

ecomagine

Approved
Budget
FY 2012



Waste-to-energy steam turbine rotor

Approved – April 21, 2011

Printed on 100% post-consumer recycled paper



March 15, 2011

Owner Communities

Bridgton
Cape Elizabeth
Casco
Cumberland
Falmouth
Freeport
Gorham
Gray
Harrison
Hollis
Limington
Lyman
North Yarmouth
Ogunquit
Portland
Pownal
Scarborough
South Portland
Waterboro
Windham
Yarmouth

Associate Members

Baldwin
Hiram
Naples
Parsonsfield
Porter
Saco
Standish

Recycling Members

Andover
Cornish
Harpswell
Livermore Falls
Manchester
Monmouth
Old Orchard Beach
Poland
Readfield
Sanford
Wayne

Chair and Members of the Board of Directors:

As we pass through the ninth month in the current fiscal year, we submit to you the **ecomaine** proposed annual budget for the fiscal year ending June 30, 2012.

Fiscal year 2011 looks to be a much better year financially than we had anticipated just a year ago when we prepared our budget. Our income is now projected to total \$8.3 million, that's \$2.7 million over budget and cash at June 30th is projected to total \$19.4 million.

In the current year, we expect total revenues to approach \$26.9 million. This is down from FY 2010 by \$1.7 million (5.9%) but is 8.2% or \$2 million ahead of our operating budget. We expect MSW tonnage to total 165,000 tons, down 12% from FY 2010 actual (187,525 tons) but .7% ahead of budget (163,809 tons). Member MSW tons (60,347 tons) will approach budget (60,550 tons) but continue the downward trend we have experienced over the last several years. Commercial tons (65,164 tons) will exceed budget (53,259 tons) allowing us to reduce spot tonnage (39,489 tons) below budget (50,000 tons). Also on the positive side, recycling tonnage (37,414 tons) will be about 11.2% above budget (33,300 tons) and continues the climb upward, a trend we have experienced since starting the single sort operation. With the strong recycling markets, we are seeing some very favorable rates for newspaper, cardboard, plastic and steel. Electrical Revenue of \$5.6 million is 1.3% ahead of budget, while the average rates for power of \$68.80 per MWH, will fall short of the budget (\$73.13 per MWH) by 5.9%. This has been more than offset by the production and sale of more MWH's (81,193 MWH) than budgeted (77,353 MWH). As you know, a new Purchase Power Agreement went into effect the first of February and the rates are much lower than we have experienced for the last three years under the old contract.

As we approach the outages for the boilers in April, we're projecting that our cash operating costs will total \$14.2 million for the year, some 3% or \$.4 million under budget. Favorable conditions in the insurance market have helped reduce business premiums and we had a favorable experience rating on our workers compensation coverage as well. In addition, we have not had to use the \$250,000 contingency budgeted in FY '11.

Interest income and expense on a net basis is projected to be favorable by some \$.2 million. In FY '11, we will have paid \$13.1 million in principal and interest, including \$750,000 on the term loan and paid off of the single sort lease 9 years early. Capital Expenditures are projected to total \$3.2 million this year, including some projects carried over from FY '10. There remains a lot of work to take place in the outages during April including tube replacements, scrubber work and refractory replacement.

We are now doing our planning for FY 2012. Total revenues will decline \$2.4 million from the FY '11 forecast to \$24.4 million. Member Assessments will be reduced 5.1% overall, providing some relief to owner communities. The volumes of MSW (165,000 tons) and recyclables (37,414 tons) are expected to remain at 2011 levels, but we anticipate the recycle market to soften slightly, lowering the value of outbound recyclables by \$.5 million. The big change in our revenue will come about from the new Purchase Power Agreement and we anticipate our average rate to be \$48.74 per MWH, down 29.2% from FY '11 (\$68.80/MWH).

Overall operating costs are projected to total \$14.7 million (excluding a \$250,000 contingency provision) up 3.4% from the FY '11 forecast, but only 2% over the FY '11 Budget. This is a reflection of the addition of a compost study, new outreach initiatives, higher market driven material costs for recycling, increased medical & workers compensation premiums and general cost increases in the FY '12 Budget.

We anticipate spending a total of \$3.3 million on capital projects in FY '12, including \$.5 million on the precipitator, \$1.3 million on boiler inconel and water wall replacements and \$.3 million on some high voltage switchgear. You will also note that we have budgeted to begin work on Phase II of the Landfill/Ash Fill expansion. In keeping with the 5-year cash flow projections reviewed by the board in this fiscal year, we have assumed funding a total of \$2.9 million for our Designated Capital Fund. This amount of funding, along with the anticipated spending in FY '12 will leave about \$115,000 in the fund at June 30, 2012.

We anticipate paying out some \$6.8 million in debt and interest in FY '12 and, at the end of the year, project to have \$18.8 million in total cash, down about \$.6 million, but \$2.6 million ahead of the FY '11 budget amount.

Overall, things continue to move in the right direction for **ecomaine** and the staff and I thank you for your support.

Respectfully Submitted,



Kevin H. Roche
General Manager

ecomaine
FY 2012 Operating Budget

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FY 2012 Operating Budget
Reconciliation of FY 11 Budget to FY 11 Forecast

	Units		\$/Unit		Fav / (Unfav)
	FY 11 Bud	FY 11 Fore	FY 11 Bud	FY 11 Fore	
Revenue Less Expenses - FY 11 Budget					\$ 5,572,059
Revenue - overall are projected to be 8.2% over budget.					
Tipping Fees - Overall tons up .7% with 22.4% more commercial tons (with higher tipping fees) and 21% reduction in spot market (with lower tipping fees). Over all average rate up 6.7% reflecting the change in mix.	163,809	165,000	\$ 73.55	\$ 78.44	894,276
Power Sales - Generation is 5% over budget but is more than offset by lower average rates reflecting new contracts effective February 1.	77,353	81,193	\$ 73.13	\$ 68.80	(70,739)
Recycle Goods - Volume up 12.4% over budget and a strong market pushing average rates up 36.9% over budget.	33,300	37,414	\$ 67.57	\$ 92.51	1,198,757
Other					3,959 2,026,253
Operating Expenses - Overall forecast is 2.8% under the \$14.6 million budget for year.					
Administrative - overall 3.3% under the total \$2.5 million budget reflecting favorable insurance market conditions pushing premiums down 22.7%, favorable host community payments, offset in part by unfavorable temporary help and additional costs for HR Consulting project.					82,011
Waste-to-energy - overall forecast is 1% under the total budget of \$8.8 million reflecting favorable workers comp premiums, and gas usage offset in part with higher chemical costs and plant maintenance.					90,745
Recycling - overall forecast is 4.4% over the \$1.6 million budget reflecting higher costs for recycle materials (stronger market).					(79,421)
Landfill/ash fill - overall forecast is 4.6% under the \$1.6 million annual budget reflecting favorable use of outside services and consultants (to capital).					71,041
Contingency - Budgeted, not forecast at this time.					414,376
Other					
Landfill close/post close costs - not budgeted or forecast at this time.					-
Post-retirement benefit - not budgeted or forecast at this time.					-
Depreciation & amortization.					-
Non-operating income (expense)					
Interest income - unfavorable interest rates.					(59,990)
Interest expense - favorable interest rates, payoff of single sort lease.					306,298
Revenue Less Expenses - FY 11 Forecast					<u>\$ 8,258,996</u>

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FY 2012 Operating Budget
Reconciliation of FY 11 Budget to FY 12 Budget

Revenue Less Expenses - FY 11 Budget	Units			\$/Unit		Fav / (Unfav)
	FY 11 Bud	FY 12 Bud	FY 11 Bud	FY 12 Bud	Fav / (Unfav)	
Revenue - overall revenue year over year will decrease 1.7% to \$24.4 million.						\$ 5,572,059
Assessments - Implementing Board decision to lower by 5.1% overall in FY 12.						
Tipping Fees - Overall tons up .7% with 22.4% more commercial tons (with higher tipping fees) and 21% reduction in spot market (with lower tipping fees). Over all average rate up 6.6% reflecting the change in mix.	163,809	165,000	\$ 73.55	\$ 78.41		\$ (236,545)
Power Sales - Generation up 2.2% more than offset by new Contracts effective February 1, 2011 and 2012.	77,353	79,053	\$ 73.13	\$ 48.74		(1,804,062)
Recycle Goods - Volume up 12.4%, average rates overall up 18.7% reflecting good market conditions.	33,300	37,414	\$ 67.57	\$ 80.19		738,229
Other						(5,640) (418,558)
Operating Expenses - FY 12 Budget is 2% over FY 11 Budget of \$14.6 million.						
Administrative - projected to decrease 1% year over year from \$2.5 million reflecting - favorable host community payments, temporary help, & insurance premiums (market conditions), offset in part by higher payroll, consulting services (composting study), and Public Relations (Outreach).						1,344
Waste-to-energy - projected to increase 1.1% year over year from \$8.8 million reflecting - unfavorable chemical costs (timing, pricing), & equipment recalibration (bi annual), offset in part with cleaning (impact of capital projects) and lower gas usage.						(97,847)
Recycling - projected to increase 14.0% year over year from \$1.6 million reflecting - unfavorable group medical, recycle material costs, higher equipment maintenance costs (more volume), and baling wire (timing).						(219,602)
Landfill/ash fill - projected to increase 2.2% year over year from \$1.6 million reflecting unfavorable force main cleanings, & sewer / water bills.						(34,688)
Contingency						54,000 (296,793)
Other						
Landfill close/post close costs - not forecast or budgeted at this time.						-
Post-retirement benefit - not forecast or budgeted at this time.						-
Depreciation & amortization - Capital improvements.						(100,000) (100,000)
Non-operating income (expense)						
Interest income - lower interest rates.						(76,400)
Interest expense - reduction in LTD outstanding, payoff Single Sort Lease.						615,336 538,936
Revenue Less Expenses - FY 12 Budget						\$ 5,295,644

