 Months Ended 1/30/2008	7 Months Ended 1/30/2009	% Change 7 Mo 2008 vs. 2009	12 Months Ended 6/30/2008	Projected 12 Months 6/30/2009	% Change 2008 vs. 2009	2010 Budget	% Change 2009 vs. 2010 Budget
Residential	42,442	40,015	-5.7%	69,590	65,611	-5.7%	62,330	-5.0%
Commercial	45,549	37,642	-17.4%	73,375	60,637	-17.4%	51,541	-15.0%
Spot market	8,315	17,637	112.1%	17,345	27,637	59.3%	50,129	81.4%
Subtotal (See note)	96,306	95,294	-1.1%	160,310	153,885	-4.0%	164,000	6.6%
Recycling	16,199	18,876	16.5%	27,931	32,547	16.5%	34,500	6.0%
Total tonnage	112,505	114,170	1.5%	188,241	186,432	-1.0%	198,500	6.5%

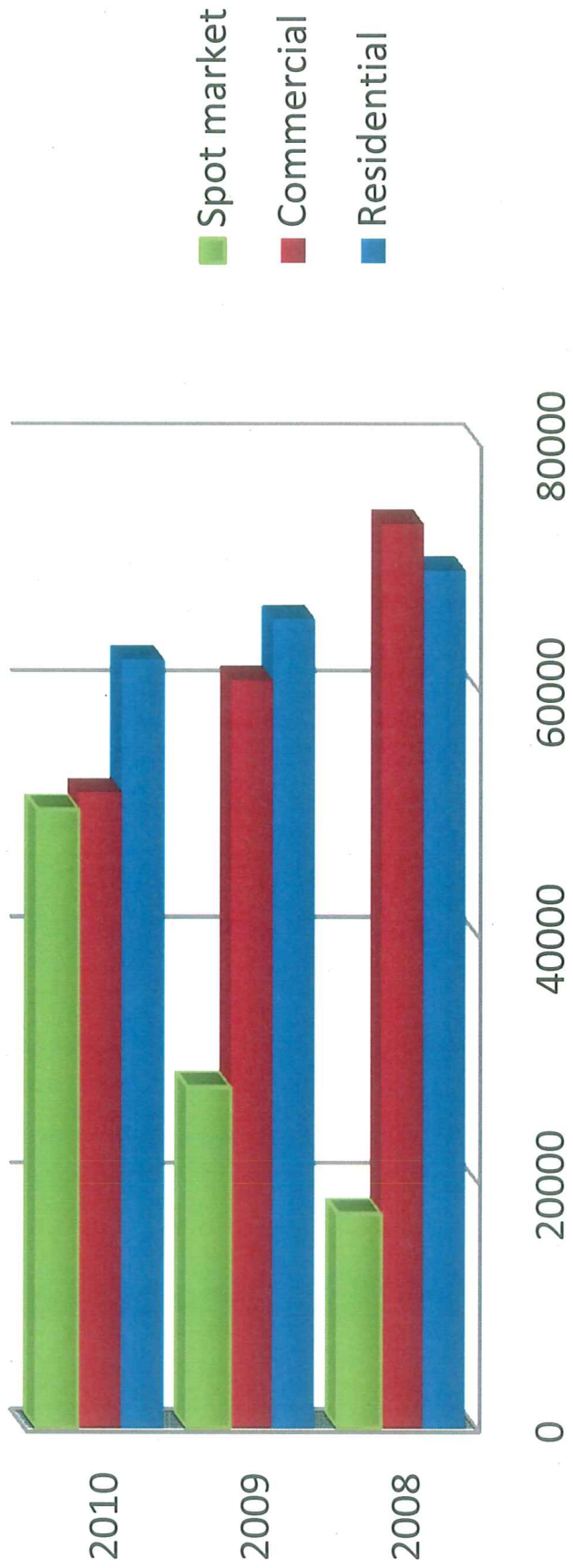
Note - Excludes landfill to WTE transfers