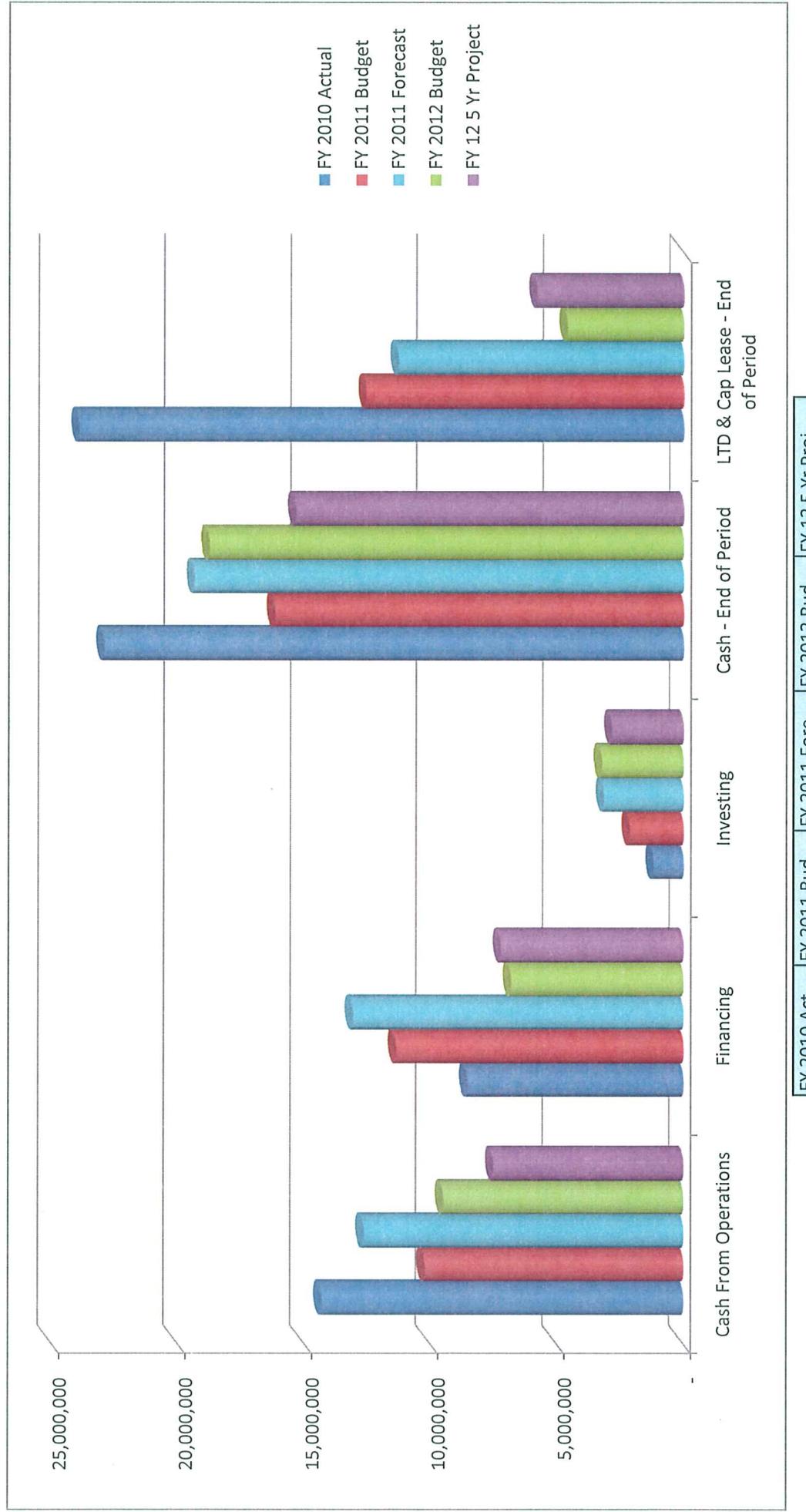
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FY 2012 Operating Budget
Reconciliation of FY 11 Forecast to FY 12 Budget

Revenue Less Expenses - FY 11 Forecast				Fav / (Unfav) \$ 8,258,996
	\$/Unit			
	FY 11 Fore	FY 12 Bud	FY 11 Fore	FY 12 Bud
Revenue - overall year over year are projected to decline 9.1% to \$24.4 million.				
Assessments - Implementing Board decision to lower by 5.1% overall in FY 12.				\$ (236,544)
Tipping Fees - No material change in volume or rates anticipated year over year.	165,000	165,000	\$ 78.44	\$ 78.41 (4,816)
Power Sales - New Contracts February 1, 2011 and 2012 with a 2.6% lower generation than forecast.	81,193	79,053	\$ 68.80	\$ 48.74 (1,733,324)
Recycle Goods - Volume to remain at FY 11 levels but market will soften from its current very strong level causing average rates to drop by 13.3%.	37,414	37,414	\$ 92.51	\$ 80.19 (460,529)
Other			(9,600)	(2,444,811)
Operating Expenses - FY 12 total budget of \$14.9 million reflects overall 5.0% increase over the FY 11 forecast.				
Administrative - Budget total to increase 3.3% over FY 11 forecast total of \$2.4 million reflecting increased Consulting Services (Compost Study) and Public Relations (Outreach & Junk Mail).				(80,667)
Waste-to-energy - Budget total to increase 2.2% over FY 11 forecast total of \$8.7 million reflecting increased medical, workers comp costs, and gas costs.				(188,592)
Recycling - Budget total to increase 8.5% over FY 11 forecast total of \$1.6 million reflecting additional wages, higher medical, workers comp and recycle material costs along with additional baling wire (timing).				(140,181)
Landfill/ash fill - Budget total to increase 7.1% over FY 11 forecast total of \$1.5 million reflecting additional force main cleaning, higher sewer bills and geomembrane costs.				(105,729)
Contingency - Not forecast for FY 11 but included in FY 12 Budget.				(196,000) (711,169)
Other				
Landfill close/post close costs - not forecast or budgeted at this time.				-
Post-retirement benefit - not forecast or budgeted at this time.				-
Depreciation & amortization - Capital improvements.				(100,000) (100,000)
Non-operating income (expense)				
Interest income - continued lower rates.				(16,410)
Interest expense - reduction in LTD outstanding, pay off Single Sort Lease.				309,038 292,629
Revenue Less Expenses - FY 12 Budget				\$ 5,295,644

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FY 2012 Operating Budget

Statement of Cash Balances - Key Items



	FY 2010 Act	FY 2011 Bud	FY 2011 Fore	FY 2012 Bud	FY 12 5 Yr Proj
Cash From Operations	14,327,000	10,228,000	12,669,000	9,513,000	7,525,000
Financing - Debt Payments	8,562,000	11,381,000	13,097,000	6,836,000	7,231,000
Investing - Cap Ex	1,213,000	2,147,000	3,162,000	3,257,000	2,840,000
Cash - End of Period	22,975,000	16,224,000	19,385,000	18,804,000	15,387,000
LTD & Cap Lease - End of Period	23,970,000	12,590,000	11,318,000	4,618,000	5,810,000

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FY 2012 Operating Budget
Statement of Cash Balances

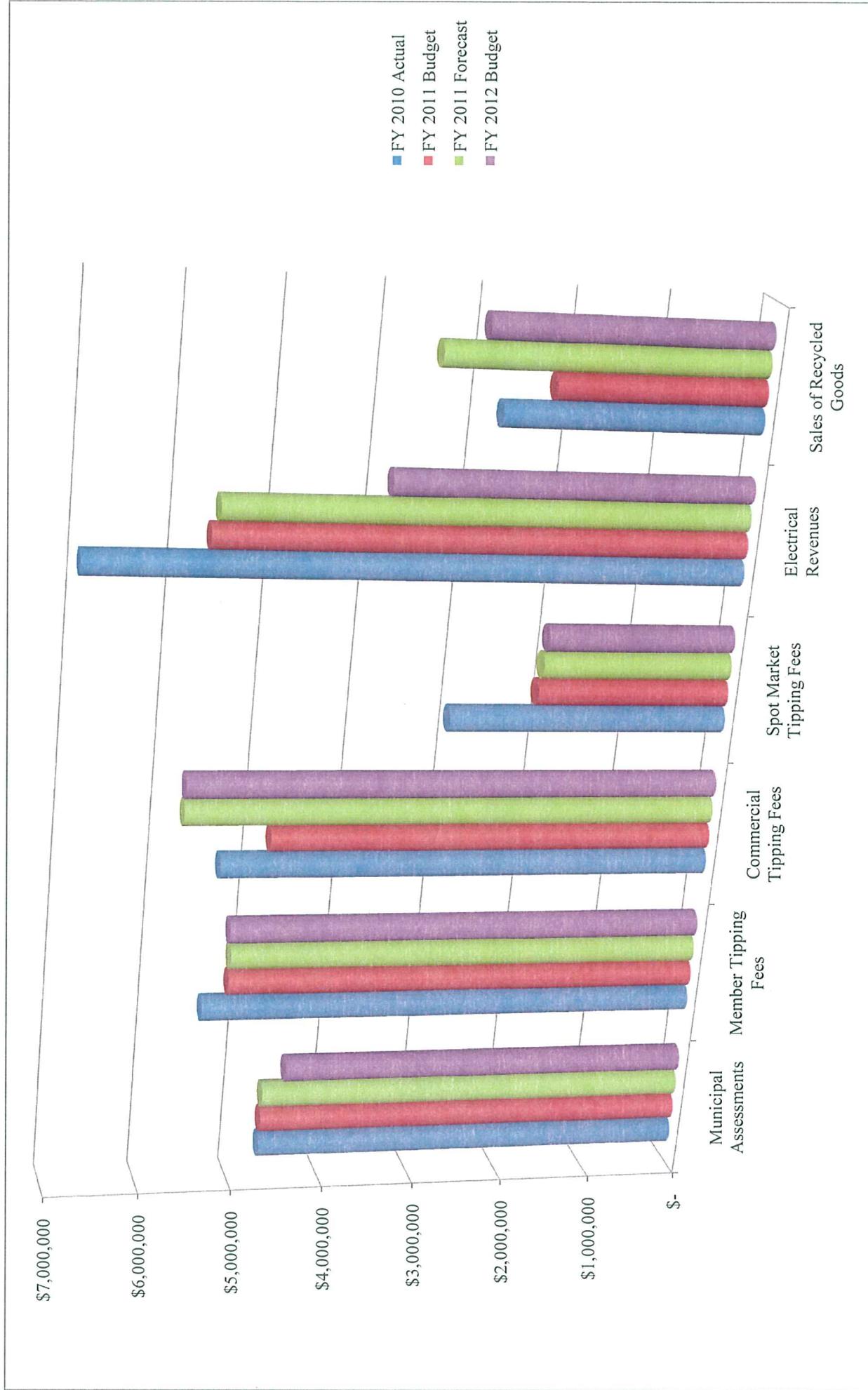
\$000's	Actual FY 10 6/30/10	Budget FY 11 6/30/11	Forecast FY 11 6/30/11	Budget FY 12 6/30/12	5 Year Proj FY 12 6/30/12
Cash flows from operating activities:					
Net operating income	\$ 10,184	\$ 6,228	\$ 8,669	\$ 5,413	\$ 3,525
Add back: depreciation	3,887	4,000	4,000	4,100	4,000
Add back: landfill closure costs	304	-	-	-	-
Add back: Post Retirement Benefit	101	-	-	-	-
Other working capital changes	(150)	-	-	-	-
Net cash provided by operating activities	14,327	10,228	12,669	9,513	7,525
Cash flows from capital and related financing activities:					
Bank loan	750	-	(750)	-	-
Payment of interest	(892)	(751)	(445)	(136)	(451)
Repayment of long-term debt	(8,244)	(10,450)	(10,450)	(6,630)	(6,630)
Repayment of capital leases	(176)	(180)	(1,452)	(70)	(150)
Net cash used in capital and related financing	(8,562)	(11,381)	(13,097)	(6,836)	(7,231)
Cash flows from investing activities:					
Receipts of interest	87	95	35	19	80
Capital expenditures	(1,300)	(2,242)	(3,197)	(3,276)	(2,920)
Net cash used in investing activities	(1,213)	(2,147)	(3,162)	(3,257)	(2,840)
Net increase (decrease) in cash	4,551	(3,300)	(3,590)	(580)	(2,546)
Cash, beginning of period	18,424	19,524	22,975	19,385	17,933
Cash, end of period	\$ 22,975	16,224	19,385	18,804	15,387
Detail					
Operating Cash Reserve	\$ -	-	-	-	-
Long Term Capital Reserve	1,673	523	471	115	435
Landfill Closure Reserve	-	-	-	-	-
Bond Payment Reserves	11,324	7,353	6,902	4,099	4,403
Debt Service Reserves	3,292	3,292	3,292	3,292	3,292
Other Cash	6,687	5,056	8,720	11,299	7,257
Total	\$ 22,975	\$ 16,224	\$ 19,385	\$ 18,805	\$ 15,387

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FY 2012 Operating Budget
Revenue Less Expenses

	FY 2011						FY 2012 Budget					
	12 Month Budget		6 Months YTD		Forecast		Var Fav / (Unfav)		Vs FY 11 Forecast		Vs FY 11 Budget	
		%	Budget		\$	%	\$	%	\$	%	\$	%
Operating Revenues												
Municipal assessments	\$ 4,678,658	\$ 4,678,654	\$ 2,339,327	50.0%	\$ 4,678,653	\$ (1)	0.0%	\$ 4,442,109	\$ (236,544)	-5.1%	\$ (236,545)	-5.1%
Owners tipping fees	4,535,360	4,156,152	2,370,283	57.0%	4,241,131	\$84,979	2.0%	4,241,327	197	0.0%	85,175	2.0%
Associate tipping fees	870,587	985,088	421,267	42.8%	898,934	(\$86,154)	-8.7%	922,674	23,741	2.6%	(62,414)	-6.3%
Commercial tipping fees	5,322,631	4,806,760	2,993,451	62.3%	5,734,704	\$97,944	19.3%	5,734,443	(261)	0.0%	927,683	19.3%
Spot market tipping fees	3,025,543	2,100,000	1,179,711	56.2%	2,067,507	(\$32,493)	-1.5%	2,039,016	(28,491)	-1.4%	(60,984)	-2.9%
Electrical generating revenues	6,941,594	5,657,198	3,520,918	62.2%	5,586,459	(\$70,739)	-1.3%	3,853,136	(1,733,324)	-31.0%	(1,804,062)	-31.9%
Sales of recycled goods	2,783,735	2,250,000	1,730,586	76.9%	3,461,170	\$1,211,170	53.8%	3,000,229	(460,941)	-13.3%	750,229	33.3%
Recycling tipping fees	31,744	25,000	12,587	50.3%	12,587	(\$12,413)	-49.7%	13,000	413	3.3%	(12,000)	-48.0%
Gotham property assessments	138,284	110,000	55,000	50.0%	110,000	\$0	0.0%	100,000	(10,000)	-9.1%	(10,000)	-9.1%
Other operating income	222,583	80,000	40,516	50.6%	83,960	\$3,960	5.0%	84,360	400	0.5%	4,360	5.5%
Total operating revenues	<u>28,550,719</u>	<u>24,848,852</u>	<u>14,663,646</u>	<u>59.0%</u>	<u>26,875,105</u>	<u>2,026,253</u>	<u>8.2%</u>	<u>24,430,294</u>	<u>(2,444,811)</u>	<u>-9.1%</u>	<u>(418,558)</u>	<u>-1.7%</u>
Operating expenses												
Administrative	2,436,755	2,491,104	1,191,953	47.8%	2,409,093	\$82,011	3.3%	2,489,760	(80,667)	-3.3%	1,344	0.1%
Waste-to-energy	8,468,831	8,760,797	3,726,241	42.5%	8,670,052	\$90,745	1.0%	8,858,644	(188,592)	-2.2%	(97,847)	-1.1%
Recycling	1,637,156	1,567,585	788,340	50.3%	1,647,006	(\$79,421)	-5.1%	1,787,187	(140,181)	-8.5%	(219,602)	-14.0%
Landfill/ash fill	1,532,135	1,551,211	691,229	44.6%	1,480,170	\$71,041	4.6%	1,585,899	(105,729)	-7.1%	(34,688)	-2.2%
Contingency		250,000	875	0.4%	-	250,000	100.0%	196,000	(196,000)	54,000	54,000	21.6%
Subtotal	<u>14,074,877</u>	<u>14,620,697</u>	<u>6,398,638</u>	<u>43.8%</u>	<u>14,206,321</u>	<u>414,376</u>	<u>2.8%</u>	<u>14,917,490</u>	<u>(711,169)</u>	<u>-5.0%</u>	<u>(296,793)</u>	<u>-2.0%</u>
Landfill close/post close costs												
Post-retirement benefit	304,370	101,242	-	-	-	-	-	-	-	-	-	-
Depreciation & amortization	3,886,598	4,000,000	1,950,000	48.8%	4,000,000	-	0.0%	4,100,000	(100,000)	-2.5%	(100,000)	-2.5%
Total operating expenses	<u>18,367,087</u>	<u>18,620,697</u>	<u>8,348,638</u>	<u>44.8%</u>	<u>18,206,321</u>	<u>414,376</u>	<u>2.2%</u>	<u>19,017,490</u>	<u>(811,169)</u>	<u>-4.5%</u>	<u>(396,793)</u>	<u>-2.1%</u>
Net operating income	<u>10,183,632</u>	<u>6,228,155</u>	<u>6,315,008</u>	<u>101.4%</u>	<u>8,668,785</u>	<u>\$2,440,630</u>	<u>39.2%</u>	<u>5,412,804</u>	<u>(3,255,981)</u>	<u>-37.6%</u>	<u>(815,351)</u>	<u>-13.1%</u>
Non-operating income (expense)												
Interest income	87,200	95,000	22,199	23.4%	35,010	(\$59,990)	-63.1%	18,600	\$ (16,410)	-46.9%	(76,400)	-80.4%
Interest expense	891,965	751,096	234,183	31.2%	444,798	\$306,298	40.8%	135,760	\$ 309,038	69.5%	615,336	81.9%
Net non-operating	<u>(804,765)</u>	<u>(656,096)</u>	<u>(211,984)</u>	<u>32.3%</u>	<u>(409,789)</u>	<u>246,307</u>	<u>37.5%</u>	<u>(117,160)</u>	<u>292,629</u>	<u>71.4%</u>	<u>538,936</u>	<u>-82.1%</u>
Total revenue less expenses	<u>\$ 9,378,867</u>	<u>\$ 5,572,059</u>	<u>\$ 6,103,024</u>	<u>48.2%</u>	<u>\$ 5,295,644</u>	<u>\$ (2,963,352)</u>	<u>-35.9%</u>	<u>\$ (276,415)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-5.0%</u>

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FY 2012 Operating Budget
Revenue Sources