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Tonnage



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2010 Budget
Revenue Detail

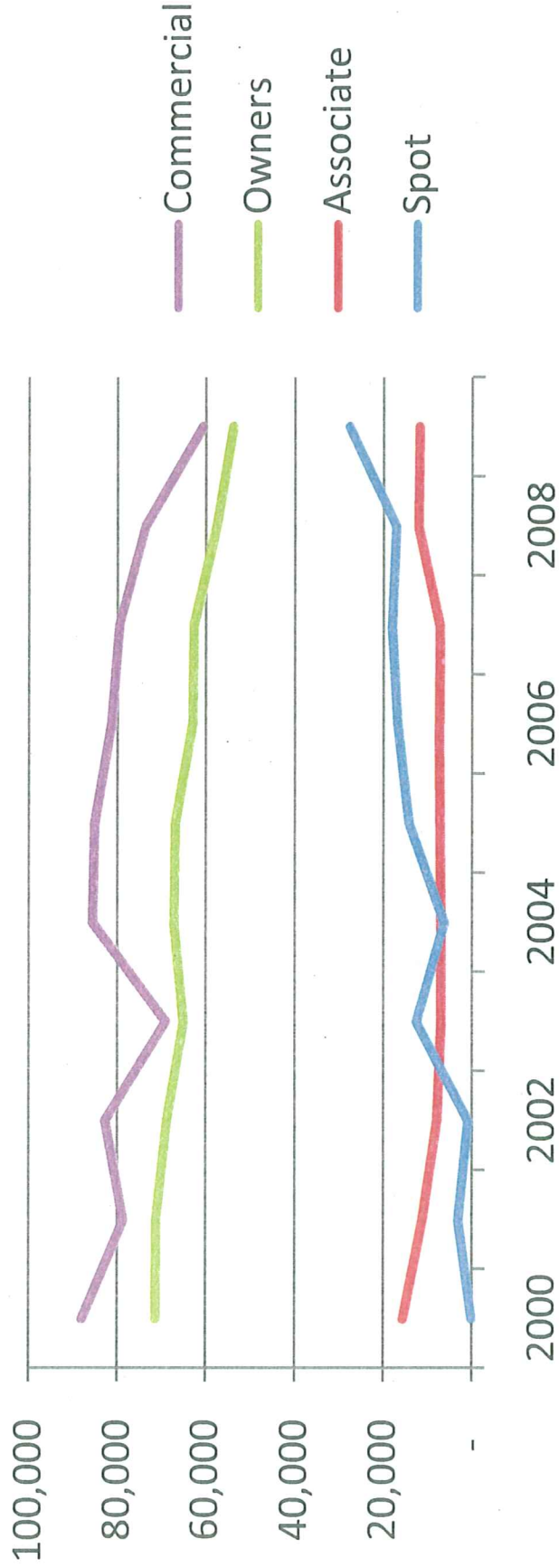
Tipping Fee Revenue

	2010	
	Budgeted Tonnage	Rate Per Ton
Residential		
-Owners	51,111	\$ 88.00
- Associates	11,219	73.95
Subtotal	62,330	
		Budgeted Revenue
		\$ 4,497,768
		829,645
Commercial	51,541	88.00
Subtotal	113,871	
		9,863,021
Spot market	50,129	47.00
Totals	164,000	
		\$ 12,219,084

Electricity Generation

Month	On Peak KWHs	Off Peak KWHs	Total KWHs	On Peak Price	Off Peak Price	Revenue
July	3,445,240	3,754,329	7,199,569	0.0850	0.0614	567,235
August	3,406,571	3,874,659	7,281,230	0.0843	0.0618	570,744
September	3,481,522	3,865,318	7,346,840	0.0730	0.0556	513,025
October	3,494,174	3,700,173	7,194,347	0.0740	0.0562	510,230
November	3,377,311	3,871,825	7,249,136	0.0770	0.0592	501,098
December	3,244,689	3,700,416	6,945,105	0.0836	0.0656	557,653
January	3,361,855	3,883,770	7,245,625	0.0971	0.0773	670,359
February	3,032,717	3,444,675	6,477,392	0.0982	0.0772	607,765
March	2,722,069	2,769,039	5,491,108	0.0831	0.0667	505,547
April	2,011,922	2,294,994	4,306,916	0.0723	0.0544	290,147
May	2,018,718	2,215,318	4,234,036	0.0702	0.0534	306,438
June	3,067,749	3,313,955	6,381,704	0.0762	0.0552	482,700
Totals			77,353,008			\$ 6,082,941

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Tonnage 2000 - 2009



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2010 Budget
Administrative Expenses

	2009	2009	2010	2009 Forecast	2009 Forecast	2009 Forecast	2009 Budget	2009 Budget	Notes
	Budget	Forecast	Budget	Compared to 2010 Budget	Compared to 2010 Budget	Compared to 2010 Budget	2010 Budget	2010 Budget	
6101 Salaries and wages	695,606	653,347	648,944	(4,403)	(4,403)	(4,403)	(46,662)	(46,662)	
6107 Overtime	1,178	4,129	4,000	(129)	(129)	(129)	2,822	2,822	
6102 Benefits	187,164	181,342	185,371	4,029	4,029	4,029	(1,793)	(1,793)	
6109 Retirement	56,361	54,703	51,916	(2,787)	(2,787)	(2,787)	(4,445)	(4,445)	
6110 Temporary help	6,000	4,253	5,000	747	747	747	(1,000)	(1,000)	
6201 Office supplies	23,900	15,029	12,000	(3,029)	(3,029)	(3,029)	(11,900)	(11,900)	
6202 Copy expense	8,500	6,575	7,500	925	925	925	(1,000)	(1,000)	
6203 Board / communities expense	15,000	14,889	15,000	111	111	111	-	-	
6204 Travel	14,800	11,559	12,000	441	441	441	(2,800)	(2,800)	
6205 Dues & subscriptions	3,500	3,346	3,500	154	154	154	-	-	
6208 Postage	7,000	6,565	7,000	435	435	435	-	-	
6209 Advertising	12,000	12,069	12,000	(69)	(69)	(69)	-	-	
6210 Training	7,300	5,022	5,000	(22)	(22)	(22)	(2,300)	(2,300)	
6211 Publications	6,000	2,935	4,000	1,065	1,065	1,065	(2,000)	(2,000)	
6212 Telephone	12,000	11,055	12,000	945	945	945	-	-	
6231 Events - food	13,000	13,223	13,000	(223)	(223)	(223)	-	-	
6301 Insurance	630,000	446,810	475,000	28,190	28,190	28,190	(155,000)	(155,000)	Property and casualty insurance
6302 Environmental management	157,000	90,661	80,000	(10,661)	(10,661)	(10,661)	(77,000)	(77,000)	
6303 Audit	30,500	31,340	30,000	(1,340)	(1,340)	(1,340)	(500)	(500)	
6304 Computer	308,251	335,124	150,000	(185,124)	(185,124)	(185,124)	(158,251)	(158,251)	Majority of the system integration completed in 2009
6307 Consulting services	70,000	42,809	60,000	17,191	17,191	17,191	(10,000)	(10,000)	
6309 Legal fees	115,000	71,609	115,000	43,391	43,391	43,391	-	-	
Total administrative expenses	2,380,060	2,018,392	1,908,231	(110,161)	(110,161)	(110,161)	(471,829)	(471,829)	

Note: Historically lease payments for capital leases have been included in operating expenses. For the 2010 budget and this sheet they are excluded for both 2009 and 2010.

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2010 Budget
Waste-to-Energy Plant Operating Expenses