Assessments & Other Operating Revenue
FY 2012 Operating Budget
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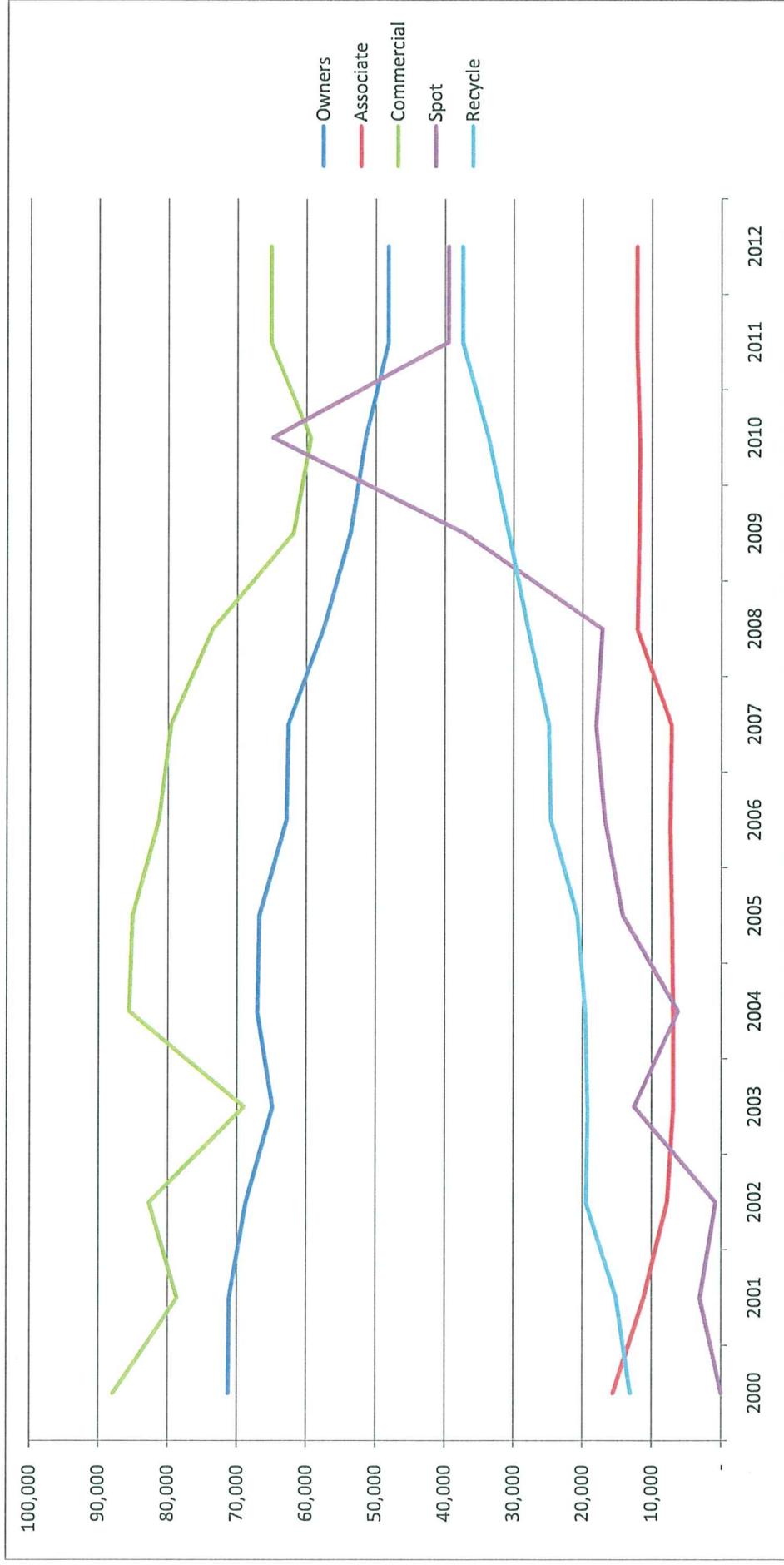
FY 2010 Actual	FY 2011				FY 2012 Budget			
	12 Month Budget		6 Months YTD		Forecast		Var Fav // (Unfav) Vs Bud	
	Actual	% Budget	\$	%	\$	%	\$	%
\$ 205,264	\$ 205,264	50.0%	\$ 102,632	50.0%	\$ 205,264	\$ -	\$ 195,760	\$ -
\$ 75,965	\$ 75,965	50.0%	\$ 37,983	50.0%	\$ 75,965	\$ -	\$ 74,085	\$ -
167,794	167,794	50.0%	83,897	50.0%	167,794	-	149,244	(18,550)
265,435	265,435	50.0%	132,718	50.0%	265,435	-	248,891	(16,544)
204,171	204,171	50.0%	102,086	50.0%	204,171	-	190,875	(13,296)
163,972	163,972	50.0%	81,986	50.0%	163,972	-	157,494	(6,478)
206,496	206,496	50.0%	103,248	50.0%	206,496	-	205,356	(1,140)
91,982	91,982	50.0%	45,991	50.0%	91,982	-	87,334	(4,648)
116,273	116,273	50.0%	58,137	50.0%	116,273	-	100,517	(15,756)
151,241	151,241	50.0%	75,620	50.0%	151,241	-	145,602	(5,639)
97,299	97,299	50.0%	48,650	50.0%	97,299	-	86,942	(10,357)
53,782	53,778	50.0%	26,889	50.0%	53,778	-	51,625	(2,153)
28,289	28,289	50.0%	14,144	50.0%	28,289	-	25,404	(2,885)
887,676	887,676	50.0%	443,838	50.0%	887,676	-	851,728	(35,949)
98,265	98,265	50.0%	49,133	50.0%	98,265	-	84,566	(13,699)
508,747	508,747	50.0%	254,373	50.0%	508,747	-	475,250	(33,497)
582,174	582,174	50.0%	291,087	50.0%	582,174	-	565,700	(16,474)
181,408	181,408	50.0%	90,704	50.0%	181,408	-	174,203	(7,205)
181,474	181,474	50.0%	90,737	50.0%	181,474	-	178,682	(2,792)
234,556	234,556	50.0%	117,278	50.0%	234,556	-	218,905	(15,651)
176,394	176,394	50.0%	88,197	50.0%	176,394	-	173,943	(2,451)
\$ 4,678,657	\$ 4,678,653	50.0%	\$ 2,3339,328	50.0%	\$ 4,678,653	-	\$ 4,442,109	\$ (236,544)
							0.0%	5.1% \$ (236,544)

Power Sales
Revenue
MWHS \$
\$/MWH

ecomaine
FY 2012 Operating Budget
MSW and Recycle Tonnage Revenue

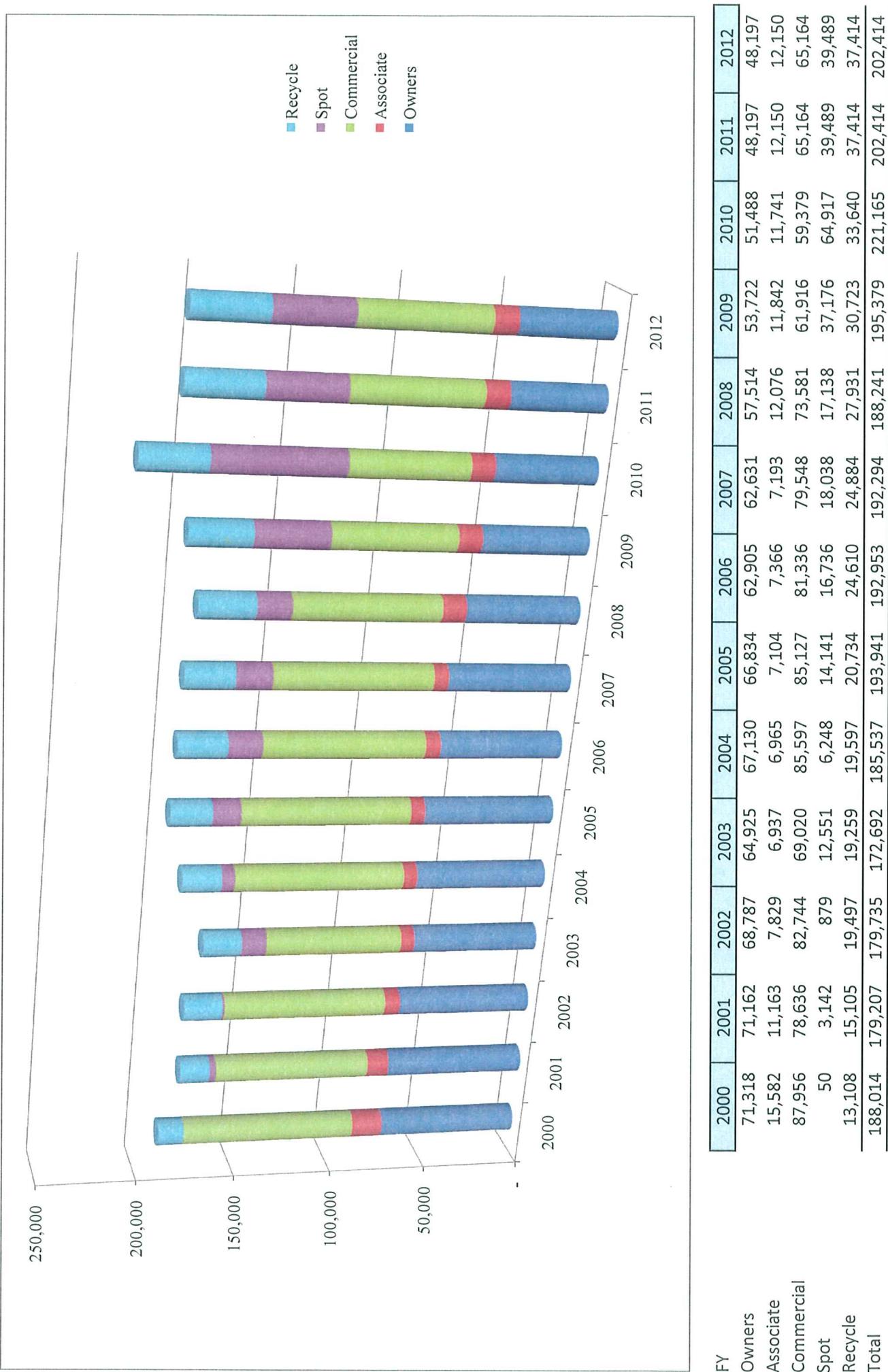
Tons	FY 2011						FY 2012 Budget					
	FY 2010		12 Month Budget		6 Months YTD Actual		Forecast		FY 2012 Budget		Var Fav / (Unfav)	
	Actual	Budget	Actual	Budget	Actual	Budget	Units	%	Units	%	Units	%
Owners	51,488	47,229	25,842	54.7%	48,197	968	2.0%	48,197	-	0.0%	968	2.0%
Associate	11,741	13,321	6,393	48.0%	12,150	(1,171)	-8.8%	12,150	-	0.0%	(1,171)	-8.8%
Commercial	59,379	53,259	33,693	63.3%	65,164	11,905	22.4%	65,164	-	0.0%	11,905	22.4%
Spot Market	64,917	50,000	22,637	45.3%	39,489	(10,511)	-21.0%	39,489	-	0.0%	(10,511)	-21.0%
Total	187,525	163,809	88,566	54.1%	165,000	1,191	0.7%	165,000	-	0.0%	1,191	0.7%
Recycled Goods	33,640	33,300	18,707	56.2%	37,414	4,114	12.4%	37,414	-	0.0%	4,114	12.4%
Total	221,165	197,109	107,273	54.4%	202,414	5,305	2.7%	202,414	-	0.0%	5,305	2.7%