	2009 Budget	2009 Forecast	2010 Budget	2009 Forecast Compared to 2010 Budget	2009 Budget Compared to 2010 Budget	Notes
6101 Salaries and wages	2,339,254	2,387,926	2,322,527	(65,399)	(16,727)	
6107 Overtime	437,691	474,548	463,018	(11,530)	25,327	
6115 Shift differential	19,027	19,341	16,846	(2,495)	(2,181)	
6102 Benefits	1,046,628	927,150	957,949	30,799	(88,679)	
6109 Retirement	167,718	164,392	168,003	3,611	285	
6110 Temporary help	67,000	67,000	67,000	(0)	-	
6111 Physicals	11,500	8,391	11,500	3,109	-	
6112 Uniforms	25,410	20,919	25,410	4,491	-	
6201 Office supplies	9,152	9,359	9,563	204	411	
6202 Copy expense	3,960	3,000	3,960	960	-	
6204 Travel	430	1,000	550	(450)	120	
6206 Computers	9,061	4,802	5,882	1,080	(3,179)	
6210 Training	10,000	3,804	5,000	1,196	(5,000)	
6212 Telephone	19,642	18,137	18,444	307	(1,198)	
6213 Buildings and grounds maintenance	160,000	36,569	51,000	14,431	(109,000)	Locker room upgrade budgeted for 2009 cancelled
6214 Vehicle maintenance	41,800	41,800	49,740	7,940	7,940	
6216 Warehousing - freight and shipping	42,000	68,428	68,000	(428)	26,000	
6217 Maintenance shop supplies	52,000	52,000	53,560	1,560	1,560	
6218 Communications equipment	12,050	5,320	10,170	4,850	(1,880)	
6219 Safety equipment	50,870	46,963	50,870	3,907	-	
6220 Laboratory	4,100	6,801	4,100	(2,701)	-	
6221 Chemicals	986,684	1,131,100	1,003,715	(127,385)	17,031	Experienced high prices in 2009. Budgeted at current price levels.
6222 Permits	12,000	16,070	19,016	2,946	7,016	
6223 Tolls & equipment	20,000	29,309	30,000	691	10,000	
6225 Battery buy back	3,000	410	3,000	2,590	-	
6226 Fuel	50,230	49,299	45,951	(3,348)	(4,279)	
6227 Replacement spare parts	618,250	523,193	618,250	95,057	-	Reduced spending in 2009 to meet forecast goals.
6228 Lubricants	27,028	19,901	27,082	7,181	54	
6312 DEP ash disposal fee	48,000	42,796	45,000	2,204	(3,000)	
6313 Testing	-	-	35,000	35,000	35,000	Testing that is done every two years
6314 Kone cranes	5,000	3,840	4,000	160	(1,000)	
6315 Safety inspections	8,140	8,460	8,573	113	433	
6316 Cleaning	285,864	486,743	295,840	(190,903)	9,976	Industrial cleaning in ash pit & boilers to be reduced in 2010 by purchasing mixer conditioner.
6317 Power sales & service	33,000	24,201	27,668	3,467	(5,332)	
6318 Gas & electric	626,890	758,389	699,920	(58,469)	73,030	Natural gas prices were higher in 2009 than budgeted.
6319 Water & sewer	97,840	84,370	100,362	15,992	2,522	
6321 Nondestructive testing	35,000	35,000	48,000	13,000	13,000	
6322 Shutdown labor	561,100	461,100	615,000	153,900	53,900	Savings in 2009 due to work done by outside services (below)
6323 Machine work	5,150	7,487	7,500	13	2,350	
6324 Outside services	231,100	425,086	239,000	(186,086)	7,900	Two outages in 2009 due to boiler tubes that needed repairs.
6325 CEM contract	50,000	39,985	46,000	6,015	(4,000)	
6327 Rental equipment	15,000	15,001	15,000	(1)	-	
6328 Waste disposal	200,000	(1,221)	53,000	54,221	(147,000)	Savings from storing tonnage at our own landfill during shutdown.

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 2010 Budget
 Waste-to-Energy Plant Operating Expenses

	2009 Budget	2009 Forecast	2010 Budget	2009 Forecast Compared to 2010 Budget	2009 Budget Compared to 2010 Budget	Notes
6329 Painting	6,000	2,870	3,000	130	(3,000)	
6330 Vendor assistance	31,500	28,105	31,500	3,395	-	
6331 Engineering consulting	45,000	4,363	45,000	40,637	-	
6332 Ash testing	17,156	7,799	14,000	6,201	(3,156)	
6334 Air monitoring	99,100	84,641	77,000	(7,641)	(22,100)	
6335 CEM Certification	13,113	7,925	13,000	5,075	(113)	
6500 Miscellaneous	15,000	-	20,000	20,000	5,000	
Total WTE operating expenses	8,675,438	8,663,872	8,553,469	(110,403)	(121,969)	

Note: Historically lease payments for capital leases have been included in operating expenses.
 For the 2010 budget and this sheet they are excluded for both 2009 and 2010.

ecomaine
2010 Budget
Recycling Expenses

	2009 Budget	2009 Forecast	2010 Budget	2009 Forecast Compared to 2010 Budget	2009 Budget Compared to 2010 Budget	Notes
6101 Salaries and wages	452,813	369,669	359,586	(10,083)	(93,227)	
6107 Overtime	109,872	97,103	104,000	6,897	(5,872)	
6115 Shift differential	500	548	500	(48)	-	
6102 Benefits	218,512	185,441	159,427	(26,014)	(59,085)	
6109 Retirement	33,550	33,550	26,149	(7,401)	(7,401)	
6110 Temporary help	201,500	327,904	443,000	115,096	241,500	
6111 Physicals	1,500	1,149	1,500	351	-	
6112 Uniforms	4,500	4,159	4,500	341	-	
6201 Office supplies	2,500	2,054	2,000	(54)	(500)	
6202 Copy expense	2,400	4,072	4,000	(72)	1,600	
6204 Travel	2,200	1,958	500	(1,458)	(1,700)	
6208 Postage	2,300	2,300	2,300	(0)	-	
6209 Advertising	4,500	4,500	4,000	(500)	(500)	
6210 Training	2,000	295	1,000	705	(1,000)	
6211 Publications	400	752	1,000	248	600	
6212 Telephone	4,200	3,467	4,020	553	(180)	
6215 Security	1,200	1,199	1,200	1	-	
6219 Safety equipment	15,000	11,829	12,000	171	(3,000)	
6223 Tools & equipment	4,000	4,000	4,000	0	-	
6224 Purchase of recycling materials	208,000	142,251	100,000	(42,251)	(108,000)	Plan to spend less purchasing recycling materials and note new revenue line item - Recycling tipping fees
6226 Fuel	12,000	13,281	13,000	(281)	1,000	
6227 Replacement spare parts	85,000	90,000	90,000	(0)	5,000	
6286 Lubricants	500	1,745	500	(1,245)	-	
6229 Bailing wire	52,000	59,532	60,000	468	8,000	
6230 Educational	17,500	10,000	10,000	(0)	(7,500)	Cancelled the scholarship program again this year.
6304 Computer maintenance	2,000	-	1,000	1,000	(1,000)	
6327 Rental equipment	5,000	3,161	2,500	(661)	(2,500)	
6318 Gas & electric	35,000	35,000	35,000	-	-	
6329 Painting	25,000	23,400	24,000	600	(1,000)	
6337 Recyclables hauling	3,000	4,530	3,500	(1,030)	500	
6412 Motor vehicles	1,000	341	1,000	659	-	
6413 Facility	45,000	44,028	35,000	(9,028)	(10,000)	
6414 Recycling - roll offs	25,000	15,000	15,000	0	(10,000)	
Total recycling operating expenses	1,579,447	1,498,217	1,525,182	26,965	(54,265)	

Note: Historically lease payments for capital leases have been included in operating expenses.
For the 2010 budget and this sheet they are excluded for both 2009 and 2010.

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2010 Budget
Landfill / Ashfill Operating Expenses

	2009 Budget	2009 Forecast	2010 Budget	2009 Forecast Compared to 2010 Budget	2009 Budget Compared to 2010 Budget	Notes
6101 Salaries and wages	354,415	358,383	336,908	(21,475)	(17,507)	
6107 Overtime	54,017	81,611	77,050	(4,561)	23,033	
6115 Shift differential	3,120	3,410	3,214	(196)	94	
6102 Benefits	173,581	131,455	142,360	10,905	(31,221)	
6109 Retirement	25,075	23,664	25,421	1,757	346	
6120 Part-time help	-	-	15,350	15,350	15,350	We separated line item "Temporary help" into two different line items;
6110 Temporary help	22,680	22,042	7,000	(15,042)	(15,680)	"Temporary help" and "Part-time help"
6111 Physicals	2,000	159	1,200	1,042	(800)	
6112 Uniforms	2,500	1,015	1,200	185	(1,300)	
6201 Office supplies	2,000	1,299	1,500	201	(500)	
6202 Copy expense	2,415	1,889	2,200	311	(215)	
6204 Travel	1,050	940	1,000	60	(50)	
6206 Computers	700	897	300	(597)	(400)	
6210 Training	4,400	675	2,313	1,638	(2,087)	
6212 Telephone	6,700	7,293	7,000	(293)	300	
6213 Buildings & grounds maintenance	14,000	22,000	27,900	5,900	13,900	
6214 Vehicle maintenance	87,850	92,850	69,000	(23,850)	(18,850)	
6215 Security	4,200	1,200	1,250	50	(2,950)	
6217 Maintenance shop stock	5,000	5,000	-	(5,000)	(5,000)	
6218 Communications equipment	-	503	500	(3)	500	
6219 Safety equipment	1,485	671	1,800	1,129	315	
6220 Laboratory equipment	565	300	450	150	(115)	
6222 Permits	16,000	16,000	16,000	-	-	
6223 Tolls & equipment	7,000	7,841	1,500	(6,341)	(5,500)	
6226 Fuel	44,897	37,696	28,320	(9,376)	(16,577)	
6227 Replacement spare parts	20,000	28,077	33,000	4,923	13,000	
6228 Lubricants	3,000	1,622	2,000	378	(1,000)	
6316 Force main cleaning	91,500	13,150	43,600	30,450	(47,900)	Annual cleaning for force main, pretreatment plant and pump station Expense for 2009 is low due to \$185,000 being encumbered at 6/30/2008.
6318 Gas & electric	25,000	24,749	28,000	3,251	3,000	
6319 Water & sewer	306,666	336,899	301,000	(35,899)	(5,666)	
6324 Outside services	52,000	5,831	29,933	24,102	(22,067)	
6327 Rental equipment	15,000	73,545	33,350	(40,195)	18,350	
6328 Waste disposal	500	-	-	-	(500)	
6331 Engineering consulting	6,400	6,424	6,400	(24)	-	
6333 Geotechnical monitoring	46,000	46,000	46,000	-	-	
6337 Water quality	91,326	60,594	61,650	1,056	(29,676)	
6338 Public relations	6,000	6,000	5,000	(1,000)	(1,000)	
6339 Hauling	6,447	7,971	28,250	20,279	21,803	Hauling from landfill to WTE for tonnage temporarily stored at landfill
6409 Geomembrane	224,781	147,822	95,832	(51,990)	(128,949)	For 2010, planning on 4 acres of rain cap
6412 Motor vehicles	700	2,400	-	(2,400)	(700)	
Total residuals operating expenses	1,730,970	1,579,879	1,484,751	(95,127)	(246,219)	