ecomaine
FY 2012 Operating Budget
Tonnage

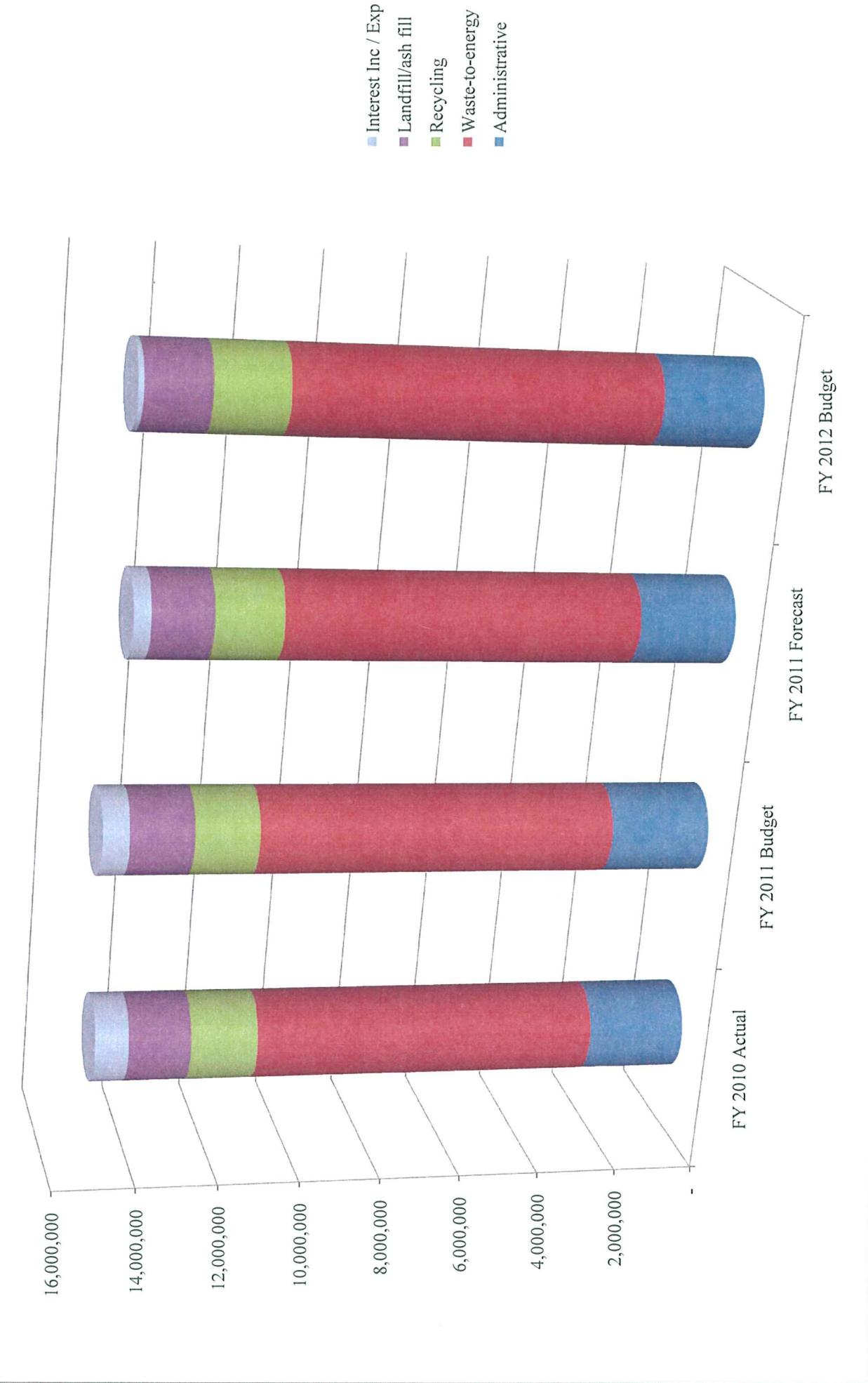


FY	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Owners	71,318	71,162	68,787	64,925	67,130	66,834	62,905	62,631	57,514	53,722	51,488	48,197	48,197
Associate	15,582	11,163	7,829	6,937	6,965	7,104	7,366	7,193	12,076	11,842	11,741	12,150	12,150
Commercial	87,956	78,636	82,744	69,020	85,597	85,127	81,336	79,548	73,581	61,916	59,379	65,164	65,164
Spot	50	3,142	879	12,551	6,248	14,141	16,736	18,038	17,138	37,176	64,917	39,489	39,489
Recycle	13,108	15,105	19,497	19,259	19,597	20,734	24,610	24,884	27,931	30,723	33,640	37,414	37,414
Total	188,014	179,207	179,735	172,692	185,537	193,941	192,953	192,294	188,241	195,379	221,165	202,414	202,414

economaine
FY 2012 Operating Budget
Tonnage



ecomaine
FY 2012 Operating Budget
Cash Operating Costs (Exclude Contingency)



FY 2012 Operating Budget											
Operating Expenses											
		FY 2011			Forecast			FY 2012 Budget			
		12 Month Budget			Var Fav / (Unfav) Vs Bud			Var Fav / (Unfav)			
		FY 2010 Actual	Actual	% Budget	\$	%	\$	\$	%	%	
Administrative expenses:											
00-00-7004	Host Community Payments	\$ 515,129	\$ 555,000	\$ 267,500	48.2%	\$ 515,000	40,000	7.2%	\$ 515,000	\$ -	
60-00-6101	Salaries	\$ 651,005	\$ 664,512	\$ 336,969	50.7%	\$ 679,148	(14,636)	-2.2%	\$ 746,965	\$ (67,818)	
60-00-6102	Social Security	48,078	50,523	23,545	46.6%	49,848	675	1.3%	57,334	\$ (7,486)	
60-00-6103	Health Insurance	111,610	122,047	53,633	43.9%	112,791	9,256	7.6%	124,070	\$ (11,279)	
60-00-6104	Workers Compensation	7,961	9,906	6,427	64.9%	8,827	1,079	10.9%	12,500	\$ (3,673)	
60-00-6105	Unemployment Taxes	-	561	2,311	282	12.2%	564	1,747	75.6%	637	\$ (73)
60-00-6106	Life Insurance	(3,044)	-	1,822	-	3,644	(3,644)	-	3,753	\$ (109)	
60-00-6107	Overtime	2,018	2,500	857	34.3%	2,500	-	0.0%	2,500	-	
60-00-6108	Salary / Wage Adjustment	(5,631)	-	-	-	-	-	0.0%	2,500	-	
60-00-6109	Retirement	53,528	58,912	27,017	45.9%	54,033	4,879	8.3%	55,654	\$ (1,621)	
60-00-6110	Temporary Help	72,318	35,000	39,409	112.6%	74,995	(39,995)	-114.3%	70,000	\$ 6,000	
60-00-6113	Long Term Disability	5,136	9,642	1,895	19.7%	3,790	5,852	60.7%	3,904	\$ (114)	
60-00-6201	Office Supplies	20,022	21,500	9,144	42.5%	20,868	632	2.9%	26,900	\$ (6,032)	
60-00-6202	Copy Expense	6,925	6,500	3,149	48.4%	6,296	204	3.1%	6,200	\$ 96	
60-00-6203	Board / Community Expense	13,901	15,000	6,203	41.4%	14,300	700	4.7%	14,300	-	
60-00-6204	Travel	10,365	12,000	12,418	103.5%	18,000	(6,000)	-50.0%	18,000	-	
60-00-6205	Dues / Subscriptions	5,839	4,000	2,810	70.3%	5,620	(1,620)	-40.5%	5,620	-	
60-00-6208	Postage	7,269	7,500	4,023	53.6%	5,000	2,500	33.3%	5,000	-	
60-00-6209	Advertising	4,436	16,000	6,097	38.1%	16,078	(78)	-0.5%	16,000	\$ 78	
60-00-6210	Training	5,599	5,000	2,276	45.5%	5,000	-	0.0%	5,000	-	
60-00-6211	Publications	1,538	4,000	502	12.6%	4,000	-	0.0%	4,000	-	
60-00-6212	Telephone	12,774	12,000	6,916	57.6%	12,000	-	0.0%	12,000	-	
60-00-6219	Safety Equipment	44	-	-	-	-	-	-	-	-	
60-00-6231	Events/Food	9,297	13,000	2,807	21.6%	10,000	3,000	23.1%	10,000	\$ 0.0%	
60-00-6301	Insurance	412,968	475,000	187,467	39.5%	367,730	107,270	22.6%	348,023	\$ 19,707	
60-00-6302	Environmental Management	21,536	41,250	9,354	22.7%	42,050	(800)	-1.9%	44,000	\$ (1,950)	
60-00-6303	Audit	24,000	24,000	20,200	84.2%	22,500	1,500	6.3%	24,000	\$ (1,500)	
60-00-6304	Computer Maintenance	104,024	130,000	55,869	43.0%	136,615	(6,615)	-5.1%	136,000	\$ 615	
60-00-6307	Consulting Services	130,967	70,000	42,779	61.1%	90,000	(20,000)	-28.6%	120,000	\$ (30,000)	
60-00-6309	Legal	186,344	115,000	52,969	46.1%	112,496	2,504	2.2%	115,000	\$ (2,504)	
60-00-6338	Public Relations	9,000	7,483	83.1%	15,400	(6,400)	-71.1%	50,400	\$ (35,000)	-	
60-00-7005	Bank Charges	238	-	131	-	-	-	-	-	-	
Total		\$ 2,436,755	\$ 2,491,104	\$ 1,191,953	47.8%	\$ 2,409,093	\$ 82,011	3.3%	\$ 2,489,760	\$ (80,667)	
										3.3% \$ 1,344	
										0.1%	

FY 2012 Operating Budget									
Operating Expenses									
	FY 2010 Actual	FY 2011		Forecast		FY 2012 Budget		Var Fav / (Unfav)	
		12 Month Budget	6 Months YTD Actual	% Budget	\$	Var Fav / (Unfav) Vs Bud	\$	Vs FY 11 Forecast	Vs FY 11 Budget
					\$	%	\$	%	%
70-00-6319	Water & Sewer	101,617	100,362	56,706	56.5%	115,992	(15,630)	-15.6%	115,000
70-00-6321	Non Destructive Testing	59,905	48,000	0.0%	48,000	-	0.0%	58,000	(10,000)
70-00-6322	Shutdown Labor	738,575	615,000	0.0%	615,000	-	0.0%	615,000	-
70-00-6323	Machine work	6,801	7,500	770	10.3%	7,500	-	0.0%	7,500
70-00-6324	Outside Services	257,009	239,000	205,200	85.9%	300,667	(61,667)	-25.8%	259,000
70-00-6325	CEM Maintenance Contract	20,233	46,000	10,208	22.2%	30,732	15,268	33.2%	46,000
70-00-6327	Rental Equipment	7,080	15,000	9,386	62.6%	15,000	-	0.0%	15,000
70-00-6328	Waste Disposal	2,327	53,000	490	0.9%	25,000	28,000	52.8%	25,000
70-00-6329	Painting	653	3,000	1,081	36.0%	3,000	-	0.0%	3,000
70-00-6330	Vendor Assistance	6,782	31,500	3,963	12.6%	31,500	-	0.0%	31,500
70-00-6331	Engineering Consulting	30,344	45,000	2,520	5.6%	45,000	-	0.0%	45,000
70-00-6332	Ash Testing	14,835	16,279	9,415	57.8%	19,439	(3,160)	20.0%	(561)
70-00-6334	Air Monitoring	69,491	77,000	45,010	58.5%	59,060	17,940	73,000	(13,940)
70-00-6335	CEM Certification	14,558	13,000	10,245	78.8%	11,000	2,000	11,000	-
70-00-6408	Loader	230				-		-	
70-00-6500	Miscellaneous	24,218	20,000		20,000	-		5,000	15,000
	Total	\$ 8,468,802	\$ 8,760,797	\$ 3,726,243	42.5%	\$ 8,670,052	\$ 90,745	1.0%	\$ 8,858,644
									\$ (188,592)
									-2.2% \$ (97,847)
									-1.1%

ecomaine FY 2012 Operating Budget										
Operating Expenses										
	FY 2010 Actual	FY 2011			Forecast			FY 2012 Budget		
		12 Month Budget	6 Months YTD Actual	% Budget	\$	Var Fav / (Un)fav	Vs Bud	\$	Var Fav / (Un)fav	Vs FY 11 Budget
					\$	%	\$	\$	%	%
Waste-to-energy										
70-00-6101	Salaries	\$ 2,533,512	\$ 2,543,401	\$ 1,272,126	50.0%	\$ 2,536,887	\$ 6,514	0.3%	\$ 2,574,269	\$ (37,382)
70-00-6102	Social Security	220,506	226,161	108,049	47.8%	226,318	(157)	-0.1%	230,397	\$ (4,078)
70-00-6103	Health Insurance	510,067	546,334	249,984	45.8%	525,716	20,618	3.8%	578,288	\$ (52,572)
70-00-6104	Workers Compensation	113,040	221,726	91,266	41.2%	125,346	96,380	43.5%	177,500	\$ (52,154)
70-00-6105	Unemployment Taxes	7,972	10,347	4,005	38.7%	8,010	2,337	22.6%	9,040	\$ (1,030)
70-00-6106	Life Insurance	2,597	-	1,986	-	3,972	(3,972)	-	4,091	\$ (119)
70-00-6107	Overtime	310,504	420,692	127,857	30.4%	400,000	20,692	4.9%	420,100	\$ (20,100)
70-00-6108	Salary / Wage Adjustment	(104)	-	-	-	-	-	-	-	-
70-00-6109	Retirement	169,340	177,101	85,257	48.1%	170,514	6,587	3.7%	175,629	\$ (5,115)
70-00-6110	Temporary Help	89,468	67,000	42,434	63.3%	89,789	(22,789)	-34.0%	69,000	\$ 20,789
70-00-6111	Physicals	13,875	11,500	1,653	14.4%	11,500	-	0.0%	11,500	-
70-00-6112	Uniforms	29,835	25,410	14,781	58.2%	28,634	(3,224)	-12.7%	29,000	\$ (366)
70-00-6113	Long Term Disability	37,538	38,728	16,011	41.3%	32,022	6,706	17.3%	32,983	\$ (961)
70-00-6114	Union dues	(520)	-	(690)	-	-	-	-	-	-
70-00-6115	Shift Differential	15,773	16,846	7,745	46.0%	16,846	-	0.0%	17,351	\$ (505)
70-00-6201	Office Supplies	8,779	9,563	4,755	49.7%	9,563	-	0.0%	9,563	-
70-00-6202	Copy Expense	3,953	3,960	2,188	55.3%	3,960	-	0.0%	3,960	-
70-00-6204	Travel	131	550	75	13.6%	550	-	0.0%	550	-
70-00-6206	Computers	4,759	5,882	-	0.0%	5,882	-	0.0%	6,000	\$ (118)
70-00-6210	Training	3,995	5,000	817	16.3%	5,000	-	0.0%	5,000	-
70-00-6212	Telephone	18,470	17,794	8,460	47.5%	17,794	-	0.0%	18,047	\$ (253)
70-00-6213	Building & Grounds Maint	80,687	51,000	49,137	96.3%	99,019	(48,019)	-94.2%	74,000	\$ 25,019
70-00-6214	Vehicle Maintenance	34,769	49,740	10,840	21.8%	49,740	-	0.0%	40,000	\$ 9,740
70-00-6216	Warehousing (Freight & Ship)	37,447	68,000	8,901	13.1%	50,000	18,000	26.5%	50,000	-
70-00-6217	Maintenance Shop Stock	88,805	53,560	29,256	54.6%	56,546	(2,986)	-5.6%	60,000	\$ (3,454)
70-00-6218	Communications Equipment	11,016	10,170	887	8.7%	10,000	170	1.7%	9,770	\$ 230
70-00-6219	Safety Equipment	39,514	50,870	16,026	31.5%	32,935	17,935	35.3%	50,870	\$ (17,935)
70-00-6220	Laboratory	1,080	4,100	408	10.0%	4,100	-	0.0%	4,100	-
70-00-6221	Chemicals	1,058,538	1,061,012	598,274	56.4%	1,193,287	(132,275)	-12.5%	1,16,579	\$ 26,708
70-00-6222	Permits	20,966	19,016	8,305	43.7%	26,813	(7,797)	-41.0%	27,800	\$ (987)
70-00-6223	Tools & Equipment	40,562	30,000	24,243	80.8%	40,000	(10,000)	-33.3%	45,000	\$ (5,000)
70-00-6225	Battery Buyback	430	3,000	(28)	-0.9%	500	2,500	83.3%	1,000	\$ (500)
70-00-6226	Fuel	58,477	45,951	32,769	71.3%	58,265	(12,314)	-26.8%	45,951	\$ 12,314
70-00-6227	Replacement Spare Parts	689,606	618,250	264,292	42.7%	618,250	-	0.0%	618,250	-
70-00-6228	Lubricants	23,133	27,028	15,626	57.8%	29,138	(2,110)	-7.8%	30,000	\$ (862)
70-00-6304	Computer Maintenance	23	-	-	-	-	-	-	-	-
70-00-6312	DEP, Ash Fee	52,403	45,000	23,548	52.3%	45,000	-	0.0%	45,000	-
70-00-6313	Recalibration	39,309	-	-	-	-	-	-	50,000	\$ (50,000)
70-00-6314	Kone Cranes	3,400	4,000	1,360	34.0%	4,000	-	0.0%	4,000	-
70-00-6315	Safety Inspections	11,004	8,573	3,493	40.7%	8,573	-	0.0%	8,573	-
70-00-6316	Cleaning	283,971	295,480	48,249	16.3%	240,000	55,480	18.8%	227,664	\$ 12,336
70-00-6317	Power Sales Services	31,320	28,868	18,882	65.4%	38,690	(9,822)	-34.0%	39,726	\$ (1,036)
70-00-6318	Gas & Electric	414,194	609,542	178,022	29.2%	500,000	109,542	18.0%	559,092	\$ (59,092)

FY 2012 Operating Budget										
Operating Expenses										
	FY 2010 Actual	FY 2011			Forecast			FY 2012 Budget		
		12 Month Budget	6 Months YTD	% Budget	\$	Var Fav / (Unfav)	Vs Bud	\$	Var Fav / (Unfav)	Vs FY 11 Budget
		Actual	Actual	%	\$	\$	%	\$	\$	%
Recycling operating expenses:										
30-00-6101	Salaries	\$ 381,934	\$ 403,000	\$ 193,736	48.1%	\$ 380,000	\$ 23,000	5.7%	\$ 417,000	\$ (14,000) -3.5%
30-00-6102	Social Security	\$ 34,958	\$ 36,987	\$ 18,243	49.3%	\$ 35,649	\$ 1,338	3.6%	\$ 38,747	\$ (3,098) -8.7% (\$1,760) -4.8%
30-00-6103	Health Insurance	\$ 106,903	\$ 89,350	\$ 51,427	57.6%	\$ 108,151	\$ (18,801)	-21.0%	\$ 118,966	\$ (10,815) -10.0% (\$29,616) -33.1%
30-00-6104	Workers Compensation	\$ 19,106	\$ 36,262	\$ 15,425	42.5%	\$ 21,185	\$ 15,077	41.6%	\$ 30,000	\$ (8,815) -41.6% (\$6,262) -17.3%
30-00-6105	Unemployment Taxes	\$ 1,347	\$ 1,692	\$ 677	40.0%	\$ 1,354	\$ 338	20.0%	\$ 1,528	\$ (174) -12.8% (\$164) 9.7%
30-00-6106	Life Insurance	\$ 248	\$ -	\$ 176	-	\$ 352	\$ (352)	-	\$ 363	\$ (11) -3.0% (\$363) -
30-00-6107	Overtime	\$ 75,408	\$ 84,000	\$ 44,677	53.2%	\$ 85,500	\$ (1,500)	-1.8%	\$ 89,000	\$ (3,500) -4.1% (\$5,000) -6.0%
30-00-6108	Salary / Wage Adjustment	\$ (2,674)	\$ -	\$ -	-	\$ -	\$ -	-	\$ -	\$ -
30-00-6109	Retirement	\$ 24,699	\$ 27,555	\$ 12,148	44.1%	\$ 24,296	\$ 3,259	11.8%	\$ 25,025	\$ (729) -3.0% (\$2,530) 9.2%
30-00-6110	Temporary Help	\$ 332,646	\$ 443,000	\$ 204,460	46.2%	\$ 443,000	\$ -	0.0%	\$ 443,000	\$ - 0.0%
30-00-6111	Physicals	\$ 619	\$ 1,500	\$ 0.0%	-	\$ 1,500	\$ 1,500	100.0%	\$ (1,500)	\$ - 0.0%
30-00-6112	Uniforms	\$ 6,302	\$ 6,000	\$ 4,253	70.9%	\$ 8,400	\$ (2,400)	-40.0%	\$ 8,400	\$ - 0.0% (\$2,400) -40.0%
30-00-6113	Long Term Disability	\$ 9,984	\$ 6,334	\$ 5,138	81.1%	\$ 10,276	\$ (3,942)	-62.2%	\$ 10,584	\$ (308) -3.0% (\$4,251) -67.1%
30-00-6115	Shift Differential	\$ 139	\$ 500	\$ 56	11.2%	\$ 500	\$ -	0.0%	\$ 500	\$ - 0.0% (\$500) -
30-00-6201	Office Supplies	\$ 2,169	\$ 2,000	\$ 1,433	71.7%	\$ 1,500	\$ 500	25.0%	\$ 2,000	\$ (500) -33.3% (\$2,000) -
30-00-6202	Copy Expense	\$ 2,868	\$ 4,000	\$ 2,932	73.3%	\$ 4,000	\$ -	0.0%	\$ 4,000	\$ - 0.0% (\$4,000) -
30-00-6204	Travel	\$ 99	\$ 500	\$ 0.0%	-	\$ 500	\$ 100,000	100.0%	\$ 500	\$ (500) - 0.0%
30-00-6208	Postage	\$ 213	\$ 2,300	\$ 34	1.5%	\$ 1,000	\$ 1,300	56.5%	\$ 1,000	\$ - 0.0% (\$1,300) 56.5%
30-00-6210	Training	\$ 734	\$ 1,000	\$ 0.0%	-	\$ 1,000	\$ 0.0%	-	\$ 1,000	\$ - 0.0% (\$1,000) -
30-00-6211	Publications	\$ 312	\$ 1,000	\$ 0.0%	-	\$ 1,000	\$ 0.0%	-	\$ 1,000	\$ - 0.0% (\$1,000) -
30-00-6212	Telephone	\$ 5,471	\$ 4,705	\$ 2,133	45.3%	\$ 4,400	\$ 305	6.5%	\$ 4,812	\$ (412) -9.4% (\$107) -2.3%
30-00-6215	Security	\$ 6,094	\$ 1,200	\$ 5,450	454.2%	\$ 5,450	\$ (4,250)	-354.2%	\$ 2,000	\$ 3,450 (\$800) -66.7%
30-00-6219	Safety Equipment	\$ 8,445	\$ 12,000	\$ 3,913	32.6%	\$ 12,000	\$ -	0.0%	\$ 8,000	\$ 4,000 33.3% (\$4,000) -
30-00-6223	Tools & Equipment	\$ 3,747	\$ 4,000	\$ 4,414	110.4%	\$ 4,200	\$ (200)	-5.0%	\$ 4,200	\$ - 0.0% (\$200) -5.0%
30-00-6224	Recycle Materials	\$ 130,271	\$ 100,000	\$ 63,434	63.4%	\$ 168,565	\$ (68,565)	-68.6%	\$ 216,862	\$ (48,297) -28.7% (\$116,862) -116.9%
30-00-6226	Fuel	\$ 13,604	\$ 13,500	\$ 6,270	46.4%	\$ 14,000	\$ (500)	-3.7%	\$ 16,000	\$ (2,000) -14.3% (\$2,500) -18.5%
30-00-6227	Replacement Spare Parts	\$ 216,918	\$ 110,000	\$ 55,049	50.0%	\$ 110,000	\$ -	0.0%	\$ 125,000	\$ (15,000) -13.6% (\$15,000) -13.6%
30-00-6228	Lubricants	\$ 1,685	\$ 500	\$ 1,680	336.0%	\$ 1,700	\$ (1,200)	-240.0%	\$ 2,000	\$ (300) -17.6% (\$1,500) -300.0%
30-00-6229	Baling Wire	\$ 84,168	\$ 62,000	\$ 19,009	30.7%	\$ 62,000	\$ -	0.0%	\$ 83,000	\$ (21,000) -33.9% (\$21,000) -33.9%
30-00-6230	Educational (to Admin PR & Off Sup)	\$ 5,966	\$ -	\$ -	-	\$ -	\$ -	-	\$ -	\$ -
30-00-6304	Computer Maintenance	\$ 1,014	\$ 1,000	\$ 0.0%	-	\$ 1,000	\$ 100.0%	100.0%	\$ 1,000	\$ (1,000) - 0.0%
30-00-6318	Gas & Electric	\$ 15,437	\$ 35,000	\$ 131	0.4%	\$ 35,000	\$ -	0.0%	\$ 35,000	\$ - 0.0% (\$35,000) -
30-00-6319	Water & Sewer	\$ 1,099	\$ 458	\$ 1,397	139.7%	\$ 2,000	\$ (1,000)	-100.0%	\$ 2,000	\$ - 0.0% (\$1,000) -100.0%
30-00-6327	Rental Equipment	\$ 1,403	\$ 1,000	\$ 24,000	25.762	\$ 107.3%	\$ 25,762	-7.3%	\$ 25,500	\$ 262 1.0% (\$1,500) -6.3%
30-00-6329	Painting	\$ 33,950	\$ -	\$ 5,700	5,860	102.8%	\$ 8,700	-52.6%	\$ 8,700	\$ - 0.0% (\$3,000) -52.6%
30-00-6337	Recyclables Hauling	\$ 8,190	\$ -	\$ -	-	\$ -	\$ -	-	\$ -	\$ -
30-00-6412	Motor Vehicles	\$ 223	\$ 1,000	\$ 2,450	245.0%	\$ 2,450	\$ (1,450)	-145.0%	\$ 1,000	\$ 1,450 59.2% (\$1,450) -0.0%
30-00-6413	Recycling Facility	\$ 97,929	\$ 35,000	\$ 20,499	58.6%	\$ 48,000	\$ (13,000)	-37.1%	\$ 48,000	\$ - 0.0% (\$13,000) -37.1%
30-00-6414	Rolloffs & Bins	\$ 3,527	\$ 10,000	\$ 15,616	156.2%	\$ 15,616	\$ (5,616)	-56.2%	\$ 10,000	\$ 5,616 36.0% (\$5,616) -0.0%
Total		\$ 1,637,155	\$ 1,567,585	\$ 788,340	50.3%	\$ 1,647,006	\$ (79,421)	-5.1%	\$ 1,787,187	\$ (140,181) -8.5% \$ (219,602) -14.0%

FY 2012 Operating Budget										
Operating Expenses										
			FY 2011			Forecast				
			12 Month Budget			Var Fav / (Unfav) Vs Bud				
FY 2010 Actual			Actual	% Budget	\$	\$	%	\$	%	\$
Landfill/ashfill										
Salaries	\$ 365,640	\$ 388,135	\$ 188,860	48.7%	\$ 380,000	\$ 8,135	2.1%	\$ 391,000	-2.9%	\$ (2,865)
Social Security	\$ 34,267	\$ 33,957	\$ 17,388	51.2%	\$ 35,725	\$ (1,768)	-5.2%	\$ 36,692	-2.7%	\$ (2,735)
Health Insurance	\$ 72,670	\$ 82,030	\$ 31,065	37.9%	\$ 65,328	\$ 16,702	20.4%	\$ 71,860	-6.533	-10.0%
Workers Compensation	\$ 19,106	\$ 33,291	\$ 15,425	46.3%	\$ 21,185	\$ 12,106	36.4%	\$ 30,000	\$ (8,815)	-41.6%
Unemployment Taxes	\$ 1,347	\$ 1,554	\$ 677	43.6%	\$ 1,354	\$ 200	12.8%	\$ 1,528	\$ (174)	-12.8%
Life Insurance	\$ 396	\$ -	\$ 308	\$ 616	\$ (616)	\$ 634	\$ (18)	\$ (634)	\$ -	26
Overtime	\$ 61,094	\$ 65,000	\$ 25,006	38.5%	\$ 60,000	\$ 5,000	7.7%	\$ 60,000	\$ -	0.0%
Salary / Wage Adjustment	\$ (4,960)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	7.7%
Retirement	\$ 24,359	\$ 26,912	\$ 9,582	35.6%	\$ 19,162	\$ 7,750	28.8%	\$ 19,37	\$ (575)	-3.0%
Temporary Help	\$ 26,281	\$ 20,000	\$ 11,647	58.2%	\$ 23,500	\$ (3,500)	-17.5%	\$ 24,940	\$ (1,440)	-6.1%
Physicals	\$ 2,077	\$ 1,200	\$ 2,321	193.4%	\$ 3,500	\$ (2,300)	-191.7%	\$ 2,000	\$ (1,500)	42.9%
Uniforms	\$ 3,524	\$ 1,200	\$ 2,429	202.4%	\$ 2,500	\$ (1,300)	-108.3%	\$ 3,000	\$ (500)	-20.0%
Long Term Disability	\$ 6,851	\$ 5,815	\$ 2,042	35.1%	\$ 4,084	\$ 1,731	29.8%	\$ 4,207	\$ (123)	3.0%
Shift Differential	\$ 2,969	\$ 3,000	\$ 1,774	59.1%	\$ 3,500	\$ (500)	-16.7%	\$ 3,700	\$ (200)	-5.7%
Office Supplies	\$ 1,036	\$ 1,500	\$ 1,058	70.5%	\$ 1,200	\$ 300	20.0%	\$ 1,500	\$ (300)	-25.0%
Copy Expense	\$ 2,197	\$ 2,200	\$ 958	43.5%	\$ 2,000	\$ 200	9.1%	\$ 2,200	\$ (200)	-10.0%
Travel	\$ 1,198	\$ 1,000	\$ 2,368	236.8%	\$ 3,500	\$ (2,500)	-250.0%	\$ 2,500	\$ 1,000	28.6%
Computers	\$ 200	\$ 200	\$ 0.0%	\$ 200	\$ 0.0%	\$ 200	\$ 0.0%	\$ 200	\$ 0.0%	0.0%
Training	\$ 195	\$ 2,000	\$ 0.0%	\$ 1,500	\$ 500	\$ 25.0%	\$ 1,500	\$ -	\$ 500	25.0%
Telephone	\$ 13,437	\$ 7,000	\$ 5,720	81.7%	\$ 9,600	\$ (2,600)	-37.1%	\$ 9,600	\$ -	0.0%
Building & Grounds Maint	\$ 33,113	\$ 30,000	\$ 24,593	82.0%	\$ 30,000	\$ -	0.0%	\$ 30,000	\$ -	0.0%
Vehicle Maintenance	\$ 77,365	\$ 59,000	\$ 14,983	25.4%	\$ 69,000	\$ (10,000)	-16.9%	\$ 60,000	\$ 9,000	13.0%
Security	\$ 1,430	\$ 1,500	\$ 0.0%	\$ 1,500	\$ 500	\$ 25.0%	\$ 1,500	\$ -	\$ 500	25.0%
Maintenance Shop Stock	\$ 1,108	\$ 1,000	\$ 50	5.0%	\$ 1,000	\$ -	0.0%	\$ 1,000	\$ -	0.0%
Communications Equipment	\$ 407	\$ 500	\$ 722	144.4%	\$ 850	\$ (350)	-70.0%	\$ 500	\$ 350	41.2%
Safety Equipment	\$ 2,477	\$ 1,800	\$ 1,163	64.6%	\$ 1,800	\$ -	0.0%	\$ 1,800	\$ -	0.0%
Laboratory	\$ 109	\$ 300	\$ 0.0%	\$ 200	\$ 100	\$ 33.3%	\$ 300	\$ (100)	\$ -	0.0%
Permits	\$ 28,884	\$ 43,767	\$ 512	1.2%	\$ 43,767	\$ -	0.0%	\$ 44,000	\$ (233)	-0.5%
Tools & Equipment	\$ 5,919	\$ 4,500	\$ 276	6.1%	\$ 3,200	\$ 1,300	28.9%	\$ 4,000	\$ (800)	-25.0%
Fuel	\$ 29,396	\$ 28,000	\$ 14,818	52.9%	\$ 31,000	\$ (3,000)	-10.7%	\$ 38,500	\$ (7,500)	-24.2%
Replacement Spare Parts	\$ 18,563	\$ 20,000	\$ 8,043	40.2%	\$ 20,000	\$ -	0.0%	\$ 20,000	\$ -	0.0%
Lubricants	\$ 1,753	\$ 2,200	\$ 70	3.2%	\$ 2,000	\$ 200	9.1%	\$ 2,000	\$ -	0.0%
Force Main Cleaning	\$ 3,535	\$ 40,000	\$ 26,575	66.4%	\$ 40,000	\$ -	0.0%	\$ 60,000	\$ (20,000)	-50.0%
Gas & Electric	\$ 27,018	\$ 28,000	\$ 8,641	30.9%	\$ 28,000	\$ -	0.0%	\$ 30,000	\$ (2,000)	-7.1%
Water & Sewer	\$ 435,980	\$ 330,000	\$ 131,754	39.9%	\$ 330,000	\$ -	0.0%	\$ 348,500	\$ (18,500)	-5.6%
Outside Services	\$ 45,194	\$ 59,000	\$ 32,306	54.8%	\$ 45,000	\$ 14,000	23.7%	\$ 75,000	\$ (30,000)	-66.7%
Rental Equipment	\$ 21,747	\$ 33,000	\$ 8,535	25.9%	\$ 28,000	\$ 5,000	15.2%	\$ 28,000	\$ -	0.0%
Engineering Consulting	\$ 12,173	\$ 43,000	\$ 6,094	14.2%	\$ 13,000	\$ 30,000	69.8%	\$ 15,000	\$ (2,000)	-15.4%
Geotechnical Monitoring	\$ 39,596	\$ 45,000	\$ 14,150	31.4%	\$ 50,725	\$ (5,725)	-12.7%	\$ 50,000	\$ 725	1.4%
Water Quality	\$ 54,394	\$ 61,650	\$ 23,723	38.5%	\$ 76,674	\$ (15,024)	-24.4%	\$ 55,000	\$ 21,674	28.3%
Public Relations	\$ 4,282	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Hauling	\$ 26,691	\$ 28,000	\$ 11,111	39.7%	\$ 26,000	\$ 2,000	7.1%	\$ 24,000	\$ 2,000	7.7%
Geomembrane	\$ 16,068	\$ 15,000	\$ 0.0%	\$ -	\$ 15,000	\$ 100.0%	\$ 30,000	\$ (30,000)	\$ -	4.00%
Landfill Gas Project	\$ 11,248	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-100.0%
Total	\$ 1,532,134	\$ 1,551,211	\$ 691,226	44.6%	\$ 1,480,170	\$ 71,041	4.6%	\$ 1,585,899	\$ (105,729)	-7.1%

ecomain
FY 2012 Operating Budget
Payroll & Benefits

	FY 2012 Budget									
	FY 2011					Var Fav / (Unfav)				
	FY 2010		12 Month Budget		6 Months YTD Actual	% Budget	Forecast		Vs FY 11 Forecast	
	\$		\$		\$		\$		\$	%
Salaries & Wages	\$ 3,932,091	\$ 3,999,048	\$ 1,991,691	49.8%	\$ 3,976,035	\$ 23,013	0.6%	\$ 4,129,234	\$ (153,200)	-3.9% \$ (130,186)
Overtime	\$ 449,024	\$ 572,192	\$ 198,397	34.7%	\$ 548,000	\$ 24,192	4.2%	\$ 571,600	\$ (23,600)	-4.3% \$ 592 0.1%
Shift Differential	\$ 18,881	\$ 20,346	\$ 9,575	47.1%	\$ 20,846	\$ (500)	-2.5%	\$ 21,551	\$ (705)	-3.4% \$ (1,205) -5.9%
Temp	\$ 26,281	\$ 20,000	\$ 11,647	58.2%	\$ 23,500	\$ (3,500)	-17.5%	\$ 24,940	\$ (1,440)	-6.1% \$ (4,940) -24.7%
Total	\$ 4,426,277	\$ 4,611,586	\$ 2,211,310	48.0%	\$ 4,568,381	\$ 43,205	0.9%	\$ 4,747,325	\$ (178,945)	-3.9% \$ (135,739) -2.9%
Social Security	\$ 337,809	\$ 347,628	\$ 167,224	48.1%	\$ 347,540	\$ 88	0.0%	\$ 363,170	\$ (15,630)	-4.5% \$ (15,542) -4.5%
Health Care	\$ 801,250	\$ 839,761	\$ 386,108	46.0%	\$ 811,986	\$ 27,775	3.3%	\$ 893,185	\$ (81,199)	-10.0% \$ (53,424) -6.4%
Workers Compensation	\$ 159,213	\$ 301,186	\$ 128,543	42.7%	\$ 176,543	\$ 124,643	41.4%	\$ 250,000	\$ (73,457)	-41.6% \$ 51,186 17.0%
Unemployment	\$ 11,227	\$ 15,905	\$ 5,641	35.5%	\$ 11,282	\$ 4,622	29.1%	\$ 12,733	\$ (1,451)	-12.9% \$ 3,172 19.9%
Life Insurance	\$ 197	\$ -	\$ 4,292	\$ -	\$ 8,584	\$ (8,584)	\$ -	\$ 8,841	\$ (258)	-3.0% \$ (8,841)
Long Term Disability	\$ 59,509	\$ 60,519	\$ 25,086	41.5%	\$ 50,172	\$ 10,347	17.1%	\$ 51,677	\$ (1,505)	-3.0% \$ 8,842 14.6%
Retirement	\$ 271,926	\$ 290,480	\$ 134,003	46.1%	\$ 268,005	\$ 22,475	7.7%	\$ 276,046	\$ (8,040)	-3.0% \$ 14,434 5.0%
Total	\$ 1,641,131	\$ 1,855,479	\$ 850,898	45.9%	\$ 1,674,113	\$ 181,366	9.8%	\$ 1,855,652	\$ (181,539)	-10.8% \$ (173) 0.0%
% Payroll	37.1%	40.2%	38.5%	36.6%			39.1%			

Benefit as a % of Payroll										
Social Security	7.6%	7.5%								7.7%
Health Care	18.1%	18.2%								18.8%
Workers Compensation	3.6%	6.5%								5.3%
Unemployment	0.3%	0.3%								0.3%
Life Insurance	0.0%	0.0%								0.2%
Long Term Disability	1.3%	1.3%								1.1%
Retirement	6.1%	6.3%								5.8%
Total	37.1%	40.2%								36.6%
										39.1%

Salaries & Wages -
 Union Contract provides for a 3% increase effective July 1, 2011 (included in Salaries & Wages Budget)
 Non Union employee increases will be under a Pay for Performance Program & will average 3%

Benefits
 Health Care Costs - anticipated to increase 10% Jan 1, 2012
 Workers Compensations Costs - Expected to increase by 40% July 1, 2011

ecomaine
FY 2012 Operating Budget
Capital Expenditures

	Description	Cost	Inservice
Waste to Energy			
Scrubber room floor replacement/ insulation		\$100,000	
Fire alarm panel replacement		\$120,000	September
Fire protection additions		\$100,000	September
Additional parking		\$50,000	Jul-Sept
ESP Rebuild		\$500,000	Mar-May
Boiler inconel and water wall replacement		\$1,300,000	May
Elevator controls replacement / renovation		\$150,000	September
Update facility controls version		\$90,000	April
Cooling Tower replacement / Repairs		\$100,000	May
480 volt switchgear replacement		\$300,000	April
Total		<u><u>\$2,810,000</u></u>	
Recycle			
ONP Star replacements		\$33,000	August
Warehouse Expansion		\$63,000	
Camera and intercom upgrades		\$20,000	
Recycling Bins & Containers		\$20,000	
Catwalks and platforms		\$50,000	October
Total		<u><u>\$186,000</u></u>	
Landfill			
Phase II Expansion		\$70,000	
Ash Truck		\$90,000	August
Total		<u><u>\$160,000</u></u>	
Administration			
Admin Building Upgrade		\$95,000	
IT Upgrades		\$25,000	
Total		<u><u>\$120,000</u></u>	
Total All Areas		<u><u><u>\$3,276,000</u></u></u>	

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FY 2012 Operating Budget
Designated Capital Fund

Balance at	June 30 2009	\$ 4,136
Surplus to Capital	FY 09 Activity	1,154,625
Approved Funding	FY 2010 Budget	1,814,153
Spending	FY 2010 Actual	(1,300,322)
Balance	June 30 2010	<u>1,672,592</u>
Funding	FY 2011 Budget	1,995,568
Spending	FY 2011 Projection	(3,197,281)
Balance	June 30 2011 Projection	<u>\$ 470,879</u>
Funding	FY 2012 Budget	\$ 2,920,000
Spending	FY 2012 Budget	\$ (3,276,000)
Balance	June 30 2012 Projection	<u><u>\$ 114,879</u></u>

Note - Funding for FY 12 is from the 5 Year Cash flow Analysis