Note: Historically lease payments for capital leases have been included in operating expenses.
For the 2010 budget and this sheet they are excluded for both 2009 and 2010.

**ecomaine
Benefit Loading
2010 Budget**

<u>Benefit</u>	<u>% of Payroll</u>	<u>Plant</u>	<u>Office</u>
Social Security	6.20%		
Medicare	1.45%		
<u>Total</u>	<u>7.65%</u>	7.65%	7.65%
Health Insurance	17.90%	17.90%	17.90%
Worker Comp			
-Plant	7.50%	7.50%	
-Office	1.50%		1.50%
Unemployment	0.34%	0.34%	0.34%
Vacation time cash-in	1.00%	1.00%	1.00%
Long-term disability	1.31%	1.31%	1.31%
<u>Total</u>		<u>34.39%</u>	<u>28.39%</u>

ecomaine
Statement of Cash Flows
2010 Budget

	Forecast Year Ended <u>6/30/2009</u>	2010 <u>Budget</u>
Revenue less expenses	4,639,641	3,361,646
Add back non-cash items:		
Depreciation	5,400,000	5,400,000
Repayment of municipal bond debt	(8,290,000)	(10,260,000)
Repayment of capital lease debt	(180,000)	(175,650)
Capital expenditures	(2,055,000)	(1,746,000)
Net change in cash	<u>(485,359)</u>	<u>(3,420,004)</u>
Cash, beginning of period	18,362,993	17,877,634
Cash, end of period	<u>17,877,634</u>	<u>14,457,630</u>

ecomaine
Capital Projects
2010

WTE Operations

Truck scale	\$ 110,000
Construction of steel shell for scrubber	400,000
Economizer screw replacement	60,000
Vibrating conveyor pan replacement	60,000
Super heater tube replacement	250,000
Boiler water wall replacement	300,000
Refractory replacement	200,000
Feed chute relining	120,000
Compressor rebuild	50,000
Boiler room roof replacement	78,000
Tipping floor resurfacing	35,000
Miscellaneous building replacements	50,000

Recycling Operations

Baler improvements	33,000
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Total capital projects - 2010

\$ 1,746,000

**ecomaine
Designated Capital Fund
2010**

Balance 6/30/2008	606,227
Approved 2009 funding	1,649,230
Subtotal	<u>2,255,457</u>
Projected spending for 2009	(2,055,000)
Projected balance 6/30/2009	<u>200,457</u>
Requested 2010 funding	1,814,153
Planned spending for 2010	(1,746,000)
Projected balance 6/30/2010	<u><u>\$ 268,610</u></u>

